

Tabla

ERP	Modelo de despliegue	Facilidad de uso	Seguridad	Ecosistema y soporte	Coste total estimado
Odoo	Puede instalarse en la nube o en local. Muy flexible según lo que necesite la empresa	Interfaz moderna y bastante fácil. La curva de aprendizaje no es alta y tiene app móvil	Cumple RGPD y se puede alojar en servidores de la UE. Ofrece copias y permisos por usuario	Tiene una gran comunidad y muchos partners que ayudan con soporte y formación	Coste bajo-medio. Desde planes baratos por usuario al mes, más si se personaliza o se instala en local
Microsoft Dynamics 365 Business Central	Se puede usar totalmente en la nube, o instalar en local	Interfaz parecida a otros productos de Microsoft. Es intuitiva si ya usas su ecosistema	Muy segura, con datos cifrados en Azure, control de accesos y cumplimiento o RGPD	Ecosistema enorme. Buen soporte y formación oficial	Coste medio-alto. Licencias mensuales por usuario
SAP Business One	Puede ir en la nube (cloud privada) o en servidores propios	Interfaz algo más técnica. Requiere más formación al principio	Alta seguridad y cumplimiento; depende del partner o proveedor cloud	Gran red de partners SAP y soporte profesional	Coste alto. Licencias y mantenimiento suelen ser más caros que los otros dos

Conclusión

Para GreenGym, el ERP que mejor encaja es **Odoo**, porque es fácil de usar, tiene módulos para todos los procesos del gimnasio y su coste es mucho más accesible que otras opciones

fuentes:

https://www.odoo.com/es_ES/pricing

https://www.odoo.com/es_ES/gdpr

https://www.odoo.com/es_ES/page/editions

<https://www.sap.com/products/erp/business-one.html>

<https://thecfoclub.com/tools/sap-business-one-pricing/>
<https://community.sap.com/t5/all-sap-community-blogs/ct-p/all-blogs>

<https://www.microsoft.com/en-us/dynamics-365>
<https://www.microsoft.com/en-us/dynamics-365/products/business-central/pricing>
<https://learn.microsoft.com/en-us/industry/sovereignty/security-controls-d365-business-central>

Y algunas capturas de pantalla sobre los sitios visitados:

The screenshot shows a web browser window displaying a Microsoft Learn article. The address bar shows the URL: <https://learn.microsoft.com/en-us/industry/sovereignty/security-controls-d365-business-central>. The page has a dark theme. On the left, there is a navigation pane with a search bar and a list of topics under 'Sovereign controls'. The main content area has a heading 'Service integration security' and a subheading 'Operational security, monitoring, and auditing'. The text discusses network communication encryption and service integration. A sidebar on the right titled 'In this article' lists topics like 'Tenant data isolation' and 'Service integration security'. At the bottom right, there is a 'Was this page helpful?' section with 'Yes' and 'No' buttons.

The screenshot shows a web browser window displaying a Velosio blog article. The address bar shows the URL: velosio.com/blog/deployment-options-for-dynamics-365-business-central/. The page has a white header with the Velosio logo and navigation links: Expertise, Industry, Products, Partners, Insights, Why Velosio?, and a Contact Us button. The main content area has a heading 'Table of Content' and a list of deployment options. The article text discusses flexibility, cloud services, locally stored data, business continuity, and shared data trusteeship.

Table of Content

- Navigating Deployment: Choosing the Right Path for Microsoft Dynamics 365 Business Central
- On-Premises Deployment for Dynamics 365 Business Central
- Cloud Deployment for Dynamics 365 Business Central
- Hybrid Deployment for Dynamics 365 Business Central
- Dynamics 365 Business Central Deployment: The Bottom Line

• **Flexibility:** Choose where to host different components based on your needs.

• **Cloud services included:** Hybrid deployment isn't exactly a 50/50 split between online and offline implementation and is run mainly from the cloud. This means hybrid users can enjoy all the benefits and services offered by Dynamics 365 cloud deployment.

• **Locally stored data:** With a hybrid model, transactions are supported by local application services, and business data is hosted in-house, with the option to sync it to the cloud. For this reason, hybrid deployment is an option for those businesses who need to have fully localized access to business data for compliance purposes, but still want to be able to utilize all that the cloud provides.

• **Business Continuity:** The ability to use the system offline can be useful to industries in which business continuity is especially important, such as retail or manufacturing. Hybrid deployment allows customers to run their Point-of-Sale operations regardless of connectivity, so that users can capture data and perform transactions whatever their internet status. Any data obtained offline can later be synced to the cloud for business intelligence or reporting purposes.

• **Shared data trusteeship:** In the hybrid deployment scenario, both Microsoft and the customer are responsible for safeguarding Dynamics 365 data, meaning users can take advantage of the strong security and disaster recovery services offered to cloud users.

	Comunidad	Enterprise
General		
Soporte funcional ilimitado	✗	✓
Actualización de versiones	✗	✓
Alojamiento	✗	✓
Interfaz de usuario		
Escritorio • Navegador web	✓	✓
Móvil • Android e iOS	✗	✓
Finanzas		
Contabilidad	✗	✓
↳ Contabilidad Integral Libro mayor, conciliación de extractos bancarios, contabilidad analítica, OCR para facturas de proveedor, presupuestos, firma de cheques, consolidaciones, localizaciones, informes, ...	✗	✓
Facturación	✓	✓

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Odoo Studio
Múltiples empresas
API externa

COMPRAR AHORA

PRUEBA GRATUITA

While pricing isn't published on SAP's official site, consistent estimates from SAP partners suggest a flexible range for different software licenses:

Plan Name	Pricing	Key Features Included	Best For
Starter Package	\$50-\$65/user/month OR \$1,350/user (one-time)	Core accounting, inventory, sales, and purchasing for up to 5 users	Small businesses
Limited License	\$50-\$90/user/month OR \$1,600-\$1,800/user (one-time)	All Starter Package features, plus role-specific access (e.g., CRM, financials, logistics)	Teams with function-specific users
Professional License	\$108-\$185/user/month OR \$3,200-\$3,600/user (one-time)	Full-featured access to all modules, including financials, business operations, analytics	Growing companies with broader ERP needs

TABLE OF CONTENTS

- SAP Business One Costs
- [Plans & Pricing Tiers](#)
- How To Choose
- Pricing vs. Alternatives
- What Affects Pricing?
- Additional Costs
- SAP Business One Value
- FAQs

Keep in mind that customizations, training, maintenance, and support plans may add to total cost of ownership. For more pinpointed costs for a SAP Business One plan, users are required to contact SAP directly.

OPERATIONAL FINANCE

SAP Business One Pricing Tiers & Costs (Updated for 2025)

QUICK SUMMARY

Struggling with SAP Business One pricing? Discover how to evaluate costs and what's included, so you and your team can avoid overspending and make smart choices.

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By Bradley Clifford on Jul 29, 2025

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SAP Business One

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SAP Business One Home SAP S/4HANA Cloud ERP

My Home CRM Sales Purchasing Business Partners Payments Item Management Inventory Transactions Production Accounting Service Human Resources

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Sales Quotations 32 20m ago Open

Sales Orders 288 20m ago Open

Purchase Requests 1 20m ago Open

Purchase Orders 57 20m ago Open

Journal Vouchers

Business Partners

Deliveries 142 20m ago Open

AR Invoices 638 20m ago Open

Sales & Purchasing Drafts

User Guide

Create AR Credit Memo

CRM

Business Partners

Create Business Partner

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Create Opportunity

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Sales

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Create Sales Quotation

Sales Orders 288

Create Sales Order

AR Resource Invoices 7

Create Invoice

Contact