

Leandro Burciaga

Castro Valley, CA 94546

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I am a hard worker that stays dedicated, I have leadership qualities, I work well with others, I have good customer service and active listening skills, and I strive to achieve success. I am also a great communicator, problem solver. I can adapt to my work surroundings quickly and easily

Willing to relocate: Anywhere

Authorized to work in the US for any employer

Work Experience

Landscaper

Burciaga Landscaping - Castro Valley, CA

January 2008 to Present

- Power tools (weed eaters, leaf blower, chainsaw, Hedge trimmers, lawn mower, power washer, etc)
- Hand tools (round pointed shovel, square pointed shovels, racks, loppers, pull-loppers, pickaxe, post hole digger, etc)
- Early mornings long days
- Lifting 50+ pound material
- Worked with gravel, rocks , stone, grass
- Transplanting
- Weed pulling
- Customer service

Sales Associate

San Leandro Nissan - San Leandro, CA

April 2019 to April 2020

- Experience in floor sales
- Experience in internet sales
- Average 10-15 cars a month.
- 10-12hr shift
- Customer service
- Building rapport with customer
- Delivering vehicle
- Making sure customer is satisfied
- Follow ups after purchase

Shredding Specialist

Shred-It - Foster City, CA

September 2018 to April 2019

- Use of onsite and mobile shredders
- Shipping and receiving
- Running warehouse

- Organizing and Cleaning

Sales Associate

Oakland Nissan - Oakland, CA

July 2016 to October 2017

- Floor sales
- Internet sales
- Averaged 10-15 cars a month
- Customer service
- Follow ups
- Making sure customer is satisfied with purchase and sale process

Education

High school diploma

Redwood High School - Castro Valley, CA

January 2011 to June 2015

Skills

- Serving Experience
- Cold Calling
- Retail Sales
- Upselling
- Customer service
- Sales
- Cold calling
- Computer Skills
- Typing
- Communication skills
- Spanish
- Upselling
- Pricing
- Dealership experience
- Product demos
- Customer Service
- Negotiation
- Pricing
- Sales
- Mowing
- CRM Software
- Landscape Maintenance

- Lawn Care
- English
- Warehouse Experience
- Presentation Skills

Certifications and Licenses

Driver's License