

# **Sales Forcast**

```
In [ ]: import pandas as pd
        import numpy as np
        import matplotlib.pyplot as plt
        import seaborn as sns
        from sklearn.model selection import train test split, KFold, cross val score
        from sklearn.preprocessing import StandardScaler
        from sklearn.linear model import LinearRegression, SGDRegressor, Ridge, Lass
        from sklearn.ensemble import RandomForestRegressor, AdaBoostRegressor, Baggi
        from sklearn.neighbors import KNeighborsRegressor
        from sklearn.tree import DecisionTreeRegressor
        from xgboost import XGBRegressor
        from sklearn.decomposition import PCA, KernelPCA
        from sklearn.metrics import mean squared error, r2 score
        from sklearn.pipeline import Pipeline
In [ ]: data = pd.read_csv('/content/kc_house_data.csv')
        data
```

Out[ ]:	id		date	price	bedrooms	bathrooms	sqft_li\
	0	7129300520	20141013T000000	221900.0	3	1.00	1
	1	6414100192	20141209T000000	538000.0	3	2.25	2
	2	5631500400	20150225T000000	180000.0	2	1.00	
	3	2487200875	20141209T000000	604000.0	4	3.00	1
	4	1954400510	20150218T000000	510000.0	3	2.00	1
	21608	263000018	20140521T000000	360000.0	3	2.50	1
	21609	6600060120	20150223T000000	400000.0	4	2.50	2
	21610	1523300141	20140623T000000	402101.0	2	0.75	1
	21611	291310100	20150116T000000	400000.0	3	2.50	1
	21612	1523300157	20141015T000000	325000.0	2	0.75	1

### 21613 rows × 21 columns

Field name	Field description
date	Date of sale
price	Final transaction amount
bedrooms	Number of bedrooms
bathrooms	Number of bathrooms
sqft_living	Living space size (in square feet)
sqft_lot	Lot size (in square feet)
floors	Number of floors
waterfront	Is house on waterfront (1: yes, 0: not)
view	Categorical variable for view of the house
condition	Categorical variable for condition of the house
grade	Overall house grade based on King County grading system
sqft_above	Size of the house excluding basement (in square feet)
sqft_basement	Size of the basement (in square feet)
yr_built	Year house was built
yr_renovated	Year house was renovated (if renovated)
zipcode	ZIP Code of the house
lat	Latitude of house
long	Longitude of house
sqft_living15	Size of living space in 2015 (in square feet)
sqrt_lot15	Size of lot in 2015 (in square feet)

Condition	Condition	Description
1	Poor	Many repairs needed. House is showing serious deterioration.
2	Fair	Some repairs needed immediately. Much deferred maintenance is needed.
3	Average	Depending upon age of improvement, normal amount of upkeep for the age of the home.
4	Good	Condition above the norm for the age of the home. This indicates extra attention and care has been taken to maintain it.
5	Very Good	Excellent maintenance and updating on home; not a total renovation.

Grade	Description
1-3	Falls short of minimum building standards; normally cabin or inferior structure.
4	Generally older low quality construction. The house does not meet code.
5	Lower construction costs and workmanship. The house has small, simple design.
6	Lowest grade currently meeting building codes. Low-quality materials and simple designs were used.
7	Average grade of construction and design. This is commonly seen in plats and older subdivisions.
8	Just above average in construction and design. Houses of this quality usually have better materials in both the exterior and interior finishes.
9	Better architectural design, with extra exterior and interior design and quality.
10	Homes of this quality generally have high-quality features. Finish work is better, and more design quality is seen in the floor plans and larger square footage.
11	Custom design and higher quality finish work, with added amenities of solid woods, bathroom fixtures, and more luxurious options.
12	Custom design and excellent builders. All materials are of the highest quality and all conveniences are present.
13	Generally custom designed and built, approaching the mansion level. These houses have a large amount of highest quality cabinet work, wood trim, and marble with large entries.

View	Description
0	Unknown
1	Fair
2	Average
3	Good
4	Excellent

In [ ]: #see the datatype of each column
data.info()

```
<class 'pandas.core.frame.DataFrame'>
             RangeIndex: 21613 entries, 0 to 21612
             Data columns (total 21 columns):
                      Column
                                                   Non-Null Count Dtype
              --- -----
                                                 -----
                                                 21613 non-null int64
               0
                      id

      1
      date
      21613 non-null object

      2
      price
      21613 non-null float64

      3
      bedrooms
      21613 non-null int64

      4
      bathrooms
      21613 non-null int64

      5
      sqft_living
      21613 non-null int64

      6
      sqft_lot
      21613 non-null int64

      7
      floors
      21613 non-null int64

      8
      waterfront
      21613 non-null int64

      9
      view
      21613 non-null int64

      10
      condition
      21613 non-null int64

      11
      grade
      21611 non-null float64

      12
      sqft_above
      21611 non-null int64

      13
      sqft_basement
      21613 non-null int64

                                                21613 non-null object
               1
                      date
               13 sqft_basement 21613 non-null int64
               14 yr_built 21613 non-null int64
               15 yr renovated 21613 non-null int64
               16 zipcode 21613 non-null int64
               17 lat 21613 non-null float64
18 long 21613 non-null float64
               19 sqft_living15 21613 non-null int64
               20 sqft lot15 21613 non-null int64
             dtypes: float64(6), int64(14), object(1)
             memory usage: 3.5+ MB
In [ ]: data.isnull().any().sum() #you can also add .sum()
Out[]: 1
In [ ]: #fill all the values with 0
                data.fillna(0, inplace=True)
```

### **Feature Creation**

```
In []: #format the date
    d =[]
    for i in data['date'].values:
        d.append(i[:4])

data['date'] = d

# convert everything to same datatype
for i in data.columns:
    data[i]=data[i].astype(float)

#make a new column age of the house
data['age'] = data['date'] - data['yr_built']

#calculate the total years of renovation
data['renov_age'] = np.abs(data['yr_renovated'] - data['yr_built'])
```

```
data['renov_age'] = data.renov_age.apply(lambda x: x if len(str(int(x)))==2
#remove unwanted columns like yr_built, date, id
data.drop(['id','date', 'yr_built', 'yr_renovated'], axis=1, inplace=True)
data.head()
```

Out[ ]:		price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	vi
	0	221900.0	3.0	1.00	1180.0	5650.0	1.0	0.0	
	1	538000.0	3.0	2.25	2570.0	7242.0	2.0	0.0	
	2	180000.0	2.0	1.00	770.0	10000.0	1.0	0.0	
	3	604000.0	4.0	3.00	1960.0	5000.0	1.0	0.0	
	4	510000.0	3.0	2.00	1680.0	8080.0	1.0	0.0	

## **Dealing With Highly Correlated Features**

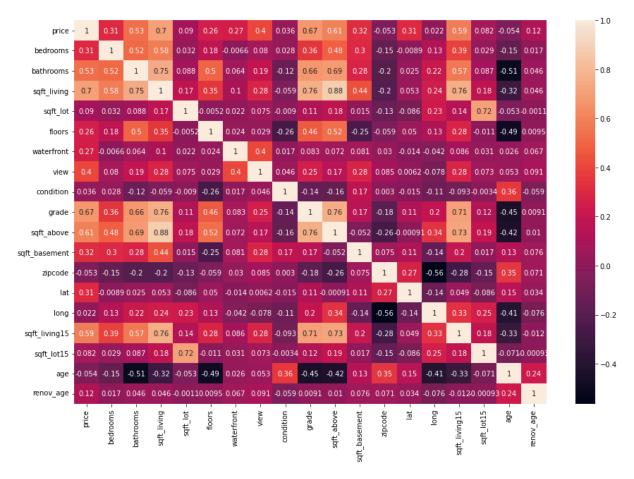
```
In [ ]: data.corr()
```

	price	bedrooms	bathrooms	sqft_living	sqft_lot	flo
price	1.000000	0.308350	0.525138	0.702035	0.089661	0.256
bedrooms	0.308350	1.000000	0.515884	0.576671	0.031703	0.175
bathrooms	0.525138	0.515884	1.000000	0.754665	0.087740	0.5000
sqft_living	0.702035	0.576671	0.754665	1.000000	0.172826	0.3539
sqft_lot	0.089661	0.031703	0.087740	0.172826	1.000000	-0.0052
floors	0.256794	0.175429	0.500653	0.353949	-0.005201	1.0000
waterfront	0.266369	-0.006582	0.063744	0.103818	0.021604	0.0230
view	0.397293	0.079532	0.187737	0.284611	0.074710	0.029
condition	0.036362	0.028472	-0.124982	-0.058753	-0.008958	-0.263 <sup>°</sup>
grade	0.667434	0.356967	0.664983	0.762704	0.113621	0.458
sqft_above	0.605416	0.477479	0.685273	0.876288	0.183510	0.523
sqft_basement	0.323816	0.303093	0.283770	0.435043	0.015286	-0.245
zipcode	-0.053203	-0.152668	-0.203866	-0.199430	-0.129574	-0.059
lat	0.307003	-0.008931	0.024573	0.052529	-0.085683	0.049
long	0.021626	0.129473	0.223042	0.240223	0.229521	،0.125
sqft_living15	0.585379	0.391638	0.568634	0.756420	0.144608	0.279
sqft_lot15	0.082447	0.029244	0.087175	0.183286	0.718557	-0.0112
age	-0.053951	-0.154324	-0.506407	-0.318488	-0.052990	-0.4890
renov_age	0.117200	0.016968	0.045950	0.045653	-0.001141	0.0094

Out[]:

```
In []: # plotting correlation heatmap
  plt.figure(figsize=(15,10))
  dataplot = sns.heatmap(data.corr(), annot=True)

# displaying heatmap
  plt.show()
```



```
In [ ]: for i , r in data.corr().iterrows():
    print(i)
```

price bedrooms bathrooms sqft living sqft lot floors waterfront view condition grade sqft above sqft basement zipcode lat long sqft living15 sqft lot15 age renov age

```
In [ ]: for i , r in data.corr().iterrows():
    print(r)
```

```
price
                  1.000000
bedrooms
                  0.308350
bathrooms
                  0.525138
sqft living
                  0.702035
sqft lot
                  0.089661
floors
                  0.256794
waterfront
                  0.266369
view
                  0.397293
condition
                  0.036362
grade
                  0.667434
sqft above
                  0.605416
sqft basement
                  0.323816
zipcode
                 -0.053203
lat
                  0.307003
long
                  0.021626
sqft living15
                  0.585379
sqft_lot15
                  0.082447
age
                 -0.053951
renov_age
                  0.117200
Name: price, dtype: float64
                  0.308350
price
bedrooms
                  1.000000
bathrooms
                  0.515884
sqft living
                  0.576671
sqft lot
                  0.031703
floors
                  0.175429
waterfront
                 -0.006582
view
                  0.079532
condition
                  0.028472
grade
                  0.356967
sqft above
                  0.477479
sqft basement
                  0.303093
zipcode
                 -0.152668
lat
                 -0.008931
long
                  0.129473
sqft_living15
                  0.391638
sqft_lot15
                  0.029244
age
                 -0.154324
renov age
                  0.016968
Name: bedrooms, dtype: float64
price
                  0.525138
bedrooms
                  0.515884
bathrooms
                  1.000000
sqft living
                  0.754665
sqft lot
                  0.087740
floors
                  0.500653
waterfront
                  0.063744
view
                  0.187737
condition
                 -0.124982
grade
                  0.664983
sqft above
                  0.685273
sqft basement
                  0.283770
zipcode
                 -0.203866
lat
                  0.024573
long
                  0.223042
sqft living15
                  0.568634
```

```
sqft lot15
                  0.087175
                 -0.506407
age
renov age
                  0.045950
Name: bathrooms, dtype: float64
price
                  0.702035
bedrooms
                  0.576671
bathrooms
                  0.754665
sqft_living
                  1.000000
sqft lot
                  0.172826
floors
                  0.353949
waterfront
                  0.103818
view
                  0.284611
condition
                 -0.058753
grade
                  0.762704
sqft above
                  0.876288
sqft basement
                  0.435043
zipcode
                 -0.199430
lat
                  0.052529
lona
                  0.240223
sqft_living15
                  0.756420
sqft lot15
                  0.183286
                 -0.318488
age
                  0.045653
renov age
Name: sqft living, dtype: float64
price
                  0.089661
bedrooms
                  0.031703
bathrooms
                  0.087740
sqft living
                  0.172826
sqft lot
                  1.000000
floors
                 -0.005201
waterfront
                  0.021604
view
                  0.074710
condition
                 -0.008958
grade
                  0.113621
sqft above
                  0.183510
sqft basement
                  0.015286
zipcode
                 -0.129574
lat
                 -0.085683
long
                  0.229521
sqft living15
                  0.144608
sqft lot15
                  0.718557
age
                 -0.052990
                 -0.001141
renov age
Name: sqft lot,
                dtype: float64
price
                  0.256794
bedrooms
                  0.175429
bathrooms
                  0.500653
sqft living
                  0.353949
sqft lot
                 -0.005201
floors
                  1.000000
waterfront
                  0.023698
view
                  0.029444
condition
                 -0.263768
grade
                  0.458183
sqft above
                  0.523867
sqft basement
                 -0.245705
```

```
zipcode
                 -0.059121
lat
                  0.049614
long
                  0.125419
sqft living15
                  0.279885
sqft lot15
                 -0.011269
age
                 -0.489640
renov age
                  0.009475
Name: floors, dtype: float64
price
                  0.266369
bedrooms
                 -0.006582
bathrooms
                  0.063744
sqft living
                  0.103818
sqft lot
                  0.021604
floors
                  0.023698
waterfront
                  1.000000
view
                  0.401857
condition
                  0.016653
grade
                  0.082775
sqft above
                  0.072076
sqft basement
                  0.080588
zipcode
                  0.030285
lat
                 -0.014274
                 -0.041910
long
sqft_living15
                  0.086463
sqft_lot15
                  0.030703
age
                  0.026093
                  0.066727
renov age
Name: waterfront, dtype: float64
price
                  0.397293
bedrooms
                  0.079532
bathrooms
                  0.187737
sqft living
                  0.284611
sqft lot
                  0.074710
floors
                  0.029444
waterfront
                  0.401857
view
                  1.000000
condition
                  0.045990
grade
                 0.251321
sqft above
                  0.167673
sqft basement
                  0.276947
zipcode
                  0.084827
lat
                  0.006157
long
                 -0.078400
sqft living15
                  0.280439
sqft lot15
                  0.072575
age
                  0.053458
renov age
                  0.091207
Name: view, dtype: float64
price
                  0.036362
bedrooms
                  0.028472
bathrooms
                 -0.124982
sqft living
                 -0.058753
sqft lot
                 -0.008958
floors
                 -0.263768
waterfront
                  0.016653
view
                  0.045990
```

```
condition
                  1.000000
grade
                 -0.144674
sqft above
                 -0.158195
sqft basement
                  0.174105
zipcode
                  0.003026
lat
                 -0.014941
long
                 -0.106500
sqft_living15
                 -0.092824
sqft_lot15
                 -0.003406
age
                  0.360665
renov age
                 -0.058816
Name: condition, dtype: float64
price
                  0.667434
bedrooms
                  0.356967
bathrooms
                  0.664983
sqft living
                  0.762704
sqft lot
                  0.113621
floors
                  0.458183
waterfront
                  0.082775
view
                  0.251321
condition
                 -0.144674
grade
                  1.000000
sqft above
                  0.755781
sqft basement
                  0.168392
zipcode
                 -0.184862
lat
                  0.114084
long
                  0.198372
sqft living15
                  0.713202
sqft lot15
                  0.119248
age
                 -0.447415
                  0.009081
renov age
Name: grade, dtype: float64
price
                  0.605416
bedrooms
                  0.477479
bathrooms
                  0.685273
sqft living
                  0.876288
sqft lot
                  0.183510
floors
                  0.523867
waterfront
                  0.072076
view
                  0.167673
condition
                 -0.158195
grade
                  0.755781
sqft above
                  1.000000
sqft basement
                 -0.052204
zipcode
                 -0.261038
lat
                 -0.000914
long
                  0.343760
sqft living15
                  0.731729
sqft_lot15
                  0.194051
age
                 -0.424347
renov age
                  0.010148
Name: sqft above, dtype: float64
price
                  0.323816
bedrooms
                  0.303093
bathrooms
                  0.283770
sqft living
                  0.435043
```

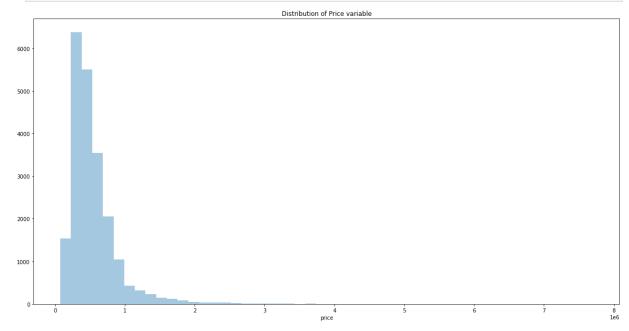
```
sqft lot
                 0.015286
floors
                 -0.245705
waterfront
                 0.080588
view
                 0.276947
condition
                 0.174105
grade
                 0.168392
sqft above
                 -0.052204
sqft basement
                 1.000000
zipcode
                 0.074845
lat
                 0.110538
long
                 -0.144765
sqft living15
                 0.200355
sqft_lot15
                 0.017276
age
                 0.132865
renov age
                 0.075818
Name: sqft basement, dtype: float64
price
                -0.053203
bedrooms
                 -0.152668
bathrooms
                -0.203866
sqft_living
                -0.199430
sqft lot
                -0.129574
floors
                 -0.059121
waterfront
                 0.030285
view
                 0.084827
condition
                 0.003026
grade
                -0.184862
sqft above
                -0.261038
sqft basement
                 0.074845
zipcode
                 1.000000
lat
                 0.267048
long
                 -0.564072
sqft living15
                 -0.279033
sqft lot15
                -0.147221
                 0.346864
age
renov age
                 0.071398
Name: zipcode, dtype: float64
                 0.307003
price
bedrooms
                -0.008931
bathrooms
                 0.024573
sqft living
                 0.052529
sqft lot
                 -0.085683
floors
                 0.049614
waterfront
                 -0.014274
view
                 0.006157
condition
                -0.014941
grade
                 0.114084
sqft above
                -0.000914
sqft basement
                 0.110538
zipcode
                 0.267048
lat
                 1.000000
                -0.135512
long
sqft living15
                 0.048858
sqft lot15
                -0.086419
age
                 0.147647
renov age
                 0.033734
Name: lat, dtype: float64
```

```
0.021626
price
bedrooms
                  0.129473
bathrooms
                  0.223042
sqft living
                  0.240223
sqft lot
                  0.229521
floors
                  0.125419
waterfront
                 -0.041910
view
                 -0.078400
condition
                 -0.106500
grade
                  0.198372
sqft above
                  0.343760
sqft basement
                 -0.144765
zipcode
                 -0.564072
lat
                 -0.135512
long
                  1.000000
sqft living15
                  0.334605
sqft_lot15
                  0.254451
age
                 -0.409323
renov_age
                 -0.076260
Name: long, dtype: float64
price
                  0.585379
bedrooms
                  0.391638
bathrooms
                  0.568634
sqft living
                  0.756420
sqft lot
                  0.144608
floors
                  0.279885
waterfront
                  0.086463
view
                  0.280439
condition
                 -0.092824
grade
                  0.713202
sqft above
                  0.731729
sqft basement
                  0.200355
zipcode
                 -0.279033
lat
                  0.048858
long
                  0.334605
sqft_living15
                  1.000000
sqft_lot15
                  0.183192
age
                 -0.326552
renov age
                 -0.012424
Name: sqft_living15, dtype: float64
price
                  0.082447
bedrooms
                  0.029244
bathrooms
                  0.087175
sqft living
                  0.183286
sqft lot
                  0.718557
floors
                 -0.011269
waterfront
                  0.030703
view
                  0.072575
condition
                 -0.003406
grade
                  0.119248
sqft above
                  0.194051
sqft basement
                  0.017276
zipcode
                 -0.147221
lat
                 -0.086419
long
                  0.254451
sqft living15
                  0.183192
```

```
sqft lot15
                        1.000000
                       -0.070954
       age
       renov age
                       -0.000929
       Name: sqft lot15, dtype: float64
       price
                       -0.053951
       bedrooms
                       -0.154324
       bathrooms
                       -0.506407
       sqft_living
                       -0.318488
                       -0.052990
       sqft lot
       floors
                       -0.489640
       waterfront
                        0.026093
       view
                        0.053458
       condition
                        0.360665
       grade
                       -0.447415
       sqft above
                       -0.424347
       sqft basement
                        0.132865
       zipcode
                        0.346864
       lat
                        0.147647
       lona
                       -0.409323
       sqft_living15
                       -0.326552
       sqft lot15
                       -0.070954
                        1.000000
       age
       renov age
                        0.236057
       Name: age, dtype: float64
       price
                        0.117200
       bedrooms
                        0.016968
       bathrooms
                        0.045950
       sqft living
                        0.045653
       sqft lot
                       -0.001141
       floors
                        0.009475
       waterfront
                        0.066727
       view
                        0.091207
       condition
                       -0.058816
       grade
                        0.009081
       sqft above
                        0.010148
       sqft basement
                        0.075818
       zipcode
                        0.071398
       lat
                        0.033734
       long
                       -0.076260
       sqft living15
                       -0.012424
       sqft lot15
                       -0.000929
       age
                        0.236057
                        1.000000
       renov age
       Name: renov age, dtype: float64
In [ ]: #print highly correlated variables
        corr features =[]
        for i , r in data.corr().iterrows():
            k=0 #counter
            for j in range(len(r)):
                if i!= r.index[k]:
                    if r.values[k] >=0.5:
                        corr features.append([i, r.index[k], r.values[k]])
                k += 1
        corr features
```

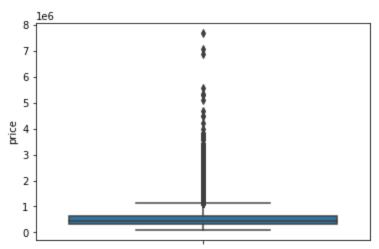
```
Out[]: [['price', 'bathrooms', 0.5251375054139628],
           ['price', 'sqft_living', 0.7020350546118005],
           ['price', 'grade', 0.6674342560202353],
           ['price', 'sqft_above', 0.6054162591641183],
           ['price', 'sqft_living15', 0.5853789035795692],
           ['bedrooms', 'bathrooms', 0.5158836376158312], ['bedrooms', 'sqft_living', 0.5766706925022448],
           ['bathrooms', 'price', 0.5251375054139628],
['bathrooms', 'bedrooms', 0.5158836376158312],
           ['bathrooms', 'sqft_living', 0.7546652789673752],
           ['bathrooms', 'floors', 0.5006531725878688],
           ['bathrooms', 'grade', 0.6649825338780723],
           ['bathrooms', 'sqft_above', 0.6852729704767271], ['bathrooms', 'sqft_living15', 0.568634289578226],
           ['sqft_living', 'price', 0.7020350546118005],
           ['sqft living', 'bedrooms', 0.5766706925022448],
           ['sqft_living', 'bathrooms', 0.7546652789673752],
           ['sqft_living', 'grade', 0.7627044764584776],
['sqft_living', 'sqft_above', 0.8762879508115581],
           ['sqft_living', 'sqft_living15', 0.7564202590172237],
           ['sqft_lot', 'sqft_lot15', 0.7185567524330374],
           ['floors', 'bathrooms', 0.5006531725878688],
           ['floors', 'sqft_above', 0.5238665894982677],
           ['grade', 'price', 0.6674342560202353],
           ['grade', 'bathrooms', 0.6649825338780723],
           ['grade', 'sqft_living', 0.7627044764584776],
           ['grade', 'sqft_above', 0.7557805208597812],
           ['grade', 'sqft living15', 0.7132020930151698],
           ['sqft_above', 'price', 0.6054162591641183],
           ['sqft_above', 'bathrooms', 0.6852729704767271],
           ['sqft_above', 'sqft_living', 0.8762879508115581],
           ['sqft_above', 'floors', 0.5238665894982677],
['sqft_above', 'grade', 0.7557805208597812],
['sqft_above', 'sqft_living15', 0.7317286450832593],
           ['sqft_living15', 'price', 0.5853789035795692],
           ['sqft_living15', 'bathrooms', 0.568634289578226],
           ['sqft_living15', 'sqft_living', 0.7564202590172237], ['sqft_living15', 'grade', 0.7132020930151698],
           ['sqft living15', 'sqft above', 0.7317286450832593],
           ['sqft_lot15', 'sqft_lot', 0.7185567524330374]]
In []: #let us remove highly correlated features that is above 0.8
         feat =[]
          for i in corr features:
              if i[2] >= 0.8: # 2 is the correlation value as it is shown in the corr
                   feat.append(i[0])
                   feat.append(i[1])
          data.drop(list(set(feat)), axis=1, inplace=True)
In [ ]:
```

## **Outlier Detection**



```
In []: # creating boxplots to see the outliers in the price variable

plt.figure(figsize=(6,4))
sns.boxplot(y=data['price'])
plt.show()
```

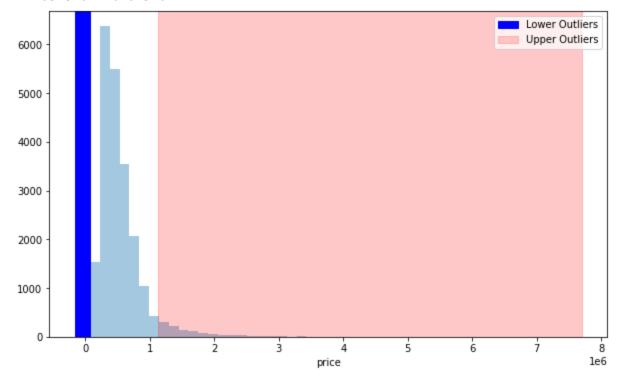


## Using Interquartile Range

```
In [ ]: #let us numerically draw conclusions
#creating function that can calculate interquartile range of the data
def calc_interquartile(data, column):
    global lower, upper
```

```
#calculating the first and third quartile
first_quartile, third_quartile = np.percentile(data[column], 25), np.per
#calculate the interquartilerange
iqr = third_quartile - first_quartile
# outlier cutoff (1.5 is a generally taken as a threshold)
cutoff = iqr*1.5
#calculate the lower and upper limits
lower, upper = first_quartile - cutoff , third_quartile + cutoff
#remove the outliers from the columns
upper_outliers = data[data[column] > upper]
lower_outliers = data[data[column] < lower]
print('Lower outliers', lower_outliers.shape[0])
print('Upper outliers', upper_outliers.shape[0])
return print('total outliers', upper_outliers.shape[0]) + lower_outliers.</pre>
```

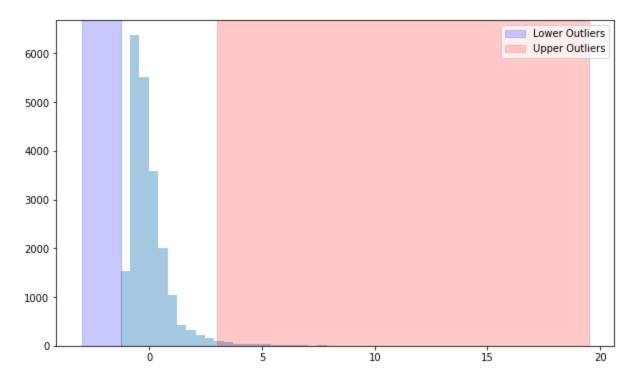
Lower outliers 0 Upper outliers 1146 total outliers 1146 1129575.0 -162625.0



Using ZScore

```
""" creating function for calculating zscore which is subtracting the mean f
In [ ]:
        is less than -3 or greater than 3, then that data point is an outlier"""
        # from scipy.stats import zscore
        def z score(data, column):
            #creating global variables for plotting the graph for better demonstrati
            global zscore, outlier
            #creating lists to store zscore and outliers
            zscore = []
            outlier =[]
            # for zscore generally taken thresholds are 2.5, 3 or 3.5 hence i took 3
            # calculating the mean of the passed column
            mean = np.mean(data[column])
            # calculating the standard deviation of the passed column
            std = np.std(data[column])
            for i in data[column]:
                z = (i-mean)/std
                zscore.append(z)
                #if the zscore is greater than threshold = 3 that means it is an out
                if np.abs(z) > threshold:
                    outlier.append(i)
            return print('total outliers', len(outlier))
In [ ]: #plotting outliers graph for 'price' feature
        z score(data, 'price')
        plt.figure(figsize = (10,6))
        sns.distplot(zscore, kde=False)
        print(upper, lower)
        plt.axvspan(xmin = -3 ,xmax= min(zscore),alpha=0.2, color='blue', label='Low
        plt.axvspan(xmin = 3 ,xmax= max(zscore),alpha=0.2, color='red', label='Upper'
        plt.legend()
        plt.show()
       total outliers 406
```

1129575.0 -162625.0



```
In []: #remove the outliers from price using zscore
dj=[]
for i in data.price:
    if i in set(outlier):
        dj.append(0.0)
    else:
        dj.append(i)

data['P'] = dj

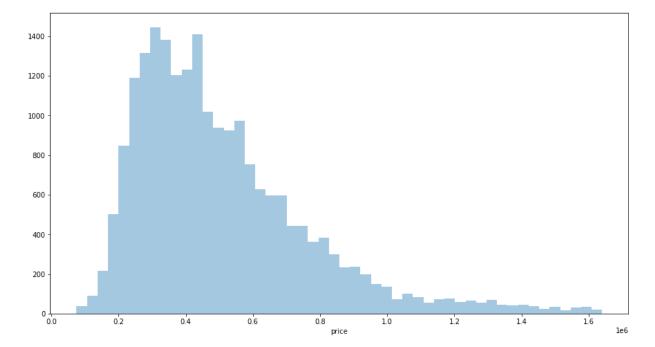
x = data.drop(data[data['P'] == 0.0].index)
x.shape
```

```
Out[]: (21207, 18)
```

```
In [ ]: plt.figure(figsize = (15,8))
    sns.distplot(x['price'], kde=False)
    plt.show()
```

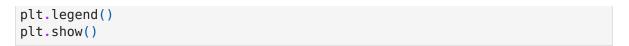
/usr/local/lib/python3.7/dist-packages/seaborn/distributions.py:2619: Future Warning: `distplot` is a deprecated function and will be removed in a future version. Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for his tograms).

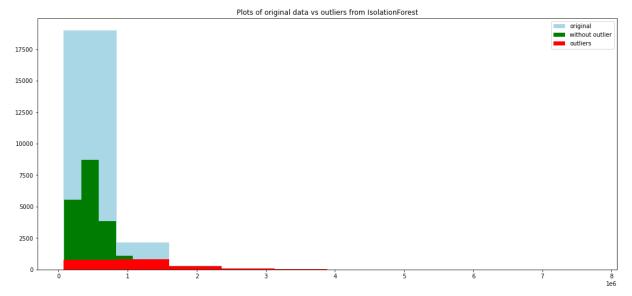
warnings.warn(msg, FutureWarning)



#### Comparing the data

```
In [ ]: #isolation forest
        import warnings
        warnings.filterwarnings(action='ignore')
        from sklearn.ensemble import IsolationForest
        iso = IsolationForest()
        outlier = iso.fit_predict(data)
In [ ]: outlier
Out[]: array([1, 1, 1, ..., 1, 1, 1])
In [ ]: print(set(outlier))
       \{1, -1\}
        -1 for outliers, 1 for non-outliers
In [ ]: #mask variable contains all the outliers
        mask = outlier == -1
        #task variable contains all the non-outliers data
        task = outlier == 1
        #creating dataframe containing outliers
        df 1 = data[mask]
        #creating dataframe containing non-outliers
        df 2 = data[task]
In [ ]: #plotting graph to show the original data, outliers and non-outliers
        plt.figure(figsize=(18, 8))
        plt.title('Plots of original data vs outliers from IsolationForest')
        plt.hist(data['price'], label= 'original', color='lightblue')
        plt.hist(df_2['price'], label='without outlier', color='green')
        plt.hist(df 1['price'], label='outliers', color='red')
```





# **Model Building**

```
In []: #defining the independent and dependent variable
   X = x.drop(['price','P'], axis=1) #independent variables
   Y = x['price'] #dependent variable

In []: x_train, x_test, y_train, y_test = train_test_split(X, Y, test_size = 0.3, r
   lr = LinearRegression()
   lr.fit(x_train, y_train)
   pred = lr.predict(x_test)
   r2_score(y_test, pred)
```

Out[]: 0.6917485447465683

## **Creating Pipeline for all models**

```
In [ ]: sc = ('Scaler', StandardScaler())
        est =[]
        est.append(('LinearRegression', Pipeline([sc, ('LinearRegression', LinearReg
        est.append(('Ridge', Pipeline([sc, ('Ridge', Ridge())])))
        est.append(('Lasso', Pipeline([sc, ('Lasso', Lasso())])))
        est.append(('BayesianRidge', Pipeline([sc, ('BayesianRidge', BayesianRidge()
        est.append(('ElasticNet', Pipeline([sc,('Elastic', ElasticNet())])))
        est.append(('SGD', Pipeline([sc,('SGD', SGDRegressor())])))
        est.append(('Huber', Pipeline([sc,('Huber', HuberRegressor())])))
        est.append(('RANSAC', Pipeline([sc,('RANSAC', RANSACRegressor())])))
        est.append(('GradientBoosting', Pipeline([sc,('GradientBoosting',GradientBoo
        est.append(('AdaBoost', Pipeline([sc, ('AdaBoost', AdaBoostRegressor())])))
        est.append(('ExtraTree', Pipeline([sc,('ExtraTrees', ExtraTreesRegressor())]
        est.append(('RandomForest', Pipeline([sc,('RandomForest', RandomForestRegres
        est.append(('Bagging', Pipeline([sc,('Bagging', BaggingRegressor())])))
        est.append(('KNeighbors', Pipeline([sc,('KNeighbors', KNeighborsRegressor())
```

```
est.append(('DecisionTree', Pipeline([sc,('DecisionTree', DecisionTreeRegres
        est.append(('XGB', Pipeline([sc,('XGB', XGBRegressor())])))
In [ ]: # using KFold cross validation
        import warnings
        warnings.filterwarnings(action='ignore')
        seed = 4
        splits = 7
        score = 'r2'
        models score =[]
        for i in est:
            kfold = KFold(n splits=splits, random state=seed, shuffle=True)
            results = cross val score(i[1], x train, y train, cv=kfold, scoring=scor
            models score.append({i[0] : '{}'.format(results.mean())})
       [04:49:47] WARNING: /workspace/src/objective/regression obj.cu:152: reg:line
       ar is now deprecated in favor of reg:squarederror.
       [04:49:48] WARNING: /workspace/src/objective/regression obj.cu:152: reg:line
       ar is now deprecated in favor of reg:squarederror.
       [04:49:48] WARNING: /workspace/src/objective/regression obj.cu:152: reg:line
       ar is now deprecated in favor of reg:squarederror.
       [04:49:49] WARNING: /workspace/src/objective/regression obj.cu:152: reg:line
       ar is now deprecated in favor of reg:squarederror.
       [04:49:50] WARNING: /workspace/src/objective/regression obj.cu:152: reg:line
       ar is now deprecated in favor of reg:squarederror.
       [04:49:50] WARNING: /workspace/src/objective/regression obj.cu:152: reg:line
       ar is now deprecated in favor of reg:squarederror.
       [04:49:51] WARNING: /workspace/src/objective/regression obj.cu:152: reg:line
       ar is now deprecated in favor of reg:squarederror.
In [ ]: models score
Out[]: [{'LinearRegression': '0.6051185072742342'},
         {'Ridge': '0.6051186922715839'},
         {'Lasso': '0.6051185258409818'},
         {'BayesianRidge': '0.6051194092434848'},
         {'ElasticNet': '0.5501122694481356'},
         {'SGD': '0.6044891894319965'},
         {'Huber': '0.6003343240956742'},
         {'RANSAC': '0.4873795938528364'},
         {'GradientBoosting': '0.7599320183544173'},
         {'AdaBoost': '0.3947811064237354'},
         {'ExtraTree': '0.7489626633577496'},
         {'RandomForest': '0.7755587832151665'},
         {'Bagging': '0.7535903440906441'},
         {'KNeighbors': '0.6424188946681761'},
         {'DecisionTree': '0.5601529410166883'},
         {'XGB': '0.759882787923888'}]
        results might vary when run it at different times.
```

## **Hyperparameter Tuning**

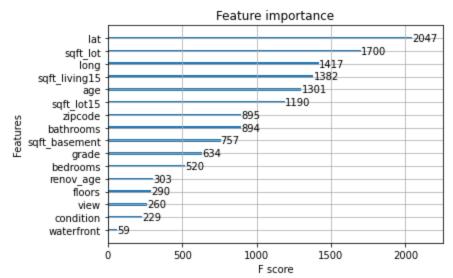
```
In [ ]: #Tuning only XGB as it has the higher accuracy
   est =[]
```

```
est.append(('XGB', Pipeline([sc,('XGB', XGBRegressor())])))
        best = []
        parameters = {
                       'XGB': {'XGB learning rate': [0.1,0.2,0.3,0.4],
                                   'XGB max depth': [4,6,8],
                                'XGB n estimators': [100,500,1000,1500]}
                      }
        for i in est:
            kfold = KFold(n splits=5, random state=seed, shuffle=True)
             grid = GridSearchCV(estimator=i[1], param grid = parameters[i[0]], cv =
            grid.fit(x train, y train)
            best.append((i[0], grid.best_score_, grid.best_params_))
In [ ]: #implementing it with best parameters
        xgb = XGBRegressor(learning rate=0.1, max depth=4, n estimators=1000)
        xgb.fit(x train, y train)
        pred = xgb.predict(x_test)
        xgb.score(x test,y test)
       [02:19:33] WARNING: /workspace/src/objective/regression obj.cu:152: reg:line
       ar is now deprecated in favor of reg:squarederror.
Out[]: 0.8733764163860631
In [ ]: x train
                bedrooms bathrooms sqft lot floors waterfront view condition gi
Out[]:
          2610
                                   2.50
                                        30886.0
                                                    2.0
                                                                0.0
                                                                       0.0
                       3.0
                                                                                  3.0
                       3.0
         17502
                                   2.50
                                        71002.0
                                                    1.0
                                                                0.0
                                                                       0.0
                                                                                 4.0
                       2.0
                                   1.50
                                         7200.0
                                                                0.0
                                                                       0.0
         15475
                                                    1.0
                                                                                 3.0
         10195
                       5.0
                                   3.50
                                         4800.0
                                                    2.0
                                                                0.0
                                                                       2.0
                                                                                 3.0
          2514
                       4.0
                                   2.50
                                         4736.0
                                                    2.0
                                                                0.0
                                                                       0.0
                                                                                 3.0
                        ...
                                                                                  ...
                       5.0
                                   2.25 16553.0
                                                                0.0
                                                                       2.0
                                                                                  5.0
         11471
                                                    2.0
         12161
                       3.0
                                   1.75
                                        39639.0
                                                                0.0
                                                                       0.0
                                                                                 4.0
                                                    1.0
          5482
                       4.0
                                   2.50
                                         6605.0
                                                    2.0
                                                                0.0
                                                                       0.0
                                                                                 3.0
                                   2.50 10514.0
                                                    2.0
                                                                       0.0
                                                                                 3.0
           873
                       4.0
                                                                0.0
         16077
                       3.0
                                   2.50 35171.0
                                                    2.0
                                                                0.0
                                                                      0.0
                                                                                 3.0
```

 $14844 \text{ rows} \times 16 \text{ columns}$ 

## **Feature Selection**





I will use the top 9 features as my final fetaures to build my model and deploy it. I can also consider all these important features shown above. NB: **Lat** and **Long** are very important features in this regard. They are telling us that the location of the building is an important factor in determining the price or value of the property. The zip code is also telling us the same thing. In this example, I will omit the **Lat** and **Long** because if i do the deployment and I want people to check the value of their property, it is mostly difficult for them to provide the exact latitude and logitute of their property. In reality, I would have gone extra mile to collect extra data on the location of the properties or houses and add that data to my dataset which i can use to build my model instead of using latitude and longitude.

I will rather include the **zipcode** which also tells us the location of the houses.

Out[ ]:		price	bedrooms	bathrooms	sqft_lot	floors	waterfront	view	COI
	0	221900.0	3.0	1.00	5650.0	1.0	0.0	0.0	
	1	538000.0	3.0	2.25	7242.0	2.0	0.0	0.0	
	2	180000.0	2.0	1.00	10000.0	1.0	0.0	0.0	
	3	604000.0	4.0	3.00	5000.0	1.0	0.0	0.0	
	4	510000.0	3.0	2.00	8080.0	1.0	0.0	0.0	
	21608	360000.0	3.0	2.50	1131.0	3.0	0.0	0.0	
	21609	400000.0	4.0	2.50	5813.0	2.0	0.0	0.0	
	21610	402101.0	2.0	0.75	1350.0	2.0	0.0	0.0	
	21611	400000.0	3.0	2.50	2388.0	2.0	0.0	0.0	
	21612	325000.0	2.0	0.75	1076.0	2.0	0.0	0.0	

21207 rows  $\times$  18 columns

```
In [ ]: Y #Y contains only the price
Out[]: 0
                  221900.0
         1
                  538000.0
         2
                  180000.0
         3
                  604000.0
                  510000.0
                    . . .
         21608
                  360000.0
         21609
                  400000.0
         21610
                  402101.0
         21611
                  400000.0
         21612
                  325000.0
        Name: price, Length: 21207, dtype: float64
In [ ]: SelectedFeatures = x[['sqft_lot','sqft_living15','age','zipcode','bathrooms'
        SelectedFeatures
```

Out[ ]:		sqft_lot	sqft_living15	age	zipcode	bathrooms	bedrooms	renov_age			
	0	5650.0	1340.0	59.0	98178.0	1.00	3.0	0.0			
	1	7242.0	1690.0	63.0	98125.0	2.25	3.0	40.0			
	2	10000.0	2720.0	82.0	98028.0	1.00	2.0	0.0			
	3	5000.0	1360.0	49.0	98136.0	3.00	4.0	0.0			
	4	8080.0	1800.0	28.0	98074.0	2.00	3.0	0.0			
	21608	1131.0	1530.0	5.0	98103.0	2.50	3.0	0.0			
	21609	5813.0	1830.0	1.0	98146.0	2.50	4.0	0.0			
	21610	1350.0	1020.0	5.0	98144.0	0.75	2.0	0.0			
	21611	2388.0	1410.0	11.0	98027.0	2.50	3.0	0.0			
	21612	1076.0	1020.0	6.0	98144.0	0.75	2.0	0.0			
In [ ]:	<pre>21207 rows × 9 columns  []: x_train, x_test, y_train, y_test = train_test_split(SelectedFeatures, Y, tes #implementing it with best parameters xgb = XGBRegressor(learning_rate=0.1, max_depth=4, n_estimators=1000) xgb.fit(x_train, y_train) pred = xgb.predict(x_test) xgb.score(x_test,y_test)</pre>										
	ar is no		G: /workspace, ted in favor o		-	_	obj.cu:152:	reg:line			
In [ ]:	<pre>lr=LinearRegression() lr.fit(x_train, y_train) pred = lr.predict(x_test) lr.score(x_test,y_test)</pre>										
Out[ ]:	0.59356	645159913	372								
In [ ]:	import	pickle									
	<pre># Creating a pickle file for the classifier pickle.dump(xgb, open('model.pkl', 'wb'))</pre>										

In [ ]: