

**Project Design Phase**  
**Proposed Solution**

Date	26-06-2025
Team ID	LTVIP2025TMID21098
Project Name	Shopsmart: Your Digital Grocery
Maximum Marks	2 Marks

**Proposed Solution for ShopSmart**

S. No.	Parameter	Description
1	Problem Statement (Problem to be solved)	Many users in semi-urban areas, residential colonies, and student communities face challenges in finding and ordering groceries from local stores. Local grocery vendors often lack affordable, easy-to-use digital tools for online selling. This creates poor customer experiences and limits business growth for small stores.
2	Idea / Solution Description	ShopSmart is a MERN-stack web platform that connects customers with local grocery vendors via a clean and intuitive online interface. Users can browse stores, explore product categories, add items to a cart, and place orders. Vendors (store owners) can manage products and order status through a dedicated dashboard. Admins have tools to monitor store performance and promote reliable vendors.
3	Novelty / Uniqueness	<ul style="list-style-type: none"><li>- Tailored for local grocery shops, especially those not listed on big e-commerce apps</li><li>- Supports role-based dashboards for Users, Vendors, and Admins</li><li>- Vendors can manage real-time inventory and update orders</li><li>- Admins can promote trusted vendors for better visibility</li><li>- Lightweight, modular design supports future integrations like delivery agents, loyalty programs, etc.</li></ul>
4	Social Impact / Customer Satisfaction	<ul style="list-style-type: none"><li>- Promotes digital inclusion of small, offline grocery stores</li><li>- Gives students, families, and residents easy online access to local essentials</li><li>- Boosts local commerce by supporting neighborhood businesses</li><li>- Enhances customer convenience through fast ordering and real-time tracking</li><li>- Bridges the digital divide in grocery tech for underserved areas</li></ul>

5	Business Model (Revenue Model)	<ul style="list-style-type: none"> <li>- Free access for users and basic free listing for vendors</li> <li>- Commission-free base model to onboard small grocery businesses</li> <li>- Future revenue from featured listings, sponsored stores, or local ads</li> <li>- Optional delivery service fee share, if a logistics module is added</li> </ul>
6	Scalability of the Solution	<ul style="list-style-type: none"> <li>- Easily extendable to other towns, hostels, or university campuses</li> <li>- Backend supports modular API scaling</li> <li>- React frontend adaptable into mobile app using React Native</li> <li>- Designed for multi-store setup with future delivery tracking integration</li> <li>- Can be deployed easily on cloud platforms like Render, Vercel, or VPS</li> </ul>