## **Econ 101 Midterm Cheat Sheet**

Present Value:  $PV = \frac{FV}{(1+i)^n}$ , Present Value of a Stream:  $PV = \sum_{t=1}^n \frac{FV_t}{(1+i)^t}$ ,  $PV_{firm} = \pi_0(\frac{1+i}{i-g})$  when FV grows at rate g

elasticity:  $E_{G,S} = \frac{\%\Delta G}{\%\Delta S}$  e.g., own price elasticity of demand:  $E_{Q_x,P_x} = \frac{\%\Delta Q_x^d}{\%\Delta P_x} = \frac{\delta Q_x^d}{\delta P_x} \frac{P_x}{Q_x} = \frac{\delta \ln Q_x^d}{\delta \ln P_x}$ 

 $lnQ_x^d=eta_0+eta_xlnP_x+eta_ylnP_y+eta_MlnM+eta_HlnH$  is log linear demand function, which has

own price elasticity:  $E_{Q_x,P_x}=eta_x$  cross-price elasticity:  $E_{Q_x,P_y}=eta_y$  and income elasticity:  $E_{Q_x,M}=eta_M$ 

Budget set:  $P_xX + P_yY \leq M$ 

Marginal product of labor:  $MP_L=\frac{\Delta Q}{\Delta L}$  Marginal product of capital:  $MP_K=\frac{\Delta Q}{\Delta K}$  Marginal rate of technical substitution:  $MRTS_{KL}=\frac{MP_L}{MP_K}$  Cost-minimizing input rule:  $\frac{MP_L}{MP_K}=\frac{w}{r}$ 

The multiproduct cost function:  $C(Q_1,Q_2)=f+aQ_1Q_2+(Q_1)^2+(Q_2)^2$  has economies of scope exist when

 $C(Q_1,0)+C(0,Q_2)>C(Q_1,Q_2)$  and economies of scale when ATC is decreasing in  $Q_i$  .

$$C_4 = rac{S_1 + S_2 + S_3 + S_4}{S_T}$$

 $C_4=rac{S_1+S_2+S_3+S_4}{S_T}$  , HHI:  $HHI=10,000\sum w_i^2$  , Rothschild index:  $R=rac{E_T}{E_E}$  , Lerner Index:  $L=rac{P-MC}{P}$ 

Markup factor:  $\frac{1}{1-L}$ 

**Perfect Competition:** many buyers and sellers; homogenous products; max profits when MC = MR = P

Short Run Decisions

Long Run Decisions

if Loss < FC, continue to operate

 $P = MC \text{ or } P = \min AC$ 

if P < AVC, shutdown

zero economic profits

if  $P \geq min AVC$ , continue to operate

Monopoly: single firm in the market; has price power; can be due to economies or scale or scope (maybe complementarity) or learning curve (natural) or government rules (unnatural); max profits when MR = MC where

 $MR = P \times (1+E)E$  or  $TR = P \times Q$  for P = a + bQ.  $TR = aQ + bQ^2MR = a + 2bQ$ 

Multi-plant monopoly: where  $Q=Q_1+Q_2$ 

 $MR(Q_1+Q_2)=MC_1(Q_1)$ 

 $MR(Q_1+Q_2)=MC_2(Q_2)$ 

Monopolistic Competition: many buyers and sellers with differentiated products; free entry and exit; in LR, zero economic profit; max profits = MR = MC; in the LR, P > MC and P = ATC > min. average costs

Sweezy model: firm believes that rivals will match price reduction but not price increases; max profit MR=MC

Cournot Oligopoly: Formula for Marginal Revenue: If the (inverse) market demand in a Cournot duopoly is

 $P=a-b(Q_1+Q_2)$  where a and b are positive constants, and cost functions are  $\ C_1(Q_1)=c_1Q_1$  and  $\ C_2(Q_2)=c_2Q_2$  , then reaction functions are  $Q_1=r_1(Q_2)=rac{a-c_1}{2b}-rac{1}{2}Q_2$  and  $Q_2=r_2(Q_1)=rac{a-c_2}{2b}-rac{1}{2}Q_1$ 

**Stackelberg Oligopoly:** firms set output sequentially; leader set output, leader chooses  $Q_1=rac{a+c_2-2c_1}{2b}$  because followers will react as Cournot  $Q_2 = r_2(Q_1)$ 

Bertrand model with homogenous goods: MC is constant; each firm sets price; in NE,  $P_1 = P_2 = MC$  so economic profits are zero.

Bertrand model with differentiated goods: P > MC

Contestable markets: price is driven down to the second lowest AC, due to free entry.

Game Theory: 1. look for dominant strategies / 2. put yourself in your rival's shoes / 3. at the Nash equilibrium, every player is best responding to other players. The Nash equilibrium is a strategy profile in which no player can improve her payoff by unilaterally changing her own strategy, given the other player's strategies. Sustaining cooperative outcomes with trigger strategies:  $\frac{\pi^{cheat} - \pi^{coop}}{\pi^{coop} - \pi^N} \leq \frac{1}{i}$ .