### 10. Notes on Risky Choice

The material in the first 5 pages is standard and covered in many texts, including:

- Microeconomic Analysis, 3rd Ed, Ch 11, by Hal Varian
- Microeconomic theory, by Mas-Colell, Whinston, and Green

The remaining material will not be covered in Econ 200, but students who take a graduate level course in Finance may find it helpful.

**Basic definitions.** A lottery L = (M, P) is a finite list of monetary outcomes  $M = \{m_1, m_2, ..., m_k\} \subset \Re$  together with a corresponding list of probabilities  $P = \{p_1, p_2, ..., p_k\}$ , where  $p_i \geq 0$  and  $\sum_{i=1}^k p_i = 1$ . The symbol  $\Re$  denotes the real numbers  $(-\infty, \infty)$ . The space of all lotteries is denoted  $\mathcal{L}$ .

The expected value of lottery L = (M, P) is  $EL = \sum_{i=1}^{k} p_i m_i$ .

A utility function over monetary outcomes (henceforth called a *Bernoulli function*) is a strictly increasing function  $u: \Re \to \Re$ . A utility function over lotteries is a function  $U: \mathcal{L} \to \Re$ .

Given a Bernoulli function u, the expected utility of lottery L = (M, P) is  $E_L u = \sum_{i=1}^k p_i u(m_i)$ .

Preferences  $\succeq$  over any set refer to a complete and transitive binary relation. A utility function U represents preferences  $\succeq$  if  $x \succeq y \iff U(x) \geq U(y)$  for all x, y in that set, where the symbol " $\iff$ " means "if and only if." In particular, a utility function  $U: \mathcal{L} \to \Re$  represents preferences  $\succeq$  over  $\mathcal{L}$  if

$$L \succeq L' \iff U(L) \ge U(L')$$

for all  $L, L' \in \mathcal{L}$ .

**Expected utility theorem.** Preferences  $\succeq$  over  $\mathcal{L}$  have the expected utility property if they can be represented by a utility function U that is the expected value of some Bernoulli

function u. That is, there is some Bernoulli function u, such that for all  $L, L' \in \mathcal{L}$ , we have  $L \equiv (M, P) \succeq (M', P') \equiv L' \iff$ 

$$U(L) \equiv E_L u \equiv \sum_{i=1}^k p_i u(m_i) \ge \sum_{i=1}^k p'_i u(m'_i) \equiv E_{L'} u \equiv U(L').$$
 (1)

It might seem that preferences with the expected utility property are quite special, and indeed they are. For example, their indifference surfaces are parallel and flat. Thus preferences over for lotteries with only k=3 monetary outcomes have indifference curves on  $\mathcal{L}$  (represented as the probability simplex, here a triangle) that are all straight lines with the same slope.

The expected utility theorem (EUT) is therefore surprising. It states that preferences over lotteries that satisfy a seemingly mild set of conditions will automatically satisfy the expected utility property, and thus be representable via a Bernoulli function.

Over the decades since the original results of Von Neumann and Morgenstern, many different sets of conditions have been shown to be sufficient. Here we mention the set used in a leading textbook, Mas-Colell et al. [2010]. It consists of four axioms that an individual's preferences  $\succeq$  on  $\mathcal{L}$  should satisfy:

- 1. Rationality: Preferences  $\succeq$  are complete and transitive on  $\mathcal{L}$ .
- 2. Continuity: The precise mathematical expressions are rather indirect (they state that certain subsets of real numbers are closed sets), but they capture the intuitive idea that U doesn't take jumps on the space of lotteries. This axiom rules out lexicographic preferences.
- 3. Reduction of Compound Lotteries: Compound lotteries have outcomes that are themselves lotteries in  $\mathcal{L}$ . By taking the expected value, one obtains the *reduced* lottery, a simple lottery in  $\mathcal{L}$ . The axiom states that the person is indifferent between any compound lottery and the corresponding reduced lottery.

4. Independence: Let  $L, L', L'' \in \mathcal{L}$  and  $\alpha \in (0, 1)$ . Suppose that  $L \succeq L'$ . Then  $\alpha L + (1 - \alpha)L'' \succeq \alpha L' + (1 - \alpha)L''$ . "In other words, if we mix two lotteries with a third one, then the preference ordering of the resulting two mixtures does not depend upon (is independent of) the particular third lottery used." (Mas-Colell et al. p. 171).

**Theorem 1** (EUT). Let preferences  $\succeq$  on  $\mathcal{L}$  satisfy axioms 1-4 above. Then  $\succeq$  has the expected utility property, i.e., there is a Bernoulli function u such that (1) holds.

As Mas-Colell et al. point out, all four axioms seem innocuous. Someone who cares only about the ultimate monetary payoffs and whose calculations are not affected by indirect ways of stating the probabilities will satisfy the third axiom. For example, such a person would be indifferent between the compound lottery "get 0 with probability 0.5 and with probability 0.5 play the lottery that pays 10 with independent probability 0.5 and 0 otherwise," and the reduced lottery "get 0 with probability 0.75 and 0 with probability 0.25." The fourth axiom enforces a degree of consistency by requiring that preference rankings over lotteries are not changed by nesting each of those lotteries within a generic compound lottery. The first two axioms are even less controversial or problematic.<sup>1</sup>

For a proof of the EUT, see Mas-Colell et al. and the references cited therein. Here is a sketch of how the function u can be constructed for given preferences. Denote by  $m_+$  and  $m_-$  the maximum and minimum monetary outcomes in the lottery. Set  $u(m_+) = 1$  and  $u(m_-) = 0$ . Consider any other monetary outcome m, and the set of lotteries  $\{([m_+, m_-], [p, (1-p)]): p \in [0, 1]\}$ . For p = 1 the lottery is preferred to m and for p = 0 the outcome m is preferred to the lottery. Using the continuity axiom, one can show that for some intermediate  $p^*$  the person is indifferent between m and that lottery. Set  $u(m) = p^*$ . Then use the other axioms to verify that the Bernoulli function so constructed indeed represents the given preferences.

<sup>&</sup>lt;sup>1</sup>On the other hand, the EUT's conclusion is quite strong, and not consistent with some actual choice data. One response is to accommodate some of the anomalous data by weakening the axioms, usually the third or fourth. For an extensive and skeptical review of these matters, see my recent book *Risky Curves* (Routledge, 2014) coauthored with M. Isaac, D. James and S. Sunder.

Notice that this construction of the Bernoulli function suggests an empirical procedure: vary the probabilities on best and worst outcomes to try to find a person's point of indifference. There are many variations on this theme; one of the currently more popular is the Multiple Price List scheme introduced by Holt and Laury (American economic review, 2002).

Measuring Risk Preferences. Given a twice continuously differentiable Bernoulli function u, the coefficient of absolute risk aversion at monetary outcome (or payoff)  $m \in \Re$  is

$$A(m) = \frac{-u''(m)}{u'(m)}. (2)$$

It is straightforward to verify that the Bernoulli function  $u(m|a) = 1 - e^{-am}$  has constant A(m) = a. This parametrized family of functions (called CARA for constant absolute risk aversion) is sometimes used in applied work, where the parameter a is fitted to the data. A higher value of a is interpreted as greater risk aversion, or more cautious preferences.

The coefficient of relative risk aversion at m > 0 is

$$R(m) = \frac{-u''(m)}{u'(m)}m = mA(m).$$
(3)

The Bernoulli function  $f(m|r) = m^{1-r}/(1-r)$  has constant R(m) = r, as you can check directly. This parametrized family of functions (called CRRA for constant relative risk aversion) is also used in applied work, especially in macroeconomics, where the parameter r is "calibrated" so that the model incorporating f has properties that align with data. Using L'Hospital's rule (and an affine transformation as described in the next paragraph), you can show that in the limiting case  $r \to 1$ , the function f takes the form  $f(m) = \ln(m)$ , the function that Daniel Bernoulli originally proposed in 1738!

A Bernoulli function is unique only up to a positive affine transformation. It is straightforward to check that if v(m) = au(m) + b with a > 0 and (1) holds, then (1) still holds when v replaces u. Note also that the functions A(m) and R(m) are the same for v as they are for u. On the other hand, consider a positive and monotonic but non-linear transformation, for example  $w(m) = u(m)^2$ , with  $u(m) = m^{1-r}$  for r > 0. Using u we obtain A(m) = r/m

and R(m) = r. The risk aversion coefficients are not preserved with  $w(m) = m^{2r}$ ; for that Bernoulli function we get A(m) = 2r/m and R(m) = 2r.

Mean and Variance. By Taylor's Theorem, any smooth (twice continuously differentiable) Bernoulli function u can be expanded at any point z in its domain as the following polynomial plus remainder:

$$u(z+h) = u(z) + u'(z)h + \frac{1}{2}u''(z)h^2 + R^3(z,h), \tag{4}$$

where  $R^3(z,h) = \frac{1}{6}u'''(y)h^3$  for some point y between z and z+h.

Recall that any lottery L=(M,P) has expected value EL as in Definition 2 above, and second moment (or variance)  $Var[L] = E(m-EL)^2 = \sum_{i=1}^k p_i(m_i-EL)^2$ . In equation (4), set z=EL and m=z+h, and take the expected value of both sides. The linear term disappears because Eh=E(m-EL)=EL-EL=0. Hence we obtain

$$Eu(m) = u(EL) + \frac{1}{2}u''(EL)Var[L] + E_L R^3.$$
 (5)

That is, expected utility of the lottery is equal to the utility of the mean outcome, plus a term proportional to the variance of the lottery and to the second derivative of u evaluated at the mean of the lottery (plus a remainder term that is very small when the gamble doesn't have large outliers and/or the Bernoulli function has third derivative that is never very large).

Of course, that second derivative is negative for a strictly concave function u, and as just noted, the Arrow-Pratt coefficient of absolute risk aversion A(m) simply changes its sign and normalizes by the first derivative (to make the coefficient the same for all equivalent u's). Thus variance reduces expected utility to the extent that u is concave, as measured by A(m). Otherwise put, a person with higher A will be more averse to variance than another rational person with A closer to zero. If A(m) = 0 for all m, then the Bernoulli function is linear and that person is risk neutral.

The rest of the material in these notes will not be covered in Econ 200, but students taking a course in Finance may (or may not!) find it helpful.

## 0.1 Basic Definitions

The return k on an asset over a given period is defined in terms of the cash flow x received during that period and the beginning and end prices  $P_0$  and  $P_1$  as follows:

$$k = \frac{P_1 - P_0 + x}{P_0}. (6)$$

Suppose that the return in situation (or scenario) s is  $k_s$ , and that each possible situation s = 1, ..., S has probability  $p_s > 0$ , where  $\sum_s p_s = 1$ . Then the expected return is

$$Ek = \sum_{s=1}^{S} p_s k_s. \tag{7}$$

An important special case is with equally-weighted historical data. Each observation receives equal probability weight  $p_s = 1/S$ .

The variance is

Var 
$$k = \sigma_k^2 = E(k - Ek)^2 = \sum_{s=1}^{S} p_s (k_s - Ek)^2$$
. (8)

The square root of the variance,  $\sigma_k = \sqrt{\text{VAR } k}$  is called the *standard deviation* of the return, or the *volatility* of the asset. It is the most popular measure of risk.

The covariance between returns k and h on two different assets is

$$Cov(k,h) = \sigma_{kh} = E(k - Ek)(h - Eh) = \sum_{s=1}^{S} p_s(k_s - Ek)(h_s - Eh).$$
 (9)

The correlation  $\rho_{kh}$  is covariance normalized by the volatilities. Thus  $\rho_{kh} = \text{Cov}(k, h)/(\sigma_k \sigma_h)$ . Standard theorems in mathematics demonstrate that  $-1 \le \rho_{kh} \le 1$ .

Consider a portfolio  $x = (x_k, x_h)$  with initial dollar value  $x_k$  in asset k and initial value  $x_h$  in asset k. The numbers  $x_k, x_h$  are called *positions* or *exposures*. Usually we have  $x_k > 0$ , which is called a *long* position, but a *short* position  $x_k < 0$  sometimes occurs, e.g., if you borrow an asset. The expected return on portfolio x with total initial investment  $x_T = x_k + x_h$  is  $(x_k/x_T)Ek + (x_h/x_T)Eh$ . It is the obvious weighted average of the returns on the two assets.

## 0.2 Diversification

Portfolio variance is more complicated and interesting. First note that the definitions imply that:

- variance VAR  $ak = a^2$ VAR k increases in the square of the position a
- volatility  $\sigma_{ak} = |a|\sigma_k$  increases linearly in the absolute position
- the portfolio with unit positions in two assets has variance

$$Var (k + h) = E[(k + h) - E(k + h)]^{2} = E(k - Ek)^{2} + 2E(k - Ek)(h - Eh) + E(h - Eh)^{2}(10)$$

$$= Var k + 2Cov(k, h) + Var h.(11)$$

From the first and third bullet items above, it follows that the variance on the portfolio x above is  $x_k^2 \text{VAR } k + 2x_k x_h \text{Cov}(k, h) + x_h^2 \text{VAR } h$ .

This piece of mathematics has a very important implication. It shows that risk can be reduced substantially by diversification. To see this clearly, suppose that the two assets have the same variance, say VAR k = VAR h = 100, and consider various portfolios where the positions add to 10, say  $x_k = a$  and  $x_h = 10 - a$ . Clearly if all 10 is put in either asset and the other is left out, then the portfolio volatility is  $|10|\sigma_k = 10 * 10 = 100$ . As discussed in class (using diagrams in  $(\sigma_k, Ek)$  space), there are three special cases of interest:

- 1. if  $\rho_{kh} = 0$ , then the portfolio volatility is  $\sqrt{a^2\sigma_k^2 + (10-a)^2\sigma_h^2} < 100$ . For an equal-weight portfolio a = 5, for example, the portfolio volatility is only  $\sqrt{25*100+25*100} = 50\sqrt{2} \approx 70.7$ , almost a 30% reduction in volatility or riskiness.
- 2. if  $\rho_{kh}=-1$ , then risk can be eliminated entirely. Now  $\text{Cov}(k,h)=\rho_{kh}\sigma_k\sigma_h=-1*10*10=-100$ . For a=5, the portfolio volatility is  $\sqrt{5^2\sigma_k^2+2*5*5\text{Cov}(k,h)+5^2\sigma_k^2}=\sqrt{2500-5000+2500}=0$ . The idea is that when

 $\rho = -1$ , any fluctuation in the first asset is exactly offset by the fluctuation in the other asset, and risk is eliminated.

3. if  $\rho_{kh}=1$ , then there is no diversification effect and all portfolios with the same total position have the same risk. The mathematical reason is that now  $\text{Cov}(k,h)=\sigma_k\sigma_h$ . In the example, the portfolio volatility is  $\sqrt{a^2\sigma_k^2+2*a*(10-a)\sigma_k\sigma_h+(10-a)^2\sigma_k^2}=10\sqrt{a^2+2*a*(10-a)+(10-a)^2}=10*\sqrt{100}=100$  for any a.

The take-home point here is that there is a reduction in risk when a given initial investment is spread among several assets whose returns are not perfectly correlated. For positive positions, the diversification effect is stronger when the correlation is smaller (or more negative). The effect strengthens as the fraction of the investment in one asset increases from zero, and eventually weakens as the fraction approaches one.

#### Exercises.

- 1. Show that if the volatilities of two assets are not equal, you can still find a riskless portfolio when  $\rho = -1$ , with positions related to the relative volatilities of the two assets.
- 2. Also show that risk can be eliminated when  $\rho = 1$  by taking a short position in one asset and a long position in the other.

# 0.3 Marginal Risk in a Portfolio

The rest of these notes concern portfolios involving N risky assets with returns  $k_i$  for i = 1, ..., N and covariance matrix  $C = ((\sigma_{ij}))$ . (Note that the diagonal elements  $\sigma_{ii} = \sigma_i^2$  are the variances of the risky asset, and the off-diagonal elements are covariances as defined earlier.) The positions are denoted  $x_i$  and the total investment is  $x_T = \sum_{i=1}^N x_i$ . The portfolio shares are  $a_i = (x_i/x_T)$ . The reasoning in the previous section shows that the expected return on

portfolio x is

$$E[x] = a \cdot Ek = \sum_{i=1}^{N} a_i Ek_i, \tag{12}$$

the weighted average expected return on the N assets, with weights given by the portfolio shares. The earlier reasoning also shows that the variance of the portfolio value is

$$Var[x] = x \cdot Cx = \sum_{i=1}^{N} \sum_{j=1}^{N} x_i x_j \sigma_{ij} = \sum_{i=1}^{N} \sum_{j=1}^{N} x_i x_j \sigma_i \sigma_j \rho_{ij},$$
(13)

where  $\rho_{ij} = \text{Cov}(k_i, k_j)/(\sigma_i \sigma_j)$  is the correlation between the returns on assets i and j. The portfolio volatility is denoted  $\sigma_x = \sqrt{\text{Var}[x]}$ .

The question is: Holding constant the overall investment, how does the portfolio volatility change as the position in one particular asset i increases? Or more briefly, what is the marginal risk of asset i in portfolio x?

The question is key to portfolio analysis, and its answer requires a little linear algebra and vector calculus. Let  $x = (x_1, ..., x_N)$  be the original portfolio and let  $y = \alpha x_T e^i + (1-\alpha)x$  be the shifted portfolio, where  $\alpha \geq 0$  is the proportional amount of the shift in direction  $e^i = (0, ..., 0, 1, 0, ..., 0)$ , the unit portfolio with only asset i. The question is how fast portfolio volatility  $\sigma_y$  changes as  $\alpha$  increases from zero. The question and its answer are captured in:

**Lemma 1.** For portfolio y as just defined, we have

$$\left. \frac{d\sigma_y}{d\alpha} \right|_{\alpha=0} = \frac{-\sigma_x^2 + \sigma_{ix}}{\sigma_x}.$$
(14)

That is, portfolio volatility increases at a rate proportional to the covariance  $\sigma_{ix} = x_T e^i \cdot Cx$  of asset i with the rest of the portfolio. The other term  $-\sigma_x^2/\sigma_x = -\sigma_x$  in (14) simply reflects the reduced size of the rest of the portfolio when the asset i share increases.

The following proof can be skipped by readers who do not enjoy such things.

*Proof.* From equation (13) and the definition of y we have

$$Var[y] = y \cdot Cy = (\alpha x_T e^i + (1 - \alpha)x) \cdot C(\alpha x_T e^i + (1 - \alpha)x)$$
(15)

$$= (1 - \alpha)^2 x \cdot Cx + \alpha^2 x_T^2 e^i \cdot Ce^i + 2\alpha x_T (1 - \alpha)e^i \cdot Cx, \tag{16}$$

where the last expression uses the fact that  $e^i \cdot Cx = x \cdot Ce^i$  since the covariance matrix is symmetric. Hence

$$\frac{dVAR[y]}{d\alpha}\Big|_{\alpha=0} = -2(1-\alpha)x \cdot Cx + 2\alpha x_T^2 e^i \cdot Cx + 2(1-2\alpha)x_T e^i \cdot Cx \Big|_{\alpha=0}$$

$$= -2x \cdot Cx + 2x_T e^i \cdot Cx = -2\sigma_x^2 + 2\sigma_{ix}.$$
(18)

$$= -2x \cdot Cx + 2x_T e^i \cdot Cx = -2\sigma_x^2 + 2\sigma_{ix}. \tag{18}$$

Marginal risk now can be calculated using the chain rule of ordinary calculus:

$$\frac{d\sigma_y}{d\alpha}\bigg|_{\alpha=0} = \frac{d\sqrt{\text{VAR}[y]}}{d\alpha}\bigg|_{\alpha=0} = \frac{1}{2}[\text{VAR}[y]]^{-1/2} \left. \frac{d\text{VAR}[y]}{d\alpha} \right|_{\alpha=0} = \frac{-2\sigma_x^2 + 2\sigma_{ix}}{2\sigma_x}, \quad (19)$$

which immediately simplifies to the desired expression.  $\diamond$ 

#### The Capital Asset Pricing Model (CAPM) 0.4

CAPM is no longer unchallenged orthodoxy but it still is the central model in modern financial theory. Its main result is that the expected return of each risky asset i is the risk-free return  $k_F$ , plus a risk premium which is the market price of risk  $RP_M$  times the quantity of risk  $\beta_i$  for that asset. That is, we have the

Security Market Line Theorem. If conditions B1, B2, M1 and M2 below hold, then the return on each asset i satisfies

$$Ek_i = k_F + \beta_i RP_M \tag{20}$$

where  $RP_M = E[M] - k_F$  is the expected return on the Market portfolio—the portfolio consisting of all assets traded in financial markets—in excess of the risk-free return, and  $\beta_i = \sigma_{iM}/\sigma_M^2 = \rho_{iM}\sigma_i/\sigma_M$  is the normalized covariance of asset i with the market portfolio.

The conclusion follows from various sets of assumptions. One short, convenient and transparent set of behavioral (B) and market (M) assumptions is as follows.

• (B1) Investors are rational and care only about portfolio expected return (+) and volatility (-).

- (B2) They have homogeneous beliefs about asset returns Ek and covarariances C.
- (M1) A financial market lasts just one period (from t = 0 to t = 1); it is competitive and frictionless (i.e., no market power and zero transactions costs) and is in equilibrium.
- (M2) All N risky assets are traded on the financial market plus one risk-free asset with return  $k_F > 0$ . The portfolio M consisting of all assets has expected return  $E[M] > k_F$ .

Here is a sketch of the proof of the SML Theorem; see a standard text for diagrams, etc. First plot in  $(\sigma, Ek)$ -space the volatilities and expected return for each risky asset in isolation. Using equations (3, 12, 13), note that the portfolios consisting of varying shares of two or more risky assets trace out parabolic arcs that fill a convex region of that space. Efficient risky portfolios (those with the largest expected return for given volatility, or smallest volatility for given expected return) lie along the Northwestern frontier of this region.

The Capital Market line (CML) has one endpoint at the risk-free point F with coordinates  $\sigma = 0$  and  $Ek = k_F > 0$ , and passes through a point  $T = (\sigma_T, E[T])$  of tangency to the Northwestern frontier. That is, the line satisfies the equation

$$E[x] = k_F + [(E[T] - k_F)/\sigma_T]\sigma_x \tag{21}$$

Since the market is frictionless, each investor can borrow or lend as much as he or she wants at the risk-free rate. Taking this into account, each efficient portfolio must lie on the CML, and by (B1) each investor will choose an efficient portfolio. Thus we have the

Markowitz Separation Theorem. Each investor's I's portfolio is of the form

$$w_I a_I F + w_I (1 - a_I) T, (22)$$

that is, she lends some fraction  $a_I$  of her wealth  $w_I$  at the risk-free rate  $k_F$  (or borrows if  $a_I < 0$ ) and invests the rest in the tangency portfolio.

The striking implication is that investors' risk preferences do not affect the mix of risky assets—all investors choose the same combination T. It's just that more risk averse investors

put more of their wealth into the riskless asset, and the least risk averse investors borrow at the riskless rate to buy more of the T portfolio, i.e., they use leverage. This striking implication, of course, is not exactly true in the real world, but some finance economists argue that the vast majority of investors (at least in terms of wealth) choose portfolios that are near T in  $(\sigma, Ek)$ -space.

The next step in the argument (due to Sharpe and Lintner in the 1960s) is that financial market equilibrium implies that the tangency portfolio T must be the same as the market portfolio M. To spell it out, the market demand for risky assets is the N-vector  $w\tau$ , where  $w = \sum_{I} w_{I}(1-a_{I})$  is the total wealth invested in risky assets, and  $\tau = (\tau_{1}, ..., \tau_{N})$  is the unit vector of assets that produces the point T in  $(\sigma, Ek)$ -space. The supply of risky assets is the N-vector  $(s_{1}, ..., s_{N})$ . But in equilibrium, supply = demand, i.e.,  $s_{i} = w\tau_{i}$  for each asset i. Thus portfolios M and T have identical shares of the risky assets and therefore represent the same point in  $(\sigma, Ek)$ -space.

The SML (20) now follows from direct calculations. Let  $y = \alpha e^i + (1 - \alpha)M$  be a small shift in the market portfolio towards asset i along the efficient frontier. The slope of the frontier at M in  $(\sigma, Ek)$ -space, according to the implicit function theorem, is given by a ratio of derivatives, the numerator being  $\frac{dE[y]}{d\alpha}\Big|_{\alpha=0}$  and the denominator being  $\frac{d\sigma_y}{d\alpha}\Big|_{\alpha=0}$ . By (12) the numerator is  $\frac{d}{d\alpha}[\alpha Ek_i + (1 - \alpha)E[M]]\Big|_{\alpha=0} = Ek_i - E[M]$ . The denominator is given by Lemma 1 of the previous section as  $\frac{-\sigma_M^2 + \sigma_{iM}}{\sigma_M}$ . Since the CML is tangent to the frontier at M, the slope of the frontier just computed must be equal to the slope of the CML given by the bracketed term in (21), i.e.,

$$\frac{Ek_i - E[M]}{\frac{-\sigma_M^2 + \sigma_{iM}}{\sigma_M}} = \frac{(E[M] - k_F)}{\sigma_M}.$$
(23)

Cross-multiplying we get

$$Ek_i - E[M] = (E[M] - k_F) \frac{-\sigma_M^2 + \sigma_{iM}}{\sigma_M^2} = (E[M] - k_F) \frac{\sigma_{iM}}{\sigma_M^2} - E[M] + k_F.$$
 (24)

Cancelling the -E[M] terms on both sides of the equation we have exactly the expressions given in the Security Market Line Theorem.