

Formulas:

Normal Distribution Function

$$f(x; \mu, \sigma^2) = \frac{1}{\sigma\sqrt{2\pi}} e^{-\frac{1}{2}\left(\frac{x-\mu}{\sigma}\right)^2}$$

Message Probability

$$p(m) = \sum_{t \in S} p(m, t)$$

Prior Probability

$$p(s) = \sum_{m \in M} p(m, s)$$

$$\text{Likelihood } p(m|s) = \frac{p(m, s)}{p(s)}$$

$$p(m, s) = p(m|s)p(s)$$

$$\text{Posterior } p(s|m) = \frac{p(m, s)}{p(m)}$$

Bayes

$$p(s|m) = \frac{p(m|s)p(s)}{p(m)}$$

$$p(s|m) = \frac{p(m|s)p(s)}{\sum_{t \in S} p(m|t)p(t)}$$

$$P(m, s) = P(m|s)P(s) = P(s|m)P(m)$$

Absolute Risk Aversion

$$A(c) = -\frac{u''(c)}{u'(c)}$$

Relative Risk Aversion

$$R(c) = cA(c) = \frac{-cu''(c)}{u'(c)}$$

Poisson Process

$$p(n|\lambda) = \frac{\lambda^n e^{-\lambda}}{n!},$$

$$\lambda = \text{rate} \quad n = \text{number}$$

Certainty Equivalence

$$u(c(F, u)) = \int u(x) dF(x)$$

$$P * U(a) + (1 - P)U(b) = U(c)$$

1st Order Stochastic Dominance

$$F(s) \geq G(s) \quad \forall s \quad (\text{F and G are CDF's})$$

2nd Order Stochastic Dominance

$$\int_{-\infty}^s F(t) dt \geq \int_{-\infty}^s G(t) dt \quad \forall s$$

iff F is a mean-preserving spread of G

Gross Value of Information

$$\sum_{m \in M} p(m) \sum_{s \in S} p(s|m)(w(a^*(m), s) - w(\hat{a}, s)) \geq 0$$

Best Response

$s_i \in S_i$ is a best response to $s_{-i} \in S_{-i}$ if $u_i(s_i, s_{-i}) \geq u_i(t_i, s_{-i}) \quad \forall t_i \in S_i$

Nash Equilibrium

$s^* = (s_1^* \dots s_n^*)$ is a Nash Equilibrium if s_i^* is a Best Response to $s_{-i}^* \quad \forall i$

Generalized BI

1. Find all NE at each minimal terminal sub-game
2. Write out reduced game with a NE payoff vector replacing sub-game
3. Iterate until start, always at least one SPNE

Incomplete info (Harsanyi)

1. Specify types and connect with N-move, drawing relevant info sets
2. Assume common prior for N-move
3. Solve for NE (BNE) and SPNE (PBE) by normal methods.

Repeated Game

- 1 T finite: Only stage game NE are equilibria of the repeated game.
- 2 T infinite: cooperation can be sustained as a NE of the repeated game if $d \geq d^*$ (discount factor)

FolkThm any of stage game feasible payoff vector that dominates the NE is achievable as average payoff in a SPNE of the infinitely repeated game if players are sufficiently patient.

Evolutionary Games

It includes transitory dynamics and higher payoff strategies become more prevalent over time in a population "survival of the fittest"

One population case

	p	1-p
A	0	4
B	1	2

$$\begin{aligned} u(A, p) &= 0 \cdot p + 4 \cdot (1-p) = 4-4p \\ u(B, p) &= 1 \cdot p + 2 \cdot (1-p) = 2-p \\ \Delta\{\text{row}\} &= 2-3p, \Delta\{\text{row}\} = 0 \text{ if } p=2/3, \Delta\{\text{row}\} > 0 \text{ if } p < 2/3 \end{aligned}$$

$\Delta\{\text{row}\} < 0$ if $p < 2/3$ and then draw the basin of attraction graph to find mix equilibrium.

Separate population case

2	p	1-p
1		
q	0,0	4,1
1-q	1,4	2,2

$$\begin{aligned} \text{Calculate the mix NE for } \Delta(\text{row}) &= 2-3p, p^* = 2/3 [\Delta(\text{row}) < 0 \text{ if } p^* > 2/3, \Delta(\text{row}) > 0 \text{ if } p^* < 2/3] \\ \text{For } \Delta(\text{col}) &= 2-3q, q^* = 2/3 [\Delta(\text{col}) < 0 \text{ if } q^* > 2/3, \Delta(\text{col}) > 0 \text{ if } q^* < 2/3] \end{aligned}$$

Then draw phase portrait based on analysis above.

Cooperative games

Cooperative games are specified by a characteristic function defined on subsets (coalitions) ($K \subset N$).

Coalition K blocks allocation u if $\sum_{i \in K} u_i < v(K)$. That means they can do better by themselves. Core is all allocations unblocked by any $K \subset N$

Shapley Value is based on marginal contribution of each player to every k.

Method: list all possible player sequences, if $n=3$ then $n!=6$ (6 possibilities). Ex: $V(i)=0, V(ab)=1, V(ac)=2, V(bc)=0, V(abc)=2$

	MCa	MCb	MCc
abc	0	1	1
acb	0	0	2
bac	1	0	1
bca	2	0	0
cab	2	0	0
cba	2	0	0
sum	7	1	4
S.V.	7/6	1/6	4/6

Convex Game

$$v(S) + v(T) \leq v(S \cap T) + v(S \cup T)$$

$SV \in \text{Core}$ if game is convex.

NBS allocation maximizes the product of players utility gains relative to a threat point. Simple example, $\max g(u, v) = (u - \underline{u})(v - \underline{v})$ if feasible utility fn is $u+v=10, (\underline{u}, \underline{v}) = (0,0)$ then $g=(u)(10-u)$ FOC w.r.t u, get $u=5$, then $v=5$

Monopolistic general problem $\max qp(q) - c(q)$. Take derivative w.r.t q and solve.

Bertrand Duopoly (symmetric case)

$$\begin{aligned} \max (p_1 - c) q_1(p_1, p_2) \\ q_1(p_1, p_2) &= x(p_1), \quad \text{if } p_1 < p_2 \\ q_1(p_1, p_2) &= 0.5 x(p_1), \quad \text{if } p_1 = p_2 \\ q_1(p_1, p_2) &= 0, \quad \text{if } p_1 > p_2 \end{aligned}$$

NE: $p_1 = p_2 = MC, \pi_1 = \pi_2 = 0$

Cournot Duopoly (symmetric case)

$$\max p(q_1 + q_2)q_1 - cq_1 \text{ w.r.t } q_1$$

NE: $q_1 = q_2$ & $\pi_1 = \pi_2$

(Asymmetric case): $\max (p - c_i) q_i$

Stack. Duopoly

Calculate firm 2's max profit. w.r.t q_2 and then plug into firm 1's max profit to get q_1 .

$$q^m < q^c < q^s < q^b = q^{CE}$$

Entry game: Stage 1: [in with cost K, out]. Stage 2: K is sunk, J entrants. Stage 2: get $\pi_j^{NE} - K$ if in, 0 if out.

Formula: $K \approx \frac{(a-c)^2}{b(J+1)^2}$ if price = $a-bq$ and cost = cq

Asymmetric Info: BNE is (σ, ρ) s.t. $\forall i, \sigma_i$ maximizes $E_{\rho} u_i(\sigma_i, \sigma_{-i})$ and ρ_i is consistent with priors, σ , and Bayesian Theorem. In PBE, the same is true in every subgame.

Adverse Selection: Ex: Seller knows quality θ = value to buyer. Seller values at $r(\theta)$. $\Theta(p) = \{\theta: r(\theta) \leq p\}$ is the subset of sellers willing to sell at price p .

Then a competitive eqm. in a market with asymmetric info is $(P^*, \Theta(p^*))$ s.t. $p^* = E(\theta | \theta \in \Theta^*)$ and $\Theta(P^*) = \{\theta: r(\theta) \leq P^*\}$ (i.e. expected quality among those that are selling is the price). Used car example: $\theta = [2, 3]$. $r(\theta) = \theta - 0.1$ and $\Theta(p) = \{\theta - 0.1 \leq p\}$. Then $p^* = \frac{2+(p+0.1)}{2}$ solving for p gives $p^* = 2.1$, and $\Theta^* = [2, 2.2]$. Only 20% of market sold.

Signaling: N-move first, θ ; Informed (sender) player send message $m(\theta)$ and Uninformed (receiver) player picks action $a(m)$ after forming beliefs $\mu(\theta | m)$. PBE is $[m^*(\theta), a^*(\theta), \mu(\theta | m)]$ s.t. 1. $m^* \in \arg\max u_s(m, a^*(m), \theta) \forall \theta$ (for every possible state, send m that max u given U 's BR to m). 2. $a^*(m) \in \arg\max E_{\mu} U_r(a)$ (pick a max Expected payoff) 3. $\mu(\theta | m)$ is consistent with Bayes given N-move (given priors) and $m^*(\theta)$ (likelihood).

Types of PBE in Signaling: 1. Separating (each state θ a different m^* beware the offer or bid's interval has to be different) 2. Pooling (m^* constant) 3. partial pooling (not 1:1) 4. hybrid (mixed).

Screening: U-N-I, usually uninformed players offered menu to informed players. For example, buyers offer deferred contingent payment; self-selection of insurance customers to reveal more personal information to get premium reduction.

P/A: $\max_{e^*} E \text{ profit } (e^*) = E([\pi | e^*] - \text{cost}(e^*))$ where $\text{cost}(e^*) = \min E(w) \text{ s.t. PC \& IC}$

Case 0: If e is observable, $P: \min_{w(\pi)} E(w) = \int_{\underline{\pi}}^{\bar{\pi}} w(\pi) f(\pi | e^*) d\pi$ s.t. $PC = \int_{\underline{\pi}}^{\bar{\pi}} v(w(\pi)) f(\pi | e^*) d\pi - g(e) \geq \bar{u}$
 $A: U(e, w) = v(w) - g(e); v(w^*) = \bar{u} + g(e)$ then $w^* = v^{-1}(\bar{u} + g(e^*))$

Case 1: If e is unobservable and agent is the risk neutral, $P: \min_{w(\pi)} E(w) = \int_{\underline{\pi}}^{\bar{\pi}} w(\pi) f(\pi | e^*) d\pi$ s.t. $PC = \int_{\underline{\pi}}^{\bar{\pi}} v(\pi - B) f(\pi | e^*) d\pi - g(e) \geq \bar{u}$ Note: the owner's payoff under the optimal compensation scheme is exactly B (the agent gets $w(\pi) = \pi - B$; the principal gets B); B is franchisee fee.

Case 2: If e is unobservable and agent is risk averse,

$P: \min_{w(\pi)} E(w) = \int_{\underline{\pi}}^{\bar{\pi}} w(\pi) f(\pi | e^*) d\pi$ s.t. $PC = \int_{\underline{\pi}}^{\bar{\pi}} v(w(\pi)) f(\pi | e^*) d\pi - g(e) \geq \bar{u}$ & s.t.

$IC = \int_{\underline{\pi}}^{\bar{\pi}} v(w(\pi)) f(\pi | e^*) d\pi - g(e^*) \geq \int_{\underline{\pi}}^{\bar{\pi}} v(w(\pi)) f(\pi | e) d\pi - g(e)$

FOC w.r.t $w(\pi)$ we get $\frac{1}{v'(w(\pi))} = \gamma + \mu [1 - \frac{f(\pi | e)}{f(\pi | e^*)}]$, $e^* \in \{e_H, e_L\}$