**Term Project Guidelines**

A significant portion of your grade comes from the term project, done as part of a team. Here are some points to keep in mind.

• Don’t wait until late in the quarter to begin your project. Split up the work and get started right away, for example, by tracking down relevant published articles. Each team should meet regularly throughout the quarter to maintain momentum.

• Part of your grade is based on how helpful you are to the other members of your team; we will ask for confidential statements at the end of the quarter. So it is in your personal interest, as well as in the team’s interest, to help everyone in your team to do their part. For example, you should read what everyone else writes and help improve their prose.

• Each team presents a background paper in class during week 7 or 8. The typical presentation will use the projector and run about 15 minutes, with each group member speaking about 5 minutes.

• Each team presents presents project results during week 10. The typical presentation will run about 25 minutes, with each group member speaking about 8 minutes.

• The final write-up will typically be ~ 20 pages long, with each group member responsible for a section of 5 pages or more. But longer is not necessarily better—stay on point. Your target reader is a good student taking the class 2 years from now.

• Please use a standard academic format. Refer to the Chicago Manual of Style or similar document, or simply use the example format guidelines posted on the next page.

• By noon Monday March 14, please turn in TWO paper copies of your paper and email one electronic copy to the instructor. We will keep one paper copy for the benefit of future students. The other will be marked up and returned next quarter.

**Academic Integrity**. You are expected to properly document your sources and never to plagiarize. Current academic standards are spelled out in the Library guide:

http://library.ucsc.edu/help/research/use-and-cite-your-sources .

Example format guidelines, adapted from those of the academic publisher Elsevier:

*Title*. The title should be concise and informative. Avoid abbreviations and formulae.

*Authors.* List them in alphabetical order.

*Abstract*. The abstract must be a single paragraph that summarizes the main findings of the paper in less than 150 words. A concise abstract should briefly state the purpose of the research and the main results. An abstract is often presented separate from the article, so it must be able to stand alone.

*Footnotes*. In text, footnotes should be avoided if at all possible. If they must be used, identify them by superscript Arabic numerals in order of their appearance.

*References.* References should be cited in the text by the author's surname and date of publication. The text citations can be given in the form "As Kohlberg and Mertens (1986) showed..." or "As already shown (Milgrom, 1986; Harsanyi and Selten, 1988)...." Where there are more than two authors, use the first author's surname followed by et al.: "In Ferejohn et al. (1987) it was...." List references in alphabetical order. Unpublished results or personal communications should be cited as such in the text. Please style references according to the following examples for a book chapter, a journal article, and a book, respectively:

Kreps, D., Sobel, J., 1994. Signalling. In: Aumann, R., Hart, S. (Eds.), *Handbook of Game Theory*. Elsevier, Amsterdam/New York, pp. 281-304.

Morgan, J., Sefton, M., 2002. An experimental investigation of unprofitable games. *Games Econ. Behav.* 40, 123-146.

Owen, G., 1995. *Game Theory*. Academic Press, San Diego.