

# Consona Corporation

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**Consona Corporation** is a software company selling solutions to automate business critical tasks, ranging from marketing, service and support to planning and scheduling, material requirements planning (MRP), accounting, product configuration, and business intelligence.

## Company History

Consona was founded in 1986 as Made2Manage Systems. In 2003, the venture capital firm Battery Ventures acquired and subsequently privatized Made2Manage Systems, then a publicly traded enterprise resource planning (ERP) software and services provider for small and midsize manufacturers.<sup>[2]</sup>

Over the next three years, Consona acquired seven additional ERP product lines: DTR, Cimnet Systems, AXIS, Encompix, Intuitive, Relevant, and SupplyWorks.<sup>[3]</sup> In 2005, Thoma Cressey, a private equity firm with software industry consolidation expertise, joined Battery as a secondary shareholder of Consona.

In 2006, the company entered the customer relationship management market when it acquired Onyx CRM.<sup>[4]</sup> Seven months later, Consona acquired the KNOVA service and support knowledge management system and launched the company’s Consona CRM division.<sup>[5]</sup>

In early 2007, to avoid confusion between the Made2Manage ERP solution and the company, M2M Holdings, the company changed its name to Consona Corporation to represent its new position as a CRM and ERP software and service provider.<sup>[6]</sup>

In 2008, Consona continued to acquire, adding former technology partner Configuration Solutions in March and creating Consona Canada via the purchase of the Intuitive-related assets of Automated Design Systems in July. Later in the year, Consona acquired several VAR-related assets in China, and launched Consona China.

In 2009, Consona acquired enterprise software assets of support automation software vendor, SupportSoft.<sup>[7]</sup>

### Consona Corporation



Type	Private
Industry	Software <sup>[1]</sup>
Founded	2003
Headquarters	Indianapolis, Indiana United States
Area served	Americas, EMEA, Asia-Pacific
Key people	Jeff Tognoni, CEO
Products	Enterprise Software, including: ERP, CRM
Owner	Battery Ventures Thoma Cressey Bravo
Number of employees	700 (Approximate)
Website	<a href="http://www.consona.com">www.consona.com</a> ( <a href="http://www.consona.com">http://www.consona.com</a> )

In 2010, Consona acquired open-source ERP software provider Compiere, giving Consona its first Cloud ready ERP solution and entry into the distribution market.<sup>[8]</sup>

On August 7, 2012, Consona merged with CDC Software; the resulting company was renamed Aptean.<sup>[9]</sup>

## References

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9. <http://www.aptian.com/en/Company/News-and-Events/Press-Releases/2012/20120807-CDC-Software-and-Consona-Corporation-Merge>

## External links

- Consona Corporate Site (<http://www.consona.com/>)

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| CRM software companies

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