

CONTACT

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Newton Aycliffe

[LinkedIn](#)

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EDUCATION

HYPERIONDEV 2024

Software Engineering

Leeds Beckett University

2018 - 2021

BA (Hons)

Music Production

Grade: First-Class Honours

Skills:

Programming Languages:

Python

Web Development

Frameworks:

- Django

Database Technologies:

- SQL

Version Control:

- Git

Other Tools:

HTML/CSS

SOFT SKILLS

- Problem solving
- Collaboration
- Communication
- Creativity
- Organisation
- Microsoft Office

Lehi Reid

JUNIOR SOFTWARE DEVELOPER | SALES EXECUTIVE

PROFILE

Motivated career-changer with a successful track record in SaaS sales, transitioning to a role as a Junior Software Developer. Currently enrolled in a rigorous software engineering course, gaining proficiency in coding languages and technologies. Excited to apply diverse expertise and problem-solving skills to contribute effectively to dynamic software development projects.

EXPERIENCE

HYPERIONDEV

2024 - PRESENT

Software Engineering Bootcamp

- Currently enrolled in an intensive software engineering bootcamp with a focus on Python, SQL, and Django.
- Achieved an outstanding overall average of 98% across all completed tasks, demonstrating exceptional dedication and mastery of the curriculum.
- Enhanced proficiency in Python programming, with a particular focus on Object-Oriented Programming (OOP), resulting in significant improvements in coding skills.
- Developed expertise in SQL, enabling efficient data manipulation and management in relational databases.
- Acquired hands-on experience in building web applications using Django, gaining valuable insights into full-stack development practices.
- Actively engaged in collaborative projects and problem-solving exercises, fostering teamwork and communication skills essential for software development roles

ZENSAI

2022 - PRESENT

Sales Executive & Sales Development Representative

- Developed and executed comprehensive sales strategies resulting in over £140k revenue from a previously undeveloped market
- Achieved 130% sales target within my first year.
- Cultivated and maintained strong relationships with clients, understanding their needs and delivering tailored solutions.
- Collaborated with cross-functional teams to ensure seamless customer experience when transitioning from Sales to Customer Success.
- Represented the company at industry events, and conferences effectively promoting brand awareness and generating new business leads.

REFERENCES

- Available on request