

# Yonatan Leitner

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## Summary

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Highly motivated 4'th year industrial engineering student specializing in programming with experience in highly challenging projects in shorts time frames. Looking for work experience and professional development opportunities, particularly in programming.

## Work Experience

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### Sales Representative - "**BUY&DRIVE**" Premium Car Dealership, 2017-2019

- Understanding the characteristics, capabilities, and features of all cars, and providing the potential customer with detailed information, including comparing different models.
- Ensure current customers have the right products and services, identify new markets and customer leads, pitch prospective customers and Maintaining reporting structures' and recording sales and inventory on CRM software.

### Sales Representative - "**AVIS**" car dealership, 2016

- Converting showroom visitors into customers by understanding their needs and interests.
- "Spirit of Avis" **Excellence Award**.

## Military Service

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### IDF Intelligence Unit - 2012-2016

- Served in the intelligence department in **Sayeret Matkal**.
- The role involved managing complex projects in a demanding environment, as well as good organizational skills, good interpersonal skills, and working under pressure.
- **Permanent service as an intelligence officer for six months.**
- **Unit Excellence Award 2014, 2015.**
- "**Mofet**" Intelligence course for research. **Excellence Award**.

## Education

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### Tel Aviv University, 2018 - current

**Bachelor of Sciences:** Industrial engineering and management.

- Leading and programming variety of projects in **web development, machine learning, database design, data structure, simulation, information security** and more.
- For example – building and executing website for dog owners/walkers to communicate and book trips base on availability, type of dog and other requirements. The project was based on online DB, python, HTML5 , CSS and JavaScript and work on top google app engine.
- Knowledge and control in **Python (Including Panda, PySpark, Plotting) ,JavaScript (Including DOM) , HTML5 ,CSS , SQL (DDL, DQL, DML) , R (programing language) ,Cplex.**

**Udemy , 2021** - The Complete JavaScript Course 2021: From Zero to Expert.

**Udemy , 2021** - Django 3 - Full Stack Websites with Python Web Development.

### "Rabin" Tel Mond, 2007-2012

- Orientation in computer programming (**C#**) and biology.
- **Excellence Award 2012**

## Skills

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- **Programing languages:** Python, JavaScript, C# ,R, SQL, HTML , CSS
- **Software:** Excel, GIS, Photoshop, GAE, Cplex , CRM
- **Other skills:** Sales, Group leadership

## Languages

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- **Hebrew:** Native
- **English:** Fluent