

UTRECHT GOT TALENT

Europe's most competitive region











Utrecht comes highly recommended!



Johannes Hahn, Member of the European Commission in charge of Regional and Urban Policy

"I congratulate the region of Utrecht for being ranked as the most competitive EU region by the regional competitiveness index 2013. Also in the 2010 edition, Utrecht received the highest score. Utrecht's score is not due to a single dimension of competitiveness, but to consistently high score on all the 11 dimensions used in this index. Utrecht scores among the top ten regions in five dimensions and in the top twenty regions for another five dimensions. It is striking that Utrecht is actual never ranked first on a single dimension. In my view, this underlines the importance of a strong and balanced performance for competitiveness for which Utrecht justly was ranked first."



Henk Broeders, Chairman of the Economic Board Utrecht

"Utrecht has been ranked Europe's most competitive region. This represents a great impetus for the entrepreneurs, knowledge institutions and government bodies that helped achieve this result. We now face the challenge of strengthening our current position: a number one ranking cannot be taken for granted. This holds true especially in an age when the world around us is rapidly changing: societal challenges such as the affordability of health care and depletion of raw material resources call for an innovative new approach. The Economic Board Utrecht strives to transform societal challenges into commercial opportunities, thus strengthening the regional economy. We focus on three specific areas: healthy living, the green economy and smart technology applications. We support initiatives that contribute to these goals. A good example would be the application of games in the health care sector. This new development offers great potential, and as such has attracted the attention of investment funds. A new number one ranking, in other words, is within reach!"



Hannie Kroes, SKF B.V. Company Director

"Utrecht is an ideal location for our international staff (R&D). The region offers a large number of valuable facilities, such as the International School. The city is just thirty minutes away from Amsterdam Airport Schiphol, a major hub with direct connections to many destinations around the world. Our green business park in Nieuwegein gives you a real sense of being on campus. We welcome some 10,000 (international) visitors a year, and they greatly value our location."

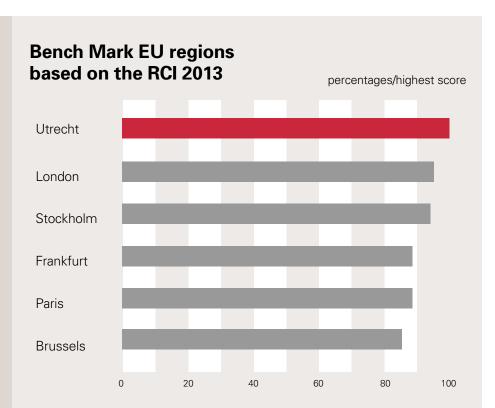
A broad basis for success

In a September 2013 announcement that surprised many, the European Union named Utrecht as Europe's most competitive region for the second time. The region's leading position is recorded in the EU Regional Competitiveness Index (RCI), an authoritative study of 262 European regions commissioned by the **European Commission.** So, how did Utrecht - the Netherlands smallest region - manage to take the lead in this European benchmark?



According to the RCI 2013 Index:

- A strong and balanced economic profile: with a high average score in all areas of this European ranking, Utrecht beats leading regions such as London, Frankfurt and Paris. This unique combination lends Utrecht its competitive strength.
- Excellent scores in the European Top Ten in the areas of 'labour market/ efficiency' (No. 2), 'higher education' (No. 5), 'market size' (No. 8) and 'infrastructure/location' (No. 8).
- In comparison with 2010, Utrecht has improved its regional position in the areas of 'health' and 'higher education'.



Top Ten EU regions based on the RCI 2013

percentages/highest score

| Ranking | | Score (0-100) |
|---------|--|------------------|
| 1 | Utrecht | 100 |
| 2 | London and surrounding area | 94 |
| 3 | Berkshire, Buckinghamshire and Oxfordshire | 94 |
| 4 | Stockholm region | 93 |
| 5 | Surrey, East and West Sussex | 91 |
| 6 | Amsterdam region (North Holland and Flevoland) | 90 |
| 7 | Frankfurt region | 89 |
| 8 | Paris region (Ile de France) | 89 |
| 9 | Copenhagen region | 89 |
| 10 | South Holland | 88 |
| | | |

Source: EU Regional Competitiveness Index 2013

Institutions

How stable is the regional administrative and political climate? Based on combined national and regional data, Utrecht scores well in the RCI 2013. The region took 18th place on the European ranking for administrative cooperation potential.



"Together with our highly qualified and creative population, Utrecht is pursuing the healthy and smart growth of our economy. Our aim in doing so is to create a healthy city which is inhabited by healthy people. We are also the Netherlands' smartest city. Utrecht is a meeting place for the country's cleverest people, who put their heads together to devise solutions which will improve lives not only here, but also elsewhere in the world. That is Utrecht's strength in my view!"

Jeroen Kreijkamp

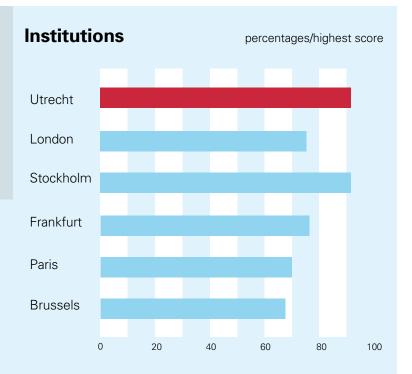
Alderman for Economic Affairs Municipality of Utrecht



"The announcement of Utrecht's ranking as the most competitive region is a wonderful recognition of our position in Europe! Now it's time for the Economic Board Utrecht to capitalise on that achievement and further strengthen our position."

Remco van Lunteren,

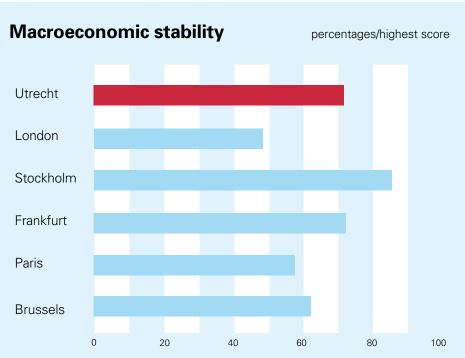
Vice Governor Economic Affairs, Infrastructure, Transport & Finance Province of Utrecht





Macroeconomic stability

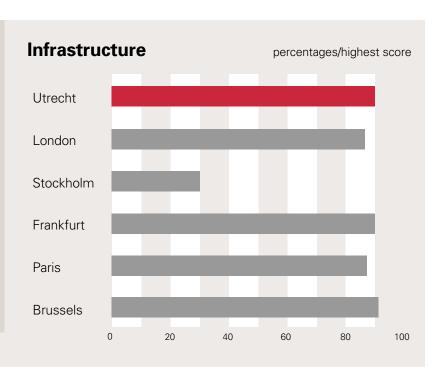
The economic stability data for the Utrecht region in the RCl 2013 is based on national indicators. The assessment is based on aspects such as cost savings by the national government, bond yields and the financial position of the public governamental budget. Based on this data, the Utrecht region achieved 10th place in the final ranking.





Infrastructure

Naturally, the region's accessibility is an important competitive factor. RCI 2013 assessed Utrecht in terms of travel times to and from the region, by both car and public transport. The vicinity of national airports also served as a key criterion. Utrecht – centrally located in the heart of the Netherlands – scored well on the test, achieving 8th place in the final European ranking.





"In early 2013, we decided to concentrate staff from six offices in a single building. We eventually opted for the Pand Zuid building in the WTC Papendorp complex in Utrecht. The business park offers a highly professional, business-like atmosphere. The location is also easily accessible by both car and public transport. Crucially, we are also easily accessible from Amsterdam Airport Schiphol. We have offices in 26 countries and operate in over 100 countries around the world. With our head office here in the Netherlands and expanding international activities, we regularly receive visitors from other countries. Our Utrecht office is an ideal location to receive guests from both the Netherlands and abroad."

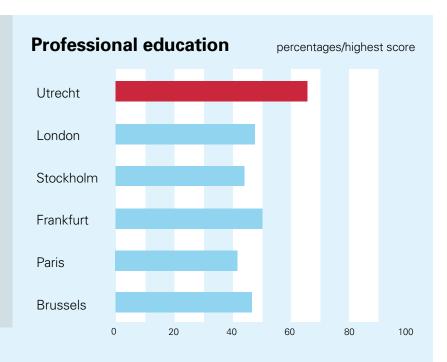
Alex Rossen,

Managing Director at Unit4



Professional education

The job prospects of young people are key to regional competitiveness. This is why RCI 2013 focuses on the position of vulnerable pupils and the attention they receive within the education system. Based on national data, Utrecht achieves third place on the European ranking.





Together, we create topical and relevant education.

The strength of this region is that we have highly qualified people at all levels, due to the fact that schools, businesses, institutions and the regional authorities cooperate to promote the adequate personal development of staff. The twelve smallscale and industry-oriented colleges of intermediate vocational education that comprise ROC Midden Nederland (the Central Netherlands' regional training centre) are the region's leading trainers of young people for a broad range of sectors of the labour market. We operate according to the basic principle of co-creation, which implies that the ties to the business community and industrial sectors are evident in the vocational education we provide. We invest emphatically in partnerships and regional cooperation. At both corporate and college levels, we collaborate with a large number of businesses and institutions, including Rabobank Utrecht, UMC Utrecht, Meander Medical Centre, IKEA, KPN, Lego World, and both the Municipality and the Province of Utrecht.

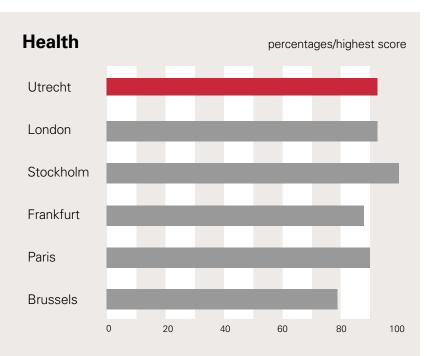
Utrecht has a highly qualified population at all levels, as a result of this collaboration and joint approach. Thanks to the Economic Board Utrecht furthermore, the region's colleges of intermediate and higher vocational education and the university cooperate with its businesses and authorities to boost economic development and vouch for the future of our (regional) economy. A highly qualified and flexible workforce is absolutely essential in retaining our position as Europe's most competitive region.

Paul van Maanen,

Chairman of the Board of Directors of ROC Midden Nederland.

Health

What is the life expectancy for local residents? How healthy are their lifestyles? How great is the risk of serious illness or traffic accidents? Residents of the Utrecht region are amongst the healthiest in Europe. RCI 2013 awarded Utrecht 12th place in the final European ranking in terms of health.





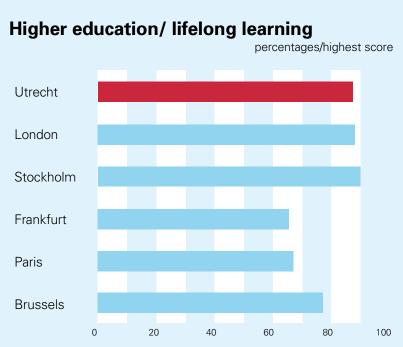
"Utrecht is gradually becoming a genuine Health Valley. The region is home to a great many healthcare organisations. This offers great potential for collaborations in many areas, Including the St. Antonius Hospital's specific fields of expertise: cardiovascular diseases, lung diseases and cancer. For example, we are currently running a pilot project in which specialists visit GP practices in order to discuss patients' treatment plans. Effective cooperation between first and second-line caregivers is a crucial aspect of providing optimal patient care."

Prof. Dr. Douwe Biesma,President of the St. Antonius Hospital Executive Board



Higher education/ Lifelong learning

Utrecht is one of the most knowledge-intensive regions in Europe: an exceptionally high percentage of residents have a higher professional education or academic degree. The region also offers a broad range of training centres. RCl 2013 awarded Utrecht 5th place in the final European ranking in terms of higher education/lifelong learning.





"The outcome underlines the success of our intensive cooperation with regional knowledge institutions and businesses! As a leading international research university, Utrecht University conducts research in a broad range of disciplines - from infectious diseases to human rights and from climate studies to cultural history. The university also scores well in international rankings such as the Shanghai and CHE ranking. Naturally, a leading international position helps to attract talent. As a research university, this encourages us to continually improve the quality of our research and education. Students receive instruction from leading researchers, while contributing to the body of research through research internships and research Master's. This allows us to serve as a platform for future development."

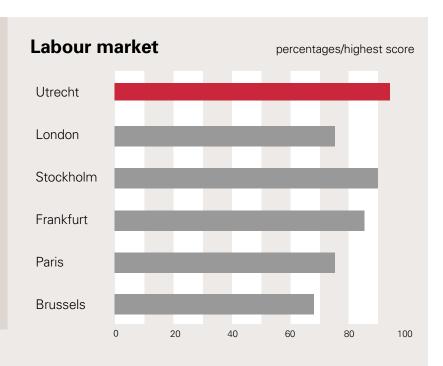
Marjan Oudeman,

President of the Executive Board of Utrecht University



Labour market

Of all 262 European regions studied as part of the RCl 2013, Utrecht ranks 2nd in terms of labour market competitiveness. The assessment focused on criteria such as labour market participation, labour productivity, labour market participation by women and young people and training programs for the unemployed.





"Ziggo is a relatively young company located in Utrecht that has gone through some turbulent and exciting developments over the past few years. Our organisation's focus has shifted from infrastructure towards communication services and entertainment. Innovation and technology are thus crucial to our operations, and we need the right people to achieve our ambitions. The Utrecht region plays a crucial role in attracting this segment of the workforce."

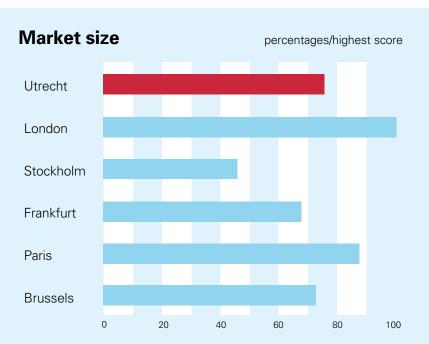
Dedi Veldhuis,

Ziggo Vice President of Human Resources



Market size

What is the average disposable income? What about demographic developments and the growth potential of the regional market? Based on these criteria, Utrecht's regional market potential takes 6th place on the final RCI 2013 ranking.





"Utrecht's population is young and highly educated. With a varied range of higher education institutions, the city has continued access to a large number of new students each year. The region is centrally located in the Netherlands, offers an attractive living environment and plenty of employment opportunities in the knowledge and services sectors. As a result, many graduates choose to stay here after finishing their studies. In fact, Utrecht has grown more rapidly than any other Dutch city over the past few years. The city is set to experience continued growth in the years to come. With an affluent regional population, we feel confident about investing in the Hoog Catherijne shopping centre."

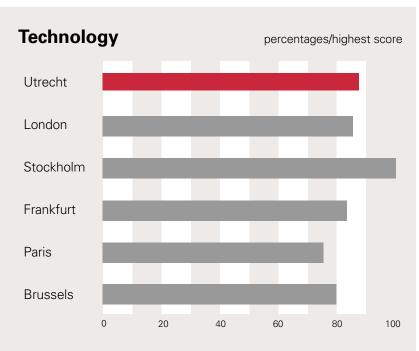
Menno Overtoom,

Managing Director at Corio, Hoog Catharijne



Technology

So what about the technological potential of Utrecht's businesses? Which new technologies are both currently available and actually being applied by our regional entrepreneurs? What about ICT connectivity to the broadband Internet network and online sales? Based on national data, Utrecht achieves 17th place in the final 2013 RCI ranking.





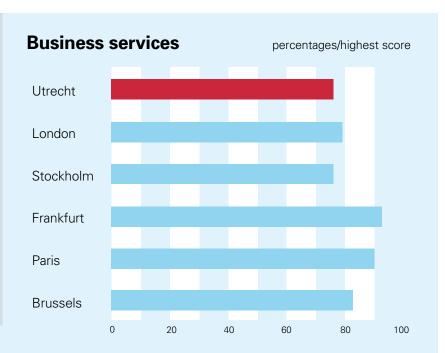
"Utrecht is a breeding ground for innovation, new media and new business models. The games industry is a natural link in this ecosystem. The market continues to change rapidly, however, due to technological improvements and the emergence of electronic distribution channels. Our continued cooperation at all levels should nevertheless enable us to invariably remain one step ahead. Dutch Game Garden performs a leading role in this regard."

JP van Seventer Managing Director of Dutch Game Garden



Business services

Business services have always been the mainstay of Utrecht's regional economy. The region's extensive experience in this area is reflected in the RCI 2013 ranking, in which Utrecht achieves 8th place.





"Capgemini Nederland has maintained strong ties with the city of Utrecht for over 40 years. Naturally, the accessibility of our head office is crucial to our consultants. Utrecht is located on the nexus of the Netherlands' main motorways and railway lines, and is optimally accessible by both car and train. Utrecht plays a key role in our efforts to attract young talent. With its own university, several universities of applied sciences and a pleasant and safe living environment, Utrecht is extremely attractive to the highly trained young people we need. With Amsterdam Airport Schiphol and the Randstad conurbation at just 30 minutes distance, Utrecht was an obvious choice for our multinational operation."

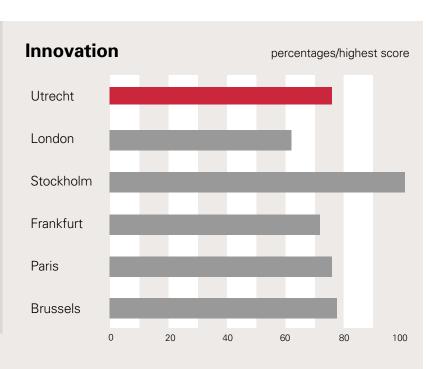
Hans Scholten,

Corporate Real Estate Director for North & West Europe at Capgemini



Innovation

RCI 2013 measured Utrecht's innovative potential by assessing indicators such as job opportunities in knowledge-intensive sectors, investments in R&D, patents and scientific publications. Utrecht achieved 14th place in the final European ranking. Recent developments (including the establishment of renowned new businesses such as Nutricia/ Danone at Utrecht Science Park) have helped to further bolster this leading international position.





"The Utrecht Science Park offers a high quality scientific and medical environment for innovation in health care. It brings together different players in life sciences research and medical applications and has a spirit of entrepreneurship. It stimulates public-private partnerships that create efficiencies by sharing complementary expertise, facilities and infrastructure, and potential strong synergies in co-development of new healthcare solutions. The world-class scientific research and open-innovation climate makes the Utrecht Science Park very attractive to us."

Hanno Cappon, PhD Vice President R&D Nutricia Advanced Medical Nutrition Nutricia Research, Danone



Science base

Utrecht Science Park is the heart of Europe's most competitive region. More than 300 hectares is shared between knowledge institutions, top institutes and companies. It's a perfect starting point for top performances in research, development and innovation

Utrecht University is one of Europe's leading research universities, recognised internationally for its high-quality and innovative approach to research and teaching. Founded in 1636, the University has always placed a strong focus on research. While cherishing its history, the University takes a keen interest in new scientific developments and societal challenges. Thanks to its solid grounding in broad disciplinary scholarship, Utrecht University is now at the forefront of developments in interdisciplinary knowledge. The University invests heavily in a range of thematic multidisciplinary collaborative projects that pursue excellent research under four strategic themes: Life Sciences, Sustainability, Institutions and Youth & Identity. Utrecht University is home to the only faculty of Veterinary Medicine in the Netherlands. According to the Shanghai Ranking Utrecht University is the number one research university in the Netherlands, comes 13th in Europe and occupies a shared 52nd position worldwide.

University Medical Center Utrecht (UMC Utrecht) is one of the top-ranked academic medical centres in Europe. Research focuses on six strategic programmes: Brain, Infection

& Immunity, Circulatory Health, Personalised Cancer Care, Regenerative Medicine & Stem Cells, and Child Health. Patient care and education are integrated into these programmes. A relentless multidisciplinary approach guarantees that patients benefit from the latest available expertise and innovative technological solutions. Interaction with patients and society creates an 'innovation loop' where societal issues guide scientific research and where scientific results quickly move from bench to bedside.

Other Science Park residents include HU University of Applied Sciences Utrecht, Hubrecht Institute, Joint Environmental Laboratory (2014), Princess Máxima Center for Pediatric Oncology (2015), National Institute for Public Health and the Environment (2018), and companies like Genmab and Danone.



More information

For more information on the Regional Competitiveness Index 2013: http://ec.europa.eu/regional_policy/sources/ docgener/studies/pdf/6th_report/rci_2013_ report_final.pdf

If you have any questions or would like our advice with regard to your investment projects, please contact:



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For regular updates on the latest economic incentives in the Utrecht region: www.economicboardutrecht.nl.

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