

Leo Veres

Full Stack Web Developer

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EDUCATION

Thinkful

Engineering Immersion Program:

Full Stack Web Development

Atlanta, GA

September 2018

Northeastern University

D'Amore-McKim School of Business:

Bachelor of Science Degree in Business Administration

Boston, MA

May 2016

SKILLS

Advanced: HTML5, CSS3, Javascript ES5/ES6, React, Redux, jQuery, Node.js, Git, GitHub, Heroku, REST APIs

Proficient: MongoDB, PostgreSQL, BCrypt, PassPort, TDD with Mocha & Chai

RECENT PROJECT

Recipe Book

Live app: leo-recipe-app-client.herokuapp.com

Github: github.com/LeoVeres/recipes-app-client

Recipe Book allows you to store your recipes, plan your meals, and manage your grocery list all in one place. Whether you are in the aisles or in the kitchen everything you need to remember is a tap away.

EXPERIENCE

Salesfusion

Marketing automation platform

Senior Sales Development Representative

Atlanta, GA

January 2017- March 2018

- Served as a technical consultant to clients evaluating their marketing technology stack
- Set company record for most new accounts created in a month
- Promoted to senior sales development rep for demonstrated leadership and consistent performance
- Worked with product development team to align product roadmap with client expectations

Vonage Business

Voice over IP phone systems

Sales Development Representative

Atlanta, GA

August 2016- December 2016

- Quickly distinguished as top-performing rep, finishing with highest score on post training assessments of the cohort
- Ranked in top 10% of outbound reps month after month

IBM Resilient

Cyber security incident response management platform

Sales Development Representative

Cambridge, MA

July 2015- December 2015

- Exceeded daily metrics of 100 calls with both inbound and cold sourced prospects
- Scheduled and facilitated technical client demonstrations and POC's

WORK STUDY/CLUBS: Boston Bikram, Feet of Clay Ceramics, Marketing Club, Toastmasters

INTERESTS: Rock Climbing, Rowing, Ice Hockey, Video Games, Carpentry, Ceramics, and Bikram