# Leonardo Trapani

Milan, Italy leonard.trapani@gmail.com +39 3393260759 leotrapani.com linkedin.com/in/leonardotrapani github.com/leonardotrapani

# **Professional Summary**

Software Developer with a proven track record of building impactful applications for startups as well as working in teams. Seeking to leverage expertise in full-stack development and project management to drive innovation and growth in a dynamic tech environment.

# **Work Experience**

#### Software Developer, Datapizza

Jun 2023 – Present

- Worked in a cross-functional team that grew from 2 to 7 members, adopting Agile methodologies to improve project delivery efficiency
- Scaled the product with the team to 10x in revenue since the day I joined.
- · Applied advanced full-stack development skills in an efficient and collaborative environment
- Improved onboarding completion rates by 70% by integrating CV uploads, leading to higher hiring rates and more complete applications for candidates
- Designed and implemented an Interview Scheduling feature independently, enabling recruiters to schedule interviews seamlessly, reducing scheduling emails by 80%

#### Freelance Developer, Self-Employed

Sept 2022 - Present

- Delivered high-impact applications for multiple startups including five standout clients whose businesses collectively generate over €5M in annual revenue
- Led all aspects of project management, including requirements gathering, timeline estimation, and deployment, to deliver 100% on-time results
- Specialized in end-to-end solutions for startups, focusing on modern technologies, efficient applications, branding, UI/UX design, SEO, and hosting
- Recent project: **Nutrivetpet**, an application aiding pet nutrition, supported by an Instagram following of 40k+

#### **Projects**

#### **Juggle Content**

- Collaborated with marketing agencies to streamline content repurposing processes for multiple clients
- Built server-side and client-side NextJS components, integrated NextAuth.js for authentication, and Prisma ORM with a PlanetScale database

#### The Closer Fit

- Developed an AI-driven tool for personalized job interview preparation, improving user confidence and interview success rates
- Enhanced UX workflows through advanced language processing and AI agents
- Users provided feedback on landing job opportunities post-interview preparation

#### Portfolio & Blog Website

- Designed for optimal performance, SEO, and a clean user interface to effectively communicate a personal and professional message
- Authored technical **blog posts** on full-stack development, career advice for young people, analytics and more, achieving 4k+ views on a single post, demonstrating efficient SEO and User Engagement
- Engaged with the tech community by sharing insights and providing value through tutorials and articles, with a single YouTube video making more than 15k views in the Italian Tech Community talking about modern Tech Stacks. See all youtube Videos

## **Education**

Faes Milano 2020 – 2025

**Ècole Riverside** (Exchange Program in Vancouver, Canada)

Aug 2023 - Jan 2024

Explored the startup ecosystem while immersing in a new culture and education system.

## **Skills**

Programming Languages: JavaScript, TypeScript, Python

Frameworks & Libraries: Next.js, React, Django, React Native

Tools & Platforms: Prisma, PlanetScale, Radix UI, Tailwind CSS, NextAuth.js, Neovim, Vercel, AWS

Development Practices: Agile Development, SEO Optimization, UI/UX Design, Static and SSR Rendering

Specialized Expertise: Project Management for Startup Projects, Prompt Engineering, AI Integration

Soft Skills: Strong Communication and Public Speaking, Relationship Building with Clients and Teams, Effective

Teaching and Knowledge Sharing

Languages: Italian (Native), English (Fluent – lived abroad), Spanish (Basic)