

## Risks and Opportunities Register

<b>KDG LOGISTICS</b>	Risk and opportunities register	Document No:	ESD 026
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	Interested Party/ Business Context	External/Internal	Needs /Expectations/Details	Risks/ Opportunity
Regulatory	Interested Party	External	Maintain compliance against Permit conditions and limits	Risk
Stakeholders	Interested Party	Internal	Management of costs, inventory and overheads to ensure profitability	Risk
Regulatory	Interested Party	External	Fulfilment of permit details Terms of permits understood. Control and monitoring of processes that could impact on our adherence to permit conditions	Risk
Customers	Interested Party	Internal	Flow of information/samples between processes. Failure of communication could delay or prevent on time deliveries	Risk
Suppliers	Interested Party	External	Fulfilment of contract. Availability of products/services	Risk
Local community	Interested Party	External	Environmental management	Risk
Employees	Business Context	Internal	Retention of specialist skills and knowledge Succession planning. Staff training - multiskill staff to ensure suitable knowledge and cover at all times. Recruitment/succession planning. Levels of authority - accountability.	Risk
Customers	Business Context	External	Competitors, pricing, changes in customers	Risk
Security	Business Context	Internal	Customer confidentiality, specialist skills and techniques	Risk
Competitors	Business Context	External	Pricing, lead-times	Risk
Technological Changes	Business Context	Internal	Specialist equipment, IT software and hardware	Risk
Stakeholders	Business Context	Internal	Specialist site and equipment, wear and tear	Risk
Law Enforcement Agency	Interested Party	External	Maintain compliance against	Risk
Health and Safety Executive	Interested Party	External	Maintain compliance with Health and safety legislation	Risk
Customers	Interested Party	External	Potential for repeat business, recommendations to others. Protects Company's reputation	Opportunity
Potential Customers	Interested Party	External	Need to forge links and promote our capabilities	Opportunity
Employees	Interested Party	Internal	Provision of a working environment and conditions which supports the facilitation of customer requirements. Location of the facility	Opportunity
Potential employees	Interested Party	External	Competitive terms and conditions of employment	Opportunity
Technological Changes and Advancement	Business Context	External	More competitive in marketplace. A more environmentally sound and less risky place for customers to send their business Further enhance our offering to our customers	Opportunity
Stakeholders Regulators Customers Staff	Business Context	External & Internal	Expansion of Fleet	Opportunity
Regulators	Interested Party	External	Opportunity to influence what is regarded as being best practice across the industry	Opportunity

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<b>Why</b>
Failure of IMS could result in Permit breaches and regulatory non-compliance.
Optimising operational efficiency by eliminating unnecessary costs/waste
Failure of IMS could breach licensing rights
Failure of aspects of the EMS could bring about a failure between processes (Effective communication between departments)
Failure by external suppliers could be detrimental to us fulfilling our environmental and regulatory responsibilities
Minimise environmental impact for local community
Time taken to train, gain experience. Demographic of workforce is towards an older population
Retention of customer base, promote business
Risk to staff, data, equipment, site, physical security
Risk to business
Risk to business
Failure to adequately maintain the facility could result in equipment breakdowns which in turn could compromise our ability to meet the EMS requirements
Potential for the breaching of the Laws due to lack of understanding of laws and conditions
Potential for being non-compliant  Early discussion with customers to ensure their requirements are met
Potential to grow the business, increase market share  Company's biggest asset: professional, highly skilled and motivated staff.
succession planning, requirement to employ best skilled candidates available, career progression
Enable to compete in marketplace. Further enhance our offering to our customers.
More capacity to allow growth and development of the business
Competitive advantage over business opponents  Reduced regulatory interaction and costs