



# Zero Day Risks and Probabilistic Risk Prioritization

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Information Security and Policy– Lecture 3

# Today's topics:

Last time recap

Homework Discussion

Zero Day Risk Prioritization

- Definition

- Examples

- What to do

Risk Prioritization Probability Theory

- Decision Trees: Strategic thinking

- Risk Attitude Preference & Risk Premiums

- Decision Rules

- Utility Theory & Multiple Attribute Optimization

- Examples



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Say what?

(My dog in a top hat)

It will be ok, we will break it all down.

Previously...on IA 3600...

$$ATLE_{threat} = L_{rate} \times L_{cost}$$

$$SLE_{threat, asset} = \text{Asset Value (AV)} \times \text{Percentage Lost (PL)}$$

$$ETI_{threat} = \sum_{i=1}^n SLE_{threat,i}$$

$$ATLE_{threat} = L_{rate} \times ETI_{threat}$$

Recap

## Full Example Summary

### Threats:

$$\begin{aligned} \text{ETI}_{\text{theft}} &= \text{SLE}_{\text{theft, device}} + \text{SLE}_{\text{theft, companydata}} \\ &= \$1000 + \$10,000 = \$11,000 \end{aligned}$$

$$(\text{occurs 10 times a year}) \Rightarrow \text{ATLE}_{\text{theft}} = 10 \times \$11,000 = \$110,000/\text{year}$$

$$\begin{aligned} \text{ETI}_{\text{dos}} &= \text{SLE}_{\text{dos, pos}} \\ &= \$5000 \end{aligned}$$

$$(\text{occurs 20 times a year}) \Rightarrow \text{ATLE}_{\text{dos}} = 20 \times \$5,000 = \$100,000/\text{year}$$

$$\begin{aligned} \text{ETI}_{\text{hacks}} &= \text{SLE}_{\text{hacks, webservers}} + \text{SLE}_{\text{hacks, workstations}} + \text{SLE}_{\text{hacks, reputation}} \\ &= \$50000 + \$1000 + \$100,000 = \$151,000 \end{aligned}$$

$$(\text{occurs once every 5 years [.2 times/year]}) \Rightarrow \text{ATLE}_{\text{hacks}} = .2 \times \$151,000 = \$30,200/\text{year}$$

$$\begin{aligned} \text{ETI}_{\text{phishing}} &= \text{SLE}_{\text{phishing, personneldata}} + \text{SLE}_{\text{phishing, workstations}} \\ &= \$500 + \$100 = \$600 \end{aligned}$$

$$(\text{occurs 100 times a year}) \Rightarrow \text{ATLE}_{\text{phishing}} = 100 \times \$600 = \$60,000/\text{year}$$

Recap

Full Example (Decision time)  
Allocate \$10,000 to Info. Sec.

**Option 1: Encrypt laptops**

(reduces  $SLE_{\text{theft, companydata}}$  to 0)  $\Rightarrow$   $ATLE_{\text{theft}}$  reduced by \$100,000

**Option 2: Buy a firewall**

(reduces rate of hack success by 50% and dos by 50%[e.g. ddos still works])

$\Rightarrow$  DoS  $L_{\text{rate}}$  drops to 10 (from 20) and  $ATLE_{\text{dos}}$  reduced by \$50,000

$\Rightarrow$  hack  $L_{\text{rate}}$  drops to .1 (from .2) and  $ATLE_{\text{hacks}}$  reduced by \$15100  
for a total of \$65,100

**Option 3: Train staff against phishing**

(reduces rate of phishing attack success by 40%)

$\Rightarrow$  reduces Phishing  $L_{\text{rate}}$  to 60 (from 100) and  $ATLE_{\text{phishing}}$  reduced by \$24000

**Recap**

Homework Discussion Time



What do we do about threats we don't know about?

Zero Day Risk

“There are known knowns. These are things we know that we know. There are known unknowns. That is to say, there are things that we know we don't know. But there are also unknown unknowns. There are things we don't know we don't know.”

– Donald Rumsfeld, on Iraq Evidence

“There are also unknown knowns. These are things we don’t know that we know”  
– Me (for completion sake)

Zero Days are unknown unknowns or known unknowns  
*And/or this quote is silly*

Zero Day Risk

## Definition

*Zero Day threats* are previously un-encountered events that threaten an organization in potentially unknown ways.

Zero Day Risk

Despite sounding like the title of the next Micheal Bay film, zero-days account for billions of dollars of lost revenue yearly.

Zero Day Risk

## Famous Examples

Feb. 2013 Acrobat Reader 10 and 11 sandbox bypass  
allowed malicious entity to operate arbitrary code

### April 2014 Heartbleed

OpenSSL exploitation for buffer over-read (allowed theft of private keys and session tokens on about 17% of the world's web servers)

The 2014-2015 Sony Hack

Zero Day Risk

There is a BIG market for selling zero-day vulnerabilities.

The average exploit sells for 35-160k. MS, Apple, NSA, and foreign governments are main clientele.

*see*

<http://www.nytimes.com/2013/07/14/world/europe/nations-buying-as-hackers-sell-computer-flaws.html>

Zero Day Risk



What can you do to combat them?

Zero days are a type of *residual risk* that can't be eliminated.

Zero Day Risk

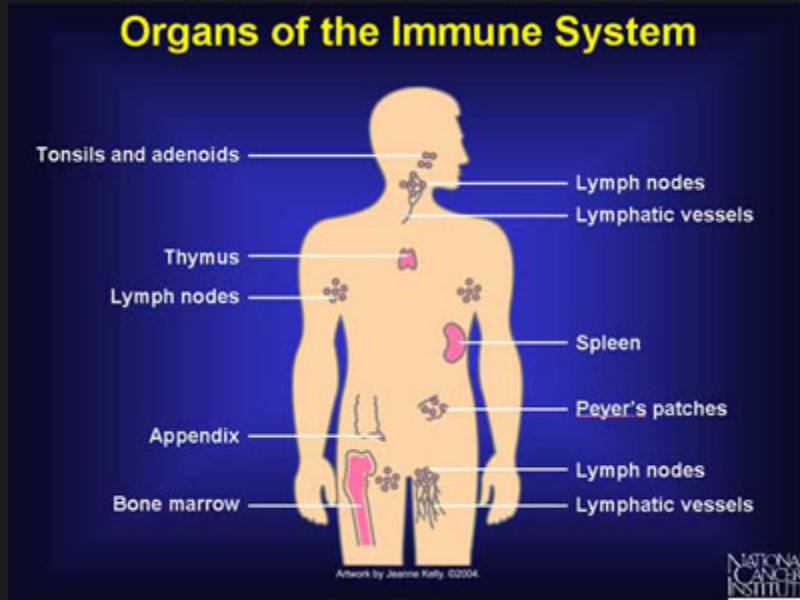
What can you do to combat them?

Best bet: Follow best practices, defense-in-depth, monitor your assets, and look to past exploits for insight.

Zero Day Risk

# What can you do to combat them?

## Analogy: Immune System Architecture



Defense in depth

# Zero Day Risk

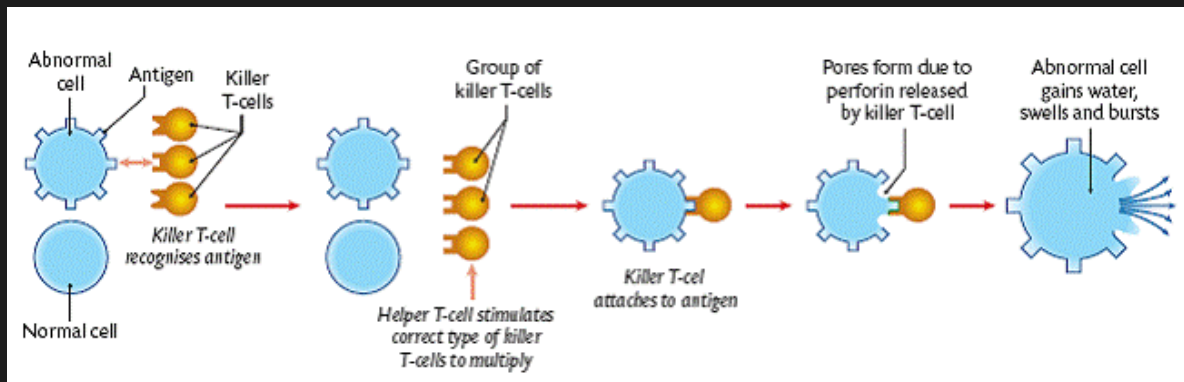
# What can you do to combat them?

## Analogy: Immune System

Monitoring & Audit

Incident Response Plans

Mitigation & Assessment for next time



Zero Day Risk

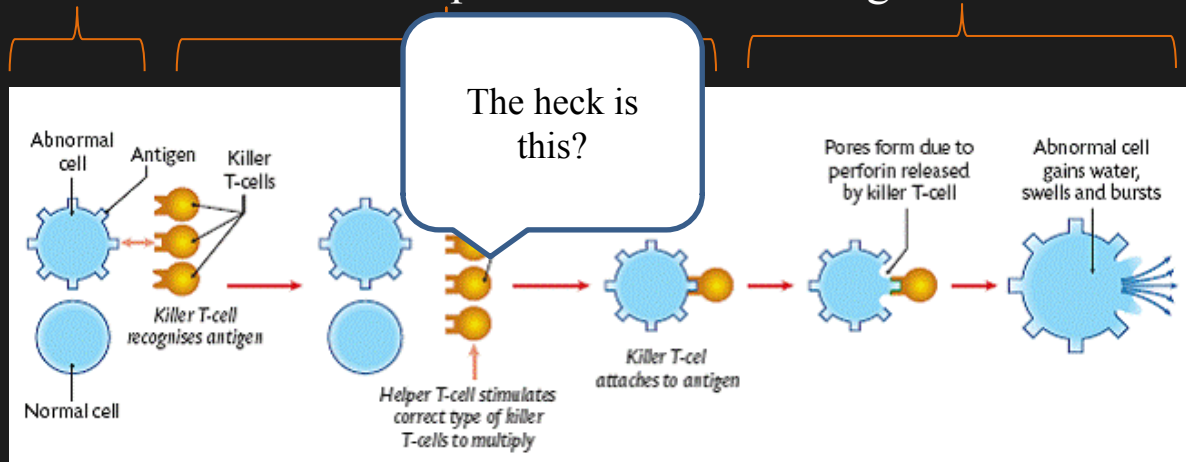
# What can you do to combat them?

## Analogy: Immune System

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Zero Day Risk

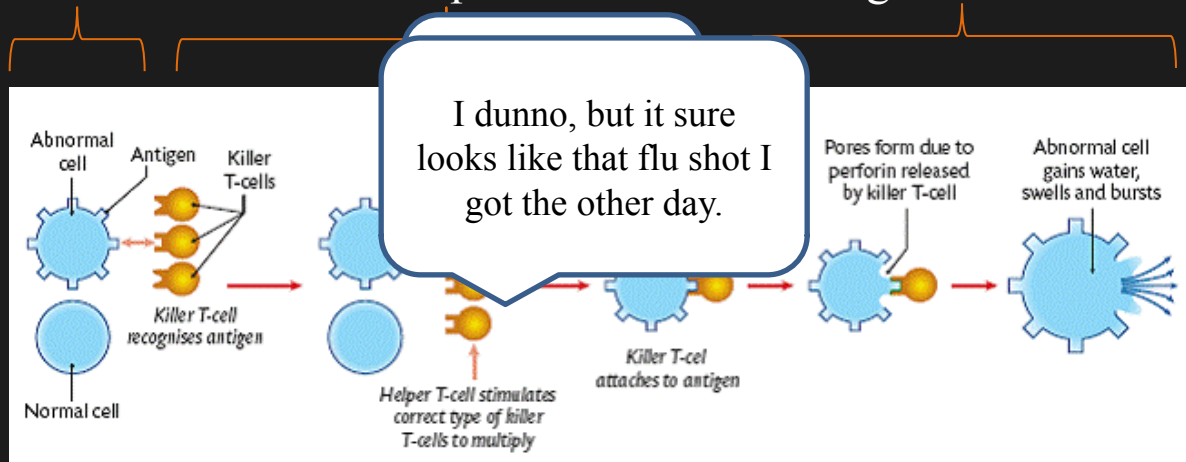
# What can you do to combat them?

## Analogy: Immune System

Monitoring & Audit

Incident Response Plans

Mitigation & Assessment for next time



Zero Day Risk

## What can you do to combat them?

Takeaway – You can't perfectly protect against Zero-days, but by understanding what you've fought in the past and generalizing you can do your best against new things in the future.

Zero Day Risk

## Analogy Sad truth



Zero Day Risk



Decisions about Info. Sec. Spending (governance) are made with uncertainty.

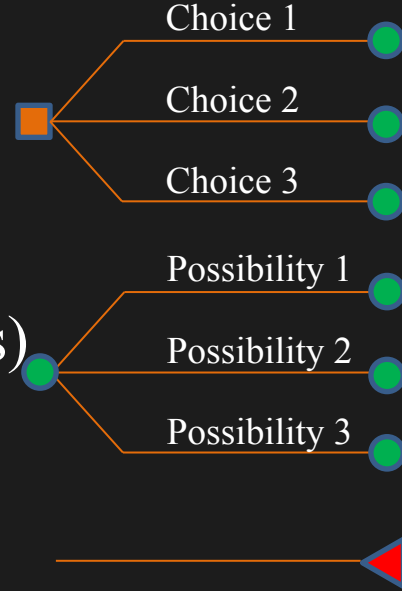
Risk Probability Theory

Risk probability theory can help quantify uncertainty and structure the decision making process.

Risk Probability Theory

# Decision Trees

- Decision Node (choice)
- Event Nodes (different possibilities)
- Outcome Leaf Node (results)

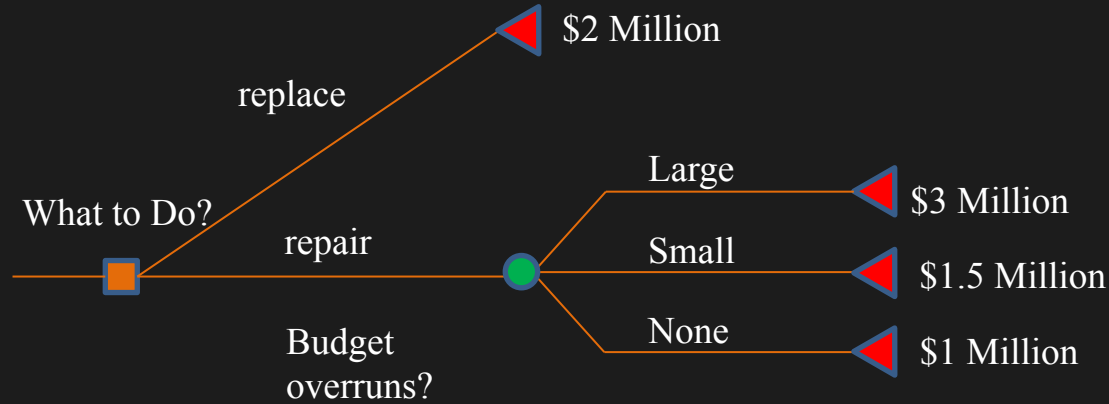


## Decision Trees

- Provide illustrative clarity for decision making
- Build Quantitative reasoning beyond ATLE
- Can represent uncertainty

# Decision Trees: Simple example (e.g. leaky roof)

(probabilities unknown)

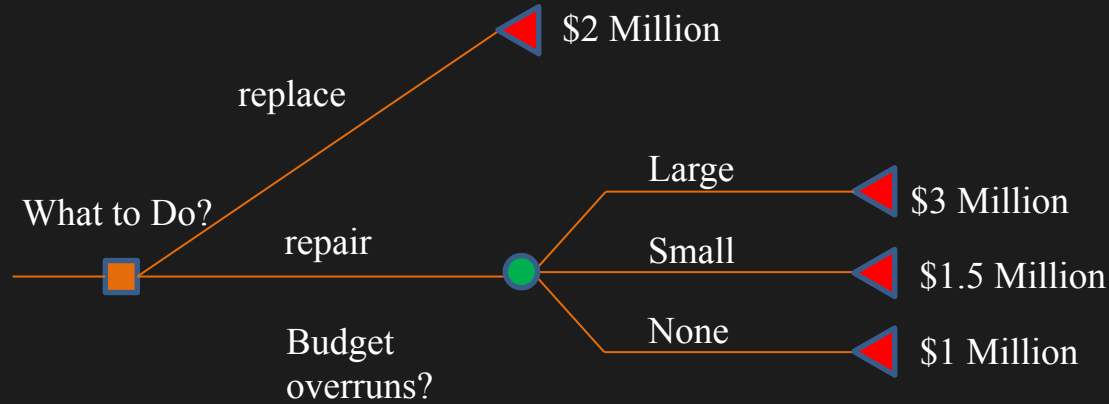


# Decision Tree: Optimization Rules

- **Pessimism (maximin or minimax)**
  - Conservative decision maker will
    - maximize the minimum gain (if outcome = payoff)
    - minimize the maximum loss (if outcome = loss, risk)
- **Optimism**
  - The risk seeker will maximize the maximum gain (maximax)
  - or choose the cheapest and hope that the maximum loss doesn't occur (minimin)
- **Compromise (Hurwitz rule)**
  - Maximize (  $\alpha(\min) + (1 - \alpha)\max$  ),  $0 \leq \alpha \leq 1$ 
    - $\alpha = 1 \Rightarrow$  pessimism
    - $\alpha = 0.5 \Rightarrow$  neutral
    - $\alpha = 0 \Rightarrow$  optimism
  - or Minimize (  $\alpha(\min) + (1 - \alpha)\max$  )
    - $\alpha = 1 \Rightarrow$  optimism
    - $\alpha = 0.5 \Rightarrow$  neutral
    - $\alpha = 0 \Rightarrow$  pessimism

# Decision Trees: Simple example (construction)

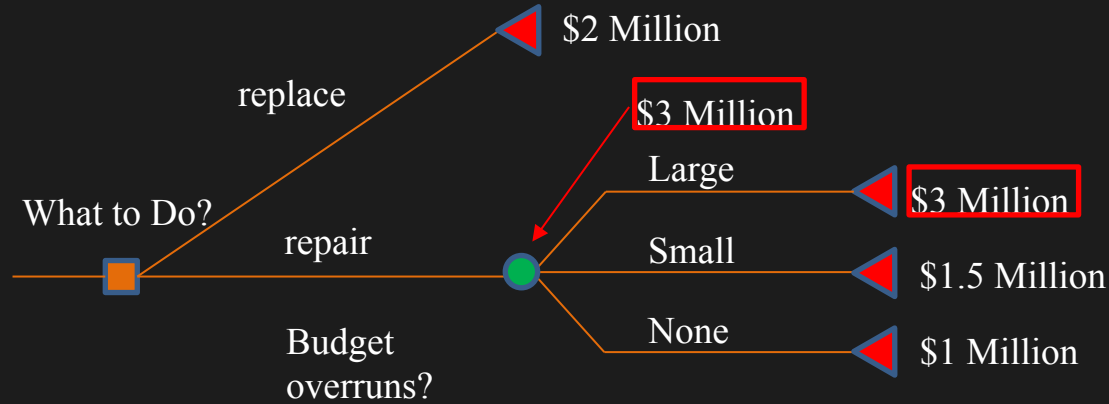
(probabilities unknown)



Pessimism:  
minimize the maximum loss

# Decision Trees: Simple example (construction)

(probabilities unknown)

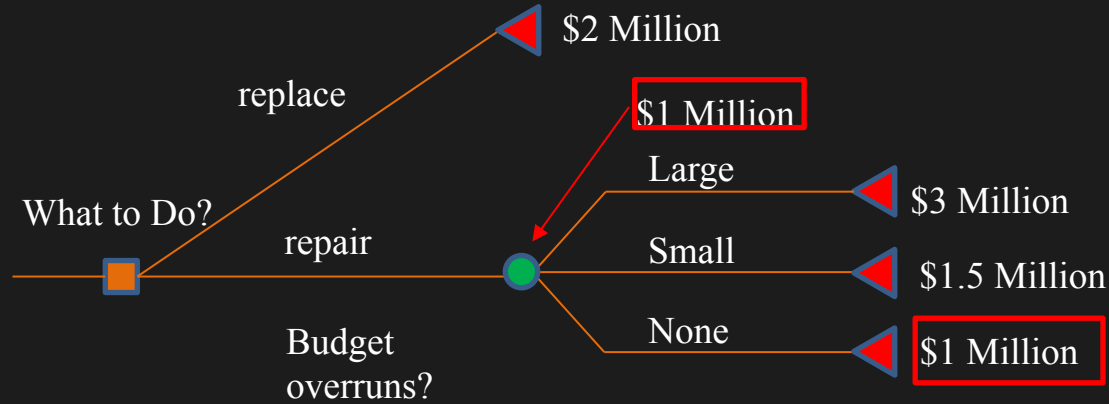


Pessimism:  
minimize the maximum loss  
 $= \min(2, 3) = 2 \Rightarrow \text{replace}$



# Decision Trees: Simple example (construction)

(probabilities unknown)



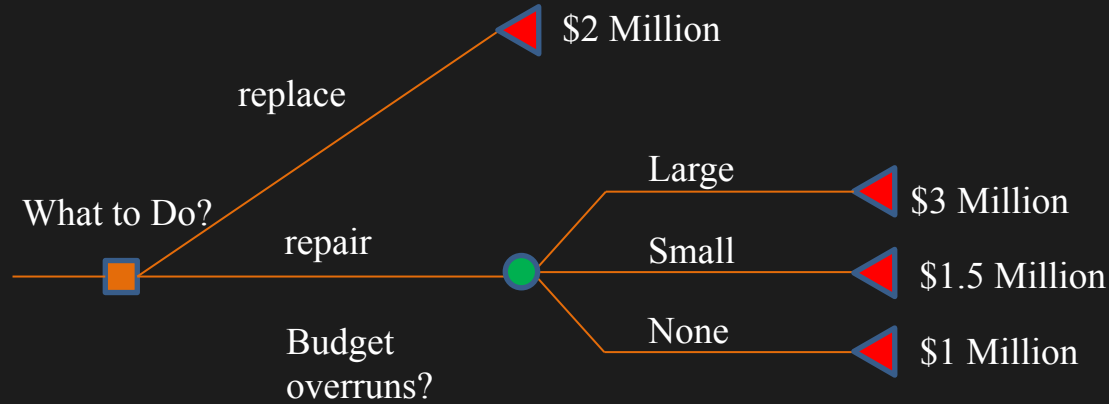
Optimism:

minimin -> pick the cheapest and hope for the best

$\min(2, 1) \Rightarrow$  repair and hope the budget doesn't overrun

# Decision Trees: Simple example (construction)

(probabilities unknown)



Neutral:

pick the minimum of the medians of each

$\min(2, [0.5 \cdot 3 + 0.5 \cdot 1]) = \min(2, 2) \Rightarrow \text{repair or replace}$

or assume equal probability

$\min(2, [0.33 \cdot 3 + 0.33 \cdot 1.5 + 0.33 \cdot 1]) = \min(2, 1.83) \Rightarrow \text{repair}$

Risk Probability Theory

# Decision Trees: When to use each rule

- **Pessimism**
  - (maximin) Good for established organizations that want to play probability and provide quarterly gains that meet expectations
  - (minimax) Good for establish organizations that want to minimize catastrophic loss such as loss of reputation or huge data loss
- **Optimism**
  - Good for startups and risk seekers that want to make money quickly or bust (maximax)
  - Good for startups that prefer to devote money towards core functionality rather than security (minimin)

# Risk Preference

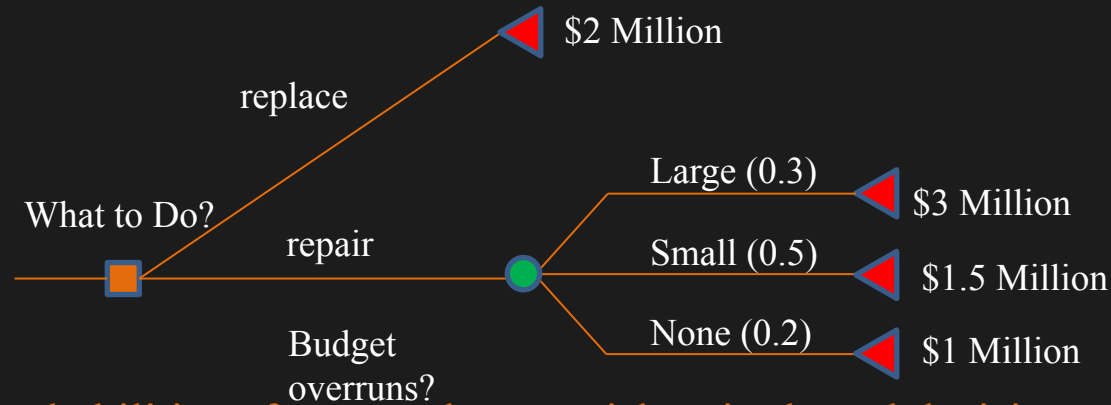
- Groups prefer different types of uncertainty
  - Some prefer risk aversion
  - other seek risks
  - E.g. Gamblers value gaining \$x more than they disvalue losing \$x
- Risk averse groups will pay *risk premiums* to avoid uncertainty
  - a risk premium is an amount of money that pins down risks, but may be higher than the expected cost of accepting the risks
  - e.g. *insurance premiums are risk premiums* that individuals pay to avoid the risk of footing high medical bills, most people never have medical bills though – so non risk averse entities (like insurance companies can profit)

Risk Probability Theory

## Risk Preference: Categories

- Risk attitude is a general way of classifying risk preferences
- Classes
  - *risk averse* – fear loss and seek sureness (individuals who pay for health insurance)
  - *risk neutral* – indifferent to uncertainty (insurance companies)
  - *risk lovers* – don't fear loss and seek large payoffs (startups, day traders)
- Attitudes change with time and by circumstances for companies and individuals

## Decision Trees: Simple example (leaky roof) (now with known probabilities)



Knowing the probabilities of events changes risk attitude and decision making

Expected Cost of repair =  $0.3 \cdot 3 + 0.5 \cdot 1.5 + 0.2 \cdot 1 = \$1.85$  million

relaxed Pessimism  $\rightarrow \min(2, 1.85) \Rightarrow$  repair instead of replace

relaxed optimism  $\rightarrow \min(2, 1.85) \Rightarrow$  repair, we don't have to hope as much

## Risk Probability Theory

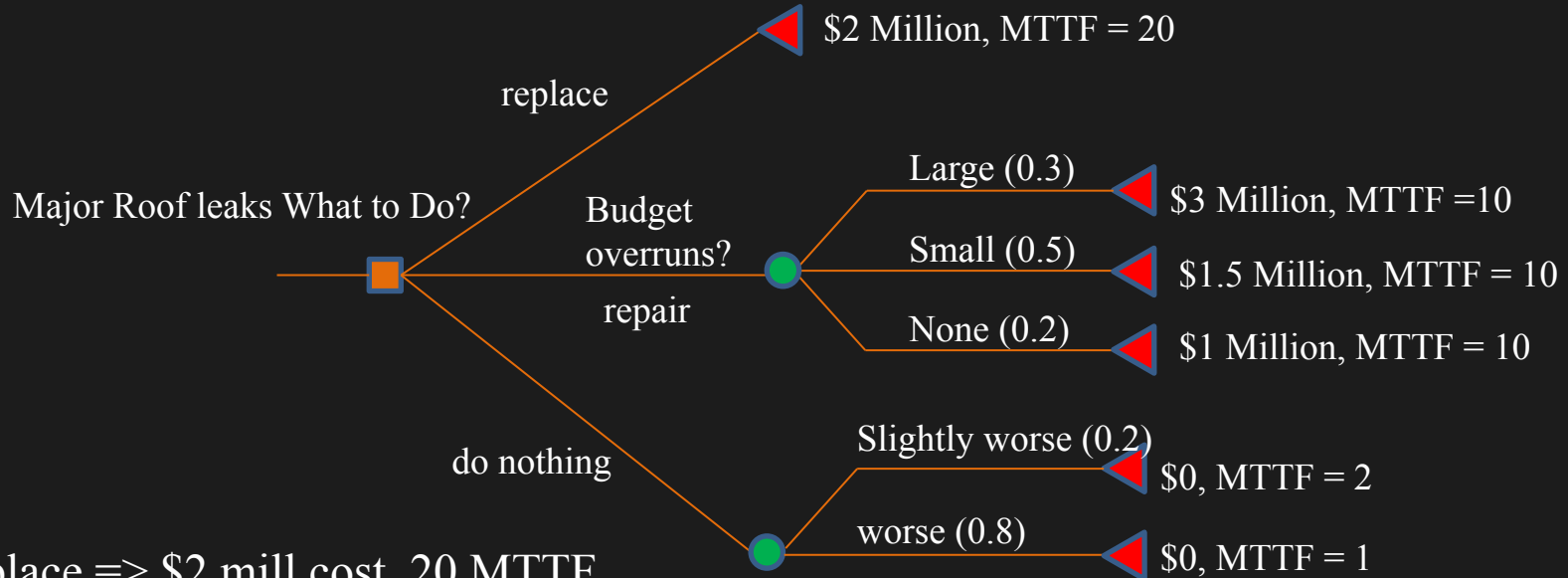
## Decision Trees can have multiple terminal attributes

- Makes decision making depend on optimizing all attributes
- Can affect risk attitude differently.
- Requires decision makers to quantify all attributes
- Also requires decision makers to make trade-offs between attributes
  - can be examined using *value functions*
  - value functions can equate attributes into a single number (i.e. the value) so that you can compare two unlike attributes
  - without valuations, tradesoffs must just be made qualitatively

# Decision Trees: Simple example (leaky roof)

(now with multiple attributes)

MTTF = mean time to failure



Replace => \$2 mill cost, 20 MTTF

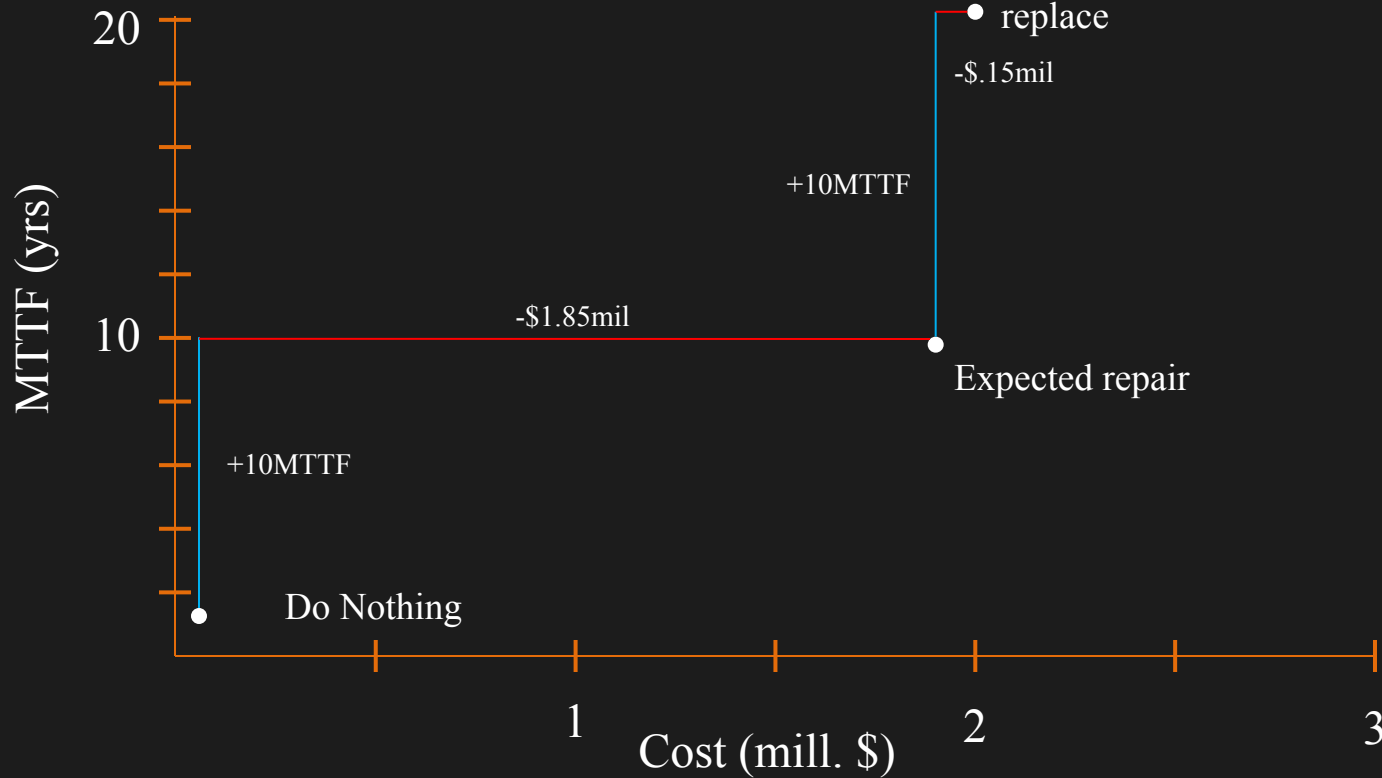
Repair => \$1.85 mill cost, 10MTTF

Do nothing => \$0,  $0.8 \cdot 1 + .2 \cdot 2 = 1.2$  MTTF

Risk Probability Theory

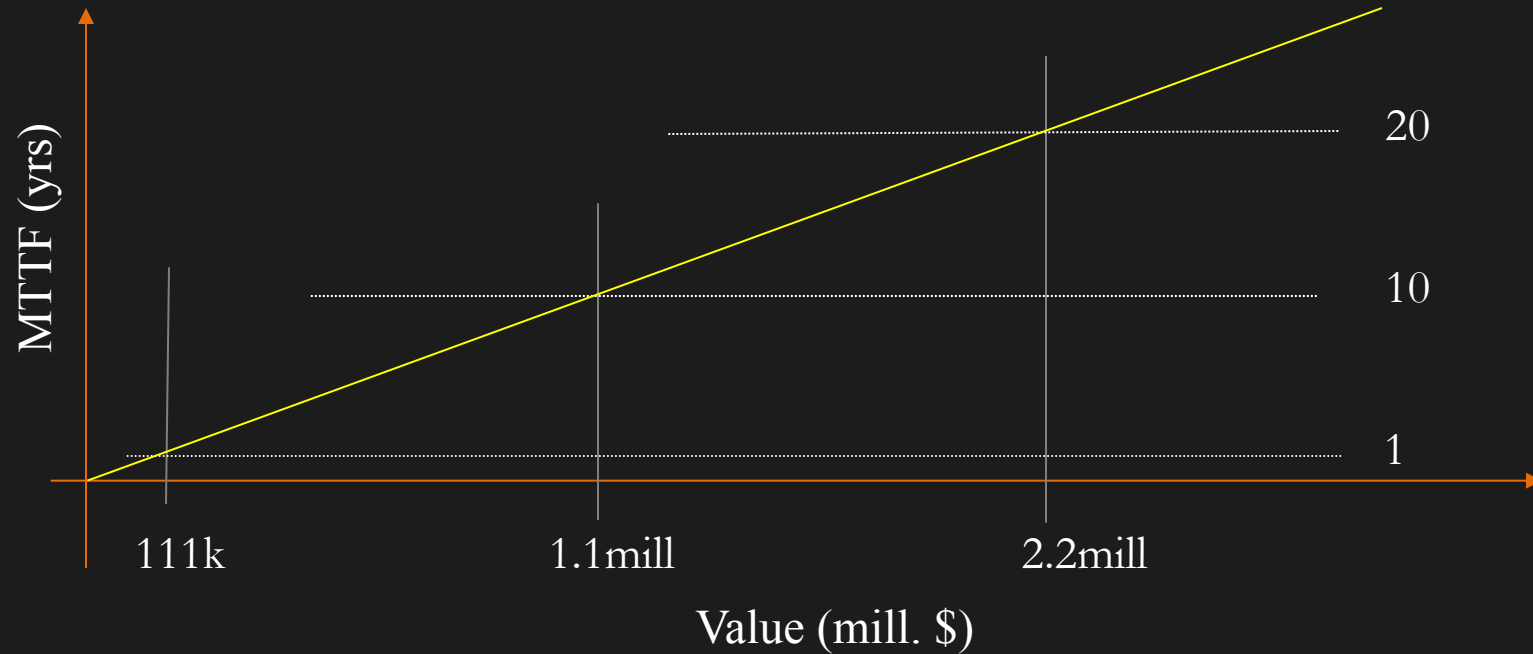


# Decisions, Decisions



Risk Probability Theory

# Valuation Function (utility theory)



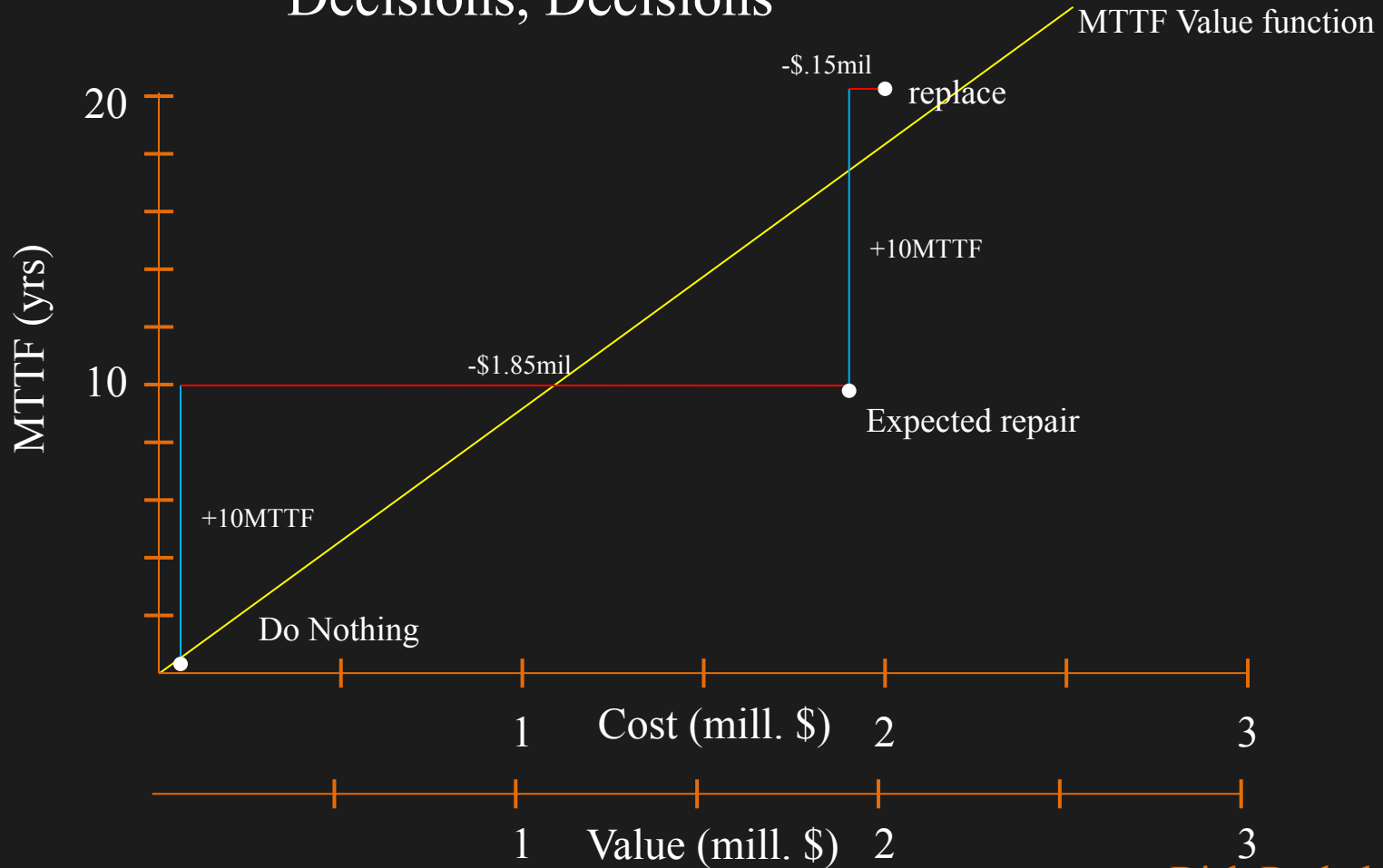
$$f(y) = 110000 \cdot y$$

Risk Probability Theory

## Value Function

- Good for quantitative analysis with multiple attributes
- Compares apples to apples using money (or utility)
- Isn't always easy to determine or define
  - especially for intangibles like reputation or brand recognition

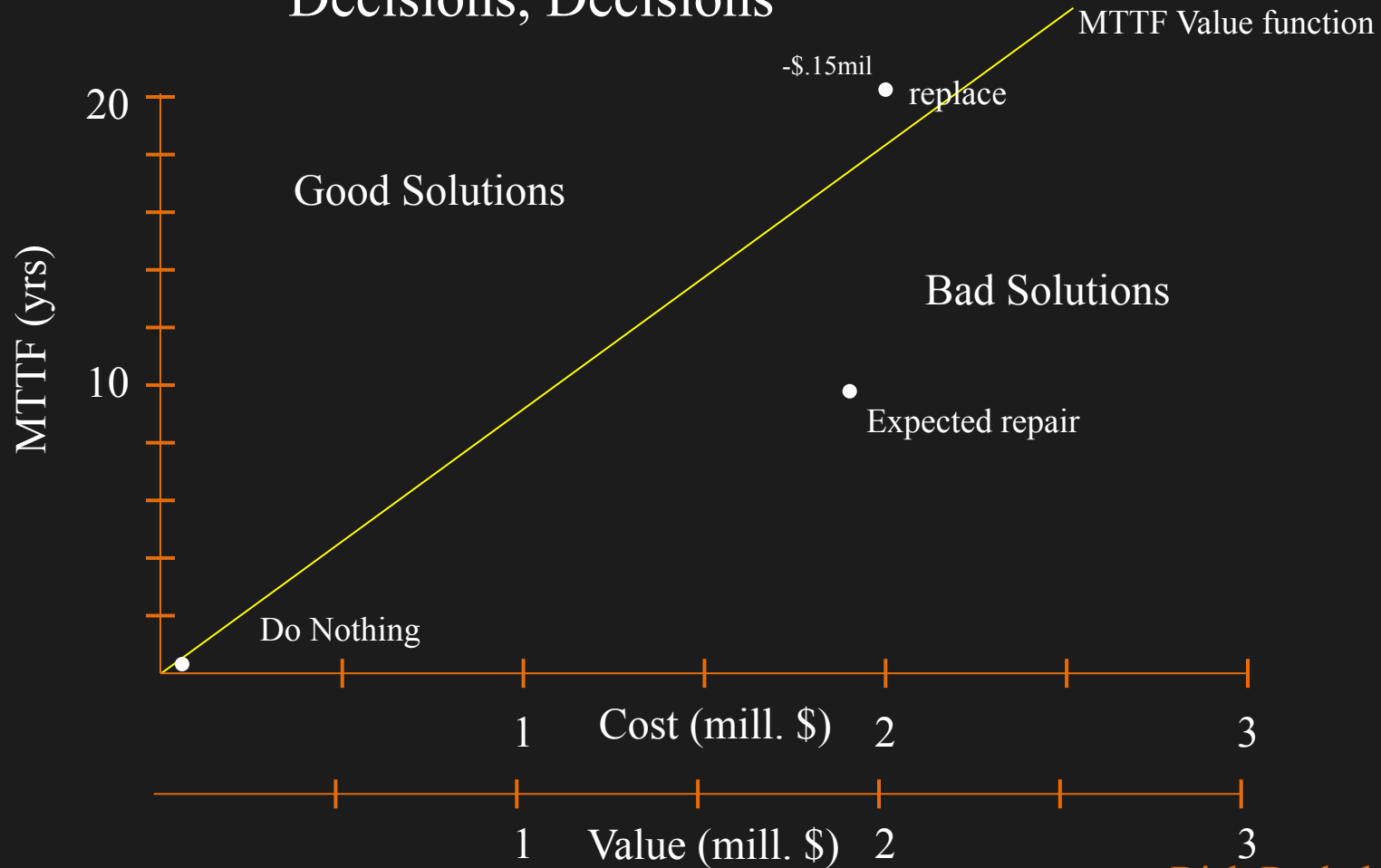
# Decisions, Decisions



## Value Function (leaky roof)

- Willing to trade  $\leq 110k$  for 1 MTTF
- If we can get 1MTTF for  $< 110k$  – we are doing well
- Otherwise its not worthwhile (not valuable to the organization)

# Decisions, Decisions



## Value Function (leaky roof)

- Replace gets 20 MTTF at a cost of 100k per
- Repair (no overruns) gets 10 MTTF at a cost of 100k per
- Repair (small overruns) gets 10 MTTF at a cost of 150k per
- Repair (large overruns) gets 10 MTTF at a cost of 300k per
- Repair (expected) gets 10 MTTF at a cost of 185K per
- Do nothings get 1-2 MTTF at a cost of 0

So is doing nothing the best option?

No, look at overall return on investment.

Risk Probability Theory



Replace Valuation =  $-2M + 2.2M = 200k$

Repair Valuation (no overruns) =  $-1M + 1.1M = 100k$

Repair Valuation (small overrun) =  $-1.5M + 1.1M = -400k$

Repair Valuation (Large overrun) =  $-3M + 1.1M = -1.9M$

Repair Valuation (expected) =  $-1.85M + 1.1M = -.75M$

Do Nothing (slightly worse) =  $220k$

Do Nothing (worse) =  $110K$

Do Nothing (expected) =  $132K$

Clearly replacing is the best for pessimists (or realists),  
for cheap optimists doing nothing could work for 1-2 years

Risk Probability Theory

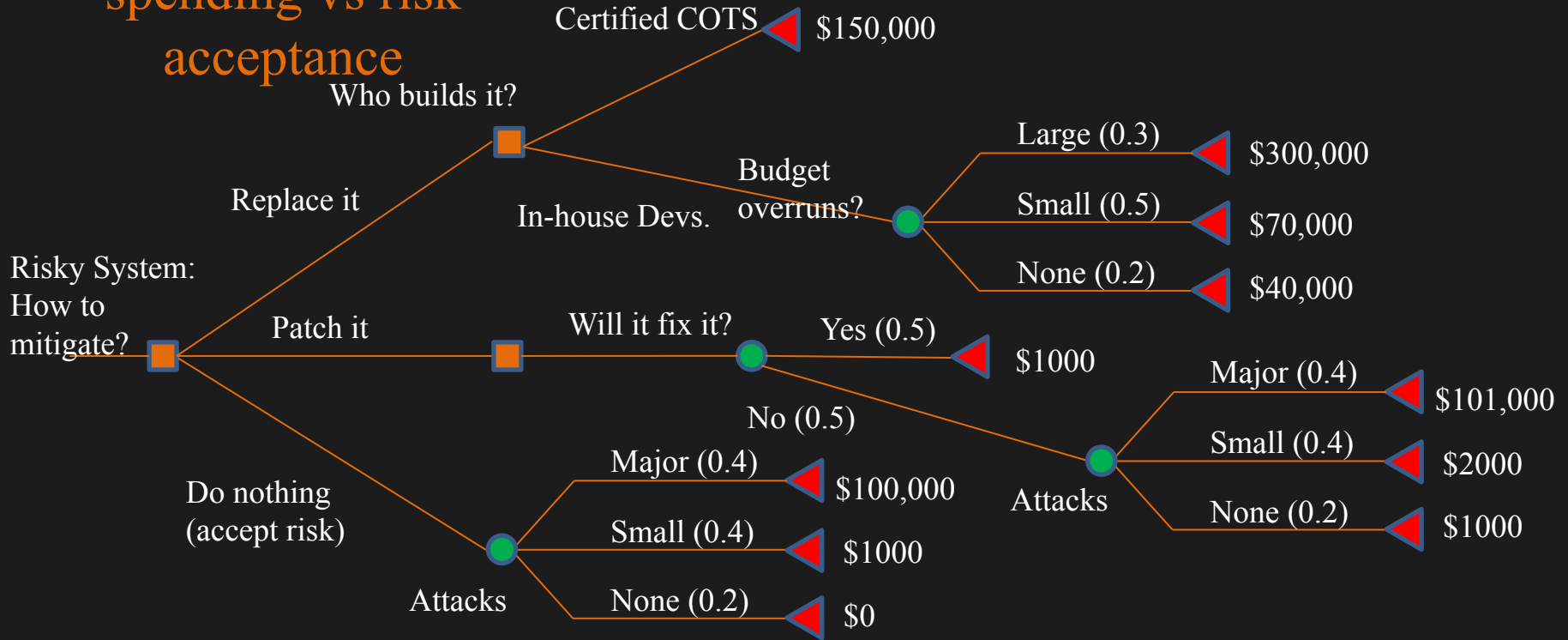
**Takeaway:** Multiple attribute functions involve tradeoffs. If tradeoffs can be directly compared, the best solution is the option that maximizes utility across attributes and satisfies a group's risk attitude preferences.

So how does all of this affect Info. Sec. Governance?

Risk Probability Theory

A: It defines ‘optimal’ decision making.

# Ex. Security spending vs risk acceptance



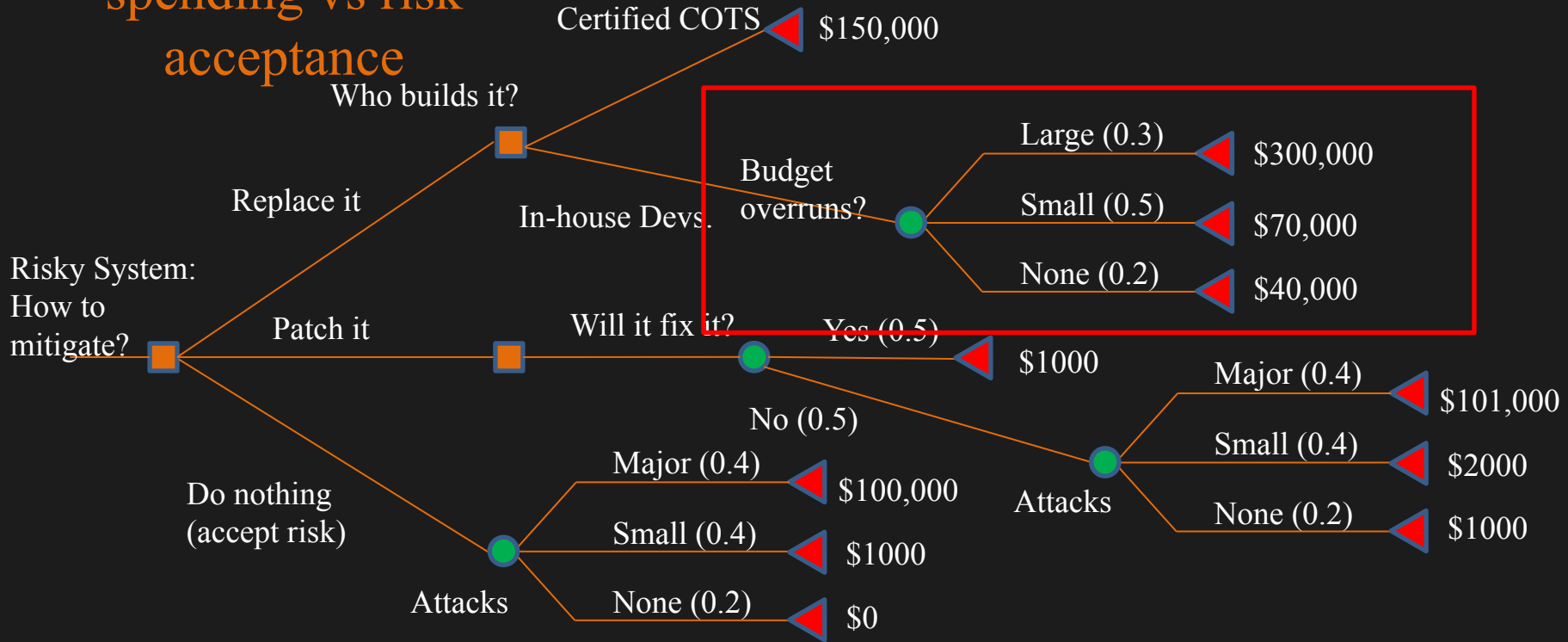
Risk Probability Theory

# Decision Trees: Propagation

Min/maxing can propagate up a tree to resolve choices at each node  
This is how (most) chess playing programs work.  
Fun Fact: Some games, like checkers, are fully solved decision trees.

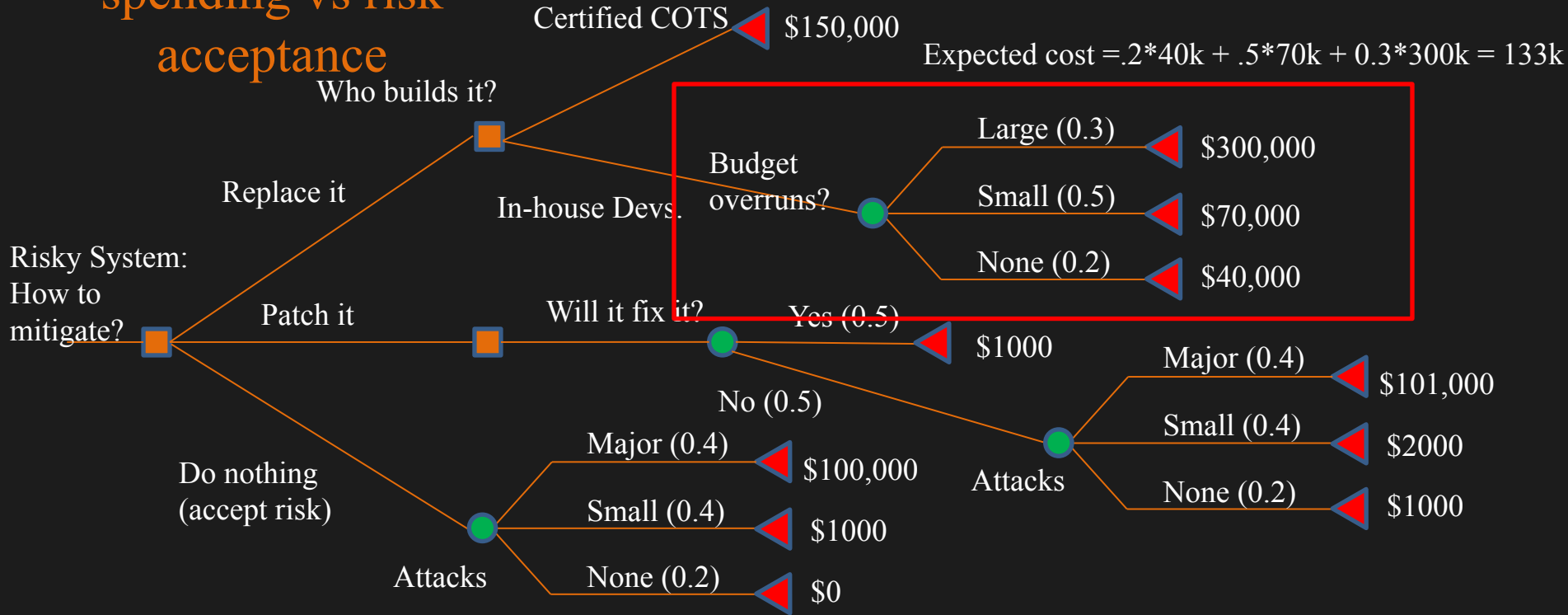
Risk Probability Theory

# Ex. Security spending vs risk acceptance



## Risk Probability Theory

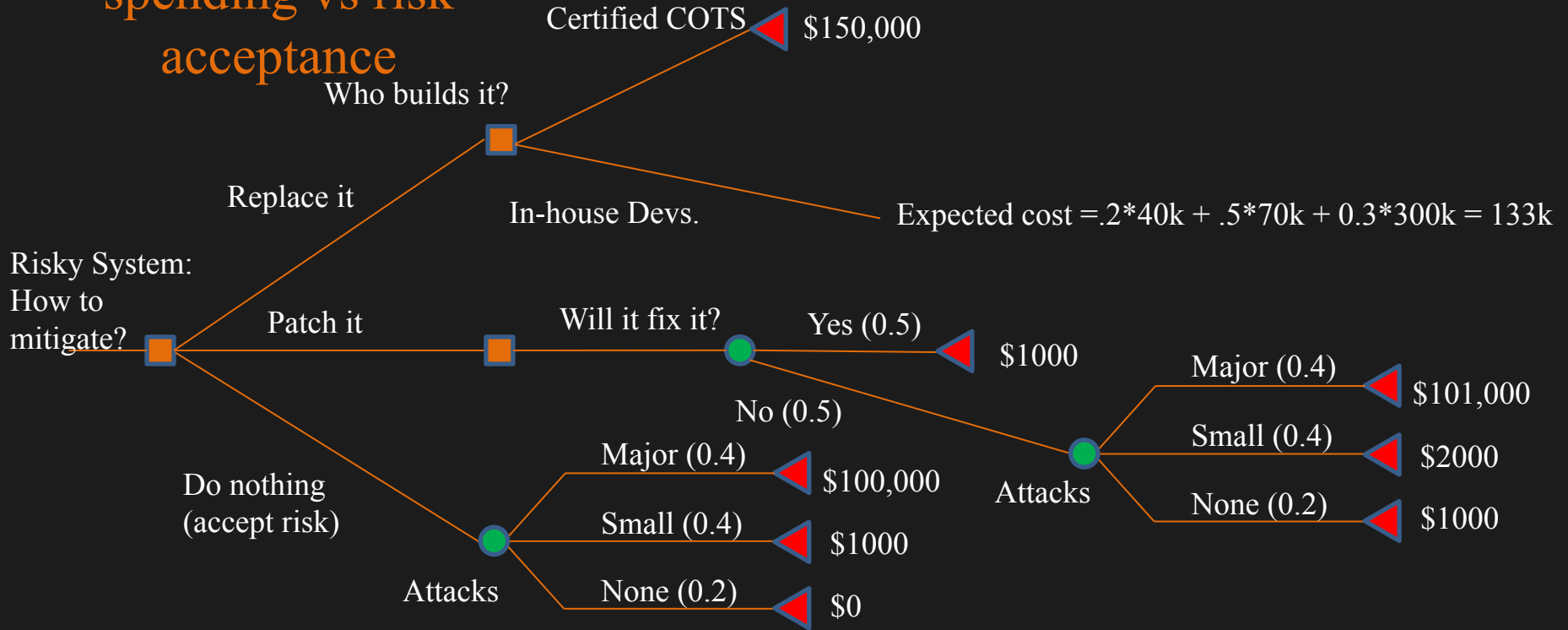
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Risk Probability Theory

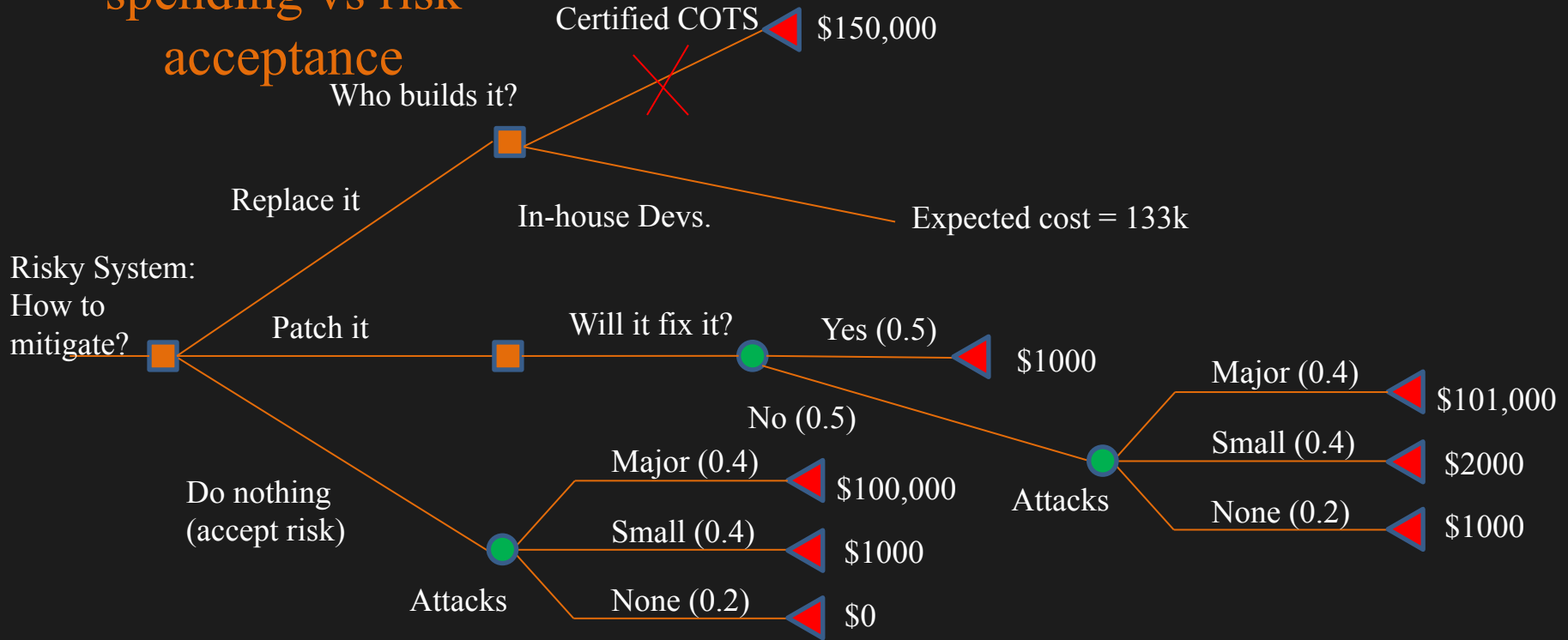


# Ex. Security spending vs risk acceptance



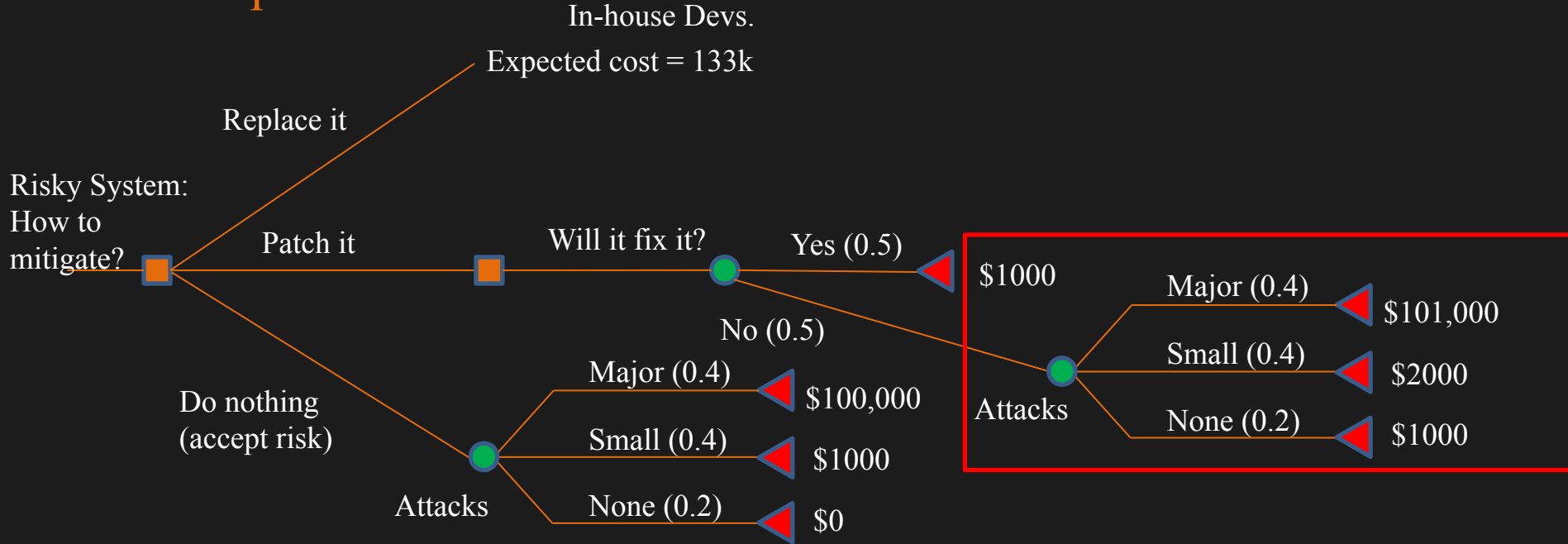
Risk Probability Theory

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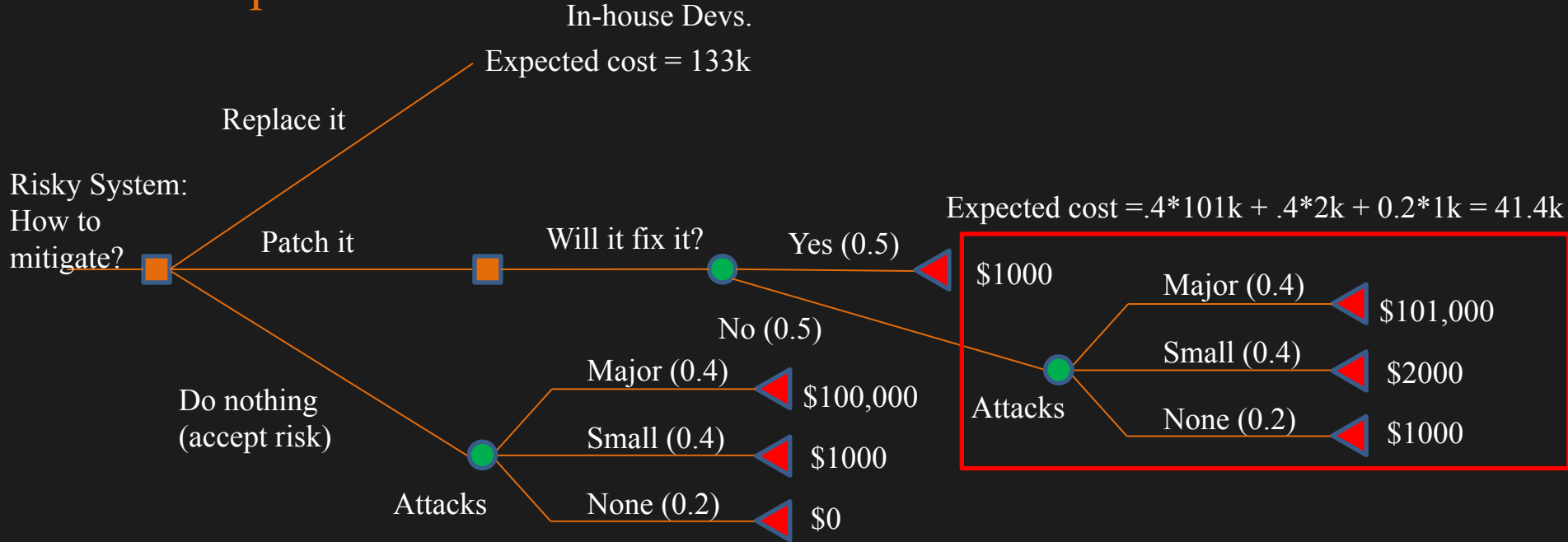
Risk Probability Theory

## Ex. Security spending vs risk acceptance



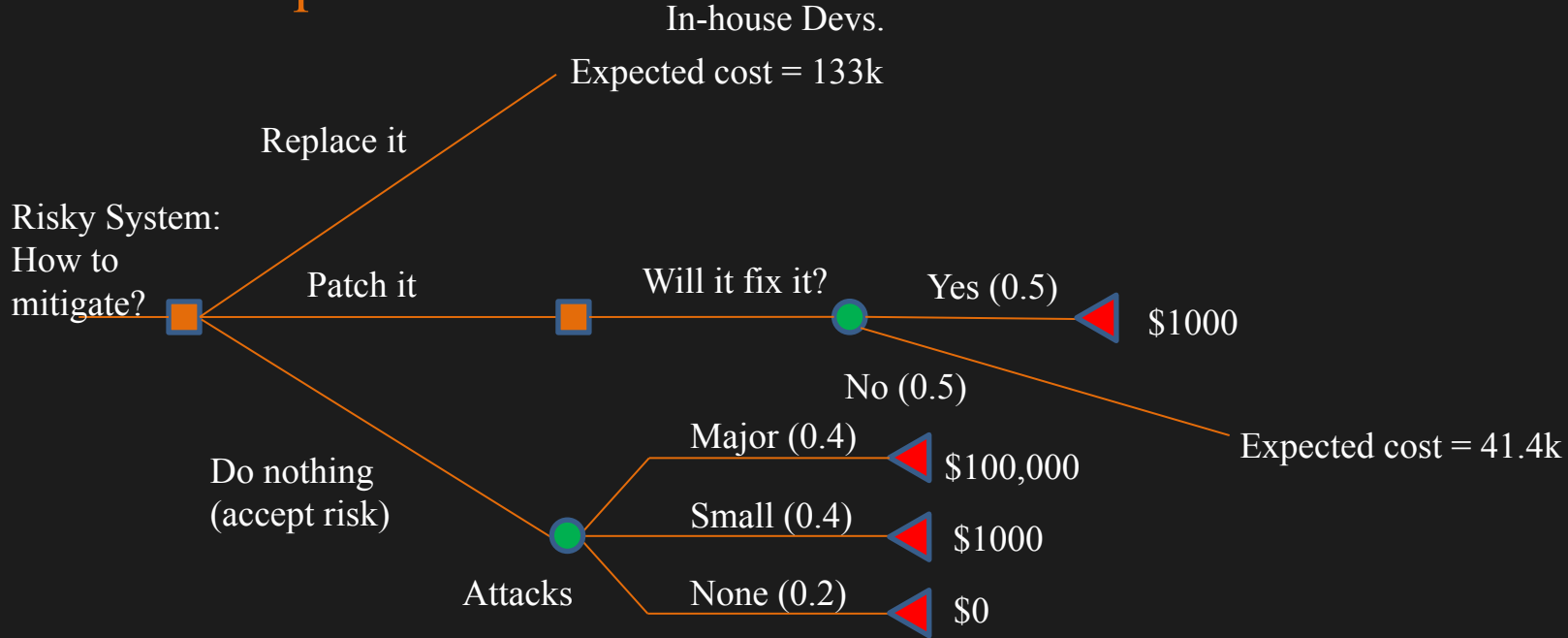
Risk Probability Theory

## Ex. Security spending vs risk acceptance

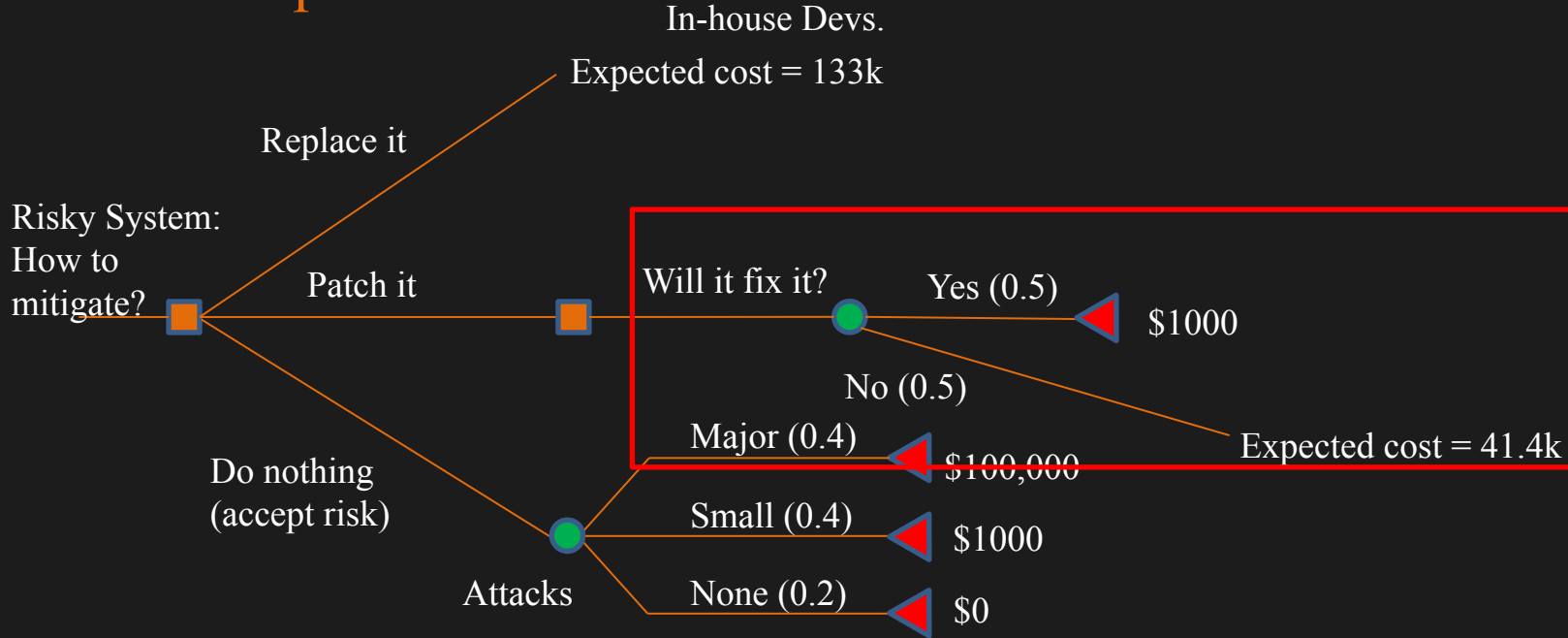


Risk Probability Theory

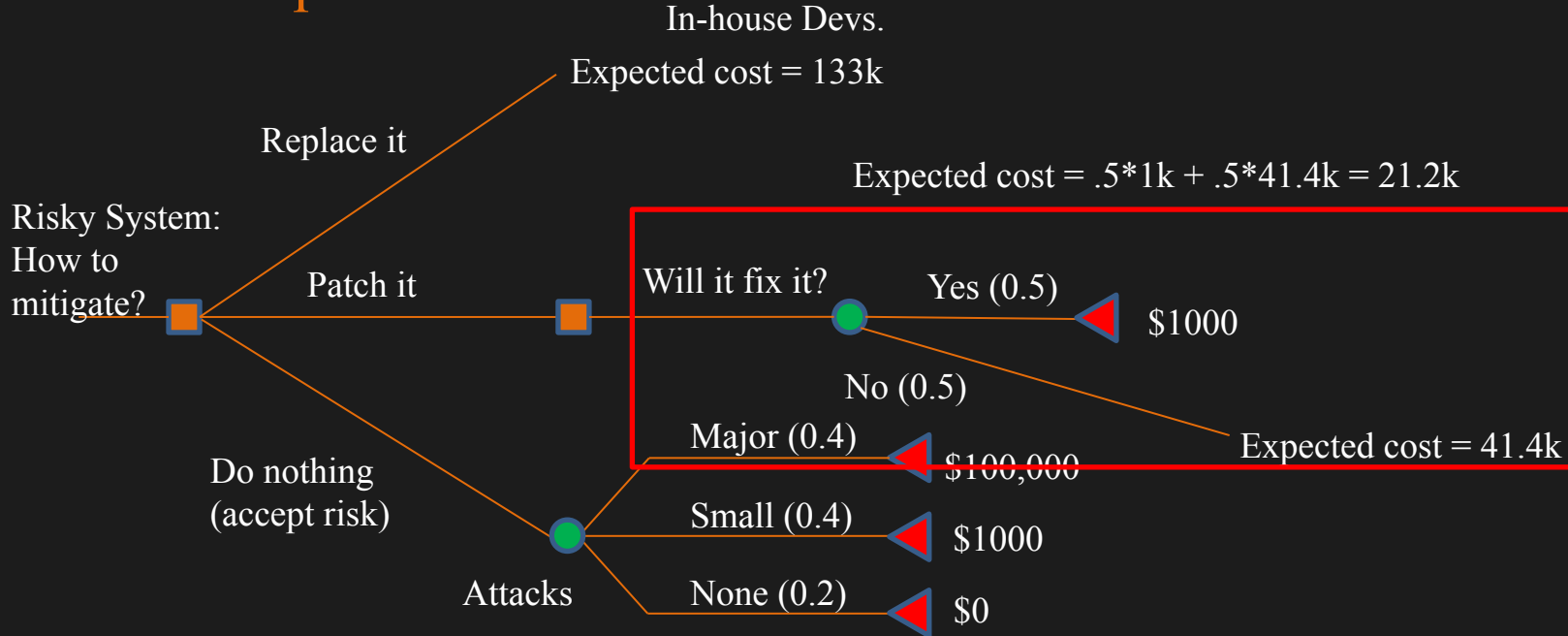
## Ex. Security spending vs risk acceptance



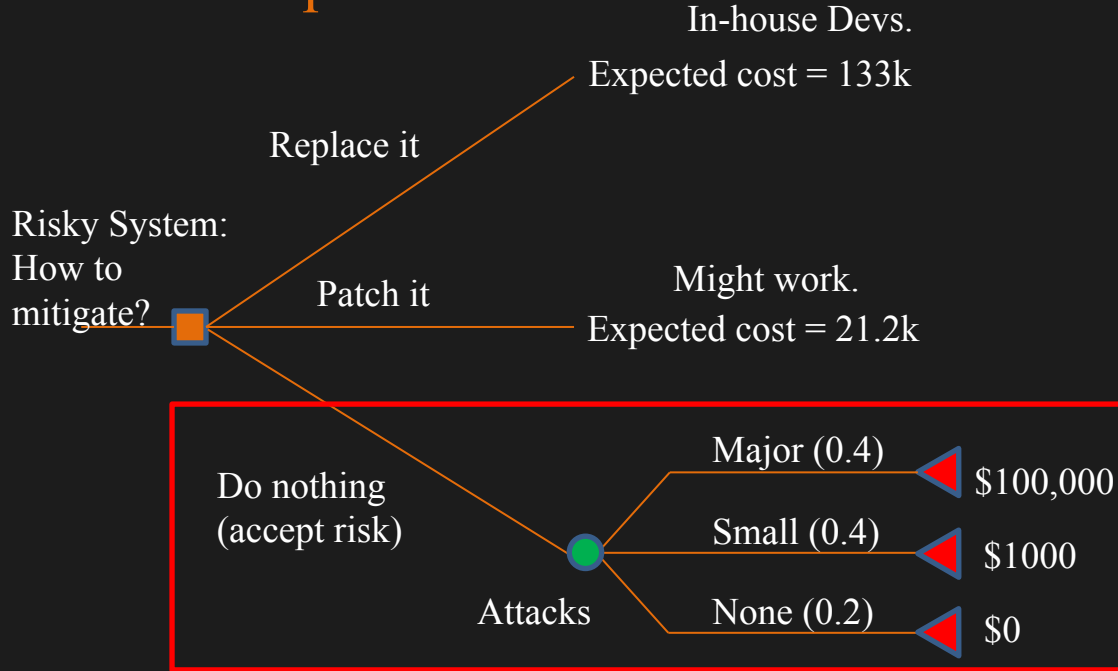
## Ex. Security spending vs risk acceptance



## Ex. Security spending vs risk acceptance

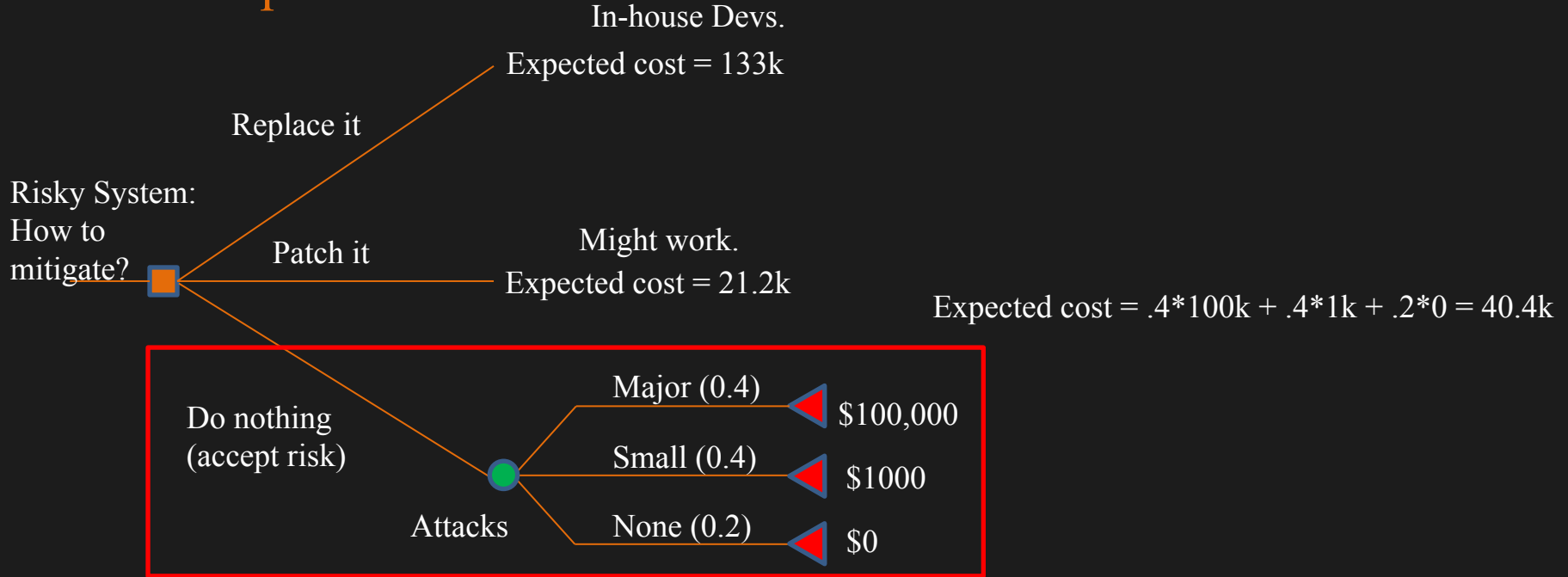


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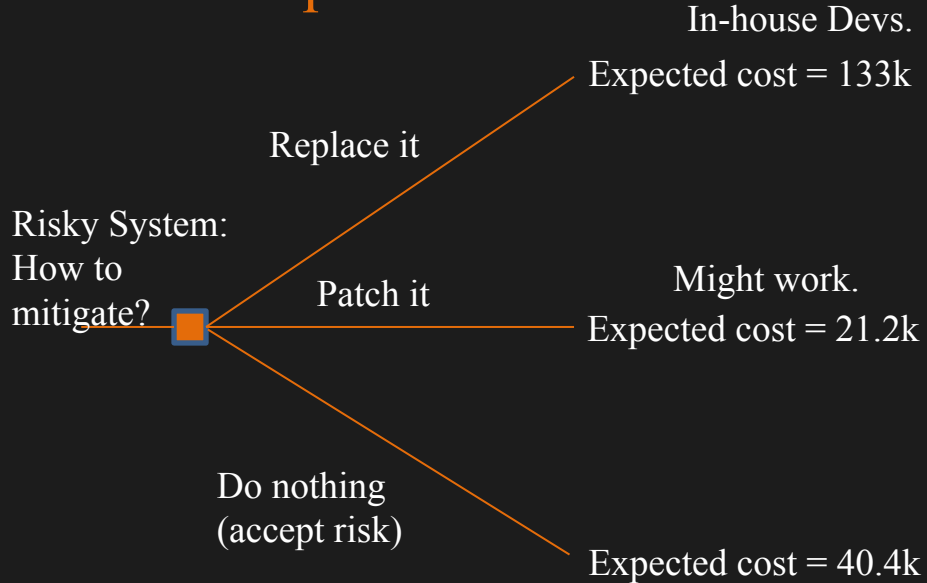


## Ex. Security spending vs risk acceptance



Risk Probability Theory

## Ex. Security spending vs risk acceptance



## Ex. Security spending vs risk acceptance



Despite using the same garbage legacy system and annoying its users, the organization opts to just add another patch.

## Example (discussion)

The decision might be different if a second attribute factor (like how old the system is) was added to the consideration or if the organization's risk preference was different. This would encourage the organization to consider a new system over patching the old one.

## Example (discussion)

This is a good demonstration of why established organizations rarely replace old systems with new. It doesn't consider any of the other benefits of updating to a new system. If you find yourself in a leadership position you *should* consider other factors in your analysis.

## Summary: Decision Making Philosophy

- Dollars spent for security measures should be less than the expected losses they seek to prevent
- Rational strategic thinking minimizes loss and maximizes value to an organization
- Risk preferences affect decision making and can influence valuation functions
- Important to consider all relevant attributes and not simply those related to preventing loss (security)

Risk Probability Theory

# Rule of Thumb: Decision Making Philosophy

When making a decision, ensure your choices maximize your value and minimize your loss.

Risk Probability Theory

## Hw2: Decision Trees and Risk

[https://github.com/MLHale/CYBR3600/blob/master/homework/  
iasc3600-homework2.pdf](https://github.com/MLHale/CYBR3600/blob/master/homework/iasc3600-homework2.pdf)



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## High Level Policy



# Questions?

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