COMMERCE

EXAMINATION SCHEME:

There will be two papers, Paper I and Paper 2, both of which will constitute a composite paper to be taken at one sitting.

PAPER I: Will consist of fifty multiple choice questions to be answered in 50

minutes for 50 marks.

PAPER II: Will consist of eight essay type questions out of which candidates will be

required to answer any five within 2 hours for 100 marks.

SAMPLE QUESTIONS

OBJECTIVE

- 1. Which of the following is not a component of the computer system?
 - A. Input device
 - B. Output device
 - C. Storage device
 - D. Postage device
- 2. Which of the following is <u>not</u> a function of a branch manager?
 - A. Planning
 - B. Controlling
 - C. Directing
 - D. Purchasing
- 3. Market for the sale or purchase of cash crop is known as
 - A. commodity exchange.
 - B. perfect market.
 - C. stock exchange.
 - D. money market.
- 4. Buying and selling through the Internet is known as
 - A. browsing.
 - B. networking.
 - C. e-mail.
 - e-commerce.

- 5. Span of control refers to as the number of
 - A. directors in a company.
 - B. subordinates under one manager.
 - C. employees in a company.
 - D. assignments given to a subordinate.

PAPER 2

(ESSAY)

1. (a) Explain **five** reasons why firms merge. (10marks) (b) State **five** reasons for the survival of small scale firms in the face of big firms. (10marks) 2. Write explanatory notes on the following: (a) Automated Teller Machine (ATM) (4marks) (b) Electronic Payment (4marks) (c) Mortgage Bank (4marks) (d) Fixed Deposit Account (4marks) (e) Account Payee only (4marks) 3. (a) Define Tourism. (4marks) (b) State: (i) **four** advantages; and (ii) **four** disadvantages of tourism. (16marks)