**DR. ISAIAH STANFORD 🎓**

**President 🏛️**

**CONTACT ☎️**

330-844-9999 | ymcaisaiah@gmail.com

**PROFILE 🌟**

Solution-oriented professional applying strong leadership and team-oriented skills with the goal of exponentially multiplying success within the organization. Eager to bring a proven track record of excellence to the organization within the fields of leadership, finance, program development, team growth, and more.

**SKILLS 🛠️**

- Problem Solving

- Decision-Making

- Leadership

- Conflict Resolution

- Motivation

**EXPERIENCE 🏢**

**Program Director**

\*YMCA of Stark and Tuscarawas County\*

2013-2018

- Spearheaded and coached 15 staff to ensure their effective participation in achieving the goals and objectives of the facility.

- Supported staff development through supervising organizational activities and conducting training, as well as giving necessary warnings to improve work performance.

- Managed the budget for multiple departments to ensure fiscal growth throughout the organization.

- Ensured that all assigned projects were completed in a timely manner.

**President**

\*S&F Vending LLC\*

2023-Present

- Hired and trained employees to handle day-to-day operations for 70 machines.

- Established and maintained customer relations to grow and improve the success of the business.

- Balanced and managed the organization’s budget.

- Implemented capital projects to lead to growth in revenue.

**Financial Services**

\*Shearers Foods LLC\*

2018-Present

- Developed and streamlined effective strategies to improve cost updates on COGS.

- Identified problems and executed strategies to resolve the issue and put processes in play to ensure they do not happen again.

- Reviewed purchase price variances and material usage variances to ensure accuracy in the budget.

**EDUCATION 📚**

- Doctor in Business, Liberty University

- Master’s in Business (MBA), Southern New Hampshire University (SNHU)

- Bachelor of Arts in Business, Kent State University