

# Lev Rozanov

St Andrews, Scotland, United Kingdom

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## Education

### University of St Andrews

Scotland

BSc Mathematics & Economics (Predicted 2:1)

Sep. 2024 – Jun. 2028

- Relevant: Linear Algebra, Multivariate Calculus, Probability & Statistics, Econometrics, Microeconomic Theory, Macroeconomics

## Experience

### Elphinstone Capital Management

St Andrews

Head of Quantitative Research

Jan. 2025 – Present

- Delivered **<5% drawdown** on **\$10K+ AUM** with P&L responsibility; built real-time execution system deployed on Binance.
- Architected containerized research platform (Docker) adopted by **15+ analysts** across **5 universities**; standardized workflows cut onboarding from days to hours.
- Achieved **top 11 / 1,000+** in HKU x Avenir algorithmic trading competition using cointegration-based strategy.

### Castlecliffe Consultancy

St Andrews

Team Lead

Jan. 2025 – May 2025

- Informed **\$50M+** capital allocation decisions for US regional bank's Fixed Income desk through EU/US macro research and regulatory analysis.
- Achieved **75%** recommendation adoption rate; client implemented 3 of 4 portfolio positioning strategies based on our econometric models.

### Playfair Consultancy Group

St Andrews

Consultant

Sep. 2024 – May 2025

- Accelerated European market entry by **6 months** for sustainable materials client by identifying **3 priority markets** from 12 jurisdictions analysed.
- Enabled **15%** supplier cost reduction through cost benchmarking analysis adopted in client's partnership negotiations.
- Delivered partnership strategy for Alberta-based coffee roastery; curated **50+ partner** directory with outreach templates, now in active use.

### Mercury Capital Management

St Andrews

Team Lead

Sep. 2024 – Oct. 2025

- Outperformed **95%** of teams globally in IMC Trading Competition (**10,000+ participants**) leading **4-person team**.
- Achieved **1st place across all cohorts** in internal competition; delivered highest risk-adjusted returns in fund history.

### ENODA

Edinburgh

Quantitative Analyst

Jul. 2024 – Present

- Improved forecast accuracy by **12%**, directly informing daily trading and dispatch decisions for energy clients.
- Freed **10+ hours/week** of analyst capacity by automating data pipelines, enabling reallocation to client-facing deliverables.
- Enabled same-day client reporting by reducing computation time by **98%** (50s to <1s).

## Skills

**Technical** Python, R, SQL, Excel (advanced), Bloomberg Terminal, Financial Modeling, Econometrics

**Analytics** Valuation, DCF, Comparable Analysis, Market Research, Data Visualization, Time Series Analysis

**Languages** English, Russian, Ukrainian (native); German (conversational); Hebrew (beginner)

## Certifications

### Bloomberg

Bloomberg Market Concepts (BMC)

Mar. 2025

- 8-hour certification covering economic indicators, currencies, fixed income, and equities via Bloomberg Terminal.

### Bloomberg

Bloomberg Finance Fundamentals (BFF)

Mar. 2025

- Advanced certification in financial statement analysis, valuation methodologies, and credit risk assessment.

### LinkedIn Learning

Financial Modeling Foundations

Feb. 2024

- Comprehensive course covering DCF, M&A, LBO, and three-statement models; taught by Prof. Michael McDonald.

### LinkedIn Learning

Excel for Corporate Finance Professionals

Feb. 2024

- 3-hour course on WACC estimation, capital budgeting, scenario analysis, and operational budgeting in Excel.

## Interests & Activities

**Sports** Squash (competed semi-professionally for North of Scotland), Muay Thai, Golf  
**Academic** Philosophy, Linguistics, Theory of Communications