



## **Test Options**

Mars Mineral maintains a laboratory and pilot scale testing facility for determining the pelletability of your material. Please, use this table as a guide to help you determine the test work that you would like to have performed.

Description	Research Study	Pilot Scale Development
Test Results	Success based upon generation of customer-defined pellets, as determined by analysis	Scale up data obtained and/or quantity pelletization
Required Quantity of Sample	5-10 Gallons; 15-25 Gallons for pin mixer pelletization	500 - 2200 lb (225 - 1000 kg)
Binders	Water and 2 binder additives; Additional binders will increase fee	Predetermined binder
Equipment	8D32L Pin Mixer	12D54L Pin Mixer
Sample Yield	Up to 500 lbs. (225 kg)	≥ 450 LB (200 kg) of pellets
Special Conditions	None	Milling, pre-treatment, mixing, special feeding, drying, screening, or post-treatment at extra charge
Price	\$2,000 per day	\$2,500 per day (one day minimum charge)

#### MARS MINERAL

128 Myoma Road Mars, PA 16046

Phone:724-538-3000 Fax:724-538-5078 info@marsmineral.com www.marsmineral.com

Division of Woodward, Inc.

## Terms & Conditions



#### **Description of Laboratory Fees**

The quoted laboratory testing rates are for the use of our facility, equipment, laboratory technicians and supporting personnel. The Laboratory fees are charged either as a standard price (for Research Study), or at a daily rate (for Pilot Scale Development). The Pilot Scale Test is based upon a daily charge, plus additions for optional processing equipment or materials. The daily charge is a minimum fee. The number of days quoted for your project includes estimated time for set up of the pelletizing system, for clean up upon the test completion, special pre- or post-treatment of materials or pellets (milling, mixing, drying etc.) and for preparation of the test report.

#### Daily, Overtime and Weekend Rates

The normal daily rate is for an eight (8) hour day, 7:30 AM to 3:30 PM, Monday through Friday. Time exceeding the normal workday will be invoiced at overtime rates. No overtime will be performed without written authorization by the customer.

#### **Extraneous Supplies**

Any special supplies needed for a test, and to be supplied by Mars Mineral, must be authorized by the customer in writing and will be invoiced at our cost plus 15%. All unused supplies will be returned to the customer upon completion of the test.

#### Forms Required for Testing

Before any testing begins, Mars Mineral must have a verbal approval or a Purchase Order.

#### **Acceptance of Materials**

Written authorization from Mars Mineral must be obtained by the customer prior to shipment or Mars Mineral will not accept the shipment. Mars Mineral will not consider authorizing material shipment without prior receipt of a Material Safety Data sheet.

Failure of the customer to properly notify Mars Mineral in writing about the properties of the materials will indemnify and hold Mars Mineral harmless from and against any and all claims, suits or liability whatsoever arising from or connected with any such injury, death or damage.

Material sent to Mars Mineral should be sent in 5-gallon buckets for small samples. Larger samples will be accepted in drums (not to exceed 500 pounds per drum) or in bulk bags with bottom spout (not to exceed 2,000 pounds). Packaging other than this needs to be cleared with Mars Mineral prior to shipment. Send materials to: Mars Mineral; 128 Myoma Road; Mars, PA 16046 USA, Attention Test Lab.

#### **Return of Materials**

Mars Mineral policy requires that all materials shipped to us for testing will be returned to the customer. There are no exceptions. The materials will include unused raw materials, product, off spec material and clean up. Arrangements for the return of the materials must be made prior to the test. All charges for the return of the material will be to the customers account and will be invoiced with the testing charges. International customers must provide valid UPS or FedEx account numbers or credit card information before authorization may be obtained to ship materials to Mars Mineral.

In the event that the testing is delayed or partially completed due to reasons beyond the control of Mars Mineral, the material will be held for a maximum of 30 days from the delay date. After 30 days the material will be returned to the customer by freight collect. If the customer refuses delivery of the material, it will be disposed of in accordance with the Material Safety Data Sheet and the customer will be billed for all related costs.

#### **Test Scheduling/Completion**

All tests will be scheduled according to the arrival date of materials, required forms, and laboratory fee down payment. This schedule is tentative and is subject to change. Mars Mineral will notify the customer of the scheduled test date and will make every effort to hold the date selected.

#### **Terms of Payment**

The following payment terms will apply to all testing:

- •50% required with the purchase order and completed forms for testing.
- •50% required upon completion of the test and prior to the submittal of the test report and shipping of samples.





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# Agglomeration Questionnaire

This questionnaire is to be completed and returned to Mars Mineral prior to testing of your materials. Please, fill in as much as possible to help us understand how we may help you achieve your pelletization objectives.

### **Contact Information** Company \_\_\_\_\_ Contact Title \_\_\_\_\_ Email \_\_\_\_\_ How did you first learn about Mars Mineral? \_\_\_\_\_ **Billing Information** Contact / Email (if different) City \_\_\_\_\_ State / Province \_\_\_\_ Zip / Postal Code \_\_\_\_\_ Country\_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_ Purchase Order No. **Shipping Information** Preferred Shipping Method \_\_\_\_\_ All materials sent for testing must be returned. Shipping Address (if different from billing address above) Attention: Address City \_\_\_\_\_ State/Province \_\_\_\_ Zip/Postal Code

Country\_\_\_\_\_ Phone \_\_\_\_\_ Fax \_\_\_\_\_





International Customers must provide valid United Parcel Service (UPS) or Federal Express shipping account number or Visa, MasterCard, Discover or American Express information, before authorization may be obtained to ship materials to Mars Mineral. Please, include credit card provider, account number, expiration date and name as it appears on the card.

UPS Account No.
FedEx Account No
Credit Card Provider
Credit Card Number
Credit Card Expiration/
Card Security Code (3 or 4 digit code on the front or back of card)
Name (as it appears on card)
Fill in the billing address below (if different from the billing address already provided)
Address
City State / Province Zip / Postal Code
Material Information
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What is the source of the material?	
Aerated Bulk Densitylb/ft³ Moisture Content%	_
Does contact with water have a detrimental effect on your material? If so, please	,
explain	
Are there any common environmental conditions that are detrimental to your material, such a exposure to given temperatures, etc.? If so, please, explain	
Sieve Analysis of the material (percent retained): 10 mesh 45 mesh	-
80 mesh 120 mesh 200 mesh 325 mesh Pan	
Please, give an example of particle consistency, such as flour, sand, fibers, lumps, etc.	
Test Objectives	
Type of test required, from Test Options, above	
Do you require scale up data?	
Do you require more than a liter of sample pellets? If yes, what quantity of finished	ed
sample pellets do you require?	
Target Pellets	
Pellet diameter or mesh size Moisture Content	_%
Please, note any other qualities that are required of the finished pellets, such as compression	n or
drop strength, attrition loss resistance, etc.	





What is the general end use of your pellets? For example, will the pellets be recycled, or
packaged for a customer, or processed for disposal?
Water is the typical binder of choice, at least to establish a base for gauging the effect of other binding agents. Several binders are available for evaluation? Do you have a particular binder preference or knowledge of a binder or additive that may add value to your pellet?
Do you have any knowledge of any binders or common additives that could be detrimental to your pelletized product?
What is your design production capacity in tons per hour?
Agreement with Terms and Conditions
By signing this form, I agree to the above Terms and Conditions.
Signature
Date