# Summary of Let's face it: Quantifying the impact of nonverbal communication in FOMC press conferences

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### 1. What are the research questions?

• Whether investors notice Fed Chairs' facial expressions and behave accordingly?

## 2. Why are the research questions interesting?

- Communication becomes more important for policymakers and market participants.
- This paper examines the facial expressions of communication which is novel.

### 3. What is the paper's contribution?

- 1. the literature on the signaling channel of monetary policy.
  - Past studies: focus on verbal communication.
  - Expand: study facial expressions.
- 2. the literature on FOMC press conferences.
  - Past studies: study verbal and nonverbal communication.
  - Expand: split conference information into verbal and nonverbal components.
- 3. the literature on nonverbal communication in finance.
  - Past studies: nonverbal communication by executives impacts firm outcomes.
  - Expand: considers a new important context: central bank communication.

#### 4. What hypotheses are tested in the paper?

- H1: investors adversely react to Chairs' negative facial expressions.
- a) Do these hypotheses follow from and answer the research questions?
  - Yes.
- b) Do these hypotheses follow from theory? Explain logic of the hypotheses.
  - theory: nonverbal communication plays a large role in human interactions while facial expressions in particular play an important role.
  - logic: H1 studies whether investors react to facial expressions.

#### 5. Sample: comment on the appropriateness of the sample selection procedures.

- The sample contains press conferences between years 2011 and 2020 which is proper.
- 6. Comment on the appropriateness of variable definition and measurement.
  - Variables about market and facial expression are based on prior studies which is proper.
- 7. Comment on the appropriateness of the regress/predict model specification.
  - The regression model is specified well since control variables and FEs are considered.
- 8. What difficulties arise in drawing inferences from the empirical work?
  - The empirical work just treats negative facial expressions as a single category.
- 9. Describe at least one publishable and feasible extension of this research.
  - study whether there exists longer influence.
  - study other cases such economic meetings.