

Gen Al-powered research tasks in biotech

Your Bridge between Gen Al productivity and Life Science Innovation.

Our mission:

30% R&D productivity gains using generative AI



Problem¹

Generative AI will **transform R&D** workflows, problem solving by researchers, and discovery & design.

But:

- Biotech SMEs are constrained on resources to develop & integrate.
- The **security** of Cloud-based AI is a red flag for 80% of biotechs².

- Data quality is a concern for 80% of biotech teams¹.
- Generic AI applications do not translate well to biotech use cases.

- Nature Biotechnology. (2023). Data Quality Challenges in Biotech Al Adoption.
 - 2. European Medicines Agency. (2022). Survey on Al Adoption in European Biotech SMEs.

Solution

Empowering biotech teams with a **tailored Gen Al suite** to break through constraints, streamline workflows, and unlock unprecedented productivity with intelligent automation and Al-driven insights.



Time-Saving
Workflow AI
Specialized for
research tasks



SLMs for rapid, precise contextual understanding



Secure On-Premise Al Protects IP and secures privacy



Collaborative
dashboard
Enhances team
efficiency

Market Validation

- Value per customer validated at >€30,000 per year
- Validated price first offering at €1,000 (single use case)

Current validation in the market:

- Current offering: IntelliBio has developed 3x AI agents (MVP)
- Sales; Grant Genie at €1,500 (3 sales with 50% discount)

Paying customers:







Market Size

The value of Generative AI within biotech will shortly exceed the (€38B) SaaS for biotech market.



Gen Al-driven **productivity** to add €21B value to biotech by 2025



Initial target market is 2,300 biotech SMEs in Europe.



Value per customer validated at >€30,000 per year.

Product

"Our Al-powered platform leverages embeddings and Small Language Models (SLMs) to deliver secure, on-premise solutions that empower biotech teams to accelerate research, automate workflows, and unlock faster innovation with unparalleled productivity."



Business Model

IntelliBio intents to operate as a Al-a-a-S business.

- Launch Grant Genie: Establish market presence & initial revenue.
- Develop On-Prem PoC: Validate with biotech SMEs.
- Expand offering of Al agents: Develop modular Al capabilities.
- Scale Operations: Use follow-up funding to expand products.
- Build Al Suite: Offer €30k–€100k/year modular solutions.

Competition

By addressing gaps in data privacy, integration complexity, and cost-effectiveness, our Al-powered platform provides secure solutions with customizable tools designed for their unique research needs.

Advantages

- Comprehensive all-in-one platforms (e.g. Benchling).
- Foundational model R&D (e.g., DeepMind).
- Cloud Accessibility & Seamless remote collaboration.

Disadvantages

- Data Privacy Concerns: Limited security for sensitive data.
- High Costs: Expensive for smaller biotech firms.
- Rigid Al Tools: Limited customization for workflows.

Our Team



Dr. Boaz van Driel CEO & co-founder



Leonard Gonsalves CTO & co-founder



Enrico Maset Advisor & Partner

Our Founding Team:

Bridging Life Science Innovation with Technological Excellence Our Partner:

Leveraging funding for rapid growth.

Testimonials

Our customers recognize our long-term potential and short-term value.

"You need a respectable biotech to work with as launching customer, I think my new venture Gyes BV can be that."

Ton Logtenberg, ex-CEO Merus

- "... Profs here [] all are very excited to try [Grant Genie] ...!"
- Neuroscience prof. at ETH (Swiss)

"That is really good quality, only needed a few edits."

- Fred Vaz, Director metabolomics lab

Financial Model

We generate revenue through a subscriptionbased model with modular upselling for additional AI capabilities, complemented by on-premise AI deployments supplied via trusted third-party vendors.





Thank You

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