## AKU MENJA

ELEVATING DATA TO A STRATEGIC ASSET

## History

AkumenIA is born out of the common desire between Moroccan consulting giant Valyans and AI pioneer AIOX LABS to create and African champion in Data & AI Products



AkumenIA owes its growth to the consortium's ability to find cutting-edge solutions to recuring pain-points accross several industries and package them for reuse.

### Our Core Beliefs:

## A Blueprint for Revolutionary Use Cases

#### **Activation as Existence**

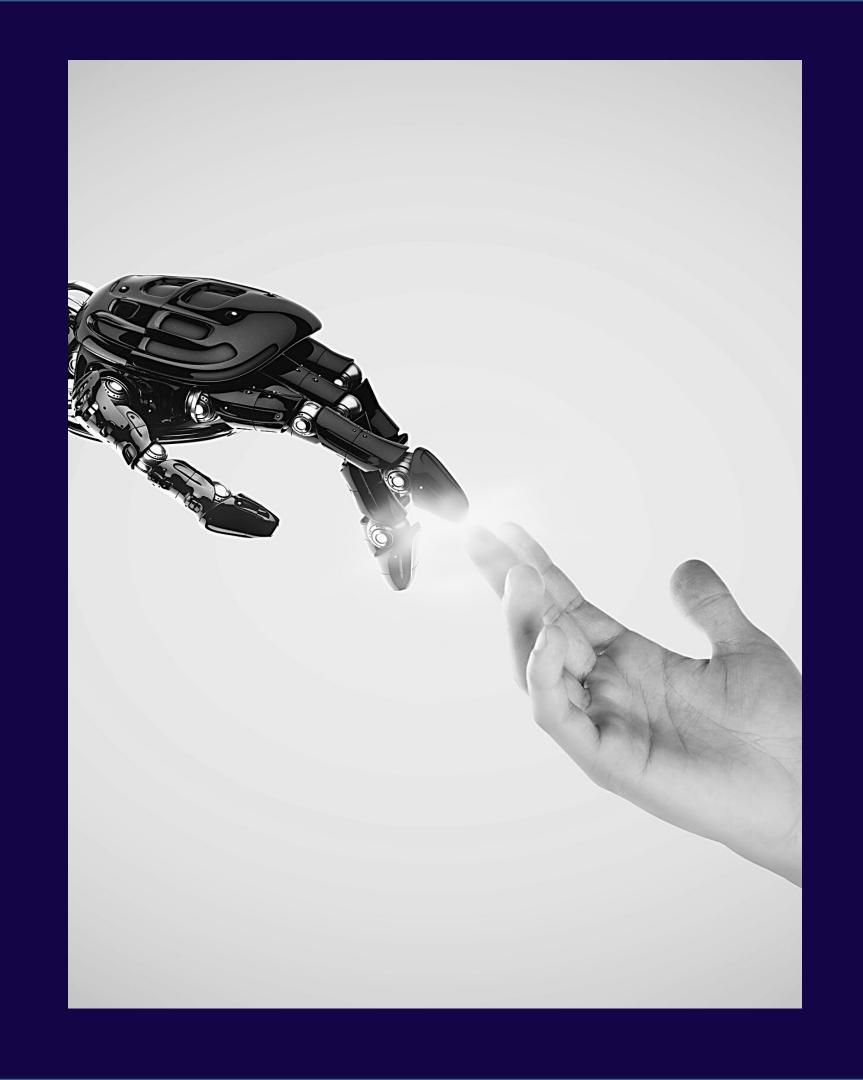
In our universe, only the actionable thrives. Each use case is a mission, propelled by the gravitational force of business needs towards producing impactful, actionable outcomes. This journey mandates a fusion of technical prowess and business acumen, ensuring a development path that's comprehensive, collaborative, and client-focused. A use case devoid of this synergy? Merely a shadow in the vast cosmos of potential.

#### **Industrialization as Existence**

Our galaxy is expansive, filled with analytical use cases that demand a dedicated infrastructure to truly shine. For a use case to illuminate the darkest corners of business challenges, it must streamline business contributions while navigating through the nebulae of result presentation obstacles. Any venture lacking this analytical and integrated habitat? A fleeting comet, destined to disappear.

#### Measurability as Existence

The universe is in constant flux, and so are our analytical use cases. They evolve, adapting to the shifting sands of data landscapes, target behaviors, and the competitive firmament. Their survival hinges on their ability to be maintained, documented, and redeployed with agility. Code that doesn't embrace this adaptability? A star gone supernova, leaving behind a black hole of unsustainable projects.



## A VALUE PROPOSITION LEVERAGING DISTINCTIVE ASSETS OF RARE COMPLEMENTARITY MOBILIZED FOR THE SUCCESS OF DATA PROJECTS





A deep understanding of the regulatory and business Data challenges of different sectors and their impacts in the Moroccan context



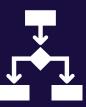




Data use cases with strong business impact thanks to recognized expertise in data technologies and deployment of Data Lakes, especially managed ones







A proven framework for implementing Data strategy and data governance at the enterprise level







A solid scientific foundation in data processing, Machine Learning, Deep Learning, AI, and distributed computing





AKUMENIA's strengths reflect the complementarity of its setup and talents, and its ability to meet assigned objectives under the best conditions of quality and timing.



#### **6 SERVICE LINES**

#### For tailored interventions

Design

#### 4. DATAOPS & DATA GOVERNANCE

**Evolve, govern, and industrialize** your data approach to adapt to the paradigms of processing massive amounts of cutting-edge distributed data.

## 5. DATA & AI USE CASE DEPLOYMENT

Address your **business challenges** with scientifically designed and monitored **data science** use cases.



#### 1. AI STRATEGY& DATA VALUATION

Build your data vision. Transform business challenges into data use cases and into precise and actionable insights.

#### 2. AI & DATA USE CASE DESIGN

Determining the scope of **requirements**, **roadmap** for strategic use cases, and costbenefit **analysis**, among others.

#### 3. BIG DATA PLATFORMS DESIGN

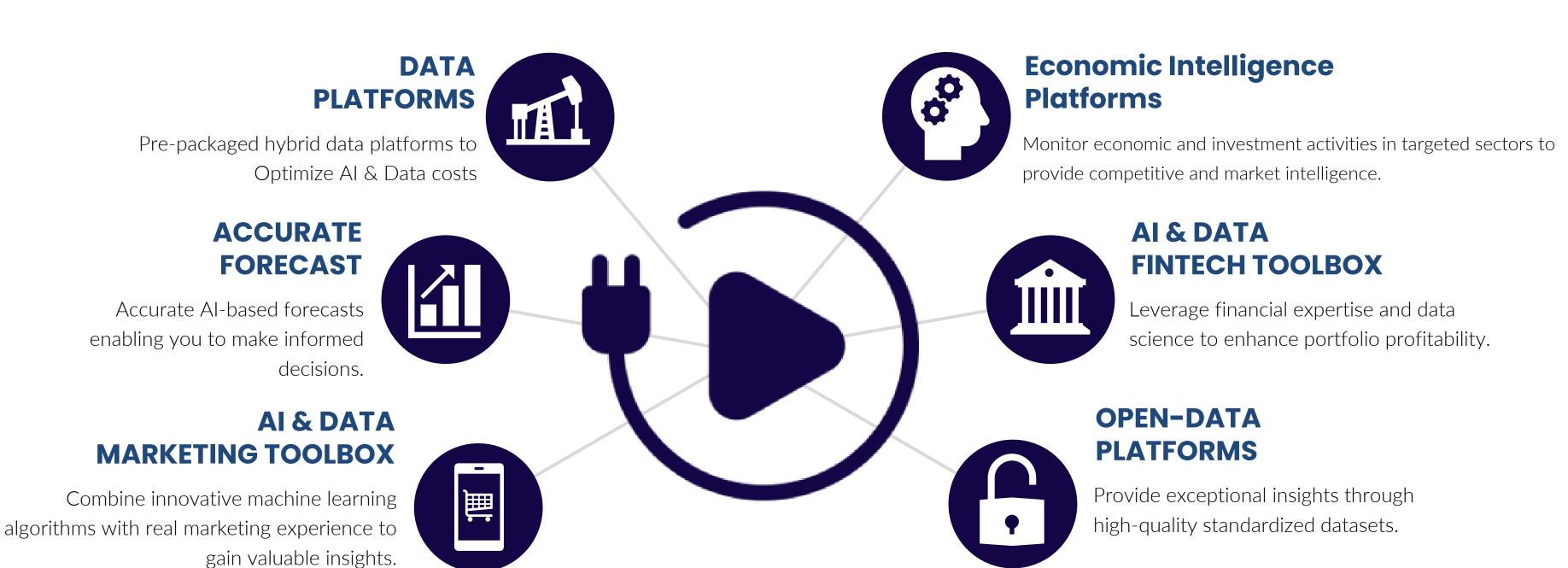
Project **framing** for Big Data platforms, including relevant use cases, data **sources**, **architecture**, sizing, target technologies, personal data **protection**, and more.

#### 6. BIG DATA PLATFORMS DEPLOYMENT

Build a robust, scalable, and reliable technological foundation natively integrated into your systems to achieve your ambitions.

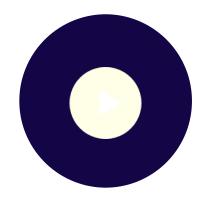
#### 6 PACKAGED PRODUCTS

#### For immediate return on investment



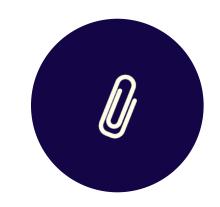
#### A MASTERY OF BIG DATA ENVIRONMENTS AND DATA SCIENCES TECHNOLOGIES











## COMPUTER VISION

Object and situation
detection - KYC automatic counting satellite image analysis
- security - quality
monitoring

#### LLM

Multilingual customer
listening - dialect mining
- automated assistance
- conversational agents

- call center optimization

#### SMART MARKETING

Customer segmentation
- recommendation
engine - anti-churn - life
moments - customer
value - marketing
automation

COMPLEX OPTIMIZATION

Logistics and
transportation
optimization - optimal
deployment and network
meshing - inventory
management - HR
planning - dynamic
pricing

## COUNTER FRAUD

Fraudulent transaction
analysis - fraud pattern
detection - reduction of
fraud combat costs outlier identification



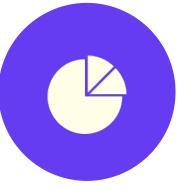
DATALAKES & ELASTIC DATA PLATFORMS



& REAL TIME
PROCESSING



END-TO-END
AI DATA
PIPELINES



ADVANCED ANALYTICS HUBS



#### A COMPREHENSIVE ARRAY OF TECHNOLOGIES POWERING AKUMENIA'S FULL-STACK VISION























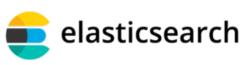
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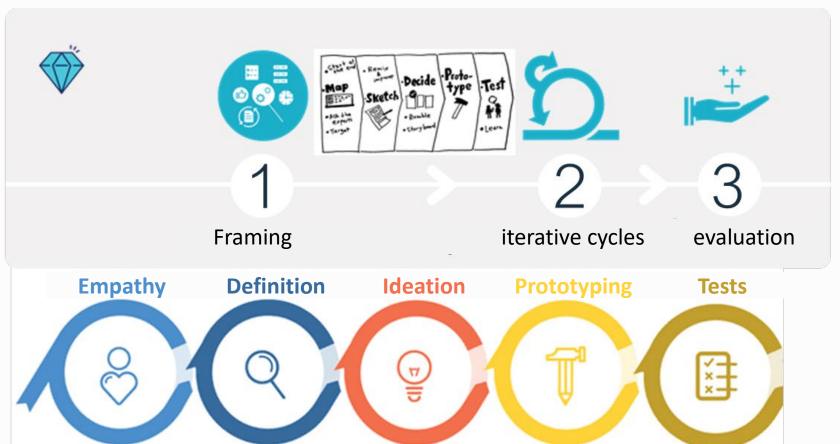


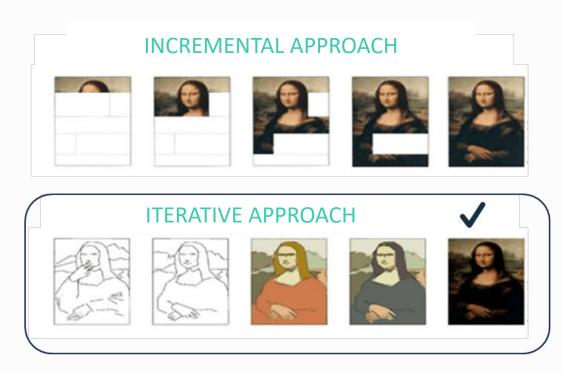


#### A FRAMEWORK SUITED TO ALL TYPES OF DATA PROJECTS, BASED ON THE AGILE APPROACH

Illustration

Our frameworks advocate for strong interactions between business and technical teams throughout the deployment of a use case...







The adoption of agility, particularly through short iterative cycles combined with design thinking methods that place the service user (the business) at the heart of use case development, proves to be key to maximizing project impact and activating use cases into business actions.

Approach applied to all Data domains (data strategy, Data delivery, data science use cases, etc.)



## TEAM

#### <u>Management</u>









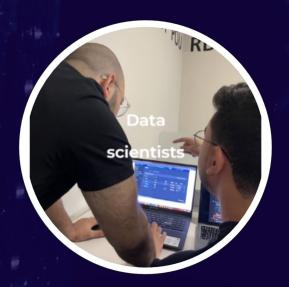
Mehdi Belbacha Principal

Zouhair Jamal Bennis
Chief Executive Officer

Wail Benhaddou Chief Technology Officer

Meriem Ezzakraoui Chief Data Science Officer

#### **Broader team**



Data Scientists
Artificial Intelligence
& Data Analytics



Data Engineers
DevOps, Pipelines,
& Architecture



Product Owners
Product & Account
Management

### Chairwoman of the Board



Nawal Khayatei

# ACCUMENIA ALANS

## LET'S CONNECT & EXPLORE YOUR PATH WITH AKUMENIA