

Successfully implementing Stochastic Intrinsic Currency Volatility Models

Paul Doust Head of Client Quantitative Analysis

Pre-conference draft presentation (dated 31-Mar-2011)

Contact details: paul.doust@rbs.com

Make it happen™

Outline of this presentation

- Overview of the intrinsic currency framework
- Overview of the stochastic intrinsic currency volatility model ("SticVol")
- Techniques for obtaining stable calibrations to the SticVol model
- Extension to multiple less liquid currencies
 - Using maximum entropy to parameterise the correlation matrix
- Derivative pricing: FX basket options
- Using intrinsic currency volatility to trade FX correlation and covariance swaps
- Conclusion



Motivation for intrinsic currency modelling

- Most people in the world who travel between different countries understand the concept of "intrinsic currency values", because
 - -they can hold the notes of each currency
 - they understand how much of each currency is required to buy the different things that they want to buy









- However forex market practitioners typically don't understand intrinsic currency values!
 - -Forex market practitioners usually talk in currency pairs
- The intrinsic currency framework aims to restore the natural intuition about individual currencies



What is the intrinsic currency framework?

Basic definitions:

 X_i = *intrinsic value* of 1 unit of currency i so each currency has its own value variable. Observable FX rates are given by $X_{ij} = X_i/X_j$. If X_i follow log-normal processes with volatility σ_i then the instantaneous volatility of X_{ii} is

$$\sigma_{ij} = \sigma(\sigma_i, \sigma_j) = \sqrt{\sigma_i^2 - 2\rho_{ij}\sigma_i\sigma_j + \sigma_j^2}$$
.

where ρ_{ij} is the correlation between X_i and X_j

• The units which measure the value of the X_i are not specified because they cancel out in the ratios X_i/X_j . Not necessary to determine the units of the X_i to use the framework.

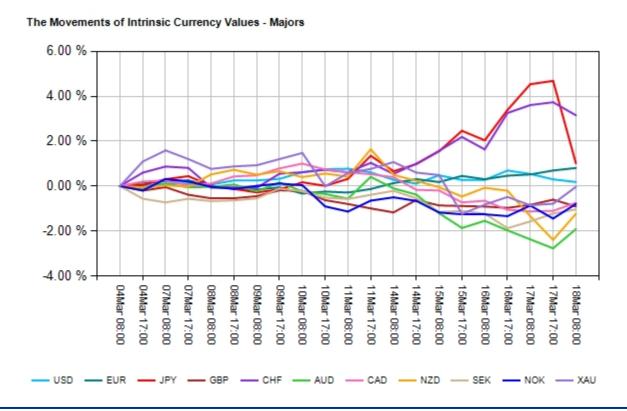
Dealing with the extra degree of freedom

- With N currencies, there are N–1 degrees of freedom which are determined by the usual FX rates. However, the intrinsic currency framework has an extra degree of freedom, because it's got a value variable for each currency.
- Use the concept of maximum information
 entropy to handle the extra degree of freedom in
 the covariance matrix between the variables of
 the intrinsic currency framework.
- Use maximum likelihood estimation to handle the extra degree of freedom when estimating changes in the intrinsic currency values themselves.



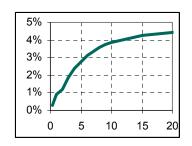
Graphs of intrinsic currency values

 In the week following the recent Japanese Earthquake, JPY strengthened significantly, but less obvious was that CHF was highly correlated with a lot of the JPY movements:

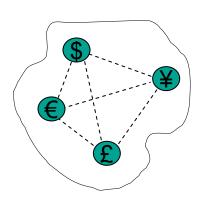




Motivation for the SticVol pricing model



 With interest rate derivatives pricing, options on individual rates can be priced using the Black formula, without any regard for the behaviour of related rates along the yield curve. Libor Market Models, which deal with the whole yield curve, are more powerful but harder to formulate.



- With FX derivative pricing, the focus is usually to model FX rates individually. Simultaneously modelling all the cross rates between a set of currencies should be more powerful, if such a model can be found.
- The stochastic intrinsic currency volatility model ("SticVol model") is capable of doing just that.

Stochastic intrinsic currency volatility model

- A SABR-style model for the FX market.
- Chose currency k as the numéraire. Then the stochastic processes for X_i and σ_i are given by:

$$\frac{dX_i}{X_i} = (\tilde{\lambda} - r_i + \varepsilon^2 \rho_{ik} \sigma_i \sigma_k) dt + \varepsilon \sigma_i dW_i$$

$$\frac{d\sigma_i}{\sigma_i} = \varepsilon^2 \tilde{\rho}_{ik} v_i \sigma_k dt + \varepsilon v_i dZ_i$$

where r_i is the interest rate in currency i, $\tilde{\lambda}$ is a variable which is the same for all X_i , and where the correlation matrices are defined by

$$\begin{pmatrix} \mathbf{dW} \\ \mathbf{dZ} \end{pmatrix} \begin{pmatrix} \mathbf{dW'} & \mathbf{dZ'} \end{pmatrix} = \begin{pmatrix} \boldsymbol{\rho} & \tilde{\boldsymbol{\rho}}' \\ \tilde{\boldsymbol{\rho}} & \mathbf{r} \end{pmatrix} dt ,$$

where 'denotes vector and matrix transpose.



Variables of the SticVol model for N currencies

- N stochastic intrinsic currency volatilities σ_{i} .
- An N×N symmetric matrix ρ of correlations between the N intrinsic currency values X_i .
- N volatility of volatility variables v_i . It turns out that there is significant tenor dependency to the v_i , so that 1 month v_i are typically around 200%-230%, with 1 year v_i typically around 65%-85%.
- An N×N symmetric matrix of correlations r between the N intrinsic currency volatilities σ_i . These are typically all positively correlated, which makes intuitive sense.
- An N×N matrix $\tilde{\rho}$ between all the intrinsic currency values X_i and all the intrinsic currency volatilities σ_i . These tend to reflect the market's risk-reversals.



Features of SticVol

- SABR itself cannot be used consistently with multiple FX rates, because if X_{ij} , X_{jk} are SABR processes then $X_{ik} = X_{ii} X_{ik}$ is not a SABR process
- With SticVol, FX rates are given by $X_{ij} = X_i/X_j$, so any intrinsic currency formulation automatically has the required symmetries provided:
 - -it produces the correct risk-neutral processes for X_{ij} , and
 - it behaves correctly when numéraire currency changed
- When using SticVol, an approximation formula is available for the log-normal implied volatility σ_B as a function of strike K, as a function of the SticVol variables σ_i , v_i , ρ , r and $\tilde{\rho}$.
- Smile shape of SABR and SticVol very similar



New SABR style formula for FX volatility σ_B

$$\sigma_B = \varepsilon \sigma_{ij} \frac{z}{x(z, \sigma_i, \sigma_j)} \left(1 + \varepsilon^2 \left(\frac{1}{4} (a_1 \sigma_{ij} + 2a_3 + 2a_4) - \frac{1}{6} a_5 + \frac{2a_2 - a_1^2}{24} \right) \tau_{ex} \right)$$

$$z = \frac{\ln\left(\frac{X_{ij}^F}{K}\right)}{\varepsilon\sigma_{ij}}, \quad x(z,\sigma_i,\sigma_j) = \frac{\ln\left(\frac{\sqrt{1-2\varepsilon a_1z+\varepsilon^2(a_2+a_5)z^2-\frac{a_1}{\sqrt{a_2+a_5}}+\varepsilon\sqrt{a_2+a_5}z}}{1-\frac{a_1}{\sqrt{a_2+a_5}}}\right)}{\varepsilon\sqrt{a_2+a_5}}$$

$$a_1 = \frac{1}{\sigma_{ij}} D_{\sigma} \sigma_{ij}$$
 , $a_3 = \tilde{\rho}_{ij} \frac{v_i \sigma_i \sigma_j}{\sigma_{ij}} \frac{\partial \sigma_{ij}}{\partial \sigma_i} + \tilde{\rho}_{jj} \frac{v_j \sigma_j^2}{\sigma_{ij}} \frac{\partial \sigma_{ij}}{\partial \sigma_j}$

$$a_{2} = \frac{v_{i}^{2}\sigma_{ij}^{2}}{\sigma_{ij}^{2}} \left(\frac{\partial\sigma_{ij}}{\partial\sigma_{i}}\right)^{2} + \frac{2r_{ij}v_{i}v_{j}\sigma_{i}\sigma_{j}}{\sigma_{ij}^{2}} \frac{\partial\sigma_{ij}}{\partial\sigma_{i}} \frac{\partial\sigma_{ij}}{\partial\sigma_{j}} + \frac{v_{j}^{2}\sigma_{j}^{2}}{\sigma_{ij}^{2}} \left(\frac{\partial\sigma_{ij}}{\partial\sigma_{j}}\right)^{2}$$

$$a_4 = \frac{\sigma_i^2 \sigma_j^2}{\sigma_{ii}^4} \left(1 - \rho_{ij}^2\right) \left(\frac{1}{2} v_i^2 - r_{ij} v_i v_j + \frac{1}{2} v_j^2\right) , \quad a_5 = D_\sigma a_1$$



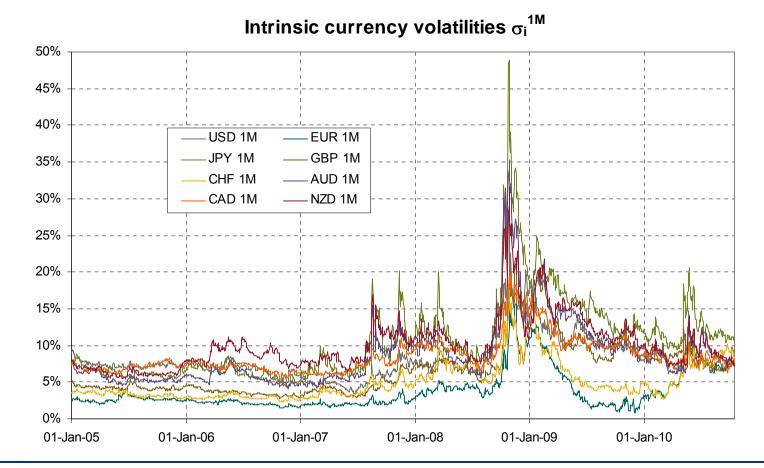
Advantages of intrinsic currency modelling

- SticVol demonstrates that modelling the stochastic behaviour of intrinsic currencies is a good way to build models which handle more than two currencies at the same time.
 - SticVol is just one possible multi-currency model. Other stochastic processes could be postulated.
 - The intrinsic currency approach guarantees that all natural symmetries of the forex market are respected
- For pricing models which include interest rates as well as forex rates, modelling correlations between interest rate variables and intrinsic currency values is a natural way to build models
 - A reasonable starting point might be to assume that interest rates in a particular currency are independent of intrinsic currency values in all other currencies



1-month intrinsic currency volatilities

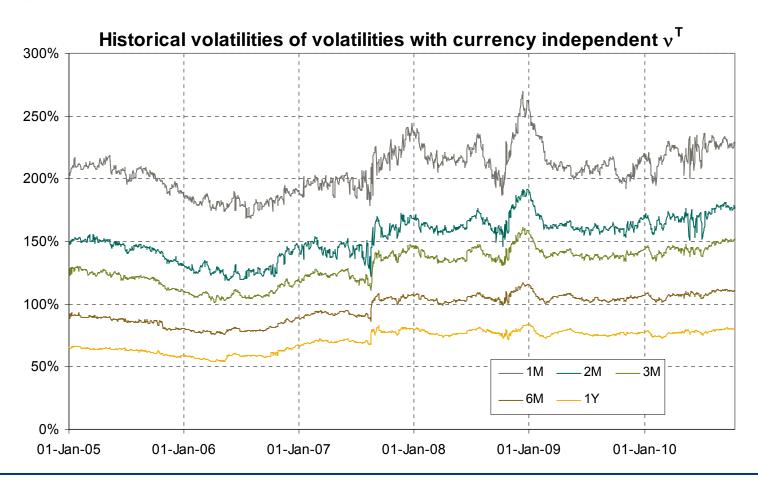
 Up until the Greece crisis, EUR had been the safest currency, having the lowest volatility:





Volatility of volatilities v^T

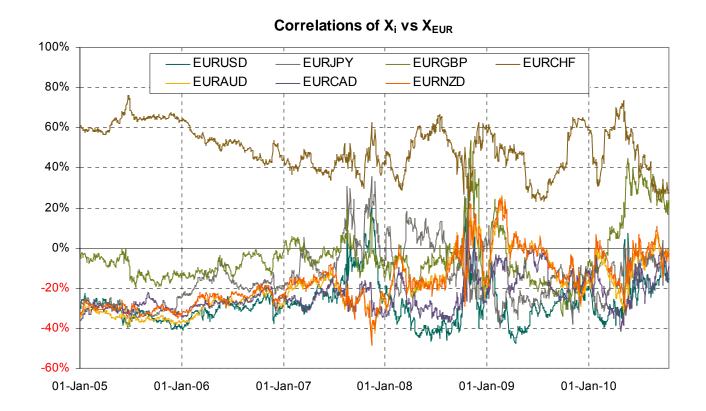
• The volatilities of volatilities v^T exhibit a strong tenor dependence:





Correlations of X_i with X_{EUR}

 As with the previous work, there is a significant correlation between X_{EUR} and X_{CHF}:





Calibrating SticVol involves a lot of market data

Market data on 2-Feb-2010 (all 420 data points):

	At-the-money volatilities						Risk	revers	sals		Market strangles					
	1M	2M	3M	6M	1Y	1M	2M	3M	6M	1Y	1M	2M	3M	6M	1Y	
EUR/USD	10.4%	10.9%	11.2%	11.8%	12.2%	1.2%	1.2%	1.3%	1.3%	1.4%	0.2%	0.2%	0.3%	0.4%	0.4%	
USD/JPY	12.3%	12.7%	13.0%	13.5%	14.0%	1.0%	1.4%	1.8%	2.1%	2.6%	0.2%	0.3%	0.3%	0.3%	0.2%	
GBP/USD	10.8%	11.4%	11.7%	12.5%	13.0%	1.3%	1.3%	1.5%	1.7%	1.8%	0.3%	0.3%	0.3%	0.4%	0.4%	
USD/CHF	9.9%	10.3%	10.6%	11.3%	11.8%	-0.5%	-0.5%	-0.6%	-0.6%	-0.6%	0.2%	0.3%	0.3%	0.4%	0.5%	
AUD/USD	14.1%	14.5%	14.9%	15.3%	15.6%	2.1%	2.4%	2.7%	2.8%	3.0%	0.2%	0.3%	0.4%	0.5%	0.6%	
USD/CAD	11.5%	12.2%	12.6%	13.0%	13.2%	-1.0%	-1.1%	-1.1%	-1.1%	-1.1%	0.3%	0.3%	0.4%	0.5%	0.5%	
NZD/USD	14.5%	15.3%	15.6%	16.3%	16.7%	1.7%	2.2%	2.6%	3.0%	3.3%	0.2%	0.3%	0.4%	0.5%	0.6%	
EUR/JPY	13.2%	13.7%	14.1%	14.8%	15.4%	1.9%	2.3%	2.7%	3.2%	3.8%	0.2%	0.2%	0.2%	0.2%	0.2%	
EUR/GBP	9.2%	9.8%	10.1%	10.7%	11.0%	-0.3%	-0.5%	-0.7%	-0.8%	-0.9%	0.2%	0.3%	0.3%	0.4%	0.4%	
EUR/CHF	3.9%	4.0%	4.1%	4.2%	4.4%	0.2%	0.3%	0.5%	0.8%	1.0%	0.2%	0.3%	0.3%	0.3%	0.3%	
EUR/AUD	10.2%	10.8%	11.1%	11.6%	12.0%	-0.8%	-1.0%	-1.3%	-1.5%	-1.6%	0.2%	0.3%	0.4%	0.4%	0.5%	
EUR/CAD	10.3%	10.7%	11.1%	11.5%	11.8%	0.3%	0.3%	0.3%	0.4%	0.4%	0.3%	0.4%	0.4%	0.5%	0.5%	
EUR/NZD	10.3%	10.9%	11.3%	12.1%	12.5%	-1.0%	-1.4%	-1.7%	-2.0%	-2.2%	0.3%	0.3%	0.4%	0.5%	0.6%	
GBP/JPY	14.6%	15.4%	16.0%	16.8%	17.4%	2.2%	2.6%	3.0%	3.5%	4.1%	0.2%	0.2%	0.2%	0.2%	0.2%	
CHF/JPY	12.8%	13.4%	13.6%	14.1%	14.4%	1.8%	2.3%	2.4%	2.8%	3.2%	0.1%	0.1%	0.1%	0.2%	0.2%	
AUD/JPY	18.8%	19.5%	20.0%	20.5%	21.5%	2.4%	3.4%	4.2%	5.1%	6.6%	0.2%	0.1%	0.1%	0.1%	-0.2%	
CAD/JPY	15.7%	16.2%	16.5%	17.1%	17.7%	1.9%	2.4%	2.8%	3.3%	3.8%	0.2%	0.3%	0.3%	0.2%	0.2%	
NZD/JPY	19.3%	20.0%	20.5%	21.0%	22.0%	2.4%	3.3%	4.1%	5.1%	6.6%	0.2%	0.1%	0.2%	0.1%	-0.2%	
GBP/CHF				11.1%		0.6%	0.7%	0.9%	1.1%	1.2%	0.2%	0.3%	0.3%	0.3%	0.3%	
GBP/AUD	l					-0.7%	-0.8%	-1.1%	-1.1%	-1.2%	0.3%	0.3%	0.4%	0.5%	0.6%	
GBP/CAD	l					0.5%	0.5%	0.5%	0.6%	0.6%	0.3%	0.4%	0.5%	0.5%	0.6%	
GBP/NZD	12.8%	13.3%	13.6%	14.2%	14.6%	-0.2%	-0.6%	-0.8%	-1.0%	-1.3%	0.3%	0.3%	0.4%	0.5%	0.6%	
AUD/CHF	ı					0.7%	1.0%	1.2%	1.5%	1.9%	0.3%	0.3%	0.3%	0.4%	0.4%	
CAD/CHF						-0.1%	-0.1%	-0.1%	0.0%	0.1%	0.3%	0.4%	0.5%	0.5%	0.6%	
NZD/CHF	l			13.0%		1.0%	1.3%	1.7%	2.6%	3.0%	0.3%	0.3%	0.4%	0.4%	0.4%	
AUD/CAD	10.7%	11.0%			11.5%	1.5%	1.7%	1.9%	1.9%	2.0%	0.2%	0.2%	0.3%	0.4%	0.5%	
AUD/NZD	7.6%	7.6%	7.7%	7.9%	8.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	0.1%	0.1%	0.1%	0.2%	0.2%	
NZD/CAD	10.8%	11.5%	11.8%	12.2%	12.5%	1.0%	1.4%	1.7%	2.0%	2.3%	0.2%	0.3%	0.4%	0.5%	0.5%	



Calibrating the SticVol model

- To calibrate the model, minimise the target function $f(\sigma_i, v_i, \boldsymbol{\rho}, \mathbf{r}, \tilde{\boldsymbol{\rho}}) = Z_1 + Z_2 + Z_3$ where
 - $-Z_1$ is the χ^2 statistic, so that minimising Z_1 minimises the difference between the model and the market

$$\chi^{2} = \sum_{\text{data points}} \left[\frac{\left(\text{market-value}\right) - \left(\text{model-value}\right)}{\frac{1}{2}\left(\text{bid-offer spread in market}\right)} \right]^{2}$$

- $-Z_2$ is minus the information entropy in the correlation matrix, so minimising Z_2 maximises the information entropy;
- $-Z_3$ is a term that encourages desirable properties in the calibration results, as discussed below.
- Use a conjugate gradient technique, defined in terms of variables which ensure that $0<\sigma_i<\sigma_{max}$, $0<\nu_i<\nu_{max}$, and that the correlation matrix (comprised of $\boldsymbol{\rho}, \mathbf{r}, \tilde{\boldsymbol{\rho}}$) remains positive definite.

Imposing constraints on σ_i and v_i

- Imposing constraints on σ_i and v_i helps a lot because conjugate gradient schemes test "silly" values as they search for the minimum.
- Allow σ_i to be tenor dependent (i.e. σ_i^T), but for stability impose the condition that v_i is tenor dependent but currency independent (i.e. v^T).
- σ_{max} = 80% and ν_{max} = 500% worked well in practice, and produced reasonable fits in the turbulent markets following the Lehman default.
- Use the functions $\sigma_i^T(x_i^T)$ and $\nu^T(y^T)$ where

$$\sigma_i^T(x_i^T) = \frac{\sigma_{\max}}{1 + e^{-x_i^T}}$$
 , $v^T(y^T) = \frac{v_{\max}}{1 + e^{-y^T}}$.

Keeping the correlation matrix positive definite

 Parameterise the Cholesky decomposition of the correlation matrix, i.e.

$$\begin{pmatrix} \boldsymbol{\rho} & \boldsymbol{\tilde{\rho}}' \\ \boldsymbol{\tilde{\rho}} & \mathbf{r} \end{pmatrix} = \mathbf{C}\mathbf{C}' = \begin{pmatrix} 1 & 0 & 0 & \cdots \\ \cos\theta_{21} & \sin\theta_{21} & 0 & \cdots \\ \cos\theta_{31} & \sin\theta_{31}\cos\theta_{32} & \sin\theta_{31}\sin\theta_{32} & \cdots \\ \vdots & \vdots & \vdots & \ddots \end{pmatrix} \begin{pmatrix} 1 & \cos\theta_{21} & \cos\theta_{31} & \cdots \\ 0 & \sin\theta_{21} & \sin\theta_{31}\cos\theta_{32} & \cdots \\ 0 & 0 & \sin\theta_{31}\sin\theta_{32} & \cdots \\ \vdots & \vdots & \vdots & \ddots \end{pmatrix}$$

so that the correlation matrix is defined in terms of angles θ_{ii} which are unconstrained.

• Any scheme where the sums of squares of the rows of **C** equal 1 can be used, so that the correlation matrix has 1's down the leading diagonal. Above scheme uses hypersphere angles to satisfy that condition.

Hypersphere angle parameterisation

 If c_{ij} are the elements of the Cholesky decomposition, the hypersphere parameterisation is given by

is given by $cos \theta_{i1} \qquad j = 1$ $sin \theta_{i1} cos \theta_{i2} \qquad j = 2$ $sin \theta_{i1} sin \theta_{i2} cos \theta_{i3} \qquad j = 3$... $sin \theta_{i1} ... sin \theta_{i,i-2} cos \theta_{i,i-1} \qquad j = i-1$ $sin \theta_{i1} ... sin \theta_{i,i-2} sin \theta_{i,i-1} \qquad j = i$ $0 \qquad j > i$

• However the pyramid nature of this scheme means that for large i, all elements in row i depend on $\theta_{i,i-1}$. A more balanced scheme works better.

Alternative angle parameterisation

• Distribute the sin/cos terms more evenly:

$$i = 2 \begin{cases} c_{21} = \cos \theta_{21} \\ c_{22} = \sin \theta_{21} \end{cases} \qquad i = 3 \begin{cases} c_{31} = \cos \theta_{31} \cos \theta_{32} \\ c_{32} = \sin \theta_{31} \\ c_{33} = \cos \theta_{31} \sin \theta_{32} \end{cases}$$

$$i = 4 \begin{cases} c_{41} = \cos \theta_{41} \cos \theta_{42} \\ c_{42} = \sin \theta_{41} \cos \theta_{43} \\ c_{43} = \cos \theta_{41} \sin \theta_{42} \\ c_{44} = \sin \theta_{41} \sin \theta_{43} \end{cases} i = 5 \begin{cases} c_{51} = \cos \theta_{51} \cos \theta_{52} \cos \theta_{54} \\ c_{52} = \sin \theta_{51} \cos \theta_{53} \\ c_{53} = \cos \theta_{51} \sin \theta_{52} \\ c_{54} = \sin \theta_{51} \sin \theta_{53} \\ c_{55} = \cos \theta_{51} \cos \theta_{52} \sin \theta_{54} \end{cases}$$

 This scheme is more balanced because e.g. up to i=8, there are no more than 3 trigonometric functions in each c_{ii}.

Calculate the derivatives analytically

• With 8 currency pairs and 5 tenors, there are 165 variables to calibrate. To make the scheme computationally feasible, use the chain rule to calculate analytically the derivatives required for conjugate gradient, i.e.

$$\frac{\partial f}{\partial x_i^T} = \frac{\partial f}{\partial \sigma_i^T} \frac{d\sigma_i^T}{dx_i^T} , \quad \frac{\partial f}{\partial y^T} = \frac{\partial f}{\partial v^T} \frac{dv^T}{dy^T}$$

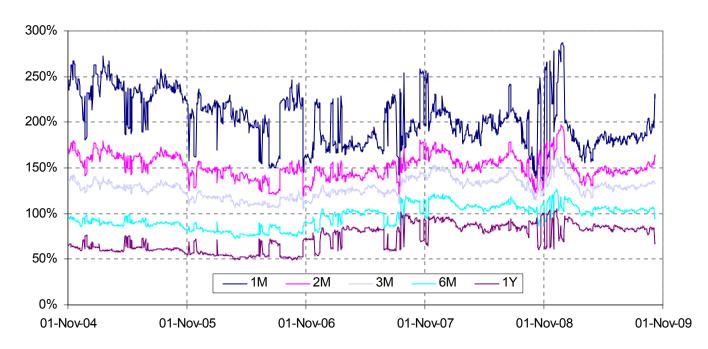
$$\frac{\partial f}{\partial \theta_{ij}} = \sum_{k,l} \left(\frac{\partial f}{\partial \rho_{kl}} \frac{\partial \rho_{kl}}{\partial \theta_{ij}} + \frac{\partial f}{\partial r_{kl}} \frac{\partial r_{kl}}{\partial \theta_{ij}} + \frac{\partial f}{\partial \tilde{\rho}_{kl}} \frac{\partial \tilde{\rho}_{kl}}{\partial \theta_{ij}} \right) \quad \text{etc}$$

• Use the analytical SABR-style approximation for σ_B , so need to calculate all the derivatives of σ_B with respect to σ_i , ν_i , ρ , r, $\tilde{\rho}$.

Define Z₃ to make solutions more stable

• An early calibration attempt produced the following unstable results for v^T :

Unstable v^T in early calibration attempt





Unstable v^T related to shape of strange errors

• Between 27-Nov-06 and 28-Nov-06, (1M, 1Y) market strangle errors switch sign $(-,+) \rightarrow (+, -)$:

	27-Nov	-06 calibra	ation error	s (ν ^{1M} =	28-Nov-06 calibration errors ($\nu^{1M}=220\%$)						
	1M MS	$2 \mathrm{M} \ \mathrm{MS}$	3 M MS	6M MS	1Y MS	1M MS	$2 \mathrm{M} \ \mathrm{MS}$	3 M MS	6M MS	1Y MS	
EURUSD	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	0.0%	-0.0%	-0.0%	-0.1%	
USDJPY	-0.0%	-0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	-0.0%	-0.1%	
GBPUSD	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	0.0%	-0.0%	-0.0%	-0.1%	
USDCHF	-0.0%	-0.0%	-0.0%	-0.0%	0.0%	0.0%	-0.0%	-0.0%	-0.1%	-0.1%	
AUDUSD	-0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.0%	0.0%	-0.0%	-0.0%	
USDCAD	-0.0%	0.0%	0.0%	0.1%	0.2%	0.1%	0.0%	0.0%	-0.0%	-0.0%	
NZDUSD	-0.1%	-0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	-0.0%	-0.0%	-0.1%	
EURJPY	-0.0%	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	-0.0%	-0.0%	-0.1%	
EURGBP	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.0%	-0.0%	
EURCHF	-0.0%	-0.0%	-0.0%	0.0%	0.1%	0.0%	0.0%	-0.0%	-0.0%	-0.0%	
EURAUD	-0.0%	-0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	-0.0%	-0.0%	
EURCAD	-0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	
EURNZD	-0.0%	0.0%	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%	0.0%	0.0%	
GBPJPY	-0.0%	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	0.0%	-0.0%	-0.1%	
CHFJPY	-0.0%	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	-0.0%	-0.1%	-0.1%	
AUDJPY	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	0.0%	-0.0%	-0.0%	-0.1%	
CADJPY	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	-0.0%	-0.1%	
NZDJPY	-0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.0%	0.0%	-0.0%	-0.1%	
GBPCHF	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	0.0%	-0.0%	-0.0%	-0.0%	
GBPAUD	-0.0%	-0.0%	-0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	-0.0%	-0.0%	
GBPCAD	-0.0%	-0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	-0.0%	
GBPNZD	-0.0%	0.0%	0.1%	0.1%	0.2%	0.1%	0.1%	0.0%	0.0%	-0.0%	
AUDCHF	-0.1%	-0.0%	-0.0%	0.0%	0.0%	0.0%	-0.0%	-0.0%	-0.0%	-0.0%	
CADCHF	-0.0%	-0.0%	-0.0%	0.0%	0.1%	0.0%	0.0%	-0.0%	0.0%	-0.0%	
NZDCHF	-0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	-0.0%	
AUDCAD	-0.0%	-0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	-0.0%	-0.0%	
AUDNZD	0.0%	0.0%	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%	-0.0%	
NZDCAD	-0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	-0.0%	



Define Z₃ to make solutions more stable

Include in Z₃ the term Z_{MS} defined by

$$Z_{MS} = \sum_{T} \left(\sum_{ij} \left([MS_{ ext{Market}}]_{ij}^{T} - [MS_{ ext{Model}}]_{ij}^{T} \right) \right)^{2}$$

which penalises calibrations where all the market strangle errors for a particular tenor have the same sign.

 Also include a term which, for each currency pair, for the set of 5 ATM volatilities (1M, 2M, 3M, 6M and 1Y), the set of 5 Risk Reversals and the set of 5 Market Strangles, encourages some of the error terms in each set to be positive and some to be negative.

Sample results for a single day: 2-Feb-2010

Calibration errors: ModelValue – MarketValue

	Errors in at-the-money volatilities					Err	ors in t	he risk	reversa	als	Errors in the market strangles				
	1M	2M	3M	6M	1Y	1M	2M	3M	6M	1Y	1M	2M	3M	6M	1Y
EURUSD	-0.0%	0.0%	-0.0%	-0.1%	-0.1%	-0.3%	-0.2%	-0.1%	-0.0%	-0.0%	-0.0%	-0.0%	-0.0%	-0.1%	-0.1%
USDJPY	-0.3%	-0.1%	0.0%	0.2%	0.3%	0.4%	0.4%	0.2%	0.1%	-0.2%	0.0%	0.1%	0.2%	0.3%	0.4%
GBPUSD	-0.0%	0.1%	0.2%	0.1%	0.0%	-0.2%	-0.0%	-0.1%	-0.0%	-0.1%	-0.1%	-0.0%	-0.0%	-0.1%	-0.1%
USDCHF	0.2%	0.1%	0.1%	-0.1%	-0.2%	0.0%	-0.1%	-0.1%	-0.1%	-0.1%	-0.0%	-0.0%	-0.0%	-0.0%	-0.0%
AUDUSD	-0.0%	-0.0%	-0.0%	0.0%	0.1%	-0.1%	-0.0%	-0.1%	-0.0%	-0.2%	-0.0%	-0.1%	-0.1%	-0.2%	-0.4%
USDCAD	0.1%	0.1%	-0.0%	0.1%	0.1%	0.3%	0.1%	0.1%	-0.1%	-0.2%	-0.1%	-0.0%	-0.1%	-0.1%	-0.1%
NZDUSD	0.2%	-0.4%	-0.2%	-0.1%	-0.0%	0.3%	0.1%	-0.1%	-0.2%	-0.4%	-0.0%	-0.1%	-0.1%	-0.2%	-0.4%
EURJPY	0.2%	0.0%	-0.0%	-0.2%	-0.2%	0.4%	0.4%	0.2%	-0.0%	-0.4%	0.0%	0.1%	0.1%	0.2%	0.2%
EURGBP	0.1%	-0.0%	0.0%	0.0%	0.1%	-0.2%	-0.2%	-0.0%	0.0%	0.1%	0.0%	0.0%	-0.0%	0.0%	-0.0%
EURCHF	-0.1%	-0.1%	0.1%	0.2%	0.4%	0.1%	0.1%	-0.0%	-0.2%	-0.3%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%
EURAUD	0.5%	0.1%	0.1%	-0.1%	-0.3%	-0.3%	-0.3%	-0.1%	-0.0%	0.1%	0.0%	0.0%	0.0%	-0.0%	-0.1%
EURCAD	0.1%	0.3%	0.0%	-0.1%	-0.2%	-0.1%	-0.1%	-0.1%	-0.1%	-0.0%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%
EURNZD	0.7%	-0.1%	0.1%	-0.2%	-0.1%	-0.3%	-0.1%	0.1%	0.2%	0.4%	-0.0%	-0.0%	-0.0%	-0.1%	-0.1%
GBPJPY	0.3%	0.1%	-0.1%	-0.2%	-0.1%	0.1%	0.1%	-0.1%	-0.3%	-0.7%	-0.0%	0.0%	0.0%	0.1%	0.1%
CHFJPY	0.2%	-0.2%	-0.0%	-0.1%	0.2%	0.4%	0.3%	0.4%	0.3%	0.0%	0.1%	0.2%	0.2%	0.2%	0.2%
AUDJPY	0.0%	-0.3%	-0.4%	-0.4%	-0.8%	0.9%	0.5%	-0.0%	-0.7%	-2.0%	0.0%	0.1%	0.1%	0.1%	0.4%
CADJPY	0.1%	0.3%	0.3%	0.2%	-0.0%	0.2%	0.1%	-0.0%	-0.2%	-0.5%	-0.0%	0.0%	0.1%	0.1%	0.1%
NZDJPY	0.0%	-0.7%	-0.5%	-0.3%	-0.5%	1.0%	0.5%	0.0%	-0.5%	-1.9%	0.0%	0.1%	0.1%	0.1%	0.4%
GBPCHF	0.0%	-0.3%	-0.2%	-0.3%	-0.3%	0.1%	0.1%	-0.1%	-0.1%	-0.2%	0.0%	-0.0%	-0.0%	0.0%	0.0%
GBPAUD	-0.3%	-0.1%	-0.0%	0.4%	0.3%	-0.1%	-0.1%	0.1%	0.1%	0.1%	-0.0%	0.0%	0.0%	-0.0%	-0.0%
GBPCAD	-0.2%	0.1%	-0.1%	0.2%	0.0%	-0.2%	-0.2%	-0.1%	-0.0%	-0.0%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%
GBPNZD	0.1%	-0.2%	0.1%	0.2%	0.3%	-0.6%	-0.3%	-0.2%	-0.1%	0.1%	-0.0%	0.0%	0.0%	-0.0%	-0.1%
AUDCHF	0.5%	-0.0%	-0.3%	-1.1%	-1.3%	0.5%	0.4%	0.3%	0.1%	-0.3%	-0.0%	-0.0%	-0.0%	-0.1%	-0.0%
CADCHF	0.1%	-0.0%	-0.5%	-0.7%	-1.0%	0.1%	0.1%	0.1%	-0.0%	-0.2%	-0.1%	-0.1%	-0.1%	-0.1%	-0.2%
NZDCHF	0.7%	-0.3%	-0.1%	-0.8%	-0.9%	0.4%	0.2%	-0.0%	-0.7%	-1.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.0%
AUDCAD	-0.0%	0.3%	0.4%	0.6%	0.7%	-0.2%	-0.2%	-0.2%	-0.0%	-0.1%	0.0%	0.1%	0.0%	-0.0%	-0.1%
AUDNZD	-0.2%	-0.1%	0.3%	0.5%	0.6%	0.0%	0.1%	0.0%	-0.0%	-0.1%	0.1%	0.2%	0.2%	0.3%	0.2%
NZDCAD	0.3%	-0.0%	0.2%	0.3%	0.3%	0.3%	0.1%	-0.1%	-0.1%	-0.2%	0.0%	0.0%	-0.0%	-0.1%	-0.1%



Perfect or imperfect calibration to market data?

- Perfect calibrations to market data are not possible when market data allows arbitrage
 - -This happened recently in the interest rate markets, where there were arbitrages between CMS caps and CMS spread options. (NB: for mark to market, each product should be marked to its own market, but for exotics pricing a model can't be consistent with both!)
- SticVol relates implied volatility curves between different currency pairs, so the market data could contain subtle inconsistencies because the market usually doesn't look at things like that
- Forcing perfect calibrations (via e.g. tenor dependent correlation) carries the danger that the dynamics end up distorted

Extension to multiple less liquid currencies

- With the major currencies, ATM volatilities, risk reversals, market strangles are available for all combinations of currencies, but when adding e.g. BRL, only USD/BRL, EUR/BRL reliable
- To handles less liquid currencies, adopt a two stage process:
 - -Calibrate the core model to all the major currencies and fix the corresponding σ_i^T , ν^T , ρ , \mathbf{r} , $\tilde{\rho}$.
 - Extend the model by adding the required currencies using only the market data against USD and EUR
- Calibrate the much bigger correlation matrix by using a functional form which automatically imposes maximum information entropy

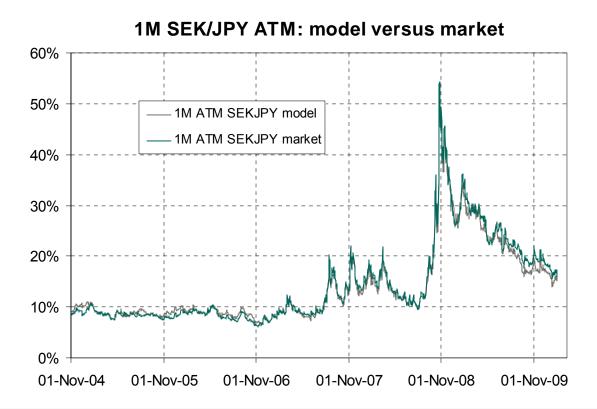
Correlation matrix imposing maximum entropy

• Re-order the correlation matrix so that ρ , r, $\tilde{\rho}$ for the M<N major currencies are in the top left of CC', with the USD and EUR variables in the 4x4 top left hand corner. Maximum entropy means maximum determinant of C, so since $\det(C) = \prod_{i=1}^{n} C_{ii}$, C must have the form:

$$\mathbf{C} = \begin{pmatrix} 1 & 0 & 0 & 0 & 0 & \cdots & 0 & 0 & \cdots & 0 \\ C_{21} & C_{22} & 0 & 0 & 0 & \cdots & 0 & 0 & \cdots & 0 \\ C_{31} & C_{32} & C_{33} & 0 & 0 & \cdots & 0 & 0 & \cdots & 0 \\ C_{41} & C_{42} & C_{43} & C_{44} & 0 & \cdots & 0 & 0 & \cdots & 0 \\ C_{51} & C_{52} & C_{53} & C_{54} & C_{55} & \cdots & 0 & 0 & \cdots & 0 \\ \vdots & \vdots & \vdots & \vdots & \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ C_{(2M)1} & C_{(2M)2} & C_{(2M)3} & C_{(2M)4} & C_{(2M)5} & \cdots & C_{(2M)(2M)} & 0 & \cdots & 0 \\ C_{(2M+1)1} & C_{(2M+1)2} & C_{(2M+1)3} & C_{(2M+1)4} & 0 & \cdots & 0 & C_{(2M+1)(2M+1)} & \cdots & 0 \\ \vdots & \vdots & \vdots & \vdots & \vdots & \ddots & \vdots & \vdots & \ddots & \vdots \\ C_{(2N)1} & C_{(2N)2} & C_{(2N)3} & C_{(2N)4} & 0 & \cdots & 0 & 0 & \cdots & C_{(2N)(2N)} \end{pmatrix}$$

Example: calculation of 1M SEK/JPY ATM

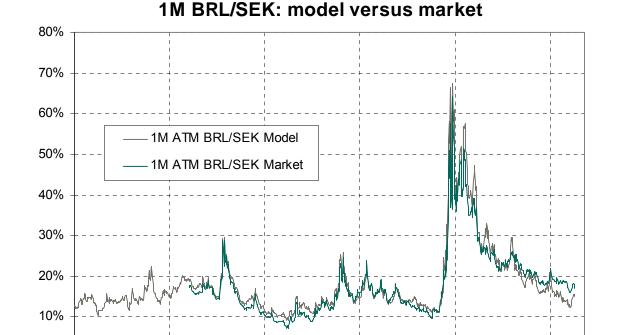
 SticVol first calibrated to 28 currency pairs between USD, EUR, JPY, GBP, CHF, AUD, CAD, NZD, then extended to include SEK, NOK, BRL, calibrated against USD and EUR





Example: calculation of 1M ATM BRL/SEK

 SticVol first calibrated to 28 currency pairs between USD, EUR, JPY, GBP, CHF, AUD, CAD, NZD, then extended to include SEK, NOK, BRL, calibrated against USD and EUR



01-Nov-07

01-Nov-08

01-Nov-09

01-Nov-06



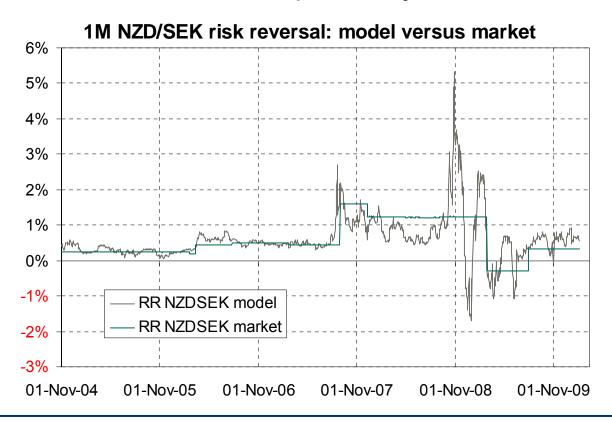
0%

01-Nov-04

01-Nov-05

Example: calculation of 1M NZD/SEK RR

 Comparing the model to more esoteric market data points, the match is less good, however the market data here is unreliable so the model is *probably* more accurate





Derivative pricing: FX basket options

- The advantage of SticVol is that it's a model that calibrates to the implied volatility curves of ALL currency pairs under consideration.
- Difficult to find other models which can do that reliably when dealing with a lot of currencies
 - For example, with a local vol model, the covariance matrix depends on the spot rates and extreme spot rates often end up breaking the positive definiteness
- To illustrate SticVol derivative pricing, consider the option to exchange an amount K_{\$} of \$ for a basket of 7 other currencies with \$ value B_{\$}

$$B_{\$} = A_{\xi} X_{\xi,\$} + \frac{A_{JPY}}{X_{\$,JPY}} + A_{\xi} X_{\xi,\$} + \frac{A_{CHF}}{X_{\$,CHF}} + \frac{A_{CAD}}{X_{\$,CAD}} + A_{AUD} X_{AUD,\$} + A_{NZD} X_{NZD,\$}$$

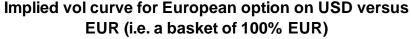
SticVol versus Gaussian copula models

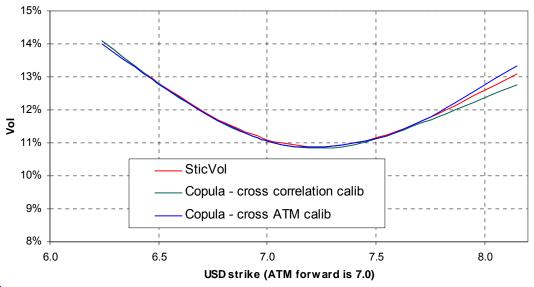
- Gaussian copula models can be calibrated robustly to multiple currency pairs, although they're incapable of a calibrating to full implied volatility curves of all currency pairs.
- For the option on Max(K_{\$}-B_{\$},0), calibrate the Gaussian copula model to the full implied volatility curves for \$ against each basket currency, and then determine the correlations
 - 1. Cross ATM calibration: so that the ATM volatility of each cross is correct, or
 - 2. Cross correlation calibration: using the formula

$$\rho_{XY} = \frac{\sigma_{X\$}^2 + \sigma_{Y\$}^2 - \sigma_{XY}^2}{2\sigma_{X\$}\sigma_{Y\$}}$$

Calibration: SticVol vs Gaussian Copula

• To illustrate SticVol derivative pricing, 3-month options were considered, using Monte-Carlo simulations for pricing. For all currency pairs involving USD, the two model calibrations were very close, for example with EUR/USD:



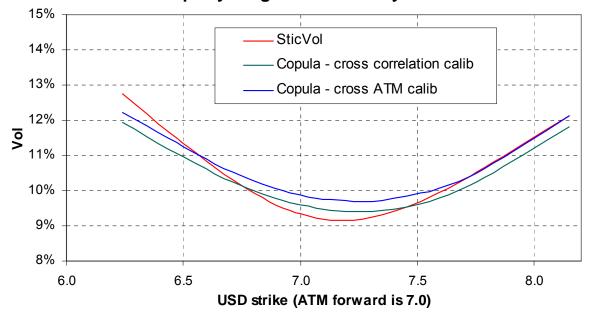




Basket option 1: SticVol vs Gaussian Copula

 All the non-USD currency amounts A_i were set so that at option expiry, the forward value in USD of all A_i are equal to the USD amount A_{\$}.
 In the volatility graph, strike K is in units of A_{\$}:

Implied vol curve for European option on USD versus an equally weighted 7 currency basket

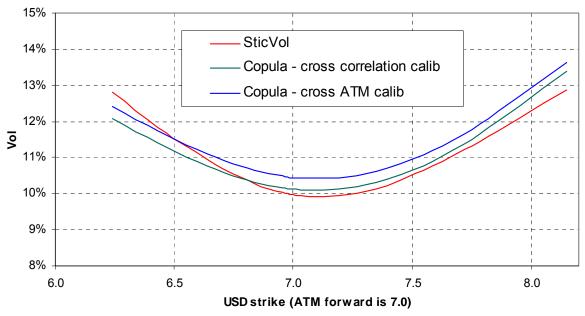




Basket option 2: SticVol vs Gaussian Copula

 As another example, a basket of 50% JPY and 50% NZD is chosen, because NZD/JPY has a huge risk-reversal. SticVol pricing is generally lower, except for out-of-the-month USD calls

Implied vol curve for European option on USD versus a a basket of 50% JPY and 50% NZD





FX correlation and covariance swaps

 These products have settlements of the form Payment = Notional \times (Realised - Strike),

where 'Realised' is the realised correlation or covariance over the lifetime of the product, and 'Strike' is a fixed reference correlation or covariance which is set in advance.

 Example: long correlation position in \$/¥ vs €/¥ in \$10,000 per 0.01 of correlation. Typical vega positions in the underlying currency pairs

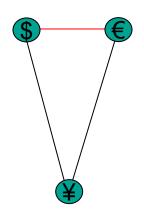
are:

\$/¥	22,355
€¥	49,284
€ /\$	-73,991

FX correlation and covariance swaps



- A covariance swap between \$/¥ and €/¥ which pays the fixed covariance is mostly a long position in intrinsic ¥ volatility;
- A correlation swap between \$/¥ and €/¥ which pays
 the fixed correlation is a long position in intrinsic ¥
 volatility coupled with smaller short positions in intrinsic
 \$ volatility and intrinsic € volatility
- Intuition: as ¥ vol gets bigger and bigger while \$, € vol remain constant, eventually the ¥ vol completely dominates. So for very large ¥ vol compared to \$, € vol, the correlation between \$/¥ and €/¥ will be close to 1. Hence as ¥ vol rises or falls, the covariance and correlation between \$/¥ and €/¥ must rise and fall too.



Formulas for covariance and correlation

ullet For two spot FX rates X_{ik} and X_{jk}

Covariance
$$(X_{ik}, X_{jk}) = \sigma_k^2 + \rho_{ij}\sigma_i\sigma_j - \rho_{ik}\sigma_i\sigma_k - \rho_{jk}\sigma_j\sigma_k$$

$$Correlation(X_{ik}, X_{jk}) = \frac{\sigma_k^2 + \rho_{ij}\sigma_i\sigma_j - \rho_{ik}\sigma_i\sigma_k - \rho_{jk}\sigma_j\sigma_k}{\sqrt{\sigma_i^2 - 2\rho_{ik}\sigma_i\sigma_k + \sigma_k^2}\sqrt{\sigma_j^2 - 2\rho_{jk}\sigma_j\sigma_k + \sigma_k^2}}$$

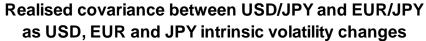
 However, intrinsic currency correlations tend to be small (because maximum possible entropy is zero correlation), so good approximations are

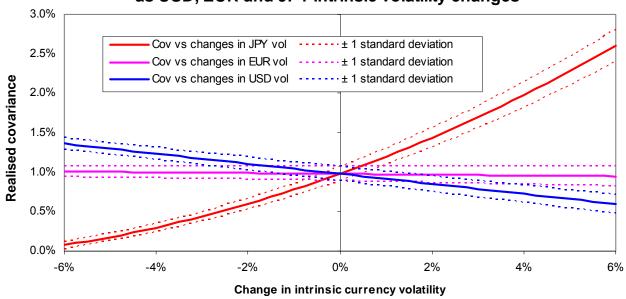
Correlation(
$$X_{ik}, X_{jk}$$
) $\approx \sigma_k^2$

Correlation
$$(X_{ik}, X_{jk}) \approx \frac{\sigma_k^2}{\sqrt{\sigma_i^2 + \sigma_k^2} \sqrt{\sigma_j^2 + \sigma_k^2}}$$

Example \$/¥ vs €/¥ covariance swap

 Taking a 1y covariance swap as an example, as advertised this swap is mostly a long position in intrinsic ¥ volatility:



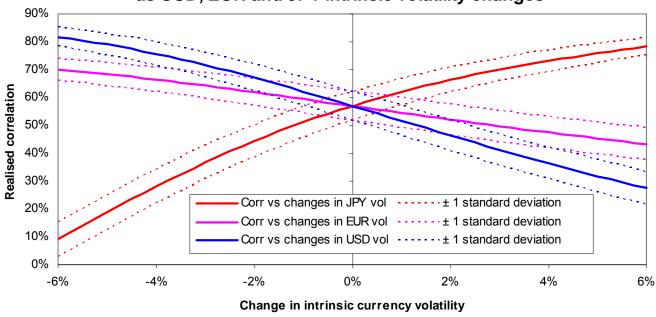




Example \$/¥ vs €/¥ correlation swap

 Taking a 1y correlation swap as an example, as advertised this swap is a long position in intrinsic ¥ volatility coupled with smaller short positions in intrinsic \$ and intrinsic € volatilities







Conclusion

- It is straightforward to calibrate SticVol using conjugate gradient techniques.
 - -Calculate derivatives of the target function analytically
- SticVol can be used to calculate the implied volatility curves of less liquid currency pairs.
 - With incomplete market data, imposing maximum entropy via the Cholesky decomposition is a big help in simplifying the calibration problem
- SticVol provides a robust model for pricing multi currency FX derivatives.
- The intrinsic currency concept provides a new way of looking at correlation and covariance swaps.

Intrinsic currency references (1/5)

- Estimating Intrinsic Currency Values using Kalman Filters, Paul Doust, Jian Chen, RBS Research Article, 12-Mar-2007
 - -How to calculate intrinsic currency values in real time
- Currency triangle trading strategies in the forex option market, Paul Doust, RBS Research Article, 19-Jun-2007
 - Currency triangles allow a vega position in the intrinsic volatility of a single currency to be constructed
- The economics of intrinsic currency values, Jian Chen, Paul Doust, RBS research article, 23-Jul-2007
 - Connection with the Money Supply equation in economics



Intrinsic currency references (2/5)

- Estimating intrinsic currency variables from spot forex data, Jian Chen, Paul Doust, RBS research article, 9-Aug-2007
 - An alternative calculation of the intrinsic currency correlation matrix from spot forex data, and maximum likelihood estimation of intrinsic currency values.
- Trading intrinsic currency values, Paul Doust, Jian Chen, RBS research article, 5-Feb-08
 - Derives the minimum variance currency portfolio, which can be used to take positions in intrinsic currency values
- Intrinsic currency values, Comparison to Trade Weighted Indices, Jian Chen & Paul Doust, RBS research article 18-Mar-08
 - -Intrinsic currencies are better than trade weighted indices

Intrinsic currency references (3/5)

- Asset Allocation: The intrinsic value approach to multi-currency allocation problems, Paul Doust, RBS research article 16-Jun-08
 - Focussing on maximising intrinsic currency value solves Siegel's paradox.
- Estimating intrinsic currency values, Jian
 Chen, Paul Doust, Risk Magazine, July 2008
 - The material from the RBS research articles dated 23-Jul-2007, 9-Aug-2007 and 18-Mar-08
- Regime models capturing dependence between the regimes of different variables, Paul Doust, Jian Chen, RBS research article, 7-Apr-2009
 - -Uses intrinsic currency values as an example



Intrinsic currency references (4/5)

- Improving intrinsic currency analysis: information entropy and beyond, Jian Chen, Paul Doust, RBS research article, 12-Nov-2009
 - For the pure log-normal model, this article introduces the maximum entropy principle, and dynamic bid-offers for at-the-money volatilities.
- The stochastic intrinsic currency volatility framework: a consistent model of multiple forex rates and their volatilities, Paul Doust, Jian Chen, RBS research article, 22-April-2010
 - The original article which introduced the SticVol model
- Using intrinsic currency volatility to trade FX correlation and covariance swaps, Paul Doust, Jian Chen, 17-Nov-2010

Intrinsic currency references (5/5)

- Pricing less liquid FX options via the intrinsic currency framework, Paul Doust, Jian Chen, 12-Jan-2011
 - Shows how to use SticVol to calculate implied volatility curves of less liquid currency pairs
- The stochastic intrinsic currency volatility framework, FX basket option pricing, Paul Doust, 18-Mar-2011
 - -Discusses the advantages of SticVol for derivative pricing

This material has been prepared by The Royal Bank of Scotland plc ("RBS") for information purposes only and is not an offer to buy or sell or a solicitation of an offer to buy or sell any security or instrument or to participate in any particular trading strategy. This material should be regarded as a marketing communication and may have been produced in conjunction with the RBS trading desks that trade as principal in the instruments mentioned herein. This commentary is therefore not independent from the proprietary interests of RBS, which may conflict with your interests. Opinions expressed may differ from the opinions expressed by other divisions of RBS including our investment research department. This material includes analyses of securities and related derivatives that the firm's trading desk may make a market in, and in which it is likely as principal to have a long or short position at any time, including possibly a position that was accumulated on the basis of this analysis prior to its dissemination. Trading desks may also have or take positions inconsistent with this material. This material may have been made available to other clients of RBS before being made available to you. Issuers mentioned in this material may be investment banking clients of RBS. Pursuant to this relationship, RBS may have provided in the past, and may provide in the future, financing, advice, and securitization and underwriting services to these clients in connection with which it has received or will receive compensation. The author does not undertake any obligation to update this material. This material is current as of the indicated date. This material is prepared from publicly available information believed to be reliable, but RBS makes no representations as to its accuracy or completeness. Additional information is available upon request. You should make your own independent evaluation of the relevance and adequacy of the information contained in this material and make such other investigations as you deem necessary, including obtaining independent financial advice, before participating in any transaction in respect of the securities referred to in this material.

THIS MATERIAL IS NOT INVESTMENT RESEARCH AS DEFINED BY THE FINANCIAL SERVICES AUTHORITY.

United Kingdom. Unless otherwise stated herein, this material is distributed by The Royal Bank of Scotland plc ("RBS") Registered Office: 36 St Andrew Square, Edinburgh EH2 2YB. Company No. 90312. RBS is authorised and regulated as a bank and for the conduct of investment business in the United Kingdom by the Financial Services Authority. Australia. This material is distributed in Australia to wholesale investors only by The Royal Bank of Scotland plc (Australia branch), (ABN 30 101 464 528), Level 48 Australia Square Tower, 264-278 George Street, Sydney NSW 2000, Australia which is authorised and regulated by the Australian Securities and Investments Commission, (AFS License No 241114), and the Australian Prudential Regulation Authority. France. This material is distributed in the Republic of France by The Royal Bank of Scotland plc (Paris branch), 94 boulevard Haussmann, 75008 Paris, France. Hong Kong. This material is being distributed in Hong Kong by The Royal Bank of Scotland plc (Hong Kong branch), 30/F AlG Tower, 1 Connaught Road, Central, Hong Kong, which is regulated by the Hong Kong Monetary Authority. Italy. Persons receiving this material in Italy requiring additional information or wishing to effect transactions in any relevant Investments should contact The Royal Bank of Scotland plc (Milan branch), Via Turati 18, 20121, Milan, Italy. Japan. This material is distributed in Japan by The Royal Bank of Scotland plc (Tokyo branch), Shin-Marunouchi Center Building 19F - 21F, 6-2 Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-0005, Japan, which is regulated by the Financial Services Agency of Japan. Singapore. This material is distributed in Singapore by The Royal Bank of Scotland plc (Singapore branch), 1 George Street, #10-00 Singapore 049145, which is regulated by the Monetary Authority of Singapore. RBS is exempt from licensing in respect of all financial advisory services under the (Singapore) Financial Advisers Act, Chapter 110 ("FAA"). In Singapore, this material is intended solely for distribution to

United States of America. RBS is regulated in the US by the New York State Banking Department and the Federal Reserve Board. The financial instruments described in the document comply with an applicable exemption from the registration requirements of the US Securities Act 1933. This material is only being made available to U.S. persons that are also Major U.S. institutional investors as defined in Rule 15a-6 of the Securities Exchange Act 1934 and the interpretative guidance promulgated there under. Major U.S. institutional investors should contact Greenwich Capital Markets, Inc., ("RBS Greenwich Capital"), an affiliate of RBS and member of FINRA, if they wish to effect a transaction in any Securities mentioned herein.

The Royal Bank of Scotland plc. Registered in Scotland No. 90312. Registered Office: 36 St Andrew Square, Edinburgh EH2 2YB.

The daisy device logo, RBS, The Royal Bank of Scotland and Make it happen are trade marks of The Royal Bank of Scotland Group plc.

