An Introduction to tests for Categorical Outcomes

In all the exercises so far this afternoon focussed singularly on scenarios where our dependent (AKA outcome) variable is a **continuous variable**. For example, the **number of items** recalled correctly during a memory assessment, the **standardised score** on an IQ test.

We have, of course, come across categorical variables too. However, up until now we've only considered how to use these as independent (AKA predictor) variables in our analyses. For example: the effects of **Gender** (being *Male* or *Female*); **Group** (tested in the *Morning* versus tested in the *Afternoon*).

In this final tutorial we're going to look at the analysis options open to you when your study is interested in analysing the influence of other variables upon a **categorical dependent variable**. For example, often in medically-orientated research there is a particular interest in understanding what factors in the present predict whether someone will or won't go on to develop a certain health problem in the future (e.g. Depression, Schizophrenia, Obesity)? This type of dependent variable is what we'd call a *dichotomous* (or binomial) categorical outcome. This isn't a continuous variable because there are only two possible response values (i.e. two groups a participant can fall into): a person either will develop the specific health problem or they won't. For these sorts of analyses we need to look to use types of statistical tests, which are designed to evaluating how variables influence the distribution of response in a **categorical** outcome.

The relevant chapters in the Andy Field Textbook for this exercise is:

Chapter 19: Categorical Outcomes: Chi-square & Log-linear analysis

In these exercises first focus on a basic type of categorical analysis that will establish some key concepts within this field of analysis. Using this type of analysis we will learn how to test if **a single categorical independent variable** has an influence on single a categorical dependent variable

Exercise 1: Chi-squared testing – by hand

Let's begin with the simplest form of categorical analysis: in which we have only two variables that are both categorical, each only has two levels and we only wish to predict whether one variable has an influence on the other. In other words, we identify one of these two categorical variables as being the independent variable and the other as the dependent variable in our design

Note: the theory I'm about to discuss is covered in a more detail in the **Andy Field textbook, Chapter 19, Section 19.3**

As an example, let's imagine I'm interested in determining if elderly individuals who are identified as having 'high' blood pressure are at greater risk of being diagnosed with Vascular Dementia at some point in the 5 years following that blood pressure test, compared to those where categorised as having 'normal' blood pressure. The best way to describe such data is in the form of a **contingency table**, which displays the frequencies for each of these two variables across rows and columns (see example on next page). This should look very familiar to the **crosstabs** you were creating in SPSS, in the earlier Descriptives Statistics session.

Table 1 (observed)	DV: Vascular Dementia		
IV: Blood Pressure	Yes	No	Total
High	28	48	76
Normal	10	114	124
Total	38	162	200

Null Hypothesis testing using contingency tables

Considering our hypothesis in terms of the contingency table, we can think of it as taking the form of a prediction that: the category that a participant falls into within the independent variables alters the likelihood of which category they will fall into within the dependent variable. In other words, being a 'High' for blood pressure increases your odds of also being a 'Yes' for Vascular Dementia compared to if you were a 'Normal' for blood pressure. We test this hypothesis by testing how significantly different from **chance** the frequency distribution is across the cells highlighted in yellow in the table.

Extra tips/pointers:

These values are sometimes referred to as the 'counts' in each cell of the table (e.g. 28 participants were 'counted' as having high blood-pressure and vascular dementia)

To flip our hypothesis around, to consider it as a null hypothesis that we will actually test, we ask if the distribution of observations we see in the table are likely due to 'random chance' allocation. For example, even if there was no relationship between blood pressure and vascular dementia and we looked at the 200 elderly individuals in this example we might expect some of these people who happened to have high blood pressure would go on to develop dementia. Similarly, we'd expect some with normal blood pressure to go on to develop dementia too. If there was no systematic effect of blood pressure on your risk of dementia, we'd subsequently anticipate that the proportion of people who *overall* go on to develop Dementia would be very similar to the proportions *within each Blood pressure group* that go on to develop dementia (i.e. the risk of developing dementia is approximately the same irrespective if you're 'High' or 'Normal' for your blood pressure).

The prediction we're therefore interested in testing statistiscally is whether the actual **observed frequency distribution** (illustrated in the table above) is significantly different enough from an **expected frequency distribution** based on the null-hypothesis.

Can you illustrate in the table below the values that you would expect in each cell if 20% of the sample go on to develop vascular dementia and the null hypothesis is being true:

Table 2 (expected)	DV: Vascular Dementia		
IV: Blood Pressure	Yes	No	Total
High	15	61	76
Normal	25	99	124
Total	40	160	200

Now comparing the values you entered into the yellow boxes in this 'expected' frequency distribution with the 'observed' distribution in the contingency table on the previous page. What key differences do you notice? Also, if you were to speculate (without doing any further analysis) would you be in favour of rejecting the null hypothesis?

If you compare these expected values to the actual (observed) data there's quite clear deviation from the actual counts. A much higher proportion of those individuals with high blood pressure appear to also have developed vascular dementia than we might otherwise have anticipated if there was no relationship (i.e. 36% [28/76] rather than 20% [15/76]). Conversely, far fewer people with normal blood pressure develop vascular dementia than expected (i.e. 8% [10/124] rather than 20% [25/124]).

This discrepancy would have me doubtful that the data is consistent with the null hypothesis.

Chi-squared testing and Expected Frequencies

To formally test the statistical significance of the null hypothesis in this example we need to use a certain family of tests called **chi-squared tests** (χ^2). The easiest of these to understand (in computational terms) is the Pearson Chi-square, which we'll apply to the example we've been working through.

In the previous example I implied that we could work out the expected frequencies in the null hypothesis if we knew 20% of our sample was likely to go on and develop dementia. This was a convenient 'sleight of hand' though, just to allow you to then compare expected against observed frequencies.

Of course, in practice we are very unlikely to know this sort of information prior to collecting our sample.² Instead, all we will have is our frequency distributions in the 'margins' of our contingency table (i.e. the total proportion of our sample that has high/low blood pressure and the total proportion of the sample with/without vascular dementia). We can work backwards from these totals to estimate the expected frequency in each cell using the following equation though:

$$model_{ij} = \frac{row \ total_i \times column \ total_j}{n}$$

Below is an equation that I've used to calculate the expected frequency for having high blood pressure and vascular dementia, based on the Margins in Table 1. Can you complete the rest of the blanks in Table 3 (on the next page) using the same method?

$$egin{aligned} model_{\mathit{High,Yes}} &= rac{76 imes 38}{200} \ \\ model_{\mathit{High,Yes}} &= rac{2888}{200} \ \\ model_{\mathit{High,Yes}} &= 14.4 \end{aligned}$$

¹ Called this because they use the chi-squared test-statistics and its known sampling distribution to test the H₀.

² i.e. the overall expected prevalence of our outcome (i.e. vascular dementia), irrespective of its association with the independent variable.

Table 3	DV: Vascular Dementia		
IV: Blood Pressure	Yes	No	Total
High	14.4	61.6	76
Normal	23.6	100.4	124
Total	38	162	200

Extra tips/pointers:

Notice how similar these are to the expected frequencies you worked out in Table 2. Once we have these two 'scenarios' for our contingency table mapped out, we can then formally contrast them, statistically testing how probable the observed distribution we have is, were the expected distribution (which reflects the null hypothesis) the true distribution of the wider population.

To quantify the degree of difference between the expected and observed frequencies we calculate the Chi-squared (χ^2) statistic³. This is difference between an Expected versus Observed frequency squared, for each 'count' cell, divided by that cell's expected value and then summed together for all count cells. This is essentially a measure of how much deviance from the cell counts expected under the null hypothesis there is in your actual observed frequencies.

To demonstrate this in action I've calculated below the χ^2 statistic based on the observed cell counts (i.e. Table 1) versus the expected cell counts (i.e. Table 3):

$$\chi^{2} = \frac{(28 - 14.4)^{2}}{14.4} + \frac{(48 - 64.0)^{2}}{64.0} + \frac{(10 - 23.6)^{2}}{23.6} + \frac{(114 - 100.4)^{2}}{100.4}$$

$$\chi^{2} = \frac{184.96}{14.4} + \frac{256}{64.0} + \frac{184.96}{23.6} + \frac{184.96}{100.4}$$

$$\chi^{2} = 12.84 + 4 + 7.84 + 1.84$$

$$\chi^{2} = 26.52$$

This pearson chi-squared test has 1 degree of freedom⁴ and the value we have for χ^2 here is therefore statistically significant because this value (i.e. 26.52) is much larger than the critical value for χ^2 at one degree of freedom for rejecting the null at the 5% level (if $\chi^2 \ge 3.84$ then p < .05). This means we would reject the null hypothesis in this scenario and find support for our alternative hypothesis: that blood pressure level does influence the risk of going on to develop vascular dementia.

Can you now calculate the value you would get for χ^2 if, instead of using the cell counts from Table 1 you used the values you calculated and entered in Table 2 (i.e. this would represent a scenario where the observed frequencies were very similar to the expected frequencies. Can you also interpret the statistical significance of this χ^2 (i.e. based on the cut-off value mentioned for rejecting null hypothesis at the p<.05 level in the previous paragraph)?

³ which we can then use to compare against an expected sampling distribution to derive a p-value

⁴ Calculated as df = (Number of rows - 1)(Number of columns - 1)

$$\chi^{2} = \frac{(15 - 14.4)^{2}}{14.4} + \frac{(61 - 64.0)^{2}}{64.0} + \frac{(25 - 23.6)^{2}}{23.6} + \frac{(99 - 100.4)^{2}}{100.4}$$

$$\chi^{2} = \frac{0.36}{14.4} + \frac{9}{64.0} + \frac{1.96}{23.6} + \frac{1.96}{100.4}$$

$$\chi^{2} = 0.025 + 0.141 + 0.083 + 0.020$$

$$\chi^{2} = 0.269$$

The χ^2 test here still only has one degree of freedom so the critical value we need our χ^2 statistic to be above for statistical significance (i.e. p < .05) is still 3.84.

The value we have for χ^2 now isn't larger than that value though (i.e. 0.269). So in this scenario we would not reject the null-hypothesis.

This is hardly surprising given the fake data you created for Table 2 is intended to represent a rough estimate of what the cell-counts would be if they were to be in-line with the expected cell counts under the null hypothesis!

Extra tips/pointers:

The χ^2 statistic, like all test statistics, has a known sampling distribution, which varies depending on the size of your sample (converted into "degrees of freedom [dfs]"). Therefore, if we've calculated a χ^2 value for our sample, and its associated dfs we can then use a look-up table (like this one) to judge the significance of our χ^2 's value. If it's greater than the critical value you find in this table then we can say we have grounds to reject the null hypothesis.

Assumptions and limitations for Chi-Squared Testing

We'll discuss the several different types of chi-squared tests SPSS can do for us in a moment but before doing this it is best to highlight some assumptions that need to be taken into account when running any of the following types of analysis:

1. Observations must be independent in your sample. This rules out using this method of analysis if you have a repeated measures experimental design (see paired-samples t-tests).

Extra tips/pointers:

An easier way of thinking about this is that each participant can only be 'counted' once in the contingency table. That is, they either get counted as a 'High+Yes', 'High+No', 'Normal+Yes' or a 'Normal+No' in the yellow cells in the previous example.

- 2. Within our sample, the expected frequencies for each possible response has to be greater than 5 or (in large contingency tables, no more than 20% of the expected frequencies can be below 5 but all should be above 1). Think of this as having enough data that could conceivably be consistent with the null hypothesis for it to be testable.
- 3. Another point Field Makes (Chapter 19, Section 19.5.3) is that in interpreting statistical significance we should look at row and column *percentages* rather than raw frequency scores as the latter can be misleading because their magnitudes are influenced by the actual number of observations we have in our sample. This is not an assumption as such but something to bear in mind to avoid risk of over-interpretation!

Lastly, bear in mind that the results of a chi-squared test can be interpreted much like the results of any other test for significance. That is, it is a test of whether the interaction between the two variables is statistically significant but it tells us nothing of the direction of this relationship (e.g. does High Blood Pressure increase or reduce the risk of Vascular Dementia and/or does Low Blood Pressure do the same or opposite?). To explore this further we need to look at the **standardised residuals** from our output (something I'll come back to in the following example).

Exercise 2: Chi-squared testing – application in SPSS

The example we're going to work uses the data in **session_3_dataset_Ex4.sav** file, which represents the following study:

Imagine you are a social psychologist interested in superstitious beliefs in sports people. Specifically, you are interested in what influences football managers to believe (or not) in the concept of home-field advantage¹ (i.e. believing you are more likely to win when playing at home). You ask a sample of football managers whether or not they believe in home-advantage (Believe vs. Don't Believe) and see whether their likelihood of believing in this effect depends on a number of different factors, including whether:

- 1. Their mentor (i.e. the first manager they worked under) believed in this advantage
- 2. Whether in the past season they have won more times than they have lost at home
 - 3. Whether they consider the team to have a clear 'local rival' they play 'derby' matches against on a regular basis

¹inspired by Van Den Ven, N. (2011), Supporters are not necessary for Home Advantage: Evidence from same-stadium derbies and games without an audience. *Journal of Applied Psychology*, 41(12).

Using Crosstab as Contingency Tables in SPSS

To test the first hypothesis in the box above (i.e. Did their mentor's believed in home-advantage influence their belief) we're going to use the **Crosstabs...** contingency tables function, like so::

- 1. Go to Analyze > Descriptive Statistics > Crosstabs...
- 2. In the Crosstabs window, select your Independent Variable (*Mentor_Blf*) and move it to the Row(s): box.
- 3. Next select your Dependent Variable (Man_Blf) and move it to the Column(s): box.
- **4.** Open the **Statistics...** sub-window and in here select the following tests to allow us to test our hypotheses regarding the frequency distributions within this contingency table:
 - Chi-square
 - Contingency Coefficient
 - Phi and Cramer's V

Then click **Continue** to close this sub-window.

5. We'll also ask for **Fisher's Exact Test**, which is a variation on the regular Chi-square tests. Whilst not all that necessary in this example, it is a test recommended when you have a 2x2 contingency table like in our example but you have a much smaller dataset. To select this click on **Exact...** and in the sub-window that pops up change to the **Exact** option, then click **Continue** to close this sub-window.

- 6. Finally, using the **Cells...** sub-window we need to request some additional output to help check assumptions and aid interpretation. Open this up and make sure the following are selected:
 - Counts: both observed and expected
 - Percentages: Row, Column and Total

To explore further any significant effects also ensure the following are selected:

Residuals: Standardized

Then click **Continue** to close this sub-window.

7. To run the analysis click **OK**.

To interpret the output take the following steps:

Check Assumptions

In the **Crosstabulation** table (which shows *Mentors' Beliefs* [*Mentor_Blf*] by *Managers' Beliefs* [*Man_Blf*] in home advantage) first look at the Expect Count values for each cell (see figure on the next page illustrating where you can find them) and evaluate whether our assumptions for running this type of analysis have been met? If you think they have, why is this (*Hint:* refer back to point 2 on page 5)?

All the expected counts here are well above 5 so we're okay to assume we've met this assumption

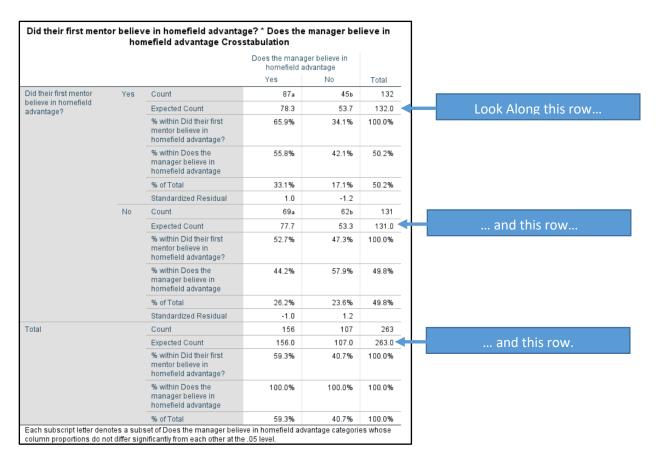
What assumption would we violate if we changed the research question to ask whether football players' beliefs in home advantage were influenced by their manager's belief? In such a scenario we'd likely ask teams of players from each club to participate. What problems would this present in terms of assumptions?

We'd violate the assumption of independence if we looked at more than one player from the same football club because our independent variable (i.e. the manager's belief) would get counted more than once in the contingency table. In a similar vein, we'd have to make sure that out of all of the managers in this sample none of them considered the same individual as having been their mentor (i.e. each manager would need to have had a *different* mentor for the assumption of independence to have been met for this current analysis.

Investigate Chi-Squared Results: Testing our Hypothesis

In the **Chi-Square Tests** table the row we're primarily interested in is the *Pearson Chi-Square* and in particular its *Asymptotic Significance*. As with all the other kinds of significance testing we've come across, the fact that p = .029 here (i.e. < .05) tells us that we have strong grounds to reject the null hypothesis that a manager's belief in home advantage is not influence by their mentor's beliefs.

In other words, we have grounds to go on and explore further the patterns of difference between manager and mentor belief to ascertain whether (i) managers are more likely to have believed in home advantage if their mentors did or (ii) managers are less likely to believe in home advantage if their mentors did.



You'll notice we also get a number of other versions of the chi-square test reported in this table:

- The Yates' Continuity Correction, which is an adjusted version of the Pearson Chi-Square that
 corrects for the fact that the Pearson test can often be overly lenient in 2x2 contingency table
 and thus is a greater risk of making a type-1 error. However, Field suggests (see Chapter 19,
 Section 19.3.5) that Yates's is perhaps too conservative a correction (i.e. it goes too far in the
 opposite direction).
- The **Likelihood Ratio**.
- **Fisher's Exact test**, which is provided as both a 2-sided and 1-sided test. Although, as I've stated earlier, this variation is probably unnecessary given how large our sample size is.

Reassuringly, all these variations of the χ^2 return the same conclusion, that we should reject the null hypothesis (i.e. p < .05)

Exploring further the nature of the association

To explore the nature of the significant association further we could look to describe it using the observed percentages in the **Crosstabulation**. Specifically we want to summarise our results in terms of either the percentages within the rows *or* the percentages within the columns (i.e. in instances where the percentages sum to 100% in the margins of the table). Below I've provided an example of how to provide this interpretation along the rows (i.e. % of Managers believing if mentors did):

Of the managers whose first mentor believed in home advantage, a higher proportion believed in this advantage (65.9%) than didn't (34.1%). Meanwhile, of the managers whose first mentor didn't in home advantage there was a much more marginal bias in favour of not believing in this advantage (i.e. 47.3% did believe, whilst 52.7% did).

Can you provide an equivalent statement looking down the **columns (i.e.** % **of Mentors believing if Mentee'd Manager did)**

Of the managers who believed in home advantage, approximately 10% more of them had a mentor that also believed in home advantage (55.8%) than didn't (44.2%). Meanwhile, in managers that didn't believe in home advantage approximately 16% more of them had a mentor that also didn't believe (57.9%) compared to those that did (42.1%).

We can be more objective in our interpretations by also looking at the **Standardized Residuals** in this table also. These tell us the strength of relationship between each cell within the contingency table and the overall significance results of our Chi-Square test. In other words, which cell(s), out of the four cells within this 2x2 table, are contributing more to the conclusion that there is systematic variability in the frequency distribution due to the independent variable?

In terms of its absolute size, a standardised residual can be treated like a z-score, meaning that a value $>\pm 1.96$ indicates a cell is having a significant (at the p<.05 level) influence, whilst a residual value of $>\pm 2.58$ is significant at the p < .01 level. Are there any clear relationships emerging here?

Unfortunately not really, there is systematic variation but the standardised residuals suggest it is not clearly being driven by any one cell or group of cells, making it difficult to draw firm conclusions. In other words, I'd be cautious about over-interpreting too much here about any one cell's influence, given the residuals aren't giving us a clear picture.

Exploring further the strength of Associations

So far, we have some ambiguous evidence for a meaningful relationship between a manager's belief in home-advantage and their mentors. The overall significance of the χ^2 test suggests a relationship exists but the Standardised Residuals are inconclusive as to the nature of that relationship, suggesting that whilst there may be a relationship its **effect size** is likely small, and thus difficult to reliably detect. In other words, whatever the influence mentors have had it's a relatively small contributing factor in influencing whether a manager also believes in home advantage).

To properly assess effects sizes here we need to go beyond statistical significance and look at a few additional things in follow-up testing:

Firstly, we can get a quick sense of the effect size for the overall chi-square result by looking at the **Symmetric Measures** table. This table presents adjusted versions of the original chi-square test, which take into account sample size and degrees of freedom and try to restrict the range of the test statistic (i.e. the *Value* in this table) to fall between 0 to 1 (to make it similar to interpreting a correlation coefficient). Looking at these test statistics and reflecting on what you know about correlations, what conclusions would you draw about the strength of the relationship between manager and mentor belief here?

If we evaluate these values in the same way we would pearson's r correlation coefficients then we can see that the actual effect size is small (i.e. only a little over .1). These are still statistically significant relationships between a mentor's and a manager's belief in home advantage but this represents only a small proportion in the overall variability in what influences whether managers believe in home advantage. This makes sense, as it is logical that lots of other factors, besides their mentor's views, will have helped to form these manager's views over time about whether it is valid to believe in the phenomenon of a home advantage.

Odds Ratios

A more common method of reporting effect sizes for categorical outcomes is to use a statistic we call the **odds ratio**. To calculate the odds ratios (**ORs**) for believing in home advantage if your mentor also did, compared to if they didn't, we need to do the following calculation, using the *Count* values in the **Crosstabulations** Table:

Odds Manage Yes AND Mentor Yes = Manger 'Yes' & Mentor 'Yes' / Manger 'No' & Mentor 'Yes'

= 87/45 = 1.93·

Odds Manager Yes BUT Mentor No = Manger 'Yes' & Mentor 'No' / Manger 'No' & Mentor 'No'

= 69/62 = 1.11290323

Odds Ratio = Odds Manage Yes AND Mentor Yes / Odds Manager Yes BUT Mentor No

= 1.93·/1.11290323 = **1.74**

This value of 1.74 for this Odds Ratio represents the odds of one outcome versus another (i.e. a manager believing in home advantage versus not believing) under each level of the independent variable (i.e. whether their mentor *did* or *did* not also believe in home advantage). We then look at the ratio of these two odds to see if our outcome is more likely (i.e. has higher odds) under one level of the IV compared to the other.

We now need to understand how to interpret an odds ratio of 1.74 means! To do so:

- First note that Odds ratios are expressed as a single numerical value⁵
- An odds ratio (OR) > than 1 (with 95% CI around it that has a lower bound >1) suggests there is a significantly elevated chance of the predicted outcome. In other words, the odds of falling in the category of interest are greater (i.e. you're more likely believe in home advantage) if you exhibit the 'risk factor' (i.e. your mentor believed in home advantage). The size of the odds ratio is proportional to the increase in risk. For example, an OR of 2 would mean participants were twice as likely to believe in home advantage if their mentor also did, whilst an OR of 100 means they're a hundred times more likely.
- An odds ratio (OR) = 1 (and a 95% CI that has its lower bound <1 whilst its upper bound is >1) suggests there is no systematic relationship because you are as likely to fall within the category of interest as you are within the comparator group (i.e. you're as likely to believe in home

⁵ You will often see a 95% confidence interval around this value too though because, as ever, we are estimating the odds in the wider population based on the odds we've seen in our sample.

advantage as not) irrespective of if you fall within the 'risk factor level' for your predictor (i.e. your mentor believing in home advantage).

Extra tips/pointers:

It might help to think of this as the odds being at "fifty:fifty" or 'chance' level. After all what value do you get when you divide 50 by 50 (i.e. 1!)?

• An odds ratio (OR) < than 1 (and a 95% CI around it that has an upper bound <1) suggests there is a significantly reduced chance of the predicted outcome, whereby the odds of falling in the category of interest are less than into its comparator. In this case that would mean you're less likely to believe in home-advantage if you exhibit the 'risk factor' (i.e. your mentor believes in home advantage. The size of the odds ratio is proportional to the reduction in risk. For example, an OR of 0.5 would mean participants were half as likely to believe in home advantage if their mentor believed in home advantage, an OR of 0.01 means you are a hundred times less likely.

Extra tips/pointers:

Due to the inverse nature of this relationship you often hear 'risk factors' in such analysis instead be referred to as 'protective factors'. After all, they reduce the likelihood of the (sometimes negative) outcome you're studying when running this type of analysis. For example, regular exercise is a protective risk factor for heart disease because taking regular exercise reduces your odds of having a heart attack, compared to those who do not exercise.

Given these interpretive points, how would you interpret the odds of a manager believing in home advantage if they've worked under a mentor that also believed in home advantage?

Also, more generally how would you evaluate the evidence for claiming that mentors' beliefs in a home advantage influence the likelihood of managers' also believing in a home-advantage?

The odds ratio here is greater than 1 suggesting managers who train under a mentor who believe in home advantage are 1.7 times more likely to also report believing in this advantage.

However, in making claims based on this finding though I'd be cautious in over-interpreting this result. As we've already discussed, this effect size is small (e.g. see standardised residual discussion) and therefore whilst I might propose that there seems to be some weak evidence here for mentors influencing a manager's opinion, I'd speculate that it is far from the only factor that plays into their beliefs about whether a home advantage effect exists.

To conclude these exercises, can you repeat the same analysis but this time test whether winning more often than not at home in the last year influences beliefs about a home advantage. Summarise what you find in a format similar to the summary below, which describes the effect of whether the team has a close local rival on belief in home advantage.

There was a significant association between having a close local rival and the manager disbelieving in home advantage $\chi^2(1) = 8.68$, p = .003. The odds ratio indicated the odds of a manager believing in home advantage if you had a local rival, compared to if they didn't have such a rival, were 0.46. In other words managers with a local rival were less than half as likely as those that didn't to believe in home advantage.

Odds Manage Yes AND Record Yes = Manger 'Yes' & Record 'Yes' / Manger 'No' & Record 'Yes'

= 125/23 = 5.435

Odds Manager Yes BUT Record No = Manger 'Yes' & Record 'No' / Manger 'No' & Record 'No'

= 31/84 = 0.369

Odds Ratio = Odds Manage Yes AND Record Yes / Odds Manager Yes BUT Record No

= 5.435/0.369

= <u>14.72</u>

There was a significant association between whether a team had a winning record at home and their manager believing in home advantage $\chi^2(1) = 88.67$, p < .001. The odds ratio indicated the odds of a manager believing in home advantage if they had a winning home record, compared to if they didn't, were 14.72. In other words managers with a winning record were at least 14 times more likely to believe in home advantage that those with losing home record.

Are these three results in line with your expectation and what would you infer from them about the factors that affect a manager's belief in the concept of home advantage?

- The finding that manager's beliefs are influenced by their mentors is perhaps unsurprising. It stands to reason that Managers my model their beliefs and behaviours on others working in the same profession, particularly those whom they aspire to follow in the footsteps of.
- Similarly, the finding that a winning home record increases the odds of believing in home advantage is logical, as the team's results are consistent with this belief that the team is likely to do well when playing at home.
- The finding that belief in home advantage is less common amongst managers who play regularly against local rivals is more interesting. This perhaps suggest that managers who regularly have to play important home *and away* fixtures against local rivals may underplay the importance of home-advantage because this often counts for less in a derby situation.

Having said all that, in the paper that inspired these examples¹ (Van Den Ven, 2011) they did actually find evidence of home advantage in derby fixtures (i.e. teams were more likely to win when playing at home, even when playing a rival that shared the same stadium as themselves)!

¹Which use fake data, as have all the exercises today.