

LIAM EDWARDS

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Summary

Results-focused and proactive in planning day-to-day operations and solving stock issues. Offers advanced abilities in tackling issues impacting team and business success. Excels at working under pressure to adhere to deadlines.

Experience

Team Leader

IKEA

09/2020 to 01/2023

Birmingham, England

- Experience working in various parts of the store: Self-serve, Home decoration, Textiles, Bathshop, Home organisation.
- Maintained department standards (Clean, Tidy, Priced, Full)
- Implemented training for co-workers' knowledge such as training for using:
- P-tag, SLM, MHS (RDT), Merchandising, Prenote, Extras, Ensuring they understood how the department works and why we do things.
- Allocated responsibility through SMART target setting using talent for all, including annual performance reviews.
- Responsibility for actions taken to increase profitability and overall turnover, working with the 4 aces and a king for commerciality.
- Working with EDS to clear before the sell by dates.
- Planning and implementing NEWS.
- Planning and implementing multiple seasonal shops such as summer and Christmas.
- Planning and implementing departmental rebuilds, working with the price and quality ladder.
- Working with SISSAN.
- Working with direct flow to ensure shop floor is full.
- Working with forecasting on stock, to maintain deliveries.
- Working with commercial partners in SCT meetings (Logistics, Commin and SSS) Keeping a good working relationship with these partners.
- Establishing a rapport in the store with recovery, activities and showrooms.
- Planned and implemented media changes by writing work briefs.
- Worked with documents such as: GM report, sales start packs and commercial packs, product matrices.
- Strong initiative when chasing the market by completing BTI checkers, product analysis, competitive shops and customer flows.
- Strong understanding of Sec check.
- Completed weekly MSL checks.
- Data analysis with sale trackers.
- Organised and implemented multiple price changes.

Co-worker

IKEA

12/2017 to 09/2020

Wednesbury, England

- Self-serve warehouse co-worker
- Maintained department standards. (Clean, tidy, priced)
- Worked with 450's and 390's
- Allocated space need for the stock in the aisles.
- Prenote and extras
- Worked with allocating responsibility to other co-workers as shift responsible on a 16 hour contract.

Skills

- Staff appraisals
- Training and development
- Goal development planning
- Operational planning
- Data Analytics
- Detail Oriented
- Stock management
- Task delegation
- Competitor analysis
- Eye for accuracy
- Calm under pressure
- Problem-solving

Education

BTEC: Retail Team Leader Level 3**2021**

Lifetime

Remote

Achieved: Distinction, Distinction

The course covered the fundamentals of being a team leader from SMART target setting and covering all the basics of managing a team to merchandising techniques.

College : BTEC level 3 public services**2014**

Walsall College

Walsall

Achieved Merit, Merit, Pass

High School: GCSE**2010**

Wood Green High School

Wednesbury

Maths: B

Science: B

English: B