



Monthly Program Rules for Program Period:
February 3, 2026 – March 2, 2026



February 3, 2026

All FCA Canada Quebec Business Centre Dealers

Please Distribute to your Sales Manager(s) and Retail Sales Consultants

FCA Canada is pleased to announce our incentive programs for February 2026.

For February, the '4X4 Winter Event' continues, providing cash discounts or aggressive rates on eligible 2025 and 2026 models, featuring finance rates as low as 0% for 72 months, plus No Finance Payments for 90 Days!

Get your plan in place quickly and review the programs with your team to start the month strong.



Contents

Go to Market - Key Incentives.....	3
General Rules.....	5
Bonus Cash Program – 2618.....	8
MSRP Discount Program – 2619	9
No Finance Payments for 90 Days	11
Addendums	14
Finance Prime Rate Landscapes.....	- 19 -
Finance Non- Prime Rate Landscapes.....	- 23 -
Lease Landscapes.....	- 27 -

Go to Market - Key Incentives

Brand	Model	Key Incentives	Key Messages	Noted Changes
		0% Financing for 60 Months Or Up to \$11,500 Consumer Cash	0% Financing for 60 Months + No Finance Payments for 90 Days	
		0% Financing for 72 Months Or Up to \$12,250 Consumer Cash	0% Financing for 72 Months + No Finance Payments for 90 Days	
		As low as 0% Financing for 72 Months Or Up to \$7,000 Consumer Cash <small>*Gas Models</small>	As low as 0% Financing for 72 Months <small>(Gas)</small> + No Finance Payments for 90 Days	Enhanced Alternative Finance rates on Diesel models, now as low as 0.99% for 72 Months
		As low as 0% Financing for 60 Months Or Up to \$6,000 Consumer Cash	Up to \$6,000 Consumer Cash + No Finance Payments for 90 Days	Enhanced to 0% for 60 Months vs. 0% for 48 Months & Enhanced Consumer Cash by up to \$1,000
		As low as 0% Financing for 72 Months Or Up to \$8,500 Consumer Cash	As low as 0% Financing for 72 Months + No Finance Payments for 90 Days	
		As low as 0% Financing for 60 Months Or Up to \$4,000 Consumer Cash	As low as 0% Financing for 60 Months + No Finance Payments for 90 Days	Enhanced Alternative Lease rates as low as 1.99% for 60 Months. Enhanced longer term Alternative Finance rates, now 1.49% for 72 Months
		As low as 0% Financing for 72 Months Or Up to \$7,500 Consumer Cash	As low as 0% Financing for 72 Months + No Finance Payments for 90 Days	

Brand	Model	Key Incentives	Key Messages	Noted Changes
Jeep	2026 Jeep Cherokee	4.99% Financing for 96 Months	4.99% Financing for 96 Months + No Finance Payments for 90 Days	
	2026 Jeep Gladiator	As low as 2.99% Financing for 48 Months	As low as 2.99% Financing for 48 Months + No Finance Payments for 90 Days	
	2025 Jeep Grand Cherokee	As low as 0% Financing for 72 Months Or Up to \$9,500 Consumer Cash	As low as 0% Financing for 72 Months + No Finance Payments for 90 Days	Enhanced Consumer Cash by up to \$1,000
DODGE	2026 Dodge Durango	As low as 0% Financing for 60 Months Or Up to \$9,000 Consumer Cash	Up to \$9,000 Consumer Cash + No Finance Payments for 90 Days	Enhanced Consumer Cash by \$1,000
CHRYSLER	2026 Chrysler Pacifica	As low as 0% Financing for 72 Months	0% Financing for 72 Months + No Finance Payments for 90 Days	
	2026 Chrysler Grand Caravan	Starting at \$49,995	Starting at \$49,995 + No Finance Payments for 90 Days	

General Rules

Program Period	February 3rd, 2026 – March 2nd, 2026 (Delivery Date)
Discount Type	<p>Before Tax Discount: Full Dollar Value must:</p> <ul style="list-style-type: none"> • Be provided to the customer • Not be included on the Bill of Sale • Be deducted BEFORE all applicable taxes <p>After Tax Discount: Full Dollar Value must:</p> <ul style="list-style-type: none"> • Be provided to the customer • Be deducted AFTER all applicable taxes • Appear as a line item on the Bill of Sale, or, in the case of a lease customer, be used to reduce the total lease obligation (12-month minimum lease) • Cash Rebate is tax inclusive and Dealers are encouraged to advise the customer as such. This could be in the form of a written statement directly on the bill of sale or invoice that simply states "Includes Tax" or "Tax Included" next to the rebate amount.
Eligible Dealers	All FCA Canada Dealers who agree to abide by the Official Program Rules. Dealers who do not want to participate in this program must advise their Business Center in writing no later than <u>Thursday, February 5th, 2026</u> .
Eligible Customers	All Customers that visit a participating FCA Canada Dealer
Eligible Types of Sale	<ul style="list-style-type: none"> • Type of Sale L or E • Type of Sale 1 – cash purchase – no finance source used • Type of Sale 1 with subvented rates as shown on your program landscapes through RBC, Scotiabank, SDA, TD Auto Finance Prime or TD Auto Finance Non-prime. Note: This includes Non-prime subvented rates and blended rates as long as the blended rate is based upon the approved landscape rate. • Type of Sale 1 with standard rate business – Prime finance rates can't exceed 7.99% to qualify for this program; Non-prime rates can't exceed the lowest standard key/star rate in each category (no upsell permitted) to qualify for this program (TDAF or SDA). A copy of the non-prime approval and rate sheet must be kept in the file for future reference. <p>Dealers passing on standard rates above 7.99% (Prime) or the lowest key/star rate in each category (Non-prime) will be subject to audit and chargeback of the programs listed below.</p>

Retail Incentive Program

ALTERNATIVE LEASING & ALTERNATIVE FINANCE PROGRAM

VERY IMPORTANT: Alternative Leases (SCI Lease Corp) or Alternative Finance Offers (TD Auto Finance, Scotiabank, or RBC) require additional disclosures in loan documentation and in advertising. If a customer chooses to use the alternative lease or the alternative financing offer, the dealer must complete Effective Interest Rate disclosure in the loan/lease documentation. Please contact your finance institution or SCI Lease Corp. for complete details.

If a dealer advertises alternative lease or alternative finance rates, the effective interest rate (which includes the foregone difference between the Consumer Cash and the Alternative Lease or Alternative Finance Consumer Cash available on the applicable vehicle as a cost of borrowing) must appear as prominently as the nominal rate. Dealers are responsible for complying with all applicable provincial cost of credit disclosure laws. Please consult your legal counsel for complete details.

The Alternative Finance/Lease Program is not compatible with any other Consumer Cash or Lease Cash amount nor Subvented Financing (Prime and Non-Prime).

The Alternative Finance/Lease Program is compatible with all other Retail Bonus Cash Programs, Loyalty/Conquest Programs, certificate programs, FCA Employee Purchase Program, FCA Employee Choice Program, FCA Friends Program, Preferred Programs, Affiliate Program, and performance programs.

- The 'Alternative Finance Program Addendum' must be completed and submitted to your finance source to be eligible for the alternative finance rate. [See Addendums](#).
- The 'Alternative Lease Program Addendum' must be completed and submitted to SCI Lease Corp to be eligible for the alternative lease rate. [See Addendums](#).

You have up to six (6) options to ensure you have the perfect offer for each customer:

- Consumer Cash Discount + FCA Special Standard Finance Rates (i.e. 4.99%)
 - Consumer Cash Discount + Non-prime Finance Rates as low as 6.99%
 - Alternative Consumer Cash + Alternative Consumer Cash Finance Rates (i.e. 0%)
 - Consumer Cash Discount + Bank Standard Rates
 - Lease Cash Discount + SCI Standard Lease Rates
 - Alternative Lease Cash + SCI Alternative Lease Rates
-
- **NVDR CONFIRMATION REPORT - ALL Finance Sources** – In an effort to ensure timely reporting and claiming of subvention cost incurred by financial institutions, Dealers will be required to provide a copy of an 'accepted' NVDR confirmation report to the financial institution in order to receive funding from the financial institution. This is required when submitting the Customer's financial contract to the Bank.
 - Failure to complete the form in its entirety and to submit it to your finance source could result in delayed funding and / or potential program chargeback.

FINANCE ADDENDUM / SOLD ORDER RATE PROTECTION FORM: POTENTIAL PROGRAM CHARGEBACKS – ALL Finance Sources – In order to ensure the RDR date submitted to FCA Canada and the contract date submitted to your finance source have compatible programs (which is required to prevent potential program chargebacks), the attached finance addendum form is now a requirement for all finance deals. See Addendums.

Consumer Cash Discount

Programs 262Q provides a cash discount for your customer that is combinable with all subvented finance rates as shown on your program landscapes – Includes select 2024, 2025, and 2026 models. Dealers are required to claim this program via the incentive system.

LEASING

Selected new and unused Passenger Cars and Trucks delivered at retail (Type of Sale L, subvented terms) will qualify for Special APRs as indicated on the Lease Incentive Landscape.

- Lease Finance Reserve:** Dealers will be paid a \$200 finance reserve by SCI Lease Corp. on all subvented Lease contracts. FCA Canada Inc. will fund the \$200 Lease finance reserve cost (includes tax).

- The Low Kilometre and Super Low Kilometre residual enhancements available are as follows:

Term	Low KM (18,000 km/year) Residual Enhancement	Super Low KM (12,000 km/year) Residual Enhancement
24 – 27 months	+1	+2
36 – 42 months	+2	+3
48 – 54 months	+3	+4
60 months	+4	+5

- Where a Lease Cash applies, the full value of the Lease Cash will:

- i. Be provided to the customer in the reduced selling price.
- ii. Appear on the line item on the Lease Worksheet or an attachment to the worksheet as a non-taxable reduction in the selling price.

Important: All SCI Leases must be reported as a Type-of-sale 'L' and the lessee's name and address must be entered as the customer (not SCI Leasing).

Note: **Sold order protection does not apply to residual values.** Please refer to Standard Rules for all other Sold Order inquiries.

Eligible Other Programs

Program is compatible with all other retail programs in effect during the program period, excluding Fleet Programs in effect.

IMPORTANT: If, in FCA Canada's sole opinion, the lease or sale of a vehicle or part violates the terms of the Sales and Service Agreement or any FCA Canada program rules or policies, FCA Canada reserves the right to exclude the lease or sale from the dealership's entitlement, charge back any monies paid, and revoke any benefits received under this Program. Any questions or disputes relating to eligibility, payments or other elements of this program shall be disposed of at the sole discretion of FCA Canada, whose decision shall be final.

FCA Canada may, at any time, revoke and/or amend the Program without incurring any further obligation. The foregoing represents an official outline of the subject program rules. Please retain a copy in your files for future reference.

FCA Canada

Bonus Cash Program – 2618

Bonus Cash Program Elements	
Eligible Customers	All
Customer Order Protection	YES
Program Compatibility	Program 2618 is compatible with all other retail programs in effect during the program period, <u>excluding Fleet programs in effect.</u>
Claiming Procedures	Dealers are eligible to claim Bonus Cash Programs via the incentive system.
Discount Type	After Tax Discount

Bonus Cash Program Specific Rules

Model Year	Models	Program Code	Eligible Type of Sale	Bonus Cash Amount	Before/After Tax
2025	FIAT 500e	2618B2	1/L/E	\$5,000	After Tax

MSRP Discount Program – 2619

MSRP Program Elements	
Eligible Customers	All
Customer Order Protection	YES
Program Compatibility	Program 2619 is not compatible with any Fleet Program in effect, Alternative Finance Cash, Alternative Finance Rates, Alternative Lease Cash, or SCI Alternative Lease Rates.
Claiming Procedures	Dealers are eligible to claim MSRP Discount Programs via the incentive system.
Discount Type	Before Tax Discount

MSRP Program Specific Rules

- VERY IMPORTANT:** Units under this program are eligible for the published Fixed Rates and Non-Prime Rates as published on the monthly landscapes within this document. MSRP Programs are not eligible with Alternative Finance Cash, Alternative Finance rates, Alternative Lease Cash or SCI Alternative Lease Rates. Note: If Alternative Financing or Alternative Leasing is selected in lieu of the MSRP Program, please review Effective Interest Rate requirements outlined above in the General Rules.
- Customer MSRP Percent Off Discount amount is based on original invoice as shown by GKRP
- Dealer MSRP Percent Off Discount reimbursement is based on Wholesale cost (WSD) listed on original invoice
- New and unused eligible models in inventory are eligible for MSRP discounts

Model Year	Model	Program Code	Eligible Type of Sale	MSRP Discount Amount	Before/After Tax
2024	Dodge Charger Daytona	2619A2	1/L/E	25%	Before Tax
2024	Jeep Wagoneer S	2619B2	1/L/E	25%	Before Tax

Sample Customer Discount Calculations – 2024 Dodge Charger Daytona

- Non EP/AFF/PREF customer calculation
GKRP \$107,170 x 25% = \$26,792.50
(For complete details, see next page)
- As per the 2690, 2690CH, 269AAF and 2690EC program rules, the discount for the purpose of this program to be provided to the customer is 25% off E.P Price (noted on the bottom of the invoice).
E.P. \$99,334 x 25% = \$24,833.50
- As per the 2625, 2625CH, 2624 and 2641 program rules, the discount for the purpose of this program to be provided to the customer is 25% off PREF Price (noted on the bottom of the invoice).
PREF \$100,059 x 25% = \$25,014.75

Sample Dealer Reimbursement Calculation:

WSD \$100,034 x 25% = \$25,008.50
(For complete details, see invoice on next page)

FCA Canada Inc.

Windsor, Ontario

VEHICLE INVOICE / FACTURE DE VÉHICULE

DEALER NO. N° DU CONC	DIST SOLD TO/VENDU A	VEHICLE ORDER NUMBER N° DE COMMANDE DU VÉHICULE
GST Reg No. N° d'ins TPS	SHIP TO/EXPÉDIÉ A	INVOICE DATE/DATE DE FACTURATION
TERMS:		ORIGINAL
		VEHICLE IDENTIFICATION NUMBER N° DE COMMANDE DU VÉHICULE
		KEY NUMBER/NUMÉRO-CLE
MODEL/OPT MODELE/OPT.	DESCRIPTION	AMOUNT / MONTANT
LB7M29	DODGE CHARGER DAYTONA 2-DOOR AWD	51,063.00
PR6	REDEYE	612.00
GLX7	LEATHER/DINAMICA SUEDE PERFORATED SEATS	NO CHARGE
AAY	PLUS GROUP	8,356.00
ADK	SUN & SOUND PACKAGE	3,252.00
ADZ	CARBON & SUEDE PACKAGE	3,516.00
ANN	TRACK PACK	5,452.00
DCC	FRONT/REAR OFFSET 1 SPEED GEARBOX	NO CHARGE
ELD	400V G2500 FR/RR ELEC DRIVE MOTORS	NO CHARGE
JFC	DRIVE EXPERIENCE RECORDER	*
2DN	CUSTOMER PREFERRED PACKAGE 2DN	*
2SN	SCAT PACK	24,753.00
4CP	FEDERAL A/C EXCISE TAX	100.00
999	FINANCED 12-20, SHIPPED 12-31	*
801	DESTINATION CHARGE	2,695.00
95NC1	FPA ASSESSMENT	75.00
95NC2	MARKETING ALLOWANCE	160.00
THIS VEHICLE IS MANUFACTURED TO MEET SPECIFIC CANADIAN REQUIREMENTS. THIS VEHICLE IS NOT MANUFACTURED FOR SALE OR REGISTRATION OUTSIDE OF CANADA.		
E.P. 09933400 GKRP 10717000 PREF*10005900		SUB TOTAL EXCLUDING TAXES SOMME PARTIELLE SANS TAXES GST/HST PROV. GST
070000 GVW: KG.		100,034.00 5,001.70 .00 INVOICE TOTAL TOTAL DE LA FACTURE
		105,035.70 *

 Consumer Discount:
 GKRP x 25% = \$26,792.50

 Dealer Reimbursement:
 WSD x 25% = \$25,008.50

2024 Dodge Charger Daytona – LB7M29
Base MSRP: **\$53,395**
Options:

Scat pack	\$26,905
Red Eye	\$695
Track Pack	\$6,195
Carbon & Suede Package	\$3,995
Plus Group	\$9,495
Sun & Sound	\$3,695
 Freight	 \$2,695
 Air Tax	 \$100
 MSRP Total (GKRP)	 \$107,170
 Discount Percent	
 Total Discount	 <u>\$26,792.50</u>

No Finance Payments for 90 Days

No Finance Payments for 90 Days Elements	
Eligible Dealers	All FCA Canada Dealers who agree to abide by the rules of the program are eligible to participate
Program Compatibility	No Finance Payments for 90 Days is compatible with all other retail programs in effect during the program period, excluding Fleet programs in effect.
Claiming Procedures	Dealers are <u>not required</u> to claim any incentives via the incentive system for this option

No Finance Payments for 90 Days Specific Rules

- This '**No Finance Payments for 90 Days**' Program is available on all prime rate subvented loans as shown on the program landscapes. **TD Auto Finance, Scotiabank or RBC on the Customers behalf, will cover the additional 60 days of interest** from deferring the customers payments for the 90 day period. As the added interest is not applied to the customer's loan, there are **no further cost of credit disclosures** required for this special offer.
- NOTE: There are unique processes within the portals for each of the respective finance sources. Please review the Program Elements section below or contact your respective financing representatives should you require further details or assistance with this promotion

Model Year	Models	Eligible Type of Sale
2025/2026	All models eligible for subvented financing as shown on the landscapes	ToS 1 financed at subvented prime rates with TD Auto Finance, Scotiabank, or RBC

Program Elements

Customers that choose to purchase finance with TD Auto Finance, Scotiabank or RBC at the prime subvented purchase finance rate as shown on the incentive landscapes, now have the option to make 'No Finance Payments for 90 Days'.

This 'No Finance Payments for 90 Days' Program is available on all prime rate subvented loans, subject to credit approval.

If a Customer selects the No Finance Payments for 90 Days option, Dealers must advise TD Auto Finance, Scotiabank or RBC that their customer has taken the 90-day deferral option. See details below or contact your respective finance source for further details.

Example of Payment Deferral

Customer purchases a vehicle on February 6th, 2026
1st payment will be required to be made on May 7th, 2026

Procedures

TD Auto Finance – available effective February 3rd, 2026

The 'No Finance Payments for 90 Days' promotion is available on all **prime rate subvented loans** up to 96 months as shown on the FCA Landscapes for applications submitted from February 3rd, 2026 through March 2nd, 2026 and booked by March 5th, 2026.

Notes:

- Contract dates must align with this promotion period to qualify.**
- TD Auto Finance standard rate programs are excluded from this promotion.
- Small Business Vehicle Lending (SBVL) does NOT qualify for the "No Finance Payments for 90 Days" promotion
- Customer and dealer-paid deferrals are still available on TD Auto Finance standard rate programs.

Process:

- ✓ Dealer is to select the same program in either DealerTrack Network or RouteOne they normally would with the deferral option enabled prior to submission
- ✓ Please ensure that the customers first payment date is set up to reflect the correct deferral
- ✓ Enter a comment in the application stating “90 Day No Pay Program”.
- ✓ Approvals are based on customer eligibility and apply to prime personal customers only (no SBVL)
- ✓ On the Dealer Track Network Worksheet, the Dealer is to select the “Factory Paid Deferral” option (maximum 90-day deferral). On RouteOne worksheet, Dealer has to select the subvention program and Deferral Period. This option will ensure that the payments deferral is reflected on the Contract.

Scotiabank— available effective February 3rd, 2026

The ‘No Finance Payments for 90 Days’ promotion is available on all **prime rate subvented loans** up to 84 months (not available on 96 month terms due to system limitations at Scotiabank) as shown on the FCA Landscapes for applications submitted from February 3rd, 2026 through March 2nd, 2026 and booked by March 5th, 2026.

Notes

- **Contract dates must align with this promotion period to qualify.**
- Scotiabank standard rate programs are excluded from this promotion.
- Dealer-paid deferrals are still available on Scotiabank standard fixed rate programs.

Process:

- ✓ On the Worksheet in the Portals, the **Dealer is to select the “Manufacturer” Paid Deferral option (maximum 90-day deferral)**. This option will ensure that the payments deferral is reflected on the Credit Agreement (CA) or Contract of Sale by Installment (CSI).
- ✓ Note: While this will show a cost of deferring the payments, the **Dealer will not be debited for the deferred interest amount by Scotiabank. Scotiabank will cover the cost of the additional 60 days of interest, as a result of the deferral**, on the customer's behalf to ensure there are no further cost of credit disclosures.
- ✓ Where the application is approved, the Decision Page will not reflect a deferred interest amount and a separate approval for the deferral is not required, simply proceed with your funding request and the deferral will be processed.

RBC— available effective February 3rd, 2026

The ‘No Finance Payments for 90 Days’ promotion is available on all **prime rate subvented loans** up to 96 months as shown on the FCA Landscapes for applications submitted from February 3rd, 2026 through March 2nd, 2026 and booked by March 5th, 2026.

Notes:

- **Contract dates must align with this promotion period to qualify.**
- FCA Canada’s deferral program is only available on qualifying FCA retail programs and/or qualifying models, for both “personal” and Business Vehicle Solutions (BVS) applicants.
- RBC standard rate programs are excluded from this promotion.
- Dealer-paid deferrals are available on RBC Automotive Finance standard fixed rate programs for “personal” applicants and for BVS applicants.

Process:

- ✓ On the Worksheet in the Portals, the Dealer is to select the desired retail subvented program as they normally would:
 - **Dealertrack:** Select the applicable deferral period in the “**Time to First Payment**” field or select the actual deferred first payment date using the “**Calendar**” icon; then, select the “**Factory Paid Deferral**” option.
 - **RouteOne:** Select the applicable Deferral Days as part of the subvented program and **enter the following comment in the application: “FACTORY PAID DEFERRAL SELECTED”**.
- IMPORTANT: Do not check “Customer Paying For Deferral”**
- **taq:** Select the applicable deferred First Payment Date; then, in the “**Deferral Type**” field, select the “**OEM**” option.
- ✓ The above processes will ensure that the payment deferral is reflected correctly on the Conditional Sales Contract (CSC) or Contract of Sale by Installment (CSI)
- ✓ Where the application is approved, the Decision Page on the Portals will not reflect a deferred interest amount and separate approval for the deferral is not required; simply proceed with your funding request and the deferral will be processed

Addendums



Alternative Finance Program Addendum

Model Year			
Model Name			
Vehicle Identification Number			
Customer Name			
Delivery Date <i>(as submitted to FCA Canada)</i>	<i>MM</i>	<i>DD</i>	<i>YYYY</i>
Program Month Requested:			
Contract Date <i>(as submitted to Finance Source)</i>	<i>MM</i>	<i>DD</i>	<i>YYYY</i>
Term of Loan	<i>Months</i>	<i>Finance Rate</i>	<i>%</i>

Dealer Confirmation: This vehicle is a Type-of-Sale '1' and is eligible for the Alternative Finance Consumer Cash Program.

Initials

If this vehicle is eligible for sold order protection Dealers must complete the section below to ensure the correct subvention program is claimed from your finance source.

TO BE COMPLETED FOR SOLD ORDER PROTECTED LEASE DEALS ONLY

The following Sold Order Protection claim is being submitted based on the following (select one):

- Factory Order Date
- Credit call in date
- Date between order/credit date and delivery date

Current Program Month		Program Month Claimed	
Delivery Date	<i>MM</i>	<i>DD</i>	<i>YYYY</i>
Date of Program Claimed	<i>MM</i>	<i>DD</i>	<i>YYYY</i>
Current Customer Rate		Customer Rate Claimed	

Dealer Code	<i>C</i>	Dealership Name	
Authorized Dealer Name	<i>Print</i>		
Authorized Dealer Signature	<i>Sign</i>		

This addendum is a required document that must be provide to your finance source at time of funding the deal for all eligible new vehicles receiving subvented finance rates. Failure to complete this form in its entirety could result in delay of funding and or program chargeback. This addendum form must be retained within the Deal jacket for audit purposes.

Important: If a customer chooses the Alternative Finance Program, the dealer must complete Effective Interest Rate documentation. Please contact your finance institution for complete details.

Alternative Lease Program Addendum

Model Year			
Model Name			
Vehicle Identification Number			
Customer Name			
Delivery Date <i>(as submitted to FCA Canada)</i>	MM	DD	YYYY
Program Month Requested:			
Lease Contract Date <i>(as submitted to SCI Lease Corp.)</i>	MM	DD	YYYY
Term of Lease	Months	Lease Rate	%

Dealer Confirmation: This vehicle is a **Type-of-Sale 'L'** and is eligible for the Alternative Lease Consumer Cash Program.

Initials

If this vehicle is eligible for sold order protection Dealers must complete the section below to ensure the correct subvention program is claimed from your finance source.

TO BE COMPLETED FOR SOLD ORDER PROTECTED LEASE DEALS ONLY

The following Sold Order Protection claim is being submitted based on the following (select one):

- Factory Order Date
- Credit call in date
- Date between order/credit date and delivery date

Current Program Month		Program Month Claimed	
Delivery Date	MM	DD	YYYY
Date of Program Claimed	MM	DD	YYYY
Current Customer Rate		Customer Rate Claimed	

Dealer Code	C	Dealership Name	
Authorized Dealer Name	<i>Print</i>		
Authorized Dealer Signature	<i>Sign</i>		

This addendum is a required document that must be provide to SCI Lease Corp at time of funding the deal for all eligible new vehicles receiving subvented lease rates. Failure to complete this form in its entirety could result in delay of funding and or program chargeback. This addendum form must be retained within the Deal jacket for audit purposes.

Important: If a customer chooses the Alternative Lease Program, the dealer must complete Effective Interest Rate documentation. Please contact SCI Lease Corp. for complete details.

Subvented Finance Program Addendum

Model Year			
Model Name			
Vehicle Identification Number			
Customer Name			
Delivery Date <i>(as submitted to FCA Canada)</i>	MM	DD	YYYY
Program Month Requested:			
Contract Date <i>(as submitted to Finance Source)</i>	MM	DD	YYYY
Term of Loan	Months	Finance Rate	%

Dealer Confirmation: This vehicle is a Type-of-Sale '1' and is eligible for retail subsidy programs.

Initials

If this vehicle is eligible for sold order protection Dealers must complete the section below to ensure the correct subvention program is claimed from your finance source.

TO BE COMPLETED FOR SOLD ORDER PROTECTION DEALS ONLY			
The following Sold Order Protection claim is being submitted based on the following (select one):			
<input type="checkbox"/> Factory Order Date			
<input type="checkbox"/> Credit call in date			
<input type="checkbox"/> Date between order/credit date and delivery date			
Current Program Month		Program Month Claimed	
Delivery Date	MM	DD	YYYY
Date of Program Claimed	MM	DD	YYYY
Current Customer Rate		Customer Rate Claimed	

Dealer Code	C	Dealership Name			
Authorized Dealer Name				<i>Print</i>	
Authorized Dealer Signature				<i>Sign</i>	

This addendum is a required document that must be provide to your finance source at time of funding the deal for all eligible new vehicles receiving subvented finance rates. Failure to complete this form in its entirety could result in delay of funding and or program chargeback. This addendum form must be retained within the Deal jacket for audit purposes.

Subvented Lease Addendum

Model Year			
Model Name			
Vehicle Identification Number			
Customer Name			
Delivery Date <i>(as submitted to FCA Canada)</i>	MM	DD	YYYY
Program Month Requested:			
Lease Contract Date <i>(as submitted to SCI Lease Corp.)</i>	MM	DD	YYYY
Term of Lease	Months	Lease Rate	%

Dealer Confirmation: This vehicle is a Type-of-Sale 'L' and is eligible for retail subsidy programs.

Initials

If this vehicle is eligible for sold order protection Dealers must complete the section below to ensure the correct subvention program is claimed from your finance source.

TO BE COMPLETED FOR SOLD ORDER PROTECTED LEASE DEALS ONLY			
The following Sold Order Protection claim is being submitted based on the following (select one):			
<input type="checkbox"/> Factory Order Date			
<input type="checkbox"/> Credit call in date			
<input type="checkbox"/> Date between order/credit date and delivery date			
Current Program Month		Program Month Claimed	
Delivery Date	MM	DD	YYYY
Date of Program Claimed	MM	DD	YYYY
Current Customer Rate		Customer Rate Claimed	

Dealer Code	<u>C</u>	Dealership Name		
Authorized Dealer Name	<i>Print</i>			
Authorized Dealer Signature	<i>Sign</i>			

This addendum is a required document that must be provide to SCI Lease Corp at time of funding the deal for all eligible new vehicles receiving subvented lease rates. Failure to complete this form in its entirety could result in delay of funding and or program chargeback. This addendum form must be retained within the Deal jacket for audit purposes.

Finance Prime Rate Landscapes



2026 Model Year

FCA CANADA FEBRUARY 2026 QBC RETAIL INCENTIVE PROGRAM

FCA CANADA QBC INCENTIVE LANDSCAPE

262Q02 PROGRAM PERIOD: FEBRUARY 3RD, 2026 - MARCH 2ND, 2026

2026 MODELS

PROGRAM STACKABILITY COLOR KEY

Discount Type (Before or After Tax)

CHRYSLER	Grand Caravan SXT Pacific PHEV Pacific (excluding PHEV)
	Compass Sport
	Compass North
	Compass North w/ Altitude Package (ADZ)
	Compass Trailhawk
	Compass Limited
	Cherokee Base (KMLJ74)
	Cherokee (excluding Base (KMLJ74))
	Wrangler 2-Door (JL) (JLJL72) (non Rubicon models)
	Wrangler 2-Door Rubicon (JL) (JLJS72)
	Wrangler 4-Door (excluding 392 and 4xe Models)
	Wrangler 4-Door MOAB 392 (JLJX74)
	Gladiator Sport S, Willys, Sahara, Willys '41 (JTJL98)
	Gladiator (excluding Sport S, Willys, Sahara, Willys '41 (JTJL98))
	Grand Cherokee/Grand Cherokee L Laredo/Laredo X (CPOS 22/22P)
	Grand Cherokee/Grand Cherokee L Altitude (CPOS 2B5)
	Grand Cherokee/Grand Cherokee L Limited/Limited Reserve/Summit (CPOS 2C/2C/2C3)
	Grand Wagoneer / Grand Wagoneer L
DODGE	Durango SXT, GT, GT Plus
	Durango GT Hemi V8 Plus, GT Hemi V8 Premium
	Durango SRT Hellcat
	Charger 2-Door & 4-Door (ICE)
RAM	Ram ProMaster
	Ram 1500 Tradesman, Express, Warlock
	Ram 1500 Big Horn
	Ram 1500 Sport, Rebel
	Ram 1500 Laramie (DT6P98)
	Ram 1500 Laramie, Limited, Longhorn, Tungsten, RHO (excluding (DT6P98))
	Ram 2500 Power Wagon Crew Cab (DJX91 2UP)
FCA	Ram 2500/3500 Gas Models (excl 2500 Power Wagon Crew Cab (DJX91 2UP), Chassis Cab Models)
	Ram 2500/3500 Diesel Models (excl Chassis Cab Models)
	Dodge-Chrysler Cars

"Consumer Cash Discount Program" is eligible on types of sale (1 or E) and is combinable with all Retail Bonus Cash programs but is not combinable with Alternative Finance Rate, Type of Sale "L" Lease Cash, or Alternative Consumer Cash. Before Tax discounts are manufacturer to dealer discounts. The reduced cost should be passed on as a reduction in the selling price to the customer. Applicable taxes are payable on the reduced selling price. These discounts are not to be noted as a separate line item on the Bill of Sale. The above published rates are available through RBC, TD Auto Finance & Scotiabank for up to 96 months. Dealers will receive a \$200 flat fee directly from their finance source for all new retail sales.

	Consumer Cash*	RBC, TD Auto Finance & Scotiabank						
	262Q02	Consumer Cash Finance Rates						
	TYPE OF SALE	TYPE OF SALE 1						
	1 or E	RBC, TD Auto Finance & Scotiabank APR						
	Stackable with Bonus Cash and Type of Sale "E" Cash only.	Up to 36M	Up to 48M	Up to 60M	Up to 72M	Up to 84M	Up to 96M	
	BEFORE TAX*							
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		0.00%	0.00%	0.00%	0.00%	1.99%	3.49%	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
	\$3,500	4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
	\$4,000	4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
	\$4,000	4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		-	-	-	-	-	-	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
✓	\$5,250	4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
✓	\$6,000	4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		1.99%	2.99%	3.49%	3.99%	4.49%	4.99%	
		✓	1.99%	2.99%	3.49%	3.99%	4.49%	4.99%
		✓	1.99%	2.99%	3.49%	3.99%	4.49%	4.99%
		✓	1.99%	2.99%	3.49%	3.99%	4.49%	4.99%
			4.99%	4.99%	4.99%	4.99%	4.99%	4.99%
✓	\$7,500	4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
✓	\$9,000	4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
✓	\$15,500	4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		4.99%	4.99%	4.99%	4.99%	4.99%	4.99%	
		\$6,500	4.99%	4.99%	4.99%	4.99%	4.99%	
		\$6,000	4.99%	4.99%	4.99%	4.99%	4.99%	
		\$8,250	4.99%	4.99%	4.99%	4.99%	4.99%	
		-	-	-	-	-	-	
		\$11,500	4.99%	4.99%	4.99%	4.99%	4.99%	
		-	-	-	-	-	-	
		\$7,000	4.99%	4.99%	4.99%	4.99%	4.99%	
		\$5,000	4.99%	4.99%	4.99%	4.99%	4.99%	
		1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	

	Alternative Consumer Cash^	RBC, TD Auto Finance & Scotiabank					
	26AQ02	Alternative Consumer Cash Finance Rates^					
	TYPE OF SALE	TYPE OF SALE 1					
	1	RBC, TD Auto Finance & Scotiabank APR					
	Stackable with Bonus Cash Only	Up to 36M	Up to 40M	Up to 60M	Up to 72M	Up to 84M	Up to 96M
	BEFORE TAX^	-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		✓ 0.00%	0.00%	0.00%	1.49%	1.99%	3.49%
		✓ 0.00%	0.00%	0.00%	1.49%	1.99%	3.49%
		✓ 0.00%	0.00%	0.00%	1.49%	1.99%	3.49%
		✓ 0.00%	0.00%	0.00%	1.49%	1.99%	3.49%
		-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		✓ 0.00%	0.00%	0.00%	1.49%	2.49%	3.49%
		✓ 0.00%	0.00%	0.00%	1.49%	2.49%	3.49%
		-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		-	-	-	-	-	-
		0.00%	0.00%	0.00%	1.49%	2.49%	3.49%
		0.00%	0.00%	0.00%	1.49%	2.49%	3.49%
		0.00%	0.00%	0.00%	1.49%	2.49%	3.49%
		-	-	-	-	-	-
		-	-	-	-	-	-
		0.00%	0.00%	0.00%	1.99%	2.99%	3.99%
		0.00%	0.00%	0.00%	1.99%	2.99%	3.99%
		0.00%	0.00%	0.00%	1.99%	2.99%	3.99%
		0.00%	0.00%	0.00%	1.99%	2.99%	3.99%
		0.00%	0.00%	0.00%	1.99%	2.99%	3.99%
		✓ 0.99%	0.99%	0.99%	0.99%	1.99%	3.49%
		0.00%	0.00%	0.00%	0.00%	1.99%	3.49%
		0.00%	0.00%	0.00%	0.00%	1.99%	3.49%
		✓ 0.99%	0.99%	0.99%	0.99%	1.99%	3.49%

IMPORTANT - EFFECTIVE INTEREST RATE DISCLOSURE

Note: Alternative Consumer Cash Discount Program is eligible on Type of Sale "I" & is combinable with Alternative Finance Rate (provided above), all Retail Bonus Cash programs and is not combinable with Type of Sale "E" Delivery Credit, Type of Sale "L" Leaseback and Consumer Cash. The above published Alternative Finance Rates are available through RBC, TD Auto Finance & Scotiabank. The rates are subject to change at any time and are not guaranteed. For more information, contact your dealer or call 1-800-267-1234 to purchase finance deals with the Royal Bank of Canada, TD Auto Finance (Primo) & Scotiabank. Contact the qualifying finance source for applicable Standard (STD) Rates and flat fee dealer reserves. *Per Diem & Discounts are contactable to dealer discounts. The reduced cost discount should be passed on as a reduction in the selling price to the customer. Applicable taxes will be applied on the reduced selling price. These discounts are not to be noted as a separate line item on the Bill of Sale.

2025 Model Year

FCA CANADA FEBRUARY 2026 QBC RETAIL INCENTIVE PROGRAM

ECA CANADA QBC INCENTIVE LANDSCAPE

262Q02 PROGRAM PERIOD: FEBRUARY 3RD, 2026 - MARCH 2ND, 2026

2025 MODELS	
PROGRAM STACKABILITY COLOR KEY	
Discount Type (Before or After Tax)	
CHRYSLER	Grand Caravan SXT
CHRYSLER	Pacifica Hybrid
CHRYSLER	Pacifica Select Models (excludes Hybrid)
CHRYSLER	Pacifica (excludes Select & Hybrid Models)
COMPASS	Compass Sport
COMPASS	Compass North
COMPASS	Compass Altitude, Trailhawk, Trailhawk Elite
COMPASS	Compass Limited
JEEP	Wrangler 4-Door (JL) 4xe (JLXL74)
JEEP	Wrangler 4-Door (JL) 4xe (excludes JLXL74)
JEEP	Wrangler 2-Door (JL)(JL72) (non Rubicon models)
JEEP	Wrangler 2-Door Rubicon (JL)(JLJS72)
JEEP	Wrangler 4-Door Rubicon w/ 2.0L (JLJS72 22R) (excluding Rubicon w/ 2.0L(JLJS74 22R) and 4xe)
JEEP	Gladiator
RAM	Grand Cherokee L (WL)
RAM	Grand Cherokee Laredo (WLJH4 2'A) (WL)
RAM	Grand Cherokee Altitude (WLJH4 2'B) (WL)
RAM	Grand Cherokee Summit (WLJ74 2S) (WL)
RAM	Grand Cherokee (WL) (excludes Laredo (WLJH4 2'A & 2'B), Summit (WLJ74 2S), and 4xe)
RAM	Grand Cherokee L Laredo (WLJH5 2'A) (WL)
RAM	Grand Cherokee L Altitude (WLJH5 2'B) (WL)
RAM	Grand Cherokee L Overland (WLJ75) (WL)
RAM	Grand Cherokee L (WL) (excludes Laredo (WLJH4 2'A & 2'B) and Overland (WLJ75))
RAM	Wagoneer / Wagoneer L
RAM	Grand Wagoneer / Grand Wagoneer L
RAM	Wagoneer S Limited & Premium (BEV)
DODGE	Durango GT, GT Plus
DODGE	Durango R/T, R/T Plus, R/T 20th Anniversary, R/T Plus 20th Anniversary
DODGE	Durango SRT Hellcat
DODGE	Charger Daytona R/T (BEV)
DODGE	Charger Daytona R/T Plus (BEV)
DODGE	Charger Daytona Scat Pack (BEV)
DODGE	Hornet RT (PHEV)
DODGE	Hornet RT Plus (PHEV)
DODGE	Hornet GT (Gas)
DODGE	Hornet GT Plus (Gas)
BAM	Ram Promaster
BAM	New Ram 1500 Tradesman, Warlock, Express (DT)
BAM	New Ram 1500 Big Horn (DT) with Off-Roader Value Package (4KF)
BAM	New Ram 1500 Big Horn (DT) excludes Big Horn with Off-Roader Value Package (4KF)
BAM	New Ram 1500 Sport, Rebel (DT)
BAM	New Ram 1500 Laramie, Limited, Longhorn, Tungsten, RHO (DT)
BAM	Ram 2500/3500 Gas Models (Excludes Chassis Cab models, Diesel Engine models)
BAM	Ram 2500/3500 6.7L High Output Diesel Models (ETM) (Excludes Chassis Cab models)
BAM	Ram Chassis Cab
FIAT	500e BEV

Consumer Cash Discount Program is eligible on types of sales (I or E) and is combinable with all Retail Bonus Cash program, but is not combinable with Alternative Finance Rates. Type of Sale "L" - Lease Cash, or Alternative Consumer Cash. Before Tax discounts are manufacturer to dealer discounts. The reduced cost should be passed on as a reduction in the selling price to the customer. Applicable taxes are payable on the reduced selling price. These discounts are not to be noted as a separate line item on the Bill of Sale. The above published Finance Rates are available through RBC, TDC and Finance & LeasingBank up to 90 months. Dealer will receive a \$20 flat fee per month on their monthly finance rate.

OR

IMPORTANT - EFFECTIVE INTEREST RATE DISCLOSURE

Alternative Financing Offer. require additional disclosures in loan documentation and in advertising. If a customer chooses the Alternative Financing offer, the dealer must complete Effective Interest Rate disclosure in the loan documentation. Please see your finance institution for complete details. If a dealer advertises Alternative financing the effective interest rate (which is the foregoing difference between the Consumer Cash and the Alternative Consumer Cash available on the applicable credit as a cost of borrowing) must appear as prominently as the Alternative Financial rate. Dealers are responsible for complying with all applicable provincial laws of credit disclosure laws. Please consult your legal counsel for complete details.

New Alternative Consumer Cash Discount Program is available on Type of Sale "I" & is comprised with Alternative Finance Rates (provided above), All Paid Back Credit Card and is not combined with Dealer Delivery Charge, Type of Sale, Finance & Security Deposit and Cash and Coop Cash. The above published Alternative Finance Rates are available through UBC, Alternative Financing & Secured Credit for up to 96 months. Dealers will receive a \$200 flat fee directly from their finance source for all eligible Alternative Finance Rates. The dealer will receive a \$100 flat fee directly from their finance source for all eligible Standard (STD) Rates. The dealer will receive a \$100 flat fee directly from their finance source for all eligible Alternative Finance Rates for applicable Standard (STD) Rates and flat fee dealer reserves. *Before Tax discounts are manufactured to dealer discounts. The reduced cost should be passed on as a reduction in the selling price to the customer. Applicable taxes are payable on the reduced cost.

Bonus Cash*		Delivery Credit*	
Program 2618 / 2646		261Q02	
TYPE OF SALE		TYPE OF SALE	
1, L or E		'E' Only	
Stackable with iConsumer Cash or Lease Cash, Alternative Consumer Cash and Type of Sale 'E' Delivery Credit Program		Stackable only with Consumer Cash and Bonus Cash	
AFTER TAX		BEFORE TAX*	
		\$1,000	
		\$1,000	
		\$1,000	
		\$1,000	
		\$1,000	
		\$1,000	
		\$1,000	
		\$1,000	
		\$1,000	
		\$1,000	
		\$1,000	
		\$3,000	
		\$3,000	
		\$3,000	
		\$3,000	
		\$3,000	
\$5,000			

2024 Model Year

FCA CANADA FEBRUARY 2026 QBC RETAIL INCENTIVE PROGRAM

FCA CANADA QBC INCENTIVE LANDSCAPE

262Q02 PROGRAM PERIOD: FEBRUARY 3RD, 2026 - MARCH 2ND, 2026

2024 MODELS

PROGRAM STACKABILITY COLOR KEY

Discount Type (Before or After Tax)

DODGE	Pacifica Hybrid
	All-New Wagoneer S (BEV)
	Durango SXT, SXT Plus, GT, GT Plus, GT Premium
	Durango R/T, R/T Plus, Citadel
	Durango SRT/SRT Hellcat
	All-New Charger Daytona R/T (BEV)
	All-New Charger Daytona R/T Plus (BEV)
	All-New Charger Daytona Scat Pack (BEV)
	All-New Hornet RT EAWD (PHEV)
	All-New Hornet RT Plus EAWD (PHEV)
RAM	Hornet GT (Gas)
	Hornet GT Plus (Gas)
	Ram Promaster
	Ram Chassis Cab

***Consumer Cash Discount Program** is eligible on types of sale (1 or E) and is combinable with all Retail Bonus Cash programs but is not combinable with Alternative Finance Rates, Type of Sale "L" Lease Cash, or Alternative Consumer Cash. Before Tax discounts are manufacturer to dealer discounts. The reduced cost should be passed on as a reduction in the selling price to the customer. Applicable taxes are payable on the reduced selling price. These discounts are not to be noted as a separate line item on the Bill of Sale. The above published Finance Rates are available through RBC, TD, BMO, Auto Finance & Scotiabank. For a \$10,000 loan at 6% for 36 months you will receive a \$200 flat fee directly from your finance source to all eligible finance partners purchase finance deals with the Royal Bank of Canada, TD Auto Finance (Prime) & Scotiabank. <http://www.nochargeflatfee.com> for details.

all eligible Finance Rates purchase finance deals with the Royal Bank of Canada, TD Auto Finance or BMO Financial Group. *** See No Charge Diesel Engine Program for complete details.

***See Program Rules for Details**

OR

	Consumer Cash*	RBC, TD Auto Finance & Scotiabank					
	262Q02	Consumer Cash Finance Rates					
	TYPE OF SALE	TYPE OF SALE 1					
	1 or E	RBC, TD Auto Finance & Scotiabank APR					
	Stackable with Bonus Cash and Type of Sale "E" Cash only.	Up to 36M	Up to 48M	Up to 60M	Up to 72M	Up to 84M	Up to 96M

	Alternative Consumer Cash^	RBC, TD Auto Finance & Scotiabank					
	26AQ02	Alternative Consumer Cash Finance Rates^					
	TYPE OF SALE	TYPE OF SALE 1					
	1	RBC, TD Auto Finance & Scotiabank APR					
	Stackable with Bonus Cash Only	Up to 36M	Up to 48M	Up to 60M	Up to 72M	Up to 84M	Up to 96M

	Bonus Cash*
	Program 2618 / 2646
	TYPE OF SALE
	T, L or E
	Stackable with iConsumer Cash Lease Cash, Alternative Consumer and Type of Sale "E" Delivery Program

	Delivery Credit*
	261Q02
	TYPE OF SALE
	"E" Only

IMPORTANT - EFFECTIVE INTEREST RATE DISCLOSURE

IMPORTANT - EFFECTIVE INTEREST RATE DISCLOSURE
Alternative Finance Offers require additional disclosures in loan documentation and in advertising. If a customer chooses the Alternative Financing offer, the dealer must complete Effective Interest Rate disclosure in the loan documentation. Please contact our finance institution for completed details. It is a dealer advertisement Alternative financing, the effective interest rate (which includes the difference between the Consumer Cash and the Alternative Contract amount) on any applicable vehicle as a cost of the foregoing must appear as prominently as the Alternative Offer. Dealers are responsible for complying with all laws and regulations relating to the offering of credit products. By signing this document, you agree to be bound by the terms of this document.

Note: Alternative Consumer Cash Discount Program is eligible on Type of Sale "I" & is combinable with Alternative Finance Rates (provided above), all Retail Bonus Cash programs and is not combinable with Type of Sale "E" Delivery Credit, Type of Sale "L" Lease Cash and Consumer Cash. The above published Alternative Finance Rates are available through RBC, TD Auto Finance & Scotiabank or up to 96 months. Dealers will receive \$200 flat fee directly from their finance source for all eligible Alternative Finance Rates. Dealer finance deals will be arranged through the Royal Bank of Canada, TD Auto Finance (Prime) & Scotiabank. Contact the qualifying finance source for details. Applicable taxes are the responsibility of the dealer. The applicable tax rate is determined by the dealer. The reduced cost should be passed as a reduction in the selling price to the customer. Applicable taxes are payable on the reduced cost.

Version 1: February 3rd, 2022

Finance Non- Prime Rate Landscapes



2026 Model Year
FCA CANADA FEBRUARY 2026 QBC RETAIL INCENTIVE PROGRAM

FCA CANADA QBC INCENTIVE LANDSCAPE

262Q02 PROGRAM PERIOD: FEBRUARY 3RD, 2026 - MARCH 2ND, 2026

2026 MODELS	
PROGRAM STACKABILITY COLOR KEY	
Discount Type (Before or After Tax)	
CHRYSLER	Grand Caravan SXT Pacifica PHEV Pacifica (excluding PHEV) Compass Sport Compass North Compass North w/ Altitude Package (ADZ) Compass Trailhawk Compass Limited Cherokee Base (KMJL74) Cherokee (excluding Base (KMJL74)) Wrangler 2-Door (JL) (JLJL72) (non Rubicon models) Wrangler 2-Door Rubicon (JL) (JLJS72) Wrangler 4-Door (excluding 392 and 4xe Models) Wrangler 4-Door MOAB 392 (JLJX74) Gladiator Sport S, Willys, Sahara, Willys '41 (JTJL98) Gladiator (excluding Sport S, Willys, Sahara, Willys '41 (JTJL98)) Grand Cherokee/Grand Cherokee L Laredo/Laredo X (CPOS 22/23P) Grand Cherokee/Grand Cherokee L Altitude (CPOS 2B5) Grand Cherokee/Grand Cherokee L Limited/Limited Reserve/Summit (CPOS 2C6/2C1/2C3) Grand Wagoneer / Grand Wagoneer L
JEEP	Durango SXT, GT, GT Plus Durango GT Hemi V8 Plus, GT Hemi V8 Premium Durango SRT Hellcat Charger 2-Door & 4-Door (ICE)
DODGE	Ram ProMaster Ram 1500 Tradesman, Express, Warlock Ram 1500 Big Horn Ram 1500 Sport, Rebel Ram 1500 Laramie (DT6P98) Ram 1500 Laramie, Limited, Longhorn, Tungsten, RHO (excluding Laramie (DT6P98)) Ram 2500 Power Wagon Crew Cab (DJ7X91 2UP) Ram 2500/3500 Gas Models (excl 2500 Power Wagon Crew Cab (DJ7X91 2UP), Chassis Cab Models) Ram 2500/3500 Diesel Models (excl Chassis Cab Models) Ram Chassis Cab
RAM	\$6,500 \$6,000 \$8,250 \$11,500 \$7,000 \$5,000

NON-PRIME CORE INCENTIVE RULES											
Non Prime Consumer Cash*		KEY 6 OR		KEY 5 OR		KEY 4 OR		KEY 3 OR		STAR 6 OR	
262QN2											
TYPE OF SALE		Special TD Auto Finance (Non-prime)		Scotia Dealer Advantage (Non-prime) (Stackable with Non-prime Consumer Cash)**		TYPE OF SALE 1					
TYPE OF SALE		Special APR		Special APR		Special APR		Special APR		Special APR	
1 or E		Up to 84M		Up to 84M		Up to 84M		Up to 84M		Up to 84M	
Stackable with Bonus Cash and Type of Sale "E" Cash only.											
BEFORE TAX ^{**}		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
\$3,500		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
\$4,000		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
\$4,000		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
\$5,250		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
\$6,000		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
\$7,500		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
\$9,000		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
\$15,500		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
\$6,500		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
\$6,000		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
\$8,250		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
\$11,500		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
\$7,000		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
\$5,000		6.99% OR		7.99% OR		16.99% OR		20.09% OR		6.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.99% OR		11.99% OR		16.99% OR		20.09% OR		8.99% OR	
		8.9									

25 Model Year

FCA CANADA FEBRUARY 2026 QBC RETAIL INCENTIVE PROGRAM

FCA CANADA QBC INCENTIVE LANDSCAPE

262Q02 PROGRAM PERIOD: FEBRUARY 3RD, 2026 - MARCH 2ND, 2026

"Note: The above published Non-prime Finance Rates are available with TD Auto Finance (Non-prime) & Scotia Dealer Advantage (SDA) for up to 84-months and are combinable with Non Prime Consumer Cash, Bonus Cash and Employee Pricing Plus. SDA Star 6 Non-Prime Finance Rates are available for up to 96-months, please contact your SDA area Sales Manager for full terms and conditions. *Dealers will receive a \$200 flat fee from directly from their finance source for all eligible Non-prime Finance Rates purchase finance deals with TD Auto Finance (Non-prime) or Scotia Dealer Advantage (SDA). Contact the qualifying finance source for applicable Standard (STD) rates and flat fee dealer reserves. **Before Tax discounts are manufacturer to dealer discounts. The reduced cost should be passed on as a reduction in the selling price to the customer. Applicable taxes are payable on the reduced selling price. These discounts are not to be applied as a separate line item on the Bill of Sale. *** See No Charge Diesel Engine Program for complete details.

Stackable Consumer Cash Discount Program is eligible on types of sale (1 or E) & is combinable with Consumer Cash Finance Rates (provided above), all Retail Bonus Cash programs during the program period and is not combinable with Type of Sale "L" Lease Cash, and Alternative Finance Consumer Cash.

***See Program Rules for Details**

Version 1: February 3rd, 2026

2024 Model Year

FCA CANADA FEBRUARY 2026 QBC RETAIL INCENTIVE PROGRAM

FCA CANADA QBC INCENTIVE LANDSCAPE

262Q02 PROGRAM PERIOD: FEBRUARY 3RD, 2026 - MARCH 2ND, 2026

2024 MODELS

PROGRAM STACKABILITY COLOR KEY

NON-PRIME CORE INCENTIVE RULES																			
	Non Prime Consumer Cash*	+	KEY 6 OR	KEY 5 OR	KEY 4 OR	KEY 3 OR	STAR 6 OR	STAR 5 OR	STAR 4 OR	STAR 3 OR									
	262QN2	+	Special TD Auto Finance (Non-prime)								Scotia Dealer Advantage (Non-prime) (Stackable with Non-prime Consumer Cash)**								
	TYPE OF SALE 1 or E										TYPE OF SALE 1								
	Stackable with Bonus Cash and Type of Sale "E" Cash only.																		
	BEFORE TAX ~																		
	MSRP % Off Discount (P2619B2)		8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
	\$8,000		8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
	\$9,500		6.99% OR	7.99% OR	16.99% OR	20.09% OR	6.99% OR	7.99% OR	16.99% OR	20.09% OR									
	\$16,000		6.99% OR	7.99% OR	16.99% OR	20.09% OR	6.99% OR	7.99% OR	16.99% OR	20.09% OR									
	MSRP % Off Discount (P2619A2)		6.99% OR	7.99% OR	16.99% OR	20.09% OR	6.99% OR	7.99% OR	16.99% OR	20.09% OR									
	MSRP % Off Discount (P2619A2)		8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
	MSRP % Off Discount (P2619A2)		8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
	\$8,500		8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
	\$10,000		8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
	\$3,500		8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
	\$5,500		8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
			8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									
			8.99% OR	11.99% OR	16.99% OR	20.09% OR	8.99% OR	11.99% OR	16.99% OR	20.09% OR									

COMMENTS

Note: The above published Non-prime Finance Rates are available with TD Auto Finance (Non-prime) & Scotia Dealer Advantage (SDA) for up to 84-months and are combinable with Non Prime Consumer Cash, Bonus Cash and Employee Pricing Plus. SDA Star 6 Non-Prime Finance Rates are available for up to 96-months, please contact your SDA area Sales Manager for full terms and conditions. *Dealers will receive a \$200 flat fee from directly from their finance source for all eligible Non-prime Finance Rates purchased through dealer finance deals with TD Auto Finance (Non-prime) or Scotia Dealer Advantage (SDA). Contact the qualifying finance source for applicable Standard (STD) Rates and flat fee dealer reserves. **Before Tax discounts are manufacturer to dealer discounts. The reduced cost should be passed on as a reduction in the selling price to the customer. Applicable taxes are payable on the reduced selling price. These discounts are not to be noted as a separate line item on the Bill of Sale. *** See No-charge Diesel Engine Program for complete details.

Stackable Consumer Cash Discount Program is eligible on types of sale (1 or E) & is combinable with Consumer Cash Finance Rates (provided above), all Retail Bonus Cash programs during the program period and is not combinable with Type of Sale "L" Lease Cash, and Alternative Finance Consumer Cash.

***See Program Rules for Details**

Version 1: February 3rd, 2026

Lease Landscapes

 STELLANTIS

2026 Model Year
FCA CANADA FEBRUARY 2026 QBC RETAIL LEASE INCENTIVE PROGRAM

FCA QBC LEASE PROGRAM INCENTIVE LANDSCAPE

262QL2 PROGRAM PERIOD: FEBRUARY 3RD, 2026 - MARCH 2ND, 2026

**2026
MODEL YEAR**

PROGRAM STACKABILITY COLOR KEY

Discount Type (Before or After Tax)

Grand Caravan SXT
Pacifica PHEV
Pacifica (excluding PHEV)
Compass Sport
Compass North
Compass North w/ Altitude Package (ADZ)
Compass Trailhawk
Compass Limited
Cherokee Base (KMJL74)
Cherokee (excluding Base (KMJL74))
Wrangler 2-Door (JL) (JUL72) (non Rubicon models)
Wrangler 2-Door Rubicon (JL) (JUL72)
Wrangler 4-Door (excluding 392 and 4xe Models)
Wrangler 4-Door MOAB 392 (JLX74)
Gladiator Sport S, Willys, Sahara, Willys '41 (JTJL98)
Gladiator (excluding Sport S, Willys, Sahara, Willys '41 (JTJL98))
Grand Wagoneer/Grand Wagoneer L
Durango SXT, GT, GT Plus
Durango GT Hemi V8 Plus, GT Hemi V8 Premium
Durango SRT Hellcat
Charger 2-Door & 4-Door (ICE)
Ram 1500 Tradesman, Express, Warlock
Ram 1500 Big Horn
Ram 1500 Sport, Rebel
Ram 1500 Laramie (DT6P98)
Ram 1500 Laramie, Limited, Longhorn, Tungsten, RHO (excluding Laramie (DT6P98))
Ram 2500 Power Wagon Crew Cab (DJ7X91 2UP)
Ram 2500/3500 Gas Models (excl 2500 Power Wagon Crew Cab (DJ7X91 2UP), Chassis Cab Models)
Ram 2500/3500 Diesel Models (excl Chassis Cab Models)

Lease Cash		SCI Lease Corp									
262QL2		SCI Standard Rate Lease Finance Rates (Stackable with Lease Cash)									
TYPE OF SALE		TYPE OF SALE L									
L		SCI Lease Corp Lease APR									
		Up to 24M	Up to 27M	Up to 36M	Up to 39M	Up to 42M	Up to 48M	Up to 51M	Up to 54M	Up to 60M	
BEFORE TAX*		-	-	-	-	-	-	-	-	-	-
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
✓		-	-	-	-	-	-	-	-	-	-
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$3,500		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$4,000		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$4,000		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
		-	-	-	-	-	-	-	-	-	-
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
		-	-	-	-	-	-	-	-	-	-
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
✓ \$5,250		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
✓ \$6,000		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
		-	-	-	-	-	-	-	-	-	-
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
✓ 8.79% 8.79% 8.29% 8.29% 8.29% 8.29% 8.29% 8.29% 8.29% 8.29% 8.29%		-	-	-	-	-	-	-	-	-	-
✓ \$7,500		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
✓ \$9,000		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
✓ \$15,500		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
		-	-	-	-	-	-	-	-	-	-
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
		-	-	-	-	-	-	-	-	-	-
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
		-	-	-	-	-	-	-	-	-	-
		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$6,500		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$6,000		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$8,250		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$11,500		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$7,000		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%
\$5,000		8.79%	8.79%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%	8.29%

Type of Sale "L" Lease Cash is for Lease transactions only and is not stackable with:

- SCI Alternative Lease Finance Rates
- Consumer Cash
- Alternative Consumer Cash
- Alternative Lease Cash
- Subvented Finance Rates

The above published Lease Rates are available through SCI Lease Corp for up to 60 months and are combinable with Type of Sale "L" Lease Cash and all other Retail Bonus Cash programs but not combinable with Consumer Cash, Alternative Consumer Cash or Alternative Lease Cash. Dealers will receive a \$200 flat fee (Includes Tax) directly from SCI Lease Corp for all eligible funded lease deals with SCI Lease Corp. Contact the qualifying finance source for applicable Standard (STD) Rates. The above published rates are not to be applied toward the total purchase price with applicable taxes calculated before the customer. Applicable taxes are payable on the reduced selling price. These discounts are not to be noted as a separate line item on the Bill of Sale. †After Tax discounts are applied as consideration received from the customer and are to be applied toward the total purchase price with applicable taxes calculated before the After Tax discount is applied. As such, these types of discounts are to be clearly shown as a line item on the Bill of Sale and Dealers are encouraged to advise the customer that it is an After Tax Discount. This could be in the form of a written statement directly on the bill of sale or invoice that simply states "Includes Tax" or "Tax Included" next to the rebate amount.

OR

Alternative Lease Cash		SCI Lease Corp									
26AQL2		SCI Alternative Lease Finance Rates (Stackable with Alternative Lease Cash)									
TYPE OF SALE		TYPE OF SALE L									
L		SCI Lease Corp Lease APR									
Stackable with Bonus Cash Only		Up to 24M	Up to 27M	Up to 36M	Up to 39M	Up to 42M	Up to 48M	Up to 51M	Up to 54M	Up to 60M	
BEFORE TAX*		-	-	-	-	-	-	-	-	-	-
		4.99%	4.99%	5.49%	5.49%	5.49%	6.49%	6.49%	6.49%	6.49%	6.99%
		-	-	-	-	-	-	-	-	-	-
		3.49%	3.49%	4.49%	4.49%	4.49%	5.49%	5.49%	5.49%	5.49%	6.49%
		-	-	-	-	-	-	-	-	-	-
		✓ 1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%
		-	-	-	-	-	-	-	-	-	-
		✓ 1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%
		-	-	-	-	-	-	-	-	-	-
		✓ 1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%	1.99%
		-	-	-	-	-	-	-	-	-	-
		2.99%	2.99%	2.99%	2.99%	2.99%	2.99%	2.99%	2.99%	2.99%	3.99%
		-	-	-	-	-	-	-	-	-	-
		2.99%	2.99%	2.99%	2.99%	2.99%	2.99%	2.99%	2.99%	2.99%	3.99%
		-	-	-	-	-	-	-	-	-	-
		5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	6.99%
		-	-	-	-	-	-	-	-	-	-
		2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	4.99%
		-	-	-	-	-	-	-	-	-	-
		2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	4.99%
		-	-	-	-	-	-	-	-	-	-
		2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	2.49%	4.99%
		-	-	-	-	-	-	-	-	-	-
		5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	6.99%
		-	-	-	-	-	-	-	-	-	-
		5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	6.99%
		-	-	-	-	-	-	-	-	-	-
		5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	5.99%	6.99%
		-	-	-	-	-	-	-	-	-	-
		5.99%	5.99%	5.99%	5.99%						

*See Program Rules for Details