

BUDT 730

Data, Models and Decisions

Lecture 7

Hypothesis Testing (I)

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Learning Objective

- Learn the principles of hypothesis testing
 - Construct the null and alternative hypotheses for business cases
 - Distinguish between two different types of errors: Type I and Type II
 - Learn how to interpret the two errors
 - Perform a hypothesis test for the population mean
-
- Data Files:
 - 2003salary.xlsx
 - AluminumSheet.xlsx
 - Beverage Bottling.xlsx

Examples and R Functions

- Four examples:
 - Example 1 - CEO Salary, Data set: 2003Salary.xlsx
 - Example 2 - Aluminum Sheet, Data set: AluminumSheet.xlsx
 - Example 3 – Meal Service problem, No data
 - Example4 – Bottling filling problem, Data set: Beverage Bottling.xlsx
- R libraries and functions for the examples:

| Package Name | Function Name |
|------------------|--|
| built-in package | <code>pnorm()</code> , <code>pt()</code> |
| built-in package | <code>qnorm()</code> , <code>qt()</code> |
| built-in package | <code>t.test()</code> |

Concepts of Hypothesis Testing



“I’ve narrowed it down to two hypothesis:
it grew, or we shrunk.”

Credit: Dr. Pieter Tans, NOAA/ESRL (www.esrl.noaa.gov/gmd/ccgg/trends/) and Dr. Ralph Keeling, Scripps Institution of Oceanography (scrippsco2.ucsd.edu/)

Recall Meal Service Problem

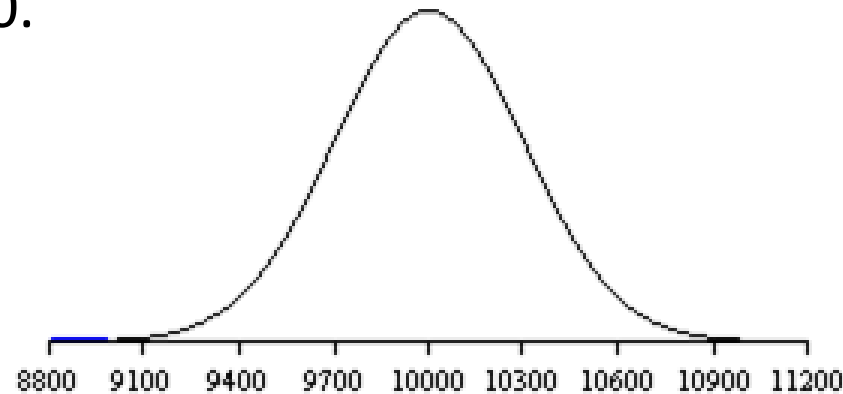
- A government contractor provided services to the military in a troubled region.
 - Average of 10,000 daily meals provided.
 - Operations lasted 300 days
 - Cost: \$10/meal
 - Total charged: \$30 million
- The government believes that the charges of the contractor are too high.
- The government obtains a random sample of 30 days
 - Average number of meals for 30 days: 8,983 Meals Served
 - Suppose that **population standard deviation** is 1643.17 meals per day

What is the government trying to determine?

Cost of Service and the CLT

How likely is it to obtain a number as small as 8,983 if the contractor's claim was true?

Answer: Invoking the CLT, \bar{X} has a normal distribution, with mean 10,000 and a standard deviation of 300.



$$P(\bar{X} \leq 8,983) = \text{NORM.DIST}(8983, 10000, 300, 1) = 0.00035$$

$$P\left(Z \leq \frac{8,983 - 10,000}{300}\right) = \text{NORM.S.DIST}(-3.39) = 0.00035$$

Hypothesis Testing

- Hypothesis testing can be applied to a wide class of problems.
- It enables us to arrive at statistical conclusions about an uncertain outcome
 - Is the production under control?
 - Is a company's tax filing fraudulent?
 - Did the marketing campaign result in higher brand awareness?
- The goal:
 - We want to make a decision in favor of one out of two possible scenarios using only limited amounts of information

Concepts in Hypothesis Testing

- Construct a set of two hypotheses:
 - H_0 (Null Hypothesis): Baseline case, conservative, status quo
 - H_a or H_1 (Alternative Hypothesis): The thing we are trying to prove, innovative, new idea, headline of the newspaper article/study title
- Note that the two hypotheses divide all possible outcomes into two non-overlapping sets.
- That is, H_0 and H_a are complements
 - H_0 and H_a must be mutually exclusive (i.e., non-overlapping)
 - H_0 and H_a must be collectively exhaustive (i.e., cover all possibilities)

Constructing Hypothesis

- Example
 - H_0 (Null Hypothesis): the marketing campaign did not improve brand awareness
 - H_a (Alternative Hypothesis): the marketing campaign improved brand awareness

Statistically Speaking

μ_{old} = previous brand awareness

μ_{new} = new brand awareness

- H_0 (Null Hypothesis): $\mu_{new} \leq \mu_{old}$
- H_a (Alternative Hypothesis): $\mu_{new} > \mu_{old}$

Concepts in Hypothesis Testing

- In this course, we will focus on **hypothesis testing on population parameters (μ or p)**.
- **Decision is always given in terms of the null hypothesis:**
 - **Reject H_0 or fail to reject H_0** ; we never conclude "reject H_a ", or "accept H_a ".
 - We reject H_0 because our sample provided evidence against it
 - Interpretation in practice: H_a MAY be true.
 - We fail to reject H_0 because our sample didn't provide enough evidence against it
 - Technically, this does not necessarily mean that H_0 is true
 - Interpretation in practice: H_0 MAY be true.

Confidence Intervals vs. Hypothesis Testing

Confidence interval

- Goal: Estimate an unknown population parameter with sampling distribution
- Procedure: Collect a random sample and compute confidence interval
- Decision: “we are 95% confident that the population mean, μ is in [0.1, 0.9] “

Hypothesis test

- Goal: Test a hypothesis about a specific population parameter.
 - $H_0: \mu = 0.5, H_a: \mu \neq 0.5$
- Procedure: Collect random sample and determine whether to reject the null hypothesis
- Decision: “ we reject (or fail to reject) the null hypothesis at 5% significance level “

Example: CEO Salary

- Suppose that average annual percentage salary increase for CEOs of mid-size corporations was 7% from 1999 to 2002
- For the 2003, due to a worsening economic situation, we hypothesize that the average salary increase was lower than in the previous years
- Let μ be the average salary increase in 2003, what is H_a ?
 - $\mu = 7\%$
 - $\mu > 7\%$
 - $\mu < 7\%$
 - $\mu \neq 7\%$

What is the difference between the two statements?

- ... we hypothesize that the average salary increase was lower (greater) than in the previous years (previous years average was 7%)
 $H_a: \mu < (>) 7\%$
- ... we hypothesize that the average salary increase was different than in the previous years (previous years average was 7%)
 $H_a: \mu \neq 7\%$

One-Tailed vs. Two-Tailed Tests

- The hypothesis test are either one tailed or two tailed
 - If we are only interested in changes in one direction, we use a **one-tailed test**, which is supported only by evidence in a single direction, framed as $<$ or $>$
 - $H_0: \mu \geq$ (or \leq) 7%
 - $H_a: \mu <$ (or $>$) 7%
 - If we are interested in changes in any direction, we use a **two-tailed test**, which is supported by evidence in either direction, framed as \neq
 - $H_0: \mu = 7\%$
 - $H_a: \mu \neq 7\%$
- **The null must include '='**
 - The hypothesized population mean = 7% for both tests.
- In general, we first set up the alternative hypothesis and the null is the complement of it.

Example: Aluminum Sheets

- An aircraft manufacturer needs to buy aluminum sheets with an average thickness of **0.05 inches**
- The manufacturer knows that significantly thinner sheets would be unsafe and thicker sheets would be too heavy
- A random sample of **100 sheets** from a potential supplier is collected and the thickness of each sheet in the sample is measured and recorded.
- The manufacturer needs to decide whether to hire the supplier or not based on the sample.
- Write a research hypothesis test for this problem: Identify the null hypothesis and the alternative hypothesis. What test should be run for the problem?

Example: Aluminum Sheets

- Identify the null hypothesis and the alternative hypothesis
 - Let μ be the mean thickness of aluminum sheets.
 - $H_0: \mu = 0.05$
 - $H_a: \mu \neq 0.05$
- The hypothesis test is two-tailed.

General Procedure for Hypothesis Tests

1. Construct H_0 and H_1
 - Identify the parameter of interest: **mean, proportion, ...**
 - **H_0** (Null Hypothesis): Baseline case, conservative, status quo
 - **H_a** (Alternative Hypothesis): The thing we are trying to prove, innovative, new idea
 - Determine whether the test is **one-tailed** or **two-tailed**
 - Choose a **significance level α** (0.01=1%, 0.05=5%, 0.1=10%)
2. Compute the value of test statistics
3. Choose an appropriate test statistic and perform the test using sample data:
 - **Critical value** method
 - **p-value** method
4. Interpret the results: **Reject H_0** or **fail to reject H_0**

Type I and Type II Errors



Type I & II Errors

- Type I Error
 - Reject the null hypothesis, even though it's true
 - CEO salary: “conclude that the average salary increase is less than 7%, while in reality it is the usual 7%”
- Type II Error
 - Fail to reject the null, even though it's false
 - CEO salary: “conclude that the average salary increase is the usual 7%, while in reality it is lower”

| | Null hypothesis is TRUE | Null hypothesis is FALSE |
|--------------------------------|----------------------------------|----------------------------------|
| Reject null hypothesis | Type I Error (False positive) | Correct outcome! (True positive) |
| Fail to reject null hypothesis | Correct outcome! (True negative) | Type II Error (False negative) |

Type I & II Errors

- Identify the Type I and Type II errors for the aluminum sheet problem
 - Type I error:
 - Type II error

Type I & II Errors

- Identify the Type I and Type II errors for the aluminum sheet problem
 - Type I error: We conclude that the average thickness is not equal to 0.05 inches and do not hire the supplier, while in fact it is 0.05 inches.
 - Type II error: We conclude that the average thickness is equal to 0.05 inches and hire the supplier, while in fact it is NOT equal to 0.05 inches.

Setting the Significance Level

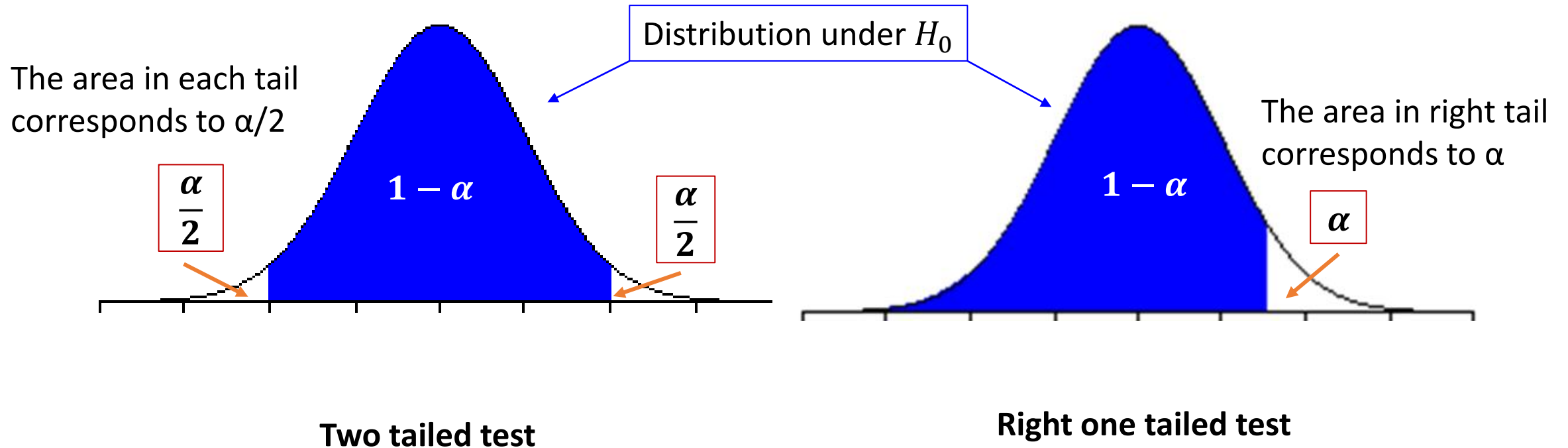
- **Level of significance α :** The probability of Type I error that the researcher is willing to tolerate.
 - Given that H_0 is true, what is your tolerance for rejecting it? 1% of the time?
5% of the time?
- Predetermined by the analyst -must be set before data collection and analysis
- In hypothesis testing we are primarily concerned with “controlling” the Type I Error
 - We often set $\alpha = 5\%$ (or smaller)

Significance Level α

Recall that the null must include '=': ex) $\mu = 7\%$ or $\mu = 0.05$

We assume that the null is true and perform hypothesis testing under H_0 .

Therefore, the decision is always given in terms of the null hypothesis: Reject H_0 or fail to reject H_0



Type I vs. II Errors

- We are “less concerned” with the Type II Error
- The evaluation of the Type II error is not straightforward.
 - The burden of proving H_a is true is on the researcher
- Ideally probability of Type I error should be low. However, **if α is set very low, then the probability of Type II error is high**
- Similarly, if the probability of Type II error is set very low, then the probability of Type I error is high
- Need to strike the right balance between Type I and Type II errors

Type I & II Errors (10/6(W))

- In making the tradeoff between likelihood of Type I and Type II errors and setting α , **what should be considered?**
 - We must consider the costs of making a Type I error relative to the cost of making a Type II error.
 - **If the cost of making a Type I error is high** (relative to the cost of Type II error), then **the level of significance should be low.**

Hypothesis Test

Population Mean

$$H_0: \mu = \mu_0?$$

Test Statistic for Test of Mean

- μ_0 is the hypothesized population mean

$$H_0: \mu = \mu_0 \quad H_a: \mu \neq \mu_0$$

$$H_0: \mu \geq \mu_0 \quad H_a: \mu < \mu_0$$

$$H_0: \mu \leq \mu_0 \quad H_a: \mu > \mu_0$$

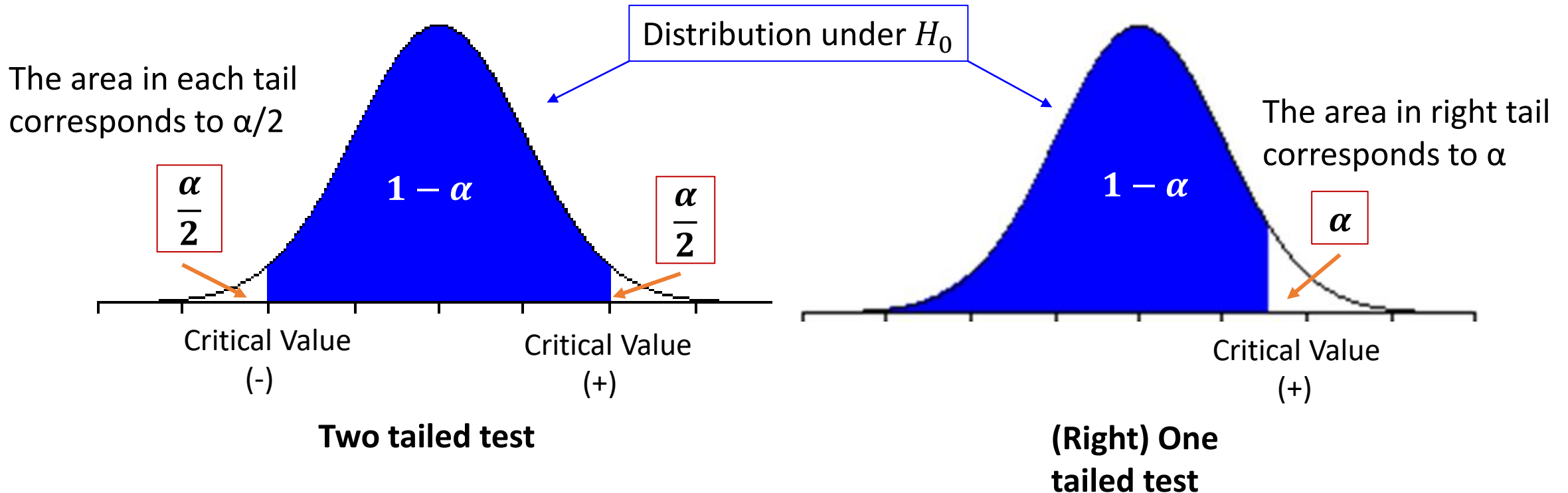
- For a population mean with **unknown standard deviation**, we run the t-test. The formula of the test statistic is

$$T = \frac{\bar{X} - \mu_0}{\frac{s}{\sqrt{n}}}$$

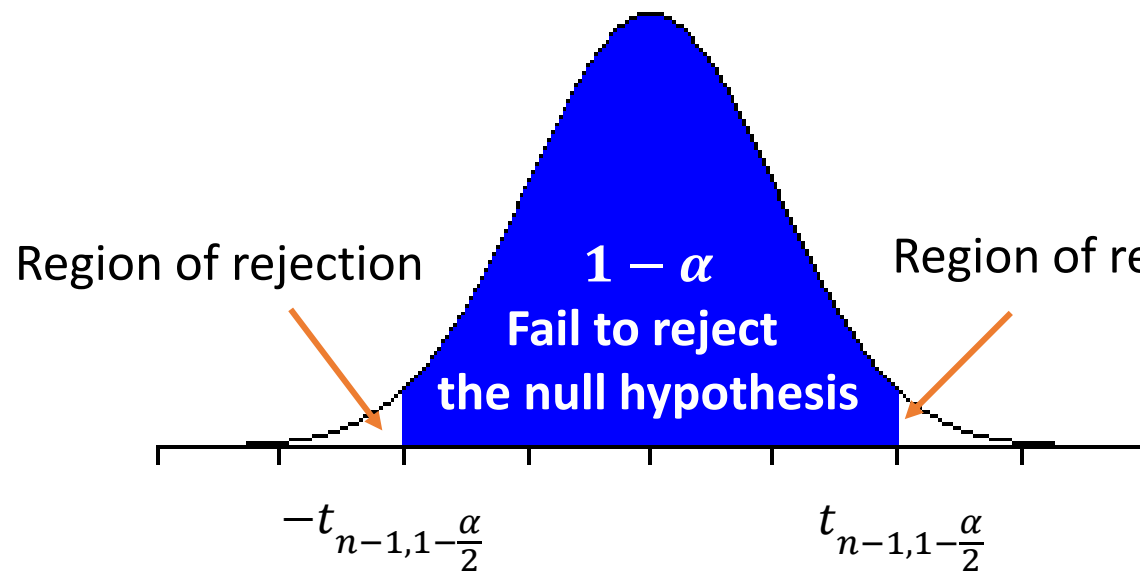
- The test statistic has a t-distribution with $(n - 1)$ degrees of freedom.
- The closer the sample statistic is to zero, the more **unlikely** it is to reject the null hypothesis.
- **It the population standard deviation is known, use Z-test**

Method 1: Critical Value

- A critical value is the standard score such that the area in the tail on the opposite side of the critical value (or values) from zero equals the corresponding significance level, α
- The value depends on whether the hypothesis test is one-tailed or two-tailed



Method 1: Critical Value Method for the T-test



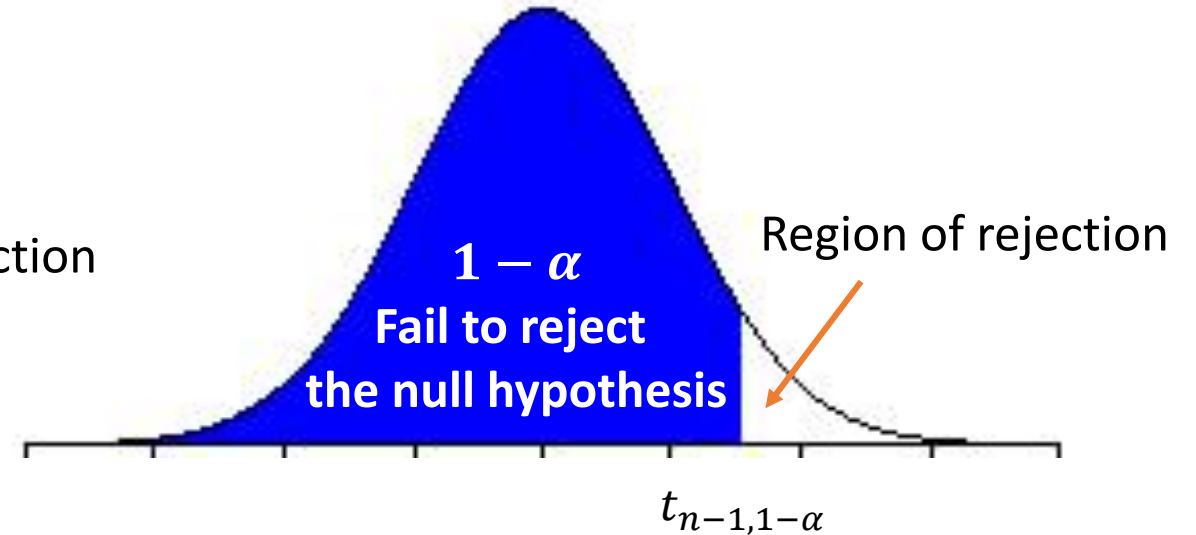
Two tailed test:

$$H_0: \mu = \mu_0$$

$$H_a: \mu \neq \mu_0$$

The null hypothesis is rejected if

$$|\mathbf{t\text{-}value}| > t_{n-1, 1-\frac{\alpha}{2}}$$



Right One tailed test:

$$H_0: \mu \leq \mu_0$$

$$H_a: \mu > \mu_0$$

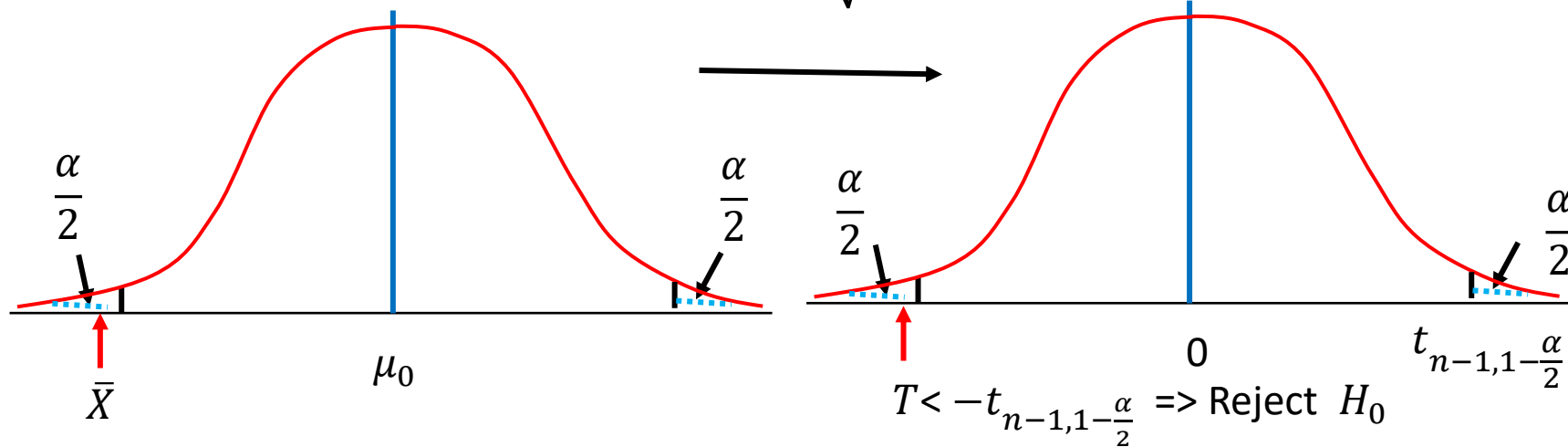
The null hypothesis is rejected if

$$\mathbf{t\text{-}value} > t_{n-1, 1-\alpha}$$

Two Tailed Hypothesis Test for the Mean

$$H_0: \mu = \mu_0, H_a: \mu \neq \mu_0$$

$$T = \frac{\bar{X} - \mu_0}{\frac{s}{\sqrt{n}}}$$

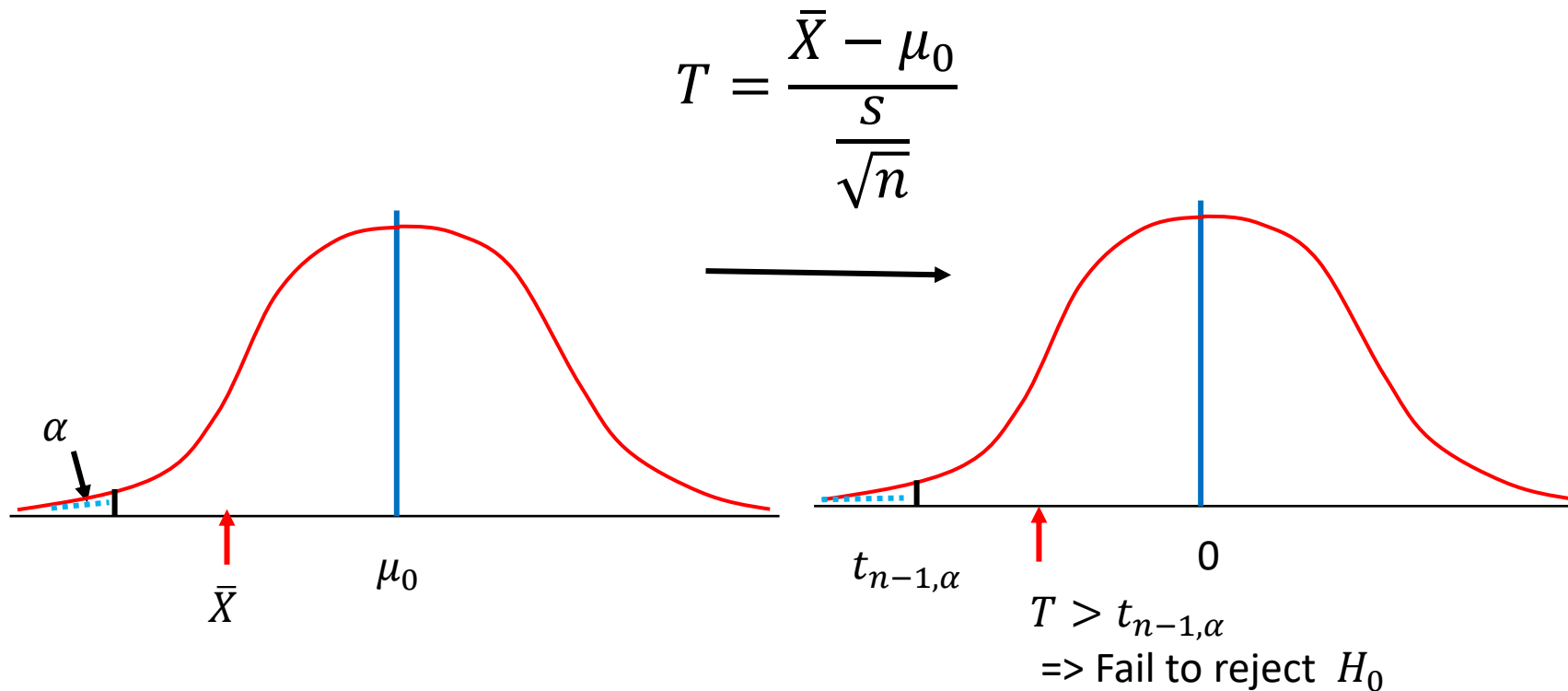


Distribution of \bar{X} under $H_0: N(\mu_0, \sigma/\sqrt{n})$

t-distribution with $df=n-1$

Left One Tailed Hypothesis Test for the Mean

$$H_0: \mu \geq \mu_0, H_a: \mu < \mu_0$$

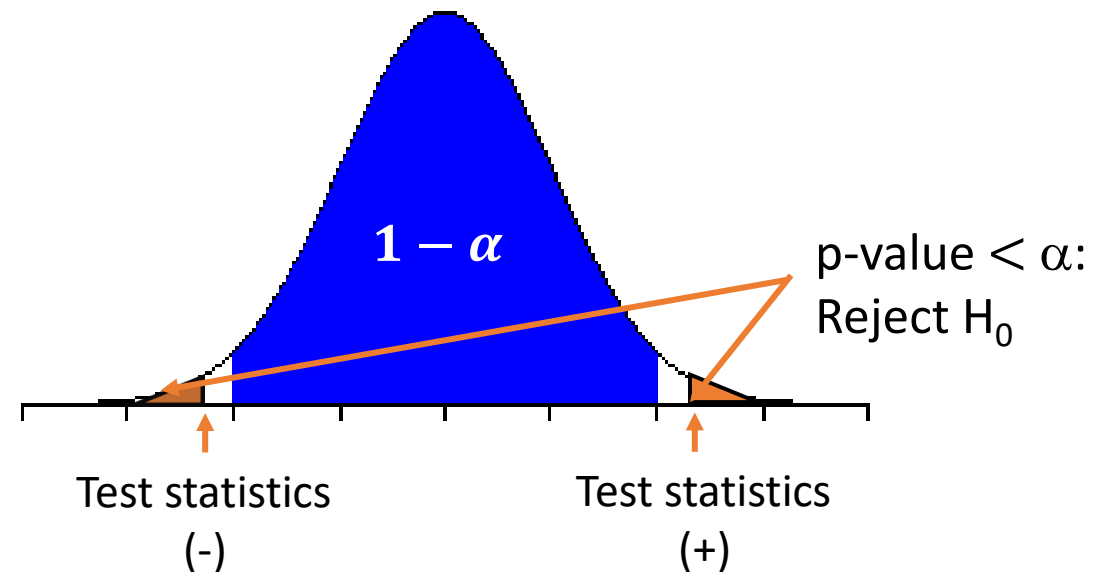
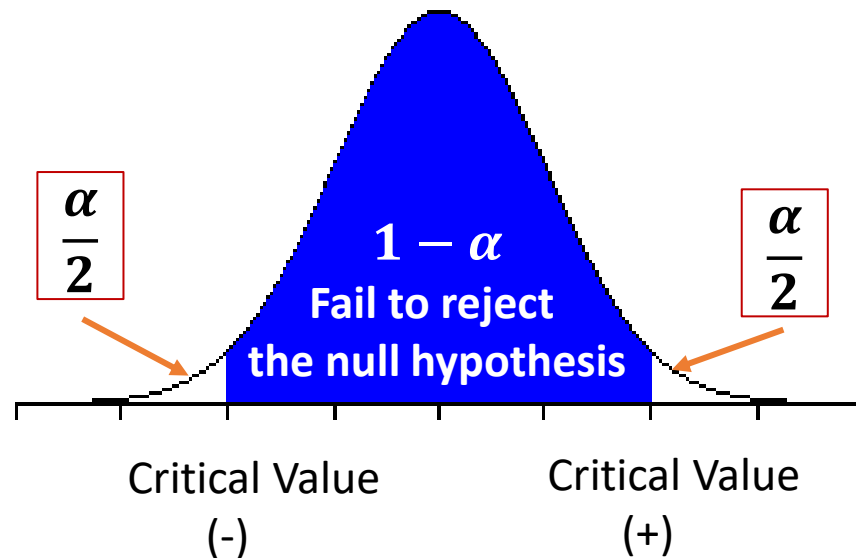


Distribution of \bar{X} under $H_0: N(\mu_0, \sigma/\sqrt{n})$

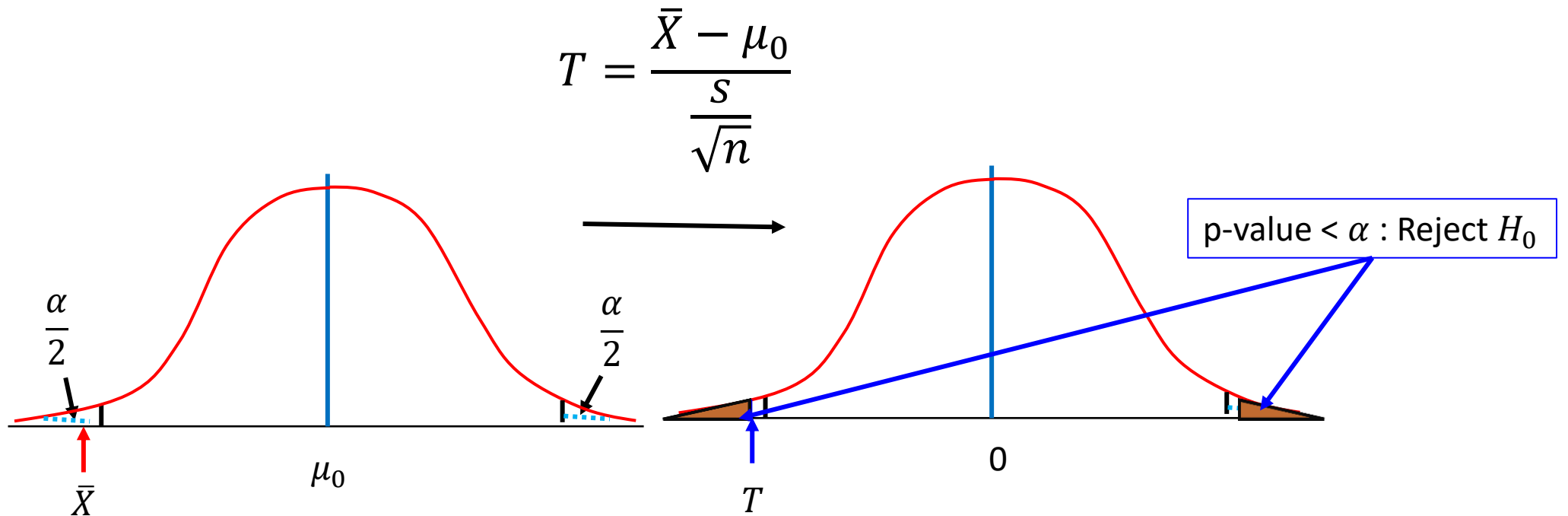
t- distribution with $df=n-1$

Method 2: p-value

- The p-value is the probability of observing something as extreme as the test statistic assuming the null hypothesis is true
- We compute the p-value based on the test statistic and number of tails.
- If the p-value $< \alpha$, reject H_0
- If the p-value $\geq \alpha$, do not reject H_0



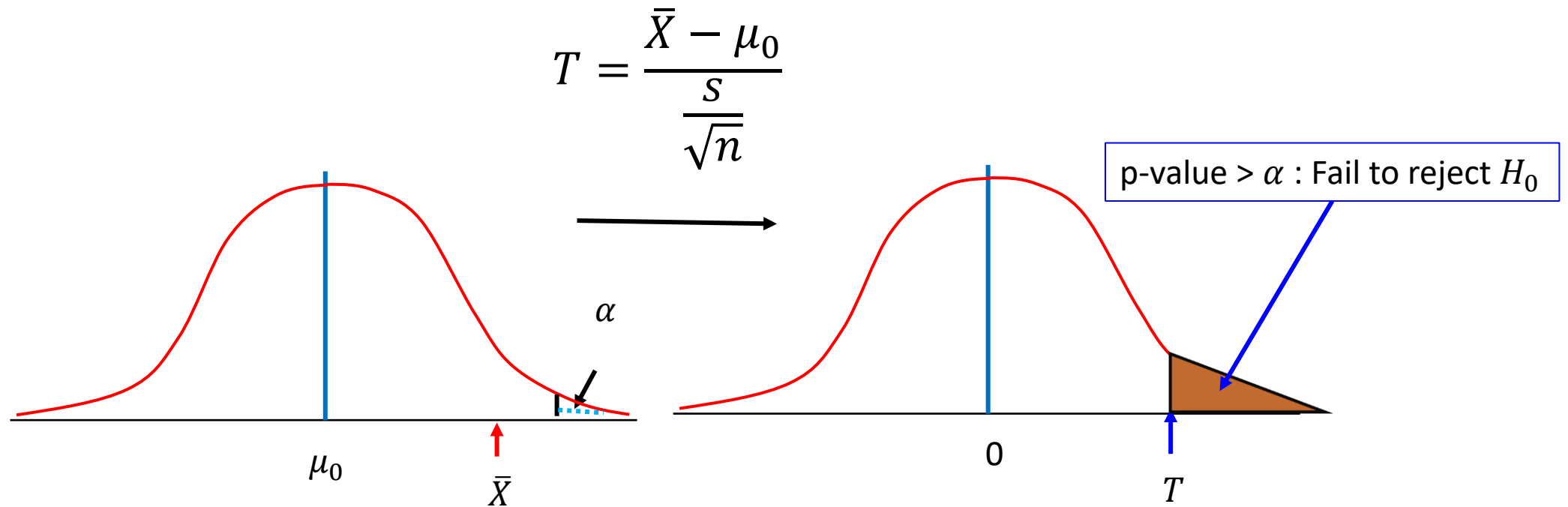
Two Tailed Hypothesis Test for the Mean



Distribution of \bar{X} under H_0 : $N(\mu_0, \sigma/\sqrt{n})$

t-distribution with $df = n - 1$

Right One Tailed Hypothesis Test for the Mean



Distribution of \bar{X} under H_0 : $N(\mu_0, \sigma/\sqrt{n})$

t-distribution with $df = n - 1$

Interpretation of p-value

p-value means:

1. Assuming that the null hypothesis is true
2. there is a $100(p\text{-value})$ percent chance
3. that we would get a result this extreme (point estimate), or more

Example: CEO Salary

- Suppose that average annual percentage salary increase for CEOs of mid-size corporations was 7% from 1999 to 2002
- For the 2003, due to a worsening economic situation, we hypothesize that the average salary increase was lower than in the previous years
- Use dataset 'From Excel' in R
- Import '2003Salary.xlsx'
- Summary statistics of 'Salary Increase':
 - Sample size (n) = 9
 - Sample mean (\bar{X}) = 0.055 = 5.5%
 - Sample stdev. (s) = 0.039 = 3.9%

| X2003Salary | | |
|-------------|-------------|-----------------|
| Filter | | |
| | Observation | Salary Increase |
| 1 | 1 | 0.0410 |
| 2 | 2 | 0.0117 |
| 3 | 3 | 0.0573 |
| 4 | 4 | 0.0883 |
| 5 | 5 | 0.0860 |
| 6 | 6 | 0.1020 |
| 7 | 7 | -0.0155 |
| 8 | 8 | 0.0430 |
| 9 | 9 | 0.0829 |

Example: CEO Salary

- Step 1: We have identified the null hypothesis and the alternative hypothesis
 - $H_0: \mu \geq 7\%$
 - $H_a: \mu < 7\%$
 - We have identified that the hypothesis test is a one-sided test
 - Set the significance level α to 5%
- Compute t- value, critical value, and p-value and make a decision
 - Note: we assume that the random variable Salary Increase follows a normal distribution.

Example: CEO Salary

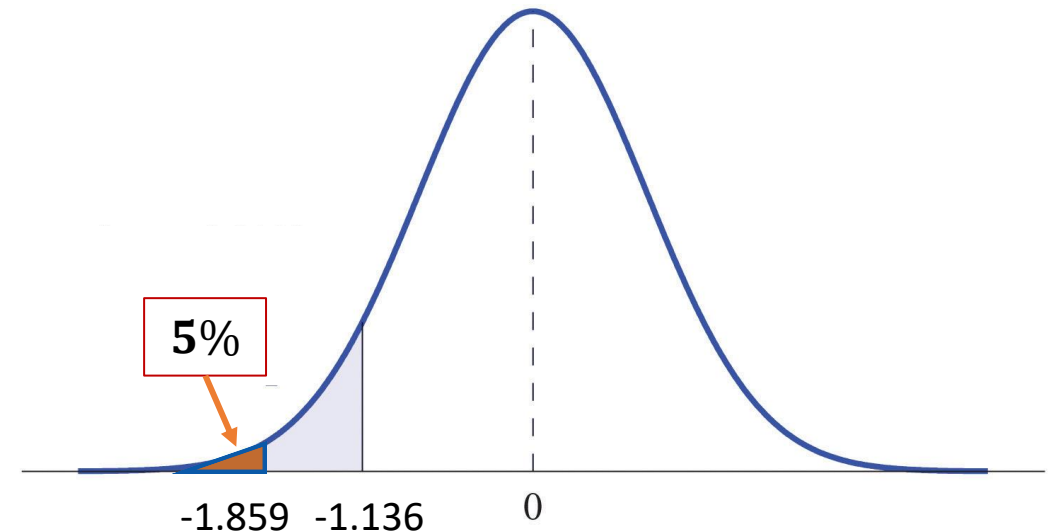
- Step 2: Compute the t-value

- Sample size (n) = 9,
- Sample mean (\bar{X}) = 0.055 = 5.5%
- Sample stdev (s) = 0.039 = 3.9%
- Hypothesized mean (μ_0) = 0.07 = 7%
- $T = \frac{\bar{X} - \mu_0}{\frac{s}{\sqrt{n}}} = \frac{5.5\% - 7\%}{\frac{3.9\%}{\sqrt{9}}} = -1.136$

- Step 3: Make a decision

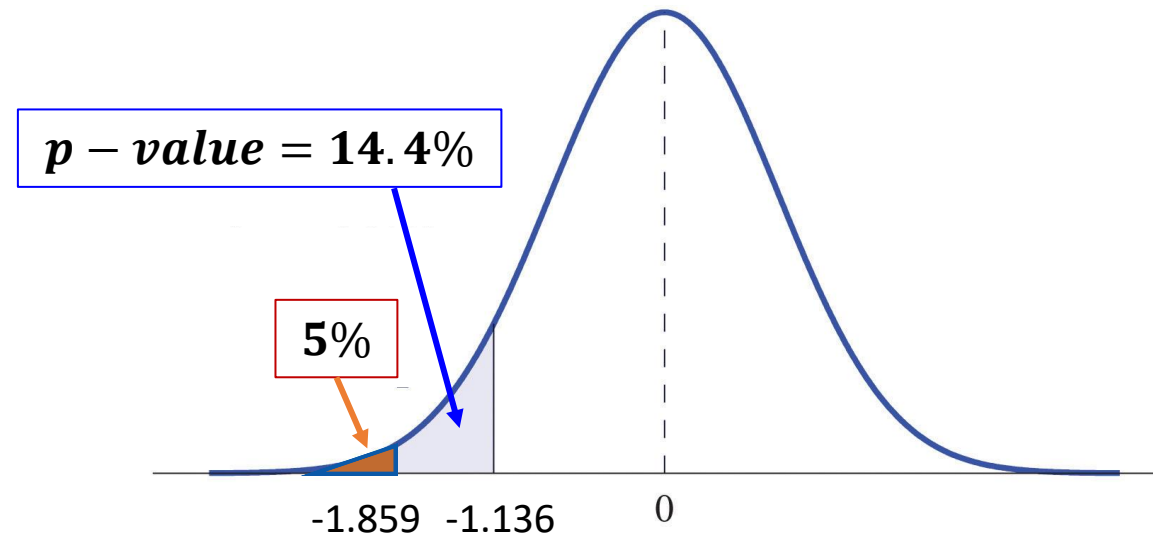
- Method 1: Critical value method:

- Critical value = $T.INV(0.05, 8)$ or $qt(0.05, 8) = -1.859 < -1.136$ (t-value)
- Conclusion: We do not reject the null hypothesis, that is, we do not have sufficient evidence for rejecting the null hypothesis



Example: CEO Salary

- Step 3: Make a decision
 - Method 2: p - value method by hand
 - $p\text{-value} = T.DIST(-1.136, 8, 1)$ or $pt(-1.136, 8) = 0.144 = 14.4\% > 5\%$: p-value is greater than α
 - Conclusion: We do not reject the null hypothesis



Example: CEO Salary

Method 2: p-value method using `t.test()` function in R

`t.test(data, mu = mu_0, alternative = "two.sided", "less" or "greater", conf.level = 0.95, ...)`

```
> t.test(X2003Salary$`Salary Increase`, mu=0.07, alternative = 'less', conf.level = 0.95)
```

One Sample t-test

data: X2003Salary\$`Salary Increase`

`t = -1.1356, df = 8, p-value = 0.1445` > 0.05 : **We do not reject the null**

alternative hypothesis: true mean is less than 0.07

95 percent confidence interval:

-Inf 0.07944177

sample estimates:

mean of x

0.05518889

Example: CEO Salary

Step 4: Interpret the results

In the CEO example our conclusion is that ...

1. ...the average salary increases in 2003 did not fall below the 7%
2. ... the average salary increases in 2003 was below 7%
3. ...the average salary increases in 2003 was the usual 7%

Interpretation of p-value

The p-value of 0.145 means that :

1. Assuming that the true average percentage salary increase is 7%
2. there is a 14.5% chance
3. that we get a mean of 5.5% or less on a sample of 9.

Example: Aluminum Sheets

- Use dataset 'AluminumSheet.xlsx'
- Summary statistics of 'Thickness':
 - Sample size (n)= 100
 - Sample average (\bar{X})= 0.04802 inches
 - Sample standard deviation (s) = 0.00873 inches
- Compute t- value, critical value, and p-value and make a decision

| | A |
|----|-----------|
| 1 | Thickness |
| 2 | 0.04904 |
| 3 | 0.054092 |
| 4 | 0.048577 |
| 5 | 0.050288 |
| 6 | 0.045012 |
| 7 | 0.045299 |
| 8 | 0.054733 |
| 9 | 0.048369 |
| 10 | 0.052945 |
| 11 | 0.043319 |
| 12 | 0.040177 |
| 13 | 0.034675 |
| 14 | 0.038976 |
| 15 | 0.04643 |

Example: Aluminum Sheets

- Step 1: Identify the null hypothesis and the alternative hypothesis

Let μ be the mean thickness of aluminum sheets.

$$H_0: \mu = 0.05$$

$$H_a: \mu \neq 0.05$$

- The hypothesis test is a two-tailed test
- Set the significance level α to 5%

- Step 2: Compute the t-value

$$T = \frac{\bar{X} - \mu_0}{\frac{s}{\sqrt{n}}} = \frac{0.04802 - 0.05}{\frac{0.00873}{\sqrt{100}}} = -2.2682$$

Example: Aluminum Sheets

Step 3: Make a decision

Method 1: Critical value method by hand

- Critical value = $T.INV(0.975, 99)$ or $qt(0.975, 99) = 1.98 < |-2.2682(\text{t-value})|$
- Conclusion: We reject the null hypothesis

Method 2: p-value method by hand

- $T.DIST(-2.2682, 99, 1)$ or $pt(-2.2682, 99) = 0.0127$
- $p\text{-value} = 2 * 0.0127 = 0.0254 < 0.05$
- Reject H_0 at $\alpha = 0.05$ & 0.1 *Do not buy sheets from the supplier!*
- What about $\alpha = 0.01$? \rightarrow Do not reject! \rightarrow *Hire the supplier!*

Example: Aluminum Sheets

Method 2: p-value method using t.test function

```
> t.test(AluminumSheet$Thickness,mu=0.05, conf.level = 0.95, alternative = 'two.sided')
```

One Sample t-test

data: AluminumSheet\$Thickness

t = -2.2682, df = 99, p-value = 0.02549 < 0.05 : **We reject the null**

alternative hypothesis: true mean is not equal to 0.05

95 percent confidence interval:

0.04628847 0.04975212

sample estimates:

mean of x

0.0480203

Interpretation of p-value

The p-value of 0.02549 means that :

1. Assuming that the true average thickness is 0.05 inches
 2. there is a 2.5% chance
 3. that we get a mean of 0.04802" or more extreme on a sample of 100 sheets.
-
- Our sample was 0.00198" away from the goal. If the true mean was 0.05", there's a 2.5% chance that their sheets would be more than 0.00198" away from the target thickness.

More Examples on Hypothesis Test for the Population Mean

Meal Service

Overfilling Beverage Bottles

Example: Meal Service (10/11(M))

- A government contractor provided services to the military in a troubled region.
 - Average of 10,000 daily meals provided.
 - Operations lasted 300 days
 - Cost: \$10/meal
 - Total charged: \$30 million
- The government believes that the charges of the contractor are too high.
- The government obtains a random sample of 30 days
 - Average number of meals for 30 days: 8,983 Meals Served
 - Suppose that **population standard deviation** is 1643.17 meals per day

Meal Service: Hypothesis Test

- What is the government trying to determine?
- Construct the hypothesis for the government.
- What is the risk of Type I and Type II error?
- Make a decision for $\alpha = 1\%$, 5% , and 10% , using two methods.
- Interpret the p-value.

Meal Service: Hypothesis Test

- What is the government trying to determine?
To determine whether the contractor's charges are accurate or not.
- Construct the hypothesis for the government.
 - Let μ be the mean number of meals served per day.
 - H_0 : The contractor's charges are accurate, $\mu \geq 10000$ ($\mu_0 = 10000$)
 - H_1 : The contractor overcharges the government, $\mu < 10000$
 - This is a one sample, one-tailed Z-test
- What is the risk of Type I and Type II error?
 - Type I error: Fire the contractor when the contractor's charges are correct.
 - Type II error: Do not fire the contractor when the contractor overcharges the government.

Meal Service: What is your conclusion?

- Set up a test statistic and compute the value.
 - *Given $n = 30$, $\bar{X} = 8,983$, $s = 1643.17$*
 - *$Z = \frac{\bar{X} - \mu_0}{\frac{s}{\sqrt{n}}} = \frac{8983 - 10000}{\frac{1643.17}{\sqrt{30}}} = -3.39$*
- Make a decision for $\alpha = 1\%$, 5% , and 10% , using two methods.
 - *Critical Value Method:*
 - *Reject H_0 if $Z = -3.39 < Z_{1,\alpha}$*
 - *$Z_{0.1} = -1.28$, $Z_{0.05} = -1.64$, $Z_{0.01} = -3.09$*
 - *$p\text{-value} = \text{NORM.S.DIST}(-3.39, 1)$ or $\text{pnorm}(-3.39) = 0.0003$*
 - *Decision: Reject $H_0 \Rightarrow$ Yes, the contractor overcharged the government*

Example: Overfilling Beverage Bottles

- Quality control example
 - Goal is to ensure that the mean fill level is 12 oz.
 - If the process is overfilling, it costs \$5,000 to stop and correct the process
 - If the process overfills bottles, it costs \$2,000 in daily losses
- On one particular day, a sample of 32 bottles yields a mean of 12.100 oz., and a standard deviation of 0.149 oz.
 - Should the production manager conclude that the process is systematically overfilling?

Overfilling: Hypothesis Test

- What is the manager trying to determine?
- Construct the hypothesis for the manager.
- What is the risk of Type I and Type II error? Which one is worse?
- Make a decision for $\alpha = 1\%$, 5% , and 10% , using two methods.
- Interpret the p-value.

Overfilling: Formulating the Hypothesis Test

- Hypotheses
 - H_0 : The process is not overfilling bottles or $\mu \leq 12$ ($\mu_0 = 12$)
 - H_1 : The process is overfilling bottles or $\mu > 12$
 - This is a one sample, one-tailed T- test
- Potential Errors
 - Type I: Stop the process when it is not overfilling bottles
 - Type II: Do not stop the process when it is overfilling bottles
- Which is worse?
 - Type II error (assuming that the process is inspected every week)
- How does this affect our choice of α ?
 - Set α to be high, say 10%

Overfilling: “By Hand”

- Compute test statistic
 - Given $n = 32$, $\bar{X} = 12.1$ oz., $s = 0.149363907$ oz.
 - $T = \frac{\bar{X} - \mu_0}{\frac{s}{\sqrt{n}}} = \frac{12.1 - 12}{\frac{0.149363907}{\sqrt{32}}} = 3.60976713$
- *Critical value method:*
 - *Reject H_0 if $T = 3.6098 > t_{n-1, 1-\alpha} = T.INV(1-\alpha, 31)$ or $qt(1-\alpha, 31)$*
 - *$t_{31, 0.9} = 1.31$, $t_{31, 0.95} = 1.70$, $t_{31, 0.99} = 2.46 << 3.6098$*
- p-value = *$T.DIST.RT(3.6098, 31)$ or $1 - pt(3.6098, 31) = 0.000533 << \alpha$*
- Decision: *Reject $H_0 \Rightarrow$ Stop the process!*

Example: Overfilling “using R”

```
> t.test(Beverage_Bottling$Fill, mu=12, conf.level = 0.95, alternative = "greater")
```

One Sample t-test

data: Beverage_Bottling\$Fill

$t = 3.6098$, $df = 31$, $p\text{-value} = 0.0005331$ $< \alpha$: **We reject the null**

alternative hypothesis: true mean is greater than 12

95 percent confidence interval:

12.05054 Inf

sample estimates:

mean of x

12.09531

Interpretation of p-value

p-value means:

1. Assuming that the mean fill level is 12 oz (the machine is working fine)
2. there is a 0.05% chance
3. that the machine would fill 32 bottles to an average of 12.1 ounces or more

Really strong evidence against the null!

Next ...

- Hypothesis test for the proportion