

# **PIERRE-BAPTISTE BORGES**

Graduating in 2022 - Master in consulting at ESSCA Paris

# **EXPERIENCE**

### Consultant | Digital Strategy & Customer Experience



KPMG • Since January 2022 • Paris

Consultant within a cross-industry team specialized in Customer & Digital Advisory.

▶ Building expertise in Customer Experience, Marketing & Operational Strategy, Digital & Innovation and Business Transformation.

## Project Manager (Internship)

PwC Luxembourg • January - June 2021



Part of an internal strategic team developing new products and services for PwC's clients. Helped coordinating all projects that were in the pipeline.

- ▶ Product/service development: benchmarks, marketing analysis, workshop facilitation, ...
- ▶ General coordination: budget control, reporting, process creation, ...

### Parliamentary Assistant (Fixed-term contract)

Assemblée nationale • Summer 2020 • Paris



Worked in the cabinet of a member of the french parliament and former Minister of Digital Affairs. Helped on various national & local subjects.

▶ Researches for parliamentary reports and web development

## Head of Marketing & IT (Junior-Enterprise)

ESSCA Junior Conseil • Sept. 2017 - Janv. 2020



Student association specialized in consulting services. I supervised the activity of the structure as well as recruited, trained and supervised a team of 9 people.

- ▶ Project management (deployment of an ERP/CRM, tasks automation, conferences, ...)
- ► Creation of KPIs and preparation of two organizational audits.

### Entrepreneur - Various projects

I have been conducting entrepreneurial projects on my free time since I was in high school, motivated by challenges and constant learning.

▶ **Je te vois** • Nov. 2020 - Today



jetevois.fr is a joint initiative to give the best out big data. Publishing reports presenting various market insights, working on data-visualization and building data-exploitation tools.

Borlain was a consulting company providing business-plans, market studies and developping websites. My partner and I sold the company early 2020.

► Les Décryptages • Jan. 2016 - Apr. 2018 lesdecryptages.fr

lesdecryptages.fr was an online collaborative newspaper, "for the youth by the youth". Focus on politics, economics and culture. 10k+ unique visitors in one year, 40 volunteers writers.

# **EDUCATION**

## Master's degree in Consulting (graduating June 2022)

ESSCA School of Management • 2017 to 2022 • Boulogne-Billancourt, France

## ESSCA Note to benefit to

## **Academic Exchange**

**University of Groningen** • January to June 2020 • Groningen, Netherlands Courses of Strategy, Innovation and Economics



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# SKILLS

#### Languages

- ► French (native)
- ► English (fluent, TOEIC 985/990)
- ► Spanish (elementary)

### **Digital**

- ▶ Web: WordPress, HTML ,CSS, Python, Google Analytics and various tools
- Creation: advanced level on Adobe Suite
- ► Others: various ERP & CRM, Slack, Trello, Yammer, etc

# HOBBIES

### **Associations commitment**

- Fédération Francophone de Débat: promotion of public speaking and rhetoric
- Archi-citoyens: local think-thank related to sustainable development
- ► ESSCA Junior Conseil: member of the Alumni Strategic Committee

#### **Music and Sport**

- ► 13 years of drums
  - Played in a band, made concerts
  - · Rock, jazz and hip-hop lover
- 4 years of swimming and tennis

#### **Others**

Writing articles

Published on medium.com - about tech pierrebaptiste-borges.medium.com

- ► Photography
  - · Both digital & analog
  - Creation of the photography club of my high school in 2016