



PIERRE-BAPTISTE BORGES

Master's degree in Consulting student at ESSCA Paris

Looking for a 6-month internship as a Consultant from January 2021

EXPERIENCE

Parliamentary Assistant

French Parliament • Summer 2020 • Paris

Assistant of a former Minister of Digital Affairs, now elected as a congressman representing one of Paris' districts.

- ▶ Work on various reports and documents, development of a website and creation of a database.



Co-founder (company sold)

Borlain • Aug. 2019 - Feb. 2020

Consulting company created with a partner in order to exercise consultancy activity over time extra-curricular. Structure sold at the beginning of 2020.

- ▶ Business-plans, market studies and websites creation.



Implementation Manager (Internship)

Accor Group • May - Aug. 2019 • Levallois-Peret

- ▶ Autonomous work on the launch of a new B2B product.
- ▶ Analysis and management of customer accounts, reporting and business reviews.
- ▶ Creation of a knowledge base.



Head of Marketing & IT (Junior-Enterprise)

ESSCA Junior Conseil • Sept. 2017 - Janv. 2020

- ▶ Management and training of a team of 9 people on 3 campuses.
- ▶ Project management (deployment of an ERP/CRM, task automation, conferences, ...)
- ▶ Creation of performance indicators and preparation of two organizational audits.



Business Developer (Internship)

ReadSpeaker • May - July 2018 • Paris

- ▶ Physical and telephone prospecting, creation of technical demonstrations.
- ▶ Customer appointments and representation of the company in specialized events.



Editor, Founder

Les Décryptages • Jan. 2016 - Apr. 2018 • www.lesdecryptages.fr

Les Décryptages was a collaborative news website written "by youth and for youth".

- ▶ Recruitment of about forty young volunteer editors, creation of the website, development of the media's presence on the internet, forged partnerships and set up a monetization system.
- ▶ Management of the editorial activity and the structure's strategy.



EDUCATION

Master's degree in Consulting (in progress)

ESSCA School of Management • 2017 to 2022 • Boulogne-Billancourt, France



Academic Exchange

University of Groningen • January to June 2020 • Groningen, Netherlands
Courses of Strategy, Innovation and Economics



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21 years old

SKILLS

Languages

- ▶ **French** (native)
- ▶ **English** (fluent, 580 TOEFL iTP)
- ▶ **Spanish** (elementary)
- ▶ **Chinese & Dutch** (notions)

Digital

- ▶ **Office:** MS Office, G Suite and Smartsheet
- ▶ **Web:** WordPress, HTML and CSS basics, Google Analytics and various tools
- ▶ **Creation:** good level on the Adobe suite
- ▶ **Others:** various ERP & CRM, Slack, Trello, Yammer, etc.

HOBBIES

Associations commitment

- ▶ **Fédération Francophone de Débat:** promotion of public speaking and rhetoric
- ▶ **Archi-citoyens:** local think-tank related to sustainable development

Music and Sport

- ▶ **13 years of drums**
Including 3 playing in a group, rock and jazz lover
- ▶ **4 years of swimming and tennis**

Others

- ▶ **Writing articles**
Published on medium.com - about tech
- ▶ **Analog photography**
Creation of the photography club of my high school in 2016