

## Questions to ask during an informational interview

1. How did you get started in this industry? Would you consider that a traditional or nontraditional path?
2. I have heard that the salaries for a x position with your competitors are a little higher than here. Have you found that to be true?
3. It is my understanding that salaries here are a little below the industry standard because this is such a great company to work for. In your opinion, is that accurate?
4. What are some of the key traits someone in this industry would need that are especially important for this particular company?
5. What do you know now that you wish you knew when you first started in this industry?
6. Based upon the career path I've discussed with you today and your understanding of my experience, how realistic is it for me to pursue a job within this company or industry?
7. Is there anyone else you recommend I speak to about my career path?