

# THE CLARITY OF D'LIFE JOURNEY

**Likhith**  
**BEST GIFT OF LOVE AND LIGHT**



**WORLD'S #1**  
**MOST ADVANCED CHARACTER PROFILING TECHNIQUE:**  
**CLARITY OF YOUR TRUE IDENTITY STORY OF**  
**PREDICTABLE LIFETIME LEGACY**



**Dr Bernard Yeo, Hon PhD**



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**World's #1<sup>ST</sup>**  
**Most Advanced Character Profiling Technique:**  
**Clarity of Your True Identity**

# **The Clarity OF D'Life Journey For Likhith**



**Socially Introverted  
Business Minded  
Creator**



**Characteristically  
Extroverted Research  
Innovator**

**Story of Predictable Lifetime Legacy**  
**Take charge of your own life.**  
Gain inner wisdom of your true potential using  
the Universal Characteristic Method of Human Profiling



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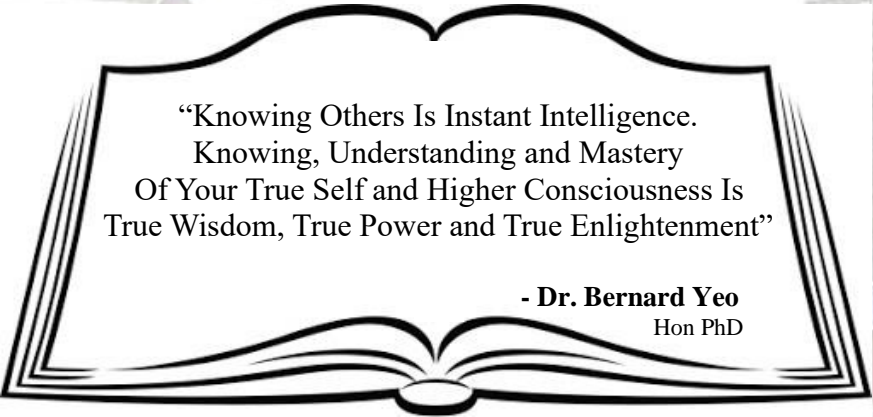
# CONTENTS

|   |           |
|---|-----------|
| <i>What Is Universal Characteristic Method Of Human Profiling? .....</i>    | <i>2</i>  |
| <i>What Is Universal Character Number? .....</i>                            | <i>2</i>  |
| <i>Essence Of Life Traits or Core Characteristic Traits .....</i>           | <i>2</i>  |
| <i>Detailed Characteristics .....</i>                                       | <i>2</i>  |
| <i>Knowing Your Strengths And Weaknesses .....</i>                          | <i>2</i>  |
| <i>What Are The Strengths You Can Leverage On? .....</i>                    | <i>2</i>  |
| <i>What Are The Weaknesses You Need To Be Aware Of? .....</i>               | <i>2</i>  |
| <i>Your Learning Style .....</i>  | <i>2</i>  |
| <i>Your DISC-O Profile .....</i>  | <i>2</i>  |
| <i>The Friends And Company You Like To Keep .....</i>                       | <i>2</i>  |
| <i>How To Better Manage Your Life? .....</i>                                | <i>2</i>  |
| <i>Your Potential Health Challenges .....</i>                               | <i>2</i>  |
| <i>Your Career And Academic Pathways .....</i>                              | <i>2</i>  |
| <i>3 Examples Of Famous Celebrities With Similar Character Traits .....</i> | <i>59</i> |
| <i>Valuable Bonus #1: .....</i>   | <i>2</i>  |
| <i>Extra Explanations Of Your Characteristics Traits UCMHP Types</i>        |           |
| <i>Valuable Bonus #2: .....</i>   | <i>2</i>  |
| <i>Extra Explanations Of Your Personality Traits Enneagram Types</i>        |           |
| <i>Valuable Bonus #3: .....</i>   | <i>2</i>  |
| <i>Extra Explanations Of Your Personality Traits Ocean 5 Types</i>          |           |
| <i>Valuable Bonus #4: .....</i>   | <i>2</i>  |
| <i>Extra Explanations Of Your Emotional Quotient (EQ) Profile</i>           |           |
| <i>Where Do I Go from Here? .....</i>                                       | <i>2</i>  |



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## Clarity of Your True Identity



“Knowing Others Is Instant Intelligence.  
Knowing, Understanding and Mastery  
Of Your True Self and Higher Consciousness Is  
True Wisdom, True Power and True Enlightenment”

- Dr. Bernard Yeo  
Hon PhD

★ Congratulations! ★ Likhith

Something within you, perhaps your intuition finally said, ‘enough is enough’, and guided you here to find a Right Mentor who can shine a light in all the dark places. In going through this instant, predictive and scientifically accurate **UCMHP** Analysis, you have taken the first step towards unravelling the typical complications that have built up over the years.

A **UCMHP Analysis** will help you Identify, know for certain, Understand the technicality, Master the clarity of the mind and the heart, and Enhance all aspects of life. Some of these will include your relationships with the Basic Elements of the Universal Formula, Frequency and how those relate to your Health, Wealth, Career, Personal Relationships, Family, Academic Ability, Business, Investments and start-up Success.



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Before you read your Personal **LIFE CHARACTER REPORT** generated by our proprietary systems, let me give you a brief introduction to the amazing world of ARITHMANCY or NUMEROLOGY and how **Dr Bernard Yeo Hon PhD**, turned the once Metaphysical into a tangible and verifiable scientific methodology **which can be adapted into the framework of ANY Global Profiling Methodologies used currently or in the future.**

- (To Skip the History Lesson, you can go straight to your **LIFE CHARACTER REPORT.**)

**Numerology** has been cloaked in symbols and shrouded in mystery since it is re-discovery in the past few centuries. Its primary language has been purely Mathematical and expressed in Numbers. In simple terms, numerology is a study of numbers as they interact and affect you at various macroscopic areas of your life. You can uncover information about the world and about each individual person you are surrounded by, simply by using Numerological Methods. Numerology is seen therefore as a **UNIVERSAL COMMUNICATION LANGUAGE OF NUMBERS OR MATHEMATICS.**

Numerology is the idea that **The Oneness Universe Is A System** and once broken down we are left with the basic elements, which is numbers. These numbers can then be used to help us to better understand the world, our relationships with everything and everyone, and ourselves as individuals.



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By understanding that everything in the world is dependent on, and can equate to numbers, **A Universal Gifted Master Numerologist** can take multiple Elements and Characteristics of a person and break them down into meaningful numbers through specific methods. These numbers can then be used to help us to better understand the **predictive world instantly** and ourselves as individuals where you can then discover insights about your Life Mission, Vision, Purpose, Choice, Intent within our Character traits by working out things like your Predictive LIFE'S DESTINY PATH and ROMANCE PATH as well your WEALTH PATH amongst other things.

**UCMHP** is a rigorously tested and scientifically proven way to "Chart your Life's Path". Dr Bernard has spent the last 12 years studying with renowned master's and poring through thousands of Ancient texts to develop a System that takes the **Pythagorean Mathematical Principles of Life** to a whole new and different dimension. These Ancient texts, some dating from the Babylonian and Sumerian Cuneiform Tablets, to Hidden Egyptian Wisdom Papyri from the Giza Plains, to the Analects and I-Ching of China and the Vedas of India were even translated by Dr Bernard himself.

It has even been suggested that the Samurai of Japan used a Secret Sacred System of numbers to gain victory in their battles. This may explain why they were 100% successful. You will be glad to know that some of their Secret methods have been incorporated into Dr Bernard's **UCMHP's** Inventory.

It is said that in studying the mathematical preciseness and forms for his theory of **GENERAL RELATIVITY**, Albert Einstein had one of the special Vedic texts open on his desk until his last days. He went on to pen the following statement before he died.



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“There seems to be an **implicit Order** that governs all movements of Life and its exact machinations (a plot or scheme) are as of yet unknown, and what is known is that it affects us all not just on a microscopic, cellular and molecular level, but might even guide the complex interactive Paths of our macroscopic collective Destinies.”

Dr. Julian Stenton was the person who came up with the term ‘**Numerology**’. He also brought recognition and awareness to it in modern times. Then Dr Bernard, through his own research in September 2008 re-discovered and gifted from **the Universe with the Pythagorean Character Development Theory**, embarked on a 12 year long collaborative effort to develop the scientifically proven methodology known as **UCMHP**.

The idea behind numerology is that the cosmos and your life’s frequencies are affected by the numbers in your **Universal Birthdate**, birth name and many other factors surrounding you. In this way, there are great depths that a **UCMHP Analysis** can provide as well as astounding and meaningful insights about somebody’s behavioural, personality and character traits.

It is believed that there are no coincidences in the Universe and that your **birth date** affects the journey that you will take and your Characteristics, in the same way that some look at horoscopes or interpret signs or shape the forces of Feng Shui.



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In Numerology, your **LIFE CHARACTER NUMBER** is the most important number. It forms the basis of what pathways your life could take. Similarly, it should be reflective of who you are, or should be, in your character traits. A life Character number also outlines any opportunities or challenges you may face, as well as any lessons you may have to learn along the way. Each life Character number has a different mission, choice, meaning and interpretation. It is calculated by adding up the total sum numbers in your full actual date-of-birth.

### **Sounds complicated?**

It is easier than you would think.

You can learn more about Numerology and life Character number meanings and calculations from our website [www.ucmhpacademy.com](http://www.ucmhpacademy.com).

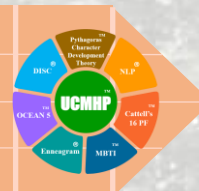
Once you have determined your life Character number, you can then see what it says about you and your life. And it is surprising how deadly accurate just knowing the general traits of your life path character number can be to an individual. Therefore, many go on to find out more about themselves with more of our in-depth analysis. All these qualities can often sit beneath the surface and in revelation can be quite enlightening to the point of even guiding, providing clarity of the mind and the heart to the entire direction of a person's life to find true happiness!

Here are some more facts about **UCMHP Modern Numerology** you need to know before you read your **UCMHP Report!**



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## ***What Is Universal Characteristic Method Of Human Profiling?***



UNIVERSAL CHARACTERISTIC METHOD OF HUMAN PROFILING is the World's greatest 21st Century Discovery and Evolution of modern Applied Character Development Science, conceived and developed by a famous Singapore-based Master Numerologist. It goes beyond mere Human Interaction and Chemistry, and is the only System in the world that does Character Predictive Profiling and Compatibility Analyses for 1, 3 or more people simultaneously.

### **The Evolution of UNIVERSAL CHARACTERISTIC METHOD OF HUMAN PROFILING (UCMHP) theory in the modern-day world:**

The Development and Evolution of our UCMHP's Technology shows that our Soul's in this life is defined by our Actual Birth Chart and when integrated with several Psychology-based profiling methodologies, the accuracy increases exponentially.

In UCMHP, our research shows that every birth number has its own unique meaning, property, purpose, value, intent, choice and interpretation. Each number has its own frequency and each



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frequency has its own energy, vibration, resonance, magnetic field, wave and rhythm.

The conceptual qualities behind numbers in UCMHP can help us to find the meaningful specific purpose in the vision and mission of a human soul. It describes a person's relevant character as well as EQ behavior, personality, hidden potential qualities in terms of strengths and weaknesses. It also shows us why some people have it easy in life and while others struggle in certain areas.

The methodology is instant, very accurate, simple and easy to access. There are no questions to answer and no test to take, no element of self-biases and guesswork involved.

Pythagoras, the old master philosopher and mathematician said, "Numbers are the essence and building blocks of all life". This wise Philosopher has influenced much of today's modern-day numerology. Today, he is best known for his theory about the hypotenuse of a triangle ( $a^2 + b^2 = c^2$ ), what is known as Pythagoras Theorem.

Our UNIVERSAL CHARACTERISTIC METHOD OF HUMAN PROFILING Character Development Theory has its roots in Pythagora's Theorem System and is based on the numbers 1 to 9 properties and values, which is the fundamental building blocks of life. We believe that the entire universe could be expressed through numbers and because of that, we created this UCMHP system specifically to do that.



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Each universal number highlights character, behavioral, personality, hidden potentials as well as EQ inborn strengths and challenges and ultimately our lifetime destination.

Today, UCMHP is a highly universal utilized tool that guides strategic business, investment models objectively and constructively besides other applications like wealth creation, tackling health issues, career and academic pathways, managing relationships, as well as creating happy and harmonious family bonding.

It also helps you to mine and master the clarity of your mind, intent, focus, choice, empowering lives, managing destinies and destinations. In addition to that, it helps to identify your unique valued distinction of your universal character to compete with the growing population of more than 7.8 billion people in this world (as of January 2021).





## ***What Is Universal Character Number?***

Universal Character (UC) number or also known as the Root Number is the sum of your date of birth converted into a single digit. It represents the clarity of your life purpose, core values that reside in us and the trait construct woven into our character DNA.

Some may view the UC number as the result of ‘destiny’ where we are granted a certain set of character traits the moment that we are born. Some may look at the UC number received by an individual as the influence of time and space affecting our genetic structure that subsequently determine our psyche and psychological proclivity.

Think about how the Moon as a faraway satellite can have the power to affect the tide of the ocean. This indicates how we as people living here on planet earth can potentially be affected by the position of the other planets and placement of the stars in the universe. Through this cosmic influence, the specific date in which a person is born will reveal the dominant character that is consistent with his or her UC number.

The UC number reveals and represents the frequency of energy that permeates through our every being, influencing and governing the



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ways we interact with the people around us and the environment we operate in. Having knowledge of our UC number will give us clarity with regards to our everyday behavior and thought patterns.

Having known our UC number, we can gain greater clarity of our thoughts. And with greater clarity, we will have the power to predict the outcomes of our actions and decisions. Through this clarity, we can gain a greater sense of self-awareness. This enables us to put ourselves in a better position to consciously direct ourselves, our energy and our potentials in the most desirable and productive manner.

Whatever is predictable is manageable and preventable. Therefore, as we unlock and unravel the character in us, we will be more empowered to leverage on our strengths and correct our weaknesses toward achieving personal mastery.

You are fortunate to come across the UCMHP system. This report will allow you to discover yourself further, providing you with new information to facilitate your self-growth and gives you greater crystal-clear enlightenment to illuminate your life path. It is with our utmost hope that the information contained here can guide you well in your decision-making process. This report is an invaluable universal tool that will assist you in your life journey to achieve your personal dreams and desires in manners that are sustainable.



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Clarity of Your True Identity

# The Clarity OF D'Life Journey For Likhith



**Socially Introverted  
Business Minded  
Creator**



**Characteristically  
Extroverted Research  
Innovator**

**Story of Predictable Lifetime Legacy**



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## **MAIN CHARACTERISTICS:**

*Competent leader, innovative, independent, influential, initiate change, autonomous, ambitious, innately (characteristically) extroverted charismatic, warm personality, considerate, charitable, generous, helpful, like to maintain social harmony, love to give and receive praise, achievement oriented, proving self-worth, courteous, righteous, good interpersonal skills, adaptable, idealist, good in relationship management, kinesthetically inclined, research oriented, focus, dedicated, committed, precision with quality, driven to gain in-depth knowledge, investigative, pursue to discover new ways in doing things, visionary, trailblazer, pioneer, reliable, prioritize personal growth, refinement, polished, precision, seek opportunity to improve, highly etiquette, discerning, move with clear purpose, idealistic, relationship oriented, change agent, social discernment*

## **POSSIBLE NEGATIVE CHARACTERISTICS:**

*Arrogant, stubborn, thinking too highly of oneself, superiority complex, egocentric, self-centric, sensitive to criticisms, fragile in taking criticisms, keeping feelings to themselves, reserved, aloof, lack of self-confidence, feeling inadequate*

## **ELEMENTS**

*Small Metal*





## ***Essence Of Life Traits or Core Characteristic Traits***

Likhith, you are an **independent specialist innovator** who is creative, **well connected, persistent** and is able to see many business and social opportunities. You have the ability to gather different time proven and **original** ideas, concepts, people and other resources and put them together to create something new. You are charismatic and you often like to be in a position of leadership in order to exert your influence on people. If you are not given the opportunity to lead, you would prefer to operate independently instead of taking instructions from other people.

You are a good communicator **with good interpersonal skills** who can convey your ideas and message to people. You are somewhat a straightforward speaker who speaks your mind. You **dislike sugarcoating** your message. You are often a good candidate for people to go to if they wish to ask for an honest opinion **as you are also very adaptable to any situation.**

You are not content with mediocrity. You often like to come with new **original** ideas on how to make improvement to yourself or the current processes at work that you are working with. As such, you are often seen as a visionary and a change agent. You like to challenge the



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status quo as you believe there are better ways of doing things. **In other words, you like to reinvent the wheels.**

**You are socially an introvert and characteristically an extrovert.**

This means when you are in the public domain, you have the urge to withdraw yourself and be in your own private space of solitude. Even though you may be seen as frequently present yourself in a public environment, you often do it out of necessity. However, when you are at home, you are likely to be expressive with your family members and loved ones. If you are not, then it may be due to the reasons your spouse, children and parents do not share your common interest. Yet, you may be expressing yourself in other ways within your home by using the Internet with outsiders.

You may want to be mindful of how you communicate with people as you may have the tendency to put people down especially behind their back in order to make yourself look good. Due to this, people may dislike you and react to you negatively by backstabbing you in return or by sabotaging your endeavor.

Despite your outward confidence and optimism, you can be highly critical of yourself. You may face occasional bouts of self-doubts. You may judge yourself too harshly. As such, be careful of the blame, shame, and guilt that you may put onto yourself. You have the tendency of keeping your feelings of inadequacy within. If such feelings are not addressed, this can lead to depression. Yet, you have the power to change this when you are conscious of your weakness, choose to acknowledge your negative feelings, embrace them, and then let them go.



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However, you may be on the other **extreme**, where you believe in yourself too much and have an inflated sense of **self-superiority**. You may not be aware of your own weaknesses or may see yourself as having none. You may believe that you are so good to the extent that you are flawless. You may see people who criticize you as not being appreciative of your virtue even though they want to offer you some constructive feedback.

As you have the tendency to operate independently, you may be less likely to ask for help from people. You believe that you yourself can take on the tasks without any assistance. Sometimes this may lead you to be incapable of taking off the advantage you see especially in a way that may be difficult to scale up.

Your manner of achieving success is through gradual **research** development of your skills but you must be clear with the direction you wish to channel your focus to. You need to establish a clear long-term goal in which you can work towards unlike some individuals where they can get involved in several different projects or pursuits at a single moment.

You have potential to create much wealth in the later part of your life and gain a significant level of success. You must first define what success means to you and work towards that gradually. Patience and persistence will be required. Success may not always come fast but



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with focus, determination and hard work will allow you to achieve it. **Take responsibilities and don't do too many projects on your own. Finish one project first then go to the next.**

## **There are 9 Characteristics Types of Innovators in our UCMHP Profiling and you are:**

**Characteristically** you are an extroverted, kinesthetic, idealist. You are also a Charismatic personality with very good interpersonal skills. You tend to be an influential and empathetic innovator.



**Characteristically Extroverted  
Research Innovator**

You are by nature **Socially** introverted and self- managed and self-regulated, a visual strategic and a realist, you can be a Consultant with good business acumen or a detailed researcher or innovator.



**Socially Introverted Business  
Minded Creator**





## *Detailed Characteristics*

### **INNATELY EXTROVERTED**

You are an extroverted kinesthetic individual. You have a strong propensity to express yourself in order to exert your influence on others. You often have the inclination to create a significant impact on other people's lives. However, you do not necessarily push yourself onto the limelight in order to pursue fame. You often seek to express yourself publicly with the purpose to make a positive impact on people's lives and to deliver significant contributions to society. You maneuver yourself in making those contributions in the public space and social settings you are in so you can prove their self-worth. You are expressive in your behaviors and you often make an effort to communicate in a high etiquette manner. And you do this in order to support your desire to influence other people as well as to affect their thinking and emotion.

Do you know there are many extroverted people in the world? Yet their motivations to express themselves and reach out to the world can be distinguished by looking at the UC number.



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Furthermore, you often have the tendency to come up with new and original ideas. With the ideas you have created, you want to share them with others and have them embrace those ideas so as to see how much influence you can have over others. This is often your motivation behind your drive to express yourself and your effort to reach out to various people.

Your extroverted expression can either be altruistic or self-serving. Which one would it be is within your power to determine? You are a master of your own choice. Do take note of the short-term outcomes and the long-term consequences your actions can produce. Would the intention behind your expression be something that can help you to achieve your future goals in a sustainable manner? Would the intention governing your expressions be aligned to your individual integrity?

## **INFLUENTIAL AND INNOVATIVE**

### ***The Making of Visionary Leader***

You have a natural born charisma which generally makes you influential. You have a strong potential to be an innovative leader because you always like to think of ways on how you can possibly improve not only yourself but the processes you are working with and the environment you are operating in.

You are not a person who will be satisfied with mediocrity. You will frequently seek new ways to improve and come up with new ideas on how to do things better. You are constantly on the lookout for opportunities to upgrade yourself. You often busy yourself with the pursuits for progress.



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You like spending time doing research so you can discover new approaches, methods or systems that can produce better outcomes and generate better results. You often look for information that can help you to elevate yourself from your current position.

You give the impression to people that you are not the type that will sit on their laurels. You are not content working with the status quo as you believe there are better ways to do things.

You have no qualms to directly challenge the established systems. To do this successfully, you will need to rally support from other people in order to push their ideas through and promote your vision. This gives you a very strong motivation to influence others to follow you and drive you to take upon yourself leadership roles.

You are generally ambitious and far sighted as you established your goals. You often have a strong belief in stretching your capability so you can maximize your potential.

## **MAINTAINING SOCIAL HARMONY**

### *Building Positive Rapport and Relationship*

Often, you are concerned in maintaining social harmony. As such, if given an option, you would not want to get into confrontation with others unless necessary.<sup>1</sup> They would prefer the path of collaboration whenever possible rather than to aggressively compete with each other.

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<sup>1</sup> This shows the difference on how certain individuals pursue greatness as some thrive on being challenged especially those who are UC 3 and UC 5 but for UC 1, they like to actively influence others and persuade them to follow.



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## SEEKING POSITION TO LEAD

### *Exercising Influence*

You are a person who often desires to take on leadership roles. In a larger establishment, you want to be in a directorship position. You enjoy being in a position where you exert your influence and exercise your charisma to command the following of the people. You like to establish a group of followers and subordinates who are eager to listen to your instructions and inspirational messages. If you are not given such a position, you would rather be independent and work alone. You are likely to prefer to operate as a lone ranger rather than to take instructions from another person.

## HAVING CHARISMA

### *Using Your Outlook to Establish Authority*

You are a highly charismatic individual. You are conscious about your physical appearance and outlook. You dress well and frequently keep yourself fit and healthy to maintain a good physique. You often like to make yourself presentable in front of people. As such, the way you look matters significantly to you as it helps your effort to influence other people and give a positive impression.

There are people who do not care about how they look but UC 1 often are concerned with their impression and are meticulous in their appearance.



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Other people may mistaken your meticulousness on your physical outlook as personal vanity. However, you are doing this as a means to exert your influence so you can make a positive impact on people's life and serve them well.

You are the type of person who will pay attention to how you look even as you grow old. As such, you are highly capable of giving a good impression as you mature. Through this, you will be able to establish an image that can project authority, honesty and credibility in a sustainable manner.

## **BEING ALTRUISTIC**

### *Serving Others and Serving Them Well*

Generally, you are an altruistic individual who will often seek to have opportunities to produce and deliver significant contributions to others. This can make you a good mentor, teacher and coach. You are frequently seen as being magnanimous. You like to take initiative to help others to develop themselves and grow their experience. You often do this in order to prove to yourself that you are doing something meaningful.

You are the type of person who believes that in order to grow, you need to be of service to others and help others to achieve their own growth. You believe that as you enrich others, you can enrich yourselves. As such, you are driven to involve yourself in positions and opportunities where you can make significant contributions to society and uplift the life of others.



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## **GIVING AND RECEIVING PRAISE**

### *Feeling Good from Acknowledgement and Appreciation*

You are generous in giving praise. You see this as useful tools to build positive rapport and establish good relationships. This helps you to be more effective in gaining support from your subordinates, your colleagues, your clients and customers, and your community.

As you are generous in giving praise, you are eager to receive praise yourself. Often you will be on the lookout for approval and acknowledgements in order to affirm your innovativeness and to prove your worthiness. You want confirmation that you are doing the right things which can make a desirable impact on people and the world.

## **PIONEERING INITIATOR OF IDEAS**

### *Manifesting Your Intention*

You are a great initiator of new ideas. You are considered to be a pioneer or trailblazer in your field of expertise and industry. You carve out new paths for others to venture. Sometimes, your views and concepts may be seen as idealistic by others which gives the impression of not being practical at the present moment.

However, people should not be too quick to dismiss your visions. This is because there are very few people who can be as far-sighted as you are. You will be significant to business enterprises or any organization who wishes to be sustainable by remaining relevant in the course of environmental changes.

They should learn to appreciate your ideas. Yet, you need to



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communicate your visions well so they are easily comprehensible, touch the heartstrings of the audience and win their support.

## **RELIABLE**

### *Delivering What You Promise*

You are generally reliable. You frequently make good efforts to deliver what you promise.<sup>2</sup> Your commitment to ensure you deliver what you say has a lot to do with your aversion to giving a negative impression to others and have other people look at you as being weak and incompetent. As you want to maintain a positive influence on others, you do not want an impression on people to doubt you.

## **FRIENDLY AND EMPATHETIC**

### *Cultivating Receptiveness in Others*

You are generally kind, friendly, affectionate, empathetic, cooperative and adaptable.<sup>3</sup> You behave in such a manner because you want to cultivate receptiveness in other people so they can open themselves to you to exercise your influence. There is nothing wrong in doing this as long as your intention is pure. This can be positive and productive if you work towards the goal of getting yourself and the parties you are dealing with into a win / win position.

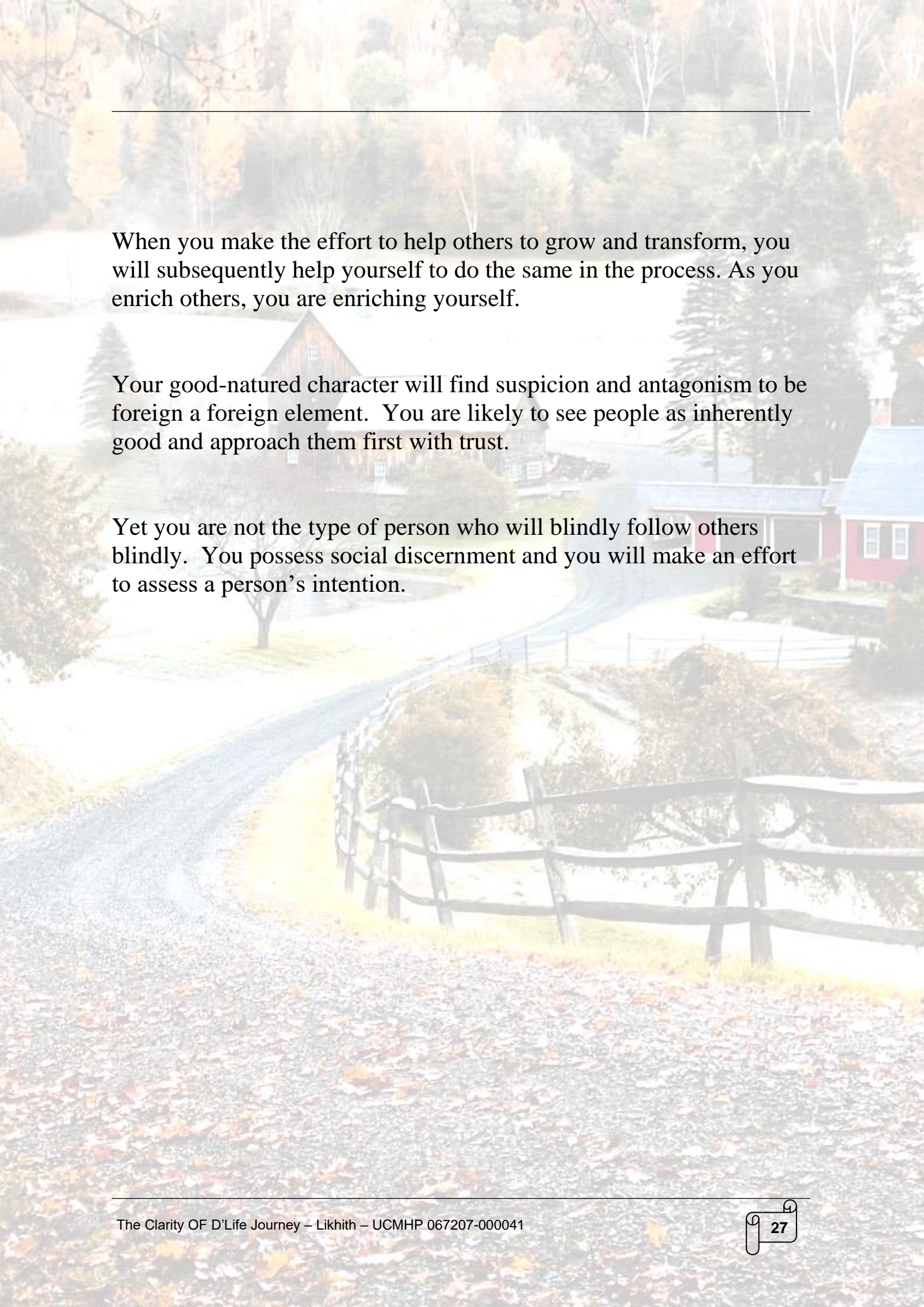
You frequently show genuine interest in other people's welfare and problems. You have charitable, giving and sharing nature that makes you go out of their way to help people. This often highlights your pure heart and soul.

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<sup>2</sup> This is different from UC 8 which feels it is their responsibility to ensure that the outcomes are delivered due to their obligations in being dutiful. Also, it is different from UC 3 where UC 3 people often get into actions fast and expedite matters quickly. With regards to UC 1 and UC 3, there can be a problem of overpromising and under delivering if in the chart as 2-3 in the weakness sector.

<sup>3</sup> UC 1 in being adaptable are often approached as means to get following of others in order to achieve their end goals. This is true unless there are other number 1s in the weakness side which can make an individual become arrogant and refuse to accept another person's idea or point of view in so as to show and exercise their own authority.





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When you make the effort to help others to grow and transform, you will subsequently help yourself to do the same in the process. As you enrich others, you are enriching yourself.

Your good-natured character will find suspicion and antagonism to be foreign a foreign element. You are likely to see people as inherently good and approach them first with trust.

Yet you are not the type of person who will blindly follow others blindly. You possess social discernment and you will make an effort to assess a person's intention.





## ***Knowing Your Strengths And Weaknesses***



Likhiith, knowing our strengths and weaknesses is an important step towards our personal growth. Each of us is a being of progress who strives to optimize our potentials and applies ourselves fully in life. With knowledge, we can gain the necessary understanding and insights for us to attain awareness. With more awareness, we will be more empowered to make our decisions on how to direct ourselves to the paths that most align with us. We will achieve greater clarity by knowing how we can possibly maneuver and position ourselves in an environment that can best help us to express our capabilities and competencies in the most productive way. UCMHP will provide you the paths to achieve your progress and subsequently personal mastery.

“True clarity and purpose emerge  
when see ourselves as we truly are”

- Eleesha

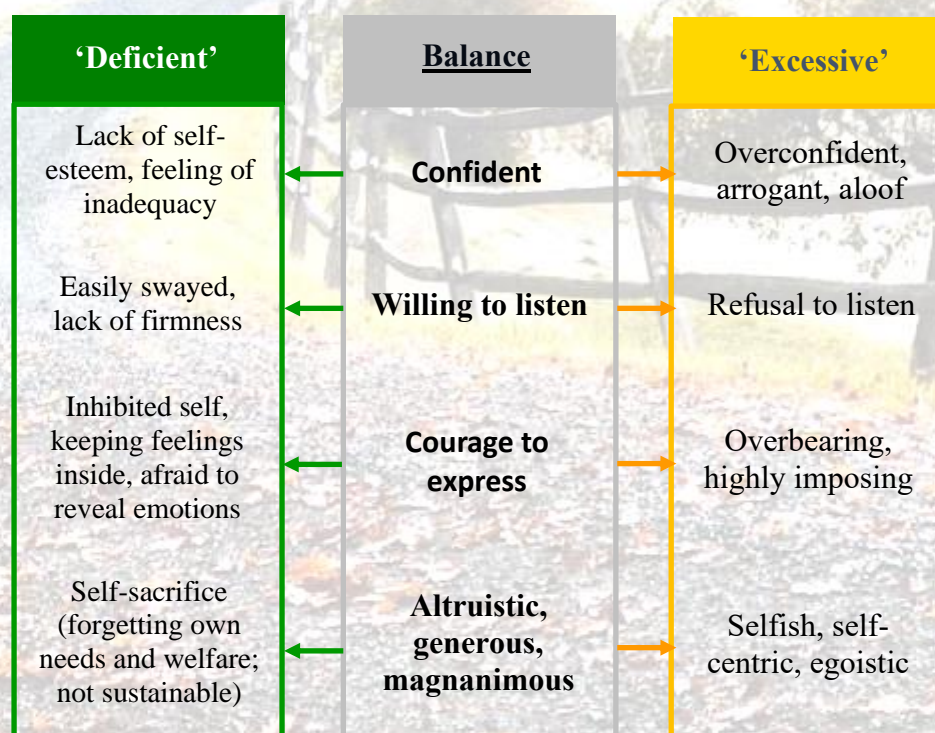
However, when a person’s strengths are not well expressed or well managed, they can eventually become weaknesses especially which can lead to excessive behaviors or extreme thinking.



On the other hand, a person's weaknesses do not always remain as hindrances when one is able to control, mitigate or eliminate them. These weaknesses can even become our strengths if we are able to identify the right environment to apply ourselves. A person's character can fall into either spectrum of the polarity. What is important is that we are able to achieve balance.

Being a **UC 1** person, you need to be aware that the qualities and potentials in you can be deficient or excessive. Once you are aware of this, it is possible for you to work towards achieving the balance you need to stay grounded in order to be practical and productive. You will then enjoy having peace and purposefulness. Your life can be more fulfilled, joyful and meaningful.

Look at the chart below on how you can possibly manage the traits in you. **We must remember that we always have the power to change. It is a matter of choice whether we want to make use of our power to change for the better and adjust ourselves.**







## ***What Are The Strengths You Can Leverage On?***

Likhith, you are an ambitious innovator and researcher. You commit yourself towards progress. You are future-oriented. You like to see how things can be made better. You like to find ways on how your frequent work processes can be improved to achieve greater efficiency and deliver effective outcomes. You are often in a relentless pursuit for improvement. Putting yourself as a leader in an organization can help steer your subordinates and followers towards progress. Using your charisma, you will get them ready to take on future challenges and capitalize on upcoming trends.

Whenever you are committed to any endeavors, you will become focused on your goals. You are not the type of who will be distracted easily. You will not give up on the project which you have invented and initiated. You are a tenacious individual who will work hard with persistency towards their goals and to reach the destination of your dreams.

You are often guided by a strong sense of justice and righteousness.<sup>4</sup> This helps you to build an image of altruism. This facilitates the projection of you as a person full of integrity and honesty. You are often decisive in your approaches. You are not someone who will ponder long in making decisions or waver in your positions. When a decision is made, you have strong conviction to follow through.

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<sup>4</sup> However, the idea of justice and righteousness can be misplaced if there is the negative influence of 5 in the natal chart. It can potentially lead a person towards fanaticism if he or she is not aware of the influence. In addition, people with UC 1 can be ruthless when they go on their path to fight for righteousness especially if there is a significant number of 3 and 8 in the weakness sector.



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You are a persistent soul who connects well with others and command authority. Such strengths can be used to win other people over, allowing you to gain loyal followers.

You have excellent interpersonal and public relation skills. You are comfortable being in social settings and public platforms. You are considerate, helpful, and generous, often willing to compromise on your own self-interest for the good of others. This enables you to gain support and admirations from others, allowing you to amass large following to exercise influence.

Generally, you are mild-mannered and are able to make others feel at ease.<sup>5</sup> This makes you highly likable by others which gives you the charisma and the personal magnetism to attract people to follow you and lead them towards achieving your goals.

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<sup>5</sup> If there are many 1s in the strength sector, this can cause those with UC 1 to become boastful and think of themselves too highly reading to superiority complexes. This arrogant behavior can annoy others and cause them to be less likable. Their sense of self is less grounded as they suffer from having overinflated ego.





## ***What Are The Weaknesses You Need To Be Aware Of?***

Likhith, your ego can be fragile as you constantly seek approval and acknowledgement from others. You can feel deeply hurt when others criticize you. This can make you question your own competency and self-worth. To compound this weakness, you have the tendency of not revealing your true feelings. You are afraid that when people see you cry or disclose the fact of how shaken you are by the challenges of your current environment; you may be seen as weak. You are afraid that this can subsequently cause you to lose your authority and credibility which can jeopardize your leadership roles.

When you receive criticisms, you sometimes take it too personally. You feel inadequate when this happens and this causes you to doubt yourself, creating a false belief that they are not good enough. When this occurs, you begin to imprison yourself into a cage of guilt, shame and self-blame. If you are unaware of this or fail to address this feeling immediately, you may gradually fall into a spiral of self-destruction and depression.

Alternatively, being a visionary, you may have the tendency in becoming obsessed with your own ideas. You may have too much faith in yourselves causing you to lose touch with the social reality. This can lead you to forcefully exhort and propagate your visions, beliefs and ideas much to the annoyance of other people.



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As mentioned above, you can have the problems of self-doubt. The perception and feeling of your own self-worth and capability can go wrong. You may have the tendency to underestimate your own competencies which makes you feel inadequate. You may think to yourself that you are not good enough in delivering your contributions and services to others. However, in reality, people may already be satisfied with your performance and contributions. Your flawed perception of yourself can cause you to feel dejected and depressed. This weakness can be compounded with the tendency of you not wanting to share your feelings with other people as you put upon yourself a facade of strength and fortitude.

Nevertheless, you can go to the other extreme where you may think too highly about yourself. You may feel that you are capable of doing everything competently. This causes you to shut down your listening and refuse to take in other people's suggestions and opinions. You become aloof and arrogant, feeling that you are above all others.

You become trapped in your myopic view of your own 'superior' capabilities. This causes people to dismiss the ideas and viewpoints of others. When this continues without change, this will become detrimental to your progress. This can negatively affect your effort to innovate when you are lacking in perspectives and fail to see from different angles.

In addition, when you feel too strongly about your own capability, you stand the risk of having your bubble of self-confidence shattered when you realize that you are not as good as you think you are.



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Therefore, it is recommended to be modest in your interaction with other people and make effort to be down-to-earth. It will be helpful for you to practice humility so you can cultivate the willingness to listen. Be open and acknowledge the differences in point of views. Give consideration instead of outright rejecting the thoughts and ideas expressed by others

As UC 1 person, you may be strongly empathetic about other people's position and plight. You feel compassion about others and this can cause you to become selfless in offering your service to help. This is a virtue but it will be a significant weakness if you forget about your own welfare. Your selfless contribution cannot be sustainable if you don't put yourself as a priority. It is important for you to achieve balance in serving others and sustaining yourself.

Due to the achievement-oriented nature of UC 1, you often work hard resulting in you gaining frequent successes. This helps you to build a high reputation nonetheless but unfortunately it can lead other people to become envious. Subsequently, you attract backstabbers who attempt to sabotage your life, hinder your progress, and cause you to fall into disrepute. Yet, whenever a person chooses to achieve a high level of success, detractors will exist. You can consider this as something good. This is because when you have gained a significant degree of success, the existence of detractors and backstabbers will only serve as evidence of your greatness. Haters will hate. One cannot control the feelings of others but one can choose how to respond to them. Have a positive outlook and embrace these haters. Recognize this happens because you evolve to become a better person and again much recognition. Draw your energy from your supporters to sustain your endeavors. Your supporters can be your agents to protect and support. They will help you to respond to those haters, saboteurs and backstabbers.





## *Your Learning Style*

Likhith, you are a **kinesthetic** learner. You learn well by doing and getting yourself involved in the actions and physical process. In the classroom, you may be considered a slow learner. The issue is not with you but the methods of teaching delivery which are not aligned to your learning style.

Generally, for UC 1 people, it is best to put yourself into a learning environment where you can get yourself physically involved especially in terms of process engagement and manipulating tools. Robotic class, sculpting, and any activities that involved manual dexterity and hands-on participation will be most compatible. When it comes to research and innovation, you being UC 1 would often do better than the audio or visual learners due to your focus, dedication and conviction.

### **Characteristics of a Kinaesthetic Learner: Include Touch, Taste or Smell)**

- Conscious of atmosphere, temperature.
- Aware of physical contact and feelings.
- Is active, sporty, enjoys doing things.
- Cannot sit still.
- Speaks slowly.
- Enjoys meeting up with people.
- Touches people to get attention.
- Stands close when talking to someone.
- May have messy handwriting.



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## **Preferences of a Kinaesthetic Learner:**

- Learns by doing and touching.
- Uses finger as pointer when reading.
- Uses action words.
- Likes games, like plot-driven books.
- Responds to physical rewards.
- Wants to act things out.
- Moves with hands while speaking.

## **How to Help a Kinesthetic Learner:**

- Learns best by writing down things multiple times to commit them to memory.
- Shared reading is helpful as it is more of an activity and the physicality of sitting together.
- Use magnetic or plastic letters and let him trace over and make words with.
- Learns best by doing; playing with rods or beads, weighing ingredients for cooking, mixing & matching to form words, etc.
- Use computer programs for bite-size revision. Interacting and testing themselves (act of physically doing something) will help reinforce learning.
- Playing with a stress ball or toy while studying.
- Moving around or taking frequent breaks.



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## Keywords used by a Kinesthetic Learner (Touch)

- Feel
- Grasp
- Hold / Handle
- Push / Pull
- Tackle
- Touch / Contact
- Grab

### ***(Examples)***

- *I got a firm hold of this idea*
- *Can you get a handle of it?*
- *I made contact with them*
- *Lay my cards on the table*
- *It slipped my mind*
- *Start from scratch*
- *It's a real pain in the neck*
- *Can we turn this around?*

The usefulness of NLP is very simply, that you can re-program the language your mind to achieve selected goals in life by changing one's unconscious behavior.





## ***Your DISC-O Profile***

Likith, in the UCMHP system, knowing your UC number can help determine your DISC-O profile. Here is some information about you with regards to DISC-O in relations to your UC number.

### **DISC-O - Influential**

UC 1 according to DISC-O is the charismatic, influential and inspirational type. Those who are UC 1 often have a tendency in wanting to project themselves and communicate with others in order to influence them and inspire them towards an action, a goal, or a vision.<sup>67</sup> These people frequently like to be in positions or situations where they can express themselves and exhort people to support their ideas, work towards their vision or embrace their causes.



### ***The Friends And Company You Like To Keep***

not the same as those who are UC 3. UC 3 naturally do it without thinking of the fact that they are gaining attention because they are highly action-oriented people. They often have no worries of how people look at them as they are highly prone to doing than thinking which helps them to avoid speculating how people will feel about their actions. UC 1 people on the other hand can still be highly self-conscious and they worry about the impression that they may give to others.



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Likhith, you enjoy the company of people who are ambitious, forward minded, progressive, and striving for growth. You like to have people who will be able to stimulate your thinking and encourage you to work towards further development. You like to interact with those who are solution-oriented and purposeful in order to facilitate your own growth and personal mastery.

You like to surround yourself with people who will listen to you and engage you for guidance. This gives you the opportunity to influence and inspire which are often the primary motivators of UC 1.

You are likely to look for people who are bold action-takers. You will find them to complement your character as you. Being the person who will manifest the ideas, will need the support from those who have the capability to execute in order transform your ideas into practical reality.



***How To Better Manage Your Life?***



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Likhith, being UC 1, you may be inclined to experience occasional bouts of self-doubts. However, some of the people despite their sense of insecurity and inadequacy can still become highly successful. This is because their own feelings of not being good enough have the potential to propel them to do more to improve themselves further and achieve great results.

Yet, they may still be dissatisfied. They may feel dejected and depressed because they judge themselves too harshly. Often than not, their internal feelings of inadequacy, lacking in self-confidence and having low self-worth are kept hidden from other people's awareness. If this is not addressed, this feeling can fester. It can eat into the spirit and the soul of the person. At worst, it can potentially lead to suicidal tendency.

It is recommended that UC 1 people open themselves up and share their feelings instead of bottling them inside. To improve and gain strength, one needs to have the courage to be vulnerable.

In addition, as UC 1 person, you need to recognize that you cannot please everyone in the world. As you gradually become successful and more well-known, you will attract haters and detractors. Leverage on those who will give you support rather than to focus on those who dislike you that may give harsh remarks and write negative comments. By spending time hating the haters or being concerned with their responses, you will drain your energy and this will prevent you from doing anything productive.



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Haters will be haters. It is their decision to behave in this way. Knowing this, you will have the power to choose not to have their reactions affect you. You can still listen to them.

You can still choose to acknowledge their negative remarks and comments. That information can yield valuable feedback and provide insight to how one can improve further. However, those really negative comments which are given without justification can be ignored. You have the power to move on with your life and focus on what can be done to remain productive, purposeful and positive.

On the flipside, you can fall among the group of UC 1 people who may be thinking too highly of themselves<sup>8</sup>. They have an overinflated ego which results in their refusal to listen to any criticisms and comments even though they can be constructive. They suffer from the problem of having superiority complex.

Being UC 1, you can be highly self-driven. You can gain admiration from others due to your strong conviction. Although it is good to have strong self-belief by having faith in your own capabilities, this perception should not go overboard to the extent which makes one lose touch of the social reality. If you fall into this spectrum of weaknesses, you are likely to be arrogant in your behaviors. Your refusal to listen can cause you to lose opportunity. You may annoy others and this may result in you burning bridges in their relationship. A balance must be made in order to have the right amount of confidence and self-love.

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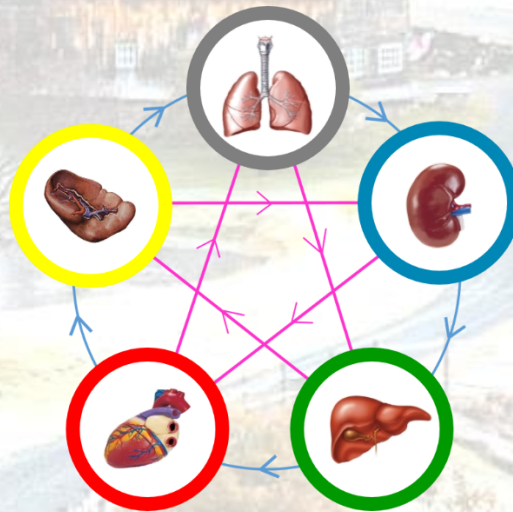
<sup>8</sup> This is likely when they are a lot of 1s in the chart especially on the strength sector.





## ***Your Potential Health Challenges***

Likith, health is the number one and greatest wealth in our lives. Many people spent more than half of their life gaining, growing and creating their wealth only to realize that their health is the most important wealth that they possess and need to be well taken care of.






You have just gone through an instant and accurate analysis that have identified your individual's health challenges and concerns. By doing so, you can start taking preventive actions right from young. Thus, you will not be caught off guard in later part of your life; and you can concentrate on doing what you love and loving what you do without any stress in life. Furthermore, you can better manage and tackle your health problems. And are able to save lot of medical fees trying to regain health should those health challenges and concerns really strike.



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## Your basic areas of potential health-related concerns

You might want to pay more attention to the following areas listed below:

| Major Organs  | Related Systems or Areas  |
|---|---|
| <b>Lung</b><br>      | Lung related<br>Large intestine problems<br>Cynicism<br>Asthma<br>Skin allergies / problems<br>Hay fever                        |
| <b>Heart</b><br>   | Heart related<br>Small intestine problems<br>Cardiovascular diseases<br>Insomnia<br>Restlessness<br>Pain in chest region        |
| <b>Stomach</b><br> | Stomach related<br>Pancreas / spleen problems<br>Immune system problems<br>Digestive problems<br>Belching<br>Lack of absorption |



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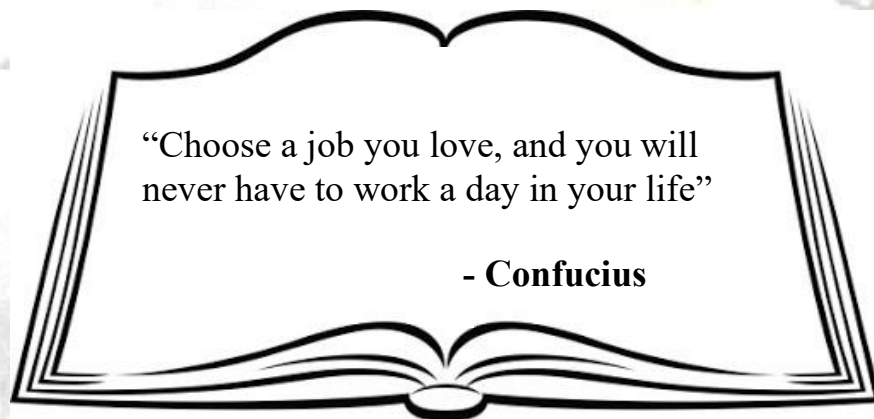
**Please also pay particular attention to the following areas:**

- Cervical
- Urinary tract
- Bladder



***Your Career And Academic Pathways***





Likhith, choosing the right academic pathway and making the right career choice are critical not only for the purpose for achieving economic prosperity but to also ensure that you engage in professions that are meaningful and purposeful. Many feels lost in terms of not knowing which are the most appropriate academic and career paths. Then they make the wrong decision in selecting the study they dislike or getting involved in a career which does not resonate with them. Gradually, this will create a sense of disharmony and dissatisfaction within themselves. They become plagued with constant frustration. If this is not addressed, this can gradually lead you to depression.

Through the UCMHP system, as you identify and understand your UC number, you will be able to derive which of the five elements (i.e. metal, water, wood, fire and earth) you are associated with using the **Star of Knowledge** framework.



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The elements that you are associated with represents the specific type of the frequency that forms your character and acts as an intricate part of your energy DNA. Having the awareness of your element will give you clarity with regards to choosing the right academic study, the right profession, and the right industry that resonate most with your being.

With the knowledge of numbers from our system, you will be more empowered to select the academic and professional endeavors that will have the greatest affinity with you. You will be more capable to find the academic and professional domain that will enable you to express and optimize your greatest potentials. You will be able to make a choice to do what you love, thereby achieving greater harmony within life. By putting yourself into the right study and career, you will be able to receive the right support from the people and environment to help you progress and sustain your academic and professional journey.

You are UC 1 and your number is associated with the element of **Metal**. You are well suited to be in a management position where you have the opportunity to make decisions and lead people. Any situations which require change can call upon you as you can initiate ideas to provide solutions to help an environment or work process to be more improved.

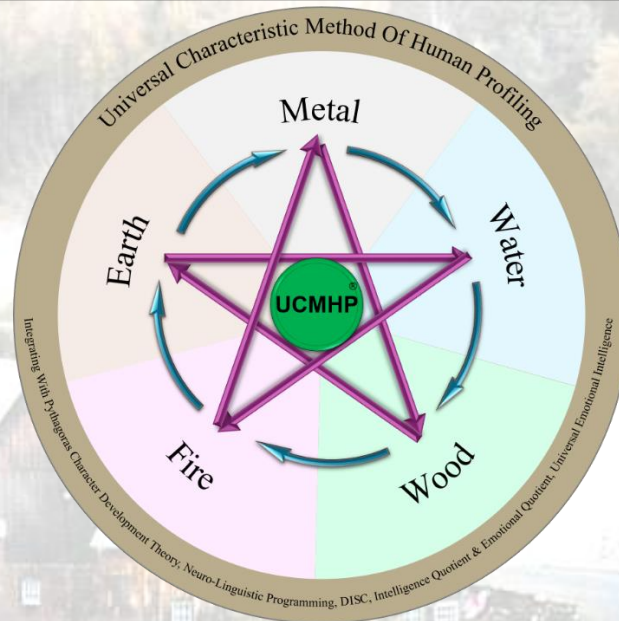
When choosing any study or career, choose those:

From the element that is the **same** with your UC element.

From the element that **produces** your UC element

From the element that your UC element **controls**





Below is a simple guide for you to identify your right academic and career paths as well as the appropriate industries you should position yourself in. The list below is not complete. Due to the evolving nature of the business environment, new academic programmes and career possibilities can emerge. The list below is designed to give you some general ideas of what you can possibly explore and engage in.

Yet, in order to exercise and express your greatest potentials, you can have a more comprehensive analysis of your academic and career compatibility. Just to contact any of our friendly professional consultants. Best still is you can communicate with our Academy customer contact personnel to find out about our courses and learn the science of character profiling using our unique UCMHP system. Doing so you will be equipped for a lifetime with this powerful knowledge to help not only yourself but other people whom you care about.



**P.S.** Course's titles are for reference only subject to vary in different countries.

### Academic Pathways 1st Choice: Element That Your UC Element Controls

| Field of Study                   | Course Option                        |                                     |   | Career Option  |
|----------------------------------|--------------------------------------|-------------------------------------|---|--|
|                                  | Diploma                              | Degree                              | Master Degree / Professional Qualifications                           |  |
| <b>Dentistry</b>                 |                                      | Dentistry degree                    | Specialization in Orthodontics, Paediatric Dentistry & Periodontology | Government Hospitals                                   |
|                                  |                                      |                                     |   | Private Oral Health Clinics                            |
|                                  |                                      |                                     |   | Government Health Services or Community Health Centres |
|                                  |                                      |                                     |   | Dental Colleges and Universities                       |
| <b>Early Childhood Education</b> | Diploma in Early Childhood Education | Degree in Early Childhood Education |   | ECE Lecturer   |
|                                  |                                      |                                     |   | Educational Toy Consultant                             |
|                                  |                                      |                                     |   | Kindergarten Teacher                                   |
|                                  |                                      |                                     |   | Pre-school Teacher                                     |
|                                  |                                      |                                     |   | Pre-school / Kindergarten Owner                        |
|                                  |                                      |                                     |   | Pre-school / Kindergarten Principal                    |



|           |   |                                |  |  |
|-----------|---|--------------------------------|--|--|
|           |   |                                |  | Private /<br>International School<br>Teacher (Pre-school<br>Level) |
| Fine Arts | Diploma in Fine Art                             | Degree in Fine Art<br>Practice |  | Artist   |
|           | Diploma in Arts<br>Management                   | Degree in Arts<br>Management   |  |  |
|           | Diploma in Art<br>Teaching                      | Degree in Theatre<br>Arts      |  |  |
|           | Diploma in Theatre                              |                                |  |  |
|           | Diploma in<br>Performance                       |                                |  |  |
|           | Diploma in Design<br>(Furniture and<br>Spatial) |                                |  |  |
| Medicine  |   | Degree in Medicine             |  | Paediatrician  |
|           |   |                                |  | Psychiatrist   |
|           |   |                                |  | Dermatologist  |
|           |   |                                |  | Orthopaedic Surgeon  |
|           |   |                                |  | Ophthalmologist  |
|           |   |                                |  | Radiologist  |
|           |   |                                |  | Vascular Surgeon   |
|           |   |                                |  | Hospital<br>Administrator  |
|           |   |                                |  | Medical Researcher   |
|           |   |                                |  | Medical Journalist   |
|           |   |                                |  | Lecturer   |



|   |   |  |  |                                     |
|---|---|--|--|-------------------------------------|
|   |   |  |  | International Aid Worker            |
| <b>Nutrition</b>                        | Diploma in Science / Microbiology       | Degree in Nutrition                    |  | Nutritionist                        |
|   |   |  |  | Nutritional Supplement Specialist   |
|   |   |  |  | Public Health Nutritionist          |
|   |   |  |  | Nutrition Journalist                |
|   |   |  |  | Wellness Consultant                 |
| <b>Occupational Safety &amp; Health</b> | Diploma in Occupational Safety & Health | Degree in Occupational Safety & Health |  | OSH Risk Management                 |
|   |   |  |  | Emergency Response and Planning     |
|   |   |  |  | Fire, Chemical and Machinery Safety |
|   |   |  |  | Occupational Epidemiology           |
|   |   |  |  | Ergonomics and Human Factor         |
|   |   |  |  | Business Operations Management      |
| <b>Optometry</b>                        | Diploma in Optometry                    | Degree in Optometry                    |  | Retail Optical Stores               |
|   |   |  |  | Private Optometric Practices        |



|                      |                          |                         |  |                                      |
|----------------------|--------------------------|-------------------------|--|--------------------------------------|
|                      |                          |                         |  | Public and Private Hospitals         |
|                      |                          |                         |  | Community Health Centres             |
|                      |                          |                         |  | Manufacturers of Ophthalmic Products |
| <b>Pharmacy</b>      |                          | Degree in Pharmacy      |  | Academic Pharmacist                  |
|                      |                          |                         |  | Community Pharmacist                 |
|                      |                          |                         |  | Hospital Pharmacist                  |
|                      |                          |                         |  | Industrial Pharmacist                |
|                      |                          |                         |  | Pharmacologist                       |
|                      |                          |                         |  | Research Pharmacist                  |
|                      |                          |                         |  | Veterinary Pharmacist                |
| <b>Physiotherapy</b> | Diploma in Physiotherapy | Degree in Physiotherapy |  | Physiotherapist                      |
|                      |                          |                         |  | Clinical Therapist                   |
|                      |                          |                         |  | Physiotherapy Specialist             |
|                      |                          |                         |  | Physical Therapy Specialist          |

## Academic Pathways 2nd Choice: Element That Produces Your UC Element



| Field of Study | Course Option                  |                               |   | Career Option                      |
|----------------|--------------------------------|-------------------------------|---|------------------------------------|
|                | Diploma                        | Degree                        | Master Degree / Professional Qualifications           |                                    |
| Accounting     | Diploma in Accounting          | Degree in Accounting          | Association of Chartered Certified Accountants (ACCA) | Accountant                         |
|                |                                |                               | Certified Public Accountants (CPA)                    | Chief Financial Officer (CFO)      |
|                |                                |                               | Certified Practicing Accountant (CPA)                 | Forensic Accountant                |
|                |                                |                               | Chartered Institute of Management Accountants (CIMA)  |                                    |
|                |                                |                               | Institute Chartered Accountants (ICA)                 |                                    |
| Architecture   | Diploma in Architecture        | Degree in Architecture        | Graduate Architect                                    | Architect                          |
|                |                                |                               | Professional Architect                                | Architectural Model Specialist     |
|                |                                |                               |   | Architectural Structure Specialize |
|                |                                |                               |   | Landscape Architect                |
|                |                                |                               |   | Resort/Hotel Conceptual Architect  |
| Business       | Diploma in Business Management | Degree in Business Management |   | Town Planning Conceptual Architect |
|                |                                |                               |   | Accountant                         |



|                                   |   |                                 |  |  |
|-----------------------------------|---|---------------------------------|--|--|
|                                   | Advanced Diploma<br>in Business<br>Management |                                 |  |  |
| <b>Psychology</b>                 | Diploma in<br>Psychology                      | Degree in<br>Psychology         |  | Clinical Psychologist                          |
|                                   |   |                                 |  | Counseling<br>Psychologist                     |
|                                   |   |                                 |  | Industrial &<br>Organizational<br>Psychologist |
|                                   |   |                                 |  | Sport & Exercise<br>Psychologist               |
|                                   |   |                                 |  | Educational<br>Psychologist                    |
| <b>Quality<br/>Surveying</b>      | Diploma in<br>Quantity Surveying              | Degree in Quantity<br>Surveying |  | Building Surveyor                              |
|                                   |   |                                 |  | Building Material<br>Manager                   |
|                                   |   |                                 |  | Construction<br>Executive                      |
|                                   |   |                                 |  | Contract Executive                             |
|                                   |   |                                 |  | Cost Manager                                   |
|                                   |   |                                 |  | Quantity Surveyor                              |
| <b>Real Estate<br/>Management</b> | Diploma in Estate<br>Management               | Degree in Estate<br>Management  |  | Real Estate Valuer                             |
|                                   |   |                                 |  | Land Economist                                 |



## Academic Pathways 3rd Choice: Same Element with Your UC Element

| Field of Study               | Course Option                     |                                  |   | Career Option                               |
|------------------------------|-----------------------------------|----------------------------------|---|---|
|                              | Diploma                           | Degree                           | Master Degree / Professional Qualifications               |   |
| <b>Actuarial Science</b>     |                                   | Degree in Actuarial Science      | Associate of the Society of Actuaries (ASA)               | Actuarial Pricing & Risk Analyst            |
|                              |                                   |                                  | Fellow of the Society of Actuaries (FSA)                  | Catastrophe Risk Analyst                    |
|                              |                                   |                                  |   | Insurance Actuarial Analyst                 |
|                              |                                   |                                  |   | Financial Risk Analyst                      |
|                              |                                   |                                  |   | Pension / Retirement Plan Actuarial Analyst |
| <b>Aircraft Maintenance</b>  | Diploma in Aircraft Maintenance   | Degree in Aircraft Maintenance   | Aircraft Maintenance License (AML)                        | Aircraft Maintenance Engineer (Mechanical)  |
|                              |                                   |                                  |   | Quality Assurance Engineer                  |
| <b>Automotive Technology</b> | Diploma in Automotive Technology  | Degree in Automotive Technology  |   | Automotive Technician                       |
|                              | Diploma in Automotive Engineering | Degree in Automotive Engineering |   | Foreman                                     |
|                              |                                   |                                  |   | Technical Supervisor                        |
| <b>Bioscience</b>            | Diploma in Biomedical Science     | Degree in Biomedical Science     | Master/PhD in Biomedical Science (Research & Development) | Biomedical Scientist                        |



|                          |                              |                             |  |                                  |
|--------------------------|------------------------------|-----------------------------|--|----------------------------------|
|                          |                              |                             |  | Healthcare Scientist             |
|                          |                              |                             |  | Laboratory Technologist          |
|                          |                              |                             |  | Medical Research Scientist       |
|                          |                              |                             |  | Microbiologist                   |
|                          | Diploma in Biotechnology     | Degree in Biotechnology     | Master/PhD in Biotechnology (Research & Development) | Agricultural Biotechnologist     |
|                          |                              |                             |  | Analytical Scientist             |
|                          |                              |                             |  | Biotechnology Lab Technician     |
|                          |                              |                             |  | Life Sciences Research Scientist |
|                          |                              |                             |  | Microbiologist                   |
|                          | Diploma in Biochemistry      | Degree in Biochemistry      | Master/PhD in Biochemistry (Research & Development)  | Analytical Chemist               |
|                          |                              |                             |  | Clinical Research Associate      |
|                          |                              |                             |  | Healthcare Scientist             |
|                          |                              |                             |  | Life Sciences Research Scientist |
|                          |                              |                             |  | Scientific Laboratory Technician |
| <b>Civil Engineering</b> | Diploma in Civil Engineering | Degree in Civil Engineering | Master in Civil Engineering                          | Construction Engineer            |
|                          |                              |                             |  | Geotechnical Engineer            |



|  |  |   |   |  |
|--|--|---|---|--|
|  |  |   |   | Materials Engineer                     |
|  |  |   |   | Structural Engineer                    |
|  |  |   |   | Site Engineer                          |
|  |  |   |   | Transport Engineer                     |
| <b>Computer Science</b>                        | Diploma in Computing                                 | Degree in Computer Science / Information Technology |   | Business Analyst                       |
|  | Diploma in Information Technology                    |   |   | Data Mining Specialist                 |
|  | Advanced Diploma in Information Technology           |   |   | Software Engineer / Software Architect |
|  | Diploma in Network and Computing Technology          |   |   | Network Specialist                     |
|  | Advanced Diploma in Network and Computing Technology |   |   | Research Analyst                       |
|  | NCC Education Level 4 Diploma in Computing           |   |   | Software Quality Assurance Officer     |
|  | NCC Education Level 5 Diploma in Computing           |   |   | IT Analyst                             |
| <b>Electrical &amp; Electronic Engineering</b> | Diploma in Electrical & Electronic Engineering       | Degree in Electrical & Electronic Engineering       | Master in Electrical & Electronic Engineering | Technical Support Engineer             |
|  |  |   |   | Test Development Engineer              |
|  |  |   |   | Network Engineer                       |



|                         |                                |                               |                                   |                                     |
|-------------------------|--------------------------------|-------------------------------|-----------------------------------|-------------------------------------|
|                         |                                |                               |                                   | Electrical Process Control Engineer |
|                         |                                |                               |                                   | Electronics Engineer                |
|                         |                                |                               |                                   | Research & Development Engineer     |
|                         |                                |                               |                                   | Sensor Design Engineer              |
| <b>Finance</b>          | Diploma in Banking and Finance | Degree in Banking and Finance | Master in Finance                 | Costing Officer                     |
|                         |                                |                               | Chartered Financial Analyst (CFA) | Credit Analyst                      |
|                         |                                |                               |                                   | Financial Analyst                   |
|                         |                                |                               |                                   | Investment Banker                   |
|                         |                                |                               |                                   | Tax Analyst                         |
| <b>Forensic Science</b> | Foundation in Science          | Degree in Forensic Science    |                                   | Treasury Executive                  |
|                         |                                |                               |                                   | Forensic Science Technician         |
|                         |                                |                               |                                   | Criminologist                       |
|                         |                                |                               |                                   | Crime Scene Investigator            |
| <b>Law</b>              | Diploma in Law                 | Degree in Law                 | Chambering                        | Forensic DNA Analyst                |
|                         |                                |                               |                                   | Litigation Lawyer                   |
|                         |                                |                               |                                   | Conveyancing Lawyer                 |
|                         |                                |                               |                                   | In-House Legal Counsel              |
|                         |                                |                               |                                   | Public Prosecutor                   |

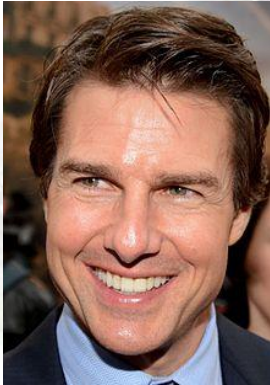


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|-------------------------------|-----------------------------------|----------------------------------|----------------------------------|------------------------|
|                               |                                   |                                  |                                  | Law Lecturer           |
|                               |                                   |                                  |                                  | Journalist/Editor      |
|                               |                                   |                                  |                                  | Politician             |
| <b>Mechanical Engineering</b> | Diploma in Mechanical Engineering | Degree in Mechanical Engineering | Master in Mechanical Engineering | Automotive Engineer    |
|                               |                                   |                                  |                                  | Industrial Engineer    |
|                               |                                   |                                  |                                  | Manufacturing Engineer |
|                               |                                   |                                  |                                  | Materials Engineer     |





### *3 Examples Of Famous Celebrities With Similar Character Traits*



**Thomas Cruise Mapother IV** (born July 3, 1962), better known by the stage name Tom Cruise, is an American actor and producer. He has received various accolades for his work, including three Golden Globe Awards and three nominations for Academy Awards. With a net worth of \$570 million as of 2020, he is one of the highest-paid actors in the world. His films have grossed over \$4 billion in North America and over \$10.1 billion worldwide, making him one of the highest-grossing box office stars of all time





**Steven Paul Jobs** (February 24, 1955 – October 5, 2011) was an American business magnate and investor. He was the chairman, chief executive officer (CEO), and co-founder of Apple Inc.; chairman and majority shareholder of Pixar; a member of The Walt Disney Company's board of directors following its acquisition of Pixar; and the founder, chairman, and CEO of NeXT. Jobs is widely recognized as a pioneer of the microcomputer revolution of the 1970s and 1980s, along with Apple co-founder Steve Wozniak.





**Eldrick Tont "Tiger" Woods** (born December 30, 1975) is an American professional golfer. He is tied for first in PGA Tour wins and ranks second in men's major championships and also holds numerous golf records. Woods is widely regarded as one of the greatest golfers, and one of the most famous athletes of all time. He will be inducted into the World Golf Hall of Fame in 2021.



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### ***Valuable Bonus #1:***

### ***Extra Explanations Of Your Characteristics Traits UCMHP Types***



Likhith, here are more explanations of your Characteristics Traits UCMHP types.

#### **Extrovert:**

You tend to seek out social stimulation and opportunity to engage with others. In group situations, you are likely to talk often and assert yourself. You gain energy from engaging in social interaction, and gain inspiration and excitement from talking and discussing ideas with other people.

- **Definition** – a person who is an outgoing and socially confident
- **Synonym** – outgoing person, sociable person, hail-fellow-well met, gregarious, socializing, social, genial, cordial, affable, friendly, people-oriented, lively, exuberant, uninhibited, unreserved, demonstrative, life and soul of the party, socializer, mixer, social butterfly, socialite, party animal
- **Qualities of an extrovert** – on the positive side, extroverts are often described as talkative, sociable, action oriented, enthusiastic, friendly and outgoing. On the negative side, they are sometimes described as attention seeking, easily distracted and unable to spend time alone.



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## Idealists:

You are visionary and imaginary and envision an ideal world rather than the real one. You strive for perfection to make the world a better place. You tend to pursue the higher purpose and goals, though others view you to be impractical and out of touch with reality.

- **Definition** – a person who is guided more by ideals than by practical considerations
- **Synonym** – utopian, visionary, wishful thinker, pipe-dreamer, fantasist, fantasizer, romantic, romanticist, romancer, castle-builder, dreamer, daydreamer, impractical person, unrealistic person
- **Idealists personality type** – idealists as a temperament, are passionately concerned with personal growth and development; idealists dream of creating harmonious, even caring personal relations, and they have a unique talent for helping people get along with each other and work together for the good of all.



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## Innovator:

You embraced this idea of innovation and create environments in which employees are given the tools and resources to challenge the status quo, push boundaries and achieve growth.

- **Definition** – a person who introduces new methods, ideas or products.
- **Synonym** – pioneer, developer, groundbreaker, trailblazer, pathfinder, front runner, spearhead, prime mover
- **Qualities of an innovator** – creative people; innovators included, tend to be better at identifying problems rather than solving them. They are also very passionate and on a constant lookout for new experiences. They are curious, sensitive, and nonconformist by nature.
- **Preferences of Innovator** – being innovative means doing things differently or doing things that have never been done before. An innovator is someone who has embraced this idea and creates environments in which employees are given the tools and resources to challenge the status quo, push boundaries and achieve growth.



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## Researcher:

You are a person who conducts research, such as an organized and systematic investigation into something.

- **Definition** – a person who carries out academic or scientific research
- **Another Definition** – a person whose job involves discovering or verifying information for use in a book, programme, etc.
- **Characteristics of a good researcher** – a good researcher must be open-minded and must also adopt a critical way of thinking. A good researcher should be hard working, diligent, focused, and devoted to his or her specific field of interest.
- **Synonym** – postdoc, scientist, experimenter, field worker, research worker, investigator



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## Adaptability:

You have a necessary quality in an ever-changing work environment. For example, your overseas experience shows adaptability and an ability to cope with foreign languages. Another example is he was praised for his adaptability to different situations.

- **Definition** – the quality of being able to adjust to new conditions, the capacity to be modified for a new use or purpose
- **Adaptability in the workplace** – is when employees can be flexible and have the ability to adapt to changing work conditions; they stay calm and not folding under pressure when something changes or problem occurs.
- **How to embrace your adaptability** – redefine your motivation, adaptability begins with a willingness to adapt, a mind-set that is open and ready to accept and therefore overcome uncertainty at any time, observe and set small goals.
- **Synonym** – flexibility, versatility, ambidexterity, compliancy, malleability, plasticity, pliancy, adjustability, conformability



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## Altruism:

You have a behavior characterized by acts with no apparent benefits for individual who performs them but that are beneficial to other individuals. You may designate a selfless love of others, that is to say the wish that others find happiness and generosity expecting nothing in return.

- **Definition** – disinterested and selfless concern for the well-being of others.
- **Characteristics** - true altruism involves selfless acts that have absolutely no ulterior motives, such as desire for recognition, a reward, or to feel better about oneself. Altruism involves putting an individual's or group's well-being before one's own.
- **Synonym** – selflessness, unselfishness, benevolence, humanitarianism, kindness, charity, magnanimity, philanthropy, public spirit, social conscience,



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## Analytical:

You are reserved and quiet. You like to get to the bottom of things. Curiosity is one of your strongest motives. You like to work alone and your ability to concentrate is more marked than that of all other personality types.

- **Definition** – using analysis or logical reasoning
- **Synonym** - systematic, logical, scientific, inquisitive, investigative, inquiring, methodical, organized, well organized, ordered, orderly, meticulous, rigorous, searching, critical, interpretative, diagnostic, exact, precise, accurate, mathematical, regulated, controlled, rational.
- **Examples of analytical skills** – critical thinking, critical thinkers are capable of identifying all aspects of a problem and understanding why a problem exists, data and information analysis as it is one of the primary parts of analytical thinking, research, communication and problem solving



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## **Bold:**

You are making bold decisions, making bold choices. You are not hesitating or being fearful in the face of actual or possible danger or rebuff; you are courageous and daring; you are going beyond the usual limits of conventional thought or action; you are being imaginative.

- **Definition** – a person who shows a willingness to take risks; confident and courageous.
- **Synonym** – courageous, fearless, daring, intrepid, brave, valiant, unafraid, undaunted, dauntless, valorous
- **Acts that make you bold** – apologize as it takes courage to admit when you are wrong, be yourself and don't imitate anyone, take responsibility as you are where you are in life because of the choices you make, keep your commitments; you can write down everything you say you are going to do, speak up if you think it is right, let go of the past, grow and listen.



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## Charismatic:

You are a person that cannot only appear confident in communication, but you can also help others feel confident too, thus you are aiding and enhancing the communication process. You are confident in a positive way, without being boastful or egotistical.

- **Definition** - exercising a compelling charm that inspires devotion in others.
- **Synonym** – charming, fascinating, harming, full of personality, strong in character.
- **Example of charismatic person** - someone or something with a compelling and charming personality or traits that are attractive and alluring to others; an example of a charismatic person is someone who everyone likes and wants to be around because of his compelling personality.

## Charitable:

You are a person who is generous and like to help other people with kindness and compassion.

- **Definition** – relating to the assistance of those in need
- **Synonym** – humanitarian, philanthropic, humane, altruistic, benevolent, beneficent, welfare, public-spirited, socially concerned, doing good works.
- **Example of charitable in a sentence** – she makes a charitable donation every year, he performs charitable work to help the poor, they give money to charitable causes.



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## Family-Oriented:

You are a person who is always caring, loyal, respectful and kind. You have a strong family ties possess unique characteristics and you can be an ideal choice to be your life partner if your partner put his or her priority in family too.

- **Definition** – a person who puts family at the centre and focuses on their values, strengths and relationships
- **Why is being family oriented important** - family time is important because it allows family members to feel loved and secure. It also helps kids and parents to gain trust with one other. Spending time with family members is a great way to deepen the family relationship. Family is the only thing you can rely on in a tough situation.
- **What does it mean to be family oriented** - a person who is family oriented might place more focus and priority on family and relationships rather than on work and money? They might make certain decisions based on what is best for the family. They might consider activities, vacations, and entertainment that is appropriate for all members of the family.



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## Genuine:

You are true to themselves in the way that you think, feel, and want to be seen or portrayed. You do not compromise your own identity or interests to be seen differently to other people.

- **Definition** - truly what something is said to be; a genuine person means that they are true to themselves in the way that they think, feel, and want to be seen/portrayed.
- **Synonym** – authentic, sincere, real, actual, original, pukka, bona fide, true, veritable, unfeigned, unadulterated, unalloyed
- **How to be genuine** - get real, connect with one person at a time, say what you mean and mean what you say, smile when the smile is natural, lose the power pose, don't make it a contest, don't force it, give genuine compliments.

## Perfectionist:

You have a personality trait characterized by “a person's striving for flawlessness and setting excessively high-performance standards, accompanied by overly critical self-evaluations and concerns regarding others' evaluations.”

- **Definition** - a person who refuses to accept any standard short of perfection
- **Synonym** – idealist, purist, stickler for perfection, pedant, precisionist, formalist, archaic, precisian
- **What causes someone to be a perfectionist** - many factors can contribute to whether perfectionism develops, such as frequent fear of disapproval from others or feelings of insecurity and inadequacy as well as mental health issues like anxiety or obsessive-compulsive disorder (OCD).



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## Persistent:

You are someone who is persistent and continues doing something or tries to do something in a determined but often unreasonable way, you don't give up. For example, he has been a persistent critic of the president.

- **Definition** - continuing firmly or obstinately in an opinion or course of action in spite of difficulty or opposition.
- **Synonym** – tenacious, persevering, determined, resolute, purposeful, dogged, single-minded, tireless, indefatigable, pertinacious, patient, diligent, assiduous, sedulous, unflagging, untiring, unwavering, insistent, importunate, relentless, unrelenting.
- **Characteristics of persistent** - persistent is probably one of the most admirable characters a person can possess, it is the ability to be determined to do or achieve something regardless of any setbacks, there is no great achievement is possible without persistent work.



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## Righteousness:

You are a person who behaves in a morally and correct way, or considered morally correct.

- **Definition** - the quality of being morally right or justifiable
- **Synonym** – goodness, virtue, virtuousness, uprightness, decency, integrity, worthiness, rectitude, probity, morality, ethicalness, high mindedness, justice, honesty, honor, honorableness, innocence, blamelessness, guiltlessness, irreproachability, sinlessness, saintliness, purity, nobility, noble-mindedness, piety, piousness
- **Example of righteousness** – being righteous literally means to be right, especially in a moral way. Heroes like Martin Luther King are often called righteous.

## Sacrificing:

You are a person who is okay to give up something that is valuable to you in order to help another person. For example, many women sacrifice interesting careers for their families.

- **Definition** – giving up something valued for the sake of other considerations
- **Synonym** – letting go, surrendering, giving up, abandonment, foregoing, renouncing, renunciation, renouncement, forfeiture, loss, relinquishment, resignation, abdication, signing away, yielding, ceding, waiving
- **How does sacrifice lead to success** – if you are not willing to sacrifice your pride, comfort, or security, you will never achieve your highest level of success. Your level of sacrifice directly determines your level of success.



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## Supportive:

You understand other people well and what they need. Other people will quickly learn that you will be with them through thick and thin. You both will go through some tough times and some very good time. You are the most important kind of friend to go along.

- **Definition** - providing encouragement or emotional help.
- **Synonym** – encouraging, caring, sympathetic, reassuring, understanding, concerned, helpful, nurturing, sensitive.
- **Characteristics of being supportive** - to be supportive is to give help or assistance, or to hold something or someone up; anything that supports you, or embraces you and holds you up is supportive; having strong supportive relationships is known to provide emotional help during stressful times, reduce stress, increase life span and give greater levels of happiness; it is important to have a number of people in an individual's life that can give support.



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## Well Connected:

You have a range and vary connections with other people. You have substantive conversations; you always seek to add value; you attend relevant industry events to add connections, and you take engagement seriously.

- **Definition** - acquainted with or related to people with prestige or influence
- **Synonym** – good connections, good relationships, well related, well attached, well affiliated, good neighboring, well linked.
- **Traits of highly well-connected people** - a genuine interest in other people as building a network is really all about building relationships, a desire to help others as no one gains anything from being selfish, patience as highly connected people know that it can take time for opportunities to arise, a future focused mindset, an emphasis on quality over quantity.



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## ***Valuable Bonus #2:***

### ***Extra Explanations Of Your Personality Traits Enneagram Types***



Likhith, here are more explanations of your Personality Traits Enneagram Types.

The Enneagram of Personality, or simply the Enneagram (from the Greek words ἐννέα [ennéa, meaning "nine"] and γράμμα [grámma, meaning something "written" or "drawn"]), is a model of the human psyche which is principally understood and taught as a typology of nine interconnected personality types. Although the origins and history of many of the ideas and theories associated with the Enneagram of Personality are a matter of dispute, contemporary Enneagram claims are principally derived from the teachings of Oscar Ichazo and Claudio Naranjo. Naranjo's theories were partly influenced by some earlier teachings of George Gurdjieff. As a typology the Enneagram defines nine personality types (sometimes called "enneatypes"), which are represented by the points of a geometric figure called an enneagram, which indicate connections between the types. There are different schools of thought among Enneagram teachers, therefore their ideas are not always in agreement.



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The Enneagram of Personality has been widely promoted in both Business Development and in certain spirituality contexts through seminars, conferences, books, magazines, and DVDs. In the business context it is generally used as a typology to gain insights into workplace interpersonal-dynamics; in Spirituality it is more commonly presented as a path to higher states of being, essence, and enlightenment. Both contexts say it can aid in self-awareness, self-understanding and Personal Development.

### **Likhith, you are known as a Considerate Helper**

You have a motivational need to be liked and appreciated, value relationships and as a result kindness, generosity and self-sacrifice are important to you. Strive to make the world a more loving place, primarily by offering support and attention to those you care about. At your best, you are unconditionally supportive, able to practice self-care and offer the gift of humility to yourself and the world around you.

Less-healthy you may seem flattering and manipulative as they ‘give to get’, motivated by a deep belief that you don’t deserve to be loved for who you are.



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## The Gifts of your personality traits include:

- **Warmth:**  
Your demonstrative and warm nature makes it easy for others to connect with you and you are generally very like-able.
- **Givenness:**  
You are caring and have the capacity to anticipate the needs of others, generously giving of yourself to others.
- **People-Centeredness:**  
You focus on building relationships will impact positively on your capacity to step into roles where client and people relationships matter.
- **Self-Sacrificing:**  
To support and be there for others, you will put your own needs and feelings on the back burner.
- **Praising:**  
Being around you as a complimentary and supportive person, you make people feel very special, giving them a confidence boost.



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## Helper:

You are a person who contributes to the fulfilment of a need or furtherance of an effort or purpose. You are happy to give assistance to someone to make it easier for that person to do something in their work or tasks.

- **Definition** - a person who helps someone else.
- **Synonym** – assistant, associate, co-worker, fellow worker, workmate, teammate, helpmate, helpmeet, aider, aide, colleague, supporter, partner, collaborator, better.
- **Importance of helping others** - helping others is good for them and a good thing to do; it also makes us happier and healthier too; giving also connects us to others, creating stronger communities and helping to build a happier society for everyone; and it's not all about money, we can also give our time, ideas and energy.



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***Valuable Bonus #3:***

***Extra Explanations Of Your Personality Traits  
Ocean 5 Types***



Likhith, here are more explanations of your Personality Traits Ocean 5 Types.

The Big Five personality traits, also known as the five-factor model (FFM) and the OCEAN model, is a taxonomy for personality traits.

When Factor Analysis, (a statistical technique) is applied to Personality Survey data, some words used to describe aspects of personality are often applied to the same person. For example, someone described as Conscientious is more likely to be described as "always prepared" rather than "messy".

This theory is based therefore on the association between words but not on Neuropsychological experiments. This theory uses descriptors of common language and therefore suggests five broad dimensions commonly used to describe the human Personality and Psyche.



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## **The Five Factors are:**

- **OPENNESS** to experience (inventive/curious vs. consistent/cautious)
- **CONSCIENSCIOUSNESS** (efficient/organized vs. easy-going/careless)
- **EXTRAVERSION** (outgoing/energetic vs. solitary/reserved)
- **AGREEABLENESS** (friendly/compassionate vs. challenging/detached)
- **NEUROTICISM** (sensitive/nervous vs. secure/confident)

The five factors are represented by the acronym OCEAN or CANOE. Beneath each proposed Global Factor, there are a number of correlated and more specific primary factors. For example, Extraversion is said to include such related qualities as gregariousness, assertiveness, excitement seeking, warmth, activity, and positive emotions.

Family life and the environment in which someone was raised will also affect these traits. Twin studies and other research have shown that about half of the variations between individuals result from their genetics and half from their environments. Researchers have found conscientiousness, extraversion, openness to experience, and neuroticism to be relatively stable from childhood through adulthood.



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## **Likhith, you are known as an Extroverted Agreeableness person:**

Your personality dimension includes attributes such as trust, altruism, kindness, affection, and other prosocial behaviors, tend to be more cooperative, charitable and loving.

- Has a great deal of interest in other people
- Cares about others
- Feels empathy and concern for other people
- Enjoys helping and contributing to the happiness of other people
- Assists others who need help



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## Agreeableness:

You are a person with a high level of agreeableness in a personality test. You are usually warm, friendly, and tactful. You generally have an optimistic view of human nature and get along well with others.

- **Definition** – a person who has an optimistic view of human nature and get along well with others
- **Personality of agreeableness** – a person with a high level of agreeableness is usually warm, friendly and tactful
- **Characteristics of agreeableness person** – a person who is highly agreeable will exhibit prosocial forms of behavior. They are more sociable, aim to please other people and are willing to help those in need. As a result, agreeable people tend to work well as part of a team. During arguments of times of conflict, they will seek to resolve, rather than prolong, confrontation.
- **Synonym** - affability, agreeability, amenity, amiability, amiableness, geniality, good-naturedness, good-temperedness, graciousness, niceness, personalness, pleasantness, sweetness.



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### ***Valuable Bonus #4:***

### ***Extra Explanations Of Your Emotional Quotient (EQ) Profile***



Likith, here are more explanations of your Emotional Quotient (EQ) Profile.

Emotional intelligence (EI), emotional leadership (EL), emotional quotient (EQ) and emotional intelligence quotient (EIQ), is the capability of individuals to recognize their own emotions and those of others, discern between different feelings and label them appropriately, use emotional information to guide thinking and behavior, and manage and/or adjust emotions to adapt to environments or achieve one's goal(s).

Although the term first appeared in a 1964 paper by Michael Beldoch, it gained popularity in the 1995 book by that title, written by author and science journalist Daniel Goldman. Since this time, EI, and Goleman's 1995 analysis, have been criticized within the scientific community despite prolific reports of its usefulness in the popular press.



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Empathy is typically associated with EI, because it relates to an individual connecting their personal experiences with those of others. However, several models exist that aim to measure levels of (empathy) EI. There are currently several models of EI. Goleman's original model may now be considered a *mixed model* that combines what has since been modeled separately as *ability EI* and *trait EI*. Goleman defined EI as the array of skills and characteristics that drive leadership performance. The *trait model* was developed by Konstantinos V. Petrides in 2001. It "encompasses behavioral dispositions and self-perceived abilities and is measured through self-report". The *ability model*, developed by Peter Salovey and John Mayer in 2004, focuses on the individual's ability to process emotional information and use it to navigate the social environment.

Studies have shown that people with high EI have greater mental health, job performance, and leadership skills although no causal relationships have been shown and such findings are likely to be attributable to general intelligence and specific personality traits rather than emotional intelligence as a construct. For example, Goleman indicated that EI accounted for 67% of the abilities deemed necessary for superior performance in leaders, and mattered twice as much as technical expertise or IQ. Other research finds that the effect of EI on leadership and managerial performance is non-significant when ability and personality are controlled for, and that general intelligence correlates very closely with leadership. Markers of EI and methods of developing it have become more widely coveted in the past decade. In addition, studies have begun to provide evidence to help characterize the neural mechanisms of emotional intelligence.



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## Likhith, you are known as an Empath (Relationship Management):

The ability to recognize how people feel is important to succeed in your life and career. The more skilful you are at discerning the feelings behind others' signals the better you can control the signals you send them. An empathetic person excels at:

- ***Service orientation.*** Anticipating, recognizing and meeting clients' needs.
- ***Developing others.*** Sensing what others need to progress and bolstering their abilities.
- ***Leveraging diversity.*** Cultivating opportunities through diverse people.
- ***Political awareness.*** Reading a group's emotional currents and power relationships.
- ***Understanding others.*** Discerning the feelings behind the needs and wants of others.



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## Empathetic:

You are fully present with others, you have mastered the art of active listening, you speak in terms of “we” not “me”, and you imagine other’s point of view.

- **Definition** – a person who can share another person’s feelings.
- **Synonym** – sensitive, soft hearted, feeling, perceptive, considerate, gentle, tender, tender-hearted, warm, warm-hearted, benevolent, benignant, bighearted, charitable, kind, kind-hearted, kindly, large-hearted, magnanimous, clement, lenient, merciful, tolerant, pitying, truthful.
- **Uniqueness of empathetic** – empathetic people do not just show concern or act sympathetically. They are able to imagine themselves in someone else’s situation. An empathetic person has the ability to physically feel and experience what another person is going through. They literally embody what is going on for other people, and the energy around them.



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## Relationship Management:

You have a strategy in which you maintain an on-going level of engagement with others. This relationship management skills aims to create a partnership between you and other people, instead of viewing the relationship as merely transactional

- **Definition** – a strategy in which an organization maintains a continuous level of engagement with its audience
- **Characteristics** – relationship management aims to create a partnership between the organization and its audience, either customer or business, rather than consider the relationship merely transactional.
- **Relationship management skills that enhance your business** – awareness of customer needs, direct marketing skills, the ability to connect with strangers, ambition and motivation, strategic thinking skills, big picture thinking.
- **Synonym** - correlation, interrelation, materiality, pertinence, relevance, bond, link, tie, affiliation, alliance, union, identicalness, sameness, likeness, community, likeness, resemblance, similarity, accordance, agreement, conformity, congruity, correspondence.

**You are also known to be a Kinesthetic, Influential with good inter-personal skills;** (you can find **Kinesthetic** explained in the **NLP** section and **Influential** in the **DISC-O** section)



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## Good Interpersonal Skills:

You have self-confidence and positive attitude, good communication and a team player. You have a good critical thinking; manage time well, and flexible.

- **Definition** – in the business domain, the term refers to an employee's ability to work well with others while performing their job.
- **Examples of good interpersonal skills** – active listening, teamwork, responsibility, dependability, leadership, motivation, flexibility, patience.
- **Keys of interpersonal skills** – work ethic, self-confidence, relationship management, receptiveness to feedback, body language, listening, collaboration, showing appreciation.



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## What's the Difference Between IQ and EQ?

- IQ (Intelligence Quotient)
- EQ (Emotional Intelligence)

### What is IQ?

An intelligence quotient (IQ) is a total score derived from several standardized intelligence test designed to assess human intelligence.

On the original IQ tests, scores were calculated by dividing the individual's mental age by his or her chronological age and then multiplying that number by 100.

So, a child with a mental age of 15 and a chronological age of 10 would have an IQ of 150.

Today, scores on most IQ tests are calculated by comparing the test taker's score to the scores of other people in the same age group.

### **IQ represents abilities such as:**

- Visual and spatial (relating to space) processing
- Knowledge of the world
- Fluid reasoning or fluid intelligence
  - ability to think abstractly, reason, identify patterns, solve problems, and discern relationships
  - used in psychology to explain personal intelligence



- 
- Working Memory
    - o the thinking skill that focuses on memory-in-action
    - o the ability to remember and use relevant information while in the middle of an activity
  - Short-term memory
    - o has a fairly limited capacity
    - o it can hold about seven items for no more than 20 or 30 seconds at a time
  - Quantitative reasoning (QR)  
the application of basic mathematics skills, such as algebra, to the analysis and interpretation of real-world quantitative information in the context of a discipline or an interdisciplinary problem to draw conclusions that are relevant to students in their daily lives.

## What is EQ?

Created by researcher: John Mayer & Peter Salovey, as well as writers like Daniel Goleman

Measuring of a person's ability to perceive, control, evaluate, and expressed emotions

EQ is centered on abilities such as:

- Identifying emotions
- Evaluating how others feel
- Controlling one's own emotions



- 
- Perceiving how others feel
  - Using emotions to facilitate social communication
  - Relating to others

## **What factors are at play when people of high IQ fail and those of modest IQ succeed?**

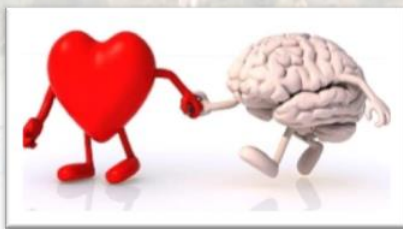
How well you do in your life and career is determined by both. **IQ** alone is not enough; **EQ** also matters. In fact, psychologists generally agree that among the ingredients for success, **IQ** counts for roughly 10% (at best 25%); the rest depends on everything else, including **EQ**.

A study of Harvard graduates in business, law, medicine and teaching showed a negative or zero correlation between an **IQ** indicator (entrance exam scores) and subsequent career success. They found that many people failed in career because of emotional incompetency.



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## What is Universal Emotional Intelligence (UEQ)?



**UEQ is about Universal Human Chemistry & the ability to:**

1. Identify, know, understand, manage and enhance or enrich the clarity of our own mind as well as emotions instantly, accurately and access them easily.
2. Identify, know, understand, manage and influence the emotions of others as knowing, understanding and managing others is intelligence.

### **Being aware:**

- that emotions can drive our behavior, personality, character, influencing and impacting people (positively & negatively)
- learning how to know, understand, manage, and regulate the emotions effectively in ourselves and others, especially when we are under pressure.



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**In our research, more than 7.8 billion people on this beautiful planet (as of Jan 2021):**

- No two people are alike, including identical twins
- **Our unique System explores the inner workings of a person's behavior, personality, and character mind:**
  - how we think
  - how we develop our desires, goals and managing fears
  - how we motivate ourselves, make connections
  - how we give meaning to our life experiences

**Dr Bernard's** research is like a lifetime “User's Manual for the Mind”, and it allows us to use the Universal Language of the mind to consistently achieve our day-to-day realization towards specific, pre-determined and desired predictive worthwhile outcomes in three domains: **Personal, Interpersonal, Social or Institutional.**

### **For Most People:**

Emotional intelligence Quotient (EQ) is more important than Intelligence Quotient (IQ) in attaining success in their lives and careers.

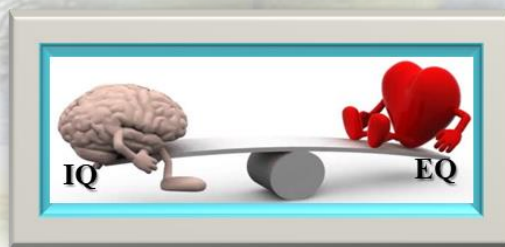


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## For Individuals:

Our success and the success of the profession today depend on our ability to read other people's signals and react appropriately to them.

Therefore, each one of us must develop the mature Emotional Intelligence Skills required to better manage, empathize and negotiate with other people, particularly as the economy has become more global. Otherwise, potential success will elude us in our lives and careers.





## *Where Do I Go from Here?*



“To know the world, first know yourself.  
To change the world, first change yourself”

- Anonymous

Likhith, now that you’ve read your Personalized **UCMHP REPORT**: It is with our utmost hope that the information contained here can guide you well in your decision-making process. This report is an invaluable tool that will assist you in your life journey to achieve your personal dreams and desires in manners that are sustainable.

### *Get UCMHP Profile Coaching*

Want an unbiased and clear view of your profile so that YOU can be a BETTER YOU? No problem - Just call us to book a one-on-one session with our UCMHP Certified Master Analyst and set your sailing path with least resistance to success and happiness. We will help you be, a Better You. Let us coach you based on your UCMHP Profile to set achievable personal life’s goals. You do not have to go through many unnecessarily stressful challenges again, lead the life that belongs to you, correct your weaknesses, manage your strengths and the outcome of your life will be much better. You can now focus in designing your own personal life legacy.



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Being a master of your true self is all about knowing, understanding, and mastering more in-depth (meaning more thoroughly, extensively, comprehensively, completely, fully, or methodically) a person's EQ, behavior, personality, character strengths and their weaknesses. This can be easily achieved by using our Pythagorean Matrix Chart System derived from the Ancients.

*Join our "1-Day course – The Clarity of D'Life Journey " workshop*

With right knowledge, it helps you to accelerate your lifetime success by a much younger age, harmonizing challenges, open the right frequency window of opportunities to generate sustainable income, live a much purposeful and less stressful life.

The tools provided can enrich and leverage on your true self as well as on the right people, right resources and right opportunity to succeed in all areas of life. You will not lose focus in wealth and health creations.

You will also discover everything about 21st Century Entrepreneur Program, it is the ultimate difference between an ordinary businessman and a Successful Entrepreneur. Charting your own right frequencies with your company's name, designing numerologically powerful name cards, targeting Auspicious days and specific auspicious times to start a business and business account, establishing your product's pricing, telephone numbers, car numbers, choosing your most ideal business partners, steering through corporate restructuring, identifying erratic emotional disorders in the numbers connected with people in your business, identifying conman's numbers, golden numbers, investment numbers, bankruptcy's numbers, corruption numbers, jail-able numbers, golden compatible numbers and much much more!





## Certificate of Authenticity

**Likhith**

This Certificate is presented to

**9th April 2021**

Date of Purchase

Serial no.

**UCMHP067207-000041**

This is to certify that the owner of this certificate has purchased,  
**The Clarity of D'LIFE Journey** from **UCMHP Academy Pte Ltd**  
and is entitled to upgrade the contents at a fraction of the price  
to be determined by the company.

**Dr Bernard Yeo, Hon PhD**

World's #1<sup>st</sup> Character Coach &  
Founder of UCMHP Academy Pte Ltd





# THE Clarity OF D'LIFE JOURNEY

**Clarity of the mind and heart are the keys to empower you  
to make the right decisions to predict and prevent  
challenges in all your future life journey.**

~ Dr Bernard Yeo, Hon PhD



Dr Bernard Yeo is a researcher and the founder of the Universal Characteristic Method of Human Profiling (UCMHP) and World's 1st Character Coach. He has spent more than 12 years engaged in deep intensive studies of human behaviour, their personalities and character traits.

He has personally analysed more than 15,000 individuals' birth numbers, stemming across diverse cultures, genders and backgrounds.

In the year 2012, Dr Yeo received the Asia Pacific Outstanding Business Professional Award for his pioneer work and contributions to the field of applied science character profiling. He was subsequently conferred in 2013 the Honorary Doctor of Philosophy in Human Capital Development and Human Profiling in recognition for his outstanding researched.

Bernard Yeo continues to dig deeper into the mystery's insight of the clarity of human psyche and to share his discoveries with the world.



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