Alexander Bibault

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Summary

Motivated Game Programming student seeking an internship in Game Development and/or Web Development to gain hands-on experience. Outgoing and friendly with a strong drive to succeed.

Experience

Retail Salesperson

Cineplex

Oct 2019 - Present (2 years 8 months +)

- Gave me lots of experience handling orders/requests from guests.
- Sparked social conversations with customers to provide a friendly atmosphere and smooth shopping experience.
- Developed key customer relationships to increase sales.
- Fostered relationships with customers to expand customer base and retain business.
- Identified customer needs to deliver relevant product solutions and promotions and meet target budgets.
- Drove substantial sales through suggestive selling and by promoting add-ons purchases.
- Interacted with guests to entertain and create a fun atmosphere.
- Organized, stocked and replenished merchandise following set standards.

Salesperson

Vector Marketing

Oct 2018 - Jan 2020 (1 year 4 months)

- I was one of 2 people in my group of recent hires who made over $3,000 in our first week and was awarded for my hard work and sales skills.
- I planned and set up presentations on my own to show products to customers
- I maintained knowledge about all of the products shown to make sure I can answer all of my customer's questions.
- Placed orders and answered customer questions in person, through email, and over the phone to maximize customer service.
- Acquired new customers and identified unique needs to deliver relevant products.
- Developed key customer relationships to increase sales.
- Contacted new and existing customers to outline the benefits of products.
- Fostered relationships with customers to expand customer base and retain business.
- Followed-up with clients after installations to assess quality service and customer satisfaction.
- Demonstrated product features to align with customer needs.

Education

NAIT (Northern Alberta Institute of Technology)
Diploma of Education, Digital Media and IT
Sep 2021 - Apr 2023
- Major in Game Programming
- Minor in Web Development

Licenses & Certifications

Certified in Comprehensive Food Safety (CCFS) - TrainCan, Inc.
Issued Jun 2017 - Expires Jun 2022
B210681

Skills

English • Interpersonal Skills • Critical Thinking • Teamwork • Critical Thinking • Growth Oriented • C# • HTML • Cascading Style Sheets (CSS) • Front-End Development