

P & L for Countries

(All currency values in USD)

FY 2021

Product	Net Sales	COGS	Gross Margin	%GM
Australia	20.99 M	14.08 M	6.91 M	32.9%
Austria	2.84 M	1.98 M	0.86 M	30.1%
Bangladesh	6.95 M	4.55 M	2.40 M	34.5%
Canada	35.06 M	21.66 M	13.39 M	38.2%
China	22.89 M	13.49 M	9.40 M	41.1%
France	25.94 M	14.73 M	11.22 M	43.2%
Germany	12.01 M	8.86 M	3.14 M	26.2%
India	161.26 M	109.65 M	51.61 M	32.0%
Indonesia	18.41 M	11.34 M	7.07 M	38.4%
Italy	11.72 M	8.19 M	3.53 M	30.1%
Japan	7.92 M	4.24 M	3.69 M	46.5%
Netherlands	7.98 M	4.63 M	3.36 M	42.0%
Newzealand	11.40 M	5.90 M	5.50 M	48.2%
Norway	13.68 M	9.65 M	4.03 M	29.5%
Pakistan	5.66 M	3.61 M	2.05 M	36.2%
Philippines	31.86 M	19.40 M	12.45 M	39.1%
Poland	5.19 M	2.98 M	2.21 M	42.6%
Portugal	11.83 M	6.85 M	4.98 M	42.1%
South Korea	48.97 M	31.38 M	17.59 M	35.9%
Spain	12.62 M	8.44 M	4.18 M	33.1%
Sweden	1.77 M	1.06 M	0.71 M	40.2%
United Kingdom	34.15 M	18.74 M	15.41 M	45.1%
USA	87.78 M	55.31 M	32.47 M	37.0%
Grand Total	598.88 M	380.71 M	218.16 M	36.4%