

Lina Liu 2023 book list, how to talk to anyone 92 little tricks, begin

There are two kinds of people in this life:_____

Those who walk into a room and say _____

well, here I am!_____

And those who walk in and say,_____

Ahh, there you are._____

Part 1, how to intrigue everyone without saying a word you only have ten sec to show you are a somebody

1. How to make your smile magically different_____

2. how to strike everyone as intelligent and insightful by using your eyes_____

3. how to use your eyes to make someone fall in love with you_____

4. how to look like a big winner wherever you go_____

5. how to win their heart by responding to their inner infant_____

6. how to make someone feel like an old friend at once_____

7. how to come across as 100 percent credible to everyone_____

8. how to read people like you have ESP_____

9. how to make sure you do not miss a single beat_____

part 2, how to know what to say after you say hi

10. how to start great small talk_____

11. how to sound like you have got a super personality no matter what you are saying_____

12. how to make people want to start a conversation with you_____

13. how to meet the people you want to meet_____

14. how to break into a tight crowd_____

15. how to make where are you from sound exciting_____

16. how to come out a winner every time they ask, and what do you do_____

17. how to introduce people like the host(ess) with the most(ess)_____

18. how to resuscitate a dying conversation_____

19. how to enthrall em with your choice of topic them!_____

20. how to never need to wonder, what do I say next_____

21. how to get Em happily chatting, so you can slip away if you want to_____

22. how to come across as a positive person_____

23. how to always have something interesting to say_____

part 3, How to talk like a vip?

24. How to find out what they do(without even asking)_____

25. How to know what to say when they ask, what do you do?_____

26. How to not sound anxious(let them discover your similarity)_____

27. How to sound even smarter than you are._____

28. How to be a you-firstie to gain their respect and affection_____

29. How to make them feel you don't smile at just anybody_____

30. How to avoid sounding like a jerk_____

31. How to use motivational speakers techniques to enhance your conversation_____

32. How to banter嘲笑 like the big shots do.(big winners tell it like it is))_____

33. How to avoid the world's worst conversational habit_____

34. How to give them the bad news(and have them like you all the more)_____

35. How to respond when you don't want to answer(and wish they'd shut the heck up)_____

36. How to talk to a celebrity?_____

37. How to make them want to thank you._____

Part4, How to an insider in any crowd, what are they all talking about?

38. How to be a modern0-day renaissance文艺复兴 man or woman_____

39. How to sound like you know all about their job or hobby?_____

40. How to secretly learn about their lives?_____

41. How to talk when you are in other countries_____

42. How to talk them into getting the insider's price(on practically anything you buy)_____

43. how to bare their hot button(Elementary doc-talk)_____

Part 5, how to sound like you are peas in a pod, why, we are just alike

44. How to make them feel you are of the same class_____

45. How to make them feel that you are like family_____

46. How to really make it clear to them_____

47. how to make them feel you empathize(without just saying yep, uh, huh, yeah)_____

48. how to make them think you see/hear/feel it just the way they do_____

49. how to make em think we(instead of you vs. me)_____

50. How to create a friendly private joke with them_____

Part 6, how to differentiate the power of praise from the folly蠢事 of flattery

51. How to compliment someone(without sounding like you are brownnosing拍马屁)_____

52. how to be a carrier pigeon/八卦之人 of good feelings_____

53. how to make em feel your admiration just slipped out_____

54. how to win their hearts by being an undercover complimenter_____

55. how to make em never forget you with a killer compliment_____

56. how to make em smile with itty-bitty boosters_____

57. how to praise with perfect timing_____

58. how to make em want to compliment you_____

59. how to make a loved one feel you are the partner for life_____

part 7, how to direct dial their heart?

60. how to sound more exciting on the phone?_____

61. how to sound close(even if you are hundreds of miles away)_____

62. how to make em happy they called you_____

63. how to sneak past the gatekeeper_____

64. how to get what you want on the phone from big shots_____

65. how to impress everyone with you outgoing voicemail message_____

66. how to get what you want- by timing_____

67. how to get them to call you back._____

68. how to make the gatekeeper think you are the buddy-buddy with the vip_____

69. how to make them say you have super sensitivity._____

70. how to listen between the lines on the phone_____

how to work a party like a politician works a room, the politician's six-point party checklist

73. how to meet the people you want to meet_____

77. how to make the sale with your eyeballs_____

72. how to make an unforgettable entrance?_____

75. how to make em feel like a movie star_____

71. How to avoid the most common party blooper(mistake, especially an embarrassing one that is witnessed by other people)?_____

76. how to amaze them with what you remember about them_____

74. how to subliminally潜意识的 lure people to you at a gathering_____

part 9, how to break the most treacherous不可靠的 glass ceiling of all, sometimes people are tigers

81. how to make them want to do favors for you_____

82. how to ask for favors(and get them)_____

83. how to know what not to say at parties_____

84. how to know what not to say in a chance meeting_____

85. how to know what not to say at dinner_____

86. how to prepare them to listen to you_____

87. how to turn their anger around(in three sentences or less)_____

88. how to make em like you(even when you have messed up)_____

89. How to trap a rat with class_____

90. how to get whatever you want from service personnel_____

91. how to be a leader in a crowd, not a follower_____

92. how to make all the right moves_____

new words

grenades: you eyes are psrsonal grenades taht have the power to detonate peoples emotions手榴弹_____

jostle, her colleagues at convention jostle for position just to be seen casually chatting with her, 推挤_____

deference, whenever karen is at a home-furnishiings industry event, everyone pays deference to her. 尊重_____

lethal: just as martial arts masters register their fists as lethal weapons致命的_____

sycophant, not a smiling cycophant among 阿谀奉承_____

corridor:I followed her into the corridor and tapped her shoulder gently_____

warlocks: a housekeeper whose fantasies were filled with witches, warlocks, and black magic巫术_____

virulent:HIV is an example of a virulent virus.intense eye contact can be a virulent instruction_____

liar, they range from the tight rubber band of a trapped liar to the soft squishy软软的 smile of a tickled infant_____

1. How to Make Your Smile Magically Different

1. Leil, how can I stand out from the crowd so people who don't know me will approach me and at least assume I'm an interesting person_____

2. How to Fine-Tune Your Smile_____

3. you whole personality ahs developed, well, a really cool, sharp corporate edge_____

4. the study showed women who were slower to smile in corporate life were perceived as more credible_____

5. a big, warm smile is an asset. but only when it comes a little slower,because then it has more credibility, she trined her lips to erupt more slowly_____

2. How to Strike Everyone as Intelligent and Insightful by Using Your Eyes

adrenaline: it increases their heartbeat and shoots an adrenaline like substance gushing through their veins肾上腺素_____

visceral: it broadcasts a visceral message of comprehension and respect_____

aphrodisiac: xxxx is a proven aphrodisiac春药_____

erotic: the hormone detected in the human body during erotic excitement_____

4. How to Look Like a Big winner Wherever You Go

1. they stand with assurance, they move with confidence, they smile softly with pride._____

2. good posture symbolizes that you are a man or woman who is used to being on top_____

3. stand up straight_____

4. slouchers, we are a nation of slouchers懒散的人, we need a tech more stern严格 than teachers to make us stand like somebody_____

5. perfect posture, perfect equilibrium平衡, perfect balance is not only desirable-it's amatter of life and death._____

6. One false move, one slump of the shoulders, one hangdog look, can mean curtains for the high-wire acrobat杂技演员._____

7. Your Posture Is Your Biggest Success Barometer气压表_____

8. great posture, a heads-up look, a confident smile, and a direct gaze._____

5 How to Win Their Heart by Responding to Their"Inner Infant"

new words: 1. cracks up, he comic comes onstage and ask, "well, how do you like me so far?" The audience always cracks up大笑._____

new words: 2. cretins: or do they turn away, obviously unimpressed by our magnificence. The cretins傻瓜!_____

new words: 3. bristles: we don't have tails that wag or hair that bristles炸毛_____

new words: 4. the hands that flash knuckles指关节 or subconsciously soften in the palms-up "I submit" position._____

1. Attorneys pay close attention to your instinctive body reactions._____

2. They watch to see how fully you are facing them and just how far forward or back you're leaning while answering their questions_____

3. They check out your hands. Are they softly open, palms up, signifying acceptance of the ideas they're expressing? _____

4. Or are you making a slight fist, knuckles out, signaling rejection?_____

5. They scrutinize仔细观察 your face for the split seconds you break eye contact when discussing relevant subjects like your feelings_____

6. Sometimes attorneys bring along a legal assistant whose sole job is to sit on the sidelines and take precise note of your every fidget坐立不安_____

7. the husband they wouldn't notice anything is wrong until their neckties领带 are drenched打湿 in her tears_____

8. when a little four year old feels bashful害羞, he slumps, puts his arms up in front of his chest_____

9. When forty-year-old Johnny is feeling timid胆小, he slumps and folds his arms in front of his chest.closes him off with a myriad无数的 of body signals_____

10. when welcoming his oved one home , big Johnny opens his body to her like a giant daffodil spreading its petals to the sun after a rainstorm_____

11. Treat People Like Big Babies._____

12. She flashed her beautiful teeth, turned fully toward him, and said, "Hello, come join us." He wasted no time acceptingCarla's invitation._____

13. Give everyone you meet The Big-Baby Pivot. Give the warm smile, the total- body turn, and the undivided attention you would, and beamed a big toothless grin_____