

GM% by Quarters (Sub_Zone)

FILTERS

FY **2019**

Note: Do not modify the pivot table

GM % Sub Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	45.9%	45.9%	45.4%	45.8%	45.8%
SE	44.5%	44.1%	44.0%	44.2%	44.2%
(blank)	40.0%	40.0%	39.6%	39.9%	39.9%

FILTERS

FY **2020**

GM % Sub Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
India	32.3%	32.1%	32.44%	32.03%	32.2%
NA	39.9%	40.1%	39.11%	39.67%	39.8%
NE	37.6%	37.8%	38.51%	37.74%	37.8%
ROA	35.7%	35.7%	37.14%	35.41%	35.8%
SE	38.5%	37.3%	38.16%	37.78%	37.9%
(blank)	45.7%	44.8%	44.83%	44.93%	45.1%

FILTERS

FY **2021**

GM % Sub Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
India	32.3%	31.8%	31.92%	31.97%	32.0%
NA	37.1%	37.4%	37.47%	37.39%	37.3%
NE	37.9%	38.7%	38.25%	38.31%	38.3%
ROA	38.2%	38.2%	38.08%	37.82%	38.1%
SE	38.6%	38.3%	38.60%	38.48%	38.5%
(blank)	39.6%	39.1%	38.27%	39.23%	39.1%