

ZHANG Weilin (Lindsay)

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EDUCATION

University of Virginia

2018/1---Present

Exchange Student taking courses in Investment, Venture Capital and Emerging Market, Math of Derivative Securities, AI, etc.

The Hong Kong University of Science and Technology (HKUST)

2015/9---Present

Bachelor of Science, Major: Risk Management and Business Intelligence, Minor: Mathematics

(Expected May 2019)

Cumulative Grade Average: 3.7/4.3, Dean's List for two consecutive semesters

WORK EXPERIENCE

Red Pulse

2017/12---2018/1

Research Analyst

- Conducted research and analysis on China market, published 3 articles in financial market and collated at least 3 pieces of news each day
- Invested in digital currency and provided practical suggestions on development of the market intelligence platform which launched ICO

Alpha Capital Holdings

2017/8---2017/9

Investment Banking Analyst

- Selected as 1 of 170+ trainees to join a training program on investment banking, obtained basic understanding of the job and industry
- Constructed a company profile independently, collected and filled data in existing financial models for an M&A deal in a timely manner

Incus Company Limited

2017/2---2017/10

Market Analyst

- Conducted industry and company analysis on the hearing aids market, and presented findings to employers almost every month
- Made recommendations to the technology startup in operation and budget to accelerate business development

China Construction Bank

2017/1

Customer Service Assistant

- Performed transactions including opening bank accounts, changing customer's information, for at least 40 customers each day
- Handled over 100 customers' inquiries and complaints each day, helped the bank build a good reputation in customer relationship

EXTRACURRICULAR ACTIVITIES

Undergraduate Recruitment and Admission Office of HKUST

2018/1---Present

Head Student Ambassador

- Coordinated HKUST sharing sessions in Hunan Province and promoted HKUST to over 300 students and teachers
- Networked with visitors, including Consul Generals; managed data of potential students and their schools

FinHACK - Societe Generale & WHub

2017/6

Early Entrepreneur

- Proposed the idea of using blockchain in money transfer for donations, improved and presented it in a team of 5 students in 36 hours
- Demonstrated creativity and entrepreneurship, and deepened understanding of FinTech in the Hackathon

HKUST Healthcare Insurance Industry Analysis Team

2017/2---2017/5

Research Assistant

- Conducted comprehensive analysis on global and Chinese healthcare insurance industry including product analysis, competitive landscape and historical M&A deal screening
- Developed a section of pitch book with 6 international health care company profiles and 3 international market overviews

Model United Nations Club, HKUST

2016/3---2017/2

External Vice President

- Collaborated with over 30 people to organize MUN Conference for over 100 participants from more than 7 universities and colleges
- Oversaw the execution of 11 events organized by executive committee of 15 members in 1 year (20 – 150 participants per activity)

AWARDS AND ACHIEVEMENTS

HKUST Study Abroad Scholarship

2017/9

HKSAR Government Scholarship Fund - Talent Development Scholarship

2017/6

Third Prize, Hong Kong University Student Innovation and Entrepreneurship Competition 2017

2017/5

SKILLS

Financial Certificate: Financial Risk Manager Exam Part I – Passed

Technical Skills: Advanced in MS Office, Intermediate in Bloomberg, Thomson Reuters, Capital IQ, Python, Basic in Matlab, C++

Languages: Mandarin (Native), English (Fluent), Cantonese (Basic)

Interests: Keyboard piano (Level 10/10), Chinese flute (Level 9/10), Classical Music, Chinese Literature, Running, Research, etc.

张玮琳

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教育背景

弗吉尼亚大学

2018/1---至今

一学期赴美交换项目, 修习及旁听课程包含: 投资学, 风险投资和新兴市场, 金融衍生品数学模型、人工智能、机器学习、数据库系统等

香港科技大学

2015/9---至今

理学学士学位, 主修: 风险管理与商业智能, 辅修: 数学; 绩点: 3.7/4.3 (连续两个学期进入院长嘉许名单) (预计 2019 年毕业)

湖南师大附中

2012/9---2015/6

高考成绩全省前 0.2%, 英语成绩全省前 0.01-0.02%

工作经历

鸿播(上海)投资管理有限公司

2017/12---2018-1

研究分析师

- 对中国市场进行调研分析, 每天在鸿播平台金融市场方面发表约 3 篇文章, 修改检查至少 3 条不同方面的新闻, 主要包括金融、科技等
- 投资数字货币, 为公司首次代币发行、上线不同交易平台的宣传及未来发展提供了切实可行的建议

Alpha Capital

2017/8---2017/9

投资分析师

- 经过选拔成为 170 多名 Alpha Capital 投行训练营的成员; 独立完成公司概况介绍, 为并购重组案例及时收集数据, 并录入现存的金融模型

音科有限公司

2017/2---2017/10

市场分析师

- 在助听器方面做市场调查及分析(涉及方面例如竞争者公司调查, 欧盟认证事项等), 几乎每月向音科有限公司高级管理人员展示研究成果
- 提供对现有市场的了解并给出对音科这一科技创新企业发展的建议

中国建设银行

2017/1

大堂经理助理

- 每天为至少 40 名客户办理业务, 例如: 银行开户, 挂失等; 每天接待约 100 名客户, 处理客户诉求, 维持大堂秩序及客户关系

课外活动

香港科技大学本科招生及入学事务处

2018/1---至今

首席学生大使

- 协调负责香港科技大学湖南省分享会, 将香港科技大学宣传给 300 余名师生; 代表本校学生与学校访客进行交流, 访客包括各国领事

法国兴业银行金融科技马拉松

2017/6

早期创业者

- 在 36 小时之内提出在慈善事业中运用区块链于转款等的运用方案, 与五人小组合作改进并展示初步成果, 协助科技组制作原型

香港科技大学健康险分析组

2017/2---2017/5

研究助理

- 全面调查分析中国及全球市场健康险行业, 包括产品分析, 竞争格局分析, 重点公司运营状况, 历史并购重组案例筛选等
- 完成一份项目建议书中的6篇健康险公司概况介绍和3篇国际市场概况

香港科技大学模拟联合国学会(模联)

2016/3---2017/2

外务副主席

- 与 30 多人合作组织香港科技大学模拟联合国大会, 负责所有外务事宜; 100 多名参会者来自香港及澳门的 7 所大学及高中;
- 在由15名来自不同国家的学生组成的模拟联合国学会执行委员会中合作举办11场活动并监督执行, 每次活动20-150人参加

荣誉与奖项

香港科技大学海外学习奖学金

2017/9

香港特别行政区政府才艺发展奖学金

2017/6

挑战杯全国赛香港区选拔赛 大学生创新及创业大赛 2017 三等奖

2017/5

工作技能

金融证书: 金融风险管理师一级

专业技能: 高级 – Microsoft Office, 中级 – Bloomberg, Thomson Reuters, Capital IQ, Python, 基础 – Matlab, C++

语言能力: 英语(熟练); 汉语(母语); 粤语(基础)

兴趣: 电子琴(10/10级), 竹笛(9/10级), 笙(长沙三独比赛铜奖), 中西方古典音乐, 中国文学, 跑步, 研究, 等等