## Analysis of power pose data

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#### Load and prepare data

```
## cleaned data
datc<-read.csv("ccy-clean-data.csv", header=TRUE)

## sanity check: one subject, one row
dim(datc)

## [1] 47 41

length(unique(datc$id))

## [1] 47</pre>
```

#drop ineligible and something else as in stata code:
datc<-subset(datc,inelig!="Ineligible (drop)" & anyoutv1!="Selected")</pre>

# Examine male and female testosterone levels

```
## subset males and females
males<-subset(datc,female=="Male")
females<-subset(datc,female=="Female")

## initial testosterone:
summary(males$testm1)</pre>
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 30.99 47.81 60.56 70.47 90.37 143.60
```

summary(females\$testm1)

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 11.65 27.98 36.57 39.53 48.56 80.69
```

```
## after treatment:
summary(males$testm2)
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 34.78 58.69 65.15 72.38 91.32 111.60
```

```
summary(females$testm2)
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 2.145 23.700 38.780 38.820 48.270 105.500
```

# Calculate mean post-treatment testosterone by gender

```
round(with(datc,tapply(testm2,IND=list(female,hptreat),mean)))
```

```
## High Low
## Female 45 33
## Male 65 82
```

```
round(with(datc,tapply(testm2,IND=list(hptreat),mean)))
```

```
## High Low
## 52 48
```

By how much did testosterone increase after treatment? Means by gender.

```
## difference scores:
round(with(datc,tapply(testm2-testm1,IND=list(female,hptreat),mean)))
```

```
## High Low
## Female 1 -2
## Male 12 -10
```

Means ignoring gender: here is the rough and ready version of fig 3 of the paper. The effects are a bit smaller in this data-set than the published result, probably because of the statistician's cleaning up of the data.

```
(means<-round(with(datc,tapply(testm2-testm1,IND=hptreat,mean))))</pre>
```

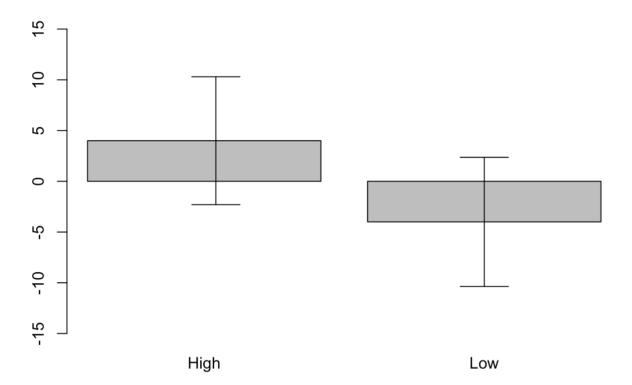
```
## High Low
## 4 -4
```

```
(sds<-with(datc,tapply(testm2-testm1,IND=hptreat,sd)))
```

```
## High Low
## 20.07414 20.27339
```

```
n<-length(datc$testm2)
ses<-sds/sqrt(n)

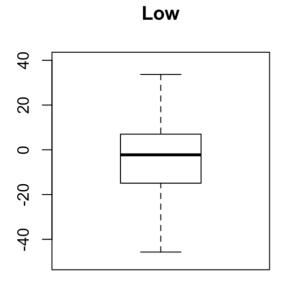
barplot(means,ylim=c(-15,15))
arrows(x0=.75,x1=.75,y0=means[1]-1.96*ses[1],y1=means[1]+1.96*ses[1],angle=90,code=3)
arrows(x0=1.9,x1=1.9,y0=means[2]-1.96*ses[2],y1=means[2]+1.96*ses[2],angle=90,code=3)</pre>
```

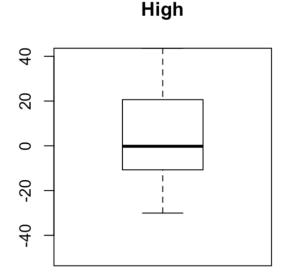


One could do a two-sample t-test as shown below. Note the high variability in the change in testosterone in low and high pose subjects. There were many cases where testosterone went down post high-power power.

```
## calculate difference
diff<-datc$testm2-datc$testm1
## make data frame with differences as DV:
treatment<-datc$hptreat
diff_df<-data.frame(diff=diff,treatment=treatment)
## subset low and high pose subjects' data:
lowdiff<-subset(diff_df,treatment=="Low")
highdiff<-subset(diff_df,treatment=="High")

## graphical summary of distributions:
op<-par(mfrow=c(1,2),pty="s")
boxplot(lowdiff$diff,main="Low",ylim=c(-50,40))
boxplot(highdiff$diff,main="High",ylim=c(-50,40))</pre>
```





```
## t-test, two sample:
t.test(lowdiff$diff,highdiff$diff)
```

The bummer here is that there is actually no evidence of power posing. Cuddy's Ted talk was based on a lie about the data.

### Analyze testosterone using linear models

Now, we will refit the model using various predictors: the initial testosterone value, the initial and final cortisone (?) levels, and the gender of the subject. The question we ask here is, is post-treatment testosterone higher for subjects exposed to high vs low power, controlling for these variables?

```
## center all predictors
datc$ctestm1<-scale(datc$testm1,scale=F)
datc$chptreat<-ifelse(datc$hptreat=="High",1,-1)
datc$cortm1<-scale(datc$cortm1,scale=F)
datc$cortm2<-scale(datc$cortm2,scale=F)
datc$female<-ifelse(datc$female=="Female",1,-1)

## This is the result that Fosse, Cuddy's statistician, found:
summary(m0<-lm(testm2~ctestm1+chptreat+cortm1+cortm2+female,datc))</pre>
```

```
##
## Call:
## lm(formula = testm2 ~ ctestm1 + chptreat + cortm1 + cortm2 +
##
       female, data = datc)
##
## Residuals:
      Min
               1Q Median
                               3Q
                                      Max
## -26.631 -9.163 -3.286
                            8.468 32.997
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 53.5807
                           2.8236 18.976 < 2e-16 ***
## ctestm1
                0.4546
                           0.1228 3.703 0.000775 ***
## chptreat
                           2.7100 2.148 0.039133 *
                5.8217
## cortm1
                          27.2854 -0.183 0.856028
               -4.9894
## cortm2
                          42.9056 3.311 0.002261 **
              142.0457
                           3.5383 -3.158 0.003389 **
## female
              -11.1731
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 16.01 on 33 degrees of freedom
## Multiple R-squared: 0.7048, Adjusted R-squared: 0.6601
## F-statistic: 15.76 on 5 and 33 DF, p-value: 6.221e-08
```

```
summary(m0a<-lm(testm2~ctestm1+cortm1+cortm2+female,datc))</pre>
```

```
##
## Call:
## lm(formula = testm2 ~ ctestm1 + cortm1 + cortm2 + female, data = datc)
## Residuals:
##
      Min
               10 Median
                               3Q
                                      Max
## -29.177 -12.229 -1.509
                            8.982
                                   40.730
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
                           2.9688 18.102 < 2e-16 ***
## (Intercept) 53.7430
## ctestm1
                0.4471
                           0.1291 3.464 0.00146 **
               -4.6595
                          28.6987 -0.162 0.87198
## cortm1
## cortm2
              117.2815
                          43.4694
                                    2.698 0.01078 *
## female
              -11.2122
                          3.7216 -3.013 0.00486 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 16.84 on 34 degrees of freedom
## Multiple R-squared: 0.6636, Adjusted R-squared: 0.624
## F-statistic: 16.76 on 4 and 34 DF, p-value: 1.114e-07
```

```
## effect on testosterone of power posing:
anova(m0,m0a)
```

```
## with interaction with gender, the effect disappears:
summary(m1<-lm(testm2~ctestm1+chptreat+cortm1+cortm2+female+chptreat:female,datc))</pre>
```

```
##
## Call:
## lm(formula = testm2 ~ ctestm1 + chptreat + cortm1 + cortm2 +
       female + chptreat:female, data = datc)
##
## Residuals:
##
      Min
               10 Median
                               30
                                      Max
## -27.095 -9.512 -2.588
                            9.337 33.538
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
                               2.9062 18.627 < 2e-16 ***
## (Intercept)
                   54.1331
## ctestm1
                    0.3862
                               0.1466
                                      2.634 0.01288 *
## chptreat
                    4.8527
                               2.9437
                                        1.648 0.10904
## cortm1
                   -1.4782
                              27.6935 -0.053 0.95776
                                       3.392 0.00186 **
                              43.6099
## cortm2
                  147.9227
## female
                               3.8899 -3.224 0.00291 **
                  -12.5397
## chptreat:female
                    2.8056
                               3.2548 0.862 0.39511
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 16.08 on 32 degrees of freedom
## Multiple R-squared: 0.7115, Adjusted R-squared: 0.6574
## F-statistic: 13.15 on 6 and 32 DF, p-value: 1.868e-07
```

summary(mla<-lm(testm2~ctestm1 +cortm1+cortm2+female+chptreat:female,datc))</pre>

```
##
## Call:
## lm(formula = testm2 ~ ctestm1 + cortm1 + cortm2 + female + chptreat:female,
##
       data = datc)
##
## Residuals:
##
               1Q Median
      Min
                               3Q
                                      Max
## -29.246 -9.904 -1.481
                            8.345 39.439
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
                               2.9633 18.443 < 2e-16 ***
## (Intercept)
                   54.6520
## ctestm1
                     0.3309
                               0.1464
                                        2.261 0.03051 *
## cortm1
                    1.3209
                              28.3515
                                       0.047 0.96312
## cortm2
                  134.5826
                              43.9535
                                        3.062 0.00435 **
## female
                               3.9384 -3.444 0.00158 **
                  -13.5656
## female:chptreat
                                       1.573 0.12517
                    4.8545
                               3.0854
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 16.49 on 33 degrees of freedom
## Multiple R-squared: 0.687, Adjusted R-squared: 0.6396
## F-statistic: 14.49 on 5 and 33 DF, p-value: 1.578e-07
```

```
anova(m1,m1a)
```

```
## Analysis of Variance Table
##
## Model 1: testm2 ~ ctestm1 + chptreat + cortm1 + cortm2 + female + chptreat:female
## Model 2: testm2 ~ ctestm1 + cortm1 + cortm2 + female + chptreat:female
## Res.Df RSS Df Sum of Sq F Pr(>F)
## 1 32 8271.2
## 2 33 8973.6 -1 -702.4 2.7175 0.109
```

There seems to be no evidence here either that power posing increases testosterone.

# Analyzing the data using change in testosterone

We could also have as dependent measure the change in testosterone in low vs high power subjects. This corresponds to the Fig 3 plot in the paper.

```
datc$change<-datc$testm2-datc$testm1
summary(m2<-lm(change~chptreat+cortm1+cortm2+female,datc))</pre>
```

```
##
## Call:
## lm(formula = change ~ chptreat + cortm1 + cortm2 + female, data = datc)
##
## Residuals:
##
      Min
               1Q Median
                              30
## -44.519 -8.528 -2.533 11.695
                                 40.565
##
## Coefficients:
##
       Estimate Std. Error t value Pr(>|t|)
## (Intercept) 0.5055 3.3976 0.149 0.8826
                          3.3737 1.828
## chptreat
               6.1655
                                          0.0764 .
             -32.6931
                         33.0813 -0.988 0.3300
## cortm1
            100.6842
                         52.1607 1.930
## cortm2
                                          0.0619 .
## female
             -1.4990
                         3.4730 -0.432
                                          0.6688
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 19.94 on 34 degrees of freedom
## Multiple R-squared: 0.1449, Adjusted R-squared: 0.04425
## F-statistic: 1.44 on 4 and 34 DF, p-value: 0.2421
```

```
summary(m2a<-lm(change~cortm1+cortm2+female,datc))</pre>
```

```
##
## Call:
## lm(formula = change ~ cortm1 + cortm2 + female, data = datc)
##
## Residuals:
##
       Min
               10 Median
                                3Q
                                       Max
## -44.840 -10.938 -2.482 13.464
                                   46.153
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
                                             0.858
## (Intercept) 0.6302
                           3.5086
                                   0.180
              -32.7490
                           34.1692 -0.958
                                              0.344
## cortm1
               73.8304
                           51.6941 1.428
## cortm2
                                              0.162
## female
                -1.3987
                            3.5867 -0.390
                                              0.699
##
## Residual standard error: 20.6 on 35 degrees of freedom
## Multiple R-squared: 0.06086,
                                   Adjusted R-squared:
                                                        -0.01964
## F-statistic: 0.756 on 3 and 35 DF, p-value: 0.5264
```

```
anova(m2,m2a) ## no effect
```

So, the linear model also shows no effect of power posing on change in testosterone.

### Summary

Both the t-test and the likelihood ratio test show that there is *no* evidence in the Cuddy data for power posing raising testosterone. Cuddy's Ted talk was based on a fictional claim.