Initial Labor Market Conditions, Social Networks and Career Achievements: Evidence from the Economics Discipline *

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Abstract

This paper studies the impacts of initial labor market conditions on economists' early-career co-authorship networks and academic achievements. The identification leverages the plausibly exogenous variation in labor market conditions at initial entry, instrumented by predicted year of graduation unemployment rates. Utilizing new data collected on U.S. economics Ph.D. candidates from the top 10 departments, their co-authorship in the top 5 journals, and NBER affiliation, I find that economists graduating during adverse initial labor market conditions develop more extensive co-authorship networks and increase research output in their first five years postgraduation, with the difference diminishing afterward. The findings suggest that economists graduating during the Great Recession, who are male and non-US citizens, face reduced probabilities of securing tenure at top-ranked economics departments compared to their non-recession counterparts. Furthermore, heterogeneity analysis reveals that adverse initial labor market conditions primarily affect economists who are white, male, non-US citizens, or graduating from Tier 1 schools. I also explore the mechanisms behind the effects. The results indicate that increased extrinsic motivation may boost early-career social networks and research output, while anticipated tenure and post-doctoral pursuits may partially explain the later impact reversal. Moreover, underperformance in non-research factors may account for reduced tenure prospects at top economics departments as research contributions remain statistically indifferent.

Keywords: Labor Market Conditions, Social Networks, Research Output, Economists. **JEL Classification:** A11, D85, E32, I23, J22, J24, J44.

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