## Initial Labor Market Conditions, Social Networks and Career Achievements: Evidence from the Economics Discipline \*

## Liqiang Liu<sup>†</sup>

This version: September 2023 Click here for the latest version

## Abstract

This paper studies the impacts of initial labor market conditions on young economists' early-career co-authorship networks and academic achievements. The identification leverages the plausibly exogenous variation in labor market conditions at initial entry, instrumented by predicted year of graduation unemployment rates. Utilizing three novel datasets I collected (U.S. PhD candidates, Top 5 Co-authorship networks, NBER affiliated scholars), I find that economists graduating during elevated unemployment periods show expanded social networks and increased research output, although the research output impact diminishes after five years post-graduation. Furthermore, the findings suggest that economists graduating during the Great Recession, who are male and non-US citizens, face reduced probabilities of securing tenure at top-ranked economics departments compared to their non-recession counterparts. Additionally, heterogeneity analysis reveals that the effects of adverse initial labor market conditions primarily affect economists who are white, male, non-US citizens, or graduating from Tier 1 schools. I also explore the mechanisms behind the effects. The results indicate that increased extrinsic motivation may boost early-career social networks and research output, while anticipated tenure and post-doctoral pursuits may partially explain the later impact reversal. Moreover, underperformance in non-research factors may account for reduced tenure prospects at top-ranked economics departments.

**Keywords:** Labor Market Conditions, Social Networks, Research Output, Economists. **JEL Classification:** A11, D85, E32, I23, J22, J24, J44.

<sup>\*</sup>I sincerely thank Neel Rao and Randall Ellis for their exceptional support and invaluable help in the development of this paper. This paper benefited from discussions with Neel Rao, Randall Ellis, Changwoo Lee, and Jiarui Wang. I also appreciate the insightful comments from Justin Downs, Michael Coury, and Aisling Winston. All errors are my own.

<sup>&</sup>lt;sup>†</sup>SUNY University at Buffalo; Postal address: 415 Fronczak Hall, Mary Talbert Way, Buffalo, NY 14260, USA; Email: lliu48@buffalo.edu