



BUSINESS PROPOSAL

Millennium Development Authority (MiDA)

PMB. M.B. 56, Ministries

Accra, Ghana

Stepmaam Classic Consult

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INTRODUCTION

Stepmaam Classic Consult is a supply chain management consulting firm based in Accra, Ghana. Our main objective is to assist companies in cutting down their total supply chain cost while meeting customer's requirement therefore increasing the profitability of the company. Areas of the supply chain which are critically examined are procurement, warehousing, production, transportation and logistics, inventory and distribution.

The company provides the following services to companies with the objective of cutting down cost and making profit. The services are **designing an efficient supply chain system, managing the total supply chain systems for companies, Research and Development and the implementation of Enterprise Resource Planning (ERP) system to make their business operations very efficient.**

BENEFITS OF THE ENTERPRISE RESOURCE PLANNING(ERP) SYSTEM

Competition. It's true that ERP software requires a major investment, but there's also an even bigger cost in not making the investment. While some manufacturers choose to stick to the tried and true methods of the past, others seek technology solutions. Manufacturers cannot afford to put off an ERP implementation while their competition invests in ERP and starts reaping the many benefits we'll touch on below.

Efficiency. An ERP solution eliminates repetitive processes and greatly reduces the need to manually enter information. The system will also streamline business processes and make it easier and more efficient for companies to collect data, no matter what department they're working in.

Forecasting. Enterprise resource planning software gives your users, and especially managers, the tools they need to create more accurate forecasts. Since the information within ERP is as accurate as possible, businesses can make realistic estimates and more effective forecasts.

Collaboration. Nobody wants to run a soloed business with each department functioning separate from the other. Collaboration between departments is a crucial and often necessary part of the business. With the data entered into ERP systems being centralized and consistent, there's no reason why departments can't work together. The software also touches on almost every aspect of a business, thus naturally encouraging collaborative, interdepartmental efforts.

Scalability. Did you know? Structured ERP systems allow the addition of new users and functions to grow the initially implemented solution over time. When your business is ready to grow or needs more resources, enterprise resource planning software should be able to facilitate that growth.

Integrated Information. No more issues with data spread across separate databases; all information will be housed in a single location. This means you can integrate platforms like your CRM software with the ERP system, keeping data consistent, accurate, and unique. Know your customer, their orders, and your inventory, all in one place.

Cost Savings. With one source of accurate, real-time information, ERP software reduces administrative and operations costs. It allows manufacturers to proactively manage operations, prevents disruptions and delays, breaks up information logjams and helps users make decisions more quickly. If you've chosen the right solution for your business, and the right vendor who meets your needs, you're bound to see a powerful ROI.

Mobility. An advantage of ERP solutions is having access to a centralized database from anywhere you work. Home, office, wherever, through our mobile-friendly solution and application.

Reporting. ERP software helps make reporting easier and more customizable. With improved reporting capabilities, your company can respond to complex data requests more easily. Users can also run their own reports without relying on help from IT, saving your users time to use toward other projects.

Productivity. Save time and increase productivity levels. Sound too good to be true? It's not with ERP software. By having redundant processes automated, users have more time to work on other pressing projects and tasks. They'll also be able to work easier since the solution was designed for ease-of-use.

ERP System Implementation Process

There will be a time range for each stage of the implementation process from the beginning to the execution depending on the availability of our prospective client. Your involvement requires approximately hours of your time. This includes

Demonstration of the Enterprise Resource Planning system to prospective clients

Further discussion with prospective client involving the total cost of implementation

Set a time frame for the set up and training

PROJECT HISTORY

Last year, Stepmaam Classic Consult successfully implemented our Enterprise Resource Planning System for **Can & Kaa Ltd** a manufacturing company based in Accra. The company has been able to save time by and increase productivity levels by having redundant processes automated.

The company were able to save cost because with one source of accurate data and real time information, administrative and operation costs were reduced.

Within the same year, our company successfully implemented the ERP system for **Global Digital Solutions** for them to manage their business operations efficiently.

Project Execution Plan and Cost Summary for the ERP system

DURATION

Three times within the week

ACTIVITY

Training on each application

Cost Summary of the ERP system

ACTIVITY

COST/GHC

Setup cost

10,000

Training cost on applications

5,000

Maintenance fee

5,000

Total cost

20,000

ACCEPTANCE

Your signature below indicates acceptance of this business proposal and entrance into contractual agreement between **STEPMAAM CLASSIC CONSULT** beginning on the signature and date below.

[Stepmaam Classic Consult]

[Millennium Development Authority]

Date.....

Date.....

Signature.....

Signature.....