

PROPOSAL

BETHEL LOGISTICS COMPANY LIMITED
Beth**LOG**



TO
TULLOW OIL GHANA LIMITED

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BETHEL LOGISTICS COMPANY LIMITED

MANUFACTURE'S REPRESENTATIVES, IMPORT & EXPORT, CLEARING & FORWARDING,
PACKAGING, MOVEMENT, GROUPAGE, CONSOLIDATORS, CUSTOMS BROKERS.

BRANCHES: ACCRA, TEMA, TAKORADI

THE LOGISTICS MANAGER
MOTORWAY EXTENSION,
70 GEORGE W. BUSH HWY,
ACCRA

Dear Sir/Madam,

Introductory Letter of Bethel Logistics Company Limited

Thank you for the opportunity to introduce the services offered by Bethel Logistics Company limited.

Bethel Logistics is a company which provides air, ocean freight, and other logistical services to organizations and institutions country wide and all over the world. Bethel logistics has been in business for the past 11 years

Part of our freight services involves collaborating with our worldwide network partners in moving cargoes from one country to another or mostly from a given country to Ghana.

In this same way, our network partners also request for quotations from us for the provision of customs clearance and logistical services to the doorstep of the consignee/importer.

Bethel logistics has the capability of providing its services to the landlocked countries in the sub-region as well.

We look forward to hearing and doing business with you soon,

Sincerely,

Emmanuel Obuobi

Head of Business Development

INTERNATIONAL FREIGHT FORWARDER

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Email: info@bethellogistics.com
Website: www.bethellogistics.com

Network Partners: Proud to be a Member of: **Sstar** LOGISTICS NETWORK

World Courier
AmerisourceBergen

twiG
logistics network

SPECIALIST
FREIGHT NETWORKS

Worldwide Agents Network 3F

WWPCWORLD



COMPANY PROFILE

BETHEL LOGISTICS COMPANY LIMITED incorporated in Ghana on 2008, in order to bring innovative technology combined with the professional staff, which is dedicated, highly skilled abreast with new developments.

We are a registered member of Ghana Institute of Freight Forwarders (GIFF), and International Federation of Freight Forwarders Associations (FIATA).

As a Freight Forwarding Company, we handle all outsourced logistics functions such as clearing & forwarding, warehousing, transportation, loading & unloading, door to door distribution, inventory management, packing & palletizing, cold chain logistics are a few of the services that we provide.

As an International Federation of Freight Forwarders Associations (FIATA) accredited agent, Bethel Logistics has established a direct relationship with both shipping and airline, enabling us to negotiate significantly lower contract rates in the industry. We are able to pass this extensive savings onto you.

Our comprehensive and cost-effective service guarantees your shipment will be delivered on time and within your budget.

Bethel Logistics is linked to five internationally recognized Freight Forwarders Associations which together has over 240 offices in over 108 countries worldwide on all the six continents. This affords us the opportunity of picking or sending cargoes to even the remotest parts of the world.

When you use our services, you enjoy:

- Our sensitivity to time in all areas of our deliveries especially (door-door).
- Competitive prices.
- We ensure total cargo security from pick-up point to the final point of delivery.
- Exclusive warehousing & inventory management.
- High level Customs Brokerages acquired through a very long experience in the services.
- Provision of performance report for our clients on request.



AIR FREIGHT SERVICES

With our years of service in the industry, we've been considered to be one of the best, when it comes to giving reliable **air freight services in Ghana**, and the international scene. We move your cargo by plane, subject to availability of space with airlines. We take **air freight services in Ghana** to the next level because we know that it is more than just about the weight and dimensions of the cargo.

All air freight requirement are catered for on both import and export shipments.

With the use of our global agency networks we offer airfreight import consolidation services from most major Origins and gateways worldwide on a weekly basis to save you the client on airfreight charges.

Premium Courier Services

BethLOG is a company that can be relied upon for shipment requiring the utmost in speed and care for the special demands of the medical, high tech, automotive, advertising and food industries, we provide the highest level of hand delivery service

Warehousing /Distribution

Our warehousing is not just about providing space but rather Space equipped with state of the art security systems to ensure the safety of your cargo. We provide you with both custom bonded and private warehousing as well.



SEA FREIGHT SERVICES

We move your cargo using reliable shipping lines or **sea freight carriers in Ghana**. The goods are shipped depending on their volume. In this regard shipment may be classified for movement either as LCL (less-than-container-load), FCL (full container load) or as oversized cargo (cargo that doesn't fit a standard size container). **BethLOG**, is equipped with enough expertise to ensure that your cargo shipping is secure and safe. We can offer superior pricing in and out of Ghana on most major routes. We can handle all equipment from standard UTT's to out of gauge, open top and Reefer UTT's. Rates can be negotiated for fixed period and cargo can be consigned to Accra, Tema and Takoradi.

UN HAZARD CLASSES AND WARNING DIAMONDS											
CLASS 1 Explosive substances and articles				CLASS 2 – GASES							
CLASS 3 Flammable liquid		CLASS 4.1 Flammable solid		CLASS 4.2 Liable to spontaneous combustion		CLASS 4.3 Flammable on contact with water		CLASS 5.1 Oxidising agent		CLASS 5.2 Organic peroxide	
CLASS 6.1 Toxic		CLASS 6.2 Infectious substance		CLASS 7 Radioactive material		CLASS 8 Corrosive		CLASS 9 Miscellaneous			



DANGEROUS GOODS HANDLING

BethLOG have staffs who have been trained and certified by local and International accredited I.A.T.A Dangerous goods Trainers to handle all types of Hazardous Substances. We offer a full packaging and palletising services for all required needs. This includes UN approved packaging for Sea, Air and Land Transportation. The services provided includes crating, palletising, dangerous goods packaging, decanting and packaging/unpackaging of containers, flat racks, open tops and break bulk cargo.



PROJECT CARGO

- Expertise in handling heavy lift, special equipment and perishable cargo.
- Expertise in Sea, Air Shipments across the globe
- Expertise in handling ship spares
- Expertise in handling Aviation Parts.
- Exhibition Cargo Handling

DOOR-TO-DOOR DELIVERY SERVICES

BethLOG offers **door-to-door delivery services** for customers who want to simplify logistics management, reduce costs and minimize the risk of loss or product damage, while focusing on core business. By leveraging the **expertise** and reliability of the global network, can cut down delivery time drastically, delivering goods from overseas directly to your desired destination. Your shipments can be customs cleared while still in the air enabling delivery by the end of the next possible business day, saving you time and money.

LOGISTICS AND WAREHOUSING

A skilled international logistics broker knows that location is everything. Our strategically placed warehouse locations will ease your international logistics management, providing swift and easy access to key border crossings, international airports and trade centers.

- Pick and pack fulfilment; save time and energy, structure your international logistics around our state of the art Warehouse Management System (WMS)
- Shipment consolidation / deconsolidation
- Short and long-term storage
- Customized distribution and integrated services
- Bonded Warehouse facilities

We offer comprehensive warehousing & broker services for a logistics strategy that is optimized for your requirements.

Additional Customs, Ocean, Air & Land Freight

- Container import and Export unpacking/packing.
- Cartage of nominated cargo, we have a fleet of vehicles ranging from 500kg capacity to 8000kg.
- Assistance with all customs paperwork, permits, certificates and applications.
- Warehousing, storage of cargo and bonded facilities can be offered with the use of our 3rd party service providers.
- Insurance per shipment is available per request.

Industry Experience

- Oil and Gas
- Healthcare and Pharmaceuticals
- Mining
- Energy
- Automotive and Spare Parts
- Ship Spares
- Building Materials and Chemicals

CUSTOMS BROKERAGE

BethLOG is licensed and have the expertise to quickly move your goods in compliance with Ghana customs and import regulations. Along with proper determination of tariff classification and value for duty, we ensure that you get maximum benefit from free trade agreements and all other applicable tariff reduction programs.

MAJOR CLIENTS

- UBI PETROLEUM
- INTERNATIONAL ENERGY SERVICES LIMITED
- MINISTRY OF ENERGY
- GOLDFIELDS GHANA
- NOGUCHI MEMORIAL INST. FOR MEDICAL RESEARCH
- CENTER FOR SCIENTIFIC RESEARCH INTO PLANTS MEDICINE
- KORLE-BU TEACHING HOSPITAL
- NAVRONGO HEALTH RESEARCH CENTER
- WEST AFRICA CIVIL SOCIETY INSTITUTE
- AGOGO PRESBYTERIAN HOSPITAL
- KINTAMPO HEALTH RESEARCH CENTER
- BUREAU OF NATIONAL COMMUNICATIONS
- FINCOS RESOURCES & SERVICES LTD
- TAKORADI INTERNATIONAL COMPANY LTD
- CENT ENERGY LIMITED
- PANOFI COMPANY LIMITED
- MES EQUIPMENT

FINANCIAL PROPOSAL

All prices listed below are quoted in GHANA CEDIS and are VAT inclusive.

Standard Services Charges for AIR FREIGHT

Description	Price in GHS (VAT inclusive)
Commercial Goods (IN KILOS)	
01-20	184.38
21-30	193.90
41-60	212.80
61-80	238.14
81-100	373.94
101-150	379.33
151-200	391.02
201-300	432.88
301-400	466.76
401-500	492.80
DANGEROUS GOODS PER AIRWAY BILL	560.80
CARGO IN EXCESS OF 500KG ATTRACTS	0.50 per kilo

Standard Services Charges for SEA FREIGHT

Description	Price in GHS (VAT inclusive)
1 x 20"	507.20
1 x 40"	709.60
Part container goods up to 5 metric tons	362.88
Any metric ton thereafter	45.36
GENERAL CARGO	
Conventional Minimum charge up to 100 metric ton e.g. steel products, plates, drums etc.	415.80
Any metric ton thereafter	2.21
Bagged Sugar, rice, flour etc. per metric ton	1.36

Optional Services

Description	Price in GHS (VAT inclusive)
Packing	3.00 per case
Palletizing/Crating/Lashing	5.00 per case

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SUMMARY

We believe that TULLOW OIL GHANA LIMITED should focus its effort and resources on its core business. Outsourcing of non-revenue generating activities is a common practice in today's industries around the world.

Bethel Logistics Company Ltd has clearly shown, in the above proposal, the benefits for TULLOW OIL GHANA LIMITED

in experiencing our Logistics services. Negotiated Project financing/Cash Reimbursement and financing agreement are some of the benefit you enjoy when working with us. This way, we can offer you a wide range of tailor-made solutions to your needs.

As your chosen logistics service provider, we are passionate about your shipments. We ensure it travels safely from its place of origin to its final destination. Qualitative service, experience and constant pursuit for excellence are some of our company's keywords.

Our focus is both on you and your shipments striving to find a fitting solution to every logistics challenge you may face.

We strongly believe in our abilities to deliver these services to TULLOW OIL GHANA LIMITED and establish fruitful partnership between the two organizations for mutual benefits.

Yours Sincerely,



Emmanuel Obuobi

Head of Business Development

BethLOG