

## PARTNERSHIP DISCUSSION SUMMARY

This Partnership Discussion Summary ("the Summary") is made between Sarah, hereinafter referred to as the "Investor," and Alex, hereinafter referred to as the "Potential Partner," on this [Date] (the "Effective Date").

WHEREAS, the Investor and the Potential Partner have engaged in a call to discuss the possibility of entering into a partnership agreement;

WHEREAS, during the discussion, the Potential Partner presented a compelling pitch and business plan that impressed the Investor;

WHEREAS, the Investor and the Potential Partner have discussed the terms of the investment, including a proposed investment amount of \$2 million in exchange for a 20% equity stake in the Potential Partner's business;

WHEREAS, the Investor has offered strategic support to the Potential Partner, including access to a network of industry experts, mentors, and advisors;

WHEREAS, the Investor has mentioned that there will be standard terms and conditions associated with the investment;

WHEREAS, the Investor and the Potential Partner have discussed the expected timeline for closing the deal and the need for due diligence and legal review;

WHEREAS, the Potential Partner has expressed interest in the strategic support offered by the

Investor and has accepted the Investor's investment offer;

WHEREAS, the Investor has informed the Potential Partner that the Investor's legal team will prepare a term sheet and initiate the due diligence process;

NOW, THEREFORE, the Investor and the Potential Partner hereby agree as follows:

1. Investment Amount and Equity Stake: The Potential Partner agrees to accept a \$2 million investment from the Investor in exchange for a 20% equity stake in the Potential Partner's business. The terms and conditions of this investment shall be further detailed in a term sheet to be prepared by the Investor's legal team.
2. Strategic Support: The Investor shall provide strategic support to the Potential Partner through a network of industry experts, mentors, and advisors. The specific details and scope of this strategic support shall be outlined in a separate agreement to be entered into between the Investor and the Potential Partner.
3. Standard Terms and Conditions: The Investor has informed the Potential Partner that there will be standard terms and conditions associated with the investment. These terms and conditions shall be included in the term sheet prepared by the Investor's legal team.
4. Timeline and Due Diligence: The Investor and the Potential Partner acknowledge the importance of due diligence and legal review in the process of closing the deal. The Investor's legal team shall initiate the due diligence process, and both parties shall cooperate fully to facilitate a timely closure of the deal.

5. Confidentiality: Both parties acknowledge that the information shared during the partnership discussions is confidential and shall be treated as such. Neither party shall disclose or use such information for any purpose other than evaluating and pursuing the potential partnership.

6. Entire Agreement: This Summary constitutes the entire agreement between the Investor and the Potential Partner and supersedes all prior discussions and understandings, whether written or oral, relating to the subject matter herein.

7. Governing Law and Jurisdiction: This Summary shall be governed by and construed in accordance with the laws of [Jurisdiction]. Any disputes arising out of or in connection with this Summary shall be submitted to the exclusive jurisdiction of the courts of [Jurisdiction].

IN WITNESS WHEREOF, the Investor and the Potential Partner have executed this Partnership Discussion Summary as of the Effective Date.

Investor:

[Investor's Name]

[Investor's Title]

Potential Partner:

[Alex's Name]

[Alex's Title]