



# **Spotify / YouTube Data Analysis**

#### **OVERVIEW**

Spotify and YouTube are two of the most influential platforms in the modern music ecosystem. Spotify provides streaming-based insights into user listening behavior, while YouTube captures video-based engagement metrics such as views, likes, and comments. The two platforms provide complementary perspectives in measuring a track's popularity and breakout potential. By analyzing data from both platforms, we hope to gain a deeper understanding of commercially successful songs and provide insights for studios looking to create hits.

#### **GOALS**

This project aims to help music studios make data-driven investment decisions by analyzing cross-platform music performance. Specifically, we utilize streaming data from Spotify and YouTube to identify:

- Tracks that are already high-performing, and
- Key audio features that may indicate potential breakout success.

By understanding which musical characteristics are associated with strong performance on different platforms, studios can better allocate resources to promote promising songs and guide future production choices.

#### **DATASET OVERVIEW**

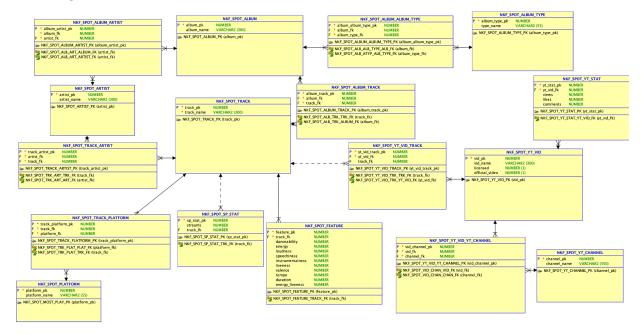
The dataset used in this analysis includes over 20,000 tracks by more than 2,000 unique artists, combining basic track metadata, core audio features, and performance metrics from both Spotify and YouTube. Each track entry contains information such as artist name, album, track duration, Spotify stream count, and YouTube engagement data including views, likes, and comments. Audio features such as danceability, energy, loudness, and acousticness are also included to support quantitative comparison.

#### **DELIVERABLES**

Deliverables include:

- 1) Data Model
- 2) Data Preparation
- 3) Performance Analysis
- 4) Recommendations

## **DATA MODEL**



#### **DATA PREPARATION**

To classify track performance, we applied NTILE(4) percentile ranking to both Spotify streams and YouTube views. Based on these rankings, tracks were grouped into three categories:

- Top Performer: Tracks in the top 25% for both streams and views
- Potential Breakout: Tracks in the top 25% for either streams or views, but not both
- Low Performer: Tracks not in the top quartile for either metric

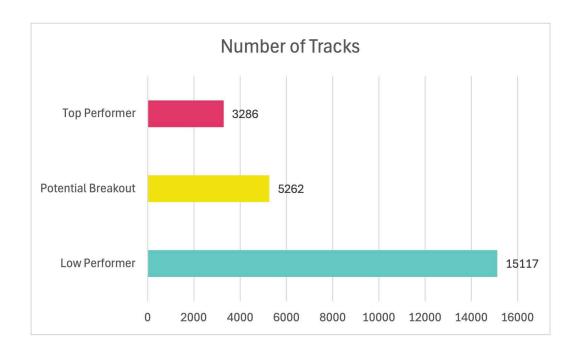
All audio features were standardized using Z-score normalization to enable fair comparison across different scales.

In later analysis, we further classified songs as Spotify-dominant or YouTube-dominant based on whether a track was in the top 25% of performance on one platform but not the other.

ANALYSIS
PERFORMANCE ANALYSIS 1: Clusters of Audio Features Common in Trending Tracks

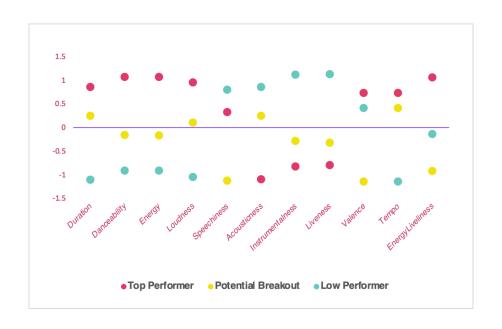
# **Number of Tracks in Quartile Investment Groups:**

Investment Category	Number of Tracks
Low Performer	15117
<b>Potential Breakout</b>	5262
<b>Top Performer</b>	3286



# **Characteristics by Investment Group**

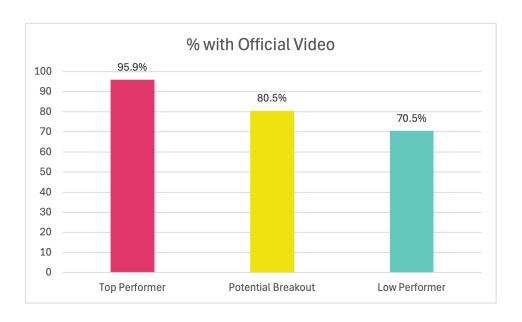
Investment Category	Duration (Min)	Danceability	Energy	Loudness	Speechiness 1	strumentalne	Liveness	Valence	Tempo	Energy Liveness
<b>Top Performer</b>	3.78	0.643	0.665	-6.3	0.089	0.022	0.18	0.52	121.55	5.496
Low Performer	3.65	0.606	0.617	-8.06	0.092	0.065	0.188	0.519	120.36	5.007
Potential Breakout	3.74	0.62	0.635	-7.05	0.08	0.034	0.182	0.514	121.35	5.2



# **PERFORMANCE ANALYSIS 2: Impact of Official Videos and Platforms**

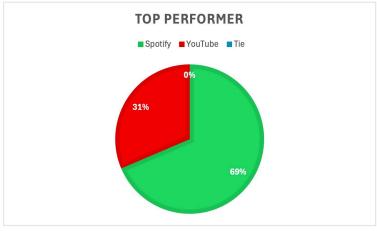
# Official Video Impact

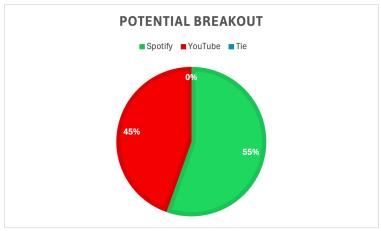
Investment Category	% with Official Video
Top Performer	95.9
Potential Breakout	80.5
Low Performer	70.5

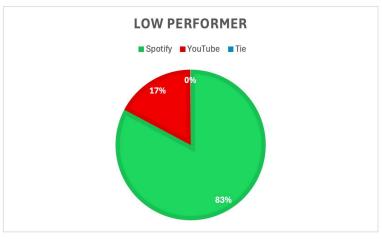


# **Dominant Platform Analysis**

Category	Spotify	YouTube	Tie
Low Performer	82.7	17.1	0.1
Potential Breakout	55.4	44.6	0
Top Performer	68.6	31.4	0







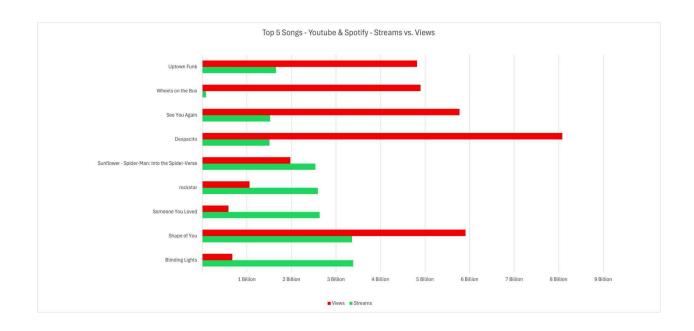
# PERFORMANCE ANALYSIS PART 3: Platform Specific Features and Popular Examples Audio Features

Platform	Track counts	Danceability	Energy	Speechiness	Instrumentalness	Liveness	Valence	Tempo	Duration (Min)
YouTube-Dominant	4292	0.63	0.653	0.082	0.53	0.28	0.026	121.94	3.85
<b>Spotify-Dominant</b>	4581	0.61	0.617	0.079	0.498	0.285	0.041	120.8	3.63

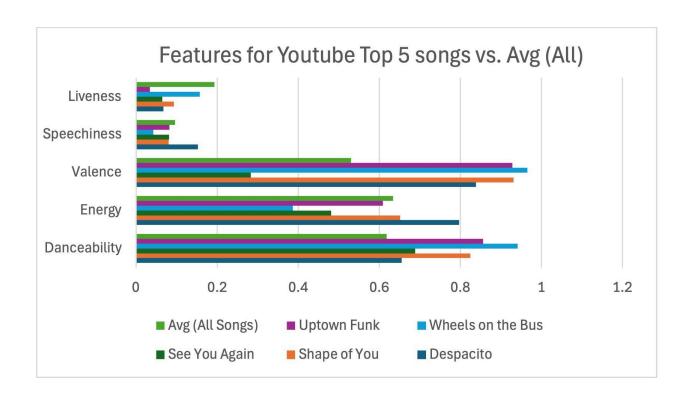
- Spotify-dominant songs tend to have higher values in acousticness and instrumentalness, indicating a preference for quieter, non-vocal, and musically rich tracks.
- YouTube-dominant songs, on the other hand, score higher in loudness, energy, speechiness, liveness, valence, and tempo. This suggests that tracks with more intensity, emotional expression, and social or vocal presence perform better on YouTube.

# **Top 5 Songs on Spotify and YouTube:**

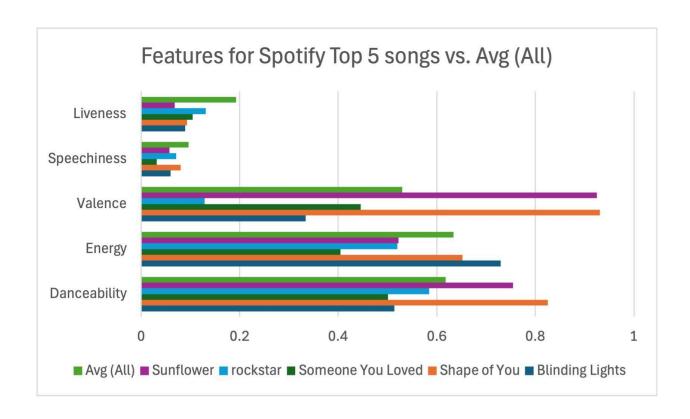
Track Name	Artist	Streams	Views
Blinding Lights	The Weeknd	3386520288	674164500
Shape of You	Ed Sheeran	3362005201	5908398479
Someone You Loved	Lewis Capaldi	2634013335	586768373
rockstar	Post Malone	2594926619	1060220169
Sunflower - Spider-Man: Into			
the Spider-Verse	Swae Lee	2538329799	1977389027
Despacito	Daddy Yankee & Luis Fonsi	1506598267	8079649362
See You Again	Charlie Puth & Wiz Khalifa	1521254554	5773798407
Wheels on the Bus	CoComelon	83434355	4898831101
Uptown Funk	Mark Ronson	1653819736	4821016218



						Avg (All
Feature	Despacito	Shape of You	Again	the Bus	Funk	Songs)
Danceability	0.655	0.825	0.689	0.941	0.856	0.618
Energy	0.797	0.652	0.481	0.387	0.609	0.634
Valence	0.839	0.931	0.283	0.965	0.928	0.53
Speechiness	0.153	0.0802	0.0815	0.0427	0.0824	0.096
Liveness	0.067	0.0931	0.0649	0.157	0.0344	0.193



Feature	Blinding Lights	Shape of You	Someone You Loved	rockstar	Sunflower	Avg (All)
Danceability	0.514	0.825	0.501	0.585	0.755	0.618
Energy	0.73	0.652	0.405	0.52	0.522	0.634
Valence	0.334	0.931	0.446	0.129	0.925	0.53
Speechiness	0.0598	0.0802	0.0319	0.0712	0.0575	0.096
Liveness	0.0897	0.0931	0.105	0.131	0.0685	0.193



Top 10 Youtube Channels

Channel	Views
T-Series	47961585483
LuisFonsiVEVO	21702521043
CalvinHarrisVEVO	18281142527
Macklemore	17003410965
Ed Sheeran	16918224412
Hear This Music	15088505405
Cocomelon - Nursery Rhymes	14601671211
Bruno Mars	13013566838
KatyPerryVEVO	12476802428
DJSnakeVEVO	12455097762

#### RECOMMENDATIONS

#### **Music Attributes**

Based on our analysis of over 20,000 tracks, high-performing songs share distinct audio characteristics. We recommend that music studios prioritize tracks with the following features:

- High Danceability (> 0.62): Tracks with engaging rhythm are strongly associated with success.
- High Energy (> 0.635) and Loudness (> 7.05): Top-performing tracks tend to be intense and professionally produced.
- Faster Tempo (> 121.35 BPM): A slightly faster pace appears to support listener engagement.
- Low Acousticness (< 0.089), Instrumentalness (< 0.034), and Speechiness (< 0.09): Vocal-driven, fully produced tracks consistently outperform more acoustic or speech-heavy songs.

These traits can be used as a first-pass filter to evaluate the breakout potential of unreleased tracks.

## **Platform Strategy**

Different platforms support different forms of success. Our findings suggest the following release and promotion strategy:

- Prioritize Spotify for long-term streaming engagement. Spotify is the stronger platform overall, particularly for tracks designed for passive or playlist-based listening.
- Leverage YouTube as a promotional springboard. High-performing YouTube tracks are typically energetic, visually engaging, and emotionally expressive. If a track performs well on YouTube but not yet on Spotify, it may be a "potential breakout" worth amplifying.
- Watch for dominant platform signals: A track trending more on YouTube than Spotify should be flagged for follow-up strategy and potential cross-platform promotion.

# **Long-Term Opportunity**

Based on our analysis, we recommend that music studios consider building a predictive scoring system to evaluate investment-worthiness. Based on our analysis, this system could incorporate:

- Standardized audio features (such as danceability, energy, tempo, etc.)
- Basic platform indicators (e.g., dominant platform, official video presence)

This would allow studios to streamline decision-making and consistently identify high-potential songs early in the release cycle.

## Limitations

- No genre classification: Our analysis did not control for genre, which may influence trends in energy, tempo, and platform performance.
- No visual analysis: For YouTube, we did not evaluate video content or production, which may impact user engagement and views.
- Timeframe not considered: The dataset does not specify release dates, so long-term popularity vs. viral trends could not be distinguished.
- No user behavior data: We focused on aggregated views and streams, not on listener intent (e.g., skip rate, replay rate).
- Limited platform scope: The analysis was based solely on Spotify and YouTube, excluding other relevant platforms like TikTok or Apple Music.

## APPENDIX WITH SQL QUERIES

-Number of Tracks in each quartile (Slide 8)

```
CREATE VIEW v tracks per quartile AS
WITH ranked tracks AS (
 SELECT
  trk.track pk,
  NTILE(4) OVER (ORDER BY sp. streams DESC) AS stream quartile,
 NTILE(4) OVER (ORDER BY yt.views DESC) AS view quartile
 FROM NKF SPOT TRACK trk
 LEFT JOIN NKF SPOT SP STAT sp ON sp.track fk = trk.track pk
 LEFT JOIN NKF SPOT YT VID TRACK ytvt ON ytvt.track fk = trk.track pk
 LEFT JOIN NKF SPOT YT VID ytvid ON ytvid.vid pk = ytvt.yt vid fk
LEFT JOIN NKF_SPOT_YT STAT yt ON yt.yt vid fk = ytvid.vid pk
),
track perf AS (
 SELECT
  track pk,
  CASE
   WHEN stream quartile = 1 AND view quartile = 1 THEN 'Top Performer'
   WHEN stream quartile = 1 OR view quartile = 1 THEN 'Potential Breakout'
   ELSE 'Low Performer'
  END AS investment category
 FROM ranked tracks
SELECT
 investment category,
COUNT(*) AS num tracks
FROM track perf
GROUP BY investment category
ORDER BY investment category;
SELECT
 track,
 COUNT(DISTINCT title) AS num videos
FROM NKF SPOT STAGE
GROUP BY track
HAVING COUNT(DISTINCT title) > 1;
```

## -View for Audio Feature Averages by Investment Category

```
CREATE VIEW v audio features by category AS
WITH ranked tracks AS (
 SELECT
  trk.track pk,
  sp.streams,
  yt.views,
  NTILE(4) OVER (ORDER BY sp.streams DESC) AS stream quartile,
  NTILE(4) OVER (ORDER BY yt.views DESC) AS view quartile
 FROM NKF SPOT TRACK trk
 LEFT JOIN NKF SPOT SP STAT sp ON sp.track fk = trk.track pk
 LEFT JOIN NKF SPOT YT VID TRACK ytvt ON ytvt.track fk = trk.track pk
 LEFT JOIN NKF SPOT YT VID ytvid ON ytvid.vid pk = ytvt.yt vid fk
 LEFT JOIN NKF SPOT YT STAT yt ON yt.yt vid fk = ytvid.vid pk
),
track perf AS (
 SELECT
  track pk,
  CASE
   WHEN stream quartile = 1 AND view quartile = 1 THEN 'Top Performer'
   WHEN stream quartile = 1 OR view quartile = 1 THEN 'Potential Breakout'
   ELSE 'Low Performer'
  END AS investment category
 FROM ranked tracks
track feats AS (
 SELECT
  track fk,
  duration,
  danceability,
  energy,
  loudness,
  speechiness,
  instrumentalness,
  liveness,
  valence,
  tempo,
  energy liveness
 FROM NKF SPOT FEATURE
)
```

```
tp.investment_category,
ROUND(AVG(f.duration), 2) AS avg_duration_min,
ROUND(AVG(f.danceability), 3) AS avg_danceability,
ROUND(AVG(f.energy), 3) AS avg_energy,
ROUND(AVG(f.loudness), 2) AS avg_loudness,
ROUND(AVG(f.speechiness), 3) AS avg_speechiness,
ROUND(AVG(f.instrumentalness), 3) AS avg_instrumentalness,
ROUND(AVG(f.liveness), 3) AS avg_liveness,
ROUND(AVG(f.valence), 3) AS avg_liveness,
ROUND(AVG(f.valence), 3) AS avg_tempo,
ROUND(AVG(f.energy_liveness), 3) AS avg_energy_liveness
FROM track_perf tp
JOIN track_feats f ON tp.track_pk = f.track_fk
GROUP BY tp.investment_category;
```

## -Official Video Impact

```
CREATE VIEW v official video impact AS
WITH ranked tracks AS (
 SELECT
  trk.track pk,
  ytvid.official video,
  sp.streams,
  yt.views,
  NTILE(4) OVER (ORDER BY sp. streams DESC) AS stream quartile,
  NTILE(4) OVER (ORDER BY yt.views DESC) AS view quartile
 FROM NKF SPOT TRACK trk
 LEFT JOIN NKF SPOT SP STAT sp ON sp.track fk = trk.track pk
 LEFT JOIN NKF SPOT YT VID TRACK ytvt ON ytvt.track fk = trk.track pk
 LEFT JOIN NKF SPOT YT VID ytvid ON ytvid.vid pk = ytvt.yt vid fk
 LEFT JOIN NKF SPOT YT STAT yt ON yt.yt vid fk = ytvid.vid pk
),
track perf AS (
 SELECT
  track pk,
  official video,
  CASE
   WHEN stream quartile = 1 AND view quartile = 1 THEN 'Top Performer'
```

```
WHEN stream_quartile = 1 OR view_quartile = 1 THEN 'Potential Breakout'
ELSE 'Low Performer'
END AS investment_category
FROM ranked_tracks
WHERE official_video IS NOT NULL
)
SELECT
investment_category,
COUNT(*) AS total_tracks,
SUM(CASE WHEN official_video = 1 THEN 1 ELSE 0 END) AS tracks_with_official_video,
ROUND(100.0 * SUM(CASE WHEN official_video = 1 THEN 1 ELSE 0 END) / COUNT(*),
1) AS pct_with_official_video
FROM track_perf
GROUP BY investment_category,
ORDER BY investment_category;
```

## -Dominant Platform Analysis

```
CREATE VIEW v dominant platform AS
WITH ranked tracks AS (
 SELECT
  trk.track pk,
  sp.streams,
  yt.views,
  NTILE(4) OVER (ORDER BY sp. streams DESC) AS stream quartile,
  NTILE(4) OVER (ORDER BY yt.views DESC) AS view quartile
 FROM NKF SPOT TRACK trk
 LEFT JOIN NKF SPOT SP STAT sp ON sp.track fk = trk.track pk
 LEFT JOIN NKF SPOT YT VID TRACK ytvt ON ytvt.track fk = trk.track pk
 LEFT JOIN NKF SPOT YT VID ytvid ON ytvid.vid pk = ytvt.yt vid fk
 LEFT JOIN NKF SPOT YT STAT yt ON yt.yt vid fk = ytvid.vid pk
),
track perf AS (
 SELECT
  track pk,
  streams,
  views,
  CASE
```

```
WHEN stream quartile = 1 AND view quartile = 1 THEN 'Top Performer'
   WHEN stream quartile = 1 OR view quartile = 1 THEN 'Potential Breakout'
   ELSE 'Low Performer'
  END AS investment category
 FROM ranked tracks
),
platform dominance AS (
 SELECT
  tp.investment category,
  tp.track pk,
  tp.streams,
  tp.views,
  (tp.streams + tp.views) AS total_engagement,
  CASE
   WHEN tp.views > tp.streams THEN 'YouTube Dominated'
   WHEN tp.streams > tp.views THEN 'Spotify Dominated'
   ELSE 'Tie'
  END AS dominant platform
 FROM track perf tp
 WHERE tp.streams IS NOT NULL AND tp.views IS NOT NULL
SELECT
 investment category,
 dominant platform,
 COUNT(*) AS num tracks,
 ROUND(100.0 * COUNT(*) / SUM(COUNT(*)) OVER (PARTITION BY
investment category), 1) AS pct within category
FROM platform dominance
GROUP BY investment category, dominant platform
ORDER BY investment category, dominant platform;
-Feature Split
WITH track stats AS (
 SELECT
  sp.TRACK FK,
  sp.STREAMS,
  yt.VIEWS,
  NTILE(4) OVER (ORDER BY sp.STREAMS) AS streams ntile,
```

```
NTILE(4) OVER (ORDER BY yt. VIEWS) AS views ntile
 FROM SPOT SP STATS sp
 JOIN SPOT VID vid ON sp.TRACK FK = vid.TRACK FK
 JOIN SPOT YT STATS yt ON vid.VID PK = yt.VID FK
dominant platform AS (
 SELECT
  ts.TRACK_FK,
  ts.STREAMS,
  ts.VIEWS,
  CASE
   WHEN ts.streams ntile = 4 AND ts.views ntile < 4 THEN 'Spotify-Dominant'
   WHEN ts.streams ntile < 4 AND ts.views ntile = 4 THEN 'YouTube-Dominant'
   ELSE NULL
  END AS platform category
 FROM track stats ts
 WHERE ts.streams ntile = 4 OR ts.views ntile = 4
),
joined features AS (
 SELECT
  dp.platform category,
  f.DANCEABILITY,
  f.ENERGY,
  f.SPEECHINESS,
  f.VALENCE,
  f.ACOUSTICNESS,
  f.INSTRUMENTALNESS,
  f.TEMPO,
  f.DURATION MIN
 FROM dominant platform dp
 JOIN SPOT TRACK t ON dp.TRACK FK = t.TRACK PK
 JOIN SPOT FEATURE f ON t.TRACK PK = f.TRACK FK
 WHERE dp.platform category IS NOT NULL
)
SELECT
 platform category,
 COUNT(*) AS track count,
 ROUND(AVG(DANCEABILITY), 3) AS avg danceability,
 ROUND(AVG(ENERGY), 3) AS avg energy,
 ROUND(AVG(SPEECHINESS), 3) AS avg speechiness,
```

ROUND(AVG(VALENCE), 3) AS avg\_valence, ROUND(AVG(ACOUSTICNESS), 3) AS avg\_acousticness, ROUND(AVG(INSTRUMENTALNESS), 3) AS avg\_instrumentalness, ROUND(AVG(TEMPO), 2) AS avg\_tempo, ROUND(AVG(DURATION\_MIN), 2) AS avg\_duration\_min FROM joined\_features GROUP BY platform\_category;

## -Top 5 YT Video

```
CREATE VIEW v top youtube tracks AS
SELECT
 trk.track name,
 art.artist name,
 yt.views,
 sp.streams,
 f.danceability,
 f.energy,
 f.valence,
 f.speechiness,
 f.instrumentalness,
 f.liveness,
 f.loudness,
 f.tempo,
 f.duration
FROM NKF SPOT TRACK trk
JOIN NKF SPOT YT VID TRACK ytvt ON ytvt.track fk = trk.track pk
JOIN NKF SPOT YT VID ytvid ON ytvid.vid pk = ytvt.yt vid fk
JOIN NKF SPOT YT STAT yt ON yt.yt vid fk = ytvid.vid pk
LEFT JOIN NKF SPOT SP STAT sp ON sp.track fk = trk.track pk
JOIN NKF SPOT TRACK ARTIST to ON to.track fk = trk.track pk
JOIN NKF SPOT ARTIST art ON art.artist pk = ta.artist fk
LEFT JOIN NKF SPOT FEATURE f ON f.track fk = trk.track pk
ORDER BY yt.views DESC;
```

# -Top 5 Spotify Tracks

CREATE VIEW v top spotify tracks AS

```
SELECT
 trk.track name,
 art.artist name,
 sp.streams,
 yt.views,
 f.danceability,
 f.energy,
 f.valence,
 f.speechiness,
 f.instrumentalness,
 f.liveness,
 f.loudness,
 f.tempo,
 f.duration
FROM NKF SPOT TRACK trk
JOIN NKF SPOT SP STAT sp ON trk.track pk = sp.track fk
LEFT JOIN NKF SPOT YT VID TRACK ytvt ON ytvt.track fk = trk.track pk
LEFT JOIN NKF SPOT YT VID ytvid ON ytvid.vid pk = ytvt.yt vid fk
LEFT JOIN NKF SPOT YT STAT yt ON yt.yt vid fk = ytvid.vid pk
JOIN NKF SPOT TRACK ARTIST to ON to track fk = trk.track pk
JOIN NKF SPOT ARTIST art ON art.artist pk = ta.artist fk
LEFT JOIN NKF SPOT FEATURE f ON f.track fk = trk.track pk
ORDER BY sp.streams DESC;
```

#### -View for Top YouTube Channels by Number of Top Performer Tracks

```
CREATE VIEW v_top_channels AS

WITH ranked_tracks AS (

SELECT

trk.track_pk,
ch.channel_name,
sp.streams,
yt.views,
NTILE(4) OVER (ORDER BY sp.streams DESC) AS stream_quartile,
NTILE(4) OVER (ORDER BY yt.views DESC) AS view_quartile
FROM NKF_SPOT_TRACK trk
LEFT JOIN NKF_SPOT_SP_STAT sp ON sp.track_fk = trk.track_pk
LEFT JOIN NKF_SPOT_YT_VID_TRACK ytvt ON ytvt.track_fk = trk.track_pk
```

```
LEFT JOIN NKF SPOT YT VID ytvid ON ytvid.vid pk = ytvt.yt vid fk
 LEFT JOIN NKF SPOT YT STAT yt ON yt.yt vid fk = ytvid.vid pk
 LEFT JOIN NKF SPOT YT VID YT CHANNEL vc ON vc.vid fk = ytvid.vid pk
 LEFT JOIN NKF SPOT YT CHANNEL ch ON ch.channel pk = vc.channel fk
),
track perf AS (
 SELECT
  track pk,
  channel name,
  CASE
   WHEN stream quartile = 1 AND view quartile = 1 THEN 'Top Performer'
   WHEN stream quartile = 1 OR view quartile = 1 THEN 'Potential Breakout'
   ELSE 'Low Performer'
  END AS investment category
 FROM ranked tracks
)
SELECT
 tp.channel name,
COUNT(*) AS top performer count
FROM track perf tp
WHERE tp.investment category = 'Top Performer'
GROUP BY tp.channel name
ORDER BY top performer count DESC;
```

#### -Streams vs Views on Top 5 Spotfy / YT

```
CREATE VIEW v_streams_vs_views_all AS

SELECT

trk.track_name,
art.artist_name,
sp.streams,
yt.views

FROM NKF_SPOT_TRACK trk

LEFT JOIN NKF_SPOT_SP_STAT sp ON sp.track_fk = trk.track_pk

LEFT JOIN NKF_SPOT_YT_VID_TRACK ytvt ON ytvt.track_fk = trk.track_pk

LEFT JOIN NKF_SPOT_YT_VID_TRACK ytvt ON ytvt.track_fk = trk.track_pk

LEFT JOIN NKF_SPOT_YT_VID ytvid ON ytvid.vid_pk = ytvt.yt_vid_fk

LEFT JOIN NKF_SPOT_YT_STAT yt ON yt.yt_vid_fk = ytvid.vid_pk

JOIN NKF_SPOT_TRACK_ARTIST ta ON ta.track_fk = trk.track_pk
```

JOIN NKF\_SPOT\_ARTIST art ON art.artist\_pk = ta.artist\_fk;

SELECT \* FROM v\_streams\_vs\_views\_all ORDER BY sp.streams DESC;

SELECT \* FROM v\_streams\_vs\_views\_all ORDER BY yt.views DESC;