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*Pandas HW: Heroes of Pymoli*

List three observable trends based on the data:

- 1) Male players consist of 84% of total players and 82.7% ( $\$1,967.64/\$2,379.77$ ) of total revenue. If this dataset is representative of the industry, then one can assume that there is a strong correlation between the male gender and video game usage. Yet, females spend more per purchase at \$4.47; compared to males at \$4.07. This indicates that females, when they do play, lean towards the more premium/expensive titles. This is important to weigh these assumptions when creating marketing strategies to target specific groups such as gender.
- 2) The age range 20-24 represents 44% of total players and 46.8% ( $\$1,114.06/\$2,379.77$ ) of total revenue. Widening the age range to 15-24 represents 63.4% of total players and 64.2% ( $\$1,526.95/\$2,379.77$ ) of total revenue. This 15-24 range represents the vast majority of the firm's revenue base, they would be wise to target this group.
- 3) The average total purchase per person was highest in the 35-39 group (\$4.76) and the other/non-Disclosed gender (\$4.56). It is hard to make predictions upon the non-disclosed price due the very nature of the selection. However, the age range of 35-39 group is a ripe target for premium/pricier titles. This age group, while they

only represent 5.4% of the player-base seem to have the highest demand for quality while remaining interested.