Experimental Design

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Basics of Experimental Design: IVs, DVs, and Causality on the Golf Links

Introduction

Important

- Understanding IVs, DVs and Design is crucial for research design
- \bullet Golf putting used as a running example for T-Tests, OneWay ANOVA, and 2x2 ANOVA
- Reminder to revisit foundational concepts if struggling

Understanding the basics of experimental design is crucial for conducting scientific research, especially your Mini-Dissertation this year. In this review, we'll explore the concepts of Independent Variables (IVs), Dependent Variables (DVs), and how experiments are designed to determine causal links. We'll use golf putting as our running example.

Clarifying Independent and Dependent Variables for Your Mini-Dissertation:

I want to remind you how crucial it is to fully grasp the concept of Independent Variables (IVs) and Dependent Variables (DVs). These were covered in depth last year and are central to the research design of your mini-dissertation. If you're experiencing challenges now, it may stem from not being completely confident or competent in distinguishing between these key elements.

The Independent Variable is what you, as the researcher, manipulate or categorize, and the Dependent Variable is what you measure as a result of these manipulations. Whether you're working on an experimental or correlational study, mastering this distinction is critical.

Please take time to revisit this foundational concept, as a clear understanding will simplify the complexity of your research and improve your analysis moving forward.

Independent Variables (IVs)

Definition

An Independent Variable is the factor that researchers manipulate or change in an experiment. It's the presumed cause in a cause-effect relationship. I remember this by saying "the IV is the variable I manipulate!" - silly, but effective!

Characteristics

- Controlled by the researcher
- Has two or more levels or conditions
- Manipulated to observe its effect on the Dependent Variable

Golf Putting Example

In a golf putting experiment, potential Independent Variables could include: - Hole size (e.g., small vs. big) - Putting distance (e.g., 5 feet vs. 10 feet) - Crowd noise (e.g., booing vs. cheering) - Incentive (e.g., win a egg, or lose an egg)

Dependent Variables (DVs)

Definition

A Dependent Variable is the outcome that is measured in an experiment. It's the presumed effect in a cause-effect relationship. I remember this as "the DV is the data I collect that depends on the **result** of the manipulation"

Characteristics

- Observed and measured by the researcher
- Changes in response to the Independent Variable (if a causal relationship exists)
- Quantifiable and measurable in the right way!

Golf Putting Example

In our golf putting experiment, potential Dependent Variables could include:

- Percentage of successful putts
- Distance from the hole for missed putts
- Consistency of putting stroke (measured by the purity of the sound when hit)

Experiments to Determine Causal Links (golf joke!)

Purpose

Experiments are designed to establish a causal relationship between the IV and DV by controlling for other factors that might influence the outcome.

Key Components

- 1. Control: Minimizing the influence of extraneous variables
- 2. Randomization: Assigning participants or conditions randomly
- 3. Replication: Repeating the experiment to ensure reliability

Steps in Experimental Design

- 1. Formulate a hypothesis
- 2. Identify and define the IV and DV
- 3. Design the experimental procedure
- 4. Collect and analyze data
- 5. Draw conclusions

Golf Putting Example (take 1) Between-groups design

Experiment Overview

- Independent Variable (IV):
 - Presence of crowd noise (2 levels: Booing vs. Cheering)
- Dependent Variable (DV):
 - Putting accuracy (percentage of successful putts)

Between-Groups Design Concept

In this between-groups design:

- We have two separate groups of participants
- $\bullet\,$ Each group experiences only one condition of the IV
- We compare the mean scores of the two groups on the DV

Golf Putting Experiment Example

Hypotheses

- Null Hypothesis (H0):
 - There is no significant difference in putting accuracy between the booing and cheering conditions.
- Alternative Hypothesis (H1):
 - There is a significant difference in putting accuracy between the booing and cheering conditions.

Method

Participants

- 40 amateur golfers (20 per group)
- Randomly assigned to either the Booing condition or the Cheering condition

Materials

- Standard putters and golf balls
- Putting green with a straight 10-foot putt
- Audio system for the cheering condition

Procedure

- 1. Participants are briefed on the task but not told about the specific hypothesis
- 2. Each participant attempts 20 putts
- 3. Booing group: putts while the horrible crowd boos and jeers
- 4. Cheering group: putts while the crowd goes wild with excitement

Data Structure

Our data might look like this:

Participant	Condition	Success Rate (%)
1	Booing	70
2	Booing	65

Participant	Condition	Success Rate (%)
20	Booing	75
21	Cheering	80
22	Cheering	85
40	Cheering	78

Analysis

We would use an independent samples t-test to analyze this data, comparing the means of the two groups.

Conducting an Independent Samples t-test

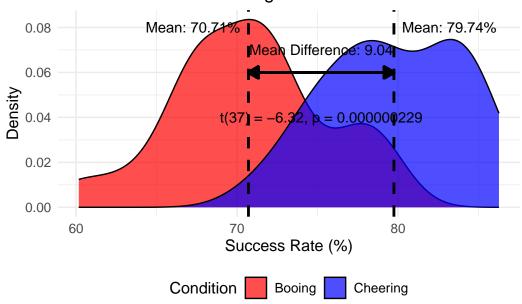
Assumptions

- 1. The DV is continuous
- 2. The IV consists of two categorical, independent groups
- 3. There is independence of observations
- 4. No significant outliers in either group
- 5. The DV is approximately normally distributed for each group
- 6. There is homogeneity of variances

Calculation

We won't go into this here but it might look like this.

Distribution of Golf Putting Success Rates



Interpretation & Reporting

- If p < (typically 0.05), reject the null hypothesis
- Report the t-statistic, degrees of freedom, p-value, and effect size (e.g., Cohen's d)

There was a significant difference in putting success rates between the cheering (M = 79.74%, SD = 4.15) and booing (M = 70.71%, SD = 4.86) conditions; t(37) = -6.32, p < 0.001, d = 2.00. The cheering condition resulted in a 9.04 percentage point increase in putting success rate compared to the booing condition.

Advantages and Limitations

Advantages

- Avoids order effects and practice effects
- Each participant only needs to be tested once
- Suitable for manipulations that cannot be easily reversed, like a nice or awful crowd

Limitations

- Requires more participants for the same statistical power as a within-subjects design
- Individual differences between groups could affect the results
 - For example, one group might coincidentally have more skilled golfers
- Each participant provides data for only one condition, potentially limiting the richness of the data
- More susceptible to the influence of outliers due to smaller per-condition sample sizes
- Cannot account for how individuals might respond differently to various conditions
- May be less sensitive to detecting small effects due to between-subject variability
- Randomization may not always perfectly balance out all potential confounding variables
- If the manipulation is obvious, there might be demand characteristics where participants guess the hypothesis and alter their behavior
- In our specific golf example, environmental factors (like slight changes in wind or green conditions) might affect one group more than the other if all tests for one condition are done together

Golf Putting Example (take 2) Within-subjects design

Experiment Overview

- Independent Variable (IV):
 - Incentive type (2 levels: Win an egg vs. Lose an egg)
- Dependent Variable (DV):
 - Putting accuracy (percentage of successful putts)

Within-Subjects Design Concept

In this within-subjects design:

- Each participant experiences both conditions of the IV
- The order of conditions is counterbalanced across participants
- We compare each participant's performance across the two conditions

Golf Putting Experiment Example

Hypotheses

- Null Hypothesis (H0):
 - There is no significant difference in putting accuracy between the "win an egg" and "lose an egg" conditions.
- Alternative Hypothesis (H1):
 - There is a significant difference in putting accuracy between the "win an egg" and "lose an egg" conditions.

Method

Participants

- 20 amateur golfers
- Each participant completes both conditions in a counterbalanced order

Materials

- Standard putters and golf balls
- Putting green with a straight 10-foot putt
- Eggs as incentives

Procedure

- 1. Participants are briefed on the task but not told about the specific hypothesis
- 2. Each participant attempts 20 putts in each condition
- 3. "Win an egg" condition: Participant wins an egg for each successful putt
- 4. "Lose an egg" condition: Participant starts with 20 eggs and loses one for each missed putt
- 5. Order of conditions is counterbalanced across participants

Data Structure

Our data might look like this:

Participant	Win Egg (%)	Lose Egg (%)
1	75	70
2	80	75
20	85	80

Analysis

We would use a paired samples t-test to analyze this data, comparing each participant's performance across the two conditions.

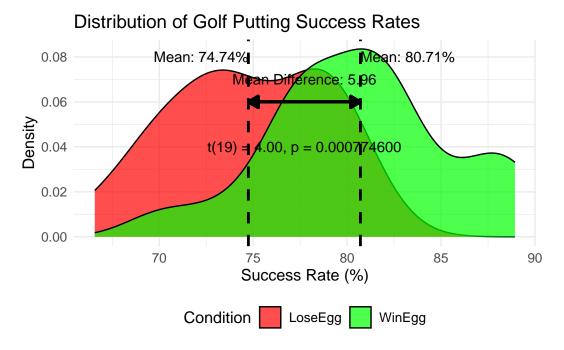
Conducting a Paired Samples t-test

Assumptions

- 1. The DV is continuous
- 2. The IV consists of two related groups (repeated measures)
- 3. No significant outliers in the differences between the two related groups
- 4. The distribution of the differences should be approximately normally distributed

Calculation

We won't go into this here but it might look like this.



Interpretation & Reporting

- If p < (typically 0.05), reject the null hypothesis
- Report the t-statistic, degrees of freedom, p-value, and effect size (e.g., Cohen's d)

There was a significant difference in putting success rates between the 'win an egg' (M = 79.87%, SD = 5.09) and 'lose an egg' (M = 74.76%, SD = 4.70) conditions; t(19) = 3.55, p < 0.001, d = 0.79. The 'win an egg' condition resulted in a 5.96 percentage point increase in putting success rate compared to the 'lose an egg' condition.

Advantages and Limitations

Advantages

- Controls for individual differences in golfing ability
- Requires fewer participants for the same statistical power

- Each participant provides data for both conditions, allowing for richer within-subject comparisons
- More sensitive to detecting small effects due to reduced error variance

Limitations

- Potential for order effects (partially addressed through counterbalancing)
- Practice effects may occur as participants become more familiar with the task
- Fatigue effects may influence performance in the second condition
- Carryover effects from one condition to another (e.g., strategy developed in first condition applied to second)
- Cannot be used for manipulations that have lasting effects (unlike the between-subjects design)
- Participants may guess the hypothesis more easily, potentially leading to demand characteristics
- Analysis can be more complex, especially if order effects need to be accounted for
- In our specific golf example, the psychological impact of winning or losing eggs in the first condition might affect performance in the second condition

Bridge: From t-tests to One-Way ANOVA

When we move beyond comparing just two groups, we enter the realm of Analysis of Variance (ANOVA). The simplest form of ANOVA is the one-way ANOVA, which is used when we have one independent variable (IV) with three or more levels.

One-Way ANOVA: Three Group Comparison

Let's consider an extension of our TeemuBall experiment where we have three types of crowd reactions:

Independent Variable (IV): Crowd Reaction (3 levels: Booing, Silence, Cheering) Dependent Variable (DV): Accuracy (percentage of successful throws)

Design Concept

- Three separate groups of participants
- Each group experiences one type of crowd reaction

Method

Participants

- 60 participants (20 per group)
- Randomly assigned to one of three conditions

Procedure

- 1. Participants are briefed on the task
- 2. Each participant makes 20 throws in their assigned condition

Data Structure

Participant	Crowd Reaction	Accuracy (%)
1	Booing	70
2	Booing	75
21	Silence	80

Participant	Crowd Reaction	Accuracy (%)
41	Cheering	85
		•••

Analysis

• One-way between-groups ANOVA

Key Points

- 1. **Extension of t-test**: One-way ANOVA is an extension of the independent samples t-test, allowing comparison of more than two groups.
- 2. **Overall F-test**: ANOVA provides an overall F-test to determine if there are any significant differences among the groups.
- 3. **Post-hoc tests**: If the overall F-test is significant, post-hoc tests (e.g., Tukey's HSD) can determine which specific groups differ from each other.
- 4. **Efficiency**: One-way ANOVA is more efficient than conducting multiple t-tests, reducing the risk of Type I errors.

This bridge from t-tests to one-way ANOVA sets the stage for understanding more complex designs like the 2x2 ANOVA, where we introduce a second independent variable.

TeemuBall: 2x2 ANOVA and Three Flavours of Design

Overview of 2x2 ANOVA

A 2x2 ANOVA (Analysis of Variance) is a powerful statistical technique that allows us to examine the effects of two independent variables (IVs) simultaneously on a dependent variable (DV). It extends the concept of a t-test, which compares means between two groups, to a more complex design with four groups.

Components of a 2x2 ANOVA:

- 1. **Main Effect of IV1**: The overall effect of the first independent variable, averaged across levels of the second IV.
- 2. Main Effect of IV2: The overall effect of the second independent variable, averaged across levels of the first IV.
- 3. **Interaction Effect**: The combined effect of both IVs, which may be different from what we'd expect based on the main effects alone.

2x2 ANOVA Visual Representations

Basic 2x2 Table Structure

Booing	Cheering
A	В
С	D
	Booing A C

Main Effect of Crowd Reaction

Incentive	Booing	Cheering
Win	A	\overline{B}
Lose	${f C}$	D

• You'd expect A&C to consistently differ from B&D to show Crowd has a general effect

Main Effect of Incentive

Incentive	Booing	Cheering
Win	A	В
Lose	C	D

• You'd expect A&B to consistently differ from C&D to show Incentive has a general effect

Interaction Effect

Incentive	Booing	Cheering
Win	A	B!
Lose	\mathbf{C}	D

If Crowd and Incentive both have general effects, where they **interact** e.g. B (assuming both positive) something magic might happen there.

If you have trouble grasping this (common) think about Drug interactions. You shouldn't take Drug 1 and Drug 2 together or your nose will grow. If you are not taking either drug, fine. If you are taking only one of the two drugs, fine. But if you are in the condition where you are taking both drugs... they interact and your nose grows!

These schematic representations help illustrate:

- 1. The basic structure of a 2x2 design
- 2. How main effects involve comparisons across one variable (ignoring the other)
- 3. How interaction effects involve the unique combinations of both variables

Advantages over Multiple t-tests:

- 1. **Efficiency**: Conducts multiple comparisons in a single analysis, reducing the risk of Type I errors.
- 2. **Interaction Detection**: Can identify how the effect of one IV depends on the levels of the other IV.
- 3. **Increased Power**: Generally has more statistical power to detect effects than multiple separate t-tests.

Experiment Overview

Task:

• Participants throw balls into Teemu's Topmiler (a hat that looks like a basketball net)

Independent Variables (IVs):

- 1. Crowd Reaction: Booing vs. Cheering
- 2. Incentive: Win an egg vs. Lose an egg

Dependent Variable (DV):

• Accuracy (percentage of successful throws)

Fully Between-Groups Factorial Design: 2(b) x 2(b) ANOVA

Design Concept

- Four separate (groups of) participants
- Each group experiences one combination of the two IVs

Method

Participants

- 80 participants (20 per group)
- Randomly assigned to one of four conditions

Procedure

- 1. Participants are briefed on the task
- 2. Each participant makes 20 throws in their assigned condition
- 3. Conditions:
 - Booing, Win an egg
 - Booing, Lose an egg
 - Cheering, Win an egg
 - Cheering, Lose an egg

Data Structure

Participant	Crowd Reaction	Incentive	Accuracy (%)
1	Booing	Win egg	75
2	Booing	Win egg	80
21	Booing	Lose egg	65
41	Cheering	Win egg	85
•••	•••		•••
61	Cheering	Lose egg	70
			•••

Analysis

• Two-way between-groups ANOVA

Advantages and Limitations

Advantages

- No order effects
- Each participant only tested once
- Can examine both main effects and interaction

Limitations

- Requires larger sample size
- Cannot account for individual differences across conditions

Mixed Design: 2(w) x 2(b) ANOVA

Design Concept

- Two (groups of) participants
- Each participant experiences both levels of Incentive, but only one level of Crowd Reaction

Method

Participants

- 40 participants (20 per group)
- Randomly assigned to either Booing or Cheering condition

Procedure

- 1. Participants are briefed on the task
- 2. Each participant makes 20 throws in the "Win egg" condition and 20 throws in the "Lose egg" condition
- 3. Incentive order is counterbalanced
- 4. Participants remain in their assigned Crowd Reaction condition for all throws

Data Structure

Participant	Crowd Reaction	Win Egg (%)	Lose Egg (%)
1	Booing	75	70
2	Booing	80	75
21	Cheering	85	80

Analysis

• Mixed ANOVA with Incentive as within-subjects factor and Crowd Reaction as betweengroups factor

Advantages and Limitations

Advantages

- Combines benefits of within and between-subjects designs
- Requires fewer participants than fully between-groups
- Can examine individual differences in response to Incentive

Limitations

- Potential for order effects in the Incentive factor
- More complex analysis
- Cannot examine individual differences across Crowd Reaction conditions

Mixed Design: 2(b) x 2(w) ANOVA

Design Concept

- Two groups of participants
- Each participant experiences both levels of Crowd Reaction, but only one level of Incentive

Method

Participants

- 40 participants (20 per group)
- Randomly assigned to either Win egg or Lose egg condition

Procedure

- 1. Participants are briefed on the task
- 2. Each participant makes 20 throws in the Booing condition and 20 throws in the Cheering condition
- 3. Crowd Reaction order is counterbalanced
- 4. Participants remain in their assigned Incentive condition for all throws

Data Structure

Participant	Incentive	Booing (%)	Cheering (%)
1	Win egg	75	85
2	${\rm Win~egg}$	80	90
21	Lose egg	65	75
		•••	•••

Analysis

• Mixed ANOVA with Crowd Reaction as within-subjects factor and Incentive as between-groups factor

Advantages and Limitations

Advantages

- Combines benefits of within and between-subjects designs
- Requires fewer participants than fully between-groups
- Can examine individual differences in response to Crowd Reaction

Limitations

- Potential for order effects in the Crowd Reaction factor
- More complex analysis
- Cannot examine individual differences across Incentive conditions

Repeated Measures Design: 2(w) x 2(w) ANOVA

Design Concept

- One group of participants
- Each participant experiences all combinations of the two IVs

Method

Participants

• 20 participants

Procedure

- 1. Participants are briefed on the task
- 2. Each participant completes 20 throws in each of the four conditions:
 - Booing, Win egg
 - Booing, Lose egg
 - Cheering, Win egg
 - Cheering, Lose egg
- 3. Order of conditions is counterbalanced

Data Structure

	Booing, Win		Cheering, Win	
Participant	(%)	Booing, Lose (%)	(%)	Cheering, Lose (%)
1	75	70	85	80
2	80	75	90	85
•••	•••			

Analysis

• Two-way repeated measures ANOVA

Advantages and Limitations

Advantages

- Requires fewest participants
- Can examine individual differences across all conditions
- Highest statistical power

Limitations

- Most susceptible to order effects and practice effects
- Potential for participant fatigue
- Most complex analysis
- Cannot be used if effects of conditions are long-lasting

Looking at ANOVA main effects and interactions

Into some detail

Note

- Copied with thanks from Matt Crump's Asking Questions with Data OER under CC-BY-NC-SA 4.0 Online Textbook: https://crumplab.github.io/statistics/
- Citation: Crump, M. J. C., Navarro, D. J., & Suzuki, J. (2019, June 5). Answering Questions with Data (Textbook): Introductory Statistics for Psychology Students. https://doi.org/10.17605/OSF.IO/JZE52

Designs with multiple factors are very common. When you read a research article you will often see graphs that show the results from designs with multiple factors. It would be good for you if you were comfortable interpreting the meaning of those results. The skill here is to be able to look at a graph and see the pattern of main effects and interactions. This skill is important, because the patterns in the data can quickly become very complicated looking, especially when there are more than two independent variables, with more than two levels.

2x2 designs

Let's take the case of 2x2 designs. There will always be the possibility of two main effects and one interaction. You will always be able to compare the means for each main effect and interaction. If the appropriate means are different then there is a main effect or interaction. Here's the thing, there a bunch of ways all of this can turn out. Check out the ways, there are 8 of them:

- 1. no IV1 main effect, no IV2 main effect, no interaction
- 2. IV1 main effect, no IV2 main effect, no interaction
- 3. IV1 main effect, no IV2 main effect, interaction
- 4. IV1 main effect, IV2 main effect, no interaction
- 5. IV1 main effect, IV2 main effect, interaction
- 6. no IV1 main effect, IV2 main effect, no interaction
- 7. no IV1 main effect, IV2 main effect, interaction
- 8. no IV1 main effect, no IV2 main effect, interaction

OK, so if you run a 2x2, any of these 8 general patterns could occur in your data. That's a lot to keep track of isn't. As you develop your skills in examining graphs that plot means, you should be able to look at the graph and visually guesstimate if there is, or is not, a main effect or interaction. You will need you inferential statistics to tell you for sure, but it is worth knowing how to know see the patterns.

Figure 1 shows the possible patterns of main effects and interactions in bar graph form. Here is a legend for the labels in the panels.

- 1 =there was a main effect for IV1.
- ~ 1 = there was **not** a main effect for IV1
- 2 =there was a main effect for IV2
- ~ 2 = there was **not** a main effect of IV2
- 1x2 =there was an interaction
- $\sim 1 \times 2$ = there was **not** an interaction

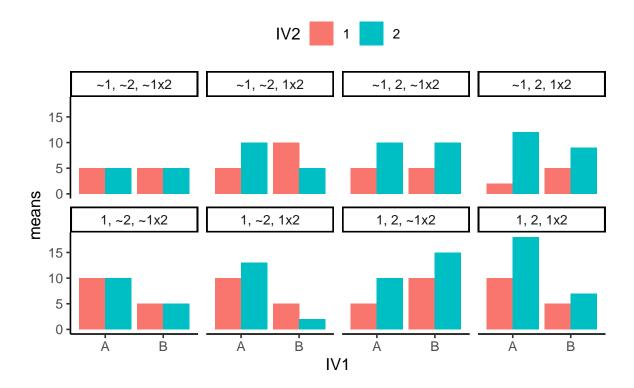


Figure 1: 8 Example patterns for means for each of the possible kinds of general outcomes in a 2x2 design.

Figure 2 shows the same eight patterns in line graph form:

The line graphs accentuates the presence of interaction effects. Whenever the lines cross, or would cross if they kept going, you have a possibility of an interaction. Whenever the lines are parallel, there can't be an interaction. When both of the points on the A side are higher or lower than both of the points on the B side, then you have a main effect for IV1 (A vs B). Whenever the green line is above or below the red line, then you have a main effect for IV2 (1 vs. 2). We know this is complicated. You should see what all the possibilities look like when we start adding more levels or more IVs. It gets nuts. Because of this nuttiness, it is

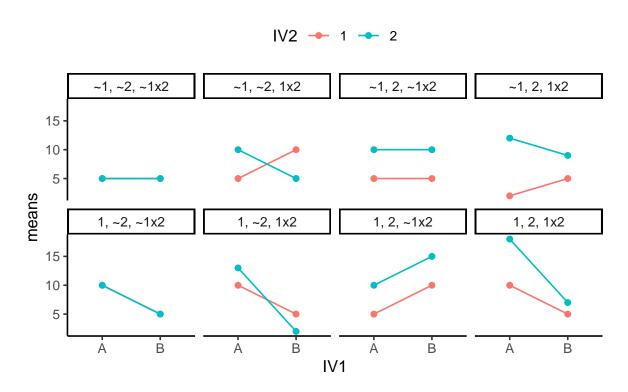


Figure 2: Line graphs showing 8 possible general outcomes for a 2x2 design.

often good practice to make your research designs simple (as few IVs and levels as possible to test your question). That way it will be easier to interpret your data. Whenever you see that someone ran a 4x3x7x2 design, your head should spin. It's just too complicated.

Interpreting main effects and interactions

The interpretation of main effects and interactions can get tricky. Consider the concept of a main effect. This is the idea that a particular IV has a consistent effect. For example, drinking 5 cups of coffee makes you more awake compared to not drinking 5 cups of coffee. The main effect of drinking 5 cups of coffee vs not drinking coffee will generally be true across the levels of other IVs in our life. For example, let's say you conducted an experiment testing whether the effect of drinking 5 cups of coffee vs not, changes depending on whether you are in your house or in a car. Perhaps the situation matters? No, probably not so much. You will probably still be more awake in your house, or your car, after having 5 cups of coffee, compared to if you hadn't.

The coffee example is a reasonably good example of a consistent main effect. Another silly kind of example might be the main effect of shoes on your height. For example, if your IV was wearing shoes or not, and your DV was height, then we could expect to find a main effect of wearing shoes on your measurement of height. When you wear shoes, you will become taller compared to when you don't wear shoes. Wearing shoes adds to your total height. In fact, it's hard to imagine how the effect of wearing shoes on your total height would ever interact with other kinds of variables. You will be always be that extra bit taller wearing shoes. Indeed, if there was another manipulation that could cause an interaction that would truly be strange. For example, imagine if the effect of being inside a bodega or outside a bodega interacted with the effect of wearing shoes on your height. That could mean that shoes make you taller when you are outside a bodega, but when you step inside, your shoes make you shorter...but, obviously this is just totally ridiculous. That's correct, it is often ridiculous to expect that one IV will have an influence on the effect of another, especially when there is no good reason.

The summary here is that it is convenient to think of main effects as a consistent influence of one manipulation. However, when an interaction is observed, this messes up the consistency of the main effect. That is the very definition of an interaction. It means that some main effect is **not** behaving consistently across different situations. Indeed, whenever we find an interaction, sometimes we can question whether or not there really is a general consistent effect of some manipulation, or instead whether that effect only happens in specific situations.

For this reason, you will often see that researchers report their findings this way:

"We found a main effect of X, BUT, this main effect was qualified by an interaction between X and Y".

Notice the big **BUT**. Why is it there? The sentence points out that before they talk about the main effect, they need to first talk about the interaction, which is making the main effect

behave inconsistently. In other words, the interpretation of the main effect depends on the interaction, the two things have to be thought of together to make sense of them.

Here are two examples to help you make sense of these issues:

A consistent main effect and an interaction

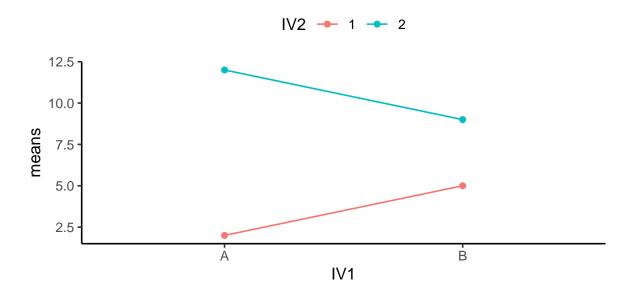


Figure 3: Example means showing a generally consistent main effect along with an interaction

Figure 3 shows a main effect and interaction. There is a main effect of IV2: the level 1 means (red points and line) are both lower than the level 2 means (aqua points and line). There is also an interaction. The size of the difference between the red and aqua points in the A condition (left) is bigger than the size of the difference in the B condition.

How would we interpret this? We could say there WAS a main effect of IV2, BUT it was qualified by an IV1 x IV2 interaction.

What's the qualification? The size of the IV2 effect changed as a function of the levels of IV1. It was big for level A, and small for level B of IV1.

What does the qualification mean for the main effect? Well, first it means the main effect can be changed by the other IV. That's important to know. Does it also mean that the main effect is not a real main effect because there was an interaction? Not really, there is a generally consistent effect of IV2. The green points are above the red points in all cases. Whatever IV2 is doing, it seems to work in at least a couple situations, even if the other IV also causes some change to the influence.

An inconsistent main effect and an interaction

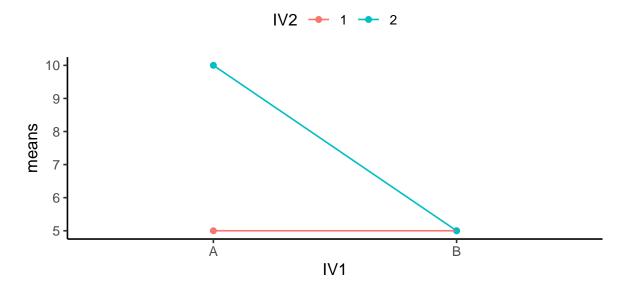


Figure 4: Example data showing how an interaction exists, and a main effect does not, even though the means for the main effect may show a difference

Figure 4 shows another 2x2 design. You should see an interaction here straight away. The difference between the aqua and red points in condition A (left two dots) is huge, and there is 0 difference between them in condition B. Is there an interaction? Yes!

Are there any main effects here? With data like this, sometimes an ANOVA will suggest that you do have significant main effects. For example, what is the mean difference between level 1 and 2 of IV2? That is the average of the green points ((10+5)/2 = 15/2 = 7.5) compared to the average of the red points (5). There will be a difference of 2.5 for the main effect (7.5 vs. 5).

Starting to see the issue here? From the perspective of the main effect (which collapses over everything and ignores the interaction), there is an overall effect of 2.5. In other words, level 2 adds 2.5 in general compared to level 1. However, we can see from the graph that IV2 does not do anything in general. It does not add 2.5s everywhere. It adds 5 in condition A, and nothing in condition B. It only does one thing in one condition.

What is happening here is that a "main effect" is produced by the process of averaging over a clear interaction.

How would we interpret this? We might have to say there was a main effect of IV2, BUT we would definitely say it was qualified by an IV1 x IV2 interaction.

What's the qualification? The size of the IV2 effect completely changes as a function of the levels of IV1. It was big for level A, and nonexistent for level B of IV1.

What does the qualification mean for the main effect? In this case, we might doubt whether there is a main effect of IV2 at all. It could turn out that IV2 does not have a general influence over the DV all of the time, it may only do something in very specific circumstances, in combination with the presence of other factors.

Mixed Designs

Throughout this book we keep reminding you that research designs can take different forms. The manipulations can be between-subjects (different subjects in each group), or within-subjects (everybody contributes data in all conditions). If you have more than one manipulation, you can have a mixed design when one of your IVs is between-subjects and one of the other ones is within-subjects.