

# From Man vs. Machine to Man + Machine:

## The Art and AI of Stock Analyses\*

Sean Cao<sup>†</sup>      Wei Jiang<sup>‡</sup>      Junbo Wang<sup>§</sup>      Baozhong Yang<sup>¶</sup>

November 2023

*Journal of Financial Economics* forthcoming

---

\*The authors are grateful to helpful suggestions from the Editor (Dimitris Papanikolaou) and two anonymous referees. We have benefited from discussions with Simona Abis (discussant), Jules van Binsbergen (discussant), Francesco D'Acunto (discussant), Svetlana Bryzgalova (discussant), Si Cheng (discussant), Jungho Choi (discussant), Will Cong, Jin-chuan Duan, Michael Gofman (discussant), Paul Goldsmith-Pinkham (discussant), Jillian Grennan, Bing Han, Jingyu He (discussant), Gerard Hoberg, Byoung-Hyoun Hwang, Mark Liu (discussant), Bin Li (discussant), Roxana Mihet (discussant), Markus Pelger, Uday Rajan, Siew Hong Teoh, Paul Tetlock, Cristian Tiu (discussant), Eric Yeung (discussant), Rodrigo Verdi, Joe Weber, Michael Weber, Hong Zhang, Xiaoyan Zhang, Guofu Zhou, Luofeng Zhou, Christina Zhu (discussant), and comments and suggestions from seminar/conference participants at the NBER Economics of AI Conference, the Stanford Engineering AI & Big Data in Finance Research Forum (ABFR) webinar, AFA, AllianceBernstein, Bank of Japan, Baruch, Case Western, CICE, CFEA, CFRC, CFTRC, CKGSB, Copenhagen Business School, CUHK-Shenzhen, Econometric Society China Meetings, ESSEC, FARS, Fordham, Frankfurt School of Finance & Management, Fintech: Innovation, Inclusion and Risks Conference, HARC, ITAM, Louisiana State University, MIT Sloan, National University of Singapore, Northern Illinois University, Stockholm School of Economics AI conference, Texas A&M, Tsinghua PBC, University of Cambridge, University of Florida Machine learning Conference, University of Mississippi, University of New Orleans, the Annual Conference on Digital Economics, the Quantitative Work Alliance at Boston (QWAFEFW), the 28th Finance Forum at the Nova School of Business and Economics, NEOMA, the Midwest Finance Annual Conference, the Northern Finance Association conference, Penn State Empirical Accounting Conference, 3rd Shanghai Financial Forefront Symposium, and the UT Dallas Finance Conference. We appreciate the computing resources offered by the Advanced Research Computing Technology and Innovation Core at GSU, High Performance Computing from LSU and excellent research assistance by Soyun Nam and Meng Wang.

<sup>†</sup>Robert H. Smith School of Business, University of Maryland. Email: [scao824@umd.edu](mailto:scao824@umd.edu)

<sup>‡</sup>Goizueta Business School, Emory University. Email: [wei.jiang@emory.edu](mailto:wei.jiang@emory.edu)

<sup>§</sup>E.J. Ourso College of Business, Louisiana State University Email: [junbowang@lsu.edu](mailto:junbowang@lsu.edu)

<sup>¶</sup>J. Mack Robinson College of Business, Georgia State University. Email: [bzyang@gsu.edu](mailto:bzyang@gsu.edu)

# **From Man vs. Machine to Man + Machine: The Art and AI of Stock Analyses**

## **ABSTRACT**

An AI analyst trained to digest corporate disclosures, industry trends, and macroeconomic indicators surpasses most analysts in stock return predictions. Nevertheless, humans win “Man vs. Machine” when institutional knowledge is crucial, e.g., involving intangible assets and financial distress. AI wins when information is transparent but voluminous. Humans provide significant incremental value in “Man + Machine,” which also substantially reduces extreme errors. Analysts catch up with machines after “alternative data” become available if their employers build AI capabilities. Documented synergies between humans and machines inform how humans can leverage their advantage for better adaptation to the growing AI prowess.

**Key Words:** Artificial Intelligence; Machine Learning; FinTech; Stock Analyst; Alternative Data; Disruptive Innovation

# 1. Introduction

Since the inception of artificial intelligence (AI) and as it continues to rise, AI has constantly made human beings rethink their own roles. While AI is meant to augment human intelligence, concerns abound that it could replace humans in increasingly skilled tasks and thus displace jobs currently performed by better paid and highly educated workers (Muro, Maxim, and Whiton, 2019). Such concern and the associated debates have motivated a rapidly growing literature. Recent work by Webb (2020), Acemoglu, Autor, Hazell, and Restrepo (2022), Babina, Fedyk, He, and Hodson (2023), and Jiang, Tang, Xiao, and Yao (2022) has all conducted large-sample analyses on the extent of job exposure and vulnerability to AI-related technology, as well as the consequences for employment and productivity.

The existing literature has mostly been focusing on characterizing the type of jobs that are vulnerable to disruption by AI's evolution, as well as those it could create. In other words, the sentiment of existent studies mostly involves a theme of "Man versus Machine," which characterizes the contest between humans and AI, explores the ways humans adapt and predicts the resulting job redeployments. In such settings, human beings are often rendered passive or reactive, dealing with disruptions and looking for new opportunities defined by the AI landscape. There has been relatively little research devoted to prescribing how skilled human workers could tap into higher potential with enhancement from AI technology, which is presumably the primary goal for humans to design and develop AI in the first place. This study aims to connect the contest of "Man versus Machine" ("Man vs. Machine" hereafter) to a potential equilibrium of "Man plus Machine" ("Man + Machine" hereafter).

Our study could be motivated by the experience of chess grandmaster Garry Kasparov. The story that IBM's Deep Blue beat the then reigning grand master in 1997 is well known. Afterwards, multiple contests repeated in a similar setting killed any remaining suspense for the outcome of Man vs. Machine in chess playing. What is far less known is that humans, despite having lost interest in man-versus-machine chess contests, have not lost interest in either the game or the machine. In fact, the encounter with Deep Blue was a catalyst for

people like Kasparov to pioneer the concept of Man + Machine matches, in which a chess player equipped with AI assistance (a “centaur” player) competes against AI. Up to today, the centaur has kept an upper hand against machines; and even more encouragingly, there have been more and better human chess players with the advent of affordable AI-based chess programs.<sup>1</sup>

If AI can help more humans become better chess players, it stands to reason that it can help more of us become better at many skilled jobs, including pilots, medical doctors, and investment advisors. In this study, we zoom in on the profession of stock analysis, whose data availability allows us to calibrate both Man vs. Machine and Man + Machine. Stock analysts are among the most important information intermediaries in the marketplace (e.g., [Brav and Lehavy, 2003](#); [Jegadeesh, Kim, Krische, and Lee, 2004](#); [Crane and Crotty, 2020](#)). Their job, which requires both institutional knowledge and data analytics, has not been spared by AI, as making powerful and fast predictions at a relatively low cost is at the heart of the technology ([Agrawal, Gans, and Goldfarb, 2018](#)). More and more investors have begun to heed AI-powered recommendations about stock picking and portfolio formation.<sup>2</sup>

To trace the path from “Man vs. Machine” to “Man + Machine,” we decided to build our own AI model for 12-month stock returns predictions (inferred from 12-month target prices), to be compared to analyst forecasts made at the same time on the same stock. Such a process provides a consistent and time-adapted benchmark for AI performance that we understand and are able to explain. Earnings and target prices (from which one could infer stock returns) are the two most important subjects of analyst forecasts. We choose the latter as our primary target variable because earnings are more subject to managerial discretion,

---

<sup>1</sup>Source of information: *The Inevitable*, by Kevin Kelly, Penguin Publishing Group, 2016. See also “Defeated chess champ Garry Kasparov has made peace with AI,” *Wired*, February 2020.

<sup>2</sup>Sources: “What machine learning will mean for asset managers,” Robert C. Pozen and Jonathan Ruane, *Harvard Business Review*, December 3, 2019. “How startup investors can utilize AI to make smarter investments,” Jia Wertz, *Forbes*, January 18, 2019.

often made in the direction to meet (or slightly beat) consensus analyst forecast,<sup>3</sup> making it an unfair comparison for the AI model for which such a feedback effect is absent.

Our “AI analyst” is built on training a combination of current machine learning (ML) tool kits using timely, publicly available data and information. More specifically, we collect firm-level, industry-level, and macroeconomic variables, as well as textual information from firms’ disclosures, news, and social media (updated to right before the time of an analyst forecast), as inputs or predictors. We deliberately exclude information from analyst forecasts (past and current) themselves so that the AI model does not benefit from analyst insights. Machine learning models have been shown to outpace traditional economics models (such as regressions) in such a setting thanks to their advantages in managing high-dimensional and unstructured data, and in their flexibility in optimizing and fitting unspecified functional forms. More recent development in the area has made significant progress in mitigating overfitting and thus improving out-of-sample performance.

We select a set of state-of-the-art machine learning models and build our AI analyst based on an ensemble model. Our AI analyst is able to beat human analysts as a whole: the AI analyst outperforms in 54.5% of the stock return predictions made by all I/B/E/S analysts during the sample period of 2001 to 2018. The machine’s advantage could arise from its superior ability to process information, or its immunity from predictable human biases due to incentives or psychological traits (e.g., [Abarbanell, 1991](#); [Stickel, 1990](#)). To separate the two, we compare AI predictions with “debiased” analyst forecasts where biases are predicted and then removed using machine learning (henceforth, “Machine-debiased Man” or “MDM” forecasts). Such an improved version of human analyst still trails the machine (MDM only outperforms AI in 46.5% of forecasts), suggesting that “correctable” biases explain around 22% of the Man-Machine gap.<sup>4</sup>

---

<sup>3</sup>A large accounting literature documents such an effect (e.g., [Abarbanell and Lehavy, 2003](#); [Doyle, Jennings, and Soliman, 2013](#)). The cash flow (as opposed to the accrual) component of the earnings is less discretionary; but unfortunately only 3.9% of the I/B/E/S earnings observations contain separate forecasts on the cash flow component, making a large sample comparison infeasible.

<sup>4</sup>Since analysts outperform AI in 45.5% of the cases, the percentage attributable to bias correction is  $(46.5 - 45.5)/(50 - 45.5) = 22\%$ .

The power of AI aside, we are more interested in knowing the circumstances under which human analysts retain their advantage, in that a forecast made by an analyst beats the concurrent AI forecast in terms of lower squared forecast error relative to the ex post realization (i.e., the actual 12-month stock price). We find that human analysts perform better for smaller and more illiquid firms and those with asset-light business models (i.e., higher intangible assets), consistent with the notion that such firms are subject to higher information asymmetry and require better institutional knowledge or industry experience to decipher. Analysts affiliated with large brokerage houses also stand a higher chance of beating AI thanks to a combination of their abilities and the research resources available to them. Analysts are more likely to have the upper hand when the firm is in a dynamically competitive environment or is subject to higher distress risk, again revealing AI's limitation in analyzing unfamiliar and rapidly evolving situations.<sup>5</sup> As expected, AI enjoys a clear advantage in its capacity to process information and is more likely to outsmart analysts when the volume of public information is larger.

Just like the centaur chess player which Kasparov pioneered, the superior performance of an AI analyst does not rule out the value of human inputs. If humans and machines have relative advantages in information processing and decision making, then human analysts can still contribute critically to a “centaur analyst.” After we add analyst forecasts to the information set of the machine learning models underlying our AI analyst, the resulting “Man + Machine” model outperforms 54.8% of the forecasts of the AI-only model. Furthermore, we find inputs from analysts are more valuable when covering firms that are more illiquid and those with more intangible assets. In addition, analyst input has more incremental value when a firm faces a higher risk of distress. Importantly, the incremental value of humans does not decrease as the volume of information (hence the demand for processing capacity) increases, though this constitutes a disadvantage for humans working alone. Similarly,

---

<sup>5</sup>This is consistent with the limitation of current machine learning and AI models which still lack reasoning functions to handle unfamiliar situations well. Source: “What AI still can’t do,” Brian Bergstein, *MIT Technology Review*, February 19, 2020.

analysts from small brokerage houses make a similar level of contribution to the Man + Machine model compared to their counterparts from larger banks, suggesting that AI could potentially help level the disparity along professional hierarchy.

The synergy between humans and machines is correlated with, but goes beyond, the incremental information value of the analyst forecast to that made by AI. An alternative measure for the synergy could be uncovered from the residuals in forecast errors by Man + Machine that are not explained by forecast errors by either side alone. Synergies turn out to be correlated with characteristics that provide human advantage (illiquid trading, close to default, and dynamic product market competition) as well as those that favor machine advantage (frequent corporate events and large market cap). Moreover, man-machine synergies are higher when data is relatively sparse and situations are fast evolving. Perhaps most importantly, the Man + Machine model avoids about ninety percent of extreme errors made by analysts and forty percent of those by the AI (while with minimal creation of its own large errors). To the extent that large errors are calamitous in many skilled professions, there is substantial benefit in combining human and AI capabilities.

Finally, we resort to an event study to sharpen the inference of the impact of integrating humans and machines in stock analyses. In recent years, the infrastructure of “big data” has created a new class of information about companies that is collected and published outside of the firms, and this information provides unique and timely clues about investment opportunities. An important and popular type of alternative data captures “consumer footprints,” often in the literal sense, such as satellite images of retail parking lots. Such data, which must be processed by machine learning models, have been shown to contain incremental information on stock prices (Zhu, 2019; Katona, Painter, Patatoukas, and Zeng, 2022). We build on data from Katona, Painter, Patatoukas, and Zeng (2022) on the staggered introduction of several important alternative databases and conduct a difference-in-differences test of analysts’ performance versus our own AI model before and after the availability of the alternative data. The underlying premise is that analysts who cover firms while using this

alternative data could be in the situation of Man + Machine, as they have the opportunity to use the additional AI-processed information. Indeed, we find that post alternative data, analysts covering affected firms improve their performance relative to the AI model we build, which serves as a benchmark. Furthermore, such improvement concentrates on the subset of analysts who are affiliated with brokerage firms with strong AI capabilities, measured by AI-related hiring using the Burning Glass U.S. job posting data.

Overall, this study supports the hypothesis that analyst capabilities could be augmented by AI, and more importantly, that analysts' work possesses incremental value to and synergies with AI modeling, especially in unusual and fast-evolving situations. In high-stake situations, "centaur players" are particularly helpful in subduing severe prediction errors. This unique finding has important implications for the safety and robustness of AI assistants while retaining the critical roles of humans in decision making. If there is some external validity from chess and stock analysis to skilled workers in general, the inference from our study provides guidance on how humans can leverage their own strength and be better adapted in the age of AI.

## 2. Literature, Data Construction, and Machine Learning Models

### *2.1. Relation to the Literature*

Our work is related to the rapidly growing literature on the competition and threat to human workers posed by new technology including robots and AI.<sup>6</sup> This literature overall finds that when low- or intermediate-skill jobs are replaced by machines, humans tend to move to high-skill jobs that are more difficult to replace (Autor, Levy, and Murnane, 2003). While most recent studies highlight how AI innovations disrupt many high-skill jobs, our study focuses on humans' relative advantage over machines and, more importantly, the

---

<sup>6</sup>An incomplete list of recent papers includes Aghion, Jones, and Jones (2017), Acemoglu and Restrepo (2018), Acemoglu and Restrepo (2019), Brynjolfsson, Mitchell, and Rock (2018), Webb (2020), Ray and Mookherjee (2022), Cao, Cong, and Yang (2019), Acemoglu, Autor, Hazell, and Restrepo (2022), and Jiang, Tang, Xiao, and Yao (2022).



potential synergies between humans and machines. We envision a future in which AI and machines can assist humans with the more tedious and quantitative tasks and democratize access to information, while allowing humans to be more creative and productive.<sup>7</sup>

A few recent and contemporaneous papers also study the impact of big data and AI in the financial industry. [Abis \(2022\)](#) studies how quantitative investment strategies influence mutual fund performance. [Abis and Veldkamp \(2023\)](#) examine the change in labor shares in the financial industry driven by the new data management and AI jobs. [Coleman, Merkley, and Pacelli \(2022\)](#) compare the performance of robot analysts from fintech companies with that of human analysts. [Grennan and Michaely \(2020, 2021\)](#) study how analysts perform and adjust in response to the advent of AI-processed recommendations in the markets. [Rossi and Utkus \(2021\)](#) compare human asset managers with robot advisors. [Agrawal, Gans, and Goldfarb \(2019b\)](#) discuss the ambiguous impact of AI on labor given the elements of AI that tend toward automating decisions versus enhancing human decisions. [Jansen, Nguyen, and Sham \(2023\)](#) analyze human and machine decisions in loan underwriting. [Cao, Jiang, Yang, and Zhang \(2023\)](#) study the impact of AI readership on corporate disclosure policies. Finally, [Pagliaro, Ramadorai, Rossi, Utkus, and Walther \(2023\)](#) consider human interactions with algorithmic wealth management advisors. Our paper differs from the existing literature in that we explore the internal mechanism of the AI process we constructed ourselves instead of market-level proxies,<sup>8</sup> and aim to identify their relative advantages to, as well as synergies with, humans using model inputs and outputs in our own hands.

We also contribute to the literature of building and assessing the performance of machine learning models in financial applications, such as in predicting asset prices ([Gu, Kelly, and Xiu, 2020](#), [Brogaard and Zareei, 2022](#)), robo-advising ([D'Acunto, Prabhala, and Rossi, 2019](#)), managing portfolios ([Chen, Pelger, and Zhu, 2022](#); [Cong, Tang, Wang, and Zhang,](#)

---

<sup>7</sup>Due to the complementary nature of AI and humans, the advent of AI technologies can potentially create more jobs than they destroy. See “Artificial intelligence to create 58 million new jobs by 2022, says report,” Amit Chowdry, *Forbes*, September 18, 2018.

<sup>8</sup>For example, [Grennan and Michaely \(2020\)](#) resort to the amount of social media information as a proxy for the AI research intensity for a stock, and focus on analysts’ response to the AI shock. This study, in contrast, aims at decipher the nature of the AI shock.

2022), estimating values of artwork (Aubry, Kraeussl, Manso, and Spaenjers, 2023), forecasting earnings (van Binsbergen, Han, and Lopez-Lira, 2023; Cao and You, 2021, Silva and Thesmar, 2023), making lending decisions (Liu, 2022), classifying and evaluating innovations (Chen, Wu, and Yang, 2019; Zheng, 2022) and estimating bank risk (Hanley and Hoberg, 2019).<sup>9</sup> While the structure of our analysis shares similarity with some of the papers, notably Silva and Thesmar (2023) and van Binsbergen, Han, and Lopez-Lira (2023) which calibrate biases in analyst expectations regarding earnings using author-developed AI model, the primary research questions of our paper are different from theirs. Silva and Thesmar (2023) and van Binsbergen, Han, and Lopez-Lira (2023) focus on the term structure of analyst biases, and link them to corporate actions such as security issuance, while our ultimate goal is to explore the complementary value humans can offer in the age of AI once we have a good understanding of their relative advantage.

In summary, our study contributes to the emerging literature studying the implications of combining humans and machines in the financial markets.<sup>10</sup> Given the increasing presence of machines and AI beyond finance, we also hope that this case study contributes to a better understanding of how technology can complement and improve humans, bringing to fruition the original mission of AI development.<sup>11</sup>

## 2.2. Sample of Forecasts

Stock analysts routinely make forecasts on corporate earnings, price targets, and much less often, sales and operating profits. We consider both earnings and stock returns (implied by price target forecasts) in our analyses but choose the latter as the main forecast objects

---

<sup>9</sup>See also Cong, Liang, Yang, and Zhang (2020), Martin and Nagel (2022) and Goldstein, Spatt, and Ye (2021) for surveys and discussions of methodologies.

<sup>10</sup>In different settings, Armour, Parnham, and Sato (2020) study the impact of AI and the associated digital technologies on the law profession. They find that AI-enabled services will augment the capabilities of human lawyers and also generate new roles for legal experts to produce such services. Brogaard, Ringgenberg, and Rösch (2021) find that human floor traders can complement algorithmic traders in providing information to the market in complicated environments.

<sup>11</sup>This echoes the mission of the Stanford Human-Centered AI Institute, “to advance AI research, education, policy and practice to improve the human condition.” See <https://hai.stanford.edu/about>.

for two reasons. First, earnings are more subject to managerial discretion compared to stock returns. If decomposing earnings into the cash and accrual components, then managerial discretion is even larger over the latter part. Moreover, management exercises discretion in earnings formation often in the direction of meeting or slightly beating analyst forecasts (Abarbanell and Lehavy, 2003; Doyle, Jennings, and Soliman, 2013), creating a “feedback effect” that draws analyst forecasts closer to the realized earnings as opposed to the true fundamentals. On the other hand, AI-issued earnings forecasts (used in our study) are not managerial targets. For this reason, it will not be a fair comparison between analyst and AI forecasts in terms of matching announced earnings. In contrast, such a feedback effect is largely absent for long-term target prices (from which we could impute returns).

Second, valuation targets have grown in importance over cash flow projections for investors. Early study by Asquith, Mikhail, and Au (2005) finds that target price forecasts provide important information, and the market reacts strongly to target price revisions. This trend has been growing with the “new economy.” For example, after Nvidia announced its financial results in May 2023, dozens of analysts promptly revised their 12-month price targets and made recommendations based on price, but not nearly as much on earnings revisions. The Nvidia story is not a lone event. In fact we find that analysts revise price target more frequently than earnings forecast, and with the gap increasing from 2001 to 2018, consistent with the argument that real-time information about price targets receive more attention with investors, and their importance is growing over time.<sup>12</sup>

For these reasons, we use analysts’ 12-month price forecasts as the main target in our analyses. We also present results based earnings forecasts for all main analyses, and explain the differences accordingly. Our sample of analyst forecasts builds on the Thomson Reuters I/B/E/S analyst database using data from 1996 to 2018.<sup>13</sup> For target price forecasts, we

---

<sup>12</sup>See “Nvidia Stock Hits New Closing High as Chip-Maker’s Valuation Approaches \$1 Trillion,” May 25, 2023, Will Feuer, *Wall Street Journal*, available at <https://www.wsj.com/articles/nvidia-shares-jump-as-chip-maker-approaches-1-trillion-valuation-7f8ccd68>. See Table IA.7 in the Internet Appendix for the time series of frequencies in earnings and price targets revisions.

<sup>13</sup>The I/B/E/S coverage prior to 1996 was limited, with fewer than 2,000 target price forecasts in total.

choose the 12-month horizon because the target prices for other horizons are negligible (less than 1%). We consider earnings predictions from one quarter up to four quarters as those are the most common horizons for earnings forecasts. After merging I/B/E/S with CRSP and Compustat, the final sample consists of 1,153,565 12-month target price forecasts on 6,315 firms issued by 11,890 analysts from 861 brokerage firms, and 5,885,063 1-quarter to 4-quarter earnings predictions on 8,062 firms issued by 14,363 analysts from 926 brokerage firms.

### *2.3. Building the Information Set for the AI Analyst*

Given our goal to build an AI analyst to compete with professional analysts, we need to define the information set available to such a professional whenever a price forecast is made. We illustrate the process to forecast the 12-month stock price for firm  $i$  by human analyst  $k$  on date  $t$  (in year  $u$ ), while that for earnings follows analogously. The information set,  $\mathcal{I}_t$ , would, in an ideal setting, include all publicly available data and information up to  $t$ -. We assume that professional analysts do not have access to material nonpublic information, which is essentially the requirement of Regulation FD.<sup>14</sup> We approximate  $\mathcal{I}_t$  with firm and industry information from CRSP and Compustat; textual information from firms' SEC filings, including annual reports (10-K), quarterly reports (10-Q), material corporate news and developments (8-K), and other reports, news sentiment from Ravenpack, and social media coverage from Twitter and macroeconomic data from the Federal Reserve Economic Data at the Federal Reserve Bank of St. Louis and recent research papers.

To operationalize time adaptation, we adopt the following rolling-window approach. For a given forecast made by a human analyst on date  $t$  in year  $u$ , all forecasts in the previous three years  $u - 3, u - 2, u - 1$  form the training sample. That is, data up to the dates of those forecasts (but excluding the forecasts themselves) and the corresponding realized

---

<sup>14</sup>Regulation FD ("fair disclosure"), implemented in 2000, generally prohibits public companies from disclosing previously nonpublic, material information to certain parties unless the information is distributed to the public first or simultaneously.

prices were used to train our machine learning models. Moreover, if the past three years include a “distress” year (defined by negative market return), we trace back to the first year of the distress  $s$  and expand the training window to years  $s - 3, s - 2, s - 1, \dots, u - 1$ . The benefit of this approach is that human analysts in a recession likely predict future prices based on information over a full business cycle. Including the years before distress can mimic the information used by human analysts. Moving to the estimation sample, we then feed data available up to date  $t - 1$  in year  $u$  into the trained model to make the 12-month-price prediction at time  $t$ . Our AI analyst makes its first prediction in 2001. Though we allow (public) information to be updated till  $t - 1$ , most of the information inputs came from disclosed quarterly data from the previous eight quarters.

We considered longer training windows that include all past years so that the training period covers one or more full business cycles. Perhaps surprisingly, the longer training period results in slightly worse performance (e.g., the ratio at which the AI analyst could beat human analysts in forecasting accuracy). This highlights the trade-off between more data in training for better fitting and robustness in out-of-sample prediction, and the importance of a stable information structure from the training to prediction. A short-rolling window (three-year) ensures that the relation among firms’ fundamental conditions and external states remains relatively stable. Perhaps for this reason, the three-year rolling window has been standard in the asset pricing literature (e.g., [Jegadeesh, Noh, Pukthuanthong, Roll, and Wang \(2019\)](#) for stock returns; [Elton, Gruber, and Blake \(1996\)](#) for mutual funds). Therefore, we keep the three-year rolling window as the default setting, but report results from the long-window specification in Table [IA.1](#) of the Internet Appendix.

## *2.4. Information and Variables as Inputs to Machine Learning*

**Firm Characteristics** The firm characteristics fed into machine learning models are retrieved or processed based on information from standard databases accessed via WRDS, especially CRSP/Compustat and Thomson Reuters Ownership databases. The first set of

predictors include stock prices at the end of the previous month as well as the stock prices one to four years before the end of the previous month. The 12-month returns over the past 5 years are also included, together with the realized earnings within the past 3, 6, 9, 12, 24, and 36 months. We also include a number of firm characteristics known to predict cross-sectional differences of the stock prices. In particular, we include anomalies from each of the six broad categories considered in [Hou, Xue, and Zhang \(2020\)](#): the momentum, value versus growth, investment, profitability, intangibles, and trading frictions anomalies.<sup>15</sup> Variables in this group are constructed quarterly using information available at the previous quarter-end.

**Industry Variables** We compose a set of industry-level variables that capture competition, industry dynamics, and other factors relevant for firm valuation based on the existent literature. These variables include (i) The competition measure from 10-Ks following [Li, Lundholm, and Minnis \(2013\)](#), which captures the degree of competition resulting from rivalry within and across industries as perceived by the management; (ii) the product market fluidity measure following [Hoberg, Phillips, and Prabhala \(2014\)](#), which quantifies the product market poaching threat posed by the movement of competitors toward the focal firm; (iii) industry affiliation with the Fama-French 12 industries (12 indicator variables); (iv) industry size, measured by the number of firms in the Fama-French 12 industry within the past 3, 6, 9, 12, 24, and 36 months; and (v) equally weighted industry average earnings per share realized within the past 3, 6, 9, 12, 24, and 36 months.

**Macro Variables** Macroeconomic and stock market development are common factors to all firms' valuation and returns (e.g., [Fama and French, 1989](#); [Chen, Roll, and Ross, 1986](#)). We first include the following variables: (i) Industrial Production Index; (ii) Consumer Price Index; (iii) Crude oil price (WTI); (iv) three-month treasury bill rate; (v) ten-year treasury constant-maturity rate; and (vi) The BAA–AAA yield spread, obtained from the Federal Reserve Economic Data at the Federal Reserve Bank of St. Louis on a monthly frequency. We

---

<sup>15</sup>We list all variables serving as inputs into the machine learning models, their definitions, and sources in Table A1 in [Appendix A](#).

also consider macro state variables commonly used in the business cycle literature, including (1) dividend yield (Fama and French, 1989), (2) stock market illiquidity (Chen, Eaton, and Paye, 2018), (3) new orders (Jones and Tuzel, 2013); (4) technical indicators (Neely, Rapach, Tu, and Zhou, 2014); (5) average correlation of largest stocks in the SP500 index (Pollet and Wilson, 2010). These variables are constructed as in Ferson, Siegel, and Wang (2022) and Goyal, Welch, and Zafirov (2023) and are at the monthly frequency.<sup>16</sup> While macroeconomic state variables serve as predictors/inputs, our machine-learning model is able to incorporate their interactions with other variables, effectively making them conditioning variables as well.

**Corporate Disclosure, News, Social Media, Patents** One leading strength of AI over human beings is the former’s ability to digest large volume of information. One new edge that machine learning models boast over traditional statistical methods is the capacity to process unstructured textual data based on firms’ SEC filings (including annual reports (10-K), quarterly reports (10-Q), corporate news (8-K), and other reports), news articles, and social media. The new developments allow researchers to quantify information which was considered qualitative or “soft,” commonly termed “sentiments.”

Several different sets of sentiment variables from textual data serve as inputs to our AI analyst. The first is based on the Loughran and McDonald (2011) sentiment, which has been widely used in the academic literature. We calculate the frequency of positive and negative sentiment words from the firm-issued SEC filings following Loughran and McDonald (2011). The second set of machine-learning-based sentiment variables follow Cao, Kim, Wang, and Xiao (2020), who trained a deep-learning neural network model to incorporate contextual information and syntactic relations between performance-related words. The second approach aims to isolate managerial sentiment related to the firm’s future performance from sentiment regarding other issues (such as location and weather). The third set of variables are macro and firm-specific news sentiment variables from Ravenpack, which covers more than 40,000

---

<sup>16</sup>We are grateful to Amit Goyal for sharing the data with us.

news media sources globally. Finally, we include Twitter sentiment variables following [Cao, Fang, and Lei \(2021\)](#). Patents filed by firms contain important information regarding firms' innovation capacity and future growth prospects. We thus provide the annual firm-level patent value following [Kogan, Papanikolaou, Seru, and Stoffman \(2017\)](#) as an additional input for the AI analyst.

## 2.5. *Potential Factors for the Relative Performance of AI and Human Analysts*

A main objective of the study is to assess the factors that contribute to the relative performance of AI vs. humans as well as the synergy between the two. We hypothesize that these factors are related to the information environment of the firm, industry, and analysts. Needless to say, equity analysts are often evaluated along dimensions other than forecast accuracy, such as promoting investment banking or trading businesses, and intermediating between firms and large investors. We focus on forecast accuracy, not only because it is objective and quantifiable, but also because it represents a primary quality in analyst evaluation ([Stickel, 1992](#); [Desai, Liang, and Singh, 2000](#)).

We first consider the following firm-level variables: the *Amihud Illiquidity* measure ([Amihud, 2002](#)), which is the ratio of absolute daily stock return to the daily trading volume (in dollars); *Log Market Cap*, the logarithm of market capitalization; *Standard Deviation of Earnings*; *Number of Information Events*, which is the number of firm-specific information events in Capital IQ Key Development data and represents the volume of available information about the firm; and *Intangible Assets*, defined as the first principal component of three proxies: one minus the ratio of PP&E to total assets, organization capital scaled by assets, and knowledge capital scaled by assets. The last two measures, derived from the accumulation of SG&A and R&D expenditures, are constructed following [Ewens, Peters, and Wang \(2022\)](#) (see e.g., [Eisfeldt and Papanikolaou, 2013, 2014](#); [Peters and Taylor, 2017](#); [Falato, Kadyrzhanova, and Sim, 2022](#) for the modeling and development of these and related



measures of intangible capital).

We further include a number of variables that characterize the information environment and resources for analysts: *Star Analyst* represents an “all-star” status awarded by the *Institutional Investor* magazine at the beginning of the year;<sup>17</sup> *# Analysts in Brokerage Firm* is the number of analysts and proxies for the size and resources of the brokerage firm; *% Institutional Holdings* is the 13F institutional holdings as a percentage of shares outstanding, which can reflect the prevalence of informative investors; *Distance to Default* is the distance to default calculated following Merton (1974) and proxies for default risk for firms;<sup>18</sup> *Industry Recession* is an indicator variable that equals one if the FF-48 industry return is negative and in the bottom quintile of Fama-French 48 industry returns and zero otherwise; *Fluidity* represents the competition firms face in the product markets by tracing changes in rival firms’ products relative to the firm’s products (Hoberg, Phillips, and Prabhala, 2014); and *Time Trend* equals the number of years elapsed from the beginning of the sample (2001). The final set of variables are related to analysts’ access to alternative data and AI resources, which will be introduced in Section 5.3. Table 1 presents the summary statistics of variables.

[Insert Table 1 here]

## 2.6. Machine Learning Models

There are a number of candidate machine learning models developed in recent decades to build our AI analyst, including lasso, elastic-net, support vector machines, random forest, gradient boosting, and long short-term memory neural networks. Because the machine learning models are essential tools but not the ultimate objectives of this study, we provide an overview in Appendix B of the models referenced where we outline the economic intuition of each methodology’s mechanism and strength without going into in-depth technical details. For further details, we refer the reader to representative references in this field; for example,

---

<sup>17</sup>See more details at <https://www.institutionalinvestor.com/research>.

<sup>18</sup>We thank the National University of Singapore’s Credit Research Initiative for providing the distance to default data.

Goodfellow, Bengio, and Courville (2016) and James, Witten, Hastie, Tibshirani, and Taylor (2023). Of the models considered, random forest, gradient boosting, and long short-term memory neural networks are the state-of-art nonlinear models that have been increasingly used and proved of their advantage over the other methods in the existent literature of computer sciences, finance, and other disciplines. We note that the long short-term memory model is a time-series machine learning model which specializes in learning various time-series patterns, such as momentum and reversals, from past data. With complementarity, the random forest and gradient boosting models are adept at learning complex cross-sectional relations among variables. Our main AI model thus is built as an ensemble of these three models, i.e., adopts the mean prediction of the three models.

Our candidate machine learning models strive to be at the leading edge of AI practice in investment management. They are similar to those covered in two prominent industry reports: The JP Morgan Big Data and AI Strategies report and the report on Artificial Intelligence in Asset Management by the CFA institute, and are also favored in the current industry practice.<sup>19</sup>

### 3. Construction and Performance of the AI Analyst

While constructing an AI analyst per se is not the ultimate objective of this study, it remains a crucial milestone for our AI analyst to reach a level of refinement where it can compete with, or even surpass, human analysts. This achievement will allow us to investigate both the relative strengths and the synergistic potential between machines and humans. This section outlines the methodology employed in developing an AI analyst of such caliber.

---

<sup>19</sup>These reports can be found at the following links: <https://www.cognitivefinance.ai/single-post/big-data-and-ai-strategies> and <https://zonavalue.com/wp-content/uploads/2020/09/CFA-Institute-artificial-intelligence-in-asset-management.pdf>. We have presented and discussed our paper and models with about half a dozen teams who are leaders in AI-directed investments. Most importantly, we confirmed with these teams that the rates at which AI models beat human analysts are on par with the current state-of-art.

### 3.1. The Predictive Models

For each stock  $i$  at time  $t$ , where  $t$  is the day when an analyst makes a forecast,  $F_{i,j,t}^{Man}$  (wherein  $i, j, t$  are indices for the stock, the analyst, and the date, and the superscript *Man* indicates human as opposed to AI), of the 12-month target price, we convert the forecast to the corresponding 12-month return  $R_{i,j,t}^{Man}$  for stationarity and comparability in the cross section. Because analysts make predictions about future prices, and do not systematically provide dividend forecasts, the stock returns we infer from the target prices exclude dividends (Brav and Lehavy, 2003). Included in the predictive information set is all public information (as described in Section 2 and Appendix A) up to  $t-$ . We summarize the prediction model as

$$R_{i,t,T} = R_{i,t}^{AI} + \epsilon_{i,t}, \quad R_{i,t}^{AI} = f_{t-}(X_{i,t-}). \quad (1)$$

Here,  $f_{t-}$  is the prediction function for all stocks at time  $t-$ . This is consistent with asset pricing models with conditioning information; that is, we assume there is a uniform prediction model for every stock at a given time while allowing the model to be time-varying.

Next, we compare the AI forecast  $R_{i,t}^{AI}$  and its human counterpart  $R_{i,j,t}^{Man}$  in terms of their accuracy based on the ex-post realized return  $R_{i,t,T}$ . AI beats human if  $|R_{i,t}^{AI} - R_{i,t,T}| < |R_{i,j,t}^{Man} - R_{i,t,T}|$ , and vice versa. We define *Beat* to be an indicator variable for human analyst winning against AI. Figure 1 shows the relative performance of AI vs. human analyst forecasts over time. Out of 922,157 forecasts made from 2001 to 2018, human analyst beats AI in 45.5% of the time. The  $p$ -value for the percentage to be drawn from a distribution with the neutral probability of half for this sample size is less than 0.01%. However, the human analyst disadvantage is volatile from year to year, with a weak time trend of improvement.

[Insert Figure 1 here]

### *3.2. Contribution of Variables to the AI Prediction*

The process of machine learning is often opaque. We mitigate the opacity by examining the contribution of different groups of input variables to the predictions of the AI model. Specifically, we divide the features into six groups: return-based variables, firm characteristics, earnings (firm and industry), industry information, macroeconomic variables, and variables extracted from textual information. We compute the contribution of the groups by taking one set of variables out at a time. Specifically, we consider a drop-one-set AI model by setting the values of a given group of variables to their past average values in the trained AI model. The contribution of each variable group is defined as the difference between the squared forecast error of the full AI model and the drop-one-set AI model, scaled by the sum. By construction, the contributions of all groups of variables sum up to unit. Figure 2 presents the composition.

[Insert Figure 2 here]

Each group of features contributes substantially to AI prowess. Macro Variables and firm returns contribute the most (27.6% and 24.4%, respectively), followed by firm characteristic variables (22.0%). The 9.3% contribution from textual information highlights the importance of qualitative information. It is perhaps not surprising that information from earnings claims the lowest share (2.0%), as such information is likely already impounded in past returns and other firm characteristic variables.

### *3.3. Debiased Analysts vs. AI*

It has been well documented that analysts exhibit biases in their forecasts (e.g., [Abarbanell, 1991](#); [Stickel, 1990](#)). There are a multitude of explanations of such biases, including the incentive to issue more favorable forecasts for corporate clients of the analysts' affiliated brokerage firms ([Michaely and Womack, 1999](#)), the need to obtain access to information from the management ([Lim, 2002](#)), and human psychological traits (e.g., [DeBondt and Thaler,](#)

1990; Hirshleifer, Levi, Lourie, and Teoh, 2019). A natural question thus arises: Could human underperformance relative to AI be remedied simply by “debiasing” analyst forecasts with a machine learning model (henceforth, “Machine-debiased Man” forecasts or “MDM”), or will the human shortfall remain after such a procedure in which case it would be due to the limitation in human ability to acquire and process information? A comparison of MDM forecasts with the AI analyst would reveal the nuance regarding the innate predictive ability of analysts after filtering out their predictable biases.

In constructing the MDM forecasts, we first predict the analyst forecast errors in the next period with all current information, analogous to Equation (1).

$$R_{i,j,t}^{Man} - R_{i,t,T(t)} = g(X_{i,t-}, Z_{i,t-}) + \epsilon_{i,t}, \quad (2)$$

where we include all variables  $X_{i,t-}$  that we have employed to predict target prices, and a set of analyst and brokerage-firm characteristics  $Z_{i,t-}$ , including the mean and standard error of analysts’ past prediction biases, analysts’ experiences (number of years covering the firm, the industry, or any public firm), analysts’ efforts (whether the analysts provide forecasts of additional information such as sales or cash flows), and brokerage firm size proxied by the number of analysts. We use the same procedure as in Section 3.1 to train the same machine learning model and then estimate (2). The MDM prediction is then the analyst prediction  $R_{i,j,t}^{Man}$  minus the corresponding bias as predicted by the machine learning model. To compare the MDM with AI, we plot the MDM beat ratio, or the frequency of MDM forecasts beating AI forecasts, in each year from 2001 to 2018 in Figure 3. As expected, MDM exhibits better performance than the raw forecasts and beats the AI more frequently than human analysts alone in most years.

Over the entire sample, MDM beats AI analysts in 46.5% of the cases, a one percentage-point improvement over humans without debiasing. Since pre-debiased analysts outperform AI in 45.5% of the cases, the enhancement amounts to a 22.2%  $(= (46.5\% - 45.5\%)/(50\% - 45.5\%))$  closing-up of the Man-Machine gap. Given that analyst characteristics are likely

to be correlated with mis-incentives and agency issues and hence their biases, we also use only analyst-specific variables  $Z_{i,t-}$  to predict analyst biases to produce a “lower-bound MDM.” The lower-bound MDM beats Machine 46.2%, implying an improvement of  $(46.2\% - 45.5\%)/(50\% - 45.5\%) = 15.6\%$  over the analysts.<sup>20</sup> We believe both the upper and lower bounds are meaningful to calibrate how much analyst forecasts could be improved upon if we can predict the biases therein, since DeBondt and Thaler (1990), Michaely and Womack (1999), Lim (2002), and Hirshleifer, Levi, Lourie, and Teoh (2019) suggest that both incentive- and cognitive-driven bias are associated with both firm and analyst characteristics.

[Insert Figure 3 here]

### 3.4. *AI vs. Analysts with Persistent Performance*

Analysts are a large group with heterogeneous skill levels such that forecast performance would be persistent if skills were innate. Moreover, the market recognizes, at least partially, the relatively more skilled analysts by responding more strongly to their forecasts or recommendations (Chen, Francis, and Jiang, 2005; Li, 2005; Mikhail, Walther, and Willis, 2007). Thus, a higher hurdle is for our AI analyst to beat the subset of skilled analysts. We assess the relative performance with respect to the higher hurdle with two tests. First, we sort all analysts into the top and bottom halves based on their average prediction error (normalized by stock prices) over a past period with length ranging one, two, three, four, and five years. We then track the percentage of their future forecasts that beat our AI analyst during each time period. In the second test, we repeat the same procedure except selecting the analysts that are among top and bottom quantiles each year during the past one, two, three, four and five years. The second specification is more demanding on persistent skills as only about 7.3% of the analysts are able to stay at the top half in each year for a five-year period. Table 2 reports the results.

[Insert Table 2 here]

---

<sup>20</sup>We thank one referee for suggesting this lower bound of the improvement brought by de-biasing.

Results in Table 2 show that the AI comfortably beats the analysts in the low-skill quantiles. It is basically neck and neck to the more successful analysts and is almost even with analysts (analyst beat ratio of 49.3% - 50.3%) who demonstrated superior performance in each of the past five years, an excellence only achieved by less than one tenth of all analysts.

### *3.5. Performance of Portfolio Following AI Recommendations*

Analysts make forecasts as a way to advise portfolio formation or turnover. The performance of a portfolio following the analyst's advice is thus a natural metric for analyst skill. For the same reason, we can form portfolios based on the different opinions between the AI and human analysts. The performance of the resulting portfolio is a testament of their relative proficiency. Our approach is different from the usual one that follows analyst directional recommendations as our model requires a clear investment horizon that is lined up with the horizon of the signal (i.e., 12-month price target).

In each month, we gather all predictions made by all analysts and the corresponding AI forecasts in the past 30, 60, 90, 180, and 360 days. For each pair of predictions, if the Machine's prediction is greater than the median of Machine predictions in the prior month and the human's prediction is less than the median analyst prediction in the prior month, we define it as a buy signal. When both conditions are negated, we define it as a sell signal. During the given time horizon, the portfolio will long the stock if there are more buy than sell signals and short the stock otherwise. The portfolio is value-weighted. In a semi-annually rebalanced portfolio, we hold the position for at least six months or until the signals reverse. The results are robust to equal weighting or a different re-balancing frequency such as one month. The portfolio contains 420 to 785 stocks with signals from past 30 days to 360 days.<sup>21</sup> Table 3 reports the performance of the semi-annually rebalanced long-short portfolio in terms of average return and alpha estimated using Fama-French three-factor, Carhart

---

<sup>21</sup>The average monthly turnover rate of the semi-annually rebalanced portfolios ranges is around 12%.

four-factor, Fama-French five-factor and Fama-French six-factor models.

[Insert Table 3 here]

Results in Table 3 are encouraging in that the AI model is able to generate superior returns/alpha, relative to analysts, on the order of 50 to 72 basis points monthly, which are also statistically significant at the 1% level in almost all cases. To the extent that our portfolio approach compares the AI with the median of all human analysts, our result implies that the AI forecasts outperform analyst consensus. When we separately examine the long and short portions of the portfolio, we discover that the superior returns, while significant on both sides, are larger in magnitude and more significant for the long side (for which transaction costs are lower). Such an asymmetry could be driven by the well-documented positive bias in analyst forecasts (Lim, 2002), that is, analyst signals tend to be less informative when they are more optimistic than AI as the latter does not share the positive bias.

To further examine the differences between AI and human predictions, we separately examine the performance of portfolios based on AI and human forecasts. In Table IA.10 in the Internet Appendix, we present the quintile-sorted portfolio returns based on the machine-only and human-only signals, respectively. The results show that portfolio returns increase monotonically across the quintiles based on machine-only signals, suggesting a strong performance of our AI model. The analyst-only signal is not informative, but its underperformance is not pivotal to the performance of Man vs. Machine as shown in the  $5 \times 5$  double-sorted portfolio returns reported in Table IA.11. The results show that machine and human predictions are relatively independent: In each quintile sorted by human signals, the top minus bottom machine signal-based portfolio exhibits similar abnormal returns. The same is true if we condition on machine signals first and examine human signals' performance. Further, Figure IA.1. shows a roughly balanced composition of the doubly sorted portfolios, confirming a low correlation between machine and human selection of stocks.



### 3.6. Combined Wisdom of Man + Machine

Results from the previous sections suggest that the analyst profession could be seriously disrupted by AI technology given that analysts trail AI for a majority of the time. However, the superior performance of the AI analyst does not rule out the possibility that analyst forecasts contain valuable information that is incremental to AI-produced forecasts. In other words, if analysts possess information that is not picked up by the AI, then the AI forecast is not sufficient to replace the analyst forecast, even though analysts lose to AI in forecasting accuracy. An investor who combines the wisdom of both should attain even better performance.

To assess the performance of the combined analytical power, we consider adding the analyst forecasts to the information set for our machine learning model. That is, the information set  $\mathcal{I}_t$  now includes the analyst forecasts,  $F_{i,j,t}$ , made on the same firm  $i$  during the 90-day window ending on date  $t$ . In particular, we obtain analyst and brokerage-firm characteristics (including analysts' experiences, analysts' efforts, and the number of analysts in the brokerage firm), consensus and mean square error of the forecasts by analysts in the previous 90 days, current analysts' predictions, Machine-debiased Man predictions, and the consensus predictions from analysts with above average forecast accuracy over the last five years and build a "Man + Machine" hybrid analyst using the ensemble model. We find that the hybrid analyst outperforms human analysts 57.8% of the time and outperforms AI-alone forecasts 54.8% of the time.

Figure 4 illustrates the comparative performance of the hybrid analyst (Man + Machine) versus the plain AI (Machine). The fact that Man + Machine outperforms Machine-alone in 15 out of 18 years, and with the three lagging years having beat ratio close to being neutral (49.98%, 48.28%, and 47.98%), is encouraging evidence for the added value of analysts. While the future of AI remains uncertain, the parts of human skills that are incremental to AI, as we document, allow for promising Man + Machine collaboration and augmentation. We note from the Figure that the Man + Machine advantage over Machine remains stable

over the 18-year period. Such a result projects a hopeful outlook for skilled analysts who can be augmented by AI, instead of being replaced by it.

[Insert Figure 4 here]

### *3.7. Alternative Forecast Target: Earnings*

Though stock returns are our primary target variable of forecast, we nevertheless present the main results with earnings forecasts. Using the same procedure as outlined in Section 2, we find that human analysts beat machine with a probability 69.2%, significantly higher than the beat ratio corresponding to return forecasts, consistent with the hypothesis (discussed in Section 2) that analysts benefit from firms' desire and ability to produce earnings that match market expectation for which analyst forecasts serve as the most important proxy. However, the M+M model still comes above both analysts (55.1%) and stand-alone machine (71.8%), confirming high synergies in information production between Man and Machine. Therefore, the key thesis of our study about combining the wisdom of man and machine remains robust with earnings predictions. We present the results in Table IA.2 in the Internet Appendix.

Extensive accounting literature suggests that the information content of earnings varies significantly when they are broken down into cash flow and accrual components. Since accruals are subject to management discretion, often utilized to meet earnings targets (Dechow, Sloan, and Sweeney, 1995), we anticipate that AI would enjoy greater predictive power in forecasting the cash flow component. To this end, we focus on a subsample of I/B/E/S firm-quarter observations where analysts provided separate forecasts for the cash flow components. We compare these forecasts to the realized values using the methodology pioneered Sloan (1996). It turns out that the human-beat-machine ratio is 45.6% when it comes to predicting the cash flow component of earnings, mirroring the performance observed in 12-month return prediction. This contrast between total earnings and cash-component forecasts supports our hypothesis that managerial discretion in earnings management contributes to analysts' outperformance over AI in earnings prediction. Because of the limited sample size

(only 3.9% of the I/B/E/S data), we present this analysis, as a robustness check, in Table [IA.3](#) in the Internet Appendix.

## 4. Comparative Advantages of Man vs. Machine

### 4.1. Determinants of Relative Performance

In this section, we strive to understand when human analysts perform better than the AI and when otherwise. Such understanding will help “unbox” the black box associated with AI or machine learning and provide intuition and guidance on the applicability of AI for researchers and investors.

We consider a number of variables at the analyst, firm, and industry levels that are potentially relevant for the performance of human analysts and AI. These are defined in Section [2.5](#). We group these variables into several classes. First, we consider a number of proxies for information asymmetry or opacity, including *Amihud Illiquidity*, *Log Market Cap*, and *% Institutional Holdings*. Second, we include variables representing the volume of information (*# Information Events*) and the tangibility of information (*Intangible Assets* and *Fluidity*). Third, we examine several variables that affect the information and resources available to the analyst, such as *# Analysts in Brokerage Firm* and *Star Analyst*. Finally, we consider *Distance to Default* and *Industry Recession*, highlighting the financial exposure of firms to shocks, and *Time Trend*, which can help capture temporal patterns.

For each target price forecast, we define two variables that measure the outcome of relative performance of humans vs AI. First, the indicator variable *Analyst Beats AI* equals one if the absolute value of forecast error of the analyst is smaller than that of the AI, and zero otherwise. Second, the continuous measure *Forecast Error Difference* is the difference between the absolute prediction error (of return as defined in Equation (1)) of the AI and that of the analyst, scaled by the maximum of these two prediction errors. A positive and large value of *Forecast Error Difference* is in favor of analyst accuracy.

We estimate the following regression on the panel data of firm  $i$ , analyst  $j$ , and date  $t$  to understand the determinants of the relative strengths of humans and AI,

$$Relative\ Performance_{i,j,t} = X'_{i,j,t}\beta + \alpha_i + \alpha_j + \alpha_{year} + \epsilon_{i,j,t}, \quad (3)$$

wherein the dependent variable *Relative Performance* is either *Analyst Beats AI* or *Forecast Error Difference*. The vector of independent variables,  $X_{i,j,t}$ , includes those discussed in Section 2.5, and  $\alpha_i/\alpha_j$  and  $\alpha_{year}$  represent firm/analyst and year fixed effects, respectively. The results are reported in Table 4.

[Insert Table 4 here]

Table 4 shows that, controlling for year and firm fixed effects, humans are more likely to outperform when covering illiquid and small firms and those with higher intangible assets, consistent with the notion that such firms are subject to higher information asymmetry and require deeper institutional knowledge to understand. A one-standard deviation increase in *Intangible Assets* is associated with a 3.1% increment on beat ratio. On the other hand, equipped with vast processing power, AI performs better for firms with a larger volume of disclosed information, as proxied by *# Information Events* each year. A one-standard deviation increase in *# Information Events* is associated with a 1.7% decrement on beat ratio. Analysts working for larger brokerage firms perform better, potentially because of the more abundant resources and research capacity at such places as well as a positive match between analyst skill and brokerage house prestige.

Humans perform better when the focal firm is subject to higher financial distress risk, captured by distance to default and industry recession, and when the firm faces higher dynamically competitive pressure, measured by fluidity, suggesting that the AI has more difficulty handling more uncertain scenarios. Analysts also perform better for firms with higher institutional holdings, possibly because analysts are immersed with information produced and processed by institutional investors, including brokerage houses. Finally, when

year fixed effects are not included, we are able to uncover the time trend of the comparative performance, showing that human advantage increases with time. This is probably due to the fact that human analysts are increasingly assisted by AI and big data technologies. Perhaps surprisingly, *Star Analysts* do not demonstrate significantly superior performance over AI.

We also extend the portfolio return analysis in Table IA.8 of the Internet Appendix to subsamples sorted on the four firm characteristic variables that are expected to be associated with the relative performance of man vs. machine: Liquidity, intangibility, number of information events (voluminous information) and distance to default. Results show that portfolio performance is more favorable to the AI model when firms have fewer intangible assets, more voluminous information, and are far from default. The results for firm illiquidity are mixed. With 60 and 90-day information, portfolio performance is more favorable to the machine when firms are more liquid, but not for 30, 180, and 360 days. Overall, most results are consistent with regression results presented in Table 4.

#### 4.2. *Disagreement between Man and Machine*

An equally important question is whom we should trust more if and when humans and machines disagree to a large extent. To start with, Figure 5 plots the annual time series of the average squared differences in predicted returns between analysts and AI. Interestingly, we find that the man-machine disagreement has been on a downward trend, possibly because analyst forecasts increasingly incorporate insights from big data and AI tools. Further, the disagreement tends to be high before recessions, when high investor sentiment may exert a disproportional influence on analysts.

[Insert Figure 5 here]

We next examine the relative performance of Man vs. Machine precisely when they disagree to a large degree. Gaining an understanding into such situations has significant

implications for AI-guided decision making including investment. For each pair of forecasts, we define an indicator variable, *Disagreement*, to be one if the magnitude of the disagreement between the analyst and our AI model, normalized by the maximum value of these two prediction errors, is above the 90th percentile among all forecasts on the same firm over the past three years. Such benchmarking ensures that the disagreement could be measured on a similar scale. Conditional on the existence of a *Disagreement*, we further define one sub-indicator, *Man wins*, equal to one when human has a lower absolute prediction error than machine. We then relate these outcome variables to the set of regressors, with results reported in Table 5. Because the regressions involve high-dimensional fixed effects, we apply the linear probability model.

[Insert Table 5 here]

The first two columns of Table 5 examine the relation between the occurrence of *Disagreement* and the underlying firm and analyst attributes and economic conditions in the full sample, with firm fixed effects (column (1)) or double firm/year fixed effects (column (2)). Columns (3) and (4) focus on the subsample with *Disagreement* and examine when human wins. Results from the first two columns indicate that large disagreement tends to occur for illiquid, intangible firms with less abundant information, which are characteristics of firms that are associated with human comparative advantage. Indeed, the last two columns confirm that the same set of characteristics are also associated with human winning conditional on that the two sides disagree.

One exception to the pattern stated above is *# Analysts in Brokerage Firm*. Analysts from large brokerage firms are less likely to disagree with AI. However, conditional on large disagreement, these analysts are also more likely to beat the machine.

## 5. Man + Machine: Incremental Contributions and Synergies

### *5.1. Incremental Value of Analysts to Man + Machine & Man-Machine synergies*

Acknowledging that Man + Machine is superior to either the human or machine alone, it is still instructive to understand the respective incremental values of the human and the machine in the combination. Analogous to the previous section, we define relative performance measures of the hybrid analyst vs the AI to capture the incremental value of humans. We then reestimate Equation (3) with these relative performance measures as dependent variables. Table 6 presents the results.

[Insert Table 6 here]

Similar to the previous findings, we find inputs from analysts are more valuable when covering firms that are less liquid and firms with more intangible assets and earnings volatility. Moreover, analyst inputs have more incremental value when firms have higher distress risk. The institutional holding percentage also helps the hybrid model beat AI analyst. While star analysts do not exhibit an advantage over machines (see Table 4), now we find that they provide a substantial incremental value to the Man + Machine model. Finally, the incremental value of human does not decrease significantly with the volume of information, whereas humans alone are capacity-constrained as shown in Table 4. Both findings support AI augmentation of skilled professionals and highlight synergies between the two sides.

The synergy between humans and machines is correlated with, but goes beyond, the incremental information value of analyst forecast to that made by AI. An alternative measure for the synergy could be uncovered from regressing the squared (or absolute) forecast error of the Man + Machine model on the Man- and Machine-alone errors. The residual term then proxies for the incremental value of Man + Machine above and beyond Man and Machine alone. We then take the residual and regress it on various firm and analyst characteristics

to understand what drive this synergy. In this regression, we negate the sign of the residual so that a positive coefficient conveys a positive outcome, i.e., being associated with higher Man-Machine synergies.

[Insert Table 7 here]

Table 7 reports the results, showing that synergies could be correlated with characteristics that afford human advantage (trading illiquidity, close to default, and dynamic product market competition) as well as those favoring machine advantage (frequent corporate events and large market cap). Moreover, man-machine synergies are higher during recessionary times, where data is relatively sparse and situations are fast evolving. Such a mix suggests that drivers for synergies are distinct from comparative advantages between Man and Machine.

## 5.2. *Can Man + Machine Avoid Extreme Error?*

As in many other skilled professions, extreme forecast errors could be calamitous to the reputation of the forecasters and to the welfare of the recipients of investment advice. However, as the common saying “to err is human; to forgive is divine” goes, machine errors are far less tolerated than human mistakes (Prahl and Swol, 2017). We are thus interested in the resilience of Man + Machine against extreme errors, a quality which would be crucial for the future of the combination, in addition to an superior average forecast accuracy.

To set the stage, we benchmark the forecast error of each forecast to the 90th (or 75th, as a sensitivity check) percentile of squared prediction errors from all analysts on the same firm over past three years. Such a setup leads to four outcomes with regard to who commit(s) an extreme error: (1) both the analyst and the AI model (“Both”); (2) Analyst; (3) AI; and (4) neither commits an extreme error (“Neither”). We examine these four scenarios and



compute their empirical frequencies.<sup>22</sup> We then compute the unconditional and conditional probabilities that the Man + Machine model can avoid the extreme error committed in the first three scenarios and, equally importantly, the probability that Man + Machine creates an extreme error in the fourth scenario. All probabilities are reported in Table 8.

[Insert Table 8 here]

We discover that the analyst and the AI are about equally likely to make extreme errors (9.3% and 7.8% using the 90th percentile threshold).<sup>23</sup> There is a further probability of 3.5% that both make lousy forecasts. It turns out that the Man + Machine model can help avoid 90.7% of extreme errors made by human and 43.6% of those by AI. Even when both analysts and AI seem to be out of the ballpark, their combination still manages to bring 4.6% of such cases back to a reasonable range. Furthermore, Man + Machine only creates its own extreme error in 0.1% of the “Neither” scenario. The overall results present a significant complementary benefit of combining human and AI capabilities.

This collaborative model emphasizes a crucial aspect of human-machine synergy, particularly in high-stakes scenarios, encompassing not only financial markets but also potential applications in healthcare diagnostics, climate modeling, and emergency response systems. Given that human and machine errors often stem from different factors, their combined efforts have the potential to subdue the likelihood of severe lapses. To the best of our knowledge, this synergy between Man and Machine has not been empirically documented in the existing literature.

---

<sup>22</sup>These four cases are not mutually disjoint, as the “Analyst” (scenario 2) and “AI” (scenario 3) cases both include the “Both” cases (scenario 1). We adopt this convention to evaluate how the Man + Machine model performs in terms of avoiding extreme errors relative to Man/Machine, independent of the counterparty’s performance. Untabulated, we also conduct the same analysis for four disjoint scenarios, i.e., “Both,” “Analyst Only,” “AI Only,” and “Neither,” and find qualitatively similar results; in fact, the Man + Machine model corrects an even greater fraction of extreme errors committed by analysts alone.

<sup>23</sup>A sensitivity analysis using the 75th percentile yields qualitatively similar results.

### 5.3. *Impact of Man + Machine: An Event Study*

In this section, we resort to an event study to sharpen the inference of the impact of integrating man and machine in stock analyses. In recent years, the infrastructure of “big data” has created a new class of information about companies that is collected and published outside of the firms and which can provide unique and timely clues into market demand, profit prospects, and investment opportunities. An important and popular type of such alternative data captures “consumer footprints,” oftentimes in the literal sense such as satellite images of retail parking lots. Such data, which have to be processed by machine learning models, have been shown to contain incremental information for earnings and stock prices conditional on corporate disclosure and news coverage (Zhu, 2019; Katona, Painter, Patatoukas, and Zeng, 2022). Chi, Hwang, and Zhang (2022) show that analysts who use alternative data more frequently have more precise forecasts.

We build on data from Katona, Painter, Patatoukas, and Zeng (2022) on the staggered introduction of several important alternative databases, and conduct a difference-in-differences test of analysts’ performance versus our AI model before and after the availability of the alternative data on specific firms. The underlying premise is that analysts who cover firms that are served by the alternative data are potentially in the situation of Man + Machine, as they have the opportunity to use the additional, AI-processed information. We define two variables based on the staggered introduction of alternative data coverage. The first is *Alt Data Covered*, which is one if satellite imaging data are available for the firm at any point in our sample period (based on the list of covered firms and coverage start dates in Table A1 in Katona, Painter, Patatoukas, and Zeng, 2022), and if the firm is in an industry with a retail footprint,<sup>24</sup> and zero otherwise. The second variable is *Post*, which is an indicator variable that is one if satellite data are currently available (based on coverage start dates in Table A1 in Katona, Painter, Patatoukas, and Zeng, 2022), or if the firm is not listed in that

---

<sup>24</sup>We define industries with retail footprints to be those that rely mainly on retail traffic, such as the entertainment, healthcare, personal services, retail, restaurant, and hotel industries. Specifically, these include industries 6, 7, 11, 33, 40, 42, 43, 44, 45, and 46 in the Fama-French 48-industry classification.

table but the date is after 2014,<sup>25</sup> and zero otherwise. In our analysis, a firm is “treated” by the alternative data if it is an *Alt Data Covered* firm and the time is *Post* the coverage. In the panel, we define a firm( $i$ )-analyst( $j$ )-year( $t$ ) triple to be an observation in the “treated” status if alternative data about firm  $i$  became available prior to year  $t$ . The rest of the observations are in the control subsample. Moreover, we only include an observation if the brokerage house with which analyst  $j$  is affiliated is covered by the Burning Glass job posting data any time during  $[t - 5, t]$ .<sup>26</sup>

Alternative data tend to be large in volume and unstructured. Such data are hard to process with traditional tool kits. Commercial data vendors may preprocess the alternative data; for example, by converting satellite imaging data into car counts for each business location. However, substantial additional analysis is still needed to render such data useful for stock analysis. Whether analysts covering the alternative data “treated” firms could capitalize on the novel information source depends on the AI resources in their workplace. We measure AI resources that analysts have access to by the variable *AI Hiring*, which is the ratio of the number of AI jobs to the total number of job postings using the Burning Glass U.S. job posting data and following the classification algorithm developed in Babina, Fedyk, He, and Hodson (2023).

By its nature, the satellite data covers a segment of the economy, mostly firms in the business-to-consumer (B2C) sectors. Unlikely earlier research based on the data that focused on whether the satellite data help predicting earnings, this research assesses whether the opportunity to work with AI by some analysts affiliated with AI-capable brokerages (i.e., the Man + Machine in reality) are able to close the gap with, or even outperform, AI models.

---

<sup>25</sup>Based on anecdotal evidence from news and discussion with industry experts, 2014 is the year most alternative data became widely available.

<sup>26</sup>The reason for this restriction is to ensure that the information about AI hiring is reasonably accurate, as we cannot infer AI hiring in case of missing data.

More specifically, we estimate the following difference-in-differences model,

$$\begin{aligned}
\text{Analyst Beats } AI_{i,j,t} = & \beta_1 \text{Treat}_{i,t} \times \text{AI Hiring}_{j,t} \\
& + \beta_2 \text{AI Hiring}_{j,t} + \beta_3 \text{Alt Data Covered}_i \\
& + \beta_4 \text{Treat} + \text{Controls}_{i,j,t} + \alpha_i + \alpha_{\text{year}} + \epsilon_{i,j,t}.
\end{aligned} \tag{4}$$

Here  $\text{Treat}_{i,t} = \text{Alt Data Covered}_i \times \text{Post}_{i,t}$ . Note that *Alt Data Covered* and *Post* are indexed by firm  $i$  and date  $t$  while *AI Hiring* is indexed by the analyst  $j$  (or the brokerage firm associated with the analyst) and date  $t$ . Table 9 reports the results. The sample here is smaller than those in Tables 4 and 6 due to the requirement that the *AI Hiring* be observable.

[Insert Table 9 here]

Columns (1) to (3) of Table 9 show that post alternative data, analysts covering affected firms improve their performance relative to the AI model, but only significantly so when interacting with *AI Hiring*.<sup>27</sup> In other words, the improvement of predictive performance post alternative data concentrates in the subset of analysts who are affiliated with brokerage firms with strong AI capabilities. Overall results suggest that augmenting humans with new technologies constitutes a promising direction for the analyst profession.

## 6. Concluding Remarks

In this paper, we built an AI analyst to digest corporate disclosure and other information (qualitative and quantitative) and perform forecast tasks similar to those of stock analysts. Our AI analyst is able to beat the majority of human analysts in stock-return forecasts. In the contest of “Man vs. Machine,” we find that the relative advantage of such an AI analyst is stronger when information is more transparent and voluminous. Human analysts remain competitive when critical information requires institutional knowledge (such as the nature

---

<sup>27</sup>In these specifications, we do not simultaneously control for firm and analyst fixed effects due to insufficient variation in the pairing during the few years around the event

of intangible assets and conditions associated with financial distress). Combining AI and the art of human experts produces the highest potential in generating accurate forecasts in settings wherein the two skills are complementary, with the benefit particularly appealing in dramatically avoiding extreme mistakes that would have been committed by either human or machine alone. Synergies between humans and machines documented in this study provide guidance on how humans can leverage their advantages in better adaptation for the future of growing AI prowess.

Although we have constructed our AI analyst with a rather comprehensive set of data inputs and adopted state-of-the-art machine learning techniques, it is inherently impossible for a model to be inclusive of all publicly available data and all advanced learning algorithms. We see ample room for future research in terms of machine capability and, more importantly, integration of human and machine intelligence. The following directions might be particularly promising. First, further studies on how best to exploit the Man + Machine's potential in reducing negative tail outcomes can be crucial for risk management in AI Adoption. Second, better training of machine learning models to understand business cycles and deal with evolving environments would critically expand model capability and applicability. Finally, while AI models become increasingly complex, the interpretability of the models would be important both for model robustness and human-machine collaboration.

## References

- Abarbanell, Jeffrey S., 1991, Do analysts' earnings forecasts incorporate in-formation in prior stock price changes?, *Journal of Accounting and Economics* 14, 147–165.
- Abarbanell, Jeffery, and Reuven Lehavy, 2003, Biased forecasts or biased earnings? The role of reported earnings in explaining apparent bias and over/underreaction in analysts earnings forecasts, *Journal of Accounting and Economics* 36, 105–146.
- Abis, Simona, 2022, Man vs. machine: Quantitative and discretionary equity management, Working paper.
- Abis, Simona, and Laura Veldkamp, 2023, The changing economics of knowledge production, *Review of Financial Studies*, forthcoming.
- Acemoglu, Daron, David Autor, Jonathon Hazell, and Pascual Restrepo, 2022, Artificial intelligence and jobs: Evidence from online vacancies, *Journal of Labor Economics*, 40, 293–340.
- Acemoglu, Daron, and Pascual Restrepo, 2018, The race between man and machine: Implications of technology for growth, factor shares and employment, *American Economic Review* 108, 1488–1542.
- Acemoglu, Daron, and Pascual Restrepo, 2019, Automation and new tasks: How technology displaces and reinstates labor, *Journal of Economic Perspectives* 33, 3–30.
- Aghion, Philippe, Benjamin F. Jones, and Charles I. Jones, 2019, Artificial intelligence and economic growth, *The Economics of Artificial Intelligence: An Agenda* (University of Chicago Press, Chicago).
- Agrawal, Ajay, Joshua Gans, and Avi Goldfarb, 2018, *Prediction Machines: The Simple Economics of Artificial Intelligence* (Harvard Business Press, Boston).
- Agrawal, Ajay, Joshua Gans, and Avi Goldfarb, 2019a, *The Economics of Artificial Intelligence: An Agenda* (University of Chicago Press, Chicago).
- Agrawal, Ajay, Joshua Gans, and Avi Goldfarb, 2019b, Artificial intelligence: The ambiguous labor market impact of automating prediction, *Journal of Economic Perspectives* 33, 31–50.
- Altinkilic, Oya, Robert S. Hansen, and Liyu Ye, 2016 Can analysts pick stocks for the long-run?, *Journal of Financial Economics* 119, 371–398.
- Amihud, Yakov, 2002, Illiquidity and stock returns: Cross-Section and time series effects, *Journal of Financial Markets* 5, 31–56.
- Armour, John, Richard Parnham, and Mari Sato, 2020, Augmented lawyering, Working paper.
- Asquith, Paul, Michael B. Mikhail, and Andrea S. Au. 2005. Information content of equity analyst reports. *Journal of Financial Economics* 75, 245–282.
- Aubry, Mathieu, Roman Kraeussl, Gustavo Manso, and Christophe Spaenjers, 2023, Biased auctioneers, *Journal of Finance*, 78, 795–833.

- Autor, David H., Frank Levy, and Richard J. Murnane, 2003, The Skill content of recent technological change: An empirical exploration, *The Quarterly Journal of Economics*, 118, 1279–1333.
- Babina, Tania, 2020, Destructive creation at work: How financial distress spurs entrepreneurship, *Review of Financial Studies* 33, 4061–4101.
- Babina, Tania, Anastassia Fedyk, Alex Xi He, and James Hodson, 2023, Artificial intelligence, firm growth, and industry concentration, *Journal of Financial Economics*, forthcoming.
- Barbee, William C., Sandip Mukherji, and Gary A. Raines, 1996, Do sales–price and debt–equity explain stock returns better than book–market and firm size? *Financial Analysts Journal* 52, 56–60.
- van Binsbergen, Jules H., Xiao Han, and Alejandro Lopez-Lira, 2023, Man vs. machine learning: The term structure of earnings expectations and conditional biases, *Review of Financial Studies* 36, 2361–2396.
- Basu, Sanjoy, 1983, The relationship between earnings’ yield, market value and return for NYSE common stocks: Further evidence, *Journal of Financial Economics* 12, 129–156.
- Bhandari, Laxmi Chand, 1988, Debt/equity ratio and expected common stock returns: Empirical evidence, *Journal of Finance* 43, 507–528.
- Boudoukh, Jacob, Roni Michaely, Matthew Richardson, and Michael Roberts, 2007, On the importance of measuring payout yield: Implications for empirical asset pricing, *Journal of Finance* 62, 877–915.
- Bradshaw, Mark T., Scott A. Richardson, and Richard G. Sloan, 2006, The relation between corporate financing activities, analysts’ forecasts and stock returns, *Journal of Accounting and Economics* 42, 53–85.
- Brav, Alon, and Reuven Lehavy, 2003, An empirical analysis of analysts’ target prices: Short-term informativeness and long-term dynamics, *Journal of Finance* 58, 1933–1967.
- Breiman, Leo, Random forests, 2001, *Machine Learning* 45, 5–32.
- Brogaard, Jonathan and Matthew C. Ringgenberg and Dominik Rösch, 2021, Does Floor Trading Matter? *Journal of Finance*, forthcoming.
- Brogaard, Jonathan and Abalfazl Zareei, 2022, Machine learning and the stock market, *Journal of Financial and Quantitative Analysis* 58, 1431–1472.
- Brynjolfsson, Erik, Tom Mitchell, and Daniel Rock, 2018, What can machines learn, and what does it mean for occupations and the economy? *AEA Papers and Proceedings* 108, 43–47.
- Campbell, John Y., Jens Dietrich Hilscher, and Jan Szilagyi, 2008 In search of distress risk, *Journal of Finance* 63, 2899–2939.
- Cao, Sean, Lin William Cong, and Baozhong Yang, 2019, Financial reporting and blockchains: Audit pricing, misstatements, and regulation, Working paper.

- Cao, Sean, Vivian Fang, and Lijun Lei, 2021, Negative peer disclosure, *Journal of Financial Economics* 140, 815–837.
- Cao, Sean, Wei Jiang, Baozhong Yang, and Alan L. Zhang, 2023, How to talk when a machine is listening: Corporate disclosure in the age of AI, *Review of Financial Studies* forthcoming.
- Cao, Sean, Yongtae Kim, Angie Wang, and Houping Xiao, 2020, Power of deep learning: Quantifying language to explain cross-sectional returns, Working paper.
- Cao, Kai, and Haifeng You, 2021, Fundamental analysis via machine learning, Working paper.
- Chan, Louis K. C., Josef Lakonishok, and Theodore Sougiannis, 2001, The stock market valuation of research and development expenditures, *Journal of Finance* 56, 2431–2456.
- Chen, Qi, Jennifer Francis, and Wei Jiang, 2005, Investor Learning about Analyst Predictive Ability, *Journal of Accounting and Economics* 39, 3–24.
- Chen, Luyang, Markus Pelger, and Jason Zhu, 2022, Deep learning in asset pricing, *Management Science*, forthcoming.
- Chen, Mark A., Qinxu Wu, and Baozhong Yang, 2019, How valuable is FinTech innovation? *Review of Financial Studies* 32, 2062–2106.
- Chen, Long, Robert Novy-Marx, and Lu Zhang, 2014, An alternative three-factor model, working paper.
- Chen, Nai-Fu, Richard Roll, and Stephen Ross, 1986, Economic forces and the stock market, *The Journal of Business* 59, 383–403.
- Chen, Yong, Gregory W. Eaton, and Bradley S. Paye, 2018, Micro(structure) before macro? The predictive power of aggregate illiquidity for stock returns and economic activity, *Journal of Financial Economics*, 130, 48–73.
- Chi, Feng, Byoung-Hyoun Hwang, and Yaping Zheng, 2022, The use and usefulness of big data in finance: Evidence from financial analysts, Working paper.
- Coleman, Braiden, Kenneth J. Merkley, and Joseph Pacelli, 2022, Human versus machine: A comparison of robo-analyst and traditional research analyst investment recommendations, *The Accounting Review* 97, 221–244.
- Cong, Lin William, Tengyuan Liang, Baozhong Yang, and Xiao Zhang, 2020, Analyzing textual information at scale, in Kashi R. Balachandran, ed.: *Information to Facilitate Efficient Decision Making: Big Data, Blockchain and Relevance* (World Scientific Publishers, Singapore).
- Cong, Lin William, Ke Tang, Jingyuan Wang, and Yang Zhang, 2022, AlphaPortfolio: Direct construction through reinforcement learning and interpretable AI, Working paper.
- Cooper, Michael J., Huseyin Gulen, and Michael J. Schill, 2008, Asset growth and the cross-section of stock returns, *Journal of Finance* 63, 1609–1651.



- Crane, Alan, and Kevin Crotty, 2020, How skilled are security analysts, *Journal of Finance* 75, 1629–1675.
- D’Acunto, Francesco Nagpurnanand Prabhala, and Alberto G Ross, 2019, The promises and pitfalls of robo-advising, *The Review of Financial Studies* 32, 1983–2020.
- Daniel, Kent, and Sheridan Titman, 2006, Market reactions to tangible and intangible information, *Journal of Finance* 61, 1605–1643.
- De Bondt, Werner, and Richard Thaler, 1990, Do security analysts overreact?, *American Economic Review*, 80, 52–57.
- Dechow, Patricia M., Richard G. Sloan, and Amy P. Sweeney, 1995, Detecting earnings management, *Accounting Review* 70, 193–225.
- Desai, Hemang, Bing Liang, and Ajai K. Singh, 2019, Do All-Stars Shine? Evaluation of Analyst Recommendations. *Financial Analysts Journal* 56, 20–29.
- Doyle, Jeffrey T., Jared N. Jennings, and Mark T. Soliman, 2013, Do managers define non-GAAP earnings to meet or beat analyst forecasts? *Journal of Accounting and Economics* 56, 40–56.
- Eisfeldt, Andrea L, and Dimitris Papanikolaou, 2013, Organization capital and the cross-section of expected returns, *Journal of Finance* 68, 1365–1406.
- Eisfeldt, Andrea L, and Dimitris Papanikolaou, 2014, The value and ownership of intangible capital, *American Economic Review* 104, 189–194.
- Elton, Edwin J., Martin J. Gruber and Christopher R. Blake, 1996 The The Persistence of Risk-Adjusted Mutual Fund Performance, *Journal of Business*, 69, 133–157
- Ewens, Michael, Ryan H. Peters, and Sean Wang, 2022, Measuring intangible capital with market prices, NBER Working paper 25960.
- Falato, Antonio, Dalida Kadyrzhanova, and Jae Sim, 2022, Rising intangible capital, shrinking debt capacity, and the US corporate savings glut, *Journal of Finance* 77, 2799–2852.
- Fama, Eugene F., and Kenneth R. French, 1989, Business conditions and expected returns on stocks and bonds, *Journal of Financial Economics* 25, 23–49.
- Fama, Eugene F., and Kenneth R. French, 1992, The cross-section of expected stock returns, *Journal of Finance* 47, 427–465.
- Fama, Eugene F., and Kenneth R. French, 2006, Profitability, investment and average returns, *Journal of Financial Economics* 82, 491–518.
- Fama, Eugene F., and Kenneth R. French, 2015, A five-factor asset pricing model, *Journal of Financial Economics* 116, 1–22.
- Ferson Wayne, Andrew F. Siegel, and Junbo L. Wang Factor Model Comparisons with Conditioning Information, Working paper.

- Goldstein, Itay, Chester S. Spatt, and Mao Ye, 2021, Big data in finance, *Review of Financial Studies* 34, 3213–3225.
- Goyal, Amit, Ivo Welch, and Athanasse Zafirov, 2023, A Comprehensive 2021 Look at the Empirical Performance of Equity Premium Prediction II, Working paper.
- Goodfellow, Ian, Yoshua Bengio, and Aaron Courville, 2016, *Deep Learning*, (MIT Press, Cambridge, MA).
- Grennan, Jillian, and Roni Michaely, 2020, Artificial intelligence and high-skilled work: Evidence from analysts, Working paper.
- Grennan, Jillian, and Roni Michaely, 2021, FinTechs and the market for financial analysis, *Journal of Financial and Quantitative Analysis* 56, 1877–1907.
- Gu, Shihao, Bryan Kelly, and Dacheng Xiu, 2020, Empirical asset pricing via machine learning, *Review of Financial Studies* 33, 2223–2273.
- Hanley, Kathleen Weiss, and Gerard Hoberg, 2019, Dynamic interpretation of emerging risks in the financial sector, *Review of Financial Studies* 32, 4543–4603.
- Henry, Elain, 2008. Are investors influenced by how earnings press releases are written? *The Journal of Business Communication* 45, 363–407.
- Hirshleifer, David, Kewei Hou, Siew Hong Teoh, and Yinglei Zhang, 2004, Do investors overvalue firms with bloated balance sheets? *Journal of Accounting and Economics* 38, 297–331.
- Hirshleifer, David, Yaron, Levi, Ben, Lourie, Siew, and Hong Teoh, 2019, Decision fatigue and heuristic analyst forecasts, *Journal of Financial Economics*, 133, 83–98.
- Hoberg, Gerard, Gordon Phillips, and Nagpurnanand Prabhala, 2014, Product market threats, payouts, and financial flexibility, *Journal of Finance* 69, 293–324.
- Hochreiter, Sepp, and Jürgen Schmidhuber, 1997, Long short-term memory, *Neural Computation* 9, 1735–1780.
- Hou, Kewei, Chen Xue, and Lu Zhang, 2020, Replicating anomalies, *Review of Financial Studies* 33, 2019–2133.
- Hu, Mingqiu, and Bin, Liu, 2004, Mining opinion features in customer reviews, *AAAI04 Proceedings of the 19th National Conference on Artificial Intelligence* 4, 755–760.
- James, Gareth, Daniela Witten, Trevor Hastie, Robert Tibshirani, and Jonathan Taylor, 2023, *Introduction to Statistical Learning: with Applications in Python* (Springer, New York).
- Jegadeesh, Narasimhan, Joonghyuk Kim, Susan D. Krische, and Charles M. C. Lee, 2004, Analyzing the analysts: When do recommendations add value? *Journal of Finance* 59, 1083–1124.
- Jegadeesh Narasimhan, Joonki Noh, Kuntara Pukthuanthong, Richard Roll, and Junbo Wang, 2019, Empirical tests of asset pricing models with individual assets: Resolving the errors-in-variables bias in risk premium estimation, *Journal of Financial Economics* 133, 273–298.

- Jegadeesh, Narasimhan, and Sheridan Titman, 1993, Returns to buying winners and selling losers: Implications for stock market efficiency, *Journal of Finance* 48, 65–91.
- Jansen, Mark, Hieu Nguyen, and Amin Sham, 2023, Rise of the Machines: The Impact of Automated Underwriting, Working paper.
- Jiang, Wei, Yuehua Tang, Rachael Jiqui Xiao, and Vincent Yao, 2022, Surviving the FinTech disruption, NBER Working paper 28668.
- Jones, Christopher S., and Selale Tuzel, 2013, Inventory investment and the cost of capital *Journal of Financial Economics* 107, 557–579.
- Katona, Zsolt, Marcus Painter, Panos N. Patatoukas, and Jean Zeng, 2022, On the capital market consequences of alternative data: Evidence from outer space, Working paper.
- Kogan, Leonid, Dimitris Papanikolaou, Amit Seru, and Noah Stoffman, 2017, Technological innovation, resource allocation, and growth, *Quarterly Journal of Economics* 132, 665–712.
- Lakonishok, Josef, Andrei Shleifer, and Robert W Vishny, 1994, Contrarian investment, extrapolation, and risk, *Journal of Finance* 49, 1541–1578.
- Lamont, Owen, Christopher Polk, and Jesús Saá-Requejo, 2001, Financial constraints and stock returns, *Review of Financial Studies* 14, 529–554.
- LeCun, Yann, Yoshua Bengio, and Geoffrey Hinton, 2015, Deep learning, *Nature* 521, 436–444.
- Li, Xi, 2005, The persistence of relative performance in stock recommendations of sell-side financial analysts, *Journal of Accounting and Economics* 40, 129–152.
- Li, Feng, Russell Lundholm, and Michael Minnis, 2013, A measure of competition based on 10-K filings, *Journal of Accounting Research* 51, 399–436.
- Lim, Terence, 2002, Rationality and analyst forecast bias, *Journal of Finance* 56, 369–385.
- Liu, Miao, 2022, Assessing human information processing in lending decisions: A machine learning approach, *Journal of Accounting Research* 60, 607–651.
- Loughran, Tim, and Bill McDonald, 2011, When is a liability not a liability? Textual analysis, dictionaries, and 10-Ks, *Journal of Finance* 66, 35–65.
- Loughran, Tim, and Ritter, Jay R., 1991, The new issues puzzle, *Journal of Finance* 50, 23–51.
- Loughran, Tim, and Jay W. Wellman, 2011, New evidence on the relation between the enterprise multiple and average stock returns, *Journal of Financial and Quantitative Analysis* 46, 1629–1650.
- Lyandres, Evgeny, Le Sun, and Lu Zhang, 2008, The new issues puzzle: Testing the investment-based explanation, *Review of Financial Studies* 21, 2825–2855.
- Martin, Ian W. R., and Stefan Nagel, 2022, Market efficiency in the age of big data, *Journal of Financial Economics* 145, 154–177.

- Merton, Robert C., 1974, On the pricing of corporate debt: The risk structure of interest rates, *Journal of finance* 29, 449–470.
- Michaely, Roni, and Kent L. Womack, 1999, Conflict of interest and the credibility of underwriter analyst recommendations, *The Review of Financial Studies*, 12, 653–686.
- Mikhail, Michael, Beverly Walther, and Richard Willis, 2007, When security analysts talk, who listens? *The Accounting Review* 82, 1227–1253.
- Neely, Christopher, David E. Rapach, Jun Tu and Guofu Zhou, 2014, Forecasting the Equity Risk Premium: The Role of Technical Indicators *Management Science* 60, 1772–1791.
- Novy-Marx, Robert, 2011, Operating leverage, *Review of Finance* 15, 103–134.
- Novy-Marx, Robert, 2013, The other side of value: The gross profitability premium, *Journal of Financial Economics* 108, 1–28.
- Muro, Mark, Robert Maxim, and Jacob Whiton, 2019, *Automation and Artificial Intelligence: How Machines are Affecting People and Places*, Brookings.
- Ohlson, James A., 1980, Financial ratios and the probabilistic prediction of bankruptcy, *Journal of Accounting Research* 18, 109–131.
- Ortiz-Molina, Hernan, and Gordon Phillips, 2014, Real asset illiquidity and the cost of capital, *Journal of Financial and Quantitative Analysis* 49, 1–32.
- Pagliaro, Cynthia, Tarun Ramadorai, Alberto G. Rossi, Stephen Utkus, and Ansgar Walther, 2023, Algorithm aversion: Theory and evidence from robo-advice, Working Paper.
- Peters, Ryan H, and Lucian A Taylor, 2017, Intangible capital and the investment-q relation, *Journal of Financial Economics* 123, 251–272.
- Pollet, Joshua M., and Mungo Wilson, 2010, Average correlation and stock market returns, *Journal of Financial Economics* 96, 364–380.
- Prahl, Andrew, and Lyn Van Swol, 2017, Understanding algorithm aversion: when is advice from automation discounted? *Journal of Forecasting* 36, 691–702.
- Ray, Debraj, and Dilip Mookherjee, 2022, Growth, automation and the long run share of labor, *Review of Economic Dynamics* 46, 1–26.
- Richardson, Scott A., Richard G. Sloan, Mark T. Soliman, and Irem Tuna, 2005, Accrual reliability, earnings persistence and stock prices, *Journal of Accounting and Economics* 39, 437–485.
- Ritter, Jay R., 1991, The Long-run performance of initial public offerings, *Journal of Finance* 46, 3–27.
- Rosenberg, Barr, Kenneth Reid, and Ronald Lanstein, 1985, Persuasive evidence of market inefficiency, *Journal of Portfolio Management* 11, 9–16.
- Rossi, Alberto G., and Stephen P. Utkus, 2021, Who benefits from robo-advising? Evidence from machine learning, Working paper.

- Sloan, Richard G., 1996, Do stock prices fully reflect information in accruals and cash flows about future earnings? *The Accounting Review* 71, 289–315.
- de Silva, Tim, and David Thesmar, 2023, Noise in expectations: Evidence from analyst forecasts, NBER Working paper 28963.
- So, Eric C., 2013, A new approach to predicting analyst forecast errors: Do investors overweight analyst forecasts, *Journal of Financial Economics* 108, 615–640.
- Soliman, Mark T., 2008, The use of DuPont analysis by market participants, *The Accounting Review* 83, 823–853.
- Stickel, Scott, Predicting individual analyst earnings forecasts, *Journal of Accounting Research*, 28, 409–417.
- Stickel, Scott, 1991, Common stock returns surrounding earnings forecast revisions: More puzzling evidence, *The Accounting Review* 66, 402–416.
- Stickel, Scott, 1992, Reputation and Performance Among Security Analysts, *Journal of Finance* 47, 1811–1836.
- Thomas, Jacob K., and Huai Zhang, 2002, Inventory changes and future returns, *Review of Accounting Studies* 7, 163–187.
- Titman, Sheridan, K. C. John Wei, and Feixue Xie, 2004, Capital investments and stock returns, *The Journal of Financial and Quantitative Analysis* 39, 677–700.
- Webb, Michael, 2020, The impact of artificial intelligence on the labor market, Working paper.
- Xing, Yuhang, 2008, Interpreting the value effect through the Q-theory: An empirical investigation, *Review of Financial Studies* 21, 1767–1795.
- Zheng, Xiang, 2022, How can innovation screening be improved? A machine learning analysis with economic consequences for firm performance, Working paper.
- Zhu, Christina, 2019, Big data as a governance mechanism, *The Review of Financial Studies* 32, 2021–2061.
- Zou, Hui, and Trevor Hastie, 2005, Regularization and variable selection via the elastic net, *Journal of the Royal Statistical Society Series B*. 67, 301–320.

Figure 1: Man vs. Machine: The Performance of Analysts vs. AI

This figure plots the beat ratio, or the proportion of analysts' price forecasts that are more accurate than the corresponding AI price forecasts in each year. The blue line in the middle plots the annual beat ratios, and the surrounding blue-dotted lines indicate the 95% confidence interval of the beat ratio. The red line gives the best linear approximation of the time-series trend in beat ratios. The shaded grey bars represent the NBER recessions.

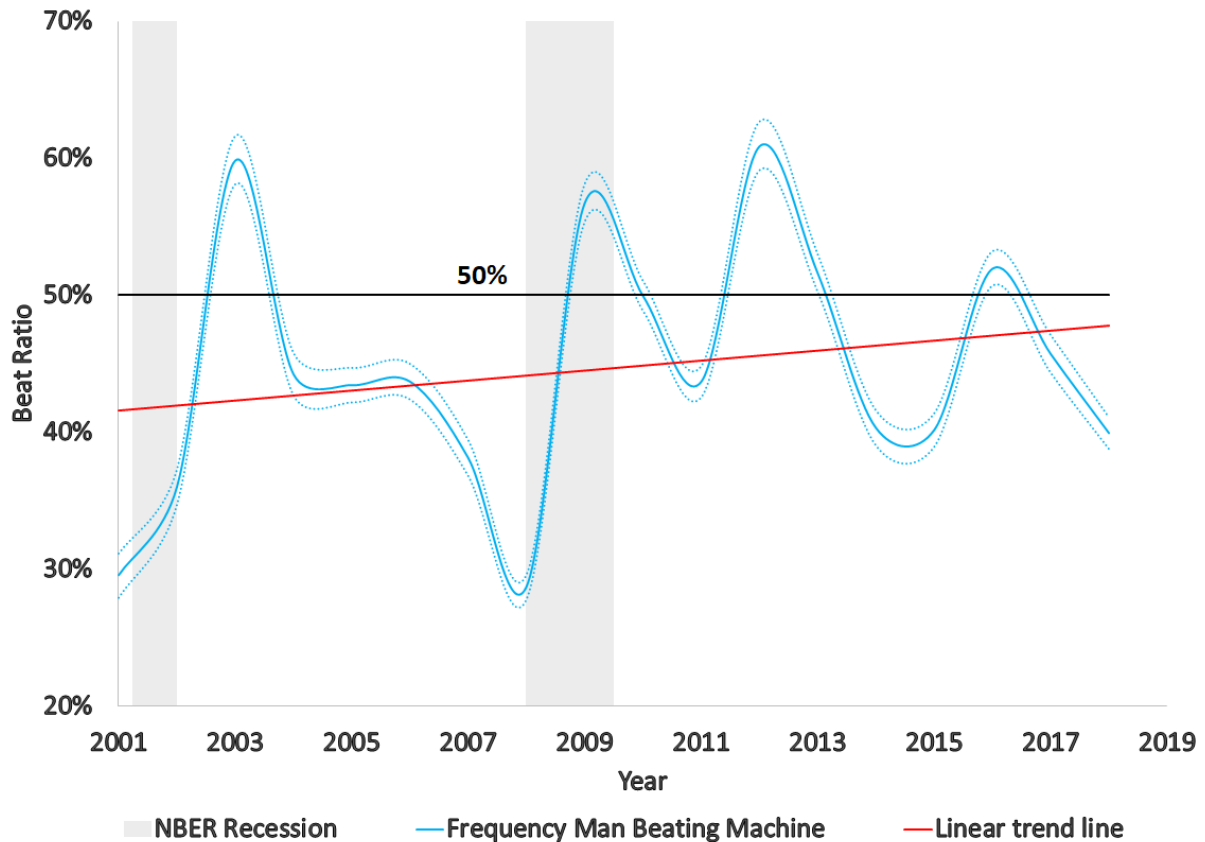


Figure 2: Contribution of Groups of Variables to the AI Prediction: Take-One-Out Approach

This figure plots the contribution of each group of features to the AI model's price prediction. The features are divided into six groups: Firm Returns and Prices (past returns and prices of stocks), Firm Characteristics, Earnings (past firm and industry earnings), Industry Variables, Macro Variables, and Textual Variables. We employ all variables to train the model but adjust the predictors for the exclusion group to the past average value over the entire time in our sample. Afterward, we calculate the squared errors for the predicted values. We then compute the average squared errors for each year and aggregate them across all years. The contribution of each variable group is expressed by the increase in the average squared errors of each group relative to the sum of increments across all groups.

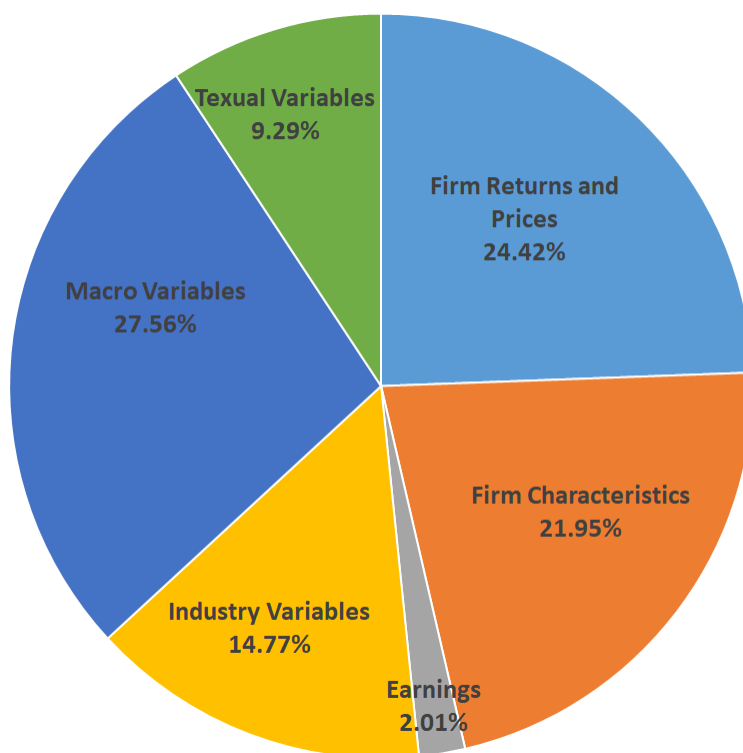


Figure 3: Man + Machine: The Performance of Machine-Debiased Analyst vs. AI

This figure plots the proportion of machine-debiased analyst (MDM) price forecasts that are more accurate than the machine recommendations alone on an annual basis. The blue line in the middle gives the annual machine-debiased analyst beat ratios, the blue-dotted lines above and below are the 95% confidence interval of the beat ratio, the green line represents the analyst beat ratios, and the red line gives the best linear approximation of the trend in beat ratios. The shaded grey bars represent the NBER recessions.

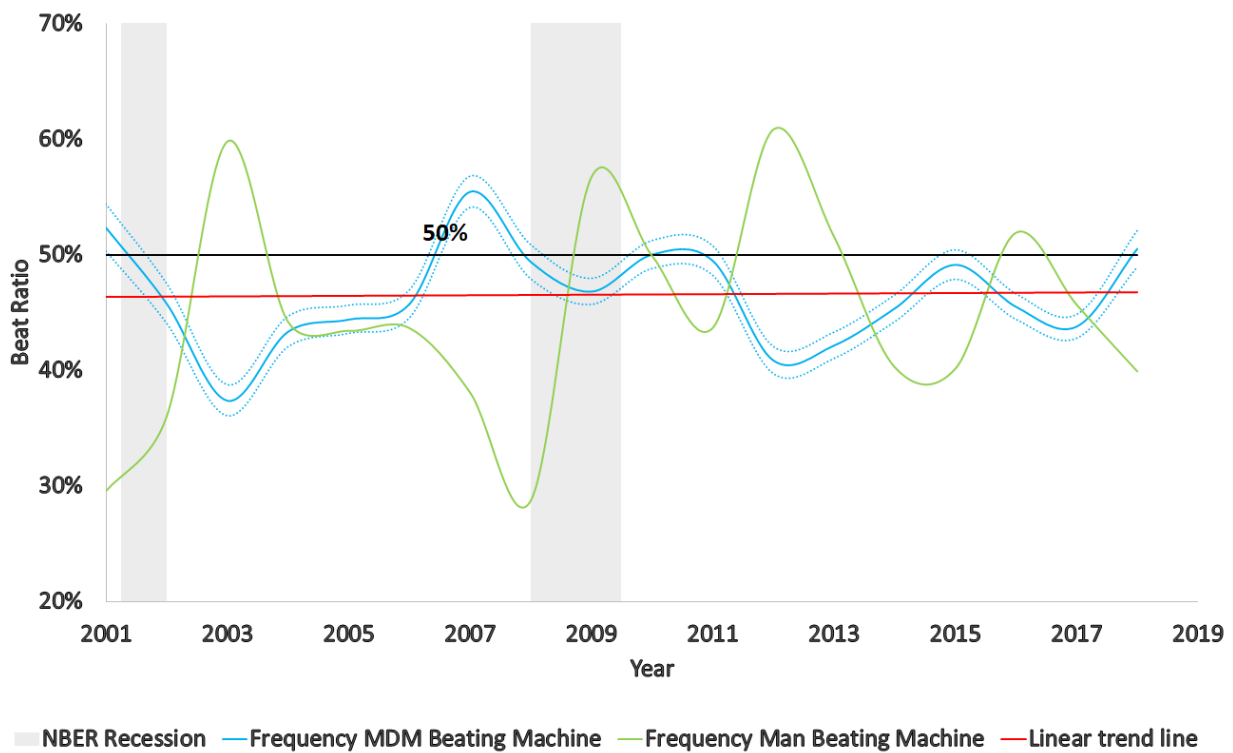




Figure 4: Man + Machine: The Performance of AI-assisted Analysts vs. AI

This figure plots the proportion of AI-assisted analyst price forecasts that are more accurate than the AI recommendations alone on an annual basis, or the “beat ratio.” The blue line in the middle gives the annual AI-assisted analyst beat ratios, the blue-dotted lines above and below are the 95% confidence interval of the beat ratio, and the red line gives the best linear approximation of the trend in beat ratios. The shaded grey bars represent the NBER recessions.

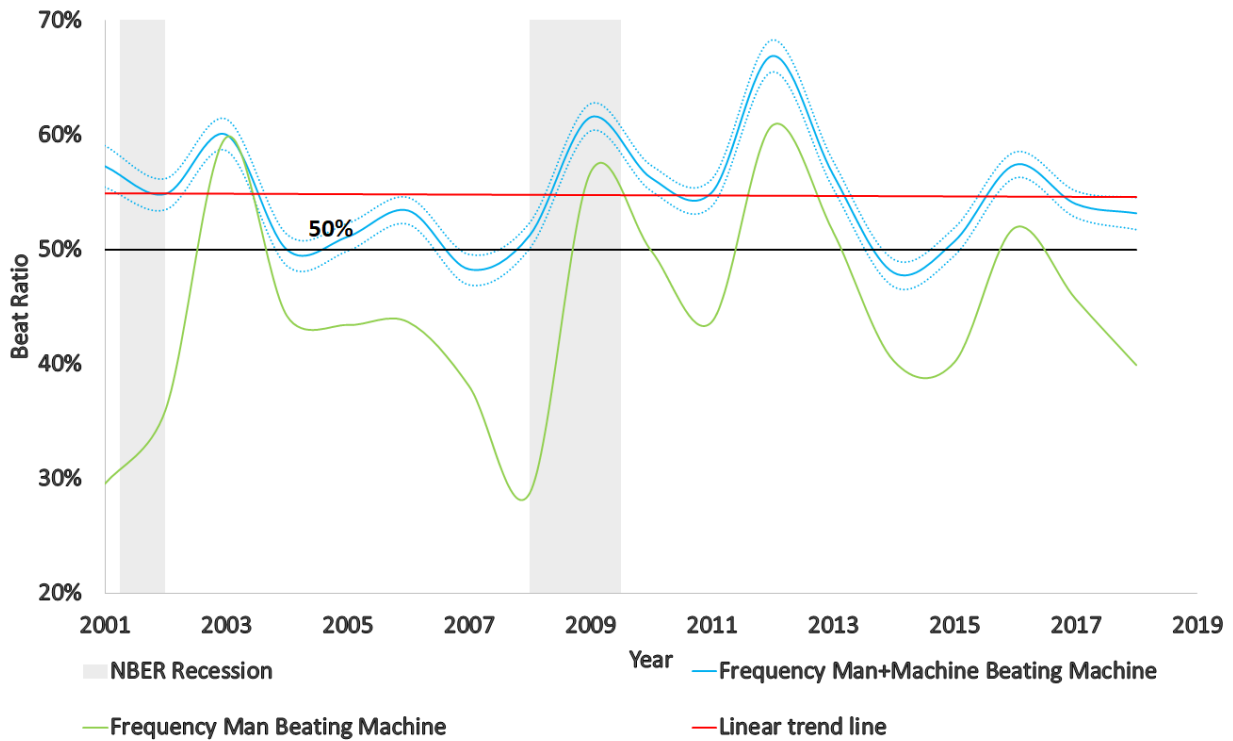


Figure 5: Man vs. Machine: Disagreement

This figure plots the disagreement between man and machine. The disagreement is defined as the squared difference between the returns predicted by the analysts and the AI. Each year, the average value of the disagreement is calculated. The blue line in the middle gives this average disagreement, the blue-dotted lines above and below are the 95% confidence interval of the disagreement, and the red line gives the best linear approximation of the trend. The shaded grey bars represent the NBER recessions.

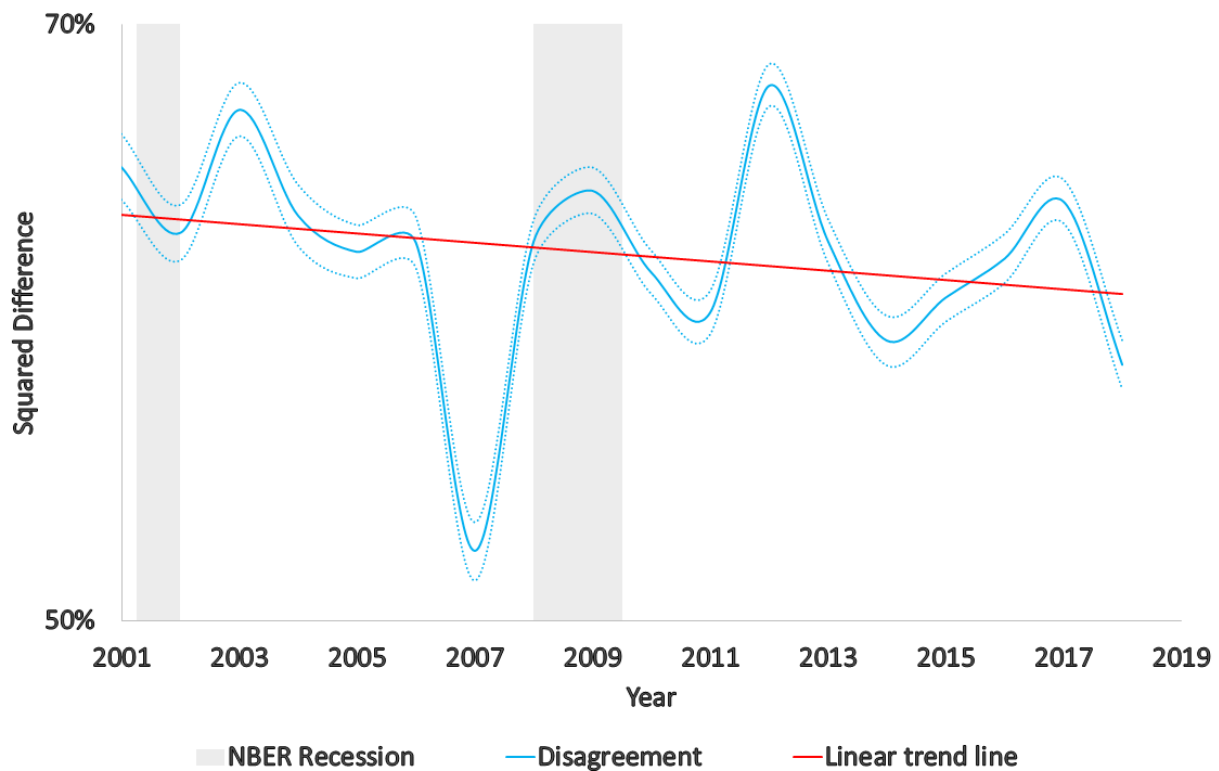


Table 1: Summary Statistics

This table reports the summary statistics of key variables. The firm-level, industry-level, and macroeconomic variables are defined in Section 2.5. The AI and alternative data variables *AI Hiring*, *Alt Data Covered*, and *Post* are defined as follows. *AI Hiring* is the ratio of the number of AI jobs to the total number of job postings. *Alt Data Covered* is an indicator variable equal to one if alternative data are available for the firm by the end of the sample. *Post* in year  $t$  is an indicator variable equal to one if a “treated” firm has been covered by alternative data at any time during  $[t - 5, t]$ . For “untreated” firms, *Post* is coded one if the year is after 2014. The mean, median, standard deviation, 25 percentile, 75 percentile, and number of observations are reported in the table.

Variables	Mean	Median	Std	P25	P75	N
Panel A. Firm-level, industry-level, and macroeconomic variables						
<i>Amihud Illiquidity</i>	0.40	0.00	56.39	0.00	0.02	348788
<i>Intangible Assets</i>	0.02	-0.13	1.13	-0.34	-0.03	348788
<i># Analysts in Brokerage Firm</i>	0.03	0.04	0.01	0.03	0.04	348788
<i>Star Analysts</i>	0.99	1.00	0.08	1.00	1.00	348788
<i>Number of Information Events</i>	2.64	2.64	0.69	2.30	3.00	348788
<i>Distance to Default</i>	5.44	5.20	2.63	3.52	6.80	348788
<i>Market Cap</i>	8.08	7.98	1.68	6.87	9.22	348788
<i>% Institutional Holdings</i>	0.66	0.77	1.86	0.53	0.90	348788
<i>Fluidity</i>	7.16	6.46	3.63	4.49	9.10	348788
<i>Industry Recession</i>	0.11	0.00	0.31	0.00	0.00	348788
Panel B. AI and alternative data variables						
<i>AI job</i>	0.01	0.00	0.07	0.00	0.00	55037
<i>Alt data cover</i>	0.03	0.00	0.18	0.00	0.00	55037
<i>Post</i>	0.66	1.00	0.47	0.00	1.00	55037

Table 2: Persistence of Performance of AI Analyst

Each year, analysts are sorted by mean squared prediction errors of log prices based on the past one, past two, and up to five years. If the mean squared error over the last year is below (above) the median during the specified past period, the analyst is in the top (bottom) in the current year. In Panel A, the sorting is based on the full period of the past one, two, ..., five years. In Panel B, the sorting requires that an analyst be in the top half in each of the past one, two, ..., five years to be placed in the “top” group. Both panels report the analyst beat ratio, i.e., the number of times analysts beat AI, as a proportion of total number of predictions.

Panel A: Analyst beat ratio sorted by analysts who are above/below median

	1 year	2 years	3 years	4 years	5 years
Analyst top	49.25%	49.26%	49.11%	49.10%	49.08%
Analyst bottom	43.01%	42.95%	43.04%	43.04%	43.05%

Panel B: Analyst beat ratio sorted by analysts who are above median each of the past years

	1 years	2 years	3 years	4 years	5 years
Analyst Persistent top	49.25%	50.33%	49.87%	49.63%	49.40%
Analyst Persistent bottom	43.01%	42.34%	41.39%	40.95%	40.79%

Table 3: Portfolio Performance following Machine vs. Man Recommendations

In each month, we gather all predictions made by all analysts and the corresponding AI forecasts in the past 30, 60, 90, 180, and 360 days. For each pair of predictions, if the Machine's prediction is greater than the median of Machine predictions in the prior month and the human's prediction is less than the median Machine prediction in the prior month, we define it as a buy signal. When both conditions are negated, we define it as a sell signal. During the given time horizon, the portfolio will long the stock if there are more buy than sell signals and short the stock otherwise. The portfolios are value-weighted and rebalanced every six months, i.e., a position is held for six months or till the signals reverse. The monthly percentage returns of the long-short, long-leg (stocks only with a buy sign) and short-leg portfolios (stocks only with a short sign), as well as the alphas generated from the FF3, FFC4, FF5, and FF6 models, are presented. The OLS standard error is used to construct  $t$ -stats. The  $t$ -stats are reported in parentheses. \*\*\*, \*\*, \* denote statistical significance at the 0.01, 0.05, and 0.10 levels (two-tailed), respectively.

Portfolio returns – AI vs. Analyst

Machine vs Human						
Long-Short		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	0.64*** (3.06)	0.65*** (3.67)	0.58*** (3.33)	0.60*** (3.79)	0.53*** (3.66)
	FF3	0.69*** (3.40)	0.72*** (4.19)	0.64*** (3.80)	0.65*** (4.24)	0.61*** (4.45)
	FFC4	0.62*** (3.16)	0.65*** (3.97)	0.58*** (3.57)	0.58*** (4.03)	0.52*** (4.21)
	FF5	0.51** (2.54)	0.62*** (3.73)	0.55*** (3.37)	0.55*** (3.72)	0.51*** (3.74)
	FF6	0.51*** (2.62)	0.63*** (3.92)	0.56*** (3.54)	0.56*** (4.02)	0.50*** (4.09)
Long-Leg		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	0.92*** (2.69)	0.97*** (2.96)	0.93*** (2.83)	0.97*** (3.07)	0.98*** (3.32)
	FF3	0.42*** (3.12)	0.48*** (4.12)	0.44*** (3.99)	0.44*** (4.53)	0.42*** (5.09)
	FFC4	0.39*** (2.93)	0.47*** (3.98)	0.42*** (3.84)	0.41*** (4.34)	0.38*** (4.84)
	FF5	0.37*** (2.76)	0.46*** (3.90)	0.42*** (3.91)	0.40*** (4.28)	0.37*** (4.43)
	FF6	0.37*** (2.81)	0.46*** (3.92)	0.42*** (3.94)	0.40*** (4.40)	0.36*** (4.59)
Short-Leg		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	-0.28 (-0.78)	-0.32 (-0.89)	-0.35 (-0.99)	-0.37 (-1.09)	-0.44 (-1.33)
	FF3	0.27** (2.49)	0.23*** (2.82)	0.20 (2.44)	0.21*** (2.83)	0.19*** (2.63)
	FFC4	0.23** (2.22)	0.18** (2.51)	0.16** (2.10)	0.17** (2.52)	0.13** (2.18)
	FF5	0.14 (1.27)	0.16** (2.02)	0.13 (1.58)	0.15** (2.01)	0.14** (1.98)
	FF6	0.14 (1.30)	0.16** (2.29)	0.13* (1.74)	0.15** (2.27)	0.14** (2.17)

Table 4: Man vs. Machine: The Relative Advantage of Analyst vs AI

This table presents the coefficients and  $t$ -stats of regressing the *Analyst Beats AI* indicator (Panel A) and the *Forecast Error Difference: Analyst vs. AI* (Panel B) on the firm-level, industry-level, and macroeconomic variables presented in Table 1. *Analyst Beats AI* is an indicator variable equal to one if the analyst beats the AI. *Forecast Error Difference: Analyst vs. AI* is defined as the difference between absolute prediction errors between the AI and the analysts, divided by the maximum value of these two prediction errors. The number is positive if the analyst has a smaller absolute forecast error, i.e., the analyst beats AI. The  $t$ -statistics are based on standard errors clustered at the firm level. The  $t$ -statistics are based on standard errors clustered at the firm level. \*\*\*, \*\*, \* denote statistical significance at the 0.01, 0.05, and 0.10 levels (two-tailed), respectively.

Panel A: Analyst Beats AI				
Variables				
<i>Amihud Illiquidity</i>	0.251*** (11.45)	0.216*** (5.89)	0.199*** (6.28)	0.118** (2.18)
<i>Intangible Assets</i>	0.028*** (4.00)	0.025*** (4.08)	0.026*** (2.70)	0.022** (2.45)
<i># Analysts in Brokerage Firm</i>	0.686*** (5.15)	0.914*** (6.96)	0.110 (0.29)	0.493 (1.31)
<i>Star Analysts</i>	0.566 (0.50)	1.594 (1.42)	0.835 (0.57)	1.556 (1.07)
<i># Information Events</i>	-0.025*** (-5.75)	-0.012*** (-2.60)	-0.025*** (-5.42)	-0.010** (-2.08)
<i>Distance to Default</i>	-0.009*** (-8.16)	-0.005*** (-3.76)	-0.014*** (-12.54)	-0.011*** (-8.38)
<i>Market Cap</i>	-0.071*** (-15.11)	-0.049*** (-10.71)	-0.085*** (-16.72)	-0.054*** (-10.64)
<i>% Institutional Holdings</i>	-0.033** (-1.99)	-0.011 (-0.57)	-0.012 (-0.71)	-0.003 (-0.35)
<i>Fluidity</i>	0.245* (1.89)	-0.277** (-2.03)	0.535*** (4.13)	0.028 (0.20)
<i>Industry Recession</i>	0.012** (1.99)	0.029*** (4.94)	0.027*** (4.19)	0.043*** (6.74)
<i>Time Trend</i>	0.010*** (11.87)		0.009*** (8.37)	
Year Fixed Effect	No	Yes	No	Yes
Firm Fixed Effect	Yes	Yes	Yes	Yes
Analyst Fixed Effect	No	No	Yes	Yes
Observations	348,788	348,788	348,788	348,788
Adjusted R-squared	0.07	0.09	0.129	0.150

Panel B: Forecast Error Difference: Analyst vs. AI

Variables				
<i>Amihud Illiquidity</i>	0.290*** (8.85)	0.260*** (10.92)	0.203*** (5.62)	0.127*** (3.60)
<i>Intangible Assets</i>	0.028*** (3.87)	0.025*** (3.66)	0.027*** (2.99)	0.024*** (2.63)
<i># Analysts in Brokerage Firm</i>	0.744*** (5.32)	0.970*** (6.97)	0.421 (1.03)	0.764* (1.89)
<i>Star Analysts</i>	0.887 (0.72)	1.742 (1.44)	0.653 (0.40)	1.256 (0.78)
<i># Information Events</i>	-0.021*** (-4.25)	-0.012** (-2.30)	-0.023*** (-4.35)	-0.011** (-2.01)
<i>Distance to Default</i>	-0.008*** (-6.45)	-0.004*** (-2.86)	-0.013*** (-10.11)	-0.010*** (-6.93)
<i>Market Cap</i>	-0.068*** (-13.65)	-0.047*** (-9.09)	-0.077*** (-14.48)	-0.048*** (-8.55)
<i>% Institutional Holdings</i>	0.030*** (2.75)	0.050* (1.84)	0.056*** (5.80)	0.062*** (3.76)
<i>Fluidity</i>	0.124 (0.80)	-0.383** (-2.29)	0.428*** (2.85)	-0.081 (-0.50)
<i>Industry Recession</i>	0.014* (1.90)	0.030*** (4.22)	0.026*** (3.42)	0.041*** (5.46)
<i>Time Trend</i>	0.009*** (9.37)		0.008*** (6.86)	
Year Fixed Effect	No	Yes	No	Yes
Firm Fixed Effect	Yes	Yes	Yes	Yes
Analyst Fixed Effect	No	No	Yes	Yes
Observations	348,788	348,788	348,788	348,788
Adjusted R-squared	0.10	0.12	0.156	0.172

Table 5: Disagreement Between Man and Machine

This table presents the coefficients and  $t$ -stats of regressing the *Disagreement* indicator on the firm-level, industry-level, and macroeconomic variables presented in Table 1. For each pair of forecasts, we define the indicator variable *Disagreement* to be one if the magnitude of the difference between the absolute prediction errors of the analyst and our AI model, normalized by the maximum value of these two prediction errors, is above the 90th percentile among all forecasts on the same firm over the past three years. Conditional on *Disagreement* being positive, we further a sub-indicator, *Human wins*, which equals 1 if human analyst has a lower absolute prediction error. We report regression results with *Human wins* in the subsample where *Disagreement* being positive. To calculate  $t$ -statistics, standard errors are clustered at the firm level. \*\*\*, \*\*, \* denote statistical significance at the 0.01, 0.05, and 0.10 levels (two-tailed), respectively.

Dependent Variable	Full Sample <i>Disagreement</i>		Disagreement Sample <i>Human Wins</i>	
	(1)	(2)	(3)	(4)
<i>Amihud Illiquidity</i>	0.033*** (2.65)	0.032*** (2.61)	0.446*** (12.08)	0.383*** (7.97)
<i>Intangible Assets</i>	0.006*** (3.57)	0.006*** (3.34)	0.030** (2.14)	0.028** (2.13)
<i># Analysts in Brokerage Firm</i>	-0.605*** (-9.10)	-0.628*** (-9.36)	1.074*** (3.36)	1.227*** (3.90)
<i>Star Analysts</i>	0.527 (0.74)	0.586 (0.82)	2.396 (0.76)	4.101 (1.33)
<i># Information Events</i>	-0.007*** (-3.86)	-0.003 (-1.36)	-0.021** (-2.14)	-0.012 (-1.16)
<i>Distance to Default</i>	-0.005*** (-12.87)	-0.004*** (-8.49)	-0.002 (-1.06)	-0.002 (-0.99)
<i>Market Cap</i>	-0.003** (-2.05)	-0.005*** (-3.77)	-0.062*** (-8.22)	-0.041*** (-5.13)
<i>% Institutional Holdings</i>	-0.083*** (-5.64)	-0.079*** (-5.65)	-0.389 (-0.19)	2.643 (0.87)
<i>Fluidity</i>	0.143*** (3.64)	0.067* (1.70)	0.242 (1.05)	-0.236 (-1.00)
<i>Industry Recession</i>	0.019*** (7.23)	0.018*** (6.93)	-0.008 (-0.65)	0.012 (0.94)
<i>Time Trend</i>	-0.000 (-0.23)		0.007*** (5.26)	
Year Fixed Effect	No	Yes	No	Yes
Firm Fixed Effect	Yes	Yes	Yes	Yes
Observations	348,788	348,788	41,554	41,554
Adjusted R-squared	0.01	0.01	0.10	0.13



Table 6: Man + Machine: The Incremental Value of Analyst

This table presents the coefficients and  $t$ -stats of regressing the *Analyst + AI Beats AI* indicator (Panel A) and *Forecast Error Difference: Analyst + AI vs. AI* (Panel B) on the firm-level, industry-level, and macroeconomic variables presented in Table 1. *Analyst + AI Beats AI* is an indicator variable equal to one if Analyst + AI beats AI. *Forecast Error Difference: Analyst + AI vs. AI* is defined as the difference between absolute prediction errors between AI and Analyst + AI, divided by the maximum value of these two prediction errors. The number is positive if the analyst has smaller absolute forecast error, i.e., Analyst + AI beats AI.

Panel A. Analyst + AI Beats AI				
Variables				
<i>Amihud Illiquidity</i>	0.273*** (6.22)	0.255*** (4.24)	0.180*** (4.35)	0.142** (2.50)
<i>Intangible Assets</i>	0.023*** (3.65)	0.019*** (3.18)	0.023*** (2.87)	0.019** (2.38)
<i># Analysts in Brokerage Firm</i>	0.233* (1.82)	0.309** (2.42)	0.476 (1.33)	0.414 (1.16)
<i>Star Analysts</i>	1.212 (1.06)	1.750 (1.54)	2.181 (1.49)	2.831* (1.95)
<i># Information Events</i>	-0.011*** (-2.71)	-0.004 (-0.97)	-0.013*** (-2.86)	-0.003 (-0.61)
<i>Distance to Default</i>	-0.010*** (-10.55)	-0.003** (-2.38)	-0.013*** (-11.75)	-0.006*** (-4.34)
<i>Market Cap</i>	-0.025*** (-6.23)	-0.016*** (-4.14)	-0.035*** (-7.58)	-0.022*** (-4.62)
<i>% Institutional Holdings</i>	0.041 (1.25)	0.061*** (3.79)	0.076*** (3.26)	0.090*** (8.43)
<i>Fluidity</i>	0.349*** (3.18)	-0.079 (-0.68)	0.629*** (5.30)	0.165 (1.28)
<i>Industry Recession</i>	0.024*** (4.27)	0.029*** (5.11)	0.031*** (4.98)	0.036*** (5.63)
<i>Time Trend</i>	0.004*** (6.62)		0.004*** (3.87)	
Year Fixed Effect	No	Yes	No	Yes
Firm Fixed Effect	Yes	Yes	Yes	Yes
Analyst Fixed Effect	No	No	Yes	Yes
Observations	348,788	348,788	348,788	348,788
Adjusted R-squared	0.04	0.05	0.091	0.099

Panel B: Forecast Error Difference: Analyst + AI vs. AI

Variables				
<i>Amihud Illiquidity</i>	0.231*** (14.80)	0.223*** (14.44)	0.222*** (9.79)	0.206*** (9.23)
<i>Intangible Assets</i>	0.013*** (3.39)	0.011*** (2.99)	0.013*** (2.83)	0.011** (2.50)
<i># Analysts in Brokerage Firm</i>	0.163* (1.85)	0.225** (2.56)	0.441* (1.72)	0.549** (2.13)
<i>Star Analysts</i>	1.460* (1.73)	1.572* (1.87)	2.099* (1.88)	2.253** (2.02)
<i># Information Events</i>	-0.001 (-0.37)	-0.002 (-0.61)	-0.003 (-0.93)	-0.001 (-0.41)
<i>Distance to Default</i>	-0.005*** (-7.20)	-0.002*** (-2.77)	-0.007*** (-7.73)	-0.004*** (-4.09)
<i>Market Cap</i>	-0.012*** (-4.41)	-0.007** (-2.37)	-0.015*** (-4.91)	-0.007** (-2.19)
<i>% Institutional Holdings</i>	-0.006 (-0.42)	-0.001 (-0.09)	0.002 (0.29)	0.006 (0.98)
<i>Fluidity</i>	0.042 (0.51)	-0.094 (-1.07)	0.148* (1.82)	0.018 (0.19)
<i>Industry Recession</i>	0.010** (2.43)	0.012*** (2.91)	0.014*** (2.95)	0.016*** (3.31)
<i>Time Trend</i>	0.002*** (3.94)		0.002*** (2.67)	
Year Fixed Effect	No	Yes	No	Yes
Firm Fixed Effect	Yes	Yes	Yes	Yes
Analyst Fixed Effect	No	No	Yes	Yes
Observations	348,788	348,788	348,788	348,788
Adjusted R-squared	0.07	0.07	0.103	0.105

Table 7: Incremental Effect of M+M over Both Man and Machine

This table reports the synergy of Man + Machine over both Man and Machine. The M+M Square Error Residual is defined as follows: We regress the squared forecast error of M+M on 2 variables: the machine-alone squared forecast error and man-alone squared forecast error. By flipping the sign of residual of the regression, we obtain M+M Square Error Residual. The M+M Forecast Error Residual is similarly defined using absolute forecast errors instead of squared forecast errors. To calculate  $t$ -statistics, standard errors are clustered at the firm level. \*\*\*, \*\*, \* denote statistical significance at the 0.01, 0.05, and 0.10 levels (two-tailed), respectively.

	M+M Squared Error Residual				M+M Forecast Error Residual			
<i>Amihud Illiquidity</i>	0.186*** (4.94)	0.184*** (4.88)	0.237*** (5.24)	0.233*** (5.38)	0.195*** (7.39)	0.186*** (8.11)	0.246*** (7.73)	0.238*** (8.79)
<i>Intangible Assets</i>	0.003 (0.77)	0.004 (0.94)	0.001 (0.22)	0.002 (0.39)	0.005* (1.75)	0.004 (1.38)	0.005 (1.23)	0.004 (0.99)
<i># Analysts in Brokerage Firm</i>	-0.622*** (-8.78)	-0.474*** (-6.62)	-0.279 (-1.27)	0.198 (0.90)	-0.522*** (-9.16)	-0.427*** (-7.40)	-0.099 (-0.58)	0.214 (1.24)
<i>Star Analysts</i>	1.844*** (2.97)	1.554** (2.53)	2.320*** (2.83)	2.048** (2.56)	1.360*** (2.74)	1.268** (2.56)	1.826*** (2.82)	1.738*** (2.71)
<i># Information Events</i>	0.016*** (6.14)	0.003 (0.99)	0.014*** (5.07)	0.002 (0.82)	0.007*** (3.34)	0.002 (0.79)	0.004* (1.94)	0.000 (0.18)
<i>Distance to Default</i>	-0.002*** (-3.68)	-0.004*** (-5.55)	-0.002** (-2.38)	-0.004*** (-4.43)	-0.006*** (-12.71)	-0.004*** (-7.60)	-0.006*** (-11.21)	-0.004*** (-6.62)
<i>Market Cap</i>	0.011*** (4.79)	0.019*** (7.84)	0.010*** (3.52)	0.019*** (6.48)	0.005*** (3.02)	0.010*** (5.40)	0.004** (2.05)	0.010*** (4.75)
<i>% Institutional Holdings</i>	-0.066*** (-2.79)	-0.063*** (-2.62)	-0.056*** (-4.32)	-0.052*** (-3.83)	-0.045** (-2.35)	-0.042** (-2.28)	-0.042*** (-4.03)	-0.038*** (-3.74)
<i>Fluidity</i>	0.009 (0.14)	0.056 (0.79)	-0.088 (-1.10)	-0.005 (-0.06)	0.093* (1.91)	0.105** (2.01)	0.038 (0.67)	0.055 (0.88)
<i>Industry Recession</i>	0.005 (1.55)	0.007** (2.06)	0.005 (1.54)	0.006* (1.77)	0.013*** (5.20)	0.015*** (5.82)	0.013*** (4.80)	0.014*** (5.12)
<i>Time Trend</i>	-0.001** (-2.56)		-0.000 (-0.71)		-0.001*** (-3.40)		-0.001 (-1.41)	
Year Fixed Effect	No	Yes	No	Yes	No	Yes	No	Yes
Firm Fixed Effect	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Analyst Fixed Effect	No	No	Yes	Yes	No	No	Yes	Yes
Observations	348,788	348,788	348,788	348,788	347,799	347,799	347,799	347,799
Adjusted R-squared	0.05	0.06	0.101	0.111	0.05	0.06	0.101	0.104

Table 8: Probabilities of Extreme Errors: Man vs. Machine and Man + Machine

This table presents the probabilities of extreme errors by analysts and the AI and how the Man + Machine model helps to correct such errors. We benchmark the forecast error of each forecast to the 90th (or 75th, as a sensitivity check) percentile of squared prediction errors from all analysts on the same firm over past three years. Such a setup leads to four outcomes with regard to who commit(s) an extreme error: (1) both the analyst and the AI model (“Both”); (2) Analyst; (3) AI; and (4) neither commits an extreme error (“Neither”). We examine these four scenarios and compute their empirical frequencies. We then compute the unconditional and conditional probabilities that the Man + Machine model can avoid the extreme error committed in the first three scenarios, and equally importantly, the probability that Man + Machine creates an extreme error in the fourth scenario. Panel A and B show results for extreme errors defined by the 90th percentile and 75th percentile of forecast errors, respectively.

Panel A: Probabilities of Extreme Errors (90th percentile)

	Both	Analyst	AI	Neither
<b>Uncond. Prob.</b>	3.46%	9.34%	7.84%	79.36%
	M+M Avoids Both	M+M Avoids Analyst	M+M Avoids AI	M+M Creates EE
<b>Uncond. Prob.</b>	0.16%	8.47%	3.41%	0.11%
	M+M Avoids Both/ Both EE	M+M Avoids Analyst/ Analyst EE	M+M Avoids AI/ AI Only	M+M Creates EE/ Neither EE
<b>Conditional Prob.</b>	4.57%	90.72%	43.56%	0.13%

Panel B: Probabilities of Extreme Errors (75th percentile)

	Both	Analyst	AI	Neither
<b>Uncond. Prob.</b>	10.60%	24.82%	12.27%	60.32%
	M+M Avoids Both	M+M Avoids Analyst	M+M Avoids AI	M+M Creates EE
<b>Uncond. Prob.</b>	0.47%	21.35%	5.01%	0.16%
	M+M Avoids Both/ Both EE	M+M Avoids Analyst/ Analyst EE	M+M Avoids AI/ AI Only	M+M Creates EE/ Neither EE
<b>Conditional Prob.</b>	4.39%	86.01%	40.86%	0.26%

Table 9: Man + Machine Event Study: Alternative Data Coverage

This table presents the coefficients and  $t$ -stats of regressing the *Analyst Beats AI* indicator on brokerage *AI Hiring*, *Alt Data Covered*, *Post*, and the interactions among these variables. *Analyst Beats AI* is an indicator variable equal to one if the analyst beats the AI. The AI and alternative data variables *AI Hiring*, *Alt Data Covered*, and *Post* are defined as follows. *AI Hiring* is the ratio of the number of AI jobs to the total number of job postings. *Alt Data Covered* is an indicator variable equal to one if alternative data are available for the firm by the end of the sample. *Post* in year  $t$  is an indicator variable equal to one if a “treated” firm has been covered by alternative data at any time during  $[t - 5, t]$ . For “untreated” firms, *Post* is coded one if the year is after 2014. The control variables are the firm-level, industry-level, and macroeconomic variables presented in Table 1. Standard errors are clustered at the firm level. \*\*\*, \*\*, \* denote statistical significance at the 0.01, 0.05, and 0.10 levels (two-tailed), respectively.

Variables	Analyst Beats AI		
$Treat \times AI\ Hiring$	0.530** (2.13)	0.511** (2.04)	0.625*** (2.68)
$Treat: Alt\ Data\ Cover \times Post$	0.008 (0.19)	0.033 (0.74)	0.033 (0.72)
<i>AI Hiring</i>	0.033 (0.88)	0.098 (1.63)	0.024 (0.69)
<i>Alt Data Cover</i>	0.020 (0.51)	-0.015 (-0.38)	
Year Fixed Effect	Yes	Yes	Yes
Firm Fixed Effect	No	Yes	No
Analyst Fixed Effect	No	No	Yes
Observations	55,037	55,037	55,037
Adjusted R-squared	0.03	0.070	0.133

## Appendix A. List of Variables

Table A1: List of All Variables Used in AI Algorithms

All Variables (and the definition/source) used in the machine learning algorithms are provided.

Firm Characteristics	Definition and/or Source
<i>Momentum</i>	Past 12-month return, <a href="#">Jegadeesh and Titman (1993)</a>
<i>Composite Equity Issuance</i>	<a href="#">Daniel and Titman (2006)</a>
<i>Gross Profits-to-Assets</i>	<a href="#">Novy-Marx (2013)</a>
<i>Asset Growth</i>	<a href="#">Cooper, Gulen, and Schill (2008)</a>
<i>Investment-to-Assets</i>	<a href="#">Titman, Wei, and Xie (2004)</a> and <a href="#">Xing (2008)</a>
<i>Net Operating Assets</i>	<a href="#">Hirshleifer, Hou, Teoh, and Zhang (2004)</a>
<i>Accruals</i>	<a href="#">Sloan (1996)</a>
<i>Net Stock Issues</i>	<a href="#">Ritter (1991)</a> and <a href="#">Loughran and Ritter (1995)</a>
<i>Failure Probability</i>	<a href="#">Campbell, Hilscher, and Szilagyi (2008)</a>
<i>O-Score</i>	<a href="#">Ohlson (1980)</a>
<i>Return on Assets</i>	<a href="#">Fama and French (2006)</a> and <a href="#">Chen, Novy-Marx, and Zhang (2014)</a>
<i>Book-to-Market Equity</i>	<a href="#">Rosenberg, Reid, and Lanstein (1985)</a>
<i>Debt-to-Market</i>	<a href="#">Bhandari (1988)</a>
<i>Earnings-to-Price</i>	<a href="#">Basu (1983)</a>
<i>Cash Flow-to-Price</i>	<a href="#">Lakonishok, Shleifer, and Vishny (1994)</a>
<i>Payout Yield</i>	<a href="#">Boudoukh, Michaely, Richardson, and Roberts (2007)</a>
<i>Five-year Sales Growth Rank</i>	<a href="#">Lakonishok, Shleifer, and Vishny (1994)</a>
<i>Enterprise Multiple</i>	<a href="#">Loughran and Wellman (2011)</a>
<i>Sales-to-Price</i>	<a href="#">Barbee, Mukherji, and Raines (1996)</a>
<i>Abnormal Corporate Investment</i>	<a href="#">Titman, Wei, and Xie (2004)</a>
<i>Investment-to-Assets</i>	<a href="#">Cooper, Gulen, and Schill (2008)</a>
<i>Changes in PPE and Inventory/Assets</i>	<a href="#">Lyandres, Sun, and Zhang (2008)</a>
<i>Investment Growth</i>	<a href="#">Xing (2008)</a>
<i>Inventory Changes</i>	<a href="#">Thomas and Zhang (2002)</a>
<i>Operating Accruals</i>	<a href="#">Sloan (1996)</a>
<i>Total Accruals</i>	<a href="#">Richardson, Sloan, Soliman, and Tuna (2005)</a>
<i>Net External Finance</i>	<a href="#">Bradshaw, Richardson, and Sloan (2006)</a>
<i>Return on Net Operating Assets</i>	<a href="#">Soliman (2008)</a>
<i>Profit Margin</i>	<a href="#">Soliman (2008)</a>
<i>Asset Turnover</i>	<a href="#">Soliman (2008)</a>
<i>Operating Profits-to-Equity</i>	<a href="#">Fama and French (2015)</a>
<i>Book Leverage</i>	<a href="#">Fama and French (1992)</a>
<i>Advertising Expense-to-Market</i>	<a href="#">Chan, Lakonishok, and Sougiannis (2001)</a>
<i>R&amp;D-to-Market</i>	<a href="#">Chan, Lakonishok, and Sougiannis (2001)</a>
<i>Operating Leverage</i>	<a href="#">Novy-Marx (2011)</a>
<i>Financial Constraints</i>	Kaplan-Zingales index, <a href="#">Lamont, Polk, and Saá-Requejo (2001)</a>
<i>Asset Liquidity</i>	Scaled by book assets, <a href="#">Ortiz-Molina and Phillips (2014)</a>
<i>Asset Liquidity</i>	Scaled by market assets, <a href="#">Ortiz-Molina and Phillips (2014)</a>
<i>I/B/E/S Actual Earning</i>	I/B/E/S actual earning 4 quarter before scaled by adjusted price
<i>Number of Institutional Owners</i>	Number of 13F institutional investors that own the stock
<i>Ownership Concentration</i>	Herfindahl-Hirschman Index
<i>Total Institutional Ownership</i>	Percent of shares outstanding owned by 13F investors

Industry Variables	Definition and/or Source
<i>Competition Measure from 10-K Fluidity</i>	<a href="#">Li, Lundholm, and Minnis (2013)</a> Product market Fluidity, <a href="#">Hoberg, Phillips, and Prabhala (2014)</a>
<i>48 Industry Dummy</i>	Dummy variables that indicate Fama-French 48 industries
<i>Industry Size</i>	Industry Size within past 3, 6, 9, 12, 24 and 36 months
<i>Industry Earning</i>	Industry earning within past 3, 6, 9, 12, 24 and 36 months
Macro Variables	Definition and/or Source
<i>IP</i>	Industrial Production Index
<i>CPI</i>	Consumer Price Index
<i>Oil price</i>	Crude Oil Price
<i>Tbill3</i>	3-month Treasury Bill
<i>TBond10</i>	10-Year Treasury Constant Maturity Rate
<i>Credit Spread</i>	Baa-AAA yield spread
<i>Dividend Yield</i>	<a href="#">Fama and French (1989)</a>
<i>Stock Market Illiquidity</i>	<a href="#">Chen, Eaton, and Paye (2018)</a>
<i>New Orders</i>	<a href="#">Jones and Tuzel (2013)</a>
<i>Technical Indicators</i>	<a href="#">Neely, Rapach, Tu, and Zhou (2014)</a>
<i>Average Correlation</i>	Average correlation of largest stocks in the SP500 index <a href="#">Pollet and Wilson (2010)</a>
Filing and SEC Variables	Definition and/or Source
<i>Neg 10KQ</i>	Percentage of negative words from 10K/10Q
<i>NegPos 10KQ</i>	Percentage of negative minus positive words from 10K/10Q
<i>Neg 8k</i>	Percentage of negative words from 8K
<i>NegPos 8K</i>	Percentage of negative minus positive from 8K
<i>Neg Other</i>	Percentage of negative words from other reports
<i>NegPos Other</i>	Percentage of negative minus positive from other reports
<i>ML-based Sentiment</i>	ML-based negative tones minus ML-based positive tones scaled by the length of SEC filings, <a href="#">Cao, Kim, Wang, and Xiao (2020)</a>
<i>ML-based Neg Sentiment</i>	ML-based negative tones scaled by the length of SEC filings
<i>File size</i>	Size of the filings
<i>GF Index</i>	Gunning Fog Readability Index
<i>Itemized 8K</i>	Average percentage of negative minus positive word of items 1-5, 7, 8, and 12 in 8K over past three months
Ravarnpack Variables	Definition and/or Source
<i>ESS</i>	Event Sentiment Score (Firm, US, World)
<i>AES</i>	Aggregate Event Sentiment (Firm, US, World)
<i>AEV</i>	Aggregate Event Volume (Firm, US, World)
<i>CSS</i>	Composite Sentiment Score (Firm)
<i>PEQ</i>	Global Equities Sentiment Score (Firm)
<i>BEE</i>	Earning Evaluations Sentiment Score (Firm)
<i>BMQ</i>	Editorials & Commentary Sentiment Score (Firm)
<i>BAM</i>	Venture Company Merge and Acquisitions Sentiment Score (Firm)
<i>BCA</i>	Report on Corporate Actions Sentiment Score (Firm)
<i>BER</i>	Earnings Releases Sentiment Score (Firm)
Patent Variables	Definition and/or Source
<i>Xi_real</i>	Value of innovation deflated to 1982 (million) dollars from <a href="#">Kogan, Papanikolaou, Seru, and Stoffman (2017)</a>
Twitter Variables	Definition and/or Source
<i>Sentiment and Uncertainty</i>	Derived from peer disclosure tweets following <a href="#">Cao, Fang, and Lei (2021)</a>
<i>Sentiments GI</i>	Sentiment: Harvard General Inquirer IV-4 dictionary
<i>Sentiment HE</i>	Sentiment: <a href="#">Henry (2008)</a> financial dictionary
<i>Sentiment LM</i>	Sentiment: <a href="#">Loughran and McDonald (2011)</a> dictionary
<i>Sentiment QDAP</i>	Sentiment: <a href="#">Hu and Liu (2004)</a> QDAP dictionary
<i>Ratio Uncertainty LM</i>	Uncertainty words ratio: <a href="#">Loughran and McDonald (2011)</a> dictionary

## Appendix B. Details of the Machine Learning Models

In this section, we briefly describe the basic structure and strengths of machine learning models considered in our paper. Interested readers are referred to representative references for more details, such as [Goodfellow, Bengio, and Courville \(2016\)](#) and [James, Witten, Hastie, Tibshirani, and Taylor \(2023\)](#).

### *B.1. Decision-Tree Based Models*

The linear models considered above may not work well if there are nonlinear relationships among the predictive variables. In this section, we discuss a class of versatile nonlinear models – decision trees and derived models.

#### *B.1.1. Decision Trees*

Decision trees are modeled after human decisions. A decision tree is a series of binary decisions based on cutoffs of independent variables at each branching point. The tree thus will divide the rectangular feature space into smaller rectangular blocks. The decision tree regression then use the sample mean of the dependent variable in each block as the prediction for any point in the block.

Decision trees have the benefit of being easily interpretable because it is modeled after human decisions (similar to a step-by-step instructions) and can also be displayed graphically (as binary trees). Trees are also a flexible non-linear model that can model a variety of nonlinear patterns given the large degree of freedom in specifying the sequences of branching rules.

However, trees do not have a high level of accuracy by themselves because of the restrictive form of the binary branching process, which forces the sample to be split into rectangular regions and may not approximate the real underlying patterns (whether linear or nonlinear) well. Trees are also non-robust. In addition, a small change in the data can lead to large changes in the structure of the estimated tree because the tree structure is discrete, not continuous. Several methods, including random forest and gradient boosting, use trees as basic building blocks to form ensemble predictors and achieve superior performance.

#### *B.1.2. Random Forest*

A random forest (introduced by [Breiman, 2001](#)) proceeds in the following way. First, it involves drawing a bootstrapped sample (drawing with repetition) from the original sample. Second, on the bootstrapped sample, one builds a decision tree, selecting a splitting predictor among only a random  $m$  features of the total  $p$  predictors. Third, one repeats the above two steps to build a number of decision trees, and form the ensemble predictor by taking the mean predictor of all the



trees.

Random forests perform better than simple trees for several reasons. First, through aggregating predictions over bootstrapped samples, it reduces the variance and non-robustness of single trees. Second, the random feature selection in the second step above ensures that the estimated trees are not too correlated, avoiding relying only on a few prominent features and further reducing the variance of the model.

### *B.1.3. Gradient Boost*

Boosting also combines a number of weak models to generate a stronger model. In boosting of trees, a number of trees are constructed sequentially, i.e., each tree is constructed using information based on the previously constructed trees. In gradient boosting, each decision tree is fit to the residuals of the model, not to the outcome. Once a new tree is obtained, it is added to the predictive function to update it, usually with a learning weight multiplied to the tree predictor to adjust the rate of learning new information. Then new residuals are obtained from the updated predictive function and the process is repeated for a number of times to obtain the final ensemble predictor. Because boosting models aggregate results of decision trees sequentially, each component tree does not need to be very precise and can be simple, i.e., having a low depth.

In a sense, gradient boosting is similar to the Newton's gradient algorithm in optimization. It approximates the true underlying function sequentially by improving on the predicted residuals/errors gradually. This allows the final predictive function to have a much richer and more flexible structure and thus much better performance than single decision trees. It also reduces the non-robustness of single trees through using an ensemble of trees. For these reasons, gradient boosting is one of the best off-the-shelf machine learning methods.

## *B.2. Deep Learning Model: Long Short-Term Memory Neural Networks*

The neural networks models, initial motivated by the neuron structures in the brains of humans and animals, blossomed after breakthroughs in algorithms and computing power (LeCun, Bengio, and Hinton, 2015). Neural networks models, also called deep learning models, have become some of the most powerful models and achieved near- or super-human capabilities in a wide variety of applications, such as natural language processing, speech recognition, computer vision, game playing, and autonomous driving.

There are many different architectures of neural networks, such as the simplest Feedforward Neural Networks for straightforward classification tasks, the Convolutional Neural Networks for image and pattern recognition, and Recurrent Neural Networks (RNN) that can process sequential data such as speech and text. Long Short-Term Memory (LSTM) Neural Networks are a special type of RNN that is the key to the many successes of RNN, including speech recognition, language

modeling, and translation.

In a neural network, there are nodes (neurons) that are connected to each other. There are three types of nodes: input nodes that are used to receive data; output nodes that produce desired outcomes or predictions; and intermediate nodes that process the data from input nodes and convert them to outputs. The connections of the nodes determine the structure of the neural network and its features. RNNs are neural networks with loops, or nodes that are connected to themselves.

LSTM networks are introduced by [Hochreiter and Schmidhuber \(1997\)](#) to solve the problem that standard RNNs have trouble retaining “memory” of the much earlier parts of sequential input data, when processing the later parts of the data. Since sequential data may have long-term dependencies, i.e., parts far away in the sequence may be related, it is important to have “long-term memory” to handle them. LSTM networks have a sequence of nodes that are specifically designed to retain long-term information and update it continuously with new information in a flexible way. As a result, LSTM can capture both short-term and long-term relations in sequential or time-series data very well, such as momentum and reversal patterns, supporting its applications in financial economics, given the abundance of time-series financial data.

### *B.3. Implementation of Our Model*

We construct our AI model as the ensemble (using the median value) of three well-established machine learning models. Long short-term memory neural network models (LSTM) are based on the time series of all predicting variables over eight past quarters. The LSTM model is a deep learning model. It contains five layers, with the first layer being the LSTM model and the remaining layers a dense feed-forward neural network model with ReLU activation functions (the most common activation function in machine learning models). This model ensures that any time-series pattern that can predict the returns of the future stock, such as seasonality or momentum, is not ignored. Moreover, we apply extreme gradient boosting and random forest models only on the predictors in the current quarter. These two models allow us to extract the most important predictors and their nonlinear interactions from a large number of characteristics that can be noisy in predicting stock returns.

At each analyst announcement date, we normalize all independent variables used in the ML model training process by transforming each of them into a uniformly distributed variable at the unit percentile level. Therefore, all the independent variables fall in the range between zero and one.

The tuning parameters used by our machine learning methods are reported in [Table IA.9](#) in the Internet Appendix. We also conduct robustness tests for a wide range of tuning parameters (results are reported in the same table). The Human vs. AI beat ratios are quantitatively similar under these scenarios.

## Internet Appendix of “From Man vs. Machine to Man + Machine: The Art and AI of Stock Analyses”

- Table [IA.1](#): Man vs. Machine: Three-year vs. All-year Training Windows
- Table [IA.2](#): Earnings Forecasts: Man vs. Machine
- Table [IA.3](#): Cash Earnings: Man vs. Machine
- Table [IA.4](#): Portfolio Performance Following M+M vs. Man Recommendations
- Table [IA.5](#): Portfolio Performance Following Machine Recommendations
- Table [IA.6](#): Portfolio Performance Following Human Recommendations
- Table [IA.7](#): Price v.s. Earnings Forecast Revision Frequencies
- Table [IA.8](#): Portfolio Performance Following Machine vs. Man Recommendations: Subgroups by Stock Characteristics
- Table [IA.9](#): Parameters for Machine-Learning Models and Robustness of the Parameters
- Table [IA.10](#): Returns of Portfolios Sorted by AI and Human Analyst Predictions
- Table [IA.11](#): Returns of Portfolios Double-Sorted by AI and Human Analyst Predictions
- Figure [IA.1](#): Stock Selections in Portfolios Double-Sorted by AI and Human Analyst Predictions

Table IA.1: Man vs. Machine: Three-year vs. All-year Training Windows

This table presents the beat ratios for each year when we use the past three years vs. all past years as the training window.

Year	Human Beats Machine	
	All-past-years Window	Three-year Window
2001	30.07%	29.55%
2002	35.63%	36.01%
2003	59.96%	59.84%
2004	44.27%	44.23%
2005	43.50%	43.43%
2006	44.54%	43.69%
2007	50.63%	38.11%
2008	41.86%	28.71%
2009	61.69%	56.74%
2010	49.18%	49.95%
2011	46.65%	43.68%
2012	58.75%	60.88%
2013	54.79%	51.60%
2014	44.12%	40.30%
2015	41.41%	40.16%
2016	54.72%	51.94%
2017	45.38%	45.70%
2018	39.96%	39.93%
All	47.83%	45.54%

Table IA.2: Earnings Forecasts: Man vs. Machine

This table presents the beat ratio and the squared errors for each year and all years using earnings as the predicted variables. Three methods are used. First, standalone machine: we only use public information without analysts' prediction and use the current ensemble model for training. Second, the M+M model is the median value (ensemble) of four predictions: analyst prediction, predictions from a standalone machine, a machine augmented with the analyst's current prediction as an additional prediction variable, and a model that includes all public information, including analyst prediction, analyst consensus, and brokerage information, as predictors.

Panel A. Beat Ratio		
Year	Human Beats Machine	Human Beats M+M
2001	71.94%	44.42%
2002	70.40%	40.11%
2003	73.19%	35.30%
2004	69.77%	41.44%
2005	70.36%	42.37%
2006	69.22%	45.91%
2007	66.75%	47.97%
2008	60.31%	53.25%
2009	67.75%	41.76%
2010	68.77%	44.41%
2011	68.32%	46.65%
2012	67.71%	46.26%
2013	69.58%	45.75%
2014	70.62%	46.21%
2015	70.74%	45.12%
2016	70.08%	46.24%
2017	69.88%	43.96%
2018	71.16%	45.04%
All	69.17%	44.91%

Panel B: Squared Errors

Year	Squared Error of Human	Squared Error of Machine	Squared Error of M+M
2001	1.80	2.38	1.55
2002	1.49	2.20	1.26
2003	1.25	2.20	1.21
2004	1.07	1.80	1.04
2005	1.18	1.84	1.12
2006	1.24	1.75	1.10
2007	1.85	2.23	1.66
2008	4.06	4.00	3.32
2009	3.50	4.60	2.99
2010	1.90	2.80	1.74
2011	2.09	2.69	1.84
2012	1.76	2.31	1.48
2013	1.40	1.87	1.18
2014	1.20	1.57	1.01
2015	1.49	2.09	1.23
2016	1.73	2.10	1.31
2017	1.40	2.15	1.27
2018	1.35	2.01	1.13
All	1.77	2.36	1.52

Table IA.3: Cash Earnings: Man vs. Machine

This table presents the beat ratio and the squared errors of total earnings and cash earnings as the predicted variables. The I.B.E.S. analysts' cash earnings prediction and corresponding I.B.E.S. true cash earnings values are used for training and prediction of the Machine, and comparison with human analysis. The results are based on the intersection sample with both I.B.E.S. cash earning predictions and I.B.E.S. earning predictions, which is 3.9% of the overall sample with I.B.E.S. earnings predictions.

	Human Beats Machine	Squared Error of Human	Squared Error of Machine
Earnings	57.76%	4.48	4.43
Cash Flows	45.58%	17.15	8.69

Table IA.4: Portfolio Performance following M+M vs. Man Recommendations: Semi-annual Rebalancing

In each month, we gather all predictions made by all analysts and the corresponding m+m forecasts in the past 30, 60, 90, 180 and 360 days. For each pair of predictions, if the M+M predicts a return that is larger (smaller) than the median value of all M+M predictions in the previous month and the analyst predicts a return that is smaller (larger) than the median value of all analyst predictions in the previous month, it is considered as a buy (sell) signal. During the given time horizon, the portfolio will long the stock if there are more buy than sell signals, and short the stock otherwise. The portfolios are market-cap weighted and rebalanced every six months, i.e., a position is held for six months or till the signals reverse. The monthly percentage returns of the long-short, long-leg (stocks only with a buy sign) and short-leg portfolios (stocks only with a short sign) as well as the alphas generated from the FF3, FFC4, FF5, and FF6 models are presented. The OLS standard error is used to construct  $t$ -stats. The  $t$ -stats are reported in parentheses. \*\*\*, \*\*, \* denote statistical significance at the 0.01, 0.05, and 0.10 levels (two-tailed), respectively.

Portfolio returns – M+M vs. Analyst

M+M vs Human						
Long-Short		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	0.64*** (2.76)	0.74*** (3.72)	0.62*** (3.16)	0.66*** (3.76)	0.64*** (3.88)
	FF3	0.70*** (3.12)	0.79*** (4.10)	0.68*** (3.62)	0.71*** (4.28)	0.71*** (4.67)
	FFC4	0.60*** (2.85)	0.72*** (3.88)	0.60*** (3.37)	0.63*** (4.09)	0.61*** (4.47)
	FF5	0.57** (2.49)	0.72*** (3.69)	0.60*** (3.17)	0.60*** (3.62)	0.61*** (3.91)
	FF6	0.57*** (2.66)	0.72*** (3.94)	0.60*** (3.41)	0.61*** (3.98)	0.60*** (4.31)
Long-Leg		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	0.90** (2.55)	0.98*** (2.85)	0.92*** (2.73)	0.98*** (3.04)	1.01*** (3.38)
	FF3	0.39*** (2.95)	0.48*** (4.02)	0.42*** (3.88)	0.43*** (4.61)	0.45*** (5.18)
	FFC4	0.36*** (2.75)	0.45*** (3.83)	0.39*** (3.68)	0.40*** (4.41)	0.41*** (4.93)
	FF5	0.40*** (2.92)	0.46*** (3.84)	0.40*** (3.70)	0.39*** (4.21)	0.39*** (4.47)
	FF6	0.40*** (2.99)	0.46*** (3.91)	0.40*** (3.79)	0.39*** (4.35)	0.39*** (4.60)
Short-Leg		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	-0.26 (-0.68)	-0.25 (-0.67)	-0.31 (-0.84)	-0.31 (-0.89)	-0.37 (-1.09)
	FF3	0.31** (2.24)	0.32*** (2.97)	0.26** (2.44)	0.28*** (2.96)	0.27*** (3.11)
	FFC4	0.24* (1.89)	0.27*** (2.68)	0.21** (2.10)	0.23*** (2.67)	0.20*** (2.74)
	FF5	0.17 (1.22)	0.25** (2.35)	0.19* (1.78)	0.21** (2.17)	0.22** (2.46)
	FF6	0.17 (1.31)	0.25** (2.57)	0.19** (1.96)	0.22** (2.47)	0.21*** (2.76)



Table IA.5: Portfolio Performance Following Machine Recommendations

In each month, we gather all predictions made by all AI analyst forecasts in the past 30, 60, 90, 180 and 360 days. For each prediction, if the AI predicts a return that is larger (smaller) than the median value of all AI predictions in the previous month, it is considered as a buy (sell) signal. During the given time horizon, the portfolio will long the stock if there are more buy than sell signals (it is a long-only portfolio). The portfolios are market-cap weighted and rebalanced monthly (semi-annually), i.e., a position is held for one month (six months) or till the signals reverse. The monthly percentage returns, as well as the alphas generated from the FF3, FFC4, FF5, and FF6 models, are presented. The OLS standard error is used to construct  $t$ -stats.

Portfolio returns – AI

Machine Only						
1 month		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	0.64*** (3.02)	0.73*** (3.89)	0.67*** (3.70)	0.66*** (3.84)	0.59*** (3.52)
	FF3	0.64*** (3.01)	0.72*** (3.85)	0.66*** (3.61)	0.65*** (3.79)	0.60*** (3.61)
	FFC4	0.60*** (2.85)	0.68*** (3.69)	0.61*** (3.44)	0.60*** (3.62)	0.52*** (3.37)
	FF5	0.54** (2.44)	0.64*** (3.41)	0.57*** (3.15)	0.55*** (3.23)	0.49*** (3.00)
	FF6	0.56** (2.57)	0.67*** (3.61)	0.59*** (3.37)	0.57*** (3.52)	0.51*** (3.41)
Sharpe Ratio		0.75	0.97	0.92	0.95	0.86

6 months		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	0.61*** (3.05)	0.52*** (3.00)	0.51*** (2.98)	0.50*** (3.04)	0.48*** (3.19)
	FF3	0.62*** (3.24)	0.54*** (3.23)	0.53*** (3.22)	0.49*** (3.13)	0.47*** (3.32)
	FFC4	0.58*** (3.05)	0.48*** (2.98)	0.47*** (2.97)	0.43*** (2.86)	0.38*** (2.96)
	FF5	0.57*** (2.94)	0.53*** (3.20)	0.51*** (3.16)	0.46*** (2.92)	0.43*** (2.93)
	FF6	0.57*** (2.98)	0.53*** (3.38)	0.52*** (3.37)	0.46*** (3.18)	0.41*** (3.19)
Sharpe Ratio		0.77	0.76	0.76	0.76	0.78

Table IA.6: Portfolio Performance Following Human Recommendations

In each month, we gather all predictions made by all Human analyst forecasts in the past 30, 60, 90, 180, and 360 days. For each prediction, if the human analyst predicts a return that is larger (smaller) than the median value of all human predictions in the previous month, it is considered as a buy (sell) signal. During the given time horizon, the portfolio will long the stock if there are more buy than sell signals (it is a long-only portfolio). The portfolios are market-cap weighted and rebalanced monthly (semi-annually), i.e., a position is held for one month (six months) or till the signals reverse. The monthly percentage returns, as well as the alphas generated from the FF3, FFC4, FF5, and FF6 models, are presented. The OLS standard error is used to construct  $t$ -stats.

## Portfolio returns – Human

Human Only						
1 month		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	0.02 (0.10)	0.06 (0.36)	0.04 (0.20)	-0.03 (-0.15)	-0.03 (-0.18)
	FF3	-0.05 (-0.28)	0.03 (0.21)	-0.02 (-0.14)	-0.11 (-0.80)	-0.14 (-1.04)
	FFC4	0.01 (0.09)	0.08 (0.54)	0.03 (0.17)	-0.07 (-0.54)	-0.10 (-0.77)
	FF5	0.15 (0.91)	0.22 (1.46)	0.18 (1.20)	0.13 (0.93)	0.09 (0.72)
	FF6	0.12 (0.79)	0.21 (1.38)	0.17 (1.11)	0.12 (0.86)	0.09 (0.69)
	Sharpe Ratio	0.03	0.09	0.05	-0.04	-0.04
6 months		30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Monthly returns	Ret	-0.13 (-0.90)	-0.21 (-1.28)	-0.17 (-1.08)	-0.12 (-0.81)	-0.10 (-0.66)
	FF3	-0.20 (-1.55)	-0.31** (-2.26)	-0.27** (-2.03)	-0.24** (-2.09)	-0.23** (-2.06)
	FFC4	-0.20 (-1.55)	-0.31** (-2.22)	-0.26* (-1.95)	-0.24** (-2.06)	-0.23** (-2.08)
	FF5	0.00 (0.01)	-0.09 (-0.65)	-0.04 (-0.30)	-0.04 (-0.31)	-0.03 (-0.26)
	FF6	0.00 (0.01)	-0.09 (-0.65)	-0.04 (-0.30)	-0.03 (-0.30)	-0.03 (-0.30)
	Sharpe Ratio	-0.23	-0.33	-0.27	-0.20	-0.16

Table IA.7: Price v.s. Earnings Forecast Revision Frequencies

This table presents the frequency of price and earnings forecast revisions by analysts after earnings reports. For each stock, assume that an analyst made a price/earnings forecast before and within three months of an earnings report, then price/earnings forecasts within one month after the earnings report are defined as revisions. The revision frequencies are defined as the percentage of forecast revisions over all predictions. We report the frequencies of the price/earnings forecast revisions in each year and for all years.

All Stocks			
Year	Price Revision	Earning Revision	Difference
2001	30.69%	24.49%	6.19%
2002	30.95%	24.36%	6.60%
2003	33.93%	22.69%	11.24%
2004	30.56%	24.27%	6.29%
2005	29.95%	23.26%	6.69%
2006	31.06%	23.80%	7.25%
2007	33.46%	24.56%	8.90%
2008	38.40%	26.99%	11.41%
2009	38.07%	29.08%	8.99%
2010	36.49%	27.99%	8.51%
2011	38.51%	27.20%	11.31%
2012	36.27%	27.53%	8.75%
2013	40.37%	27.49%	12.88%
2014	37.28%	26.78%	10.50%
2015	37.51%	26.06%	11.45%
2016	38.48%	25.39%	13.09%
2017	36.82%	25.29%	11.53%
2018	37.48%	26.86%	10.62%
All	35.51%	25.08%	10.43%

Table IA.8: Portfolio Performance Following Machine vs. Man Recommendations: Subgroups by Stock Characteristics

The stocks are divided into two subgroups by four characteristics: Amihud Illiquidity, Intangible Assets, Number of Information Events, and Distance to Default. In each month for each subgroup, we gather all predictions made by all analysts and the corresponding AI forecasts in the past 30, 60, 90, 180, and 360 days. For each pair of predictions, if the AI predicts a return that is larger (smaller) than the median value of all AI predictions in the previous month and the analyst predicts a return that is smaller (larger) than the median value of all analyst predictions in the previous month, it is considered as a buy (sell) signal. During the given time horizon, the portfolio will long the stock if there are more buy than sell signals, and short the stock otherwise. The portfolios are value-weighted and rebalanced every six months, i.e., a position is held for six month or till the signals reverse. The monthly alphas generated from the FF6 model of the long-short for the high and low subgroups are presented. The OLS standard error is used to construct  $t$ -stats. The  $t$ -stats are reported in parentheses. \*\*\*, \*\*, \* denote statistical significance at the 0.01, 0.05, and 0.10 levels (two-tailed), respectively.

Panel A. High-Characteristic-Value Groups					
Monthly FF6 Alpha	30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
High Amihud Illiquidity	0.52** (2.38)	0.55*** (3.25)	0.52*** (3.06)	0.57*** (3.74)	0.65*** (4.87)
High Intangible Assets	0.25 (1.03)	0.56*** (2.75)	0.47** (2.37)	0.42** (2.39)	0.49*** (3.10)
High # Information Events	0.40 (1.54)	0.77*** (3.49)	0.66*** (3.09)	0.54*** (3.10)	0.62*** (4.11)
High Distance to Default	0.32 (1.34)	0.65*** (3.08)	0.60*** (3.05)	0.44*** (2.74)	0.50*** (3.39)
Panel B. Low-Characteristic-Value Groups					
Monthly FF6 Alpha	30 day inform	60 day inform	90 day inform	180 day inform	360 day inform
Low Amihud Illiquidity	0.44* (1.80)	0.67*** (3.66)	0.60*** (3.32)	0.50*** (3.28)	0.45*** (3.19)
Low Intangible Assets	0.91*** (3.09)	0.68*** (3.02)	0.59*** (2.75)	0.70*** (3.77)	0.78*** (4.91)
Low # Information Events	0.38 (1.39)	0.39** (2.25)	0.43*** (2.63)	0.41*** (2.79)	0.46*** (3.51)
Low Distance to Default	0.21 (0.54)	0.12 (0.44)	0.22 (0.75)	0.23 (0.88)	0.27 (1.26)

Table IA.9: Parameters for Machine-Learning Models and Robustness of the Parameters

Panel A of this table presents the tuning parameters of three Machine-Learning Models we use for our AI. Panel B presents the robustness check of the human-beat-AI ratios when the training parameters are modified. For example, “0.5 Times” means we change the corresponding original parameter to half its original value. For parameters that are integer-valued, we take the closest integer after we multiply the original number by 0.5.

Panel A: Original parameters used in training of the main AI model.

Original Parameters for Training	
<i>LSTM:</i>	
learning_rate	0.05
batch_size	1000
epochs	50
<i>XGBoost:</i>	
colsample_bytree	0.4
learning_rate	0.05
max_depth	3
n_estimators	100
<i>Random Forest:</i>	
max_depth	3
n_estimators	100

Panel B. Human-beat-AI ratios for models with different training parameters

	Ratio to Original Parameter	
	0.5 times	2 times
<i>LSTM:</i>		
learning_rate	45.6%	45.7%
batch_size	45.6%	45.8%
epochs	45.9%	45.4%
<i>XGBoost:</i>		
colsample_bytree	45.6%	45.9%
learning_rate	45.5%	46.0%
max_depth	45.8%	45.3%
n_estimators	45.2%	45.6%
<i>Random Forest:</i>		
max_depth	45.7%	45.6%
n_estimators	44.9%	45.2%

Table IA.10: Returns of Portfolios Sorted by AI and Human Analyst Predictions

In each month, we gather all predictions made by all analysts and the corresponding AI forecasts in the past 180 days. For each prediction, if the AI or human forecast surpasses (falls below) the median value of all AI or human predictions from the preceding month, it is identified as a buy (sell) signal and assigned the value 1 (-1). Subsequently, we compute the average value of signals for all stocks, sorting them into five groups based on these mean values. Portfolios are then constructed for each group. We also create the H-L long-short portfolios by longing Group 5 stocks and shorting Group 1 stocks. The portfolios are market-cap weighted and rebalanced semi-annually, i.e., a position is held for six months or till the signals reverse. The monthly percentage returns, the alphas generated from the FF3, FFC4, FF5, and FF6 models, and Sharpe ratios of the portfolios are presented. Time-series standard errors are used to construct *t*-stats.

Machine Only							
		Group 1	Group 2	Group 3	Group 4	Group 5	H-L Group
Monthly returns	Ret	0.33 (0.98)	0.43 (1.21)	0.68** (1.97)	1.04*** (3.06)	1.28*** (3.07)	0.92*** (3.54)
	FF3	-0.23** (-2.23)	-0.14 (-1.11)	0.09 (1.00)	0.47*** (3.70)	0.54*** (4.26)	0.77*** (3.34)
	FFC4	-0.18* (-1.85)	-0.12 (-0.96)	0.09 (0.97)	0.44*** (3.48)	0.54*** (4.30)	0.75*** (3.58)
	FF5	-0.20* (-1.80)	-0.14 (-1.03)	0.08 (0.89)	0.46*** (3.49)	0.51*** (3.85)	0.73*** (3.05)
	FF6	-0.20** (-2.06)	-0.14 (-1.05)	0.08*** (0.89)	0.46*** (3.63)	0.51*** (3.93)	0.74*** (3.35)
	Sharpe Ratio	0.25	0.30	0.49	0.77	0.95	1.09
Human Only							
		Group 1	Group 2	Group 3	Group 4	Group 5	H-L Group
Monthly returns	Ret	0.71*** (2.63)	0.69** (2.31)	0.58 (1.68)	0.51 (1.36)	0.54 (1.56)	-0.17 (-0.88)
	FF3	0.28*** (2.60)	0.19*** (2.60)	-0.01 (-0.11)	-0.12*** (-1.17)	-0.05 (-0.52)	-0.33** (-2.11)
	FFC4	0.29*** (2.65)	0.19*** (2.56)	0.01 (0.10)	-0.11 (-1.05)	-0.05 (-0.53)	-0.34** (-2.15)
	FF5	0.08 (0.80)	0.07 (0.98)	0.08 (1.10)	0.05 (0.50)	-0.04 (-0.40)	-0.12 (-0.78)
	FF6	0.08 (0.80)	0.07 (0.98)	0.08 (1.09)	0.05 (0.50)	-0.04 (-0.40)	-0.12 (-0.77)
	Sharpe Ratio	0.66	0.58	0.42	0.34	0.39	-0.22

Table IA.11: Returns of Portfolios Double-Sorted by AI and Human Analyst Predictions

In each month, we gather all predictions made by all analysts and the corresponding AI forecasts in the past 180 days. For each prediction, if the AI or human forecast surpasses (falls below) the median value of all AI or human predictions from the preceding month, it is identified as a buy (sell) signal and assigned the value 1 (-1). Subsequently, we compute the mean value of signals for all stocks, conducting a double sort based on the quintiles of mean values provided by human and AI analysts, which results in 5x5 groups. Portfolios are then constructed for each group. We also create the H-L long-short portfolios. The portfolios are market-cap weighted and rebalanced semi-annually, i.e., a position is held for six months or till the signals reverse. The monthly percentage returns, Sharpe ratio, as well as the alphas generated from FF6 models, of the portfolios are presented. Time-series standard errors are used to construct  $t$ -stats.

Returns		AI Ranks					
Human Rank		1	2	3	4	5	H-L
1		0.57** (1.96)	0.48 (1.30)	0.89*** (3.02)	1.10*** (3.36)	1.22*** (2.88)	0.78*** (2.81)
Sharpe ratio		0.49	0.33	0.75	0.85	0.89	0.87
2		0.49 (1.33)	0.69* (1.81)	0.75** (2.22)	0.91*** (2.59)	1.31*** (3.43)	0.83*** (2.51)
Sharpe ratio		0.33	0.45	0.56	0.66	1.06	0.77
3		0.24 (0.65)	0.18 (0.45)	0.90** (2.37)	1.13*** (2.76)	1.05** (2.12)	0.71** (2.34)
Sharpe ratio		0.16	0.11	0.59	0.69	0.65	0.72
4		0.14 (0.36)	0.38 (0.80)	0.55 (1.20)	0.99** (2.29)	1.02** (2.03)	0.83** (2.36)
Sharpe ratio		0.09	0.20	0.30	0.58	0.63	0.73
5		0.32 (0.84)	0.42 (1.00)	0.45 (1.09)	1.09*** (2.65)	1.29*** (2.74)	0.77** (2.35)
Sharpe ratio		0.21	0.25	0.27	0.66	0.85	0.73
H-L		-0.25 (-1.00)	-0.07 (-0.19)	-0.45 (-1.56)	-0.01 (-0.03)	0.06 (0.22)	
Sharpe ratio		-0.25	-0.05	-0.39	-0.01	0.07	
Alpha for FF6							
Human Rank		1	2	3	4	5	H-L
1		-0.05 (-0.31)	-0.13 (-0.53)	0.22 (1.42)	0.49** (2.33)	0.43** (2.41)	0.55** (2.08)
2		-0.18 (-1.25)	0.12 (0.60)	0.18 (1.22)	0.20 (1.18)	0.58*** (3.55)	0.69*** (2.74)
3		-0.27* (-1.90)	-0.32* (-1.72)	0.31** (2.01)	0.59*** (2.92)	0.23 (1.20)	0.54* (1.83)
4		-0.25 (-1.29)	-0.31 (-1.53)	0.11 (0.58)	0.44* (1.70)	0.18 (0.86)	0.58* (1.71)
5		-0.23 (-1.45)	-0.25 (-0.91)	-0.22 (-0.97)	0.46* (1.81)	0.46* (1.79)	0.67** (2.05)
H-L		-0.19 (-0.85)	-0.12 (-0.33)	-0.44 (-1.58)	-0.08 (-0.22)	0.03 (0.10)	

Figure IA.1: Stock Selections in Portfolios Double-Sorted by AI and Human Analyst Predictions

In each month, we gather all predictions made by all analysts and the corresponding AI forecasts in the past 180 days. For each prediction, if the AI or human forecast surpasses (falls below) the median value of all AI or human predictions from the preceding month, it is identified as a buy (sell) signal and assigned the value 1 (-1). Subsequently, we compute the mean value of signals for all stocks, conducting a double sort based on the quintiles of mean values provided by human and AI analysts, which results in 5x5 groups. We compute the number of stocks in each of the 5x5 groups as a percentage of the total number of stocks and present the percentage numbers as a heatmap.

		AI Group				
Human Group		1	2	3	4	5
	1	6.33%	2.70%	3.45%	4.06%	5.24%
	2	5.36%	3.71%	3.90%	4.12%	4.24%
	3	4.92%	3.10%	3.98%	4.40%	5.13%
	4	4.25%	2.90%	3.91%	4.95%	5.74%
	5	4.66%	1.75%	3.09%	5.01%	8.03%