

Effective Project Management:

- You must clearly understand your objectives (as stated and approved in your **CHARTER**.)
- You must carefully manage **SCOPE** and **REQUIREMENTS**
- You must consistently and effectively report **STATUS**
- You must **PLAN** the work, and execute the **TASKS** on schedule, and measure **PROGRESS**

Does Management = Leadership?

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Think of a good manager you've known or worked under.

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Why do you feel that way?

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Think of a great leader...

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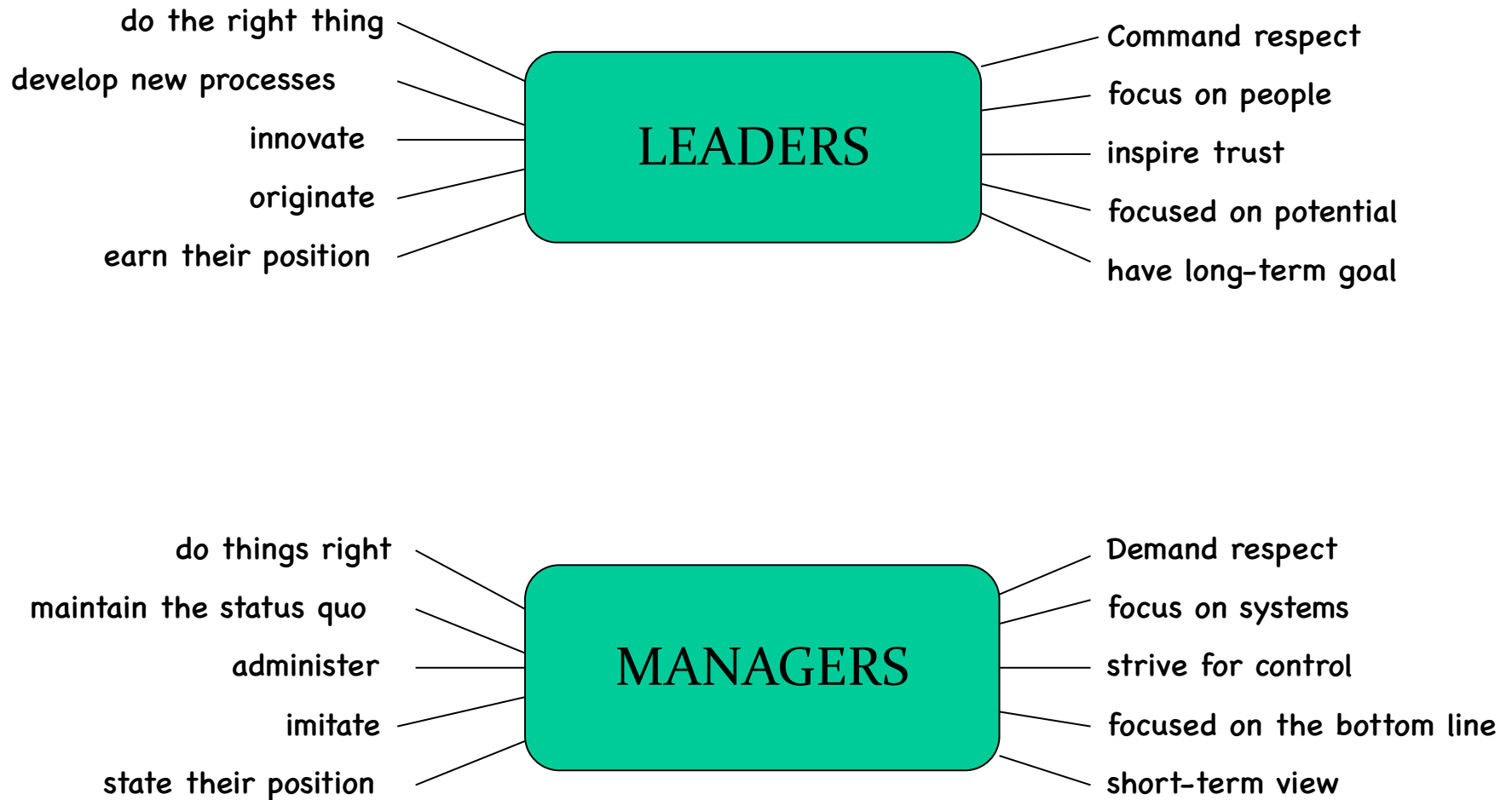
What skills, habits make a good **Manager**?

What skills, habits make a great **Leader**?

My Hypothesis:

Management \neq Leadership !

Leadership



Is leadership something you're born with?

Or, is it something you can learn?

- **How does one become a great leader?**
 - Vision
 - Inspire others to follow
 - Sacrifice
 - Commitment and dedication
 - Caring
 - Growing other leaders

- **Stories from my experience**
 - Bad manager, bad leader
 - Sacrifice

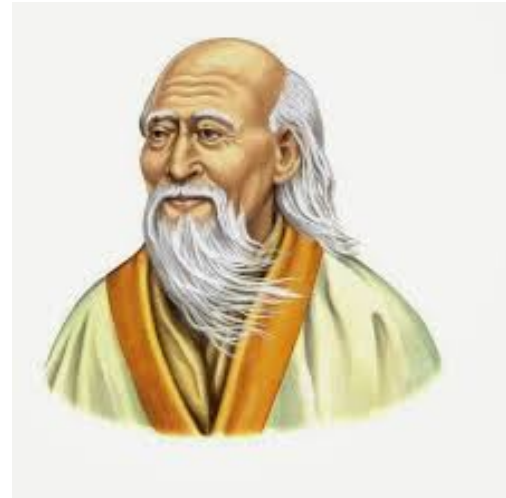
As for the best leaders,
people do not notice their
existence.

The next best, people honor
and praise.

The next, the people fear;
and the next, the people
hate.

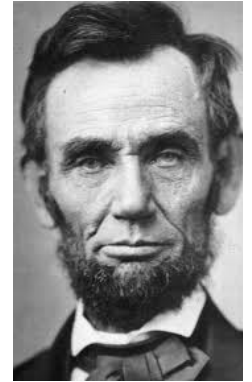
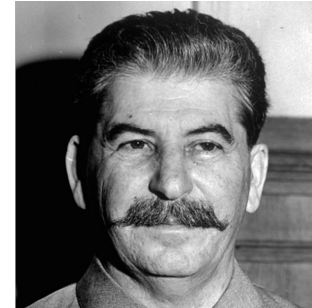
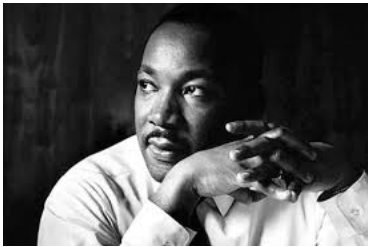
When the best leader's work
is done, the people say, "We
did it ourselves"

Lao Tzu



Lao Tzu (Laozi, 老子 , 601 ~ 530 b.c.) is traditionally described as the founder of Taoism, but some historians think he may be a legendary figure, and that the book attributed to him - the Tao Te Ching - is actually a collection of writings by many different wise people.

Leaders as visionaries



Thoughts from Samuel R. Chand

- The best use of power is to give it away.
- We lead people, but we manage things.
- The most important decision leaders make is to select the right helpers.
- Those who know “how” will always work for know “why.”
- His book [Who's Holding Your Ladder?](#)



Who has inspired me?

Nanka

Robert Kyosaki

Thoughts from Simon Sinek

“People don't buy what you do;
they buy why you do it.”

“There are only two ways to influence
human behavior: you can manipulate it
or you can inspire it.”

“If your actions inspire others to dream more, learn more, do
more and become more, you are a leader.”





Stop Here

Applying this to my team



Final Topic today: Emotional Intelligence


Dictionary

Search for a word 

 **in·tel·li·gence**
/in'teləjəns/

noun

1. the ability to acquire and apply knowledge and skills.
"an eminent man of great intelligence"
Similar: intellectual/mental capacity intellect mind brain brains 
2. the collection of information of military or political value.
"the chief of military intelligence"
Similar: information gathering surveillance observation reconnaissance 

 Translations, word origin, and more definitions

From Oxford Feedback

Business Intelligence.

Military Intelligence.

Emotional Intelligence.

“The ability to recognize, understand and manage our own emotions, and to recognize, understand and influence the emotions of others.”

As a leader, I want you to see and share my vision, be inspired, and follow.

As a leader, I must NEVER allow **my** emotions to interfere with the vision.

As a leader, I MUST observe, understand, work with and influence **your** emotions.

Thoughts from Daniel Goleman

When would I need to manage my Emotional Intelligence?

- Giving and receiving feedback
- Meeting tight deadlines
- Dealing with challenging relationships
- Not having enough resources
- Dealing with change
- Dealing with setbacks and failure



- Effective leadership is based on an emotional and relational transaction between the leader and the team members. **It's all about relationships!!**
- As such, we must consider the different facets of the Leader-to-team-member relationship.

- Emotional Intelligence researchers have categorized relationship traits into five elements.
- A successful leader
 - Examine myself in each of these areas
 - Understand how each contributes to the relationships among an effective team.

- Self-awareness
- Self-regulation
- Motivation
- Empathy
- Social Skill

As you read through these personality traits, consider your own strengths and weaknesses in each area.

How do you score yourself in these emotional areas?

Are there some areas you know you need to work on?

- Self-awareness
- Self-regulation
- Motivation
- Empathy
- Social Skill

Videos

- [Introduction to Emotional Intelligence by Daniel Goleman](#)
- [Leading With Emotional Intelligence In The Workplace by Carolyn Stern](#) **

** This is kind of an ad for a training class, but it is still very useful and informative.