

Table 1: Summary Statistics for the Chinese Exporters to the US

Scope	1	2	3-4	5+
Exporter Share with Scope	41	20	19	20
Mean Total Firm sales	907	1826	3141	10185
Mean Top Ranked Product	907	1679	2689	7184
Mean Bottom Ranked Product	907	147	45	8

The table splits the sample of exporters from China to the US according to the number of products that they exported in 2003 into exporters with 1,2,3-4, and 5 or more products. For each group it reports the share of exporters, mean total exporter sales and mean sales of the best and least-selling products. Sales are in thousands of USD.