

# 10/6 Linear Regression

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## Simple Linear Regression

Determining the relationship between two variables. "Explain Y in terms of X"

### Example:

How Sales Vary w/ Advertising

Variation of Crop Yield w/ Amount of Fertilizer

Salary vs Number of Years of Education

Issues:

- Other factors need to be considered
- Define functional form
- How to capture ceteris paribus (all other factors remain the same) relation b/w x and y

### Alternative Titles for...

X Variables	Y Variables
Independent Variable	Dependent Variable
Explanatory	Explained
Control	Response
Predictor	Predicted
Regressor	Regressand

## Functional Form of Linear Regression

$$y = \beta_0 + \beta_1 x + \varepsilon$$

$x$  = Independent Variable

$y$  = Dependent Variable

### Example

- $Sales = \beta_0 + \beta_1(Advertising) + \varepsilon$

If we are putting a certain amount of money on advertising, on average, how much do we get back in sales

$\varepsilon$  = All other factors that impact sales and are not accounted for in X

- $Crop\ Yield = \beta_0 + \beta_1(Fertilizer) + \varepsilon$

$\varepsilon$  captures land quality, rainfall, etc...

- $Salary = \beta_0 + \beta_1(Years\ of\ Education) + \varepsilon$

$\varepsilon$  captures innate ability, experience, work ethic, #of years w/ current employer, etc...

$\beta_1$  - Slope

$\beta_1$  measures change in y for one unit change in x when all other factors are held constant

$\beta_0$  - Intercept

$\beta_0$  is the value of why when  $X = 0$

## Assumptions

1.  $Y | X$  is normally distributed
2. Average value of  $\varepsilon$  in the population is zero  
Therefore, unobserved factors affecting the response variable has zero average in the entire population
3.  $\varepsilon$  and x are not correlated

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## Correlation

Varies between -1 and +1

-1 = perfectly -vely correlated

...

$$r_{xy} = \frac{\varepsilon(x - \bar{x})(y - \bar{y})}{\sqrt{\varepsilon(x - \bar{x})^2} \sqrt{\varepsilon(y - \bar{y})^2}}$$

### Zero Conditional Mean Assumption

$$E(\varepsilon|x) = E(\varepsilon) = 0$$

This assumption defines your  $\beta_0$

- $Salary = \beta_0 + \beta_1(Years\ of\ Education) + \varepsilon$

$\varepsilon$  = inherent ability to work

Therefore, ability is the same, regardless of years of education

Therefore,  $E(ability | 5\ years\ of\ education) = E(ability | 15\ years\ of\ education)$

Therefore, average ability is the same for all education levels

- $E(Y | X) = \beta_0 + \beta_1 X + \varepsilon$

On average, how much does Y change w/ X

Ex:  $Y = 1.5 + 0.5X$

Y = College GPA

X = High School GPA

- For a student who has a 4.0 GPA in high school has a college of:

$$Y = 1.5 + 0.5(4.0)$$

$$Y = 3.5$$