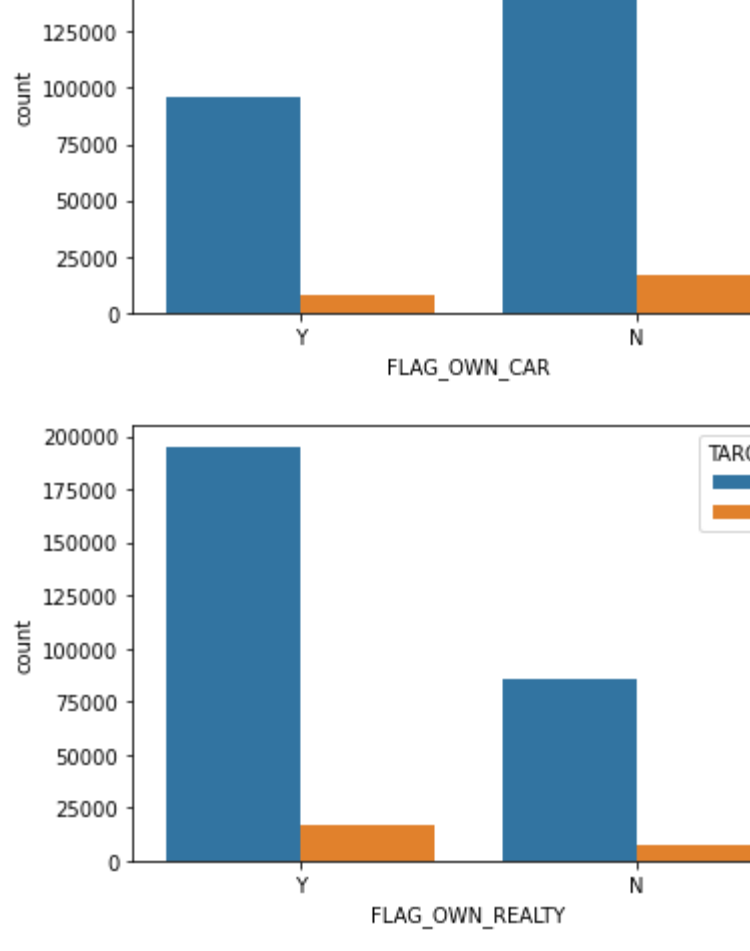



```
In [32]: for i in Client_Data[["FLAG_OWN_CAR","FLAG_OWN_REALTY"]]:
plt.figure(i)
sns.countplot(data = Client_Data,x= i, hue="TARGET",order= ("Y","N"))
```



```
In [33]: for i in Client_Data[["FLAG_OWN_CAR","FLAG_OWN_REALTY"]]:
defaulters = Client_Data[Client_Data[i]=="Y"] & (Client_Data["TARGET"] ==1)
defaulters2 = Client_Data[Client_Data[i]=="N"] & (Client_Data["TARGET"] ==1)
Total = len(Client_Data[Client_Data["TARGET"] ==1])
print(i,"(H/C)":"", ",round((len(defaulters1)/Total)*100,3))
print(i,"(NH/NC)":"", ",round((len(defaulters2)/Total)*100,3))

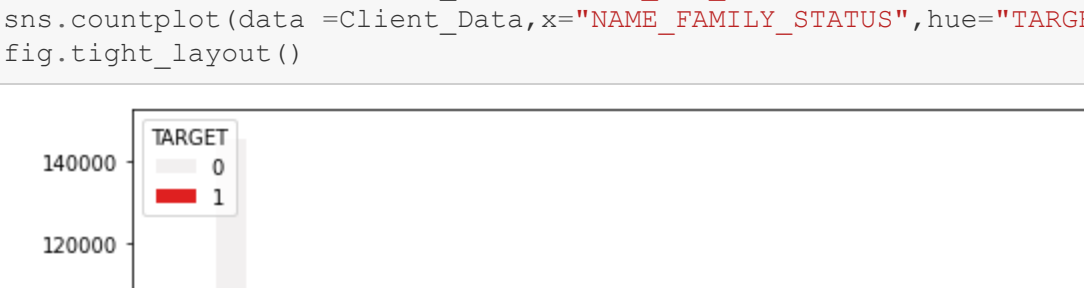
FLAG_OWN_CAR (H/C): 30.532
FLAG_OWN_CAR (NH/NC): 69.468
FLAG_OWN_REALTY (H/C): 68.492
FLAG_OWN_REALTY (NH/NC): 31.548
```

- 70% of Defaulters dont have own car but had Own house which is a Risk factor

Family Details

```
In [34]: Fam_Details = Client_Data[["NAME_CONTRACT_TYPE","CODE_GENDER","CNT_FAM_MEMBERS","CNT_CHILDREN","NAME_INCOME_TYPE","NAME_EDUCATION_TYPE","NAME_FAMILY_STATUS","NAME_TYPE_SUITE","NAME_HOUSING_TYPE"]]
```

```
In [35]: fig,axes=plt.subplots(1,2,figsize=(10,5),)
defaulters1 = Fam_Details[(Fam_Details["NAME_CONTRACT_TYPE"] == "TARGET",ax=axes[0])
sns.countplot(data =Client_Data,x="CODE_GENDER",hue="TARGET",data =Client_Data,ax=axes[1])
fig.tight_layout(pad =8.0)
```



```
In [36]: for i in Fam_Details[["NAME_CONTRACT_TYPE"]].unique():
defaulters1 = Fam_Details[(Fam_Details["NAME_CONTRACT_TYPE"] == i) & (Client_Data["TARGET"] ==1)]
Total = len(Client_Data[Client_Data["TARGET"] ==1])
print(i," ",(len(defaulters1)/Total)*100))

Cash loans : 93.745486608949
Revolving loans : 6.25455139105105
```

- Highest Applicants and Defaulters are Female and of Cash loans
- But when compared to total Male Applicants, the defaulters were quite high in Male

```
In [37]: fig,axes=plt.subplots(2,1,figsize=(10,10))
sns.countplot(data =Client_Data,x="NAME_FAM_MEMBERS",hue="TARGET",ax=axes[0],color="red")
sns.countplot(data =Client_Data,x="NAME_FAMILY_STATUS",hue="TARGET",ax=axes[1],color="red")
fig.tight_layout()
```



```
In [38]: for i in Fam_Details[["NAME_FAMILY_STATUS"]].unique():
defaulters1 = Fam_Details[(Fam_Details["NAME_FAMILY_STATUS"] == i) & (Client_Data["TARGET"] ==1)]
Total = len(Client_Data[Client_Data["TARGET"] ==1])
print(i," ",(len(defaulters1)/Total)*100,3))

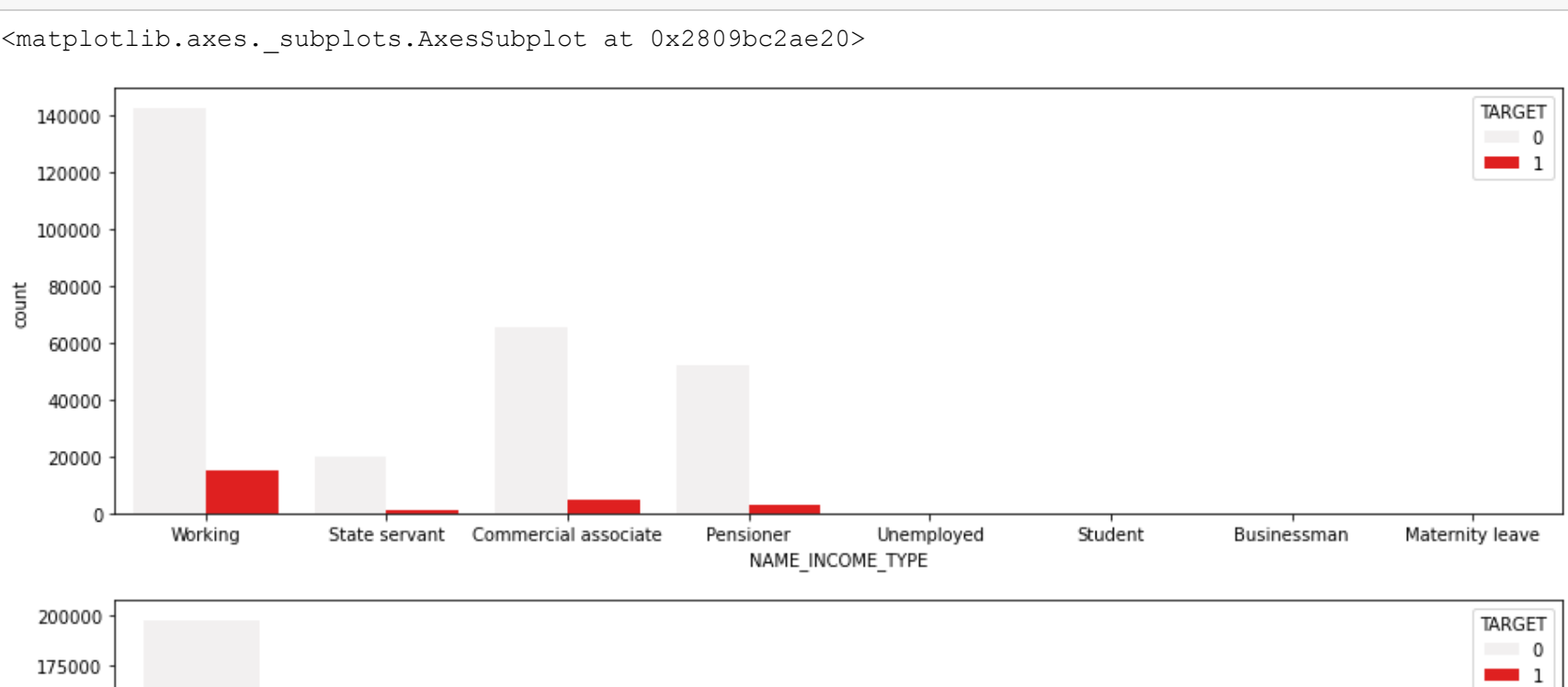
Single / not married : 17.967
Married : 59.815
Civil marriage : 11.922
Widow : 3.772
Separated : 6.518
```

```
In [39]: for i in Fam_Details[["CNT_FAM_MEMBERS"]].unique():
defaulters1 = Fam_Details[(Fam_Details["CNT_FAM_MEMBERS"] == i) & (Client_Data["TARGET"] ==1)]
Total = len(Client_Data[Client_Data["TARGET"] ==1])
print(i," ",(len(defaulters1)/Total)*100,3))

1.0 : 22.87
2.0 : 48.357
3.0 : 18.357
4.0 : 8.609
5.0 : 1.323
6.0 : 0.223
9.0 : 0.0
7.0 : 0.024
8.0 : 0.024
10.0 : 0.004
13.0 : 0.004
14.0 : 0.0
12.0 : 0.0
20.0 : 0.0
15.0 : 0.0
16.0 : 0.0
11.0 : 0.004
```

- Even though highest Defaulters lie around Married, but risk factor is high with ~5 - ~10% Single,Civil marriages and Separated
- Highest Defaulters with Family members less than 5

```
In [40]: fig,axes=plt.subplots(2,1,figsize=(15,10))
sns.countplot(data =Client_Data,x="NAME_INCOME_TYPE",hue="TARGET",ax=axes[0],color="red")
sns.countplot(data =Client_Data,x="NAME_EDUCATION_TYPE",hue="TARGET",ax=axes[1],color="red")
fig.tight_layout()
```



```
In [41]: for i in Fam_Details[["NAME_EDUCATION_TYPE"]].unique():
defaulters1 = Fam_Details[(Fam_Details["NAME_EDUCATION_TYPE"] == i) & (Client_Data["TARGET"] ==1)]
Total = len(Client_Data[Client_Data["TARGET"] ==1])
print(i," ",(len(defaulters1)/Total)*100,3))

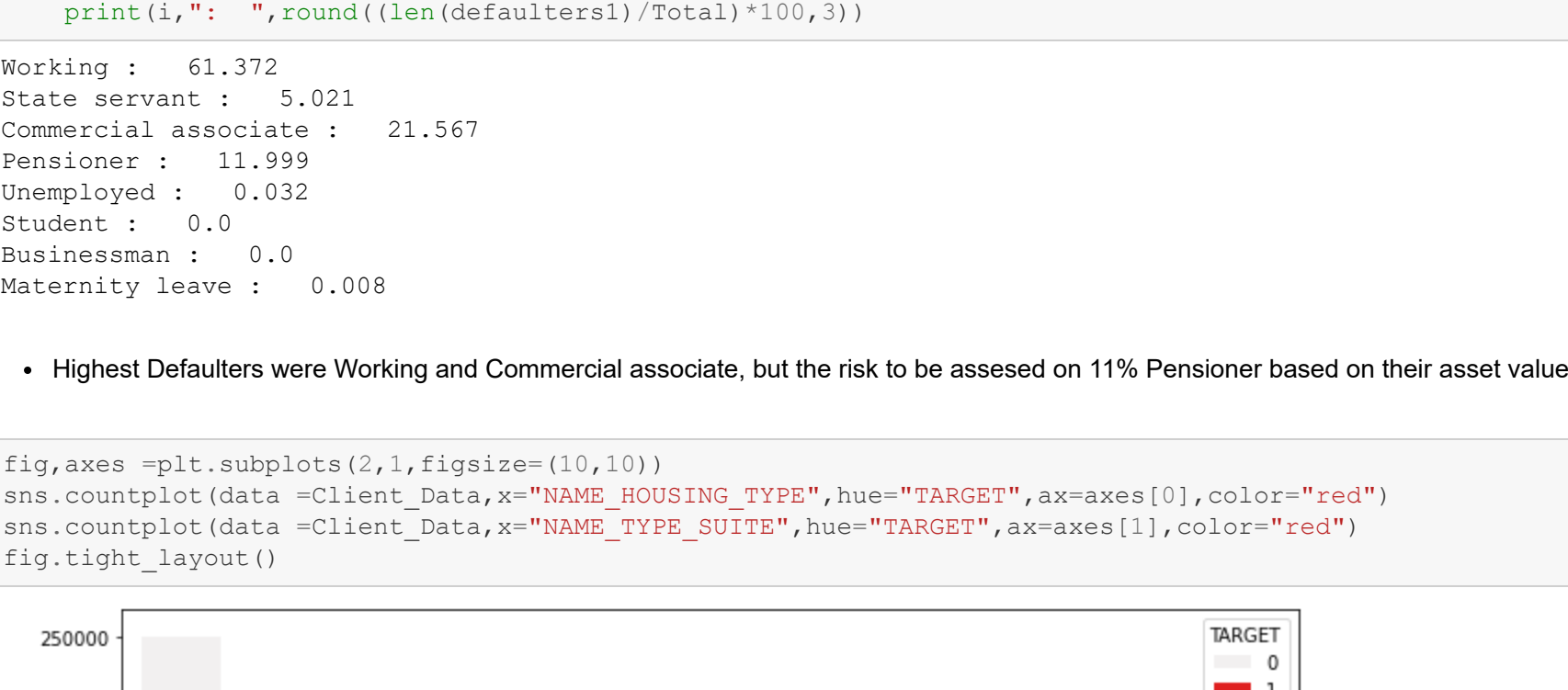
Secondary / secondary special : 78.684
Higher education : 16.118
Incomplete higher : 3.508
Lower secondary : 1.679
Academic degree : 0.012
```

```
In [42]: for i in Fam_Details[["NAME_INCOME_TYPE"]].unique():
defaulters1 = Fam_Details[(Fam_Details["NAME_INCOME_TYPE"] == i) & (Client_Data["TARGET"] ==1)]
Total = len(Client_Data[Client_Data["TARGET"] ==1])
print(i," ",(len(defaulters1)/Total)*100,3))

Working : 61.372
State servant : 5.021
Commercial associate : 21.567
Pensioner : 11.999
Unemployed : 0.032
Student : 0.0
Businessman : 0.0
Maternity leave : 0.008
```

- Highest Defaulters were Working and Commercial associate, but the risk to be assessed on 11% Pensioner based on their asset value.

```
In [43]: fig,axes=plt.subplots(2,1,figsize=(10,10))
sns.countplot(data =Client_Data,x="NAME_HOUSING_TYPE",hue="TARGET",ax=axes[0],color="red")
sns.countplot(data =Client_Data,x="NAME_TYPE_SUITE",hue="TARGET",ax=axes[1],color="red")
fig.tight_layout()
```



```
In [44]: for i in Fam_Details[["NAME_HOUSING_TYPE"]].unique():
defaulters1 = Fam_Details[(Fam_Details["NAME_HOUSING_TYPE"] == i) & (Client_Data["TARGET"] ==1)]
Total = len(Client_Data[Client_Data["TARGET"] ==1])
print(i," ",(len(defaulters1)/Total)*100,3))

House / apartment : 85.691
Rented apartment : 2.415
With parents : 7.007
Municipal apartment : 3.843
Office apartment : 0.688
Co-op apartment : 0.356
```

```
In [45]: for i in Fam_Details[["NAME_TYPE_SUITE"]].unique():
defaulters1 = Fam_Details[(Fam_Details["NAME_TYPE_SUITE"] == i) & (Client_Data["TARGET"] ==1)]
Total = len(Client_Data[Client_Data["TARGET"] ==1])
print(i," ",(len(defaulters1)/Total)*100,3))

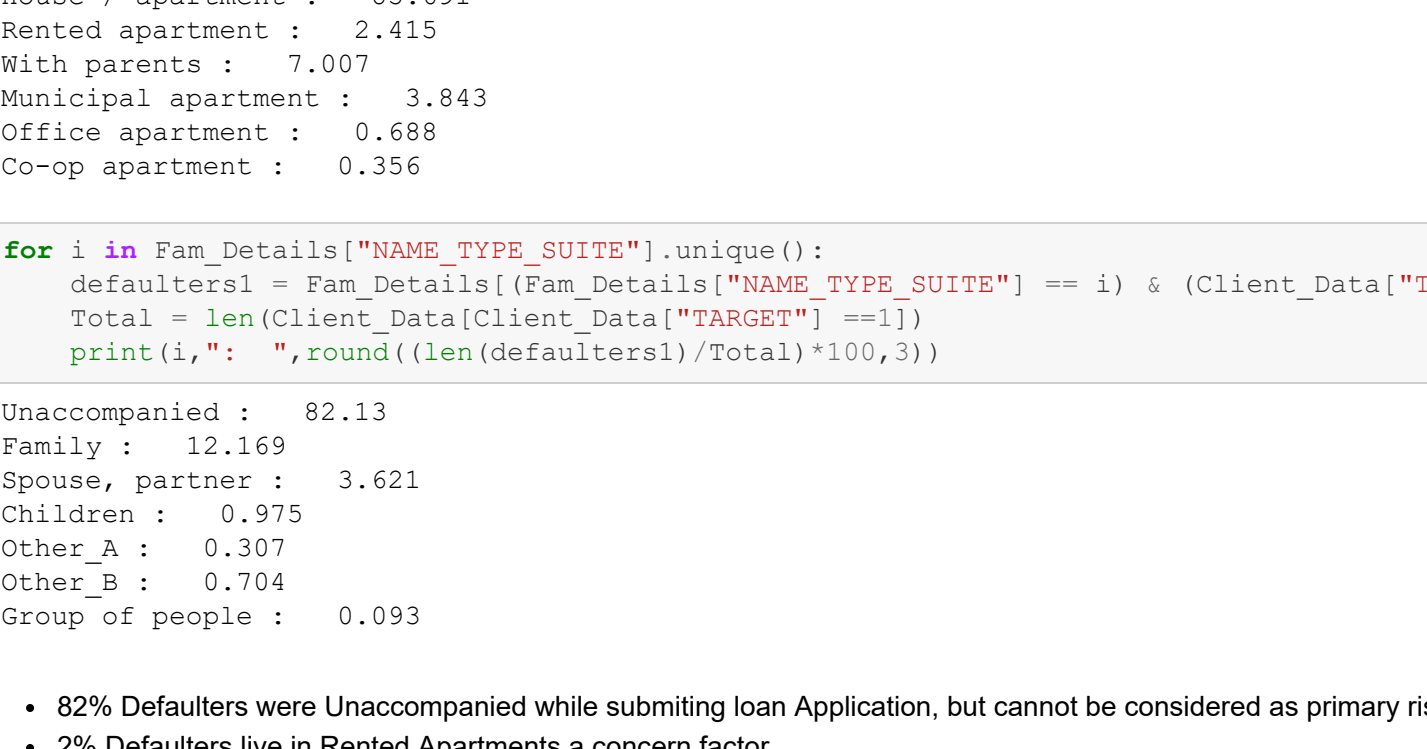
Unaccompanied : 82.13
Family : 12.169
Spouse, partner : 3.621
Children : 0.975
Other_A : 0.307
Other_B : 0.704
Group of people : 0.093
```

- 82% Defaulters were Unaccompanied while submitting loan Application, but cannot be considered as primary risk factor
- 2% Defaulters live in Rented Apartments a concern factor.

```
In [46]: Client_Data1=Client_Data.copy()
```

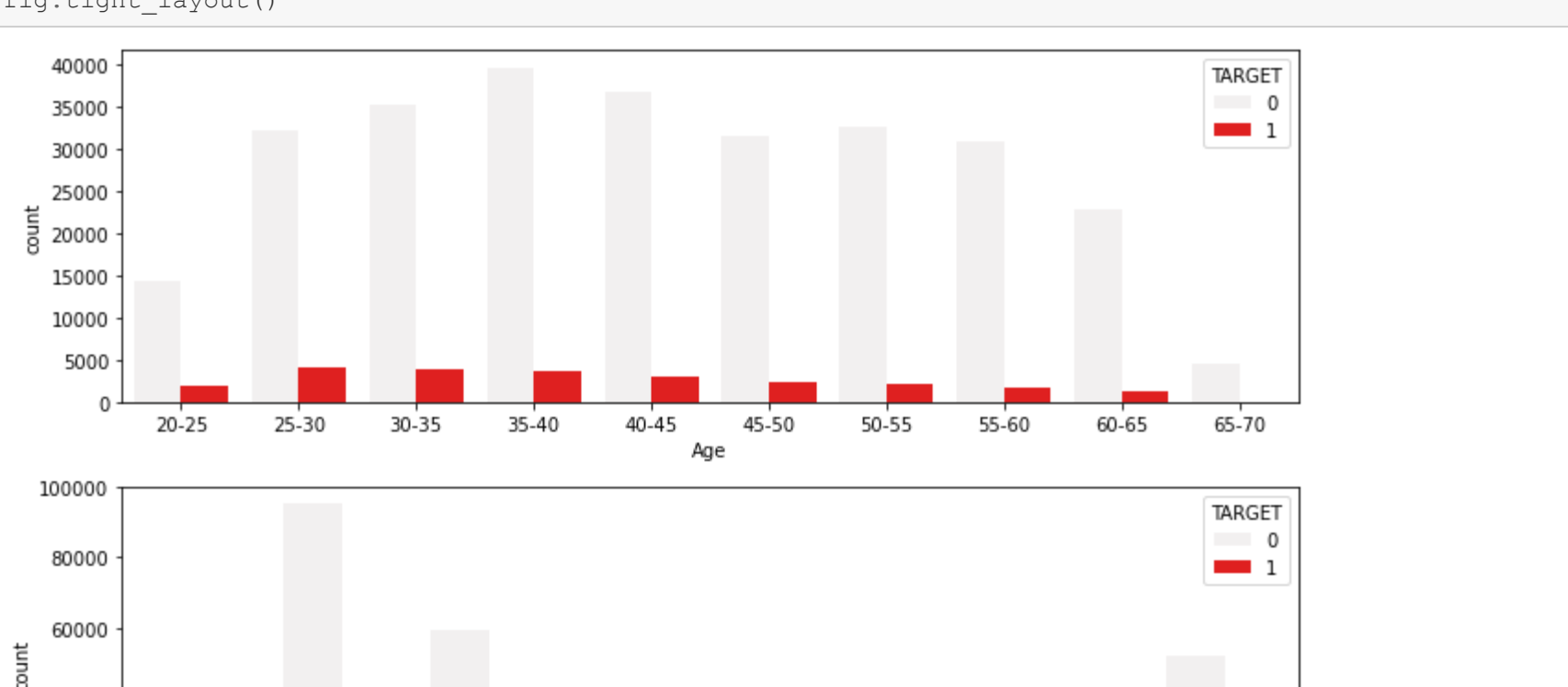
```
In [47]: Client_Data1["Age"] = pd.cut(x= Client_Data1["Age"],bins = [20,25,30,35,40,45,50,55,60,65,70],labels =
["20-25","25-30","30-35","35-40","40-45","45-50","50-55","55-60","60-65","65-70"])
Client_Data1["Days_Employed"] = pd.cut(x= Client_Data1["DAYS_EMPLOYED"],bins = [0,1,1,0,5,0,10,0,15,0,2
0,0,30,0,40,0,70,0],labels = ["<1Years","1-5","5-10","10-15","15-20","20-30","30-40","40-70"])
Client_Data1["Days_ID_PUBLISH"] = pd.cut(x= Client_Data1["DAYS_ID_PUBLISH"],bins = [0,1,1,0,5,0,10,0,1
5,0,30,0],labels = ["<1Years","1-5","5-10","10-15","15-20"])
```

```
In [48]: fig,axes=plt.subplots(3,1,figsize=(10,10))
sns.countplot(data =Client_Data1,x="Age",hue="TARGET",ax=axes[0],color="red")
sns.countplot(data =Client_Data1,x="DAYS_EMPLOYED",hue="TARGET",ax=axes[1],color="red")
sns.countplot(data =Client_Data1,x="DAYS_ID_PUBLISH",hue="TARGET",ax=axes[2],color="red")
fig.tight_layout()
```



```
In [49]: plt.figure(figsize=(15,10))
sns.heatmap(Client_Data1.corr(), cmap="Greens")
```

```
Out[49]: <matplotlib.axes._subplots.AxesSubplot at 0x2809bc0a970>
```



- Amt_Goods Price is highly correlated with Amt_Credit.
- From our Document Status plot, we didnt got much insights, but we could see correlation exists between Age,Days_Employed with Flag document.

Bi-Variate Analysis

```
In [50]: fig,ax=plt.subplots(2,1,figsize=(10,10))
sns.scatterplot(data=Client_Data, x="AMT_INCOME_TOTAL", y="AMT_CREDIT",hue = "TARGET",ax=ax[0])
sns.scatterplot(data=Client_Data, x="AMT_INCOME_TOTAL", y="AMT_ANNUITY",hue = "TARGET",ax=ax[1])
Ino =Client_Data.loc[Client_Data["AMT_INCOME_TOTAL"]<1000000,["AMT_INCOME_TOTAL","TARGET","AMT_CREDIT"]]
sns.scatterplot(data=Ino, x="AMT_INCOME_TOTAL", y="AMT_CREDIT",hue = "TARGET",ax=ax[1])
```

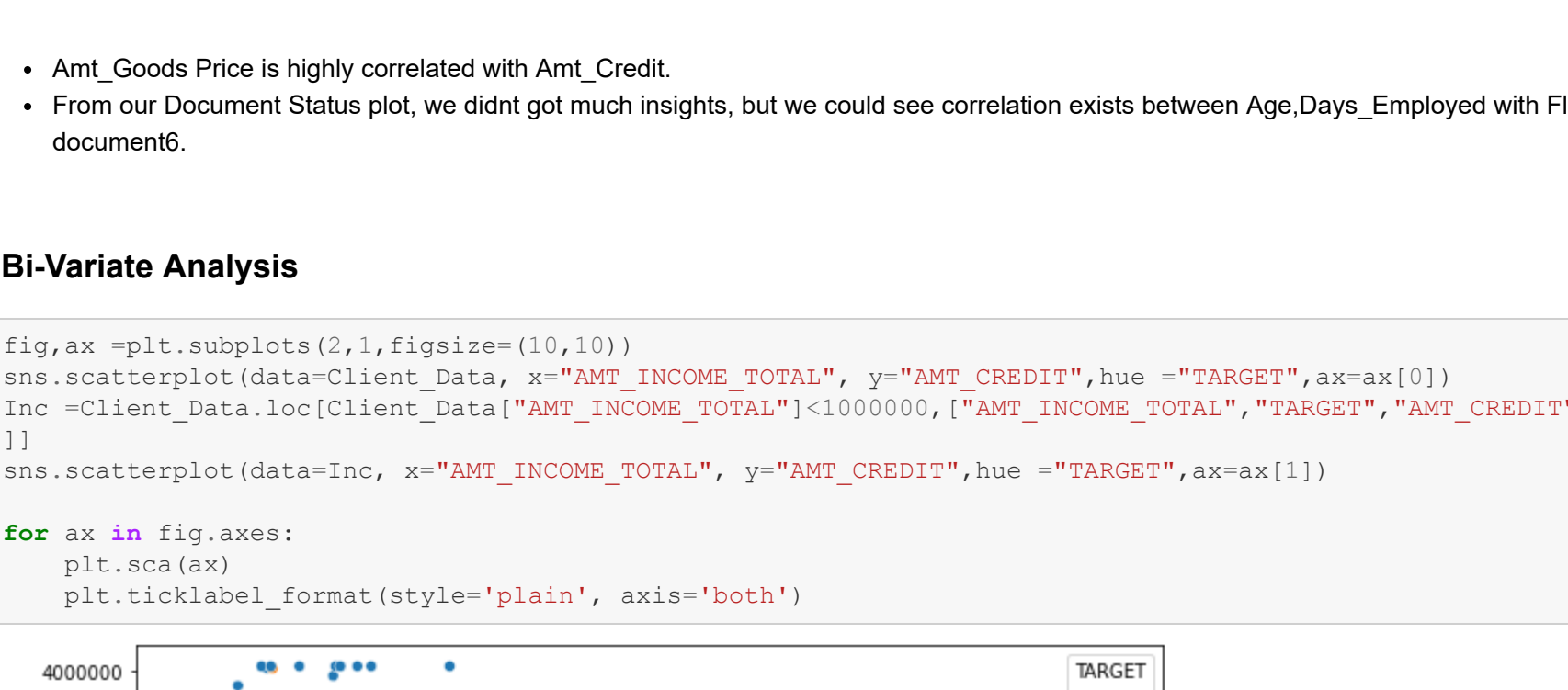
```
for ax in fig.axes:
plt.sca(ax)
plt.ticklabel_format(style='plain', axis='both')
```



- Majority of Applicants has Income <1Millions and Credited loan amount is <2.5 Millions
- More Defaulters fall under Income range of 0.4 Millions

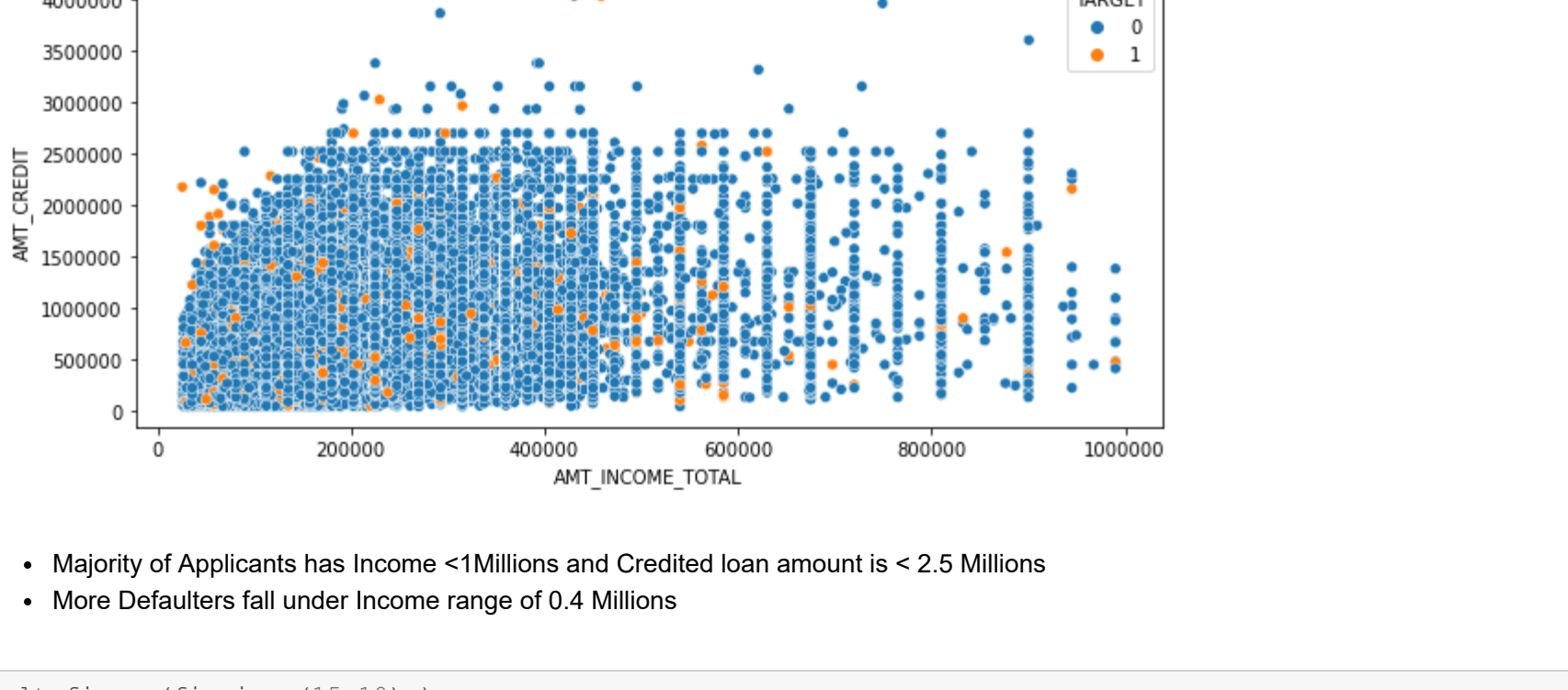
```
In [51]: plt.figure(figsize=(15,10))
sns.scatterplot(data=Client_Data, x="AMT_CREDIT", y="AMT_ANNUITY",hue = "TARGET")
plt.ticklabel_format(style='plain', axis='both')
plt.xticks(rotation =90)
```

```
Out[51]: (array([-500000., 0., 500000., 1000000., 1500000., 2000000.,
2500000., 3000000., 3500000., 4000000., 4500000.]),
< a list of 11 Text major ticklabel objects>)
```



```
In [52]: plt.figure(figsize=(15,10))
sns.scatterplot(data=Client_Data, x="AMT_CREDIT", y="AMT_GOODS_PRICE",hue = "TARGET")
plt.ticklabel_format(style='plain', axis='both')
plt.xticks(rotation =90)
```

```
Out[52]: (array([-500000., 0., 500000., 1000000., 1500000., 2000000.,
2500000., 3000000., 3500000., 4000000., 4500000.]),
< a list of 11 Text major ticklabel objects>)
```



Conclusion:

8% were Defaulters out of 3Lakh Applicants.

Data_Discrepancies:

- AMT_INCOME column has income ranging from 6-120 Millions, but the credit amount 5% which is concern factor.
- Few Records in Days Employed has crossed max 70 years, they were imputed with 70.

Findings:

- Maximum loans sanctioned were Cash loans.
- Highest Applicants are female, but defaulters were high in Male.
- Risk is less with applicants who are having either car or Own House.
- Applicants in Rented houses and Pensioners are of high risk.
- Risk is high with Single parent applicants
- Maximum Defaulters lie in Age group of 25-30.
- Maximum Defaulters has employee experience < 5years, but the risk lies with <1 year Experience Employees.
- Most Applicants and defaulters fall under Income range of 40K and 2.5 Lakhs.

```
In [53]: Client_Data.to_csv("Client_data.csv",index=False)
```

```
In [ ] :
```