

# Loizos Konstantinou (he/him)

Philadelphia, Pennsylvania | [loizos@upenn.edu](mailto:loizos@upenn.edu) | (215) 917-3864 | [LinkedIn](#)

## Education

**University of Pennsylvania | Master of Behavioral and Decision Sciences**

 December 2022

**Relevant Coursework:** Data Science and Quantitative Modeling, Public Policy and Public Finance (Wharton), Judgements and Decisions, Statistical Reasoning for Behavioral Science, Norms and Nudges

**Graduate and Professional Student Assembly (GAPSA) representative.**

October 2021 – Present

- Liaison of School of Liberal and Professional Studies with the Graduate General Assembly

**Penn Graduate Consulting Club | Project Analyst**

October 2021 – December 2021

- Conducted market research for a Bio-Tech startup.
- Identified areas of potential improvement and submitted strategic slide decks for betterment.

**European University Cyprus | Bachelor of Business Administration in Business and Economics | GPA 3.96/4.00.**

2017 – 2021

**Business Society Club | President | Nicosia, Cyprus**

December 2018 – January 2021

- Activities planned: dinners with HRs, Alumni meetings, Entrepreneurial (bootcamp twice)
- Increased club 's membership by 20%.

**University of Tennessee at Chattanooga – Study of the US institutes for Student Leaders | Entrepreneurship cohort** June-August 2019

Selected to represent Europe in 5-week, fully funded, highly competitive program for young leaders; with coursework, company visits, and travel, examining entrepreneurial approaches and economic development in USA.

**Roskilde University | Business Studies – Semester Abroad**

February 2018 – June 2018

## Professional Experience

**IPSOS | Graduate Researcher (UPenn Design Challenge) | New York, USA**

February 2022 – May 2022

- Maximized conversion and potential retention of cryptocurrency users
- The project involves problem identification, analysis, behavioral strategies, and implementation frameworks

**Cambridge Center for Alternative Finance | Research Assistant | Nicosia, Cyprus**

April 2021 – June 2021

- Conducted desk-research on regulatory initiatives and fintech-related legislation.
- Drafted informative presentations and documents related to the strategic direction of the center.
- Designed a stakeholder mapping tool in Excel that created effective stakeholder engagement.

**Ernst & Young | Finance Intern | Nicosia, Cyprus**

June 2019

- Conducted valuation models for clients in financial service industry.
- Learned office procedures and maintained necessary record keeping.

**Top Kinisis Travel PLC | Business and Sales Department | Intern | Nicosia, Cyprus**

June 2017 – September 2017

- Contacted and arranged international bookings for clients in business department for two months.
- Assisted customers to book holiday and cruise packages in provision of sales department

**Compulsory Military Service | Infantry soldier | Nicosia, Cyprus**

June 2015 – January 2017

- Served for lieutenant colonel dealing with classified documents and unit planning operations
- Served as a guard at buffer zone. Skills practiced: self-management, discipline, adaptability.

## Leadership and Other Experience

**UN Youth and Student Association | Board Member | Nicosia, Cyprus**

February 2019 – March 2021

- Organized 5-week internship for Cypriots in the US Congress and the American Hellenic Institute. Communicated with representatives from Cyprus Youth Board and US embassy. Secured \$700 funding from my university.
- Cyprus delegate at Harvard Model United Nations in February 2019.

**Youth Parliament Leader | Member | Nicosia, Cyprus**

October 2018 – October 2021

- Drafted and voted 4 tier bills on behalf of Education Committee regarding digitalization and career orientation in public schools
- Participated in follow-up monthly meetings with MPs, representatives of Ministry of education, and Worker Unions.

**Erasmus Student Network (ESN) | National Exchangeability Coordinator**

October 2018 – November 2019

## Proficiencies and Passions

**Technical:** Python, R, SPSS, MS Office; **Languages:** Spanish (Basics), English (Fluent), Greek (Native) **Activities:** soccer, chess, comedy