# Loizos Konstantinou (he/him)

loizos@upenn.edu | (215) 917-3864 | Portfolio | LinkedIn

## **Education**

#### University of Pennsylvania | MS in Behavioral and Decision Sciences | Philadelphia, PA

Dec 2022

**Relevant Coursework**: Data Science and Quantitative Modeling, Public Policy and Public Finance (Wharton), Judgements and Decisions, Big Data Analytics, Social Norms. **Teaching Assistant**: Statistical Reasoning for Behavioral Science

Graduate and Professional Student Assembly (GAPSA) representative

Oct 2021 - Jun 2021

Penn Graduate Consulting Club | Project Analyst

Oct 2021 - Dec 2021

Produced qualitative research for a Bio-Tech startup. Built 2-hour interviews for application of Point-of-care-testing

European University Cyprus | Bachelor of Business and Economics (GPA 3.96/4.00) | Cyprus

2017 - 2021

Business Society Club, President

Dec 2018 - Jan 2021

Increased the club's membership by +35%. Activities planned: HR dinners, Alumni meetings, Entrepreneurial bootcamps 2/year

#### University of Tennessee at Chattanooga | Study of the US institutes for Student Leaders

Jun - Aug 2019

Selected to represent Europe in 5-week, fully funded, highly competitive program for young leaders; with coursework, company
visits, and travel, examining entrepreneurial approaches, and economic development in the USA

Roskilde University | Business Studies - Semester Abroad | Roskilde, Denmark

Feb 2018 - Jun 2018

# Relevant Experience

IPSOS | Social Intelligence Analytics Intern | New York, NY

Jun 2022 – Sep 2022

- Conducted data cleaning, data analysis, and report development by extracting data from Synthesio; an Al powered tool platform
- Analyzed social data in SPSS and Excel, and deciphered consumer perceptions about clients' brands
- Developed exploratory data analysis, manipulated datasets, and presented outcomes to the Lidl, Beam, and SCJ executive teams

Graduate Researcher (Penn Design Challenge) | New York, NY

Feb 2022 - Jun 2022

Performed qualitative research and combined it with IPSOS datasets to understand user's perception about cryptocurrency

The American College of Financial Services | Data Analytics Consultant | King of Prussia, PA

Jun 2021 - Sep 2022

- Cleaned, aggregated, and conducted regression analysis of SQL data in RStudio. Extracted actionable insights from the analysis
- Visualized and communicated the analysis which was then incorporated in the strategic planning of business development team
- Created reports and dashboards and delivered actionable insights by customizing the user experience to appropriate audiences
- Assisted in developing key metrics and performance indicators to help stakeholders answer product questions

Cambridge Center for Alternative Finance | Research Assistant | Cambridge, UK

Apr 2021 - Jun 2021

- Designed stakeholder mapping tool in Excel (>400 contacts) which was adopted across the Center and is still in use today
- Constructed desk-research on regulatory initiatives and fintech-related legislation and drafted presentations

Top Kinisis Travel PLC | Business and Sales Intern | Cyprus

Jun 2017 - Sep 2017

- Contacted and arranged international bookings for tourist industry clients in business department
- Increased sales by +15%; pitched to customers company's holiday and cruise packages

Compulsory Military Service | Infantry Soldier | Cyprus

Jun 2015 – Jan 2017

# Leadership and Volunteer Experience

Youth Parliament Leader | Member | Cyprus

Oct 2018 - Oct 2021

- Drafted 4 bills on behalf of the Education Committee that impacted digitalization and career orientation in public schools in Cyprus
- Built implementation roadmaps with MPs, representatives of Ministry of Education, and Worker Unions in follow-up monthly meetings

UN Youth and Student Association | Board Member | Cyprus

Feb 2019 - Mar 2021

- Organized 5-week internship for Cypriots in the US Congress and the American Hellenic Institute. Organized applicant interviews with representatives from Cyprus Youth Board and US embassy. Secured \$700 funding from European University Cyprus
- Selected among 800 candidates and represented Cyprus as a delegate at the Harvard Model United Nations in February 2019

## **Skills and Passions**

Computer: Python, R, SPSS, MS Office, DaVinci Resolve, Figma Languages: English (Fluent), Greek (Native), French (Basic)