

# Entrepreneurship

↳ linkedin. learning (Answer)  
↳ By Bekeesh Kumar.

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CH. Quiz:-

Entrepreneurship foundation {NOC = 2}

						Exam	
1> D	1> A	1> C	1> D	1> C	1> D	1> C	7> B
	2> D			2> A		2> A	8> D
				3> B		3> C	9> A
						4> D	10> D
						5> B	11> B
						6> D	

2> Use an Entrepreneurial Mindset to find...

CH QUIZ:-				{ NOC = 1 }
1> A	1> C	1> C	1> C	
2> A	2> B	2> D	2> C	
	3> C	3> C	3> D	

3> Employee to Entrepreneur {NOC = 2}

↳ No Quiz, No Exam.

4> Become an Entrepreneur Inside a Company

↳ No quiz, No Exam.

{ NOC = 2 }

5> Unique ways to Generate Creative class

				Exam:- {NOC = 1}	
1> C	1> B	1> A	1> B	1> C	7> B
2> C	2> C	2> B	2> B	2> B	8> A
	3> B	3> A	3> A	3> C	9> C
	4> C			4> C	10> C
				5> C	11> B
				6> A	



## 6) Entrepreneurship Funding and Testing Your...

1) D	1) B	1) A	1) B	Exam:-	
2) D	2) C	2) A	2) B	1) A	4) A
3) D	3) D		3) D	2) A	5) B
	4) C		4) A	3) B	6) A
					7) D

{NOC = 2}

## 7) A process for Generating better ideas

↳ No quiz, No Exam.

{NOC = 0}

## 8) Conducting a SWOT Analysis

↳ No quiz, No Exam.

{NOC = 2}

## 9) Product development process

↳ No quiz, No Exam.

{NOC = 0}

## 10) Creating a Business plan

{NOC = 2}

1) A	1) A	1) C	1) C	1) B	1) A	1) C
2) B		2) D	2) B			2) A
3) C						

Exam:-

1) D	5) A	9) B	13) B	17) C
2) B	6) B	10) C	14) C	18) B
3) A	7) A	11) A	15) A	19) B
4) A	8) B	12) A	16) C	

## 11) What is your Value proposition

{NOC = 0}

↳ No quiz, No Exam.

## 12) Revenue Staffing and Expense Models Explained.

↳ No quiz No. Exam.

{NOC = 1}



13) Revenue Recognition {NOC = 0}  
↳ No quiz, No Exam.

14) Deck, Pitching and Fundraising {NOC = 0}  
↳ No exam, No quiz

15) Social Selling: Reaching prospects {NOC = 1}  
1) C | 1) C | 1) C | 1) B  
2) A | 2) D | 1) C | 1) B

16) Virtual Selling for Sales Professionals {NOC = 1}  
1) A | 1) C | 1) B | 1) B | 1) A  
2) B | 2) B | 2) B | 2) C  
3) C | 3) A  
4) B | 4) A

17) Selling with Authenticity {NOC = 1}  
↳ No quiz & No exam

18) Social Media Marketing for Small Business {NOC = 2}  
1) C | 1) D | 1) A | 1) C | 5) C | 8) C  
2) A | 2) B | 3) A | 6) C  
3) C | 4) B | 7) C  
4) C  
← Exam

19) Leading in Govt. {NOC = 2}

1) D | 1) A | 1) C | 1) C | 1) B  
2) B | 2) D | 2) B | 2) B

Exam :- 1) A 5) D  
2) A 6) D  
3) B 7) A  
4) C 8) D



## 20) Project Management: Government + project

1) B	1) true	1) true	1) D	1) A
	2) false	2) C	2) A	2) A
	3) A	3) A	3) B	3) B
	4) C	4) D	4) false	4) C
				5) C
				6) D
				7) false.

{NOC = 2}

total no of certificate = 24

Thank You...