

## Activity #10

UC #1: Introduce a new check box in contact object to capture if the contact is an executive leader

UC #2: Create a campaign with the name "Leadership News Letter" . Ensure the system automatically adds contact Flagged as "executive leader" as a member of the campaign

UC #3: Whenever a campaign is deleted , the system should check if there are any campaign members . If yes, user should not be allowed to delete and system should throw an error message "Campaign with active members cannot be deleted "

UC #4: Introduce 'Total Stock Available' in product obj. Whenever a product is added to an opportunity, system should check if the total stocks available is > 5. If not, system should send an email to members of Stock inventory queue

UC #5: Account owners would like to have a simplified way in the system to add key decision makers as contact roles for high volume opportunities in bulk instead of getting into each opportunity and add contact roles

- System Should show list big deals (amount > 5 million) & have an option to choose opportunities
- Should have an option to select a contact and assign contact role to selected opportunities

Ensure this option is available for users on account record page