

# 2022 Financial Year Revenue Summary

Number of RFx  
Responded To in 2022

14

Value of RFx  
Responded To in 2022

20.15M

Number of Converted  
RFx Responded To in  
2022

3

Value of Converted RFx  
Responded To in 2022

2.38M

Percentage Conversion  
of RFx Responded To in  
2022

21.43%

Value of Unconverted  
RFx Responded To in  
2022

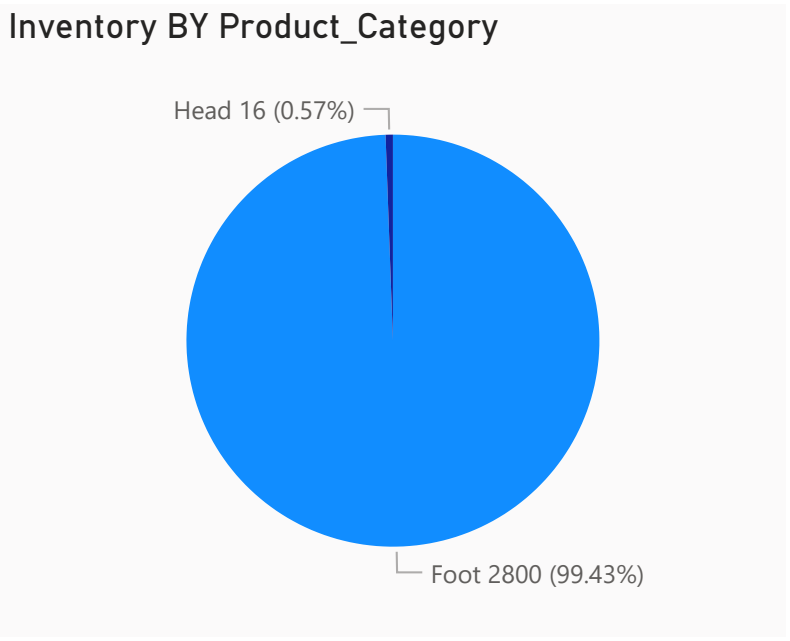
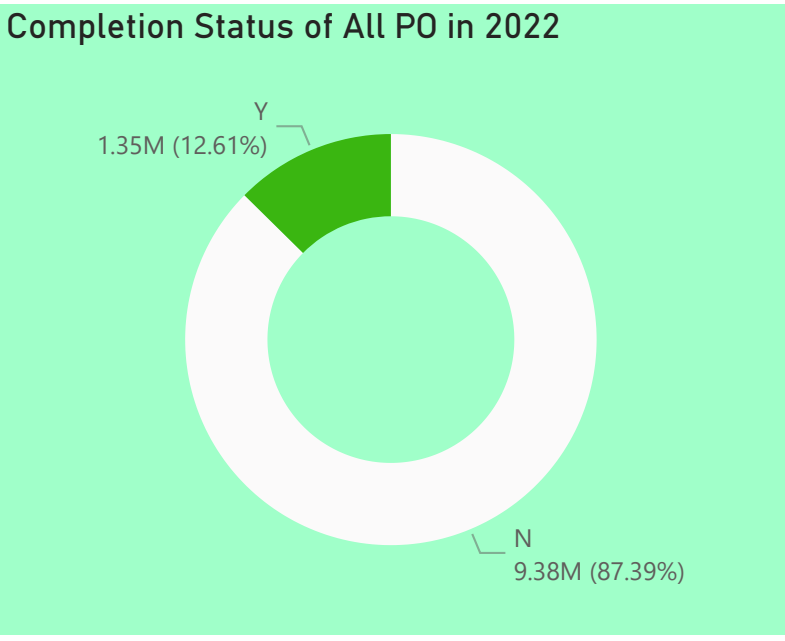
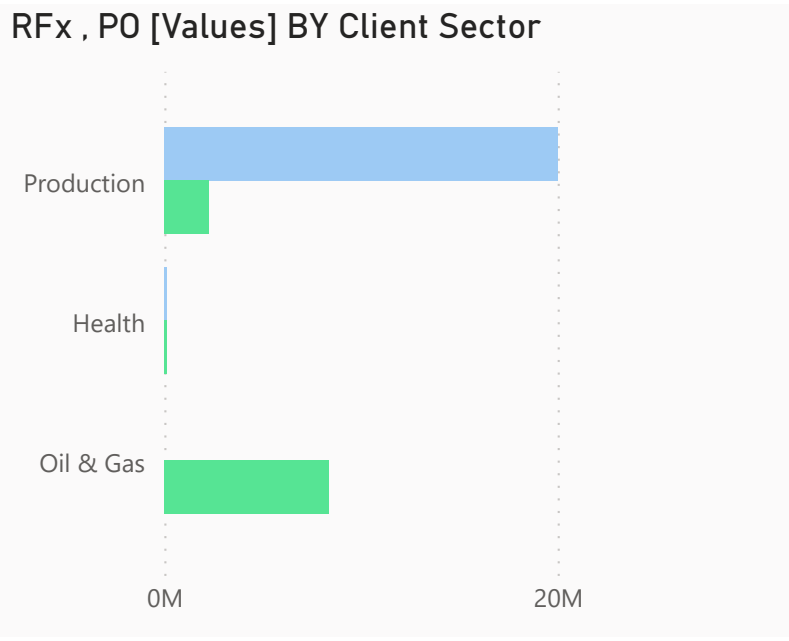
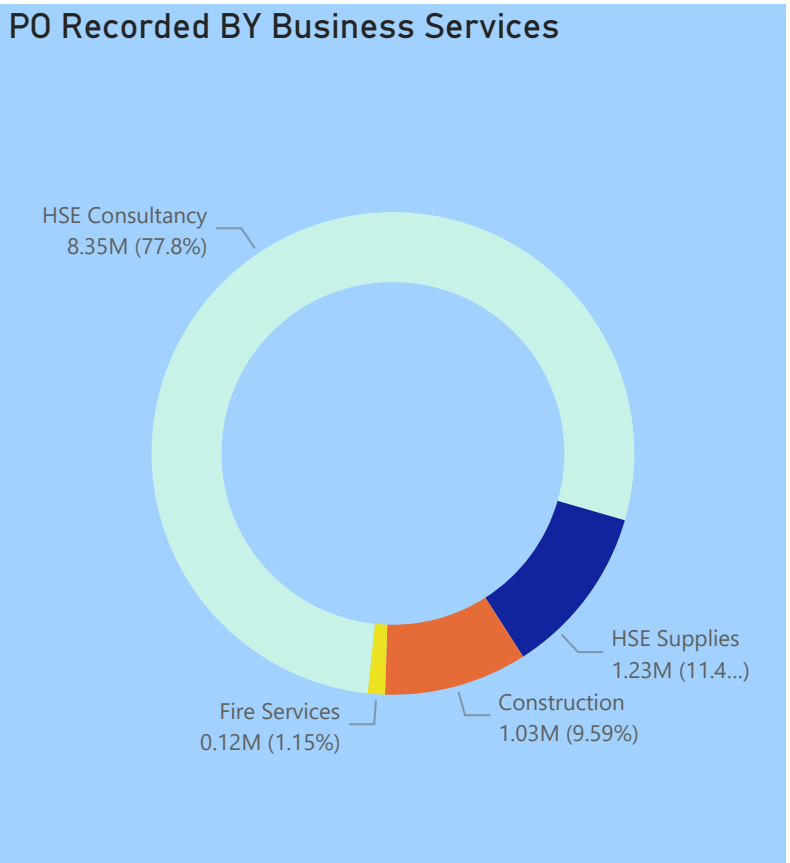
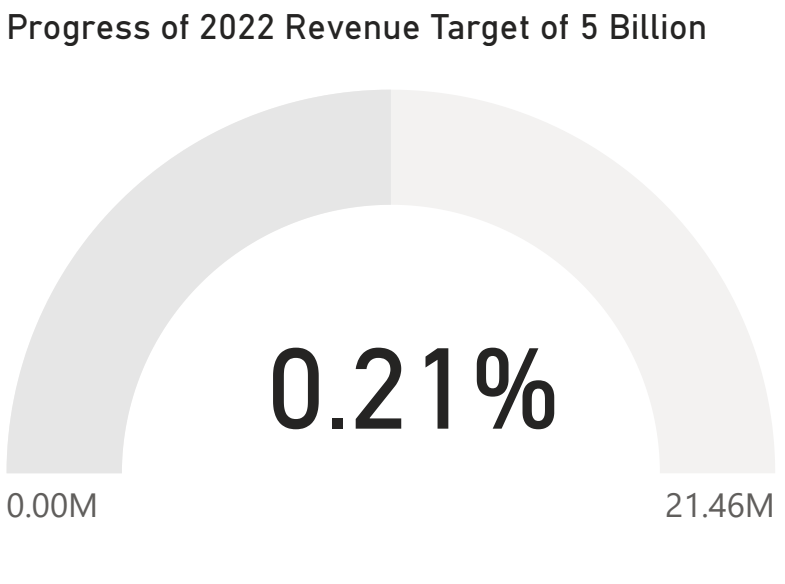
17.77M

Number of PO  
Recorded in 2022

4

Value of PO Recorded  
in 2022

10.73M



Date Submitted

All

RFx Status (Y/N/U)

All

Sector

All

9

No. of Client\_RFx\_2022

14

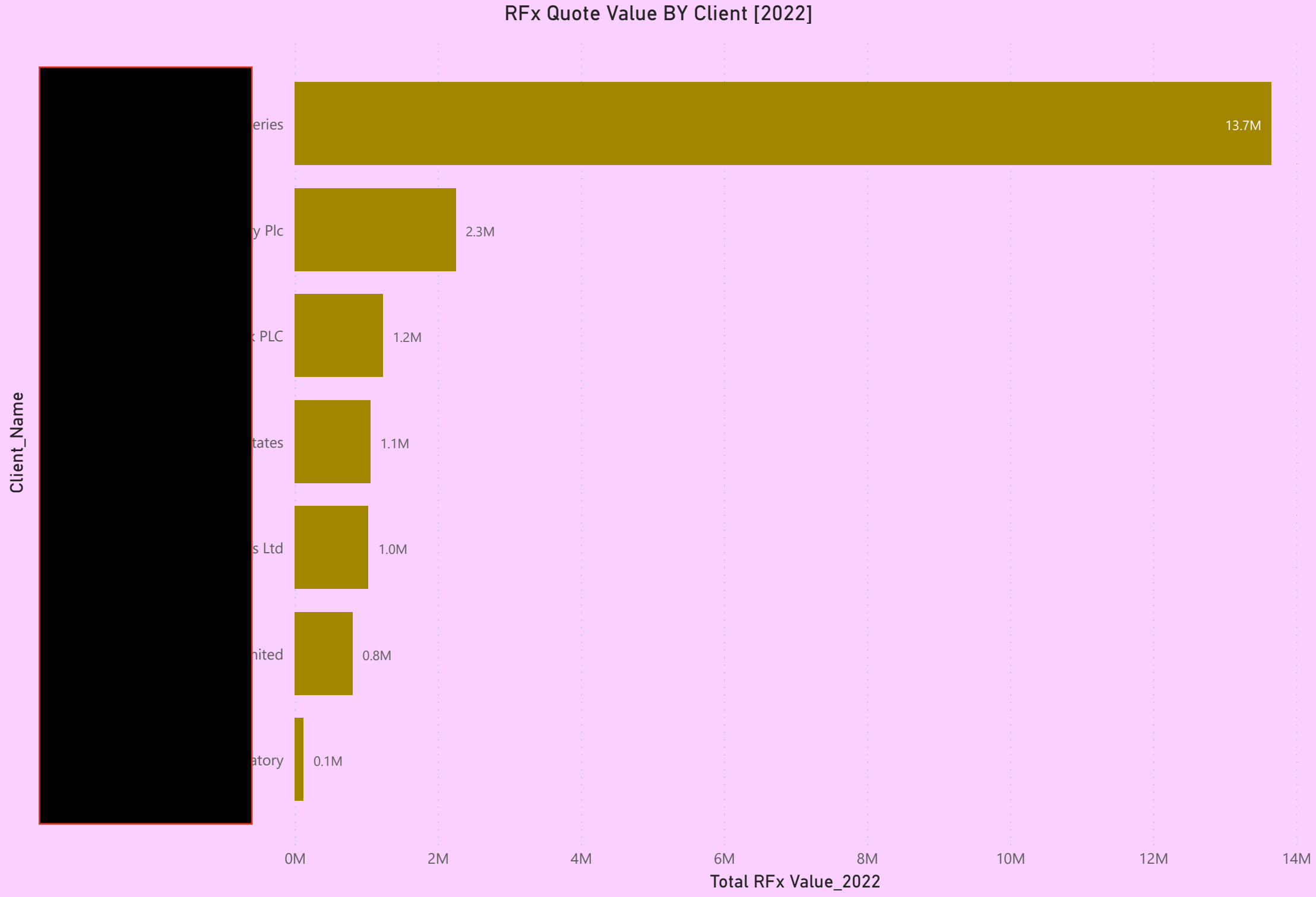
Total No. of RFx\_2022

1.44M

Avg. RFx Value\_2022

20.15M

Total RFx Value\_2022



Date Submitted

All

RFx Status (Y/N/U)

All

Sector

All

9

No. of Client\_RFx\_2022

14

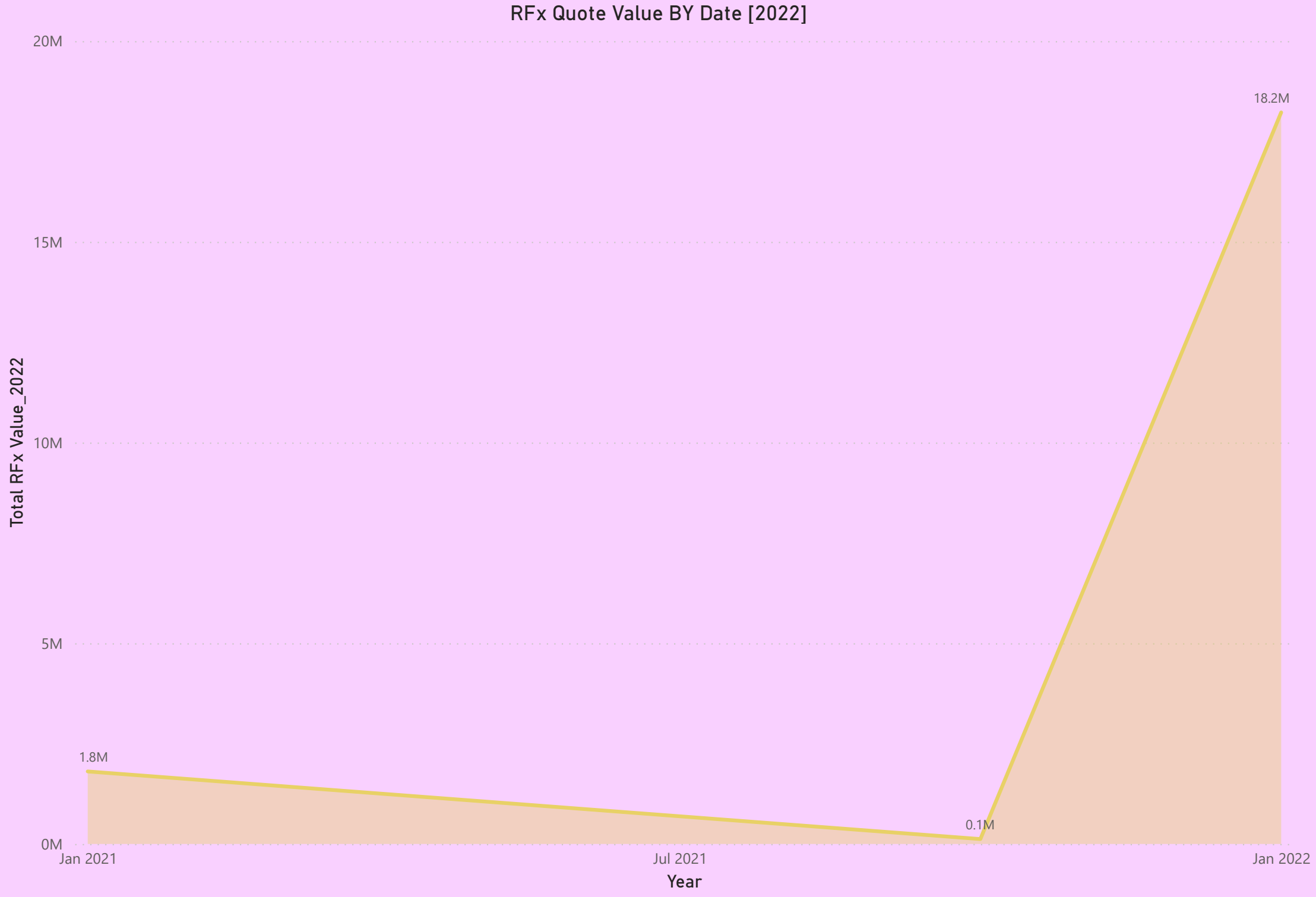
Total No. of RFx\_2022

1.44M

Avg. RFx Value\_2022

20.15M

Total RFx Value\_2022



Date Submitted

All

RFx Status (Y/N/U)

All

Sector

All

9

No. of Client\_RFx\_2022

14

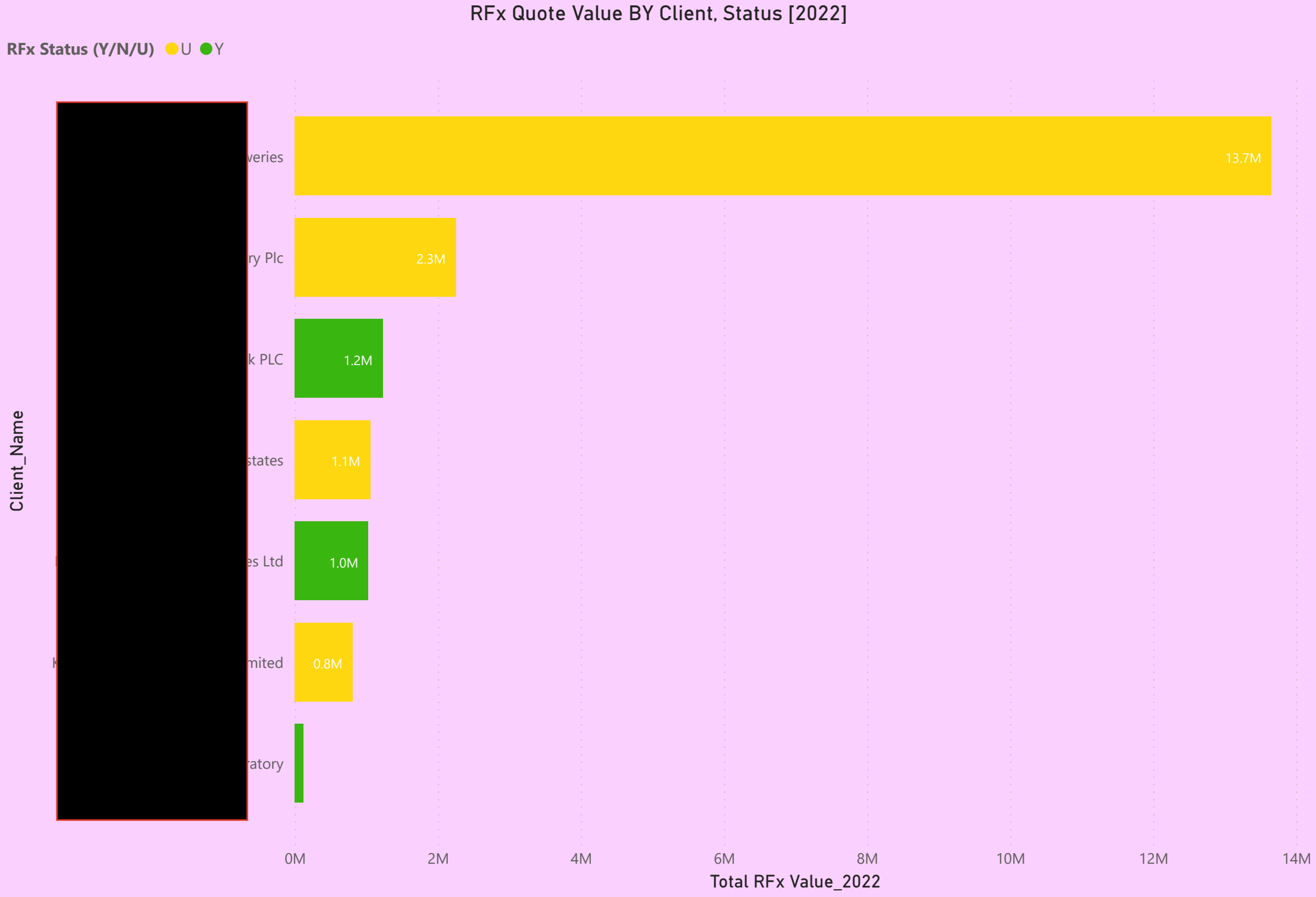
Total No. of RFx\_2022

1.44M

Avg. RFx Value\_2022

20.15M

Total RFx Value\_2022



Date Recorded

All

Service\_Type

All

Completed (Y/N)

All

Invoice Status (Y/N/P)

All

4

No. of Client\_PO\_2022

4

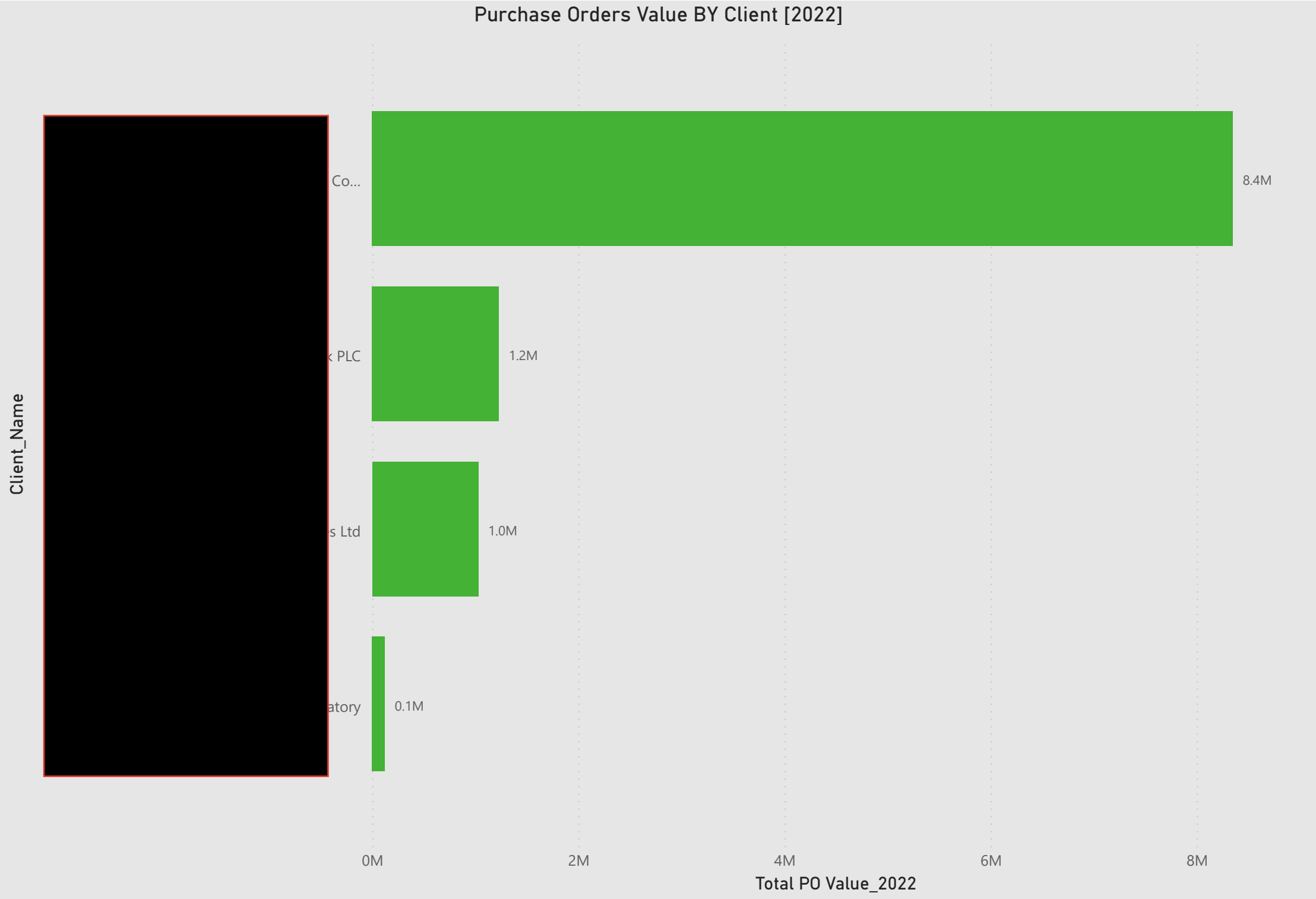
Total No. of PO\_2022

2.68M

Avg. PO Value\_2022

10.73M

Total PO Value\_2022



Date Recorded

All

Service\_Type

All

Completed (Y/N)

All

Invoice Status (Y/N/P)

All

4

No. of Client\_PO\_2022

4

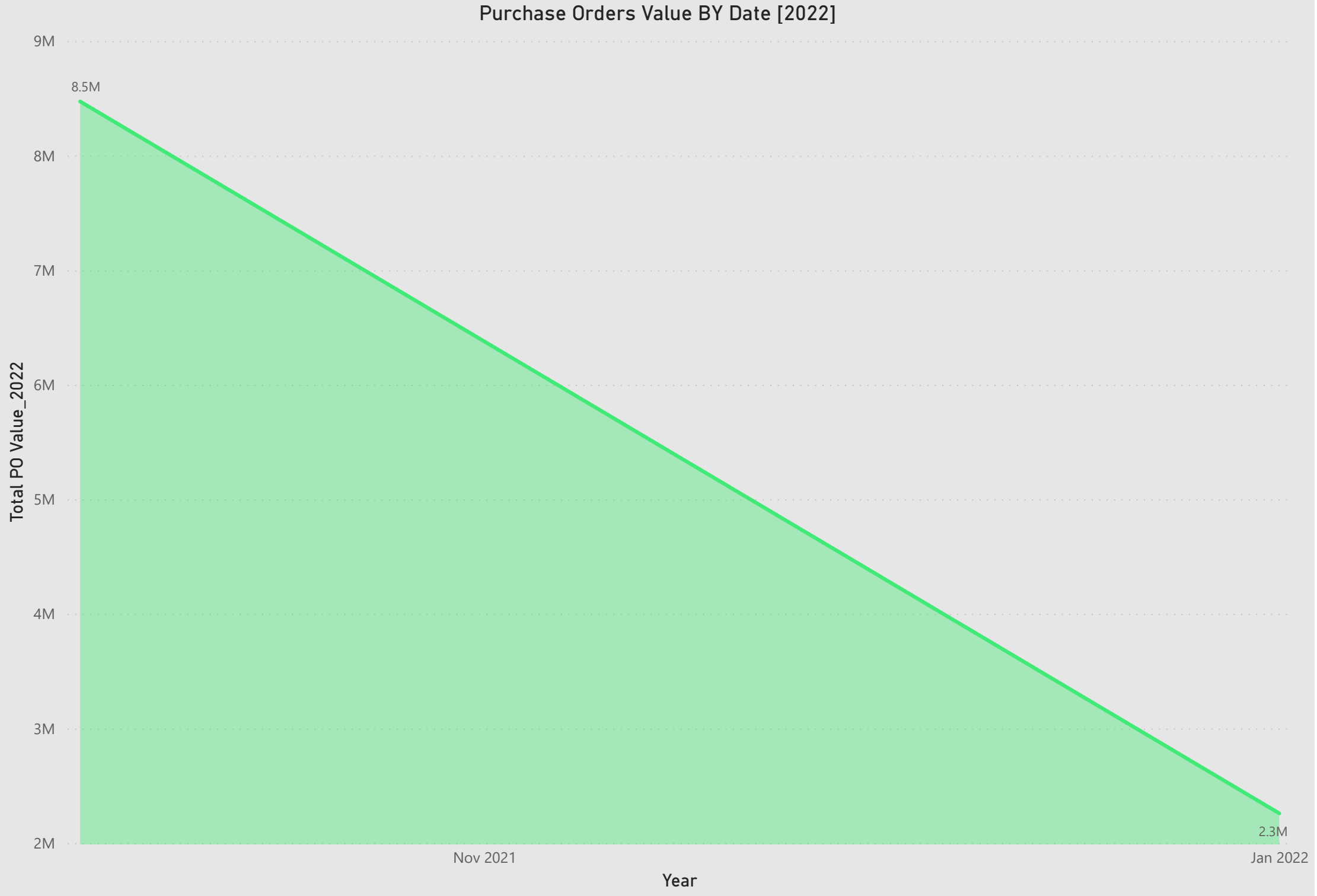
Total No. of PO\_2022

2.68M

Avg. PO Value\_2022

10.73M

Total PO Value\_2022



Date Recorded

All

Service\_Type

All

Completed (Y/N)

All

Invoice Status (Y/N/P)

All

4

No. of Client\_PO\_2022

4

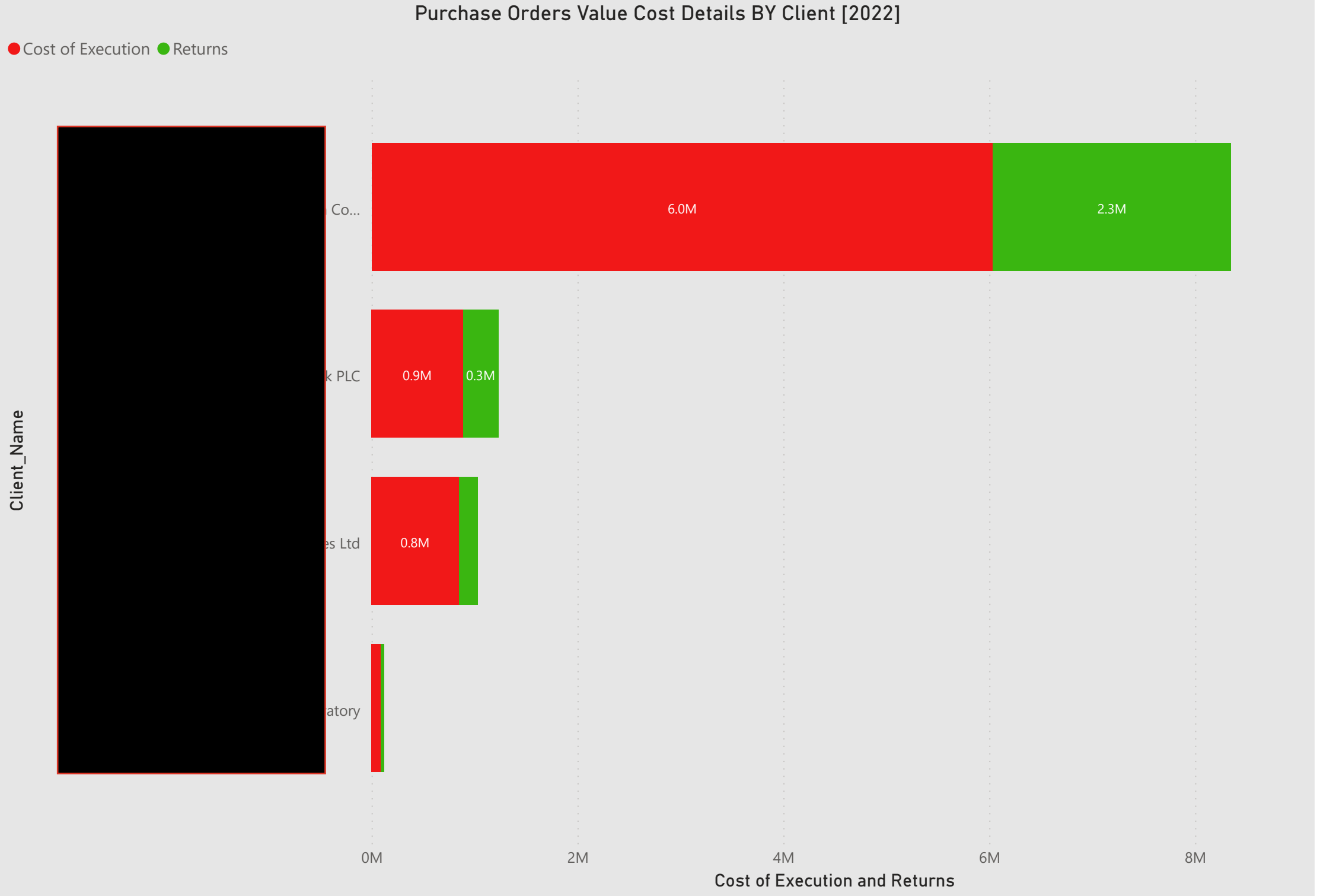
Total No. of PO\_2022

2.68M

Avg. PO Value\_2022

10.73M

Total PO Value\_2022



Date Recorded

All

Service\_Type

All

Completed (Y/N)

All

Invoice Status (Y/N/P)

All

4

No. of Client\_PO\_2022

4

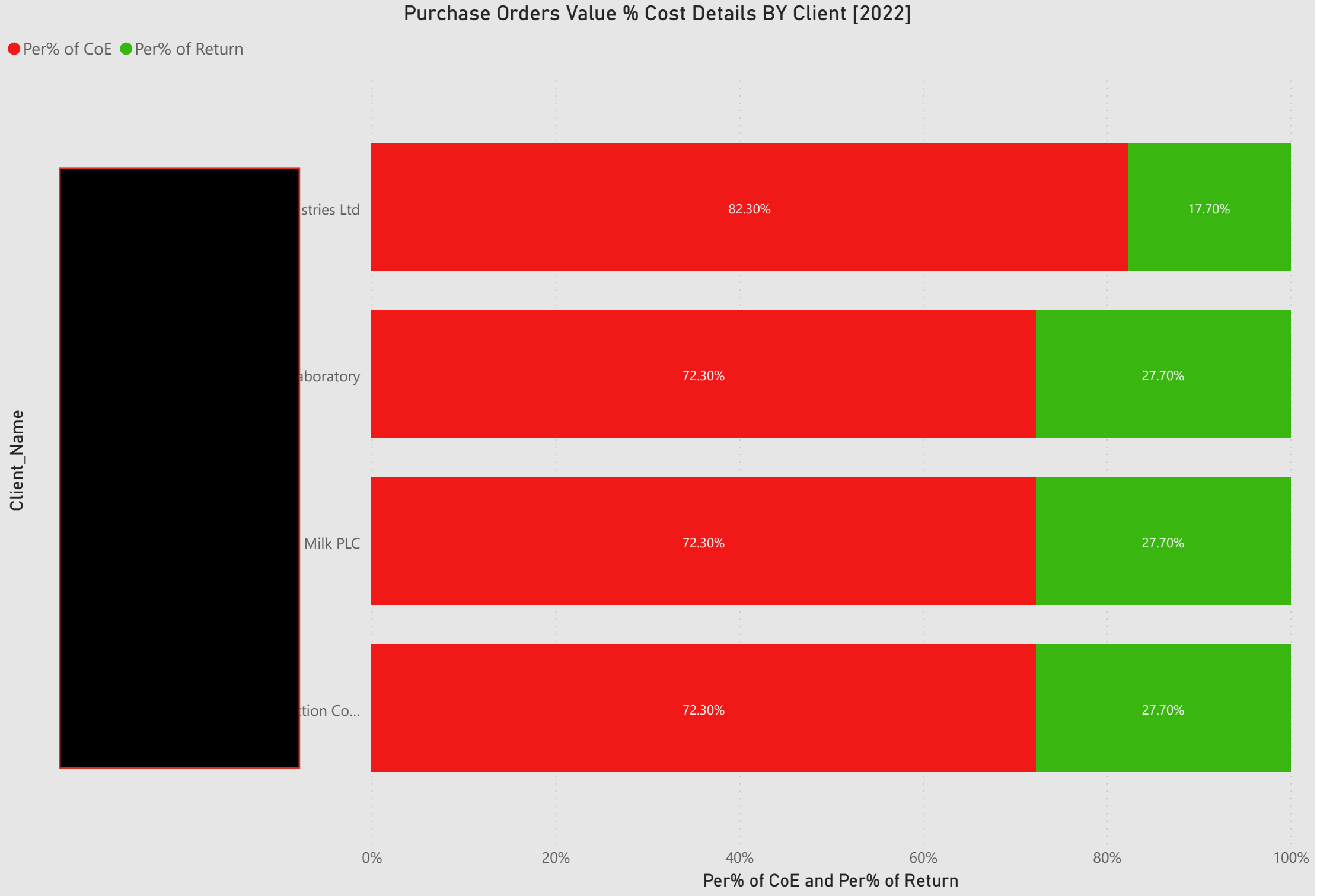
Total No. of PO\_2022

2.68M

Avg. PO Value\_2022

10.73M

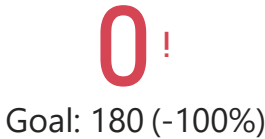
Total PO Value\_2022



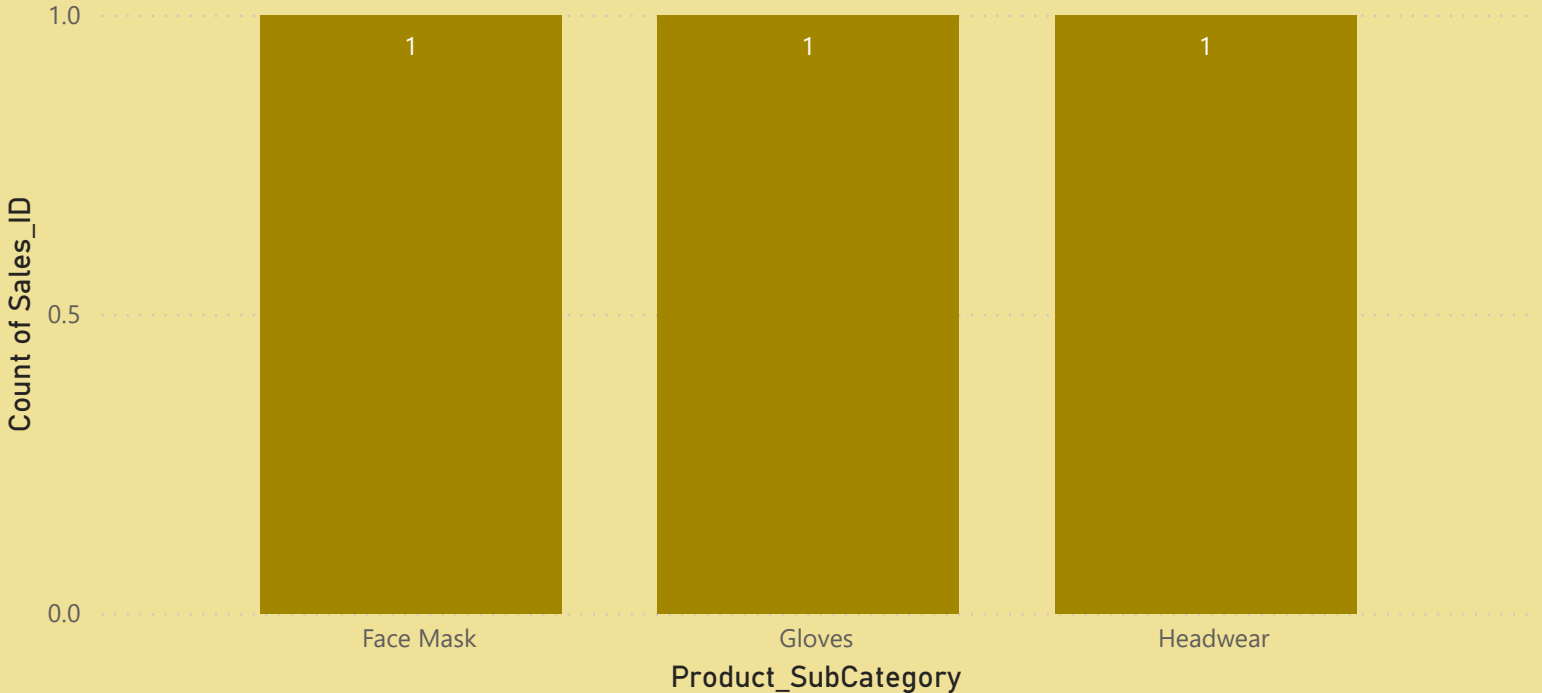


Client_Name ▲	Client_Abbrev	Total No. of RFx_2022	Total RFx Value_2022	Avg. RFx Value_2022	Total No. of PO_2022	Total PO Value_2022	Avg. PO Value_2022
<div></div>	Ca	2	2,251,000.00	1,125,500.00			
	Ech	1	123,000.00	123,000.00	1	123,000.00	123,000.00
	Far	1	1,230,000.00	1,230,000.00	1	1,230,000.00	1,230,000.00
	ustries Limited	Kat	1	808,800.00	808,800.00		
	Industries Ltd	NH	1	1,029,250.00	1,029,250.00	1	1,029,250.00
		NB	2	5,155,695.24	2,577,847.62		
		NB	3	6,820,600.00	2,273,533.33		
		NB	1	1,680,000.00	1,680,000.00		
	tion and Production Company	SN			1	8,350,000.00	8,350,000.00
states	Su	2	1,056,462.50	528,231.25			
Total		14	20,154,807.74	1,439,629.12	4	10,732,250.00	2,683,062.50

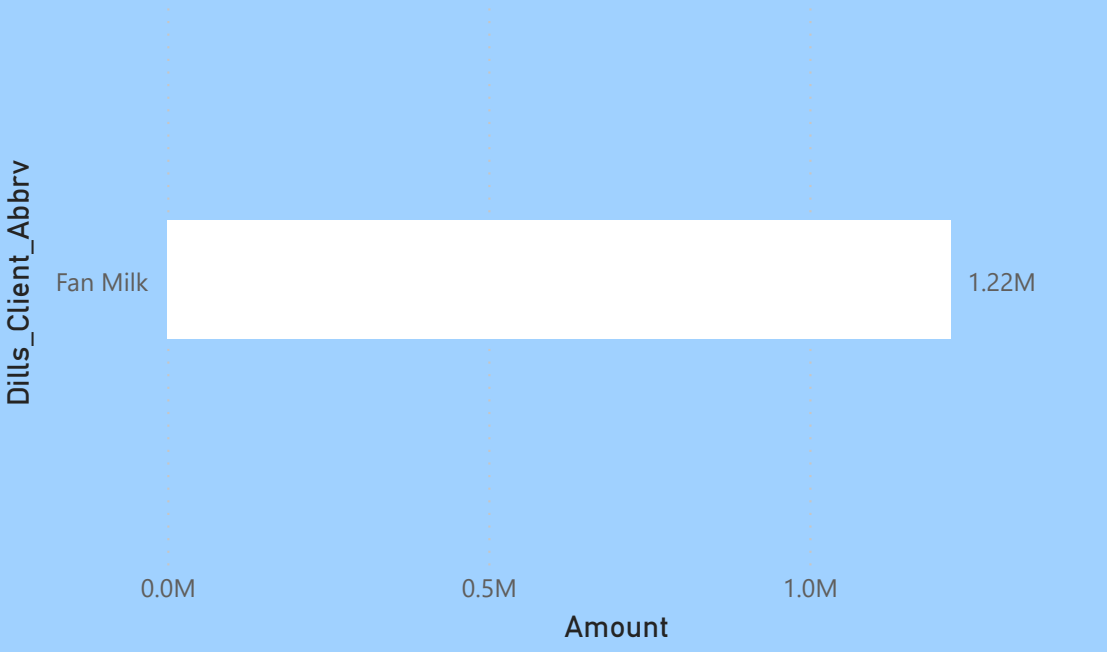
Dills Boots Sales Quantity Target



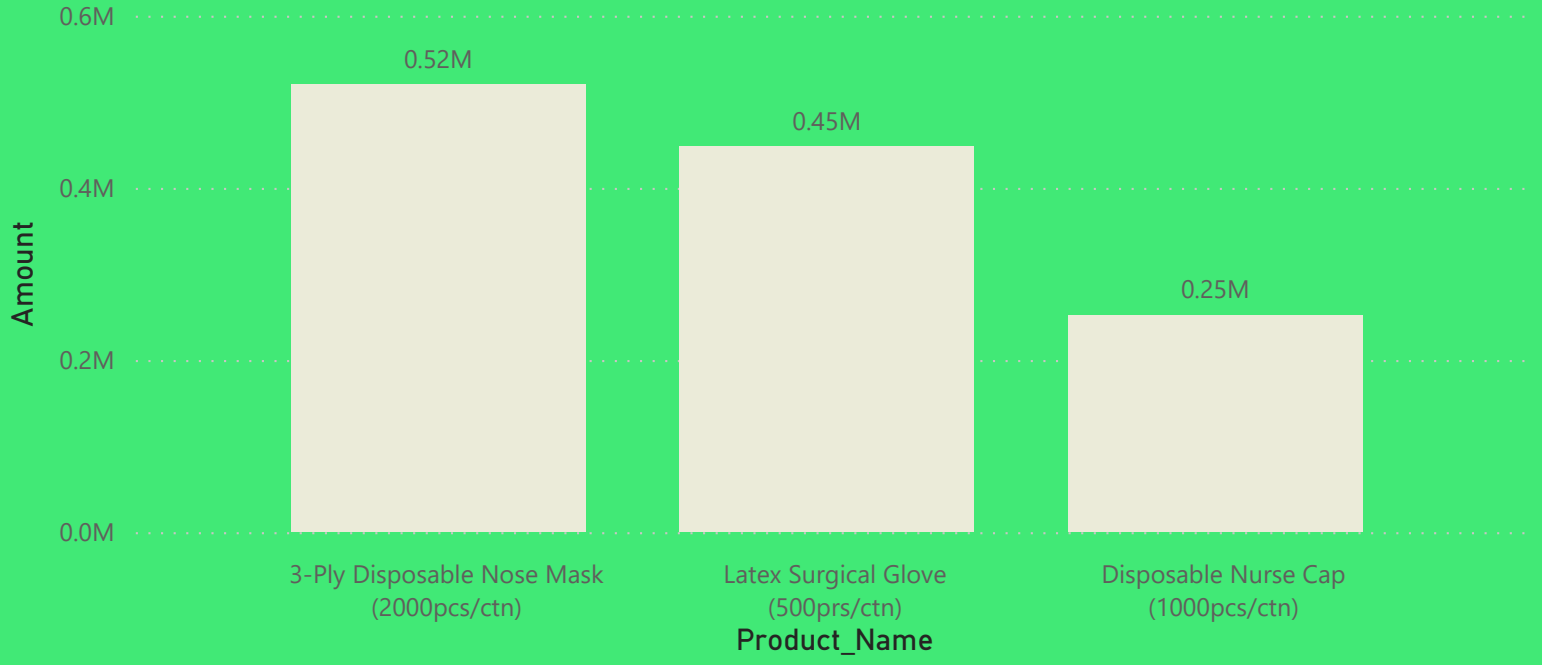
Number of Sales BY Category



Product Sales BY Customer



Sales BY Product



Year, Quarter, Month, D...

All

RFx Status (Y/N/U)

All

Sector

All

183

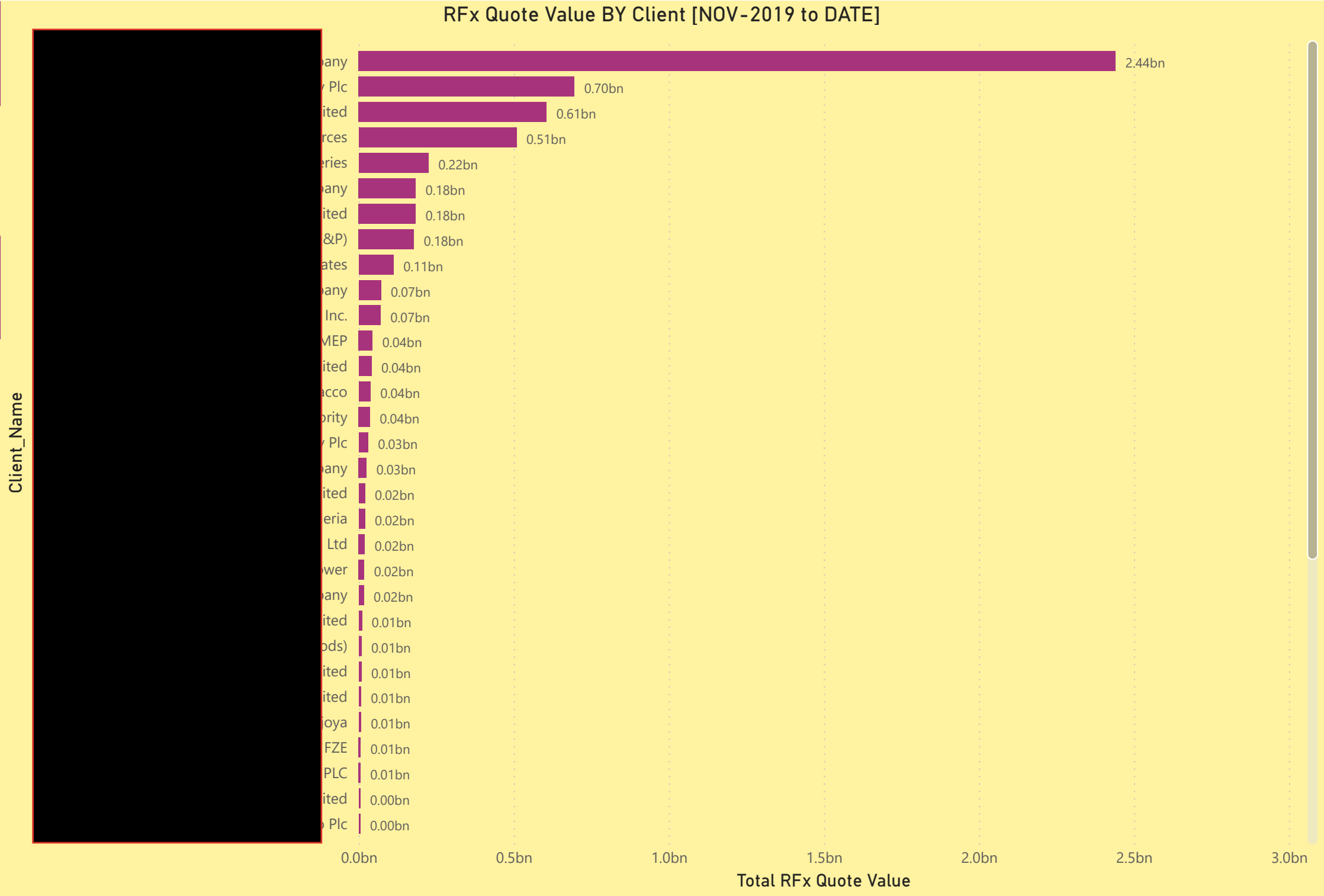
Number of RFx

30.98M

Avg. RFx Value

5.67bn

Total RFx Quote Value



Year, Quarter, Month, D...

All

Service\_Type

All

Completed (Y/N)

☐ N☐ Y

Invoice Status (Y/N/P)

☐ N☐ P☐ Y

173

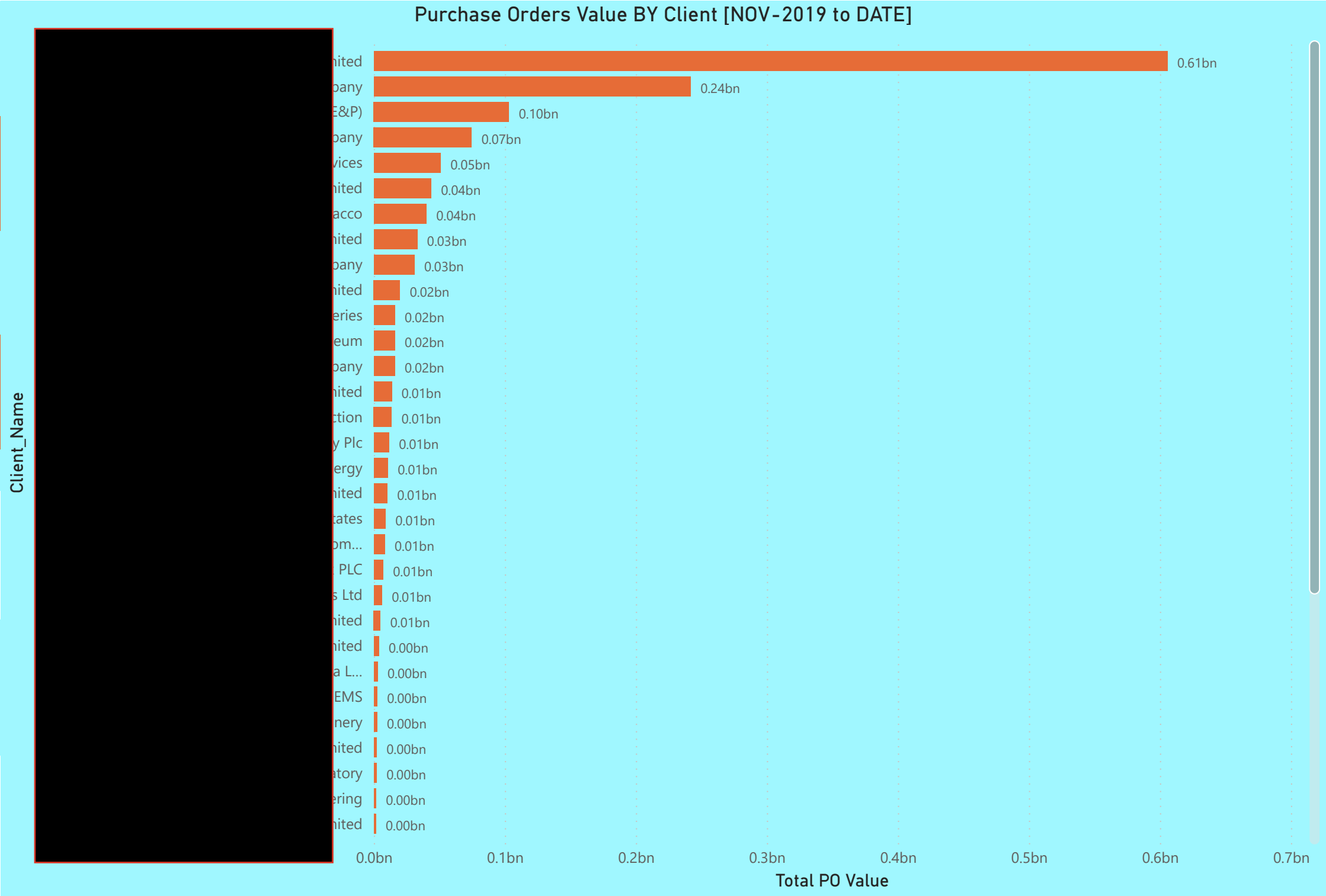
Number of PO

8.17M

Avg. PO Value

1.41bn

Total PO Value



Client_Name	Number of RFx	Total RFx Quote Value	Avg. RFx Value	Number of PO	Total PO Value	Avg. PO Value
+ Al	1	44,260,125.87	44,260,125.87			
+ An	2	2,441,040,151.75	1,220,520,075.88			
+ Ar	4	4,587,444.00	1,146,861.00	1	274,800.00	274,800.00
+ Ar	1	7,087,500.00	7,087,500.00			
+ At				1	2,500,000.00	2,500,000.00
+ Be				2	1,450,500.00	725,250.00
+ Bo	1	526,000.00	526,000.00	1	526,000.00	526,000.00
+ Bri	11	38,168,210.00	3,469,837.27	8	40,190,821.00	5,023,852.63
+ BR	1	3,860,000.00	3,860,000.00	1	3,860,000.00	3,860,000.00
+ Ca	7	30,548,000.00	4,364,000.00	1	420,000.00	420,000.00
+ Ch				1	191,600.00	191,600.00
+ CR	1	1,476,269.55	1,476,269.55			
+ Da				1	401,000.00	401,000.00
+ De	2	8,413,000.00	4,206,500.00	2	10,254,000.00	5,127,000.00
+ De				1	2,140,000.00	2,140,000.00
+ Do	1	344,500.00	344,500.00	1	344,500.00	344,500.00
+ DU				1	5,000,000.00	5,000,000.00
+ Ec	3	1,684,000.00	561,333.33	4	2,092,900.00	523,225.00
+ Eg	1	17,645,320.00	17,645,320.00			
+ Fa	9	5,753,000.00	639,222.22	20	7,151,100.00	357,555.00
+ Fir	3	20,423,500.00	6,807,833.33			
+ Fro				1	50,986,766.25	50,986,766.25
+ GN	1	509,000,000.00	509,000,000.00			
+ Ins				1	74,900.00	74,900.00
+ Int	3	4,991,475.00	1,663,825.00	9	19,914,975.00	2,212,775.00
+ Ka	1	436,600.00	436,600.00			
+ Ka	1	1,798,500.00	1,798,500.00			
+ Ka	6	41,110,532.00	6,851,755.33	5	33,113,150.00	6,622,630.00
+ KN	1	20,104,000.00	20,104,000.00			
+ La	1	605,739,274.45	605,739,274.45	1	605,739,274.45	605,739,274.45
+ Mainstream Energy Solutions Limited	29	183,652,778.17	6,332,854.42	22	43,773,258.17	1,989,693.55
<b>Total</b>	<b>183</b>	<b>5,670,165,298.29</b>	<b>30,984,509.83</b>	<b>173</b>	<b>1,414,182,783.18</b>	<b>8,174,466.95</b>